

September 4, 2023

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai – 400051 BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400001

NSE Scrip Symbol: LEMONTREE

BSE Scrip Code: 541233

Dear Sir/Madam,

### Subject: Intimation of 31<sup>st</sup> Annual General Meeting ("AGM") of the Company

Pursuant to the Regulation 30 of the SEBI (Listing Obligation & Disclosure Requirements) Regulations, 2015, we hereby inform that 31<sup>st</sup> AGM of the Company will be held on Wednesday, September 27, 2023 at 3:00 P.M. through Video Conferencing/Other Audit Visual Means.

Further, pursuant to the Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company will be providing the facility for voting by electronic means ("remote e-voting"). The remote e-voting period will commence on Friday, September 23, 2023 (9:00 a.m. IST) and end on Tuesday, September 26, 2023 (5:00 p.m. IST). The voting rights of Members shall be reckoned on the basis of number of equity shares held by Members of the Company as on the cut-off date viz. Wednesday September 20, 2023.

Pursuant to Regulation 30 & 34(1) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith Integrated Report of the Company for Financial Year 2022-23 along with the notice of 31<sup>st</sup> AGM for your information and records.

Please take the above intimation on record and kindly acknowledge.

Thanking You

For Lemon Tree Hotels Limited

Nikhil Sethi AVP Legal & Group Company Secretary and Compliance Officer

### Lemon Tree Hotels Limited

(CIN No. L74899DL1992PLC049022) Registered Office: Asset No. 6, Aerocity Hospitality District, New Delhi-110037 T +91 11 4605 0101 | F +91 11 46050110 | E hi@lemontreehotels.com Central Reservation: +91 9911 701 701 | www.lemontreehotels.com

# Notice

### LEMON TREE HOTELS LIMITED

CIN: L74899DL1992PLC049022 Regd. Office: Asset No. 6, Aerocity Hospitality District, New Delhi-110037 Telephone No.: 011-46050101; Fax: 011-46050110 Email: <u>sectdeptt@lemontreehotels.com</u>; Website: <u>www.lemontreehotels.com</u>

### Notice

NOTICE is hereby given that the THIRTY FIRST (31<sup>st</sup>) ANNUAL GENERAL MEETING ("AGM") of the members of LEMON TREE HOTELS LIMITED will be held on WEDNESDAY, the 27<sup>th</sup> DAY OF SEPTEMBER, 2023 at 03:00 P.M. through Video Conferencing ('VC') / Other Audio-Visual Means ('OAVM') facility, to transact the following businesses:

### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt:
  - a) the Audited Standalone Financial Statements of the Company for the financial year ended March 31, 2023 and the Reports of the Auditors and Board of Directors in respect thereof; and
  - b) the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2023 and report of the Auditors in respect thereof.
- 2. To appoint a director in the place of Mr. Willem Albertus Hazeleger who retires by rotation and being eligible offers himself for re-appointment.

### **SPECIAL BUSINESS**

 To consider and if thought fit, to pass, with or without modification, the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of sections 149, 150, 152, and other applicable provisions, if any, of the Companies Act, 2013 ("the Act") and the rules made thereunder (including any statutory modifications or re-enactment(s) thereof, for the time being in force), read with Schedule IV of the Act and the Companies (Appointment and Qualification of Directors) Rules, 2014, as amended from time to time, and Regulation 17 and other applicable regulations of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and based on the recommendation of Nomination and Remuneration Committee and the Board of Directors, Dr. Arindam Kumar Bhattacharya (DIN: 01570746), in respect of whom the Company has received a notice in writing under Section 160(1) of the Act from a member proposing his candidature for the office of Director and who has also submitted a declaration that he meets the criteria for independence as provided under Section 149(6) of the Act and Regulation 16(1)(b) of Listing Regulations, be and is hereby re-appointed as a Non-Executive Independent Director of the Company for second term of five years commencing from April 11, 2024 upto April 10, 2029 and he shall not be liable to retire by rotation.

**RESOLVED FURTHER THAT** the Board of Directors, be and is hereby authorized to do all such acts, deeds, matters and things and execute all such documents, instruments and writings as may be required and to delegate all or any of its powers herein conferred to any Committee of Directors or Director(s) to give effect to the aforesaid resolution and to do all things incidental and ancillary thereto."

 To consider and if thought fit, to pass, with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Regulation 23(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, ("Listing Regulations"), the applicable provisions of the Companies Act, 2013 ("the Act") read with Rules made thereunder, other applicable laws/ statutory provisions, if any, (including any statutory modification(s) or amendment(s) or re-enactment(s) thereof, for the time being in force), the Company's Policy on Related Party Transactions, and subject to such approval(s), as may be necessary from time to time and basis the recommendation of the Audit Committee and the Board of Directors of the Company, the approval of the members of the Company be and is hereby accorded to the Company to enter into / renew the existing Material Related Party Transaction(s) being execution of Hotel Operating Agreement(s) for operating and managing the hotels owned by Fleur Hotels Private Limited, related party /



material subsidiary of the Company for a term upto March 31, 2029 for an amount not exceeding ₹ 80 Crore in a Financial Year and on such other terms and conditions as stated in the explanatory statement annexed thereto.

**RESOLVED FURTHER THAT** the Board of Directors of the Company (which includes any Committee of the Board) be and are hereby authorized to do all necessary acts, deeds, things and execute all such documents, undertaking as may be necessary in this regard."

5. To consider and if thought fit, to pass, with or without modification, the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Regulation 23(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, ("Listing Regulations"), the applicable provisions of the Companies Act, 2013 ("the Act") read with Rules made thereunder, other applicable laws/ statutory provisions, if any, (including any statutory modification(s) or amendment(s) or re-enactment(s) thereof, for the time being in force), the Company's Policy on Related Party Transactions, and subject to such approval(s), as may be necessary from time to time and basis the recommendation of the Audit Committee and the Board of Directors of the Company, the approval of the members of the Company be and is hereby accorded to the Company to enter into Material Related Party Transaction being execution of Hotel Operating Agreement for operating and managing the upcoming hotel, at Mumbai, owned by Iora Hotels Private Limited (IORA), step down & material subsidiary of the Company for a term of 5 years from the date of start of operations of the Hotel, for such an amount not exceeding ₹ 50 crore in a Financial Year and ratify the existing Development Master Agreement with IORA on such terms and conditions as stated in the explanatory statement annexed thereto.

**RESOLVED FURTHER THAT** the Board of Directors of the Company (which includes any Committee of the Board) be and are hereby authorized to do all necessary acts, deeds, things and execute all such documents, undertaking as may be necessary in this regard."

> By Order of the Board For Lemon Tree Hotels Limited

#### Nikhil Sethi

Date: 10.08.2023	AVP Legal & Group Company Secretary
Place: New Delhi	Membership No: A18883

### **NOTES:**

- 1. The Explanatory Statement setting out the material facts pursuant to Section 102 of the Companies Act, 2013, in respect of the special business to be transacted at the meeting under Item No. 3 to 5 is annexed hereto. Additional information, pursuant to Regulations 26(4) and 36(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('Listing Regulations') and Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India (SS-2), in respect of Director(s) retiring by rotation seeking reappointment and re-appointment of Independent Director at this Annual General Meeting ('Meeting' or 'AGM') is furnished as Annexure A to the Notice.
- 2. The Ministry of Corporate Affairs ("MCA") vide circulars Nos. 14/2020 dated April 8, 2020, 17/2020 dated April 13, 2020, 20/2020 dated May 5, 2020, and subsequent circulars issued in this regard, the latest being 10/2022 dated December 28, 2022 (hereinafter referred to as "MCA circulars") has permitted the holding of the annual general meeting through Video Conferencing ("VC") or through other audio-visual means ("OAVM"), without the physical presence of the Members at a common venue.
- 3. In compliance with applicable provisions of the Companies Act, 2013 read with aforesaid MCA circulars and SEBI Circulars, the 31<sup>st</sup> Annual General Meeting of the company being conducted through Video Conferencing (VC) herein after called as "AGM". The deemed venue for the meeting shall be the registered office of the Company situated at Asset No. 6, Aerocity Hospitality District, New Delhi-110037.
- 4. PURSUANT TO PROVISIONS OF THE ACT, A MEMBER ENTITLED TO ATTEND AND VOTE AT THE AGM IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE AT THE MEETING ON HIS/HER BEHALF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. SINCE THIS AGM IS BEING HELD PURSUANT TO THE MCA CIRCULARS AND SEBI CIRCULAR THROUGH VC/OAVM, THE REQUIREMENT OF PHYSICAL ATTENDANCE OF MEMBERS HAS BEEN DISPENSED WITH. ACCORDINGLY, IN TERMS OF THE MCA CIRCULARS AND SEBI **CIRCULAR, THE FACILITY FOR APPOINTMENT OF PROXIES BY THE MEMBERS WILL NOT BE** AVAILABLE FOR THIS AGM AND HENCE THE **PROXY FORM, ROUTE MAP AND ATTENDANCE** SLIP ARE NOT ANNEXED TO THIS NOTICE.

- The Attendance of the Members (member's logins) attending the AGM through VC/OAVM will be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
- 6. Institutional / Corporate Shareholders (i.e. other than individuals / HUF, NRI, etc.) are requested to send a scanned copy (PDF/JPG Format) of its Board or governing body Resolution/Authorization etc., authorizing its representative to attend the e-AGM through VC / OAVM on its behalf and to vote through remote e-voting, to the Scrutinizer Mr. Prakash Verma, Company Secretary in Whole Time Practice (email: <u>info@tgladvisors.com</u>) with a copy marked to the <u>evoting@nsdl.co.in</u> and <u>sectdeptt@lemontreehotels.com</u>.
- In case of joint holders, only such joint holder whose name appeared as the first holder as per the Register of Members will be entitled to vote.
- 8. The Notice of AGM and Integrated Report will be sent to those Members / beneficial owners whose name will appear in the Register of Members / list of beneficiaries received from the Depositories as on August 25, 2023.
- 9. In line with the MCA Circulars and SEBI circulars, the Notice calling the AGM along with the Integrated Report is being sent only through electronic mode to those members whose email addresses are registered with the Company/Depositories. The members further note that Notice of AGM and Integrated Report has been uploaded on the website of the Company at <u>www.lemontreehotels.</u> <u>com</u>. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at <u>www.bseindia.com</u> and <u>www.nseindia.com</u> respectively. The Notice is also available on the website of NSDL at <u>www.evoting.nsdl.com</u>
- 10. Process for those Shareholders whose email address are not registered with the Company / Depositories, for procuring user id and password and registration of e-mail address for e-voting for the resolutions set out in this Notice:

### **Physical Holding**

Send a request to KFin Technologies Limited (formerly Karvy Fintech Private Limited), Registrar and Share Transfer Agent at <u>einward.</u> <u>ris@kfintech.com</u> providing your name, folio no., scanned copy of the share certificate (front and back), self-attested scanned copy of PAN card and self-attested scanned copy of Aadhar Card, for registering e-mail address.

### Demat Holding

Please contact your DP and register your e-mail address in your demat account, as per the process advised by your DP.

- 11. All the documents referred to in the accompanying Notice and Explanatory Statements, shall be available for inspection through electronic mode, basis the request being sent to <a href="mailto:sectdeptt@lemontreehotels.com">sectdeptt@lemontreehotels.com</a>.
- 12. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Act, the Register of Contracts or arrangements in which Directors are interested under Section 189 of the Act and Certificate from Secretarial Auditors of the Company certifying that Krizm Hotels Private Limited Employee Stock Option Scheme 2006 of the Company is being implemented in accordance with the SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 will be available electronically for inspection by the Members on the website of the Company at <u>www.lemontreehotels.com</u> during the time of the AGM.
- 13. Members desiring any information/clarification on the accounts or any matter to be placed at the AGM are requested to write to the Company at <u>sectdeptt@lemontreehotels.com</u> mentioning their name, DP ID and Client ID/folio number and mobile number at least seven days in advance, to reply to the queries. Members desiring to seek information/clarification during the AGM on the accounts or any matter to be placed at the AGM may ask through the chat box facility provided by NSDL.
- 14. Members are requested to note that KFin Technologies Limited having its office at Selenium Tower B, Plot No. 31 & 32, Financial District, Nanakramguda, Serilingampally, Rangareddy, Hyderabad, Telangana - 500 032, is the Registrar and Share Transfer Agent to manage the work related to shares held in physical and dematerialized form.
- 15. As per Regulation 40 of the Listing Regulations, as amended, securities of the listed companies can be transferred only in dematerialised form with effect from April 1, 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, Members holding shares in physical form are requested to consider converting their holdings to dematerialised form.

- 16. To prevent fraudulent transactions, Members are requested to exercise due diligence and immediately notify to the RTA any change in their address and/or bank mandate in respect of shares held in physical form and to their DPs in respect of shares held in the dematerialized form. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned DP and holdings should be verified.
- 17. The Securities and Exchange Board of India ('SEBI') has mandated the submission of Permanent Account Number ('PAN') by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their DPs with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company/ RTA.
- 18. Members may please note that SEBI vide its Circular dated January 25, 2022 has mandated Listed Companies to issue securities in demat form only while processing service requests viz. Issue of duplicate securities certificate; claim from Unclaimed Suspense Account; Renewal/ Exchange of securities certificate; Endorsement; Sub-division/ Splitting of securities certificate; Consolidation of securities certificates/ folios; Transmission and Transposition. Accordingly, Members are requested to make service requests by submitting a duly filled and signed Form ISR – 4, the format of which is available on the Company's website under the 'Investor Relations' section.
- 19. Pursuant to Section 72 of the Act, member(s) of the Company may nominate a person in whom the shares held by him/them shall vest in the event of his/ their unfortunate death. Member(s) holding shares in physical form may file nomination in the prescribed Form SH-13 with the Company's Registrar and Transfer Agent (RTA). In respect of shares held in dematerialized form, the nomination form may be filed with the respective Depository Participant.
- 20. The voting rights of Member(s) shall be in proportion to their shares in the paid up equity share capital of the Company as on the cut-off date i.e. Wednesday, September 20, 2023. A person whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date, i.e. Wednesday, September 20, 2023 only shall be entitled to avail the facility of remote e-voting. A person who is not a Member as on the

cut-off date should treat this Notice of AGM for information purpose only.

- 21. Any person, who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding shares as of the cut-off date i.e. Wednesday, September 20, 2023, may obtain the login ID and password by sending a request at <u>evoting@nsdl.co.in</u>.
- 22. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Listing Regulations and MCA Circulars, the Members are provided with the facility to cast their vote electronically, through the e-voting services provided by NSDL, on all the resolutions set forth in this Notice.

### 23. INSTRUCTION FOR REMOTE E-VOTING AND JOINING THE AGM ARE AS FOLLOWS:

The remote e-voting period begins on Saturday, September 23, 2023 at 09:00 A.M. and ends on Tuesday, September 26, 2023 at 05:00 P.M. The remote e-voting module shall be disabled by NSDL for voting thereafter. The Members, whose names appear in the Register of Members / Beneficial Owners as on the record date (cut-off date) i.e. Wednesday, September 20, 2023 may cast their vote electronically. The voting right of shareholders shall be in proportion to their share in the paid-up equity share capital of the Company as on the cutoff date, being Wednesday, September 20, 2023.

### How do I vote electronically using NSDL e-Voting system?

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

### Step 1: Access to NSDL e-Voting system

### A) Login method for e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode

In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility.

Notice

Type of shareholders		igin Method
Individual Shareholders holding securities in demat mode with NSDL.	Α.	<ol> <li>Users Registered with NSDL IDeAS facility</li> <li>Open web browser by typing the following URL: <u>https://eservices.nsdl.com</u> either or a Personal Computer or on a mobile. Once the home page of e-services is launched click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS section.</li> </ol>
		<ol> <li>A new screen will appear: Enter your existing User ID and Password. After successful authentication, you will be able to see e-Voting services under Value added services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page.</li> </ol>
		<ol> <li>Click on the options available against Company Name or e-Voting service provider i.e.</li> <li>NSDL and you will be re-directed to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting &amp; voting during the meeting</li> </ol>
	В.	Users not registered for IDeAS e-Services:
		Option to register is available at <u>https://eservices.nsdl.com</u> . Select <b>"Register Online fo</b> <b>IDeAS Portal"</b> or click at <u>https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp</u>
	C.	Visit the e-Voting website of NSDL:
		<ol> <li>After successful registering on IDeAS, visit the e-voting website of NSDL. Open web browser by typing the following URL: <u>https://www.evoting.nsdl.com/</u> either on a Persona Computer or on a mobile. Once the home page of e-Voting system is launched, click or the icon "Login" which is available under 'Shareholder/Member' section.</li> </ol>
		<ol> <li>A new screen will open. Enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page.</li> </ol>
		<ol> <li>Click on the option available against company name or e-Voting service provider i.e NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting &amp; voting during the meeting.</li> </ol>
		Shareholders/Members can also download NSDL Mobile App "NSDL Speede" facility b scanning the QR code mentioned below for seamless voting experience. NSDL Mobile App is available on
		💣 App Store 🔰 Google Play
	Α.	Users who have opted for Easi / Easiest
holding securities in demat mode with CDSL		<ol> <li>Shareholders can login through their user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi / Easiest are <u>https://web.cdslindia.com/myeasi/home/login</u> or <u>www.cdslindia.com</u> and click on New System Myeasi.</li> </ol>
		<ol> <li>After successful login of Easi/Easiest the user will be also able to see the E Voting Menu The Menu will have links of e-Voting service provider i.e. NSDL. Click on NSDL to cast your vote.</li> </ol>
	В.	Users who are not opted for Easi/Easiest
		Option to register is available at <u>https://web.cdslindia.com/myeasi/Registration</u> , EasiRegistration
	C.	Visit the e-Voting website of CDSL:
		<ol> <li>Alternatively, the user can directly access e-Voting page by providing demat Accoun Number and PAN No. from a link in <u>www.cdslindia.com</u> home page. The system wil authenticate the user by sending OTP on registered Mobile &amp; Email as recorded in the demat Account.</li> </ol>
		<ol><li>After successful authentication, user will be provided links for the respective ESP i.e NSDL where the e-Voting is in progress.</li></ol>
Individual Shareholders		-
(holding securities in demat mode) login chrough their depository participants	1.	Depository Participant registered with NSDL/CDSL for e-Voting facility. After logging, you will be able to see e-Voting option.
sa acipanto	2.	Once you click on e-Voting option, you will be redirected to NSDL/CDSL Depository site afte successful authentication, wherein you can see e-Voting feature.
	3.	Click on option available against company name <b>or e-Voting service provider i.e. NSDL</b> and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

a) Login method for Individual shareholders holding securities in demat mode is given below:

**Important note:** Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL may reach out to below helpdesk

Login type	Helpdesk details
	Members facing any technical issue in login can contact NSDL helpdesk by sending a request at <u>evoting@nsdl.co.in</u> or call at 022 - 4886 7000 and 022 - 2499 7000
	Members facing any technical issue in login can contact CDSL helpdesk by sending a request at <u>helpdesk.evoting@</u> <u>cdslindia.com</u> or contact at toll free no. 1800 22 55 33

B) Login Method for e-Voting and joining virtual meeting for shareholders other than Individual shareholders holding securities in demat mode and shareholders holding securities in physical mode.

How to Log-in to NSDL e-Voting website?

- Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <u>https://</u><u>www.evoting.nsdl.com/</u> either on a Personal Computer or on a mobile.
- Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section.
- 3. A new screen will open. You will have to enter your User ID, your Password/OTP and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <u>https://</u><u>eservices.nsdl.com/</u> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

Your User ID is:

4. Your User ID details are given below:

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	
	-

a) For Members who 8 Character DP ID followed by 8 hold shares in Digit Client ID demat account For example, if your DP ID with NSDL. is IN300\*\*\* and Client ID is 12\*\*\*\*\*\* then your user ID is IN300\*\*\*12\*\*\*\*\*

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical		Your User ID is:
b)	hold shares in	16 Digit Beneficiary ID For example, if your Beneficiary ID is 12************************************
c)		EVEN Number followed by Folio Number registered with the company For example, if folio number is 001*** and EVEN is 101456 then user ID is 101456001***

- 5. Password details for shareholders other than Individual shareholders are given below:
  - a) If you are already registered for e-Voting, then you can use your existing password to login and cast your vote.
  - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
  - c) How to retrieve your 'initial password'?
    - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The pdf file contains your 'User ID' and your 'initial password'.
    - (ii) If your email ID is not registered, please follow steps mentioned below process for those shareholders whose email ids are not registered.
- If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - a) Click on "Forgot User Details/ Password?" (If you are holding shares in

your demat account with NSDL or CDSL) option available on <u>www.evoting.nsdl.com</u>.

- b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on <u>www.evoting.nsdl.</u> <u>com</u>.
- c) If you are still unable to get the password by aforesaid two options, you can send a request at <u>evoting@nsdl.co.in</u> mentioning your demat account number/folio number, your PAN, your name and your registered address etc.
- d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
- After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

# Step 2: Cast your vote electronically and join General Meeting on NSDL e-Voting system

- After successful login at Step 1, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle and General Meeting is in active status.
- Select "EVEN" of company for which you wish to cast your vote during the remote e-Voting period and casting your vote during the General Meeting. For joining virtual meeting, you need to click on "VC/OAVM" link placed under "Join General Meeting".
- 3. Now you are ready for e-Voting as the Voting page opens.
- 4. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 5. Upon confirmation, the message "Vote cast successfully" will be displayed.
- 6. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.

Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

### Process for those shareholders whose email ids are not registered with the depositories for procuring user id and password and registration of email ids for e-voting for the resolutions set out in this notice:

- Members whose shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self- attested scanned copy of PAN card), AADHAR (self -scanned copy of Aadhar Card) by email to sectdeptt@lemontreehotels.com
- 2. Members whose shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to <u>sectdeptt@</u> <u>lemontreehotels.com</u>. If you are an Individual shareholders holding securities in demat mode, you are requested to refer to the login method explained at **step 1 (A)** i.e. Login method for e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode.
- Alternatively shareholder/members may send a request to <u>evoting@nsdl.co.in</u> for procuring user id and password for e-voting by providing above mentioned documents.
- 4. In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are required to update their mobile number and email ID correctly in their demat account in order to access e-Voting facility.

### INSTRUCTIONS FOR MEMBERS FOR e-VOTING ON THE DAY OF THE AGM ARE AS UNDER :-

- 1. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for remote e-voting.
- Only those Members/ shareholders, who will be present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions

through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system in the AGM.

- Members who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
- The details of the person who may be contacted for any grievances connected with the facility for e-Voting on the day of the AGM shall be the same person mentioned for Remote e-voting.

### PROCEDURE FOR JOINING THE AGM THROUGH VC/OAVM:

- 1. Member will be provided with a facility to attend the AGM through VC/OAVM through the NSDL e-Voting system. Members may access by following the steps mentioned above for Access to NSDL e-Voting system. After successful login, you can see link of "VC/OAVM link" placed under "Join meeting" menu against company name. You are requested to click on VC/OAVM link placed under Join General Meeting menu. The link for VC/OAVM will be available in Shareholder/Member login where the EVEN of Company will be displayed. Please note that the members who do not have the User ID and Password for e-Voting or have forgotten the User ID and Password may retrieve the same by following the remote e-Voting instructions mentioned in the notice to avoid last minute rush.
- 2. Members are encouraged to join the Meeting through Laptops for better experience.
- 3. Further Members will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- Members who need assistance before or during the AGM, may send a request at to Ms. Pallavi Mhatre -Senior Manager at <u>evoting@nsdl.co.in</u> or call at 022 - 4886 7000 and 022 - 2499 7000

### PROCEDURE TO ASK QUESTIONS /SEEK CLARIFICATIONS WITH RESPECT TO INTEGRATED REPORT:

Shareholders who would like to express their views/have questions may send their questions in advance mentioning their name, demat account number/folio number, email id, mobile number at <a href="mailto:sectdeptt@lemontreehotels.com">sectdeptt@lemontreehotels.com</a>. The same will be replied by the company suitably.

The Company reserves the right to restrict the number of questions as appropriate for smooth conduct of AGM.

### 24. GENERAL INFORMATION:

- It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on <u>www.evoting.nsdl.com</u> to reset the password.
- The Board of Directors has appointed Mr. Prakash Verma in Whole-Time Practice (email:<u>info@tgladvisors.com</u>), as the Scrutinizer to scrutinize the remote e-voting process before and during the AGM in a fair and transparent manner.
- 3. The Scrutinizer shall immediately after the conclusion of voting at the AGM, unblock and count the votes cast during the AGM and votes cast through remote e-voting and make, not later than 2 working days of conclusion of the AGM, a consolidated Scrutinizer's Report of the total votes cast in favor or against, if any, to the Chairman or a person authorised by him in writing who shall countersign the same.
- 4. The results declared along with the Scrutinizer's Report shall be placed on the website of the Company <u>www.lemontreehotels.com</u> and on the website of NSDL <u>www.evoting.nsdl.com</u> immediately after the result is declared by the Chairman or any other person authorised by the Chairman and the same shall be communicated to BSE Limited and National Stock Exchange of India Limited, where the shares of the Company are listed.

By Order of the Board For Lemon Tree Hotels Limited

#### Nikhil Sethi

Date: 10.08.2023 AVP Le Place: New Delhi

AVP Legal & Group Company Secretary Membership No: A18883

### Explanatory Statement Pursuant to Section 102 of the Companies Act, 2013

the Companies Act, 2013, the following Explanatory Statement sets out all material facts relating to the business under Item Nos. 3 to 5 mentioned in the accompanying Notice.

#### FOR ITEM NO. 3: **APPROVAL RE-APPOINTMENT OF DR. ARINDAM KUMAR** BHATTACHARYA AS AN INDEPENDENT DIRECTOR

Dr. Arindam Kumar Bhattacharya is a Non-Executive Independent Director of the Company and a Member of Audit Committee ("AC"), Nomination and Remuneration Committee ("NRC") and Risk Management Committee ("RMC") of the Board. He was appointed as a Non-Executive Independent Director to hold office for period of five (5) consecutive years for a term with effect from April 11, 2019, by the Members of the Company in the 27<sup>th</sup> Annual General Meeting of the Company held on August 22, 2019. Accordingly, his first term as an Independent Director expires on April 10, 2024.

Considering the performance evaluation of Dr. Arindam Kumar Bhattacharya, his business skill, leadership, Governance among others, as being key requirements for this role and substantial contribution and time commitment made by Dr. Bhattacharya during his tenure, the Nomination & Remuneration Committee and Board of Directors of the Company consider that the continued association of Dr. Bhattacharya will add value and will be in the interest the Company. Accordingly, it is desirable to continue to avail his services and re-appoint Dr. Bhattacharya as a Non-Executive Independent Director in terms of the provisions of Sections 149, 152 read with Schedule IV and any other applicable provisions of the Companies Act, 2013 ("Act") and SEBI (Listing Obligation & Disclosure Requirements), 2015 ("Listing Regulations").

Accordingly, it is proposed to re-appoint Dr. Bhattacharya as a Non-Executive Independent Director of the Company, not liable to retire by rotation, for a second term of five (5) consecutive years from April 11, 2024 to April 10, 2029.

In conformity with the provisions of Section 102 of The Company has also received notice from a Member under Section 160 of the Act proposing his candidature for re-appointment as a Non-Executive Independent Director.

> Dr. Bhattacharya has submitted a declaration in prescribed Form DIR-8 to the effect that he is not disqualified from being re-appointed as an Independent Director in terms of Section 164 of the Act.

> Dr. Bhattacharya has also submitted a declaration to the Company to the effect that he meets the criteria of Independence as provided under Section 149(6) of the Act and provisions of Listing Regulations. Further, Dr. Bhattacharya has confirmed that he is not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact his ability to discharge his duties as an Independent Director of the Company. Dr. Bhattacharya is not debarred from holding the office of Director by virtue of any SEBI, MCA order or any other such authority and not disqualified from being re-appointed as an Independent Director.

> Dr. Bhattacharya is interested in the resolution set out at Item No. 3 of this Notice with regard to his re-appointment. Dr. Bhattacharya himself and his relatives may be deemed to be interested in the said resolution to the extent of their shareholding interest, if any, in the Company. Save and except the above, none of the other Directors or Key Managerial Personnel of the Company or their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution.

> Requisite information/disclosure including brief profile/ experience etc. about the appointee as required under Regulation 36 of the Listing Regulations read with Secretarial Standard-2 (SS-2) on "General Meetings", issued by the Institute of Company Secretaries of India are available in the Annexure-A to the Notice.

> The Board recommends the resolution set out at Item No. 3 of the Notice for approval by the members of the Company as a Special Resolution.

### ITEM No. 4: APPROVAL FOR ENTERING INTO RELATED PARTY TRANSACTION WITH FLEUR HOTELS PRIVATE LIMITED

The members are informed that the Company is in the business of owning, developing and operating of Hotels and the Company after taking requisite approvals, is presently operating twelve (12) hotels owned by Fleur Hotels Private Limited ("Fleur"), a material subsidiary of the Company, under the various Company's brand/ trade mark(s) viz. Aurika Hotels & Resorts, Lemon Tree Premier, Lemon Tree & Red Fox Hotel, in terms of the Hotel Operating Agreement(s) executed for the properties of Fleur at the time of opening of each following hotels:

	Date of the Hotel Operating Agreement(s)	Validity in terms of Hotel Operating Agreement(s)	Name of the Hotel(s)
1	25.04.2012	24.04.2024	Lemon Tree Premier, Hi Tech City Hyderabad
2	01.03.2015	28.02.2027	Lemon Tree Hotel, Gachibowli, Hyderabad
3	01.08.2015	31.07.2027	Lemon Tree Amarante Beach Resort, Goa
4	19.12.2016	26.09.2028	Lemon Tree Hotel, Candolim (Goa)
5	09.01.2017	30.04.2029	Red Fox Hotel, Sector 60, Gururgam
6	09.01.2017	31.03.2029	Lemon Tree Hotel, Sector 60, Gururgam
7	01.04.2017	31.03.2029	Lemon Tree Premier, Leisure Valley 2, Gurugram
8	22.10.2018	21.10.2030	Red Fox Hotel, Dehradun
9	05.12.2018	04.12.2030	Lemon Tree Premier, Pune
10	12.06.2019	27.06.2031	Lemon Tree Premier, Mumbai
11	14.10.2019	13.10.2031	Lemon Tree Premier, Kolkata
12	29.10.2019	28.10.2031	Aurika Hotels & Resorts, Udaipur

The key terms & conditions of the Hotel Operating Agreements are as under:

**Existing Tenure of the Agreement:** 12 years from the date of start of operations of each Hotel

### Material terms, monetary value and particulars of the contract or arrangement:

#### a) Base Fees:

3.5~% of Gross Income of the Hotel(s) on a calendar monthly basis;

### b) Incentive Fees:

- (a) 4.0% of Gross Operating Profit of the Hotel(s) where the Adjusted Gross Operating Profit (AGOP) Margin is less than or equal to 50%; or
- (b) 8.0% of Gross Operating Profit of the Hotel(s) where the AGOP Margin is more than 50%;

#### c) Reimbursements for Additional Services:

- (i) All Corporate Marketing, Sales Services, Communication and Information Technology Services including group advertising, call center, sales promotion, public relations and personnel training programmes, sales and reservation networks and facilities (such as web-sites, reservations network, loyalty programmes, etc.
- (ii) all traveling, telephone, telegraph, subsistence, telex, postal, and other expenses'

(iii) the fees and reimbursable expenses

Total re-imbursements shall be charged on a monthly basis at a rate of 3.0% of Gross Income and shall be trued up and reviewed at the end of each Financial Year.

### **Definitions:**

"Adjusted Gross Operating Profit" or "AGOP" with respect to each Financial Year, means the Gross Operating Profit plus the following amounts attributable to such Financial Year.

- (a) Base Management Fee
- (b) re-imbursements of the pro-rated costs of group advertising, call center's, sales promotion, public relations and personnel training programmes, sales and reservation networks and facilities (such as web-sites, reservations network, loyalty programmes, etc.)
- (c) all costs and expenses for maintenance of information technology tools and systems attributable to the management and operation of the Hotel,

**"Adjusted GOP Margin" or "AGOP Margin"** means the Adjusted Gross Operating Profit divided by the Gross Income for the relevant period.

The members are further apprised that the Hotel Operating Agreement for one of the properties

owned by Fleur is expiring in April, 2024. Now it is being proposed to extend / keep the validity of all 12 (twelve) Hotel Operating Agreement's with Fleur on the aforesaid commercials for a period upto March 31, 2029. As per normal Hospitality Industry practice, Hotel Operating agreements are executed for period ranging from 10 years to 20 years.

Further, the Company may also enter into Hotel Operating Agreements with Fleur for its upcoming / future hotel(s), if any, on same terms and conditions as applicable to existing hotels and such Hotel Operating Agreements will be valid for the period upto March 31, 2029.

The members are further apprised that the proposed transactions with the related party as mentioned in the resolution are at arm's length and in the ordinary course of business of the Company, accordingly in terms of Section 188 of the Companies Act, 2013 ("the Act") read with the Companies (Meetings of Board and its Powers) Rules, 2014, prior consent of the Board and Members of the Company is not required.

However, pursuant to Regulation 23 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), all material transactions with related parties require prior approval of the members of the Company through ordinary resolution. The members are informed that the management fees received by the Company from Fleur in terms of Hotel Operating Agreement(s) which is within the limit of 10% of consolidated turnover of the Company. Further, the Company has taken approval of the shareholders through Postal Ballot (the results were declared on June 13, 2023) w.r.t furnishing of the Corporate Guarantee to Banks/financial institutions for the refinancing of the credit facilities availed by Fleur upto the aggregate limit of ₹ 853 Crore, which is more than 10% of consolidated turnover of the Company therefore pursuant to Regulation 23 of the Listing Regulations and approval of the shareholders shall be required for the aforesaid transactions considering aggregate amount of all the transactions with each related party exceeding 10% of consolidated turnover of the Company.

The members are further apprised that it is proposed to ratify/renew the aforesaid Hotel Operating Agreements for all the properties owned by Fleur on the same terms and conditions for a period upto March 31, 2029 and for entering into Hotel Operating Agreements with Fleur for its upcoming /future hotel(s), if any, on same terms and conditions as applicable to existing hotels and such Hotel Operating Agreements will also be valid for the period upto March 31, 2029. The members are further apprised that the Audit Committee and Board of Directors of the Company have approved the proposed Related Party Transaction(s) with Fleur, subject to the approval of the members, which was placed before them at its respective meetings held on August 9, 2023 and August 10, 2023. Further, the said transactions qualify as Material Related Party Transactions under the Listing Regulations and accordingly, the members' approval is sought for the same.

### INFORMATION AS PER THE SEBI CIRCULAR NO. SEBI/HO/CFD/CMD1/CIR/P/ 2021/662 DATED 22<sup>ND</sup> NOVEMBER 2021 AND PROVISIONS OF COMPANIES ACT, 2013

Summary of the following information provided by the management to the Audit Committee for approval of the proposed Related Party Transactions:

- a. Type, material terms and particulars of the proposed Transaction: The proposed transaction is for ratification/renewal of Hotel Operating Agreement(s) executed with Fleur Hotels Private Limited (Fleur) for operating the hotels owned by Fleur under the Company's brand's/trademark's and for entering into Hotel Operating Agreements with Fleur for its upcoming /future hotel(s), if any, on same terms and conditions as applicable to existing hotels and such Hotel Operating Agreements will also be valid for the period upto March 31, 2029.
- b. Name of the related party and its relationship with the listed entity or its subsidiary, including nature of its concern or interest (financial or otherwise):

Name of the Related Party	Relationship with Listed Entity	Nature of Concern or Interest	
Fleur Hotels Private Limited	Material Subsidiary Company	The Company holds 58.91% equity shareholding in Fleur	
	. ,	Hotels Private Limited.	

- c. Tenure of the proposed Transaction: It is proposed to renew, execute or ratify the Hotel Operating Agreement, as the case may be, for all the properties owned by Fleur on existing terms and conditions for a period upto March 31, 2029.
- **d. Value of the proposed Transaction:** The Company receives the management fees from Fleur at a percentage of the Gross Income and Gross Operating Profit of each Hotel, which depends on prevailing market conditions, therefore value of the proposed transaction cannot be determined. However, management fee received for the

Notice

Financial Year 2022-23 is ₹ 37.37 Crore and it is expected that the value of the transaction with Fleur with respect to existing twelve hotels may not exceed ₹ 80 Crore in any financial year during the term / renewal term of HOA i.e. upto March 31, 2029. The value of yearly transaction may vary the estimation depending the business conditions and new hotel operating agreements for its upcoming /future hotel(s), if any.

- e. The percentage of the listed entity's annual consolidated turnover, for the immediately preceding financial year, that is represented by the value of the proposed Transaction: Since, the Company receives the management fees from Fleur at a percentage of the Gross Income and Gross Operating Profit of each Hotel, which depends on prevailing market conditions, therefore value of the proposed transaction cannot be determined. However, on the basis of the maximum value of the proposed transaction with Fleur in any financial year upto March 31, 2029, the percentage of the proposed transaction is 9.14% of the last Audited consolidated turnover of the Company.
- f. Justification for why the proposed transaction is in the interest of the listed entity: Fleur is a joint venture of Company and APG Strategic Real Estate Pool N.V wherein the Company holds majority shareholding and in terms of the agreements between the parties all hotels of Fleur and its subsidiaries shall be operated by Company. Besides monetary benefit in terms of management fee earnings, operation of the aforesaid Hotels by the Company increases its brand visibility and monetization with external parties, creates operational synergy, common cost optimization, better utilization of Sales and marketing network, enhancement of its loyalty reward programme, economies of scale, development of technological solutions for better quest experience, etc.
- g. If the transaction relates to any loans, intercorporate deposits, advances or investments made or given by the listed entity or its subsidiary: Not Applicable
- h. A statement that the valuation or other external report, if any, relied upon by the listed entity in relation to the proposed transaction will be made available through the registered email address of the shareholders: Not Available.

None of the Directors, Key Managerial Personnel or their relatives in any way concerned or interested in this resolution. Accordingly, the Board recommends the resolution at Item no. 4 as set out in the accompanying Notice for the approval of members of the Company by Ordinary Resolution.

The members may note that in terms of the provisions of the Listing Regulations, no Related Party shall vote to approve this Ordinary Resolution, whether the entity is a Related Party to the particular transaction or not.

### ITEM No. 5: APPROVAL FOR RELATED PARTY TRANSACTION WITH IORA HOTELS PRIVATE LIMITED

The Company after taking requisite approvals from the Audit Committee, Board and Shareholders of the Company, has entered into Development Management Agreement ('DMA') with Iora Hotels Private Limited, step-down and material subsidiary of the Company ('IORA') in the month of February 2015, wherein the Company was appointed as Development Manager for providing Hotel Development Management Services relating to acquisition, development, pre-opening and corporate and administrative services of its upcoming 669 rooms Hotel project in Mumbai under the Company's brand Aurika Hotels & Resorts. In terms of DMA, the Development Management Fee shall be 6% of the Actual / Agreed Development Cost of the Project. Further, the Company shall charge a fee of 9% of Actual / Agreed Development towards cost of the external consultants, architects, project management consultants and other expenses. The entire fee in terms of DMA shall be accrued as per development stage of the project as defined in DMA and is estimated at ₹ 82 Crore out of which 20% shall accrue in current financial year on completion of the hotel. The term of the DMA shall be completed on the commencement of the operations the Hotel and it is being proposed to seek shareholders approval for ratification of the DMA.

The members are further apprised that the Company will be operating the upcoming hotel owned by IORA under the Company's brand "Aurika Hotels & Resorts" from the date of start of operations of the hotel and shall be executing the Hotel Operating Agreement with IORA on the following commercials:

**Tenure of the Agreement:** 5 years from the date of start of operations of the Hotel

### Material terms, monetary value and particulars of the contract or arrangement:

a) Base Fees:

3.5 % of Gross Income of the Hotel(s) on a calendar monthly basis;

- (a) 4.0% of Gross Operating Profit of the Hotel(s) where the Adjusted Gross Operating Profit (AGOP) Margin is less than or equal to 50%; or
- (b) 8.0% of Gross Operating Profit of the Hotel(s) where the AGOP Margin is more than 50%;
- c) Reimbursements for Additional Services:
  - (i) All Corporate Marketing, Sales Services, Communication and Information Technology Services including group advertising, call center, sales promotion, public relations and personnel training programmes, sales and reservation networks and facilities (such as web-sites, reservations network, loyalty programmes, etc.
  - (ii) all traveling, telephone, telegraph, subsistence, telex, postal, and other expenses
  - (iii) the fees and reimbursable expenses

Total re-imbursements shall be charged on a monthly basis at a rate of 3.0% of Gross Income and shall be trued up and reviewed at the end of each Financial Year.

#### **Definitions:**

"Adjusted Gross Operating Profit" or "AGOP" with respect to each Financial Year, means the Gross Operating Profit plus the following amounts attributable to such Financial Year.

- (a) Base Management Fee
- (b) re-imbursements of the pro-rated costs of group advertising, call center's, sales promotion, public relations and personnel training programmes, sales and reservation networks and facilities (such as web-sites, reservations network, loyalty programmes, etc.)
- (c) all costs and expenses for maintenance of information technology tools and systems attributable to the management and operation of the Hotel,

"Adjusted GOP Margin" or "AGOP Margin" means the Adjusted Gross Operating Profit divided by the Gross Income for the relevant period.

The proposed transaction (execution of the Hotel Operating Agreement) with the related party as mentioned in the resolution is at arm's length and in the ordinary course of business of the Company, therefore in terms of Section 188 of the Companies Act, 2013 ("the Act") read with the Companies (Meetings of Board and its Powers) Rules, 2014, prior consent of the Board and Members of the Company, is not required to be obtained.

Pursuant to Regulation 23 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), all material transactions with related parties require prior approval of the members of the Company through ordinary resolution. The members are informed that the consideration receivable in terms of the DMA and the estimated management fees from IORA in terms of the proposed Hotel Operating Agreement shall be within the limit of 10% of consolidated turnover of the Company. However, since the Company has taken approval of the shareholders through Postal Ballot (the results were declared on June 13, 2023) w.r.t furnishing of the Corporate Guarantee to Banks/financial institutions for the credit facilities availed/to be availed by Iora upto the aggregate limit of ₹ 500 Crore, which is more than 10% of consolidated turnover of the Company therefore pursuant to Regulation 23 of the Listing Regulations, approval of the shareholders shall be required for the aforesaid transactions considering aggregate amount of all the transactions with each related party exceeding 10% of consolidated turnover of the Company.

The members are further apprised that the Audit Committee and Board of Directors of the Company have approved the proposed Related Party Transaction with IORA, subject to the approval of the members, which was placed before them at its respective meetings held on August 9, 2023 and August 10, 2023. Further, the said transactions qualify as Material Related Party Transaction under the SEBI (Listing Obligations & Disclosure Requirement) Regulations, 2015 and accordingly, the members' approval is sought for the same.

### INFORMATION AS PER THE SEBI CIRCULAR NO. SEBI/HO/CFD/CMD1/CIR/P/ 2021/662 DATED 22<sup>ND</sup> NOVEMBER 2021 AND PROVISIONS OF COMPANIES ACT, 2013

Summary of the following information provided by the management to the Audit Committee for approval of the proposed Related Party Transactions:

a. Type, material terms and particulars of the proposed Transaction: The approval is for ratification of the DMA executed between the Company and IORA and for execution of Hotel Operating Agreement with IORA for operating the upcoming hotel owned by IORA under the Company's brand Aurika Hotels and Resorts.

b. Name of the related party and its relationship with the listed entity or its subsidiary, including nature of its concern or interest (financial or otherwise):

Name of the Related Party	Relationship with Listed Entity	Nature of Concern or Interest
Iora Hotels Private Limited	Material Subsidiary Company	The Company holds 58.91% equity shareholding in Fleur Hotels Private Limited. And Iora Hotels Private Limited is 100% subsidiary of Fleur Hotels Private Limited

**c. Tenure of the proposed Transaction:** The term of the DMA shall be completed on start of operations of the Hotel and it is being proposed to execute Hotel Operating Agreement for a period of 5 years with effect from date of start of operations which is expected to commence in current financial year.

### d. Value of the proposed Transaction:

In terms of DMA, the Development Management Fee shall be 6% of the Actual / Agreed Development Cost of the Project. Further Company shall charge a fee of 9% of Actual / Agreed Development towards cost of external consultants, architects, project management consultants and other expenses. The entire fee in terms of DMA shall be accrued as per development stage of the project as defined in DMA and is estimated at ₹ 82 Crore out of which 20% shall accrue in current financial year on completion of the hotel. The value may exceed the estimation depending the final cost of completion of the project.

In terms of the Hotel Operating Agreement the management fees to be received from Iora is based on the percentage of Gross Income/Gross Operation Profit of the Hotel which depends on prevailing market conditions, therefore value of the proposed transaction cannot be determined. It is expected that the value of the proposed transactions may not exceed ₹ 50 Crore on an annual basis during the Term of the Hotel Operating Agreement. The value of yearly transaction may exceed the estimation depending on the business conditions.

e. The percentage of the listed entity's annual consolidated turnover, for the immediately preceding financial year, that is represented by the value of the proposed Transaction: Since, the management fee in terms of the proposed Hotel Operating Agreement shall be based on percentage of the Gross Income and Gross Operating Profit of the Hotel, which depends on prevailing market conditions, therefore value of the proposed transaction cannot be determined. However, the maximum fee in terms of the proposed Hotel Operating Agreement with IORA in each financial year as a percentage of the proposed transaction is 5.71% of the last Audited consolidated turnover of the Company.

- f. Justification for why the proposed transaction is in the interest of the listed entity: Iora is step-down and material subsidiary of the Company. Besides monetary benefit in terms of management fee earnings, operation of aforesaid Hotel by the Company increases its brand visibility and monetization with external parties, creates operational synergy, common cost optimization, better utilization of Sales and marketing network, enhancement of its loyalty reward programme, economies of scale, development of technological solutions for better guest experience, etc.
- g. If the transaction relates to any loans, intercorporate deposits, advances or investments made or given by the listed entity or its subsidiary: Not Applicable
- h. A statement that the valuation or other external report, if any, relied upon by the listed entity in relation to the proposed transaction will be made available through the registered email address of the shareholders: Not Applicable

None of the Directors, Key Managerial Personnel or their relatives in any way concerned or interested in this resolution.

Accordingly, the Board recommends the resolution at Item no. 5 as set out in the accompanying Notice for the approval of members of the Company by Ordinary Resolution.

The Members may note that in terms of the provisions of the Listing Regulations, no Related Party shall vote to approve this Ordinary Resolution, whether the entity is a Related Party to the particular transaction or not.

> By Order of the Board For Lemon Tree Hotels Limited

#### Nikhil Sethi

Date: 10.08.2023AVP Legal & Group Company SecretaryPlace: New DelhiMembership No: A18883

Details of Directors seeking re-appointment/appointment at the Annual General Meeting of the Company pursuant to Regulation 36 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 and Secretarial Standard-2 on General Meetings issued by the Institute of Company Secretaries of India

Name of the Director	Dr. Arindam Kumar Bhattacharya Non-Executive Independent Director	Mr. Willem Albertus Hazeleger Non-Executive Non-Independent Director	
DIN	01570746	07902239	
Date of Birth	04/03/1962	06/11/1968	
Age	61	54	
Nationality	Indian	Netherland	
Date of First Appointment on Board	11-04-2019	09-08-2017	
Relationship with Director/Manager/ KMP	There is no relationship with other Directors on the Board, Managers and KMPs.	There is no relationship with other Directors on the Board, Managers and KMPs.	
Brief Profile	Dr. Arindam Kumar Bhattacharya had started his career with the Eicher Group in India as a graduate engineer trainee, has over 35 years of experience in the industry and consulting with focus on the industrial sector. He has served as the Senior Partner and Director of the Boston Consulting Group, India. He played multiple leadership roles in BCG- head of India, Co-Founder and Fellow of Bruce Henderson Institute (BCG's thought leadership center), founding co-leader of the Global Advantage Practice and member of global leadership teams of Global Advantage, Social Impact, Industrial Goods and Public Sector practices at different point in time.	executive and non-executive roles in private and public companies and non-profit organisations. Most recently, Mr. Hazeleger served as the Chief Executive Officer for Asia Pacific of APG Asset Management, one of the largest institutional investors globally. Before joining APG Asset Management, Mr. Hazeleger worked as a senior securities and capital markets lawyer with global law firms Linklaters and Allen & Overy. He started	
	In recent years he had led the BCG's growing engagement with Central and State Governments on both economic and on social sector topics like education and health, and consulted with organizations like World Food Programme, Save the Children, Gates Foundation and World Bank. He was also a member of Confederation of Indian Industry's (CII) and member of several expert committees set up by the Government of India. He has resigned from the BCG in August, 2022.		
Qualification	PhD Engineering from University of Warwick, UK	Executive MBA from INSEAD in France	
	MBA from IIM Ahmedabad	Executive MBA from Tsinghua University School of Economics and Management in The People' Republic of China.	
	Master of Science Engineering from University of		
	Warwick, UK	LLM from Utrecht University in the Netherlands.	
	B.Tech from IIT, Kharagpur	Diploma in Corporate Governance from The Corporate Governance Institute	
	Over 35 years / Expertise in Strategy, governance, marketing, global leadership, global economic and business environment and has extensive leadership experience in global corporation such as Boston Consulting Group and understanding of global business dynamics.	He has experience in the field of management	
Terms and Conditions of appointment or	To be re-appointed as Non-Executive Independent Director for second term of Five (5) years	To be re-appointed as Non-Executive Non-Independent Director, liable to retire by rotation	
reappointment	<ul> <li>Not liable to retire by rotation</li> </ul>		
	• Term of re-appointment - 5 years from April 11, 2024 to April 10, 2029		
	Re-Appointment shall be in terms of appointment letters available on on the website of the Company <u>www.lemontreehotels.com</u>		

Name of the Director	Dr. Arindam Kumar Bhattacharya Non-Executive Independent Director	Mr. Willem Albertus Hazeleger Non-Executive Non-Independent Director
Board Membership of Other Companies as on	He holds Board Memberships of the following companies:	He doesn't hold Board Memberships in any other Indian Company
August 10, 2023	1. Bajaj Holdings & Investment Limited	
	2. Bajaj Finance Limited	
	3. Bajaj Housing Finance Limited	
	4. Fleur Hotels Private Limited (Subsidiary of Lemon Tree Hotels Limited)	
	5. Info Edge (India) Limited	
Chairman/ Member	1. Bajaj Holdings & Investment Limited	NIL
of the Committee of	Audit Committee- Member	
the other Board of Directors as on August 10, 2023	Nomination and Remuneration Committee- Member	
10, 2025	Risk Management Committee- Member	
	2. Bajaj Finance Limited	
	Audit Committee - Member	
	3. Bajaj Housing Finance Limited	
	Audit Committee- Member	
	Nomination & Remuneration Committee - Chairman	
	Risk Management Committee- Member	
	IT Strategy Committee- Member	
	4. Fleur Hotels Private Limited (subsidiary of Lemon Tree Hotels Limited)	
	Audit Committee - Member	
	5. Info Edge (India) Limited	
	Audit Committee - Member	
Number of shares held in the Company as on August 10, 2023 including shareholding as a beneficial owner	1,36,800	Nil
Remuneration last drawn (₹ In Million)	Nil. He was only paid sitting Fee of ₹ 1.25 Lakhs in FY 23 (He abstained from taking sitting fee till December, 2022)	Nil
Listed entities from which the person has resigned in the past three years	Nil	Nil
No. of Board meetings attended during the year till August 10, 2023	Dr. Bhattacharya has attended 3 out 3 Board meetings held during the current Financial Year. His attendance in last 3 years for Board Meetings is 85.71% and for Audit Committee meetings is 75%.	
Other information	Dr. Bhattacharya is not connected directly or indirectly to the Company (other than Board seat in the Company & Subsidiary)	

# PEOPLE PLANET PROFIT

Lemon Tree Hotels Limited Integrated Report 2022-2023







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## PEOPLE. PLANET. PROFIT.

At the heart of Lemon Tree Hotels' mission lies a steadfast commitment to People, Planet and Profit. Guided by this mission, we harmonise our endeavours to shape a brighter, more equitable future.

**People:** Embedded in our essence is a commitment to the welfare of our people—our dedicated team members, valued suppliers and the community we live in. Woven seamlessly into our daily operations, this commitment propels growth, fosters inclusion and uplifts lives.

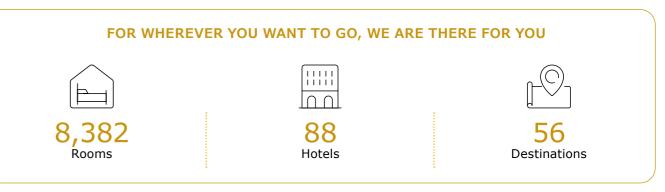
**Planet:** Our responsibility to the environment drives us to adopt sustainable practices that minimise our carbon footprint. Through green building design, energy and water efficiency/recycling initiatives, waste reduction practices and renewable energy adoption, we strive to safeguard our planet's natural resources for the generations to come.

**Profit:** Our commitment to financial prosperity is unwavering. By maintaining a robust financial performance, we create a stable foundation that empowers us to invest in our people and planet, and provide value to our shareholders.

This synergy between profitability, social responsibility and environmental stewardship defines our business ethos.

## Lemon Tree Hotels

Lemon Tree Hotels (LTH) is one of the key players in the hospitality industry in India and is a leader in the mid-market segment. The company focuses on delivering exceptional guest experiences through its differentiated and compelling value proposition. With a strong focus on innovation and sustainability, LTH continues to redefine and elevate the standards of hospitality in India.



As on 31<sup>st</sup> March 2023

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🔇 Aurika, Coorg

To know more, visit https://www.lemontreehotels.com/

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Lemon Tree Hotels shall be India's largest and finest chain of upscale, mid-scale and economy hotels and resorts.

Ensuring the well-being and selfof our colleagues, who are of the importance to us.

Contributing to the community we in and to India in general.

Delighting our guests, whose com safety, security and well-being is main reason for being.

With a strong foundation built upon our core values, we are committed to providing our stakeholders with the highest standards of excellence.

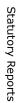
### **Core Values (HAS TO RISE)**

Health and Safety: We will alway on ensuring the health, safety, secu and well being of all our stake holde including the communities within wh operate our business.

Teamwork: We recognize that superlative performance is always th result of teamwork.

Ownership: We always take respo for our actions.

Respect and Empathy: We always exhibit respect and concern for colleagues, guests and partners.







### We shall be committed to:

-worth e utmost	Rewarding our stakeholders, whose trust motivates us to excel further.
ve live	Maximising the efficiency of our processes, to enable us to be the most cost-effective brand offering the greatest value, which our customers
mfort, s our	have every right to expect.



ys focus urity ers hich we	<b>Integrity:</b> We always maintain the highest standards of fairness and transparency in all our dealings.
he	<b>Spirited Fun:</b> We create an exciting and spirited work environment encouraging our colleagues to think freely.
onsibility	<b>Excellence:</b> We always drive excellence in what we do.
avs	

### Empowering People, Protecting the Planet, Maximising Profit

### MAXIMISING SHAREHOLDER VALUE

111% Total revenue growth

208% EBITDA\* growth, driving our balance sheet

> 128% Substantial YoY RevPAR growth

54% ARR growth, reflecting our growth momentum

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\*EBITDA is before a stamp duty expense of ₹4.8 Crores

### ROBUST OPERATIONAL PERFORMANCE

6 New openings with growing portfolio

23 New signings across 12 states

> 56 Destinations, expanding geographical presence

### ••• Page 14



### CARING FOR THE PLANET

10% Reduction in energy consumption (intensity based) over FY19 baseline

### 10.97%

Renewable energy usage out of total energy consumption

### 19%

Reduction in GHG emissions (intensity based) over FY19 baseline

15% Reduction in water consumption (intensity based) over FY19 baseline

> 25% Certified green buildings

••• Page 69

### FOCUS ON PEOPLE

13% Opportunity Deprived Indians (ODIs) in the workforce

> 14% Women across the workforce

> > 14.3% Women on the Board

1:1 Male:Female wage ratio

Certified Great Place To Work

••• Page 49



### SUPPORTING THE COMMUNITIES

### 98% Sourcing from local suppliers

₹7.15 Lakhs CSR spend

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## About the Report

Our FY23 Integrated Report provides relevant information to our shareholders and other stakeholders about the performance, governance, strategy and future prospects of LTH.

### SCOPE AND BOUNDARY

In this Report, we present an inclusive overview of our operations, including all 40 hotels owned/leased by LTH, along with our subsidiaries, joint ventures, associates and other collaborations. It provides a comprehensive overview of our progress, accomplishments and future goals, both tangible and intangible and financial and non-financial aspects of the business.

### **REPORTING PERIOD**

1<sup>st</sup> April 2022 — 31<sup>st</sup> March 2023

### FRAMEWORKS, GUIDELINES AND **STANDARDS**

This Report follows the Integrated Reporting Framework <IR> set forth by the Value Reporting Foundation. It also has been prepared with reference to the GRI Standards 2021.

The report is aligned to:

- The Companies Act, 2013 (and the Rules made thereunder)
- National Voluntary Guidelines on Social, Environmental and Economic Responsibilities of
- Business (NVG-SEE)
- Indian Accounting Standards (Ind-AS)
- The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
- The Secretarial Standards issued by the Institute of Company Secretaries of India

### **PRECAUTIONARY APPROACH**

We embrace a precautionary approach to minimise the environmental impact of our operations. Regular reviews of our hotels' Environment, Health and Safety (EHS) performance are conducted to effectively identify and mitigate any potential negative impacts.

### **RESPONSIBILITY STATEMENT**

The Board of Directors acknowledges its responsibility to ensure the integrity of this Integrated Report. The Board has accordingly applied its collective mind and believes the report addresses all material issues and presents the integrated performance of the company and its impact in a fair and accurate manner.

### DATA INTEGRITY

To ensure the accuracy, reliability and transparency of this Integrated Report, we have diligently gathered and analysed relevant data. Our rigorous internal controls uphold the principles of unbiased, comparable and comprehensive information. Also, we have been conscious in acknowledging any noteworthy limitations associated with the data, wherever applicable.

### MATERIALITY

The Report compiles data on material issues identified by stakeholders and the company, critical to the valuecreation process. Read more on the Materiality process on

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### Material Topics

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### **EXTERNAL ASSURANCE**

This Report has undergone independent assurance by Felix Advisory Private Limited in accordance with the GRI Standard 2021 and the International Federation of Accountants (IFAC) Code of Ethics for Professional Accountants. Their statements form a part of the Report. The information regarding business performance is derived from our audited financial statements for FY23. Find the assurance certificate on





### **FEEDBACK**

For any inquiries and feedback regarding this Report, please feel free to email us at: ESG@lemontreehotels.com

#### **REGISTERED OFFICE**

Lemon Tree Hotels Limited, Asset No. 6, Aerocity Hospitality District, New Delhi-110037 T: +91 11 4605 0101 E : hi@lemontreehotels.com CIN No. : L74899DL1992PLC049022

Corporate Insight

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### **OUR STAKEHOLDERS**

 $\overset{\circ}{\bigcirc}$ Employees

 $\Diamond$ 

Regulatory Bodies/ Government

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Owners and Partners

2

Contractors

Local Communities

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Industry Associations

••• Page 38

 $\hat{\varphi}$ Customers



Investors and Shareholders

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Suppliers and Vendors

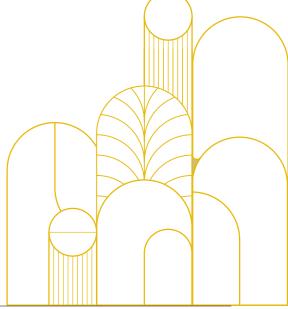
 $\bigcirc$ NGOs

R

Online Travel Agencies (OTAs)/Portals



Media



### Catering to Every Guest, Every Need

LTH is the largest mid-market hotel chain in India, with seven brands, 88 hotels and 8,382 rooms, across 56 destinations. Our brands offer exceptional service across price points, thereby catering to the diverse needs of our quests.



We have successfully established the sixth-largest hotel chain in India by inventory, encompassing owned, leased, managed and franchised hotels. Our hotels cater to the needs of both leisure and business travellers looking for a hotel in the upscale, mid-scale or economy segment.

Our domestic hotels, strategically located in metro regions, as well as tier-I, tier-II and tier-II cities, combined with our international presence, make us the preferred choice for our guests.



### **OUR STRENGTHS**

### Cost and Capital Efficiency

With a skilled project management team, we efficiently identify strategically located land at reasonable prices, which results in higher margins with operating costs significantly lower than competitors.

₹455.93 Crores EBITDA\*

### Affordability and Customer Loyalty

Dominant positioning in the mid-scale segment helps us to withstand economic slowdowns. The loyalty programme fosters repeat guests, giving us a network advantage for expansion.

15.79 Lakhs Loyalty programme members

77% Retail Net Promoter Score (NPS)

\*EBITDA is before a stamp duty expense of ₹4.8 Crores

### **OUR OPERATING SEGMENTS AND BRANDS**

### Upscale Segment

**AUQIKA**<sup>\*</sup> HOTELS & RESORTS

#### Mid-scale Segment



BY LEMON TREE HOTEL

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### **OUR STRATEGIC PRIORITIES**



ESG is the foundation on which these priorities are set and implemented.

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Lemon Tree Hotels Limited

### Pan-India Scale and Network

Our wide geographic presence in major metros and tier-I, tier-II and tier-III cities allows us to meet the needs of corporate and business clients and leisure travellers alike.

88

Hotels across 56 destinations

### Superior Business Model

LTH's 1.7X RoCE compared to five-star hotels, lower average development cost per room, and higher average occupancy showcase a superior business model.

### 11.20%

Return on Capital Employed (RoCE)

68% Average occupancy rate

**Upper Mid-scale Segment** 



















### Simplifying Group Structure

## Unveiling Opportunities, **Connecting Dreams**

We have a diverse portfolio, spanning upscale, mid-scale and economy segments in key metros and tier-I, tier-II and tier-III cities, i.e. at prominent urban centres and tourist destinations. We offer comfortable and convenient stays to our quests with our smart inroom amenities, vibrant dining outlets, rejuvenating recreational options and more, all at an affordable price.



### FOCUS ON EXPANSION AND MANAGEMENT CONTRACTS

LTH's growth strategy is focused on an asset-light expansion. We are rapidly increasing our managed and franchised hotel inventory, and are planning to add ~2,547, rooms in the near future. Based on the current pipeline, we aim to have 130 hotels and 11,667 rooms. With our focus on asset-light expansion, incremental cash flows will be primarily utilised for debt reduction, as we aspire to achieve a debt-free status over the next five years.

We are happy to witness a notable upswing in interest from standalone hotel owners to partner with LTH, particularly in tier-II and tier-III cities. These owners recognise the value we bring through our brand portfolio, sales network, distribution platforms and best-in-class loyalty programme.

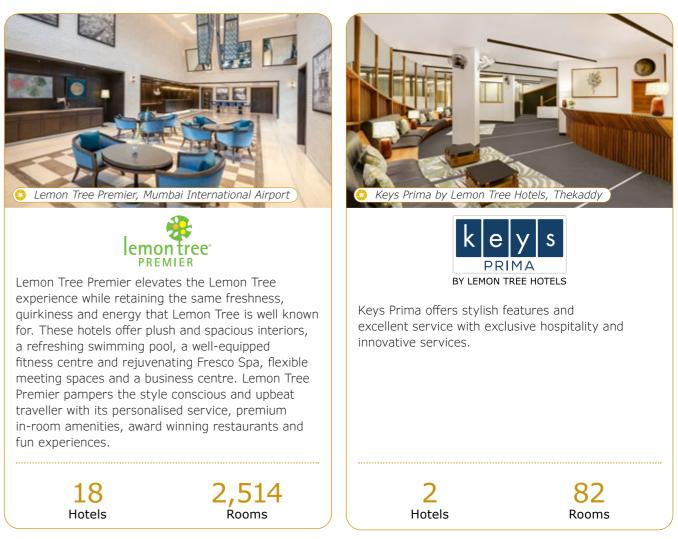
Additionally, our foray into the management and franchise space has significantly boosted our growth trajectory, allowing us to extend our presence into new and untapped markets. This single-minded approach has strengthened our position as a preferred hotel brand in the industry, especially in the mid-market segment.

Furthermore, we have recently announced the launch of our new franchise division—a strategic move aimed at leveraging our existing brands and expanding our network through franchised hotels.

### **UPSCALE SEGMENT**



### **UPPER MID-SCALE SEGMENT**





**Corporate Insight** 

Statutory Reports

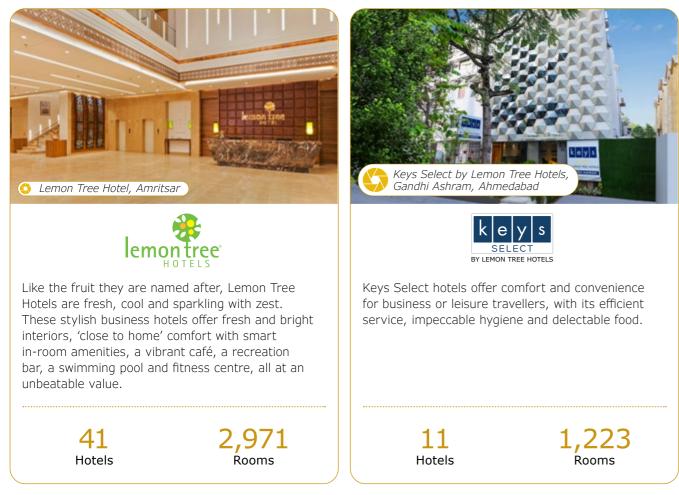
### **AUAIKA**<sup>®</sup> HOTELS & RESORTS

Aurika Hotels & Resorts curate extraordinary experiences in a stunning ambience. These hotels are stylishly elegant yet comfortably informal. With an emphasis on design, these hotels are a reflection of the destination they are located in. They feature new-age dining and innovative entertainment options, complemented by invigorating fitness and wellness facilities. The essence of the brand is reflected in 'Beyond the Unusual'.



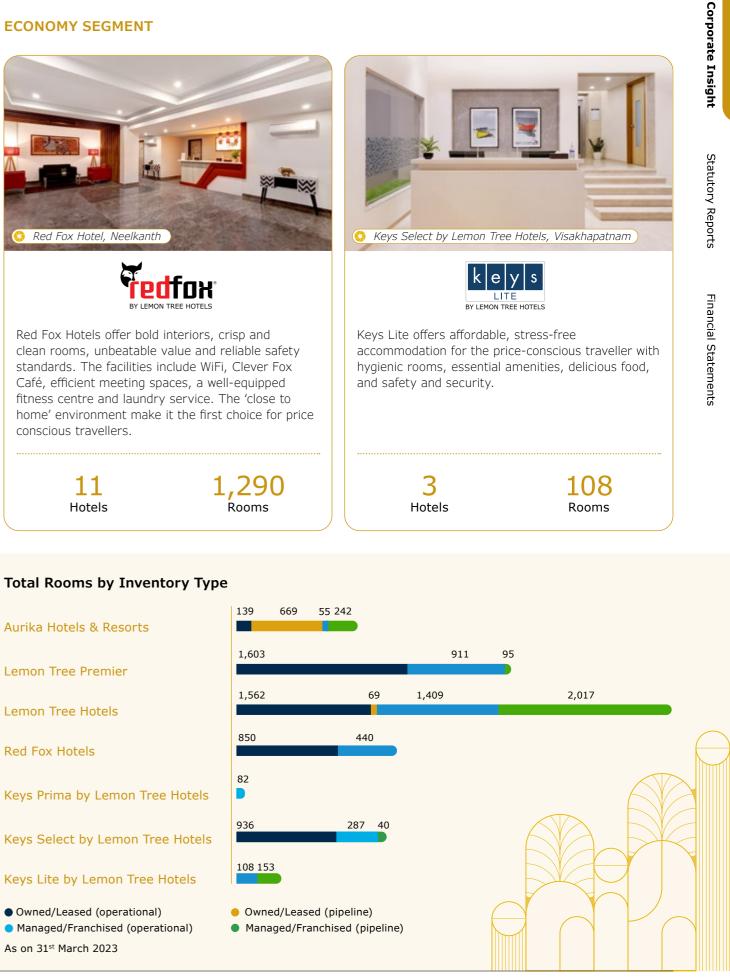
#### **Our Portfolio**

### **MID-SCALE SEGMENT**



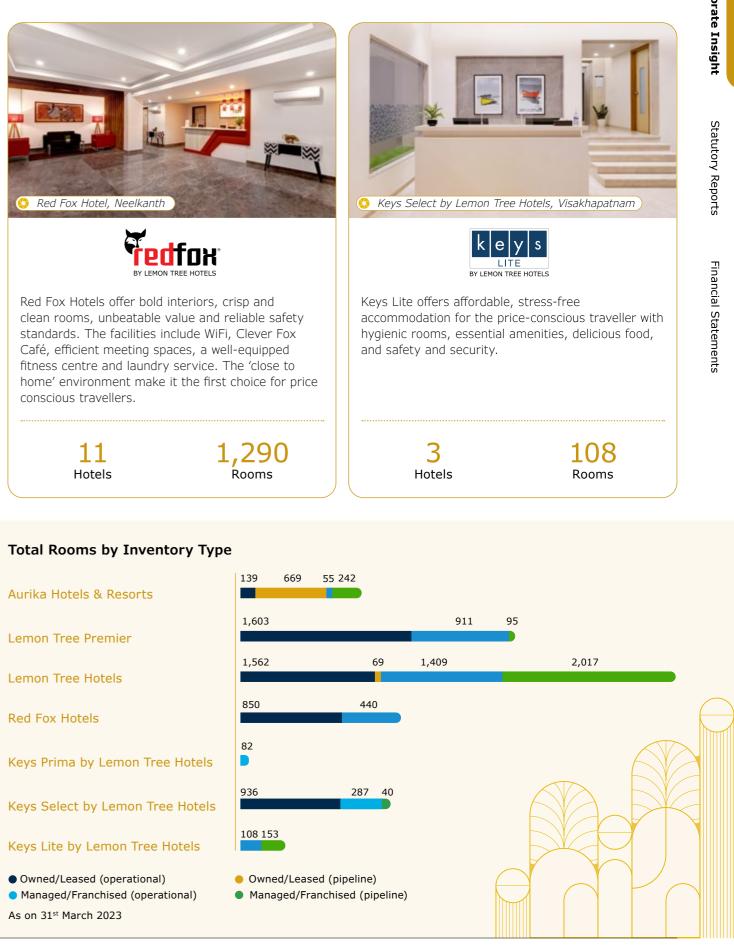


**ECONOMY SEGMENT** 









# Expanding, Connecting, Enriching

Our fast-paced growth allows us to penetrate deeper and wider across India, and reach tier-II, tier-III and tier-IV cities. We opened five new hotels in major tourist destinations and signed 10 new hotels in unique destinations.

### **NEW HOTELS OPENED IN FY23**

### Keys Lite by Lemon Tree Hotels,

Sreekanya, Visakhapatnam,

Offers 44 smart rooms and suites, Keys Café multicuisine restaurant and a conference room

#### Lemon Tree Hotel, Kalina, Mumbai

Offers 63 rooms and suites, Citrus Café multi-cuisine coffee shop, recreation bar Slounge and a fitness centre

### Lemon Tree Hotel, Mukteshwar

Offers 41 rooms and suites with breathtaking mountain views, Citrus Café multi cuisine coffee shop and Slounge, the recreation bar

### Keys Prima by Lemon Tree Hotels, Thekkady, Kerala

Offers 42 well-appointed rooms, Keys Café multi-cuisine restaurant and serene nature activities

#### Keys Lite by Lemon Tree Hotels, Tapovan, Rishikesh

Offers 39 smart rooms, Keys Café multi-cuisine restaurant and a rejuvenating spa in a serene setting

### Keys Select by Lemon Tree Hotels, Gandhi Ashram, Ahmedabad

Offers 52 smart rooms and suites, and Keys Café multicuisine restaurant

### Region-wise Inventory



Destinations

7

Brands

**NEW SIGNINGS IN FY23** 

- 1. Lemon Tree Hotel, Anjuna, Goa 2. Lemon Tree Hotel, Chandausi, Uttar Pradesh
- Lemon Tree Hotel, Erode, Tamil Nadu 3.
- Lemon Tree Hotel, Haridwar, Uttarakhand 4.
- 5. Lemon Tree Hotel, Hubli, Karnataka
- Lemon Tree Premier, Kanha, Madhya Pradesh 6.
- 7. Lemon Tree Hotel, Rajkot, Gujarat
- Keys Lite by Lemon Tree Hotels, Jaipur, Rajasthan 8.
- 9. Lemon Tree Hotel, Jamshedpur
- 10. Lemon Tree Resort, Kumbhalgarh, Rajasthan
- 11. Lemon Tree Hotel, Sri Ganganagar, Rajasthan
- 12. Lemon Tree Hotel, Tezpur, Assam
- 13. Keys Lite by Lemon Tree Hotels, Banswara, Rajasthan
- 14. Lemon Tree Hotel, Bharuch, Gujarat
- 15. Lemon Tree Hotel, Bhopal, Madhya Pradesh
- 16. Keys Select by Lemon Tree Hotels, Chirang, Assam
  - 17. Lemon Tree Hotel, Jabalpur, Madhya Pradesh
  - 18. Lemon Tree Hotel, Manali, Himachal Pradesh
  - 19. Lemon Tree Hotel, Kharar, Chandigarh
  - 20. Lemon Tree Hotel, Malad, Mumbai
  - 21. Keys Lite by Lemon Tree Hotels, Dehradun, Uttarakhand
  - 22. Lemon Tree Hotel, Dapoli
  - 23. Keys Lite by Lemon Tree Hotels, Sylvan, Dapoli

Rooms in the pipeline





88 42 Hotels Hotels in the pipeline 3,285 8,382

### **TOTAL PORTFOLIO<sup>1</sup>**

130 Hotels

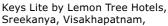
11,667 Rooms

<sup>1</sup>This includes our pipeline, which is subject to change over time

Rooms

### Lemon Tree Hotel, Mukteshwar









Integrated Report 2022-23



# Breaking Records and Setting Trends



### CHASING THE HOSPITALITY HORIZON

The Indian travel and tourism sector is experiencing a notable resurgence, particularly in domestic tourism, as travellers prioritise leisure and relaxation. Encouragingly, the Ministry of Tourism reported a steady post-COVID growth rate of 40% in FY23, signalling a robust recovery in the industry. According to research conducted by the World Travel & Tourism Council (WTTC), the travel and tourism sector's contribution to the Indian economy is projected to surpass pre-pandemic levels by 2024, with a remarkable YoY growth of 20.7%.

Throughout FY23, the hotel industry has witnessed rapid recovery, with Average Room Rates (ARRs) and Occupancy Rates (ORs) exceeding pre-COVID levels. This resurgence can be attributed to the emergence of new travel trends, the hosting of significant global events and favourable demand-supply dynamics. India's G20 presidency has also played a pivotal role in boosting international arrivals, positively impacting the hospitality industry across some locations. Additionally, we have observed a growing trend of multi-generational and group travel, with guests seeking exclusive experiences that offer privacy and comfort.

As the hospitality industry began to recover from early FY23, we also successfully resumed our growth journey and saw an upward trajectory through the year. We are now strategically positioned to take advantage of emerging trends, as our singular focus on catering to the growing needs of India's middle-class consumer (in the traditionally underserved, mid-scale market) has set us apart as the leader in this segment. As we navigate the evolving market dynamics, we are confident of our ability to continue providing exceptional service and value to our customers.

Dear Shareholders,

We are delighted to release our second Integrated Report, which showcases what we have accomplished in FY23. It has been a year of recovery and success. While we continue to rebuild the business after the pandemic, we have reached an important milestone in FY23, with our revenue surpassing pre-COVID levels. This achievement is a testament to the hard work and resilience of our team.

### A YEAR OF RECORD-BREAKING SUCCESS

In FY23, Lemon Tree Hotels (LTH) experienced exceptional growth, as our total revenue more than doubled compared to FY22, reaching ₹879 Crores. We also maintained an EBITDA margin\* of 51.9% for the full year, reflecting the positive momentum we garnered and our strong performance across all metrics.

By focusing on building occupancy in FY23, we achieved a significant increase of 2,197 basis points (bps) compared to FY22, and an exceptional 2,827 bps compared to FY21. Additionally, our ARR increased by 54% compared to FY22, reaching ₹5,340. This improvement translated into a revenue per available room (RevPAR) of ₹3,636, reflecting a 128% growth compared to FY22.

The EBITDA margin\* stood at 51.9% in FY23, which increased by 1,635 bps over FY22 and 1,574 bps from FY20. Our Profit After Tax (PAT) for FY23 was at ₹140.5 Crores, which stands in contrast to a negative PAT of ₹137.4 Crores and ₹13 Crores recorded in FY22 and FY20, respectively. Our cash profit also demonstrated significant growth, reaching ₹237.1 Crores, which stands in contrast to a negative cash profit of ₹33.0 Crores in FY22 and a positive ₹74.1 Crores in FY20. In FY23, the total management fees received by LTH was ₹104 Crores, which was 54% higher than in FY20.

With our prudent financial management, our gross debt, as of 31<sup>st</sup> March 2023, stood at ₹1,746 Crores, while the average cost of borrowings was 9.08%. However, the weighted average cost of borrowing for the full year was 8.38%.

During this period, we opened 6 new hotels and signed 23 new management/franchise contracts, adding 1,394 rooms to our pipeline. As of 31<sup>st</sup> March 2023, our operational inventory comprised 88 hotels with 8,382 rooms and our pipeline included 42 hotels with 3,285 rooms.

### **BUILDING A SUSTAINABLE LEGACY**

At LTH, we embrace sustainability as a key pillar of our After navigating the challenges of the COVID-19 era, we have business model and an integral part of our operations. now defined our strategic targets for the coming five years. We are driven by a robust Environmental, Social and This roadmap outlines well-defined and realistic objectives; our Governance (ESG) approach that prioritises value creation primary focus is on achieving superior financial performance, streamlining our portfolio, eliminating debt and establishing for all stakeholders, including shareholders and investors, employees, customers, suppliers, partners and society at ourselves as industry leaders in the areas of digital innovation large. To that end, we have established an ESG governance and ESG practices. structure comprising a Board that sets the vision for With a clear vision and target of over 300 hotels and 20,000 meeting ESG requirements, an ESG task force that rooms by CY28, our strategy is anchored on asset-light growth, develops the strategy and policies, and a dedicated senior digitisation, increased retail share, customer loyalty, lean leadership team that implements and manages ESG related operations, capital optimisation and strategic restructuring. To initiatives and programmes. We have set ambitious targets achieve this rapid expansion, we intend to extend our network of to become an ESG exemplar by FY26. We are confident managed and franchised rooms to around 15,000, contributing of making significant incremental progress annually and to approximately 70% of our then room portfolio. In October creating continuous measurable impact. 2023, we plan to open our largest hotel - Aurika, Mumbai Skycity, which will add 669 rooms to our total owned inventory.

### PRIORITISING PEOPLE

Social sustainability is at the core of our values, demonstrated through a diverse and inclusive workforce. By FY26, we aim to employ 30% Opportunity Deprived Individuals (ODIs), including those with disabilities and those from marginalised backgrounds, and to maintain a gender-balanced workforce with 15% women employees. We invest significantly in employee training and have dedicated development programmes to upskill our team members, ensuring their growth and development.

Beyond our organisational boundaries, we actively engage with the communities in which we operate, focusing on their upliftment and well-being. As part of our commitment, we prioritised collaborating with local suppliers and achieved a YoY growth of 6% in local sourcing in FY23. We firmly believe that our success is intertwined with the progress and prosperity of the communities we live in, and we will continue to drive meaningful change through our social initiatives.

### SAFEGUARDING THE PLANET

We have set ambitious targets for FY26 to significantly reduce our environmental impact, using FY19 as the baseline year. Our key targets include achieving a 15% reduction in energy consumption (intensity-based) and fulfilling 50% of our energy needs through renewable energy sources. We also intend to reduce our greenhouse gas emissions by 40% (intensity-based) and decrease water consumption by 10% (intensity-based). By achieving Indian Green Building Council certification for 100% of our owned properties, we also intend to reduce our carbon footprint.

In FY23, 25% of our portfolio was IGBC/LEED Gold-certified, which helped us meaningfully achieve intensity-based reduction of 10%, 19% and 15% for energy consumption, GHG emissions and water consumption, respectively (compared to the FY19 baseline). By adopting innovative practices, we strive to reduce resource consumption and lower our carbon footprint. Transparent monitoring of Scope 1 and 2 emissions organisation-wide is an integral part of our environmental efforts.

\*EBITDA is before a stamp duty expense of ₹4.8 Crores

# Financial Statements

### **ROADMAP 2028**

The pillars of our strategy are:

- Asset Light Growth and Network Effect: spreading across geographies and deeper within key destinations
- **Digital Transformation:** we recognise its potential to drive revenue, operational efficiencies and improved decisionmaking across the organisation
- Retail Acceleration: our focus to bring in customers from across segments through our retail channels
- **Loyalty Expansion:** relaunching the loyalty programme and building a bigger, more robust loyal consumer base
- **Cost Structure:** Maintaining our industry-leading margins of 50% through a lean operating model
- Capital Recycling: of our owned network by diluting ownership while retaining majority shareholding and unlocking capital for future growth
- Simplifying Group Structure: FY23 has laid a robust foundation for our growth momentum, with a strong commitment to delivering exceptional guest experiences and embracing innovation in an evolving hospitality landscape. The outlook for LTH remains promising, with healthy occupancy rates and higher ARRs. As the economy revives, we anticipate a sharp demand rebound and as the largest branded hotel player in the mid-segment, we are wellpositioned to benefit and gain market share.

### **IN GRATITUDE**

In conclusion, I would like to express my sincere thanks to all our employees for their determined efforts towards forging a resilient and agile organisation, and to all our stakeholders for their unstinting support over the years. I hope this support continues to lead us to greater heights. Together, we will continue to build LTH as a leading brand in the hospitality industry.

Warm regards,

Pataniali G. Keswani Chairman and Managing Director Lemon Tree Hotels Limited

**CORPORATE GOVERNANCE** 

## The Foundation of Trust

Our corporate governance strategy prioritises stakeholder satisfaction and builds towards long-term growth. The Board and its committees play an important role in a robust governance framework and in addressing key environmental, social and governance issues. We emphasise ethical conduct and transparent disclosures and our company culture ensures accountability and integrity.

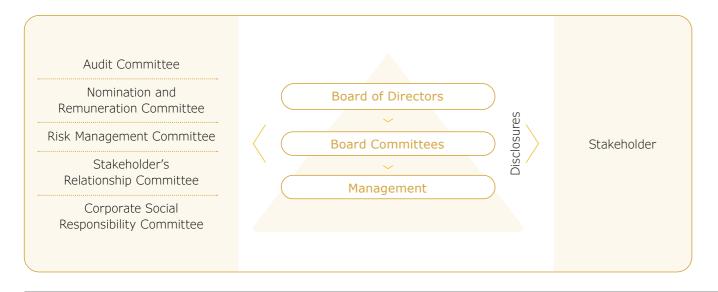


🔈 Aurum, the meeting room at Aurika, Udaipu

**GOVERNANCE STRUCTURE** 

Our governance framework is designed to promote efficient and transparent business practices. Fuelled by our unwavering focus on sound governance principles,

we strive to create enduring value for all our stakeholders, i.e. our shareholders, employees, guests, business partners and society, at large.





14.3% Women on the Board

80.8% Average Board attendance

19 Total committee meetings held

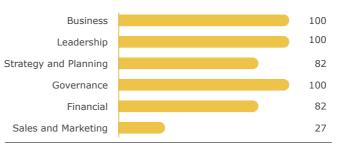
### **BOARD'S EVALUATION**

Our Board annually conducts a comprehensive evaluation Additionally, for all related-party transactions, we seek of the performance of the Board of Directors (BoD) and approvals from the Audit Committee and Members of the its committees. This evaluation involves seeking feedback Board in cases involving interested Directors or a conflict from the Directors and assessing various criteria such as of interest. In such instances, the concerned Director strategy, performance management, risk management, refrains from participating in the Board's discussion on governance and compliance, organisational health and the item. talent management. Our Independent Directors conduct POLICIES a separate evaluation of the performance of Non-Independent Directors, the Chairman and the Board We have implemented a robust governance framework as a collective entity. The process follows a predefined with codes and policies to promote effective stakeholder framework and criteria established by the Board to ensure management and collaboration. a thorough and objective assessment of all Directors and the overall Board performance.

### **BOARD EXPERTISE**

As the ultimate decision-making body, the Board plays a pivotal role in defining our company's strategic direction and in managing our affairs. At LTH, we believe that the diversity and expertise of our Board is essential to our success. By leveraging this collective wisdom, we can continue to deliver innovative solutions to our customers and create long-term value for stakeholders.

### Board of Directors Skill Matrix (%)



### CODE OF CONDUCT

At LTH, we uphold the principles of fairness, transparency and professionalism across all our operations and business activities. Our commitment to honesty, integrity and ethical behaviour is embedded in our culture, fostering an environment of trust. To guide our conduct, we have a comprehensive Code of Conduct that applies to all members of the Board, leadership, senior management and employees. It defines the highest standards of business and personal ethics, ensuring that everyone fulfils their duties and responsibilities with integrity. Aligned with our vision and values, the Code promotes ethical and transparent processes throughout our company, enabling us to manage our affairs in a responsible and accountable manner.

Financial Statements

### **BOARD OF DIRECTORS**

Tenure	Member(s)		
2-5 years	2		
5-10 years	4		
10+ years	1		

### Environment

- LTH Environmental Policy
- LTH Waste Management Corporate Policy
- LTH ESG Policy
- LTH Climate Change Policy

### Social

- Corporate Social Responsibility Policy
- LTH Human Rights Policy
- LTH Health and Safety Policy

### Governance

- Code of Conduct and Vigil Mechanism/Whistle Blower Policy
- Risk Management Policy
- Nomination and Remuneration Policy
- Dividend Distribution Policy
- Policy on Rotation of Auditors
- LTH Supplier Code of Conduct
- LTH Stakeholder Relations Policy
- LTH Anti-bribery and Anti-corruption Policy
- Determination of Material Subsidiary Policy
- Determination of Materiality of Events and Information Policy
- Code of Conduct for Regulation, Monitoring and Reporting of Trading by Insiders
- Preservation of Documents and Archival Policy
- Related Party Transaction Policy
- Policy on Board Diversity

Access our policies on our website here: https://investors.lemontreehotels.com/#

#### **Corporate Governance**

### **COMPLIANCE**

In FY23, our BoD and senior management diligently ensured adherence to regulatory laws, guidelines and specifications pertaining to our business. There were zero occurrences of fines or non-monetary sanctions on the company from Stock Exchanges, SEBI, or any statutory authority in relation to capital markets violations. Also, we have had zero proceedings filed against us for anti-competitive acts or antitrust violations.

### SUSTAINABILITY TRAINING AND AWARENESS

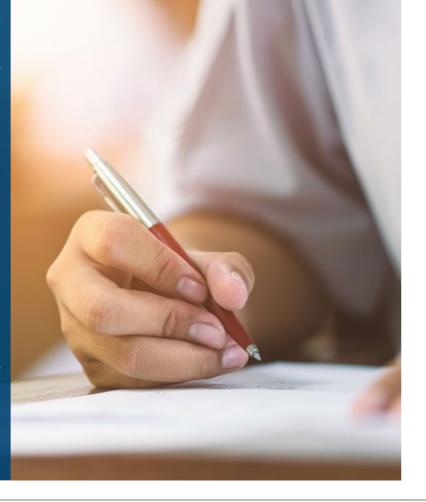
We prioritise sustainability training and awareness to foster a responsible work culture. We conduct tailored programmes for the BoD, Key Managerial Personnel (KMP) and employees, covering areas such as business strategy, digital transformation, risk management, ESG principles and safety measures.

Segment	Total number of training and awareness programmes held	Percentage of persons in respective category covered by the awareness programmes	
BoD	4	100%	
КМР	4	100%	
Employees other than BoD and KMP	5	100% Induction45% ESG55% Front Office 10180% Sensitisation80% Security	

#### **ESG TEST FOR A NEW PARADIGM OF LEADERSHIP**

As part of our leadership's vision for a responsible future, we have introduced the ESG test for all managers and supervisors, including the corporate team. This multiple-choice test is based on our ESG disclosures and serves to inform and align our leadership with our environmental, social and governance principles. Achieving 80% or higher is the goal for all managers and supervisors, empowering them to actively contribute to our mission of creating a positive impact on our organisation's sustainability journey. This short 15-minute test equips our leadership with the knowledge and mindset to drive positive change throughout the organisation and beyond.

> In FY23, 100% of eligible managers participated with a 98% passing rate.



### **GRIEVANCE MECHANISM**

We have established a robust vigil mechanism overseen We prioritise data security governance with stringent by the Chairman of the Audit Committee. In appropriate cyber-security practices, ensuring the protection of stakeholders' personal information. Our secure database and exceptional cases, the Chairman directly addresses the grievances of victimisation from employees and is designed to safeguard against loss, misuse, wrongful directors who utilise the vigil mechanism to report disclosure, alteration and destruction. Regular reviews of our security measures enable us to stay current with genuine concerns. business, technology and regulatory changes, ensuring a robust and reliable data protection framework.

Additionally, we actively monitor and redress all security holders' grievances, including complaints related to non-receipt of allotment/refund, transfer/transmission Further, our Data Privacy policy aims to provide of shares, share certificates, balance sheets, dividends stakeholders with clear information about the personal and annual reports. Our company is dedicated to data collected by LTH, the purpose of collection and how it is used, processed, shared and transferred. We ensure encouraging employees to voice their grievances through various forums, fostering a mutually beneficial that personal data is retained only for the necessary relationship. In hotels with active trade unions, benefits duration, aligning with legal, regulatory, contractual, or are equitably provided to both union and non-union statutory obligations. Once the required period elapses, members as per collective bargaining agreements. the data is either deleted or archived in compliance with Employees' right to associate with recognised trade applicable obligations. unions is always respected at LTH.

### Employees Part of Associations or Union (%) 3 Total permanent employees Male **MEMBERSHIPS AND ASSOCIATIONS** CII Confederation of Indian Industry Confederation of Indian Industry Hotel and Restaurant Association of Northern India (HRANI) (CII) Federation of Hotel & Restaurant Hotel and Restaurant Association Associations of India (FHRAI) of Western India (HRAWI)



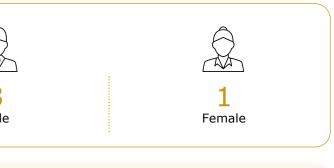
HOTEL ASSOCIATION

Hotel Association of India (HAI)

South India Hotels and Restaurants Association (SIHRA) **Corporate Insight** 

# Financial Statements

### DATA SECURITY GOVERNANCE







Association of Domestic Tour Operators of India (ADTOI)







Indian Association of Tour Operators (IATO)

**RISK MANAGEMENT** 

## Driving Value and Resilience

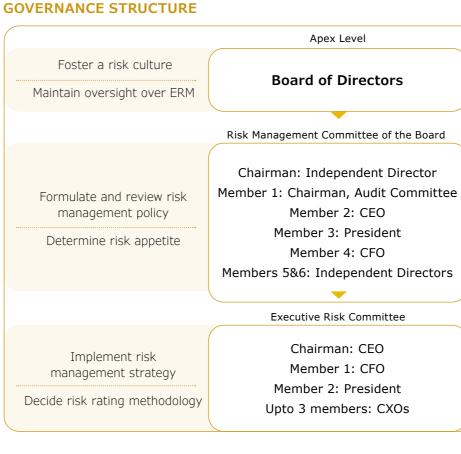
At LTH, we recognise the importance of balancing risk and return in the value creation process. Our governance strategy aims to effectively manage risk exposures in alignment with our business objectives. To build resilience and foster strategic growth, we integrate risk management practices into our short-term, medium-term and long-term plans.



### **RISK GOVERNANCE AND OVERSIGHT**

The BoD at LTH is accountable for overseeing the effectiveness of Enterprise Risk Management (ERM) and Internal Controls (IC).

They are supported by the Audit Committee (AC) and management team to ensure a robust risk oversight framework. This helps our company remain protected and target a healthy growth.



- Non-adherence to vision, mission and core values Not meeting stakeholder expectations
- Unacceptable behaviour
- Ethical violations

#### People

- Poor quality of leadership
- Disengagement of employees
- Low compensation
- High attrition
- Shortage in staffing/absenteeism

- Non adherence to Standard Operating
- Procedures/Service Level Agreements
- Low efficiency/effectiveness

### Vendors

- Not meeting contractual obligations
- Uncompetitive pricing
- Non-adherence to quality standards



# Annual review of key risks/ mitigation plans Review ERM quarterly Delegate oversight to subcommittees where required Present risk mitigation scores Identify new risks Monitor/audit

**KEY RISK** Preventable Risks **Culture/Reputation** • Poor health and safety standards • Promoting/accepting discrimination of any kind • Lack of technical skills • Low level of learning and development • Poor/absent performance management and incentivisation **Product/Service Quality** • Frequent process changes • Poor maintenance/repairs Poor delivery • Misalignment • Bribing/incentivising the customer

### **Risk Management**

Strategy	ventable Risks	Pre
Sustainal	Market	
Non-adherence to defined ESG standards	<ul> <li>Delay in fulfilment/response</li> <li>Poor customer communication</li> <li>Poor/incorrect forecasting</li> </ul>	<ul> <li>Inadequate understanding of customer nee</li> <li>Unsustainable products/services</li> <li>Uncompetitive pricing (too high or too low)</li> </ul>
Capital/Resource		
Ineffective allocation of capital	nvironment	
Business Model		
• Emergence of disrupters rendering business model of	<ul> <li>Absence of recycling, reusing, upcycling waste/ by products</li> <li>Inefficient use of natural resources</li> </ul>	High carbon emissions Usage of environmentally unfriendly produc services like plastic
3 <sup>rd</sup> Party Dep		
<ul> <li>Disintermediation by a 3<sup>rd</sup> party</li> <li>Too high a dependence on a vendor</li> </ul>	gement Quality	Man
or a customer	<ul><li>Overly complex processes</li><li>Absence of succession planning</li></ul>	<ul><li>Poor/Slow decision making</li><li>Poor leadership</li></ul>
External		
Natural/Manma	<b>Fechnology</b>	
<ul> <li>War/Trade war</li> <li>Terror attack</li> <li>Earthquake</li> <li>Epidemic/Pandemic</li> <li>Flood and extreme weather</li> <li>Lightning events</li> <li>Labour unrest/st</li> <li>Fire</li> <li>Theft</li> <li>Civil unrest/riots</li> </ul>		Outdated and obsolescent tech infrastructu Lack of cyber security Non-digitalised operational practices
Regulat	Financial	
Unreasonable/unanticipated change in     government regulations	<ul> <li>Low EBITDA/ROCE/ROI</li> <li>Poor payment process to vendors, i.e. extended outstanding (will impact competitive pricing</li> </ul>	High interest rates High debt/low debt service coverage Low liquidity/low solvency buffers
Technol	eventually)	Negative/Poor cash flows Poor collections/high working capital
<ul> <li>Disintermediation by a 3<sup>rd</sup> party</li> <li>Cyber attack</li> </ul>		
Econon	ernal Controls	In
<ul> <li>Excess supply of hotel rooms</li> <li>Reduction in dem</li> <li>Negative shift in consumer preference</li> </ul>	<ul><li>Non-comprehensive internal audits</li><li>Poor follow up/lack of monitoring</li></ul>	<ul><li>Inadequate controls</li><li>Poor quality of reviews</li></ul>
<ul> <li>High inflation</li> <li>Increase in interest rates</li> <li>Reduction in liquidity</li> <li>Negative shift in locational preference</li> </ul>	Ith and Safety	He
Environm	<ul> <li>Unhygienic washing and eating facilities</li> <li>Inadequate ventilation</li> <li>Unavailability of first aid</li> </ul>	<ul> <li>Inappropriate fire safety and response mechanism</li> <li>Electrical hazards</li> </ul>
Change in standards/regulations	<ul> <li>Unavailability of first aid</li> <li>Inadequate maintenance of equipment/buildings, especially during a temporary shutdown</li> </ul>	<ul> <li>Electrical hazards</li> <li>Equipment failure</li> <li>Accident prone areas/behaviour</li> <li>Blocked emergency evacuation pathways</li> </ul>

### Strategy Risks

Sustai	inability	
<ul> <li>Loose monitoring of KPIs related to sustainable practices</li> </ul>		
Capital/Resou	Irces Allocation	
	• Lack of expertise to evaluate capital allocation opportunities	
Business Moo	del Disruptions	
ing business mode	el obsolescent/ineffective	
3 <sup>rd</sup> Party D	Dependence	

• Vulnerability to outside ecosystem shock

### External Risks

Natural/Manmade Disaster	
<ul> <li>Lightning events</li> <li>Labour unrest/strikes</li> <li>Fire</li> <li>Theft</li> <li>Civil unrest/riots</li> </ul>	<ul> <li>Injury or death of guest(s)/ employee(s)</li> </ul>
Regulatory	
nge in • Moral policing (	of guests)
Technology	
• Loss of data/pr	ivacy
Economic	
<ul> <li>Reduction in demand</li> <li>Negative shift in consumer preferences</li> <li>Negative shift in locational preference</li> </ul>	<ul> <li>Negative shift in market catchment</li> <li>Irrational competition</li> <li>Disruptive competition</li> </ul>
Environmental	
	rmanent shift in local weather, nation unattractive

### Strategic Vision

LTH prioritises good corporate governance and has implemented strong control systems towards this. Our leadership values business integrity and fosters an inclusive environment where everyone can thrive. This enables us to create sustainable value for all our stakeholders.



Mr. Patanjali Govind Keswani Chairman and Managing Director



Mr. Niten Malhan Vice Chairman and Lead Independent Director



Mr. Aditya Madhav Keswani Director



Mr. Willem Albertus Hazeleger Director



Mr. Paramartha Saikia Independent Director



Mrs. Frevan Jamshed Desai Independent Director



Dr. Arindam Bhattacharya Independent Director

### **COMMITTEE DETAILS**

### (C) Chairman (M) Member

- Nomination and Remuneration Committee
- Finance Committee
- Share Allotment Committee
- Audit Committee
- Stakeholders Relationship Committee
- Corporate Social Responsibility Committee
- General Management Committee
- Risk Management Committee



- Bachelor's Degree in Electrical Engineering from Indian Institute of Technology, New Delhi
- Postgraduate Diploma Degree in Management from Indian Institute of Management, Calcutta
- He was a Tata Administrative Services officer and associated with the Taj Group of Hotels for a period of 17 years, including as Chief Operating Officer, Business Hotels.
- He worked with A.T. Kearney Limited, New Delhi as Director.

### Mr. Willem Albertus Hazeleger Director

### M

- Executive MBA from INSEAD in France
- Executive MBA from Tsinghua University School of Economics and Management in The People's Republic of China
- LLM from Utrecht University in the Netherlands
- Served as the Chief Executive Officer for Asia Pacific of APG Asset Management, one of the largest institutional investors globally.
- Worked as a senior securities and capital markets lawyer with global law firms Linklaters and Allen & Overy
- He has experience in the field of Investment Management

### Mr. Patanjali Govind Keswani Mr. Niten Malhan Vice Chairman and Independent Director

### $\mathbf{O} \mathbf{O} \mathbf{M}$

- Bachelor's Degree in Computer Science and Engineering from Indian Institute of Technology, New Delhi and Post Graduate Diploma in Management from Indian Institute of Management, Ahmedabad
- He is the Founder and Managing an investment management firm.
- He was the Managing Director and Co-head of India at Warburg Pincus India Private Limited, a global private-equity firm and he worked as director of business development at Stratum 8, a Silicon Valley technology start-up company and an engagement manager.
- He is also a Founder and Trustee of Plaksha University and has served as the Vice Chairman of the Indian Private Equity and Venture Capital Association.

### Mrs. Freyan Jamshed Desai Independent Director

### 

- University of Delhi
  - Master's Degree in Law from King's College, London Served as the General Counsel of
  - in India
    - She served as a Partner in Amarchand & Mangaldas & Suresh A. Shroff & Co.
  - She has over 30 years of experience across various legal fields.

Partner of New Mark Advisors LLP,

• Bachelor's Degree in Law from the

the Novartis Group of Companies

### Mr. Aditya Madhav Keswani Director

### MM

- Bachelor's Degree in Arts from New York University
- He joined as a Non-Executive Director on our Board on June 17, 2015.

### Dr. Arindam Bhattacharya Independent Director

### 

- Alumnus of Indian Institute of Technology, Kharagpur, Indian Institute of Management, Ahmedabad and Warwick Manufacturing Group, University of Warwick, UK, where he completed his Doctorate of Engineering
- He has served as the Senior Partner and Director of Boston Consulting Group (BCG), India and the co-leader of Bruce Henderson Institute, BCG's thought leadership institution.
- He has over 30 years of experience in the industry and consulting with a focus on the industrial sector.

### Mr. Paramartha Saikia Independent Director

### 

- Bachelor's Degree in Economics from the University of Delhi
- Master's Degree in Arts (Economics) from the University of Delhi
- He was the Chief Executive Officer (CEO) of J. Walter Thompson Sdn. Bhd., Malaysia.
- He served as the CEO of Iris Worldwide Integrated Marketing Private Limited.
- He also served as CEO of Publicis India.
- He has over 30 years of experience across the fields of marketing and brand development.

## Leading with Purpose



Mr. Vikramjit Singh President



Mr. Kapil Sharma Chief Financial Officer



Mr. Davander Tomar EVP – Corporate Affairs



Mr. Inder Pal Batra Senior Vice President -Finance



Ms. Harleen Mehta Senior Vice President -Sales



Mr. Jagdish Kumar Chawla EVP – Projects & Engineering Services



Mr. Vilas Pawar CEO – Franchise Business



Mr. Mahesh Aiyer CEO – Carnation Hotels (the management subsidiary of LTH)



Mr. Sumant Jaidka Senior Vice President -Operations



Mr. Sameer Singh Senior Vice President -Operations



Mrs. Ritu Ranjan Senior Vice President and Chief Design Officer



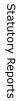
Mrs. Sareena Kochar Senior Vice President -Housekeeping



Chef Rajeev Janveja Senior Vice President and Corporate Chef



Mr. Nikhil Sethi AVP Legal and Group Company Secretary and Compliance Officer





Ms. Aradhana Lal Senior Vice President -Sustainability & ESG



Mr. Rajesh Kumar Senior Vice President -Human Resources

### Mr. Vikramjit Singh

### President

### M

- Bachelor's Degree in Commerce from Sri Ram College of Commerce, University of Delhi
- Advance Management Programme from Harvard
- Postgraduate Diploma Degree in Hotel Management and Administration from the Taj Group of Hotels
- Over 25 years of experience in the hospitality industry

### Mr. Kapil Sharma Chief Financial Officer

- M
- Bachelor's Degree in Commerce from the University of Delhi
- Qualified Chartered Accountant
- Over 25 years of experience across the fields of accounting, financing and investing

### Mr. Davander Tomar EVP – Corporate Affairs

- Bachelor's Degree in Commerce and Law from the University of Delhi
- Master's Degree in Arts from the University of Delhi
- He has over 37 years of experience in the hospitality industry

#### Mr. Inder Pal Batra Senior Vice President -Finance

- Chartered Accountant and a Company Secretary
- Over 25 years of experience across accounts and finance in the hospitality and FMCG sectors

### Ms. Harleen Mehta Senior Vice President -Sales

- Degree in Hotel Management from B. Com (Hons) from Lady Shri IHM, Gwalior
- Management Studies, Pune
  - Over 20 years of experience in the hospitality industry across reservations, front office operations, revenue management, sales and distribution

### Mr. Jagdish Kumar Chawla EVP – Projects & Engineering Services

- Diploma Degree in Electrical Engineering from Pusa Polytechnic, Pusa, New Delhi
- Over 47 years of experience across engineering, construction and operations

### Mr. Vilas Pawar

### CEO – Franchise Business

- Hotel Management Graduate of IHM, Mumbai
- Over 35 years of experience in the Mechanical Engineer from hospitality industry

# Thrissur, Kerala

Mr. Mahesh Aiyer

CEO – Carnation Hotels

of Lemon Tree Hotels)

(the management subsidiary

- Master's Degree in Business Administration from Madras University
- Over two decades of experience in the hospitality industry

### Mrs. Ritu Ranjan

### Senior Vice President & Chief **Design Officer**

- Graduated from Lady Shri Ram College, New Delhi
- Over 10 years of experience

### Mrs. Sareena Kochar Senior Vice President -Housekeeping

- Post Graduate Degree in Hotel Management from All India Institute of Management Studies, Chennai
- Certification as a 'mentor' from XLRI Jamshedpur • Over 37 years of experience in the hospitality industry

## Mr. Sumant Jaidka

- Graduate of the Salzburg School of Hotel Management, Austria
- Over 30 years of experience in the Bachelor's Degree in Hotel hospitality industry

### Mr. Sameer Singh Senior Vice President - Operations Senior Vice President - Operations

- Oberoi Centre of Learning & Development (OCLD)
- Management from Robert Gordon University
- Over 20 years of experience in hotel operations and revenue management

### Chef Rajeev Janveja Senior Vice President and

- Graduate from IHM Lucknow
- Over 40 years of experience in the hospitality industry

### Mr. Nikhil Sethi

### AVP Legal & Group Company Secretary and Compliance Officer

- from University of Delhi • Law Graduate from University
- of Delhi • Company Secretary from Institute
- (ICSI) • Over 18 years of experience in

# Corporate Chef

# Statutory Reports

- MBA from Symbiosis Institute of

### Ms. Aradhana Lal Senior Vice President - Sustainability & ESG

- Ram College, Delhi University
- Masters in Business Administration from Indian Institute of Management, Ahmedabad
- TEDx speaker
- Over 30 years of experience in Sales, Marketing, Corporate Communications and Sustainability/ESG across hospitality and FMCG sectors

### Mr. Rajesh Kumar Senior Vice President -Human Resources

- Post Graduate Degrees in Personnel Management and Industrial Relations, as well as Public Administration from Himachal Pradesh University
- Over 22 years of experience in the hospitality industry

• Bachelor's degree in Commerce

of Company Secretaries of India

legal and secretarial services

### **COMMITTEE DETAILS**

(M) Member

• Risk Management Committee

### Seizing Opportunities, **Driving Success**

The hospitality industry experienced ups and downs during the pandemic but showed resilience to make a remarkable comeback in FY23. Domestic travel played a key role in the sector's recovery. Aligning with this trend, LTH catered to changing consumer preferences, ensuring an enjoyable experience for quests.

### **INDUSTRY PERFORMANCE**

The travel and tourism industry experienced significant fluctuations over two years due to evolving travel restrictions and the undeniable health risk associated with a global event of this intensity. This had a farreaching impact on hospitality businesses worldwide. According to the Ministry of Tourism, the share of India's travel and tourism industry in the country's gross domestic product (GDP) declined from approximately 5.2% in 2019-20 to a mere 1.1% in 2020-21.

In 2022, the industry made a significant comeback, driven by the successful vaccination drive within the country and pent-up demand for leisure travel and weddings, which contributed to the steady growth in average room rates (ARRs) and helped recover some of the losses incurred during the pandemic. Domestic travel emerged as the dominant force, with Indians opting for road trips, staycations and workcations. Lesiure travellers were venturing into lesser-explored destinations nationwide. Additionally, although slow, corporate travel also bounced back, further bolstering the overall recovery of the industry.

### Market Positioning by Properties

Key Metrics - India 2022	
59-61%	
(15-17 pp) (YoY 🔿)	
₹6,000-6,200	
ARR	
(37-39%) (YoY 🔿)	
₹3,500-3,700	
RevPAR	
(89-91%) (YoY 🔿)	
	59-61% Occupancy (15-17 pp) (YoY ►) ₹6,000-6,200 ARR (37-39%) (YoY ►) ₹3,500-3,700 RevPAR

#### Source: HVS Anarock Report

In 2022, mid-scale hotels continued to dominate the market, accounting for 48% of all signed properties. The hotel industry experienced a significant structural shift, with substantial investments directed towards expanding the mid-scale segment to cater to the needs of the growing middle-class.

Year	Economy (%)	Mid-scale (%)	Upscale (%)	Luxury (%)
2022	11	48	34	7
2021	11	55	25	8
2020	13	49	31	7
2019	20	51	23	6

#### Source: HVS Anarock Report

With over 200 G20 meetings scheduled across 55 destinations in India during its G20 presidency till November 2023, the Indian hotel sector is expected to experience a substantial increase in demand, particularly in the cities where the meetings will take place.

### **KEY TRENDS IMPACTING THE INDUSTRY**

### **Key Trend**

### Staycations to Remain Attractive

Staycations have seen a rise due to their costeffectiveness and the convenience of taking short breaks close to home. Hotels are also catering to Work From Hotel (WFH) guests by launching attractive offers in a growing hybrid work scenario.

### **Personalised Guest Experience**

The hospitality industry is embracing personalisation to meet the preferences of today's travellers, especially millennials and Gen Zs. Hotels use data and technology to offer customised services such as personalised activity recommendations and room choices, to cater to discerning travellers.

Post the pandemic, flexible work arrangements have transformed business travel and has seen a rise in 'bleisure' trips and workcations. Business /hotels now offer tour packages and wellness breaks to cater to executives blending work and leisure along with their partners or families.

### Shift Towards Sustainable Practices

The hospitality industry embraces sustainability with eco-friendly practices influenced by ecoconscious travellers and India's net zero carbon goal. Hotels are adopting green energy, energy efficiency and sustainable sourcing to minimise their carbon footprint.

The hospitality industry adopts technology for improved customer experience, where mobile apps simplify reservations and accessibility to experiences. Data intelligence enables personalised marketing and virtual and augmented reality offer immersive features such as virtual hotel tours and destination explorations.

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### **Our Response**

Staycation packages and competitive rates are offered for short breaks in nearby destinations.

Customer preferences are tracked and repeat visits by a guest are welcomed with recognition, and warm, friendly and personalised services.

### Rise of 'Bleisure' Travel

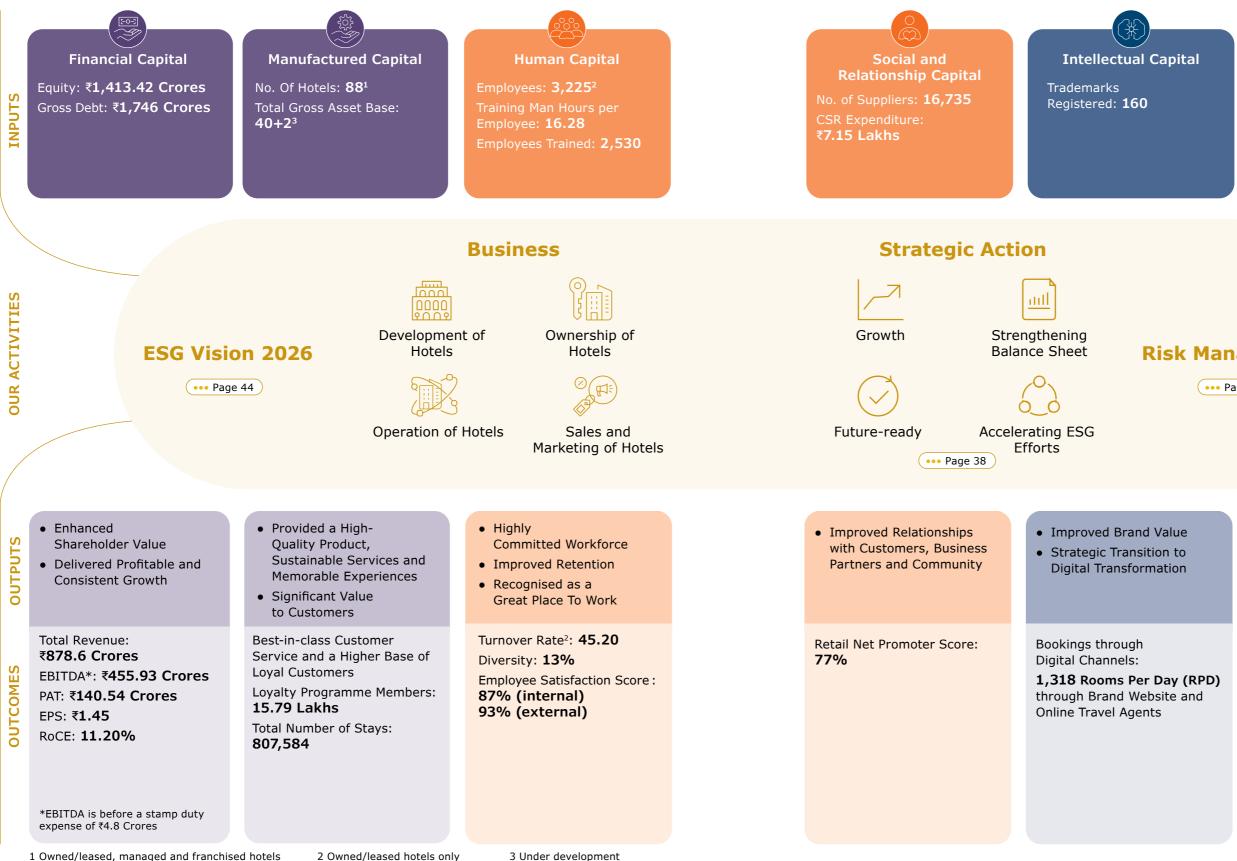
All LTH's business hotels today cater to leisure and bleisure travellers and guide guests to great local experiences.

On the sustainability front, LTH currently sources 10-15% of its energy from renewable sources. We have received IGBC certifications for 25% of our owned/leased hotels and have implemented several initiatives that have resulted in a saving of 8-10% of energy and water. These aspects become a reason for environmentally conscious guests to choose LTH hotels for their stay.

### Advancements in Technology

During the pandemic, LTH moved over to digital menus, ordering and bill payment, thereby simplifying the process for our guests. We have uploaded 360-degree virtual tours for our key hotels, to enable our teams to conduct digital show-arounds for guests.

## Sowing Growth, Cultivating Value



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### **Natural Capital**

Energy Consumption: 160457.25 GJ 0.11191 TCO,e/sq m Water Consumption: 742309 KL

### **Risk Management**

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d Value tion to mation	• Enhanced Positive Impact on the Natural Environment
r <b>Day (RPD)</b> bsite and nts	Share of Renewable Energy: 10.97% Reduction in Energy Intensity over FY19 baseline: 10% Reduction in Water Intensity over FY19 baseline: 15% Reduction in GHG Emissions Intensity over FY19 baseline: 19% Retired IT Assets Reused and Recycled: 3,097 kg/year

STRATEGIC ACTION

# Raising the Bar

Our strategic priorities have helped us develop a competitive edge for LTH within the industry, while consistently delivering superior returns, and sustainable products and services.

### Growth

Launch new hotels in tier-I, tier-II and tier-III cities

Focus on revenue and profitability from operations and on new acquisitions

### **Progress in FY23**

- The managed inventory was ~3,300 rooms, while the total inventory reached 8,382 rooms.
- Our presence in the Mumbai market is expanding with the upcoming opening of the 669-room owned Aurika, Mumbai Skycity in CY23.
- As of 31<sup>st</sup> March 2023, our operational inventory comprised 88 hotels with 8,382 rooms and our pipeline comprised 42 hotels with 3,285 rooms.

• Over the past two years, we have been focused on cost rationalisation and ARR recovery on a like-tolike basis. This resulted in an impressive expansion of EBITDA\* margin percentage, increasing to 51.9% in FY23 compared to 35.5% in FY22.

**Priorities for FY24** 

• Stable 50% EBITDA\*

**Priorities for FY24** 

• Significant cash flow

• Debt-free

Strategic Priorities

# **Capitals Impacted**

### **Strengthening Balance Sheet**

Strategic capex deployment to increase efficiencies and higher RoE

Our key priority continues to be strengthening our financial position by reducing debt and increasing cash flows

### **Progress in FY23**

- A sum of ₹174.55 Crores was invested in Aurika, Mumbai Skycity and Lemon Tree Mountain Resort, Shimla as capital expenditure.
- The debt-to-equity ratio in FY23 increased to 1.24 from 1.21 in FY22.

- **Strategic Priorities**
- Our cash profit in FY23 stood at ₹237.1 Crores vs. a negative cash profit of ₹33.0 Crores in FY22.
- Furthermore, reductions in our average cost of borrowings resulted in a 108 bps increase over FY22.

### **Capitals Impacted**

\*EBITDA Margin % for FY23 and FY22 is before a stamp duty expense of ₹4.8 Crores and ₹15.3 Crores, respectively

**Future-ready** 

Digital transformation for better reach, superior customer experience and loyalty, higher business efficiency

Create a productive workforce by focusing on talent management

### **Progress in FY23**

Leveraging technology for improved customer outreach and effectiveness, as well as to boost business efficiency. LTH currently uses Protel, Touche and SAP. The aim of the digital transformation initiative is to align the digital ecosystem and enable seamless interaction between platforms.

### **Priorities for FY24**

- Automated processes
- Data driven decisions
- Scalable tech stack

### Accelerating ESG Efforts

Thriving communities and sustainable business growth with the least adverse environmental impact. Driving the ESG Vision and targets for 2026 with a governance structure and annual implementation plans

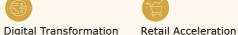
### **Progress in FY23**

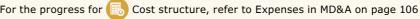
- Renewable power agreements for more owned/ leased hotels
- Reduced power and water usage per unit occupancy

### **Priorities for FY24**

- Moving towards 100% certified green buildings (owned/leased hotels)
- Ecologically sustainable operations
- Diversity and inclusion
- High-quality governance and Board oversight







Lemon Tree Hotels Limited

# Statutory Reports

- The enhanced data available will help in decision-making for:
- Talent management and key result area (KRA) system
- Optimising training programmes
- Elevating the leadership development process

### Strategic Priorities



### **Capitals Impacted**



• Investments made towards technological initiatives for energy efficiency; bottled water (purified water in sanitised glass bottles) that replaces the use of plastic water bottles



Loyalty Expansion



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# **Driving Inclusive Decision-Making**

Our success and sustainability depends on the support extended by our stakeholders. Understanding and addressing their needs is crucial for our success. We keep them engaged through regular dialogue and we keep track of market trends and global developments to estimate future requirements.

### **EMPLOYEES**

### Why we need to engage

Our employees create guest experiences that exceed expectations. The service delivery by our employees drives the LTH brand.

### How we engage

- Town hall meetings • Team-building exercises
- Fresh-eyes discussion • Weekly engagement
- chats

### Frequency of engagement

- Weekly
- Monthly

### KPIs

- - out of total no.
  - of employees

- Quarterly
- Annually

## • 16.28 training man

- hours per employee
- **13%** ODI employees

Why we need to engage

ongoing feedback.

our service through multiple touchpoints.

Our brand offering evolves based on their

Our revenues are directly linked with the trust

and relationships that we nurture with them.

### **REGULATORY BODIES/GOVERNMENT**

### Why we need to engage

We seek the support of regulatory bodies and the central/state/local governments through ongoing engagement. The goal is to comply with applicable laws and regulations.



### Why we need to engage

Our investors and shareholders are interested in the success and sustainability of our business. They have established the foundation by providing capital for our business to grow. The motivation to meet/exceed the expectations of our investors inspires us to continuously improve.



**Corporate Insight** 

# Financial Statements

# **CUSTOMERS**

### How we engage

- Direct feedback from our customers: Guest Satisfaction Tracking System (GSTS) at hi@lemontreehotels.com
- Online Relationship Management (ORM) on digital platforms, including Tripadvisor, Makemytrip.com, Booking.com, etc.

### KPIs

- Upgradation of the data privacy policy
- **77%** Retail NPS
- 87% positive feedback in customer satisfaction surveys
- E-mailers and newsletters

### Frequency of engagement

- Daily
- Need-based

### How we engage

- One-on-one meetings
- Government portals and emails
- Frequency of engagement
- Quarterly

### KPIs

• Zero incidents of non-compliance

### How we engage

- Ouarterly presentations
- Annual meetings • Feedback on
- annual disclosures

### Frequency of engagement

- Quarterly
- Need-based

### KPIs

- **111%** revenue arowth in FY23
- Total shareholder return of **0.10** (return on equity ratio)



### Why we need to engage

NGOs help us deliver on our commitment to being an equal opportunity employer by supporting us in selecting and training candidates with disabilities and those from economically/socially marginalised backgrounds. Both segments comprise ODIs. Moving forward, they will play a pivotal role in supporting the designing and implementation of our CSR initiatives.

# LOCAL COMMUNITIES

### Why we need to engage

We engage with local communities to understand their needs. This helps us deliver greater impact through curated social welfare programmes.

### Why we need to engage

Industry associations serve as a platform for us to understand business trends and opportunities and collaborate with our peers in the travel and tourism industry to provide inputs to relevant government bodies regarding policy formulation.

### Why we need to engage

We leverage our relationship with media for brand building, engagement with marginalised communities on different initiatives as well as release press notes on hotel launches, special promotions and offers.



### How we engage

- Regular meetings
- Specific engagement events
- Annual reports

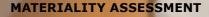
### Frequency of engagement

- Annually
- Need-based
- Trained and upskilled **50** employees with intellectual/ developmental disability or autism (in the post-pandemic environment)

KPIs



# **Corporate Insight**



# Addressing Shared Concerns

4----

As a responsible and sustainable business, it is crucial to analyse and address the significant factors that affect our performance, and impact stakeholders' perceptions and decisions. Through continuous engagement with our stakeholders, we identify material issues that shape our strategy development, corporate governance and reporting procedures.

We conducted the materiality assessment in FY21, based on GRI and SASB guidelines. We assessed stakeholder priorities and identified critical issues for our business. Employing a quadripartite approach, we ensured comprehensive coverage of material sustainability issues, enabling us to make informed decisions and drive positive impact.

### MATERIALITY PROCESS

### Identification

Developed an inclusive topic list by incorporating GRI and SASB guidelines and conducting peer benchmarking

### Categorisation

Categorised each topic under E, S or G to highlight the material ESG aspect of significance to the company

Prioritisation Created a materiality matrix and stakeholder priority map on the basis of stakeholder consultations

Validation Collaborated with management and an external validation agency to ensure a fair and well-rounded assessment of relevant issues

### MATERIALITY MATRIX



	●E ●S ●G
Material Topics	Relevance for our stakeholders
10 Diversity and Inclusion	\$\$©♡î\$\$®⊵
11 Talent Management and Retention	2®@\$
12 Sustainable Supply Chain	· · · · · · · · · · · · · · · · · · ·
13 Waste Management	$2 \leq 3$
14 Energy Management	≙ � ⓒ î ⊚ ⊵
Local Community Development	2 ⓒ ♡  ⊵
16 Biodiversity Protection	2 🗟 🕸 🖄
17 Climate Change	≗ ♣ ـ ♥ ♥ û � ⊵

# Reshaping Business through Sustainability

At the centre of our ESG approach is our commitment to creating sustained value for all stakeholders. We have a strong commitment to ethical business practices and strive to positively impact our suppliers, community workforce and society at large. Our business strategy incorporates significant ESG aspects, which are actively applied year-round in our operational and upcoming hotels.

Our ESG Vision FY26 aligns with the United Nations' Sustainable Development Goals (UN SDGs) and we have established specific targets to realise our aspirations.



### ENVIRONMENT

We are focused on becoming more energy-efficient, adopting renewable energy, mitigating and adapting to climate change, conserving water and reducing waste.

### SOCIAL

Our emphasis is on the development of people, especially creating an inclusive and equal opportunity workplace and empowering local communities.

ESG GOVERNANCE STRUCTURE

### The Board

Sets the vision for meeting the ESG requirements and oversees the effectiveness of ESG strategy implementation

### ESG Taskforce Develops the ESG strategy, policies and practices and makes suitable recommendations

### POLICY ARCHITECTURE

### **Embracing Environmental** Stewardship

- ESG Policy
- Environment Policy
- Climate Change Policy
- Waste Management Policy
  - - Policy and Workers' Rights

Engagement

• Career Path and

- CSR Policy
- Health and Safety Policy
  - Human Rights Policy

🗘 Thekkady, Kerala





### **GOVERNANCE**

Our commitment is towards building an ethical and transparent organisation.

to senior leadership for effective implementation

### Management

Implements ESG-related initiatives and programmes, and monitors and reports ESG performance

### **Redefining Social**

• Diversity and Inclusion Initiative • Growth of Employee Strength

Employee Growth • Management of Labor Relations

### **Providing Effective** Governance

- Nomination and Remuneration Policy
- Code of Conduct
- Data Privacy Policy
- Risk Management Policy
- Whistle-blower Policy
- Prevention of Sexual Harassment Policy
- Anti-bribery and Anti-corruption Policy
- Stakeholder Relationship Policy
- Supplier Code of Conduct



	ENERGY	CONSUMPTION	
Target FY26	SDGs Targeted	Progress in FY23	Status
15% Reduction in energy consumption (intensity based) over FY19 baseline	Target 7.3 Target 7.3 Target 12.2 Target 12.8 Target 12.8 Target 13.2	10% Reduction in energy consumption (intensity based) over FY19 baseline	On track
	RENEV	VABLE ENERGY	
Target FY26	SDGs Targeted	Progress in FY23	Status
50% Renewable energy usage	Target 7.2 12 mereto Target 12.2	10.97% RE usage, out of total energy consumption. The kWh supplied to us through Open Access (OA) was unstable through the year and was down to zero in some months in Delhi and Maharashtra	Delayed
	GHG	EMISSIONS	
Target FY26	SDGs Targeted	Progress in FY23	Status
40% Reduction in GHG emissions (intensity based) over FY19 baseline	Target 7.3 Target 12.2 Target 12.2 Target 12.8	<b>19%</b> Reduction in GHG emissions (intensity based) over FY19 baseline. Reduced RE usage impacted GHG emissions	On track

		WATER
Target FY26	SDGs Targeted	Progress
10% Reduction in water	6 all states Target 6.4	15% Reduc
consumption (intensity based) over FY19 baseline	12 memory Target 12.2 Target 12.2	•
	Target 13.2	2
	GR	
Target FY26	SDGs Targeted	Progress
100% Certified green	Target 11.b	, <mark>25</mark> % Certifi
buildings (hotels)	DIVER	SITY AND I
Target FY26	SDGs Targeted	Progress
30%	8 BEST MER AND Target 8.5	13%
ODIs in the workforce	Target 8.6 Target 8.8	ODIs
workforce	10 Metalski	ŀ
	GE	
Target FY26	SDGs Targeted	Progress
15%	8 ECONTRACT ON Target 8.5	14%
Women across the workforce	Target 8.8	Wome workf
30%		14.3
Women Directors		Wome
	SUSTAI	NABLE DEV
Target FY26	SDGs Targeted	Progress
N.A.	4 BACATH Target 4.7	₹17
	16 rut unter Antrone Antrone Target 16.t	Invest develo

### Footnote

• The FY19 data for Red Fox Hotel, Dehradun, is from October 2018 to March 2019, i.e., 6 months only, as the hotel opened in October. The data for Lemon Tree Premier, Pune is from January 2019 to March 2019, i.e., 3 months only, as the hotel opened in January. This impacts the comparison of FY23 to FY19

gress in FY23	Status
5% duction in water consumption tensity based) over FY19 baseline	On track
LDINGS	
press in FY23	Status
5% rtified green buildings	On track
DINCLUSION	
gress in FY23	Status
3% Is in the workforce	On track
VERSITY	
gress in FY23	Status
1% omen in the rkforce 1.3%	On track
omen on the Board	
EVELOPMENT	
press in FY23	Status
L <b>71,763,901</b> vestment for sustainable velopment	On track

• In the GHG calculations of FY23 and FY19, we have not included emissions from refrigerants as well as the consumption of petrol, HSD and CNG of owned cars, as this data was not available in FY19

**Corporate Insight** 

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# PEOPLE

Caring for our people, communities and other stakeholders is a part of our company culture and is intertwined with our everyday operations. We ensure that all our decisions and actions impact our stakeholders positively.

### **FY23 KEY PERFORMANCE HIGHLIGHTS**

14.3% Women at Managing level

17%

### MATERIAL ISSUES IMPACTED

Diversity and Inclusion Learning and Development Health, Safety and Well-being Talent Management Commitment to Human Rights Community Development Ethical Supply Chain Customer Satisfaction

### STAKEHOLDERS IMPACTED

 $\bigcirc$ Employees Local Communities Customers Investors and Shareholders Owners and Partners **UN SDGs** 





ate Insigh

250 Employees with

1:1 Male:Female wage ratio SOCIAL

# **Engaging With Care** and Responsibility

At LTH, we are driven by the shared vision of empowering communities and making a lasting impact, right from our dedicated employees who deliver exceptional services to our valued consumers, to our long-term partnerships with suppliers and partners.



**OUR PEOPLE STRATEGY** 

We follow a flat organisational structure, fostering

hierarchical gaps between leaders and the team

Our strategic recruitment approach emphasises

and development of the organisation.

individual involvement and team spirit by minimising

irrespective of gender, special needs or background.

hiring young talent at various levels, bringing in fresh

perspectives and contributing to the continuous growth

1,377

FY23

members. With a diverse workforce, we prioritise talent

### **OUR PEOPLE**

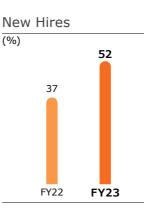
We prioritise employee well-being and foster an inclusive and diverse work culture. We promote talent through upskilling and cross-training programmes and provide equal opportunities without discrimination. Our Human Rights Policy emphasises respecting and protecting the rights of every individual. Our focus on health, safety and employee engagement further reinforces our commitment to a building an energising workplace.

### Total Employees by Contract Type



### Employee Breakup by Levels and Gender

	FY21			FY22			FY23		
	Male	Female	Total	Male	Female	Total	Male	Female	Total
Senior Management	48	7	55	42	8	50	52	11	63
Mid-Management	639	64	703	590	51	641	664	69	733
Executive	457	49	506	367	31	398	384	43	427
Associate	1,536	187	1,723	1,428	163	1,591	1,690	212	1,902
Trainees/Apprentices	122	36	158	73	8	81	64	36	100
Total	2,802	343	3,145	2,500	261	2,761	2,854	371	3,225





Lemon Tree Hotels Limited

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### **EMPLOYEE CARE INITIATIVE:** I AM LEMON TREE

Employee care is at the heart of our 'I Am Lemon Tree' initiative, through which we continuously strive to connect with our people. This programme, spanning all hotels and work levels, instils a sense of pride, ownership and customer centricity. As part of the Champion's Code of Affirmations, we embrace warm greetings, maintain attractive spaces and uphold a cheerful and refined demeanour. Treating individuals uniquely but with equal importance, inspiring confidence and taking ownership as solution providers are integral to our values. We excel in communication, knowledge, persuasion and in winning back our quests, all of which contribute to our commitment to excellence.

### Champion's Code of Affirmations

- I greet promptly and warmly. At the start and at the end
- I keep my space (and myself) pleasing and attractive
- I am cheerful and refined in my conduct
- I treat different people differently, but just as importantly
- I inspire confidence
- I take ownership. I am a solution provider
- I am just as pleasing over the telephone
- I am knowledgeable and informative
- I persuade, I suggest, I sell
- I win back irate guests



# **Diversity and Inclusion**

We have remained dedicated to being an equal opportunity employer for close to two decades and actively foster diversity and inclusion. Our goal is to provide equitable employment opportunities to ODIs, including Employees with Disability (EwDs) and those from Economically/ Socially Marginalised backgrounds (EcoSocs). By integrating ODIs into our workforce, we empower them to lead fulfilling lives with dignity. Our diversity and inclusion policy seeks to cultivate a culture of trust, commitment and sustainable socio-economic development among our employees. Further, we continuously maintain a male:female wage ratio of 1:1.

### **FY26 TARGET**

30% ODIs in the workforce

15% Women across the workforce

### **FY23 PROGRESS**

13% ODIs in the workforce

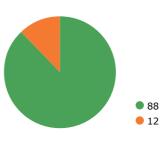
14% Women across the workforce



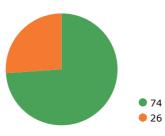
### **EMPLOYEE DISTRIBUTION BY AGE AND GENDER**

		FY21		FY22			FY23		
	Male	Female	Total	Male	Female	Total	Male	Female	Total
< 30 years	1,323	209	1,532	1,067	158	1,225	1,340	229	1,569
30-50 years	1,402	127	1,529	1,345	96	1,441	1,392	134	1,526
> 50 years	77	7	84	88	7	95	122	8	130
Total	2,802	343	3,145	2,500	261	2,761	2,854	371	3,225

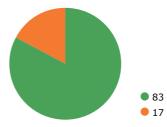
Total Employee Gender Diversity in FY23 (%)



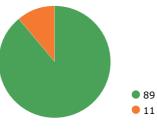
Gender Diversity at Corporate Offices in FY23 (%)



Gender Diversity at Senior Level in FY23 (%)



Gender Diversity at Hotels in FY23 (%)

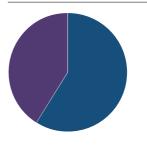


🛑 Female Male

### **EMPLOYEES WITH DISABILITY COUNT** IN FY23

Autism	4
Down Syndrome (DS)	12
Hearing Impairment (HI)	2
Locomotor Handicap (LH)	1
Orthopedically Handicapped (OH)	33
Speech and Hearing Impaired (SHI)	191
Speech and Language Impairment (SL)	6
Visually Impaired (VI)	1

### Number of ODI Employees



250 • 174

Total EwDs Total EcoSocs

13% Total ODI Workforce

### **EMPOWERING SPECIAL MINDS, FOSTERING INCLUSIVE LEARNING**

Our co-developed inclusive internship model, i.e. the Intellectual and Development Disability (IDD) internship programme and the Autism internship programme, are in collaboration with specialist NGOs and benefit young adults with IDD (Muskaan PAEPID in Delhi/NCR; Mann Centre in Mumbai; Diya Foundation in Bengaluru) and autism (Action for Autism in Delhi/NCR; Heritage Xperiential School and Evoluer Solutions in Gurugram). The programme follows a 'Train and then Hire' approach, focusing on pre-employment training, a six-month internship and extended learning when needed. The job mapping and role definition were carefully crafted for IDD and autism, resulting in 50 successful traineeships over 14-15 batches, across multiple hotels. After witnessing the growth and success of our IDD internship programme in FY23, we expanded our efforts to enable more special youth to become a part of the LTH employee base.

- Bridging the Gap: After a two-and-a-halfyear break, we successfully facilitated the return and re-training of LTH's talented employees with IDD. This effort was focused on 25 of them re-entering the workforce with newfound confidence and consolidation of their skills.
- Expanding Horizons: The introduction of the IDD internships in Mumbai and Bengaluru, in collaboration with new NGO partners -Mann Centre (Mumbai) and Diya Foundation (Bengaluru), was a significant step in fostering inclusivity of the most marginalised group. By providing them with training opportunities and mainstream employment, we help create a balanced workplace, foster diverse talent and give opportunities to those with limited access.

Through these initiatives, we are not only making strides in creating a more inclusive workplace, but also inspiring a positive change in society. The IDD and Autism internship programmes demonstrate the true value and power of bringing in diverse talent. Together, we are fostering an environment of respect, understanding and progress for all.

### SDG Target

8 DECENT WORK AND ECONOMIC GROWTH	
1	

8.5: By 2030, achieve full and productive employment and decent work for all women and men, including for young people and persons with disabilities and equal pay for work of equal value

8.6: By 2020, substantially reduce the proportion of youth not in employment, education or training

10 REDUCED
10 REDUCED NEQUALITIES
-

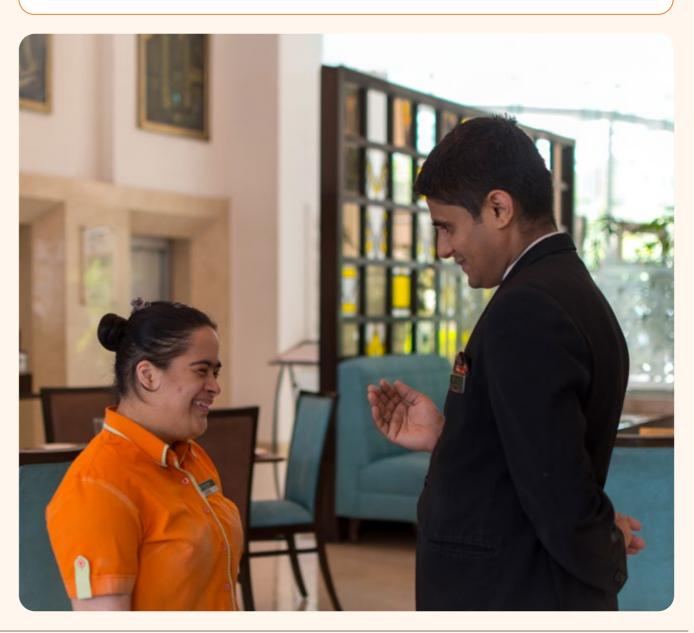
10.4: Adopt policies, especially fiscal, wage and social protection policies and progressively achieve greater equality

### **CREATING OPPORTUNITIES, ENABLING SUCCESS**

Through our Career Growth programme, we strive to empower our specially abled team members to grow further in their careers. In FY23, we promoted two IDD team members. Formerly Guest Service Associates (GSAs) in Food and Beverage service, their promotion to Guest Service Supervisors (GSSs) marked a pivotal moment.

### SDG Target

8.5: By 2030, achieve full and productive employment and decent work for all women and men, including for young people and persons with disabilities and equal pay for work of equal value



With the support of partner NGO Muskaan PAEPID, we are crafting a specialised development programme to enhance their leadership and professional skills, ensuring continued success. We are committed to inclusivity and strive to create a workplace where all team members can thrive and excel.

**Social** 

## Learning and Development (L&D)

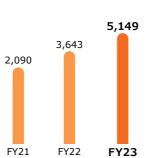
Employee training and leadership development are of utmost importance at LTH. These play a pivotal role in achieving brand consistency, elevating customer service and inspiring and leading the team. Our vision revolves around nurturing talent at every level, with an emphasis on leadership development and on building the pipeline for the hotel level management team. Through continuous efforts, we aim to foster unwavering customer focus and service excellence. Our comprehensive approach includes new employee training, job-specific coaching and advanced training for senior staff.

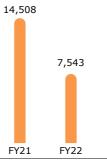
In FY23, L&D's primary focus was on essential department 101s, customer service and ESG training, along with a strategic effort to strengthen and reinforce the understanding of department SOPs across all hotels. As a result, the number of non-mandatory sessions offered during this period were fewer.

> ₹5,555 L&D expenditure per employee

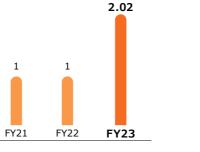
16.28 Training man-hours per employee Total Training Hours







Average Number of Training Days per Employee





(₹)

### **CULTIVATING TOMORROW'S LEADERS**

To nurture aspiring department heads and assistant hotel managers, we devised an initiative called Potential Leadership Development Programme. It aims to empower participants with essential managerial skills, sales expertise and a strong sense of ownership and responsibility. Through engaging workshops and intensive training, we foster a culture of continuous growth, propelling our team members to become confident leaders and champions of customer service. In FY23, we trained and empowered 60 department heads and hotel managers to create a future generation of effective leaders.

### SDG Target



4.7: By 2030, ensure that all learners acquire the knowledge and skills needed to promote sustainable development, including, among others, through education for sustainable development and sustainable lifestyles, human rights, gender equality, promotion of a culture of peace and non-violence, global citizenship and appreciation of cultural diversity and of culture's contribution to sustainable development

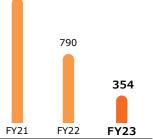
**Corporate Insight** 



Average Cost of Training per Employee



### No. of Employees Receiving Training (excluding Mandatory Learning) 1,067



### L&D Plavbook: A Comprehensive Guide to L&D Efficiency

The L&D Playbook serves as a complete guide for the L&D team, ensuring uniformity and a focus towards common goals. It covers essential areas, such as an overview of LTH and its leadership teams, learning pedagogy, programmes and the L&D team structure. Additionally, it outlines cluster and hub allocation, roles and responsibilities, training plans and processes to be followed for planning, conducting and reviewing training sessions, etc. Other aspects encompass data management, a training calendar, travel plans, content reviews, grooming and behaviour guidelines when staying at LTH hotels. The playbook streamlines operations and cultivates an efficient culture in L&D practices within the organisation.

## **Talent Management**

Our employees play a vital role in driving our business growth and enhancing our brand reputation. To ensure their empowerment,

productivity and retention, our talent management team places great emphasis on nurturing and supporting our workforce. Our employee growth programme identifies exceptional individuals, namely Super High Achievers (SHAs) and High Potential (HiPot) Employees, who exhibit the necessary attitude and competencies to evolve into leaders over time. The programme serves as a motivating force, encouraging employees to achieve their full potential.

Our employee job engagement score stands at 87%, as assessed by the Employee Satisfaction Tracking System (ESTS) and 93% as per the Great Place To Work system. These figures shed light on our work culture and reflect the positive level of engagement and satisfaction among our employees. We are committed to fostering an environment that encourages our workforce to thrive and feel fulfilled in their roles, contributing to their overall productivity and job satisfaction.

EMPLOYEES RECEIVING PERFORMANCE AND **CAREER DEVELOPMENT REVIEWS IN FY23** (%)



### **EMPLOYEE BENEFITS**

We are committed to the well-being and security of our employees, offering a comprehensive range of benefits to ensure their needs are met. All permanent employees receive 100% coverage for health insurance and accident insurance. We understand the importance of supporting our employees through their different life stages, e.g. providing maternity benefits for female employees, daycare facilities, etc. In FY23, five employees availed maternity leave.

We have expanded health insurance coverage, offering double the sum previously insured, at each work level, to those not covered under the Employees' State Insurance Scheme. To further strengthen our employees' financial security, we have introduced a group term life policy for all, providing an assured sum between ₹10 and 15 Lakhs in the unfortunate event of an employee's death during their tenure with us. Our personal accident policy also provides support to an employee's family during times of need.

Benefits in FY23	Employees Covered (%)				
PF	100				
Gratuity	75				
ESI	67				

### **RETAINING OUR TALENT POOL**

In FY23, we experienced a total workforce turnover for our owned/leased hotels of 52%. Our retention rate stood at 48% for male and 34% for female full-time employees. Additionally, 66% of the new hires were below the age of 30.

Turnover	Rate <sup>1</sup>	No. of Ne	w Hires	
(%) <b>31.86</b>	45.80	45.20	246	1,032
20.2 FY21	09 <sup>.</sup> 21 52 <sup>.50</sup>	0 <sup>82</sup> 50.33 FY23	91 FY21	66 FY22
SHA	<ul> <li>HiPot</li> </ul>	<ul> <li>Total</li> </ul>	Female	<ul> <li>Male</li> </ul>
<sup>1</sup> Owned/Lea	sed Hotels on	ly		

### Celebrating Employee Empowerment: **Great Place To Work achievement**

As an organisation, we deeply value the satisfaction and engagement of our employees, which is why we actively participate in the Great Place To Work (GPTW) assessment. It involves an online survey, completed by 5,000 LTH employees and a culture audit, which reviews all our HR and people practices. GPTW scores us on five criteria: Credibility, respect, fairness, pride and camaraderie. Additionally, they evaluate key people practice areas like trust, leadership effectiveness, innovation, gender equality and more. We are delighted to have achieved a score of 93 and been ranked within the Top 50 companies in 2022, a testament to our commitment to creating a workplace where our employees feel valued and inspired.

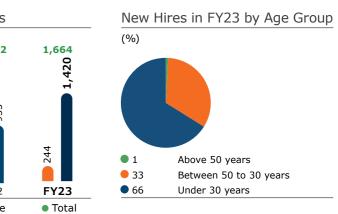
### **INNOVATIVE PERFORMANCE** MANAGEMENT

We have implemented a new Performance Management System (PMS), that has redefined success for our employees in Band 4 and above. The policy's objective is clear: to ensure effective performance evaluation and growth across all organisational levels. The PMS includes measurable Key Responsibility Area (KRA) scores, tasks aligned with our vision, and insightful manager feedback on behavioural competencies. The transparency of the process inspires employees to exceed expectations. Regular reviews and transparent variable pay disbursement create a culture of excellence.

### SDG Target



10.4: Adopt policies, especially fiscal, wage and social protection policies and progressively achieve greater equality



Social

# Health, Safety and Well-being

Health and safety are paramount at LTH. Our vision is zero incidents and occupational health hazards for employees, contractors, guests, communities and the public. We have implemented a comprehensive Occupational Health and Safety (OHS) Management System that covers all our employees and hotels. This system ensures that potential work-related hazards are identified and risks are assessed routinely, as well as on a non-routine basis.

Furthermore, LTH provides access to nonoccupational medical and healthcare services for employees through health/personal accident and life insurance coverage. The well-being of employees is prioritised by conducting health camps, workshops and awareness programmes. Our hotel designs incorporate various health and safety measures, such as fire safety equipment, evacuation procedures and energy-efficient features, creating a safe and comfortable environment. In FY23, we had 15 cases of recordable work-related injuries and two cases of high-consequence work-related injury or ill health.



At LTH, hazard identification is a continuous process. The Incident Tracking System aids us in recognising potential hazards, allowing us to take proactive steps to mitigate risks. We engage in regular internal safety audits and risk assessments to identify areas for improvement. By involving our employees in the reporting process, we ensure that potential hazards are promptly addressed, minimising the likelihood of incidents.

Our approach to hazard mitigation involves immediate action in response to reported hazards and the preventive action to avoid potential occurrences. We prioritise safety training for employees and maintain well-documented emergency response plans.

### HEALTH AND SAFETY GOVERNANCE

We have established an OHS Committee at the corporate level to review our OHS standards, rules and procedures. We have also set up hotel-level OHS Committees to promote and monitor compliance with local OHS regulations. The committee is responsible for the identification and prioritisation of appropriate mitigation action based on the analysis of incident reports. In addition to the OHS Committee, each hotel also has competent first-aid personnel trained to attend to the first-aid needs of our employees, guests and other visitors.

### ZERO

### ZERO

Health and safetyrelated incidents at our underconstruction sites in FY23

Fatalities in FY23

### **EMPLOYEES RECEIVING TRAINING ON HEALTH AND SAFETY MEASURES IN FY23**





Female

Total

### **HOTELS ASSESSED IN FY23**

## 100%

Health and safety practices

100% Working conditions

# Financial Statements

### **OUR KEY FOCUS AREAS**



### Fire Safety

All our hotels are equipped with adequate fire safety equipment including automatic smoke detectors, audible alarms, fire extinguishers and hydrants, portable firefighting equipment, emergency lighting, etc.

### Equipment Safety

We have designated trained operators at our hotels to ensure appropriate handling of all equipment. We have also established detailed safety procedures that authorised personnel must follow to ensure proper use and maintenance of our equipment.



### Security

We have employed trained security personnel and installed search and monitoring equipment at all our hotels to ensure the security of employees, guests and other visitors. In addition, we have established detailed procedures for coordinated and consistent responses to any security threats and incidents occurring at our hotels.



### Sanitisation

All our surfaces such as doorknobs, counter tables, counters, room keys, EDC machines and general surfaces, are wiped and cleaned regularly to remove dust, and harmful germs.



### Food Safety

We endeavour to ensure that the food and beverages prepared at our hotels are safe and healthy for the consumption and enjoyment of our guests. We have a detailed Food Production Manual which describes training requirements and procedures applicable to all employees involved in receiving, handling, storing, freezing, cooking, thawing, reheating, preserving and serving food.



### **Promotion of Employee Health**

Our focus is on promoting employee wellness through initiatives such as health camps, smoking cessation programmes, dietary advice, mental health workshops and physical fitness programmes.



### Community Well-being

Through our local hiring and procurement practices, we aim to support local economic development leading to better outcomes for the community.



### **Risk Management**

We conduct regular reviews to identify, assess and control H&S hazards through proper design, engineering and administrative controls, preventative maintenance, comprehensive H&S procedures and safety training.

Social

# Human Rights

LTH upholds human rights as a core value, aligning our operations with international standards like the Universal Declaration of Human Rights (UDHR) and International Labour Organisation (ILO) Declaration. Our Human Rights Policy outlines expectations for employees, business partners and third-party contractors. We drive community improvement and raise awareness to combat human rights abuses. Our zero-tolerance approach includes sexual harassment, discrimination, child labour and any form of forced labour or exploitation. Construction sites are proactively monitored to prevent violations. We strictly condemn misconduct, unfair treatment and workplace harassment, including the 2% of our employees who are part of associations/unions. Our Vigilance Officer investigates reported violations, ensuring the safety and well-being of all employees. We stand firm in our commitment to protecting and promoting human rights across all aspects of our operations.

> 44% Employees provided with human rights policy training

> > ZERO Cases of sexual harassment

> > > ZERO Case of discrimination

ZERO Cases of child or forced labour

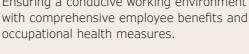
### LEMON TREE HOTELS' HUMAN RIGHTS POLICY

At LTH, our commitment to respecting, protecting and promoting human rights is embedded in our corporate philosophy and values. Our Human Rights Policy reflects our dedication to creating a safe, inclusive and ethical work environment.

### **Policy Features**



### **Employee Rights and Safety**



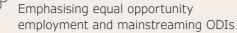
### Ensuring a conducive working environment



### **Discrimination and Harassment** Zero-tolerance for misconduct

and discrimination

### $_{O}$ Diversity and Inclusion



### Child and Forced Labour

Prohibiting child labour and ensuring compliance with age-related regulations

### Anti-Corruption

 $(\mathbb{F})$ Condemning corrupt practices with a Whistleblower Policy for reporting concerns

### **Community Engagement**

Engaging with local communities by considering their views and promoting employment opportunities, especially for marginalised segments

## Community Development

We believe in giving back to society by addressing the critical development needs of underprivileged and marginalised communities. Through strategic Corporate Social Responsibility (CSR) interventions, we aim to improve the lives of those in need, fostering positive change at the grassroots level.

₹**7.15** Lakhs CSR spend

### **PARTNERING FOR EMPOWERMENT**

Collaborating with select NGOs, we focus on training and upskilling youth with special needs, enhancing their employability. Our valued NGO partners, such as Aasra Trust, Action for Ability and Inclusion (AADI), Action For Autism, Muskaan PAEPID, Noida Deaf Society, Sai Swayam Society and Sarthak Educational Trust bring over four decades of experience in working with these communities.

### **EMPLOYEE ENGAGEMENT FOR GOOD**

We encourage our employees to participate actively in community initiatives. Whether collaborating with old-age homes, orphanages, or Cheshire homes, their compassion contributes to making a positive difference.

### **ENVIRONMENTAL STEWARDSHIP**

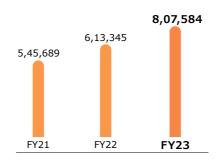
As an environmentally and socially responsible organisation, we undertake tree plantation and cleanliness drives in areas surrounding our hotels. Often our guests are part of this implementation, especially long-stay quests. These efforts reinforce our commitment to creating a sustainable future for all.



### Customers

LTH's diverse client base, comprising business and leisure travellers, families, tourists, event attendees, wedding guests, food and beverage patrons and long-stay guests, enjoys experiences that are tailored to their specific needs. With cleanliness, comfort and healthy, home-style dining options on offer, our strategically located hotels create a welcoming environment for both business and leisure. Whether it is providing seamless business facilities, family-friendly amenities, or memorable event arrangements, we go the extra mile to create exceptional experiences for our quests. We also offer curated recreational options and sightseeing opportunities, on demand, allowing our guests to make the most of their stay.

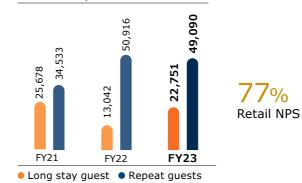
No. of Customers



### ENSURING CUSTOMER SATISFACTION

Customer satisfaction is not just a metric; it is the essence of our existence. We place great emphasis on Online Reputation Management (ORM) and maintain an unwavering commitment to address any service errors or shortcomings through a well-organised process involving the Hotel Operations Team and the ORM team.

Guest Stay



LISTENING AND RESPONDING TO FEEDBACK

Customer satisfaction is at the core of our business philosophy. We actively encourage our guests to provide feedback through various channels, viz. our Guest Satisfaction Tracking System (GSTS), online sources like Tripadvisor and social media platforms, and OTAs, including Booking.com, Makemytrip.com and many more. By valuing and attentively addressing their comments, we continually enhance our services and ensure that our guests' are content.

### PROMOTING SUSTAINABILITY THROUGH GUEST ENGAGEMENT PROGRAMMES

We prioritise sustainability and actively involve our guests in our efforts. Through our communication channels, we inform them about our waste management practices and the positive environmental impact. Our guest engagement programme includes water-saving posters in rooms, inspiring guests to conserve water by opting not to change their linen daily, through the third-day linen change initiative. This empowers guests to contribute to the preservation of this depleting resource during their travels.

# Statutory Reports

### Turning Feedback into Actions

Acting on feedback from guests at LTH is at the core of our commitment to excellence. Through root cause analysis, our L&D team delves deep into every negative and passive comment, scrutinising the GSTS and online platforms. We concentrate on people and process-related aspects to identify the root causes of any challenge. By spotting recurring themes, we make required adjustments to our brand standards, ensuring that we offer unparalleled experiences to our customers. Working alongside the hotel operations teams, the L&D Team swiftly acts to resolve issues, providing re-briefing and targeted corrective training, where needed. The customer's voice shapes our journey, guiding us towards continual growth and genuine connection, making the stay at LTH memorable.

### Loyalty and Rewards Programme

Our loyalty programme rewards our valued guests with exclusive benefits and privileges. Members receive special offers, personalised services and earn reward points for every stay. With a seamless experience and delightful perks, the programme is designed to enhance our guests' loyalty and make their stays even more memorable. Through our loyalty programme we keep our guests updated on hotel launches, new services and periodic offers via e-mailers and newsletters.

# 15.79 Lakhs

Loyalty programme members

### **Gold Membership Benefits**

Member Exclusive Offers

Redeem Free Room Nights

Redeem and Gift

Free 24x7 Wi-Fi

€ 1000 Bonus Points for Online Bookings

Earn Points on Every Stay

+ 👸 + Extra Bonus on Points Earned 
 Flexible Cancellation

کی Complimentary Room Upgrade

(FREE) 2<sup>nd</sup> Guest Stays Free

Early Check-in and Late Check-out

2 Pieces of Laundry per Stay

48-Hour Room Guarantee

Social

## Commitment to Ethical Supply Chain Management

We are committed to a responsible and sustainable supply chain that goes beyond traditional criteria. Our Supplier Code of Conduct, aligned with corporate values, ensures that suppliers embrace sustainability. The Code adheres to international standards like International Labour Organization (ILO), Universal Declaration of Human Rights (UDHR) and global best practices, applying to all suppliers. It now extends to vendors and service providers, covering compliance with environmental regulations, health and safety, labour practices, human rights, minimum wages, freedom of association, ethical behaviour and transparent business processes.



🔇 Lemon Tree Premier, New Town, Kolkata

### **GUIDING PRINCIPLES FOR SUPPLIERS**

Our suppliers are required to adhere to the principles stated in the LTH Code across their business operations. Moreover, we encourage them to establish their own specific environmental, social and governance (ESG) objectives that align with our Code.

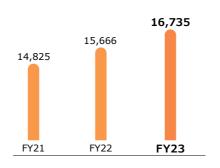
Ethics and Governance Legal Compliance No Conflict of Interest Anti-corruption Record Keeping Workers' Grievances



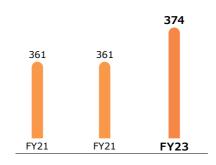
### **Environmental Sustainability**

Obtain and maintain all necessary environmental permits and licenses as per applicable national, state and local laws

No. of Active Suppliers



No. of National Suppliers



at align with our Code.



Human Rights Prohibition of Child Labour Anti-Human Trafficking and Slavery Fair Wages Decent Working Hours Anti-discrimination



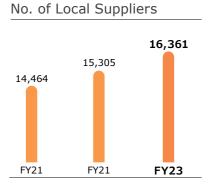
Occupational Health & Safety Safe Working Conditions Fire Safety Worker Trainings Workers' Grievances

### SUPPORTING LOCAL SUPPLIERS

Supporting local suppliers is a priority at LTH. By sourcing from nearby businesses, we contribute to the growth of our community, bolster the local economy and reduce our ecological footprint. Embracing local partnerships creates jobs, encourages unique offerings and strengthens ties within the business ecosystem.

# 98%

Of sourcing is from local suppliers



# PLANET

At LTH, environmental responsibility is at the core of our vision for a greener future. We go beyond compliance with legal requirements, actively seeking opportunities to minimise our carbon footprint, conserve water, and promote waste reduction and recycling. Our focus on innovation drives us to explore cutting-edge technologies and practices, elevating our environmental sustainability efforts.

### **FY23 KEY PERFORMANCE HIGHLIGHTS**

# 10.97%

renewable sources

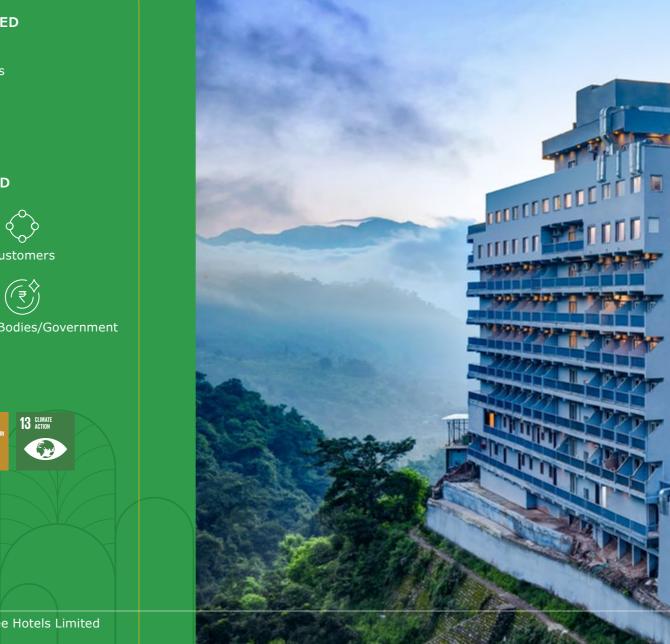
Energy consumption from

recycled

### 31.50%

Of water consumed is recycled water

### Plastic waste safely disposed



### MATERIAL ISSUES IMPACTED

Energy Management Climate Change and Emissions Water Management Waste Management Biodiversity

### STAKEHOLDERS IMPACTED



•

## 3,907 kg/year Retired IT assets reused and

## 3,319 KL

Combined capacity of sewage treatment plants installed

# 64.17 tonnes/year

S Red Fox Hotel, Neelkanth

**ENVIRONMENT** 

# Conscious Choices, Cleaner Earth

LTH's commitment to environmental sustainability is firmly grounded in its mission to generate and maximise value for everyone. By preserving natural resources and promoting sustainability, we strive to provide a safe, hygienic and healthy environment for our guests, while also contributing to a healthier planet for future generations.

# **Energy Management**

We implement initiatives that reduce energy consumption and improve energy efficiency through optimised design and technology. This includes air conditioning, lighting and ventilation systems at all our hotels. Furthermore, we are actively switching over to renewable energy in order to reduce our reliance on conventional energy.

### FY26 TARGET

15%

Reduction in energy consumption (intensity-based) over FY19 baseline

50% RE usage out of total energy consumption

### FY23 PROGRESS

10% Reduction in energy consumption (intensity-based) over FY19 baseline

10.97% RE usage out of total energy consumption

### **OUR GREEN GOALS**

We have embraced green goals and are committed to:

### Dedicated Governance Structure

The ESG taskforce oversees LTH's ESG strategy and tracks progress towards the FY26 targets. Planning and executing new initiatives to help achieve these targets is a key deliverable of this taskforce.

### Transparency in Communication

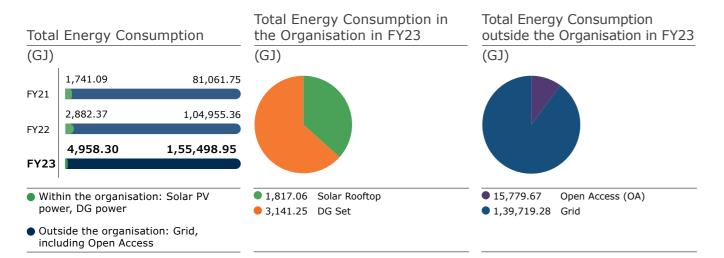
We place the utmost importance on ESG disclosures and on communicating about the initiatives that we implement. We have been active participants in the Global Real Estate Benchmark (GRESB) from 2015 onwards, and have presented our ESG/Integrated Report from 2021.

### Green Hotels

Over the last two decades, LTH has built hotels that promote energy saving, efficient use of water and other natural resources and usage of renewable energy thereby, creating a lower carbon footprint. All our owned/leased hotels are designed as per the IGBC/LEED Gold Standard and we are now focussed on getting them all certified by FY26.





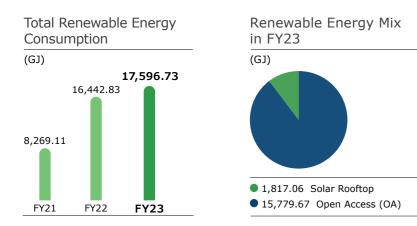


### Fuel-wise Energy Consumption within the Organisation (in GJ)

Fuel	FY21	FY22	FY23
Petrol	58	94	251
Diesel vehicle	1,839	1,990	2,838
Firewood	208	209	142
Charcoal	2,650	3,542	5,559
LPG	20,793	25,706	33,543
CNG	8,934	19,214	26,844
Total	34,482	50,755	69,177

### **RENEWABLE ENERGY**

Over the last seven years, we have taken steps to source renewable energy for our owned/leased hotels, to help reduce our carbon footprint. Our efforts include investing in implementing on-site generation methods i.e. solar rooftop, utilising open access arrangements for clean energy and prioritising dedicated renewable energy projects. The implementation level differs from state to state, based on the state rules around accessing renewable energy.



10.97% Of energy consumed sourced

from renewable energy in FY23

25% Of hotels generate energy from on-site renewable sources

439 kw Installed solar rooftop capacity in FY23

> 30% Of hotels consume renewable energy

### **ENERGY EFFICIENCY**

We have introduced a range of initiatives in our existing 61.39 hotels to reduce energy consumption. To align with FY21 Sustainability Development Goal (SDG) 12 and promote energy efficiency, we have taken an approach of 78.74 systematic energy management across the group. These FY22 comprehensive measures encompass not only green 118.95 building design and technology advancements but also FY23 prioritise renewable energy integration, energy-efficient appliances and employee and guest participation in energy-saving practices. By adopting this multifaceted Energy intensity based on total floor space (KWH per m2) approach, our goal is to set the standard for eco-friendly operations within the hospitality industry and make a Normalised energy intensity based on number of occupied rooms (KWH per occupied room) positive impact on the planet.

### TRANSFORMATIVE MEASURES FOR ENERGY OPTIMISATION

Our hotel operations are aligned with our sustainability goal of enhancing energy efficiency and reducing the total energy consumption.

In FY23, we attempted to optimise energy usage, minimise environmental impact and create a more eco-friendly experience for our guests.

### **BLDC Fans Replacement**

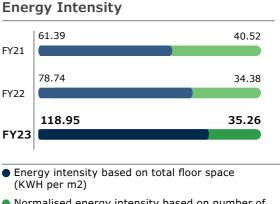
We have incorporated energy-efficient BLDC (Brushless DC) fans across several of our properties to enhance energy efficiency and reduce noise levels compared to traditional AC fans. These fans are in use at various locations, including Lemon Tree Premier, HITEC City, Hyderabad; Lemon Tree Premier, Delhi Airport; Red Fox Hotel, Delhi Airport; Keys Select by Lemon Tree Hotels, Pimpri, Pune and Keys Select by Lemon Tree Hotels, Whitefield, Bengaluru. Additionally, our upcoming property Aurika, Mumbai Skycity is also implementing this feature, which will lead to substantial energy saving.

At Lemon Tree Premier, City Center, Gurugram and Lemon Tree Premier, HITEC City, Hyderabad, we have implemented Variable Frequency Drives (VFDs) in the ventilation system to monitor and optimise the use of energy. The VFDs enable the ventilation system to operate at different speeds, adjusting to the actual requirement in the kitchen at a given point in time. As a result, the power consumption reduces during low-demand periods, leading to significant energy savings at these properties. **Energy-efficient Heat Pump Installations** At Keys Select by Lemon Tree Hotels, Whitefield, Bengaluru and Keys Select by Lemon Tree Hotels, Thiruvananthapuram, energy-efficient heat pumps have been installed to provide heating and cooling functionalities. These pumps offer considerable cost savings on the total energy bill by efficiently regulating the indoor temperature. The implementation of heat pumps eliminates the necessity for separate furnaces and air conditioners, streamlining the heating and cooling process for enhanced energy efficiency at these properties.



12.2: By 2030, achieve the sustainable management and efficient use of natural resources

12.8: By 2030, ensure that people everywhere have the relevant information and awareness for sustainable development and lifestyles in harmony with nature



### Variable Frequency Drive with Logic **Control for Kitchen Ventilation**

**Corporate Insight** 

## Climate Change and **Emissions**

Recognising the critical risks posed by climate change to our industry and the economy as a whole, we actively engage in initiatives that reduce emissions.

### **FY26 TARGET**

40% Reduction in GHG emissions (intensity-based) over FY19 baseline

### FY23 PROGRESS

19% Reduction in GHG emissions (intensity-based) over FY19 baseline

### 🔇 Lemon Tree Hotel, Mukteshwar

74

### **CLIMATE CHANGE APPROACH**

Our commitment towards tackling climate change consists of four elements:

### Activities

### **Climate Change Mitigation**

Reducing emissions from fossil fuel use, improving energy efficiency and adopting renewable energy.

### **Climate Change Adoption**

Harvesting rainwater, using water-efficient faucets and shower heads, utilising recycled water in gardens, installing flushing and cooling systems, reducing wastage of food, etc.

### Targets

Our commitment to climate change mitigation and adaptation is underpinned by clear and objective goals to reduce GHG emissions.

### Partnerships

We have been actively collaborating with key stakeholders to help us out with the ongoing climate crisis. We also take the help of our hospitality partners to help us improve the performance of the sector and to influence policy-making.

### Disclosures

We have set metrics in place to measure and report progress against our long-term goals through annual disclosures.

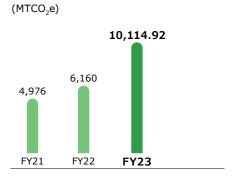
# Financial Statements

### Minimising our Carbon Footprint

We actively measure and monitor carbon emissions (Scope 1 and Scope 2) arising from energy consumption at our hotels to reduce our carbon footprint. To reduce our Greenhouse Gases (GHG) impact, we have implemented various measures:

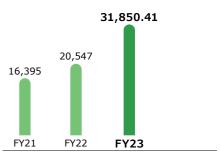
- Progressively increasing the proportion of renewable energy in our operations
- Implementing energy-efficient equipment to optimise our energy usage
- Having a concrete action plan to introduce EV vehicles in our hotels
- Adopting cleaner fuels like LPG and CNG
- Gradually eliminating equipment using Chlorofluorocarbons (CFCs)
- Engaging in tree-planting initiatives in local communities and on our premises throughout India
- Exploring the feasibility of carbon offsets to further mitigate the adverse effects of our emissions

### Direct GHG Emissions-Scope 1



### Indirect GHG Emissions-Scope 2







The increase in GHG emissions in FY23 is primarily attributed to the unstable supply of RE through Open Access (OA) arrangements, with periods of zero supply in certain months in Delhi and Maharashtra. This disruption in RE usage negatively impacted the overall reduction in GHG emissions.

### **ECO-FORWARD TRANSFORMATION**

### Piped Natural Gas (PNG) Conversion

We have successfully transitioned from LPG cooking gas to PNG at Key Select by Lemon Tree Hotels, Whitefield, Bengaluru. This strategic move aligns with our vision of adopting cleaner fuel alternatives. PNG's numerous benefits, such as easy maintenance, enhanced safety and uninterrupted supply, have not only led to a reduction of 7.50% in carbon emissions but also generated significant cost savings.

### Anti-smog Guns for Cleaner Air

To combat air pollution, we have introduced anti-smog guns at Red Fox Hotel, East Delhi, Red Fox Hotel, Delhi Airport and Lemon Tree Premier, Delhi Airport. These portable devices spray fine water particles, effectively capturing and suppressing harmful pollutants like dust, smoke and particulate matter. With the flexibility of targeting specific locations, this initiative has significantly improved air quality, creating a cleaner and healthier environment for quests and staff alike.

### SDG Target



7.3: By 2030, double the global rate of improvement in energy efficiency

12 RESPONSIBLE CONSUMPTION
AND PRODUCTI
$\sim$

12.2: By 2030, achieve the sustainable management and efficient use of natural resources

12.8: By 2030, ensure that people everywhere have the relevant information and awareness for sustainable development and lifestyles in harmony with nature

### SUSTAINABILITY AT THE CORE: GREEN BUILDING CERTIFICATIONS AT LTH

By aligning with the Indian Green Building Council (IGBC) Gold Standard, we ensure optimal utilisation of natural resources, leading to significant savings in the long run. Our commitment to sustainability includes adhering to recommended practices, strict pollution control and maintaining superior indoor environmental quality.

In FY23, we successfully implemented several recommended measures from the green building audit at Aurika, Udaipur; Lemon Tree Premier,

### FY26 Target

### 100%

Certified green buildings (hotels)

FY23 Progress

### 25%

Certified green buildings (hotels)

### SDG Target



11.b: By 2020, substantially increase the number of cities and human settlements adopting and implementing integrated policies and plans towards inclusion, resource efficiency, mitigation and adaptation to climate change, resilience to disasters and develop and implement, in line with the Sendai Framework for Disaster Risk Reduction 2015–2030, holistic disaster risk management at all levels.



Mumbai International Airport; Lemon Tree Premier, Ulsoor Lake, Bengaluru and Lemon Tree Hotel, Gachibowli, Hyderabad. These measures included managing light pollution, using thermally insulated paint on terraces and installing sub-meters for better analysis of water consumption. As a result, we received IGBC Gold certifications for these properties, driving our total count of IGBC Goldcertified hotels to 10, comprising 25% of our owned hotels.

### FY23 vs FY19 Reduction in Consumption - Intensity-based (%)

10% Energy

19% GHG

15%

Water

**Corporate Insight** 

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# Water Management

Amidst a growing water scarcity across the country, we recognise the potential business risks and have prioritised effective water management at our hotels. Our initiatives encompass water conservation, water recycling, wastewater treatment and rainwater harvesting.

### **FY26 TARGET**

10% Reduction in water consumption (intensity-based) over FY19 baseline

### FY23 PROGRESS

15% Reduction in water consumption (intensity-based) over FY19 baseline



### **OUR WATER FOOTPRINT**

We are aware of our dependence on freshwater and are working to limit its consumption by introducing efficient water outflow measures in our hotels. We have been proactive in better managing the consumption within our premises. We use aerators/flow restrictors and dual

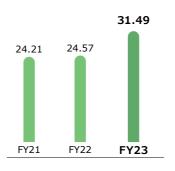
Nater Withdrawal from Sources (KL)	FY21	FY22	FY23
Nunicipal Water Source	1,99,276	2,52,805	3,45,124
Other Sources	1,66,634	2,28,563	2,56,197
Procured Water (Tanker)	35,019	58,937	1,37,854
Bottled Water	1,646.56	2,184	3,134
Total Water Consumption <sup>1</sup>	4,00,929	5,40,305	7,39,175
Fotal Water Consumption including Bottled Water	4,02,575	5,42,489	7,42,309

### WASTEWATER RECYCLING

We have efficiently led the management of water discharge and have a combined capacity of installed Sewage Treatment Plants (STP) of 3,319 KL per day to prevent wastewater from contaminating natural water sources. In FY23, we recycled 28.16% more water than in FY22.

### Water Recycled

(%)



78

flush systems to the maximum extent. We also engage with our guests to contribute towards our water-saving initiatives, through the third-day linen change programme and the half glass water initiative.



### SMART WATER USE AT LTH

### Water Bottling Plant

To combat single-use plastic packaged water, LTH installed a water bottling plant at Lemon Tree Premier, Delhi Airport and Red Fox Hotel, Delhi Airport. This initiative resulted in a healthy 10-11% reduction in expenditure on packaged water and a significant decrease in the hotel's plastic footprint. The process adheres to strict standard operating procedures, providing guests with eco-friendly drinking water. Following a successful pilot at these properties, LTH plans to expand this initiative to 10-12 more hotels in FY24.

### **Installation of Piezometer**

At Red Fox Hotel, Jaipur and Lemon Tree Premier, Mumbai International Airport, piezometers have been implemented to monitor groundwater levels as mandated by the Central Ground Water Authority. These devices provide crucial data about groundwater availability, aiding in monitoring water levels over time.

### Drip Irrigation

At Lemon Tree Premier, Delhi Airport and Red Fox Hotel, Delhi Airport, a pilot project utilising STP treated water for gardens along the boundary wall has proven successful. Discussions with local authorities are on to extend this initiative up to the Aerocity metro station, conserving fresh water usage effectively. Drip irrigation ensures precise water delivery to plant roots, reducing evaporation and runoff, resulting in more efficient water distribution.

### Metering for Recycled Water

Promoting water conservation, we have introduced metering systems to measure recycled water usage at Lemon Tree Premier, Mumbai International Airport, and in Bengaluru at Lemon Tree Hotel, Electronic City; Lemon Tree Hotel, Whitefield; Key Select by Lemon Tree Hotels, Hosur Road and Keys Select by Lemon Tree Hotels, Whitefield. Accurate data on recycled water usage enables us to take informed decisions regarding water management and regulatory compliances.

### SDG Target

6	CLEAN WATER AND SANITATION
	¥

6.4: By 2030, substantially increase wateruse efficiency across all sectors and ensure sustainable withdrawals and supply of freshwater to address water scarcity and substantially reduce the number of people suffering from water scarcity

12	RESPONSIBLE Consumption And Production
(	30

12.2: By 2030, achieve the sustainable management and efficient use of natural resources

12.5: By 2030, substantially reduce waste generation through prevention, reduction, recycling and reuse



### Waste Management

Waste management is a pivotal aspect of our daily operations and a key focus area for the company. Our commitment lies in reducing waste through appropriate and sustainable waste minimisation techniques. We have deployed best-in-class practices to reduce, segregate and manage waste effectively. By quantifying waste generation across our portfolio of hotels, we gain insights to implement targeted strategies. Throughout our hotel premises, from guest rooms to restaurants, public areas and backof-the-house operations, we emphasise waste reduction, reuse and recycling.

Compliance with environmental laws outlined by the Ministry of Environment, Forest and Climate Change (MOEF&CC) is a top priority for both existing and upcoming hotels. Our employees are empowered through training and support to build their awareness and to implement our ESG and Waste Management Policy. Our aim is to achieve an optimal waste reduction and diversion rate, further enhancing our waste management performance and contributing to a sustainable future.

3,097 kg/year Retired IT assets reused and recycled



### WASTE GENERATION BY SOURCE

WASTE GENERATION BY SOURCE			(kg)
Source	FY21	FY22	FY23
Wet Waste	3,07,000	4,84,709	4,97,101
Dry Waste	2,10,633	3,32,416	3,13,257

### WASTE GENERATION BY CATEGORY

Category	FY21	FY22	FY23
Hazardous Waste	95	9.46	4.68
Non-hazardous Waste	631	817.13	810.33

### WASTE DISPOSAL IN FY23

(Metric Tonnes)

(Metric Tonnes)

	Re-used	Recycled	Safely Disposed
Plastics (including packaging)	0	24.43	64.17
E-waste	0	1.09	7.25
Hazardous Waste	0	0.47	5.60
Other Waste	43.63	18.96	66.54

### **OUR WASTE-MANAGEMENT APPROACH**

General Waste

Management and Disposal

Waste categories are

treated accordingly

Waste Segregation, **Classification and Disposal** 

Segregate waste on-site

Ensure proper categorisation

Deliver waste to authorised partners

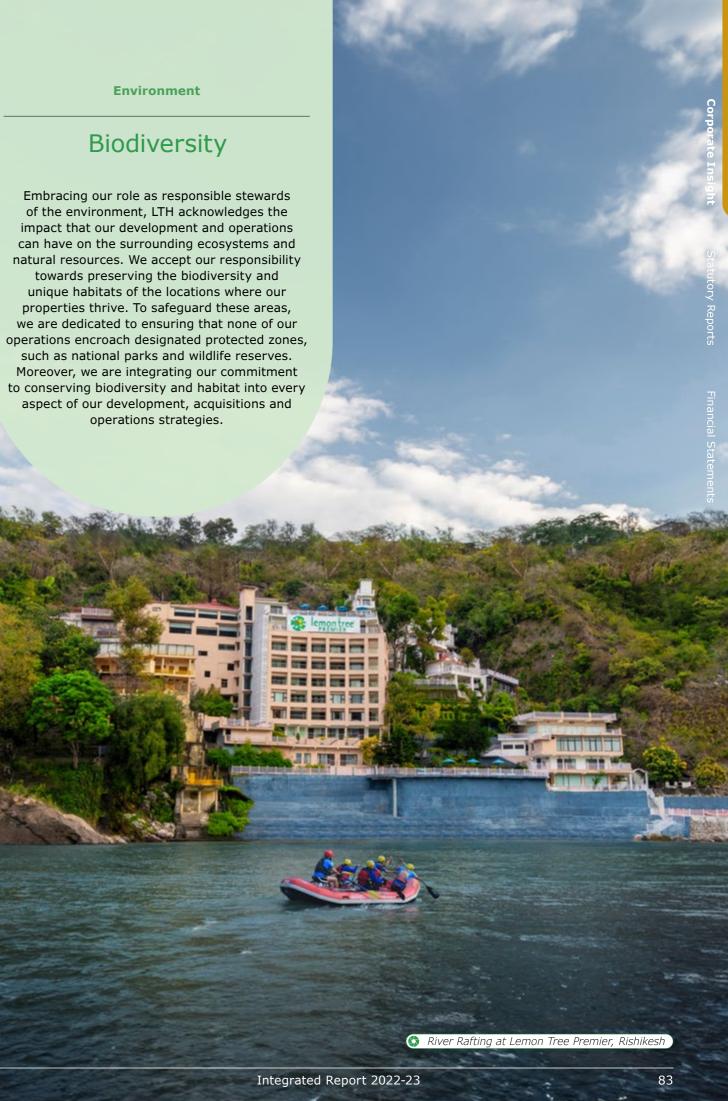
### E-waste Management

Recycle outdated IT and electronic equipment

Ensure proper management of toxic chemicals

Procure IT assets from certified partners

of the environment, LTH acknowledges the impact that our development and operations can have on the surrounding ecosystems and towards preserving the biodiversity and unique habitats of the locations where our properties thrive. To safeguard these areas, we are dedicated to ensuring that none of our such as national parks and wildlife reserves. Moreover, we are integrating our commitment aspect of our development, acquisitions and operations strategies.



# PROFIT

LTH prioritises sustainable profits while maintaining a balanced approach to margins. Our commitment to responsible financial management and growth enables us to deliver consistent profitability. We remain focused on leveraging opportunities in the travel and tourism industry, ensuring a positive impact on our stakeholders and reinforcing our position as an industry leader.

### MATERIAL ISSUES IMPACTED

Ethics and Transparency Economic Performance

### STAKEHOLDERS IMPACTED

(₹) Investors and Shareholders





11.20% Return on Capital Employed (RoCE)

**Corporate Insigh** 

🔇 Ariva at Aurika, Udaipur

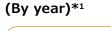
**FINANCIAL PERFORMANCE** 

# Exceptional Growth in **Key Metrics**

We have achieved a steady growth in key financial metrics this year, including total revenue, EBITDA, PBT, PAT and EBITDA margin percentage. We have full confidence in maintaining this positive momentum, with our ultimate goal being to consistently deliver industry-leading profitable growth.

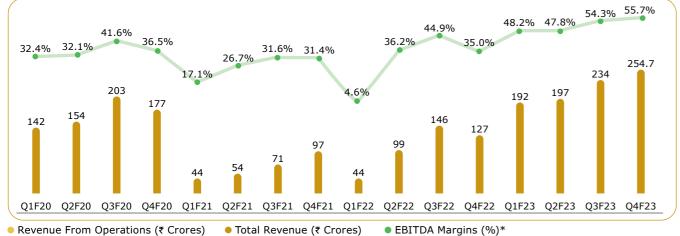


### EBITDA MARGIN EXPANSION DRIVEN BY PERMANENT COST RATIONALISATION



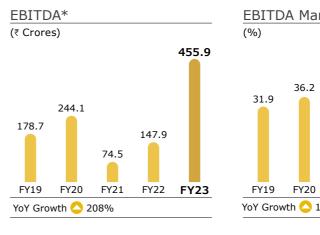


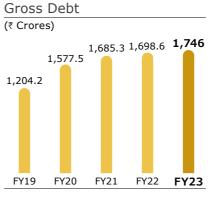
### (By Quarter)\*<sup>2</sup>

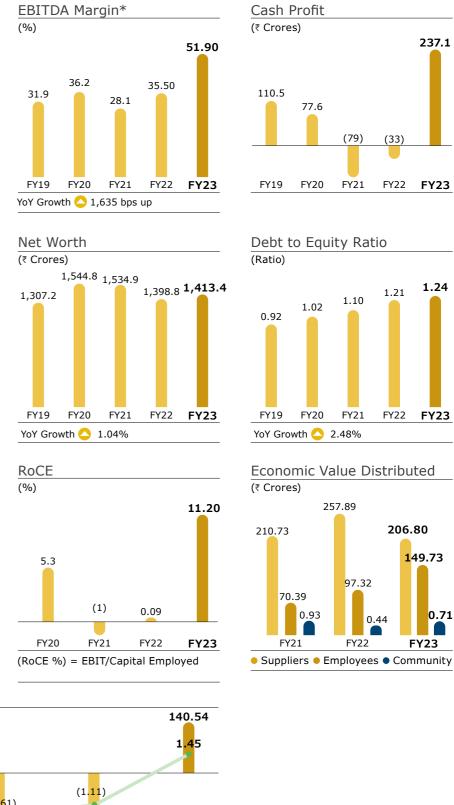


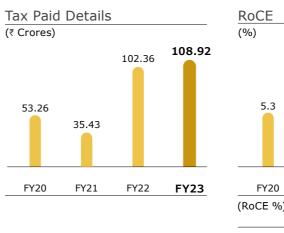
\*1 EBITDA Margin % for FY23 and FY22 is before a stamp duty expense of ₹4.8 Crores and ₹15.3 Crores, respectively \*2 EBITDA Margin % for Q1 FY23 and Q4 FY22 is before a stamp duty expense of ₹4.8 Crores and ₹15.3 Crores, respectively



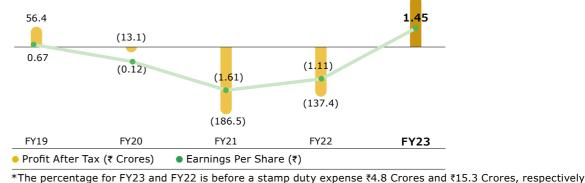








PAT AND EPS



FY23

**Corporate Insight** 

Statutory Reports

Financial Statements

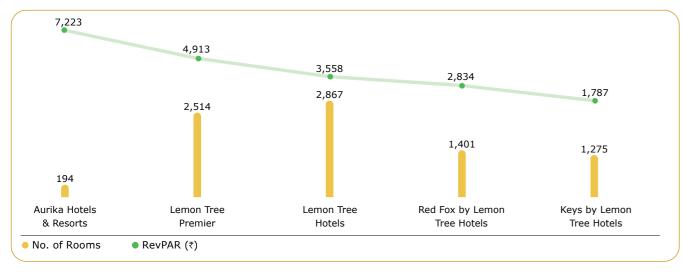
# Scaling New Heights

This year, we expanded our portfolio to encompass 88 hotels across 56 destinations by launching 6 new managed and franchised properties, 2 of which were in new destinations. Additionally, we signed agreements for 23 new managed and franchised hotels. The owned portfolio is gearing up for a large inventory addition with the launch of Aurika, Mumbai Skycity in CY23.

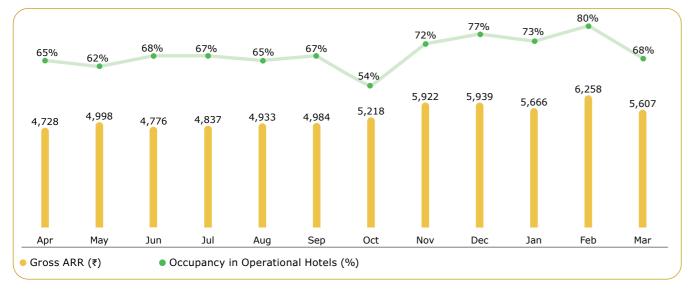
In FY23, the Indian travel and tourism industry experienced a robust recovery. Travel into and within India saw significant growth with the exit of the pandemic. This led to a considerable increase in demand for accommodation, primarily driven by domestic leisure

travel, weddings, social events, conferences and the resumption of business travel within India. Notably, foreign tourist arrivals surged to 6.19 million in the calendar year 2022, a significant rise from 1.52 million in 2021.

### Brand-wise RevPAR

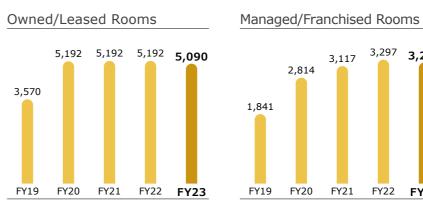


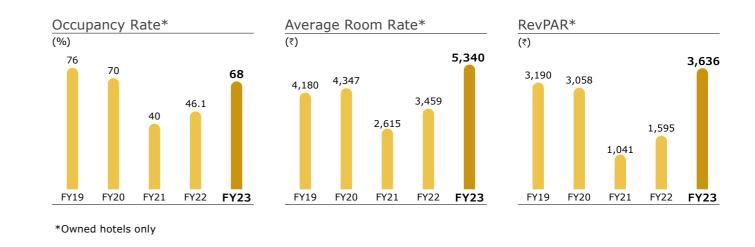
### Month-wise ARR and Occupancy





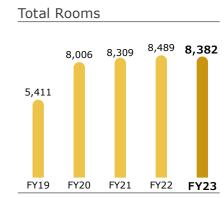
### **KEY OPERATIONAL METRICS**











# Recognition for Excellence



In FY23, 72 out of 84 eligible hotels were awarded the Travelers' Choice Award by Tripadvisor: Aurika Hotels & Resorts (2); Lemon Tree Premier (14); Lemon Tree Hotels (36); Red Fox Hotels (10); Keys Prima by Lemon Tree Hotels (1); Key Select by Lemon Tree Hotels (8). This award is presented to recognise hotels and hotel groups that earn consistently great traveller reviews. Approximately 10% of businesses listed on Tripadvisor receive a Travelers' Choice Award.



Investing in People Award, Tourism for Tomorrow Awards 2019, World Travel & Tourism Council



Gold Award Winner, World Responsible **Tourism Awards 2022** 



Green Champion Award 2018, Indian Green Building Council (IGBC)



2022 Meaningful Business 100 (MB100) winner



Gold Certification (10 hotels), Indian Green Building Council (IGBC)

Best Employer - National Award, 2016 and 2011; Outstanding Work in the Creation of a Barrier-free Environment for Persons with Disabilities, 2012, Ministry of Social Justice and Empowerment, **Government of India** 



In the Top 50 in 2022 #12 Best Large Workplaces in Asia 2018, #4 Best Company in India 2017, **Great Places To Work Institute** 

#19 Best Company in Asia 2017, **Great Places To Work Institute** 

Among the best in the Special Category -Employer Branding 2017; Utilizing Analytics to Drive Great Place To Work Initiative 2017, **Great Places To Work Institute** 

> Among the best in the industry -Hotels & Resorts 2017, **Great Places To Work Institute**

Asian Human Capital Award 2015: Innovative and Impactful People Practices, Ministry of Manpower (Singapore) and Human Capital Leadership Institute

### **OTHER ACCOMPLISHMENTS**



Best Differently Abled Friendly Hotel, FICCI Travel & Tourism **Excellence Awards 2019** 

Model Employer for Persons with Disabilities 2017, Dr. Anji Reddy Memorial Award

> Purpose-Led Brand Award 2019, **BW Pure Award**

Equal Opportunity Employer 2015, **BW Hotelier HR Excellence Award** 

Equal Opportunity Employer 2016, **BW Hotelier Editor's Choice Award** 

Excellence in Diversity and Inclusion 2016, **HR Innovation Award** 

Best Responsive Company Award 2019: Schneider Electric

Corporate Excellence Awards for Best CSR Practices 2019, Amity School of Science and Technology





Boldness in Business Award for Corporate Responsibility/Environment 2018, **Financial Times ArcelorMittal** 



### Sustainable Communities 2015, **HICAP Sustainable Hotel Award**

Corporate (responsible business) for creating visual aids with sign language for differently abled employees 2015, NASSCOM Award

> Equal Opportunity Award 2014, Nipman Foundation

Empowerment/CSR (Corporate Social Responsibility) 2013, AajTak Care Awards

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# **Corporate Insight**



45, Arjun Marg, DLF Phase-1 Gurugram-122002 Harvana Board: +91 124 4252720 Web: www.felixadvisory.com Email: info@felixadvisory.com

Strictly Private & Confidential

To the Board of Directors, Lemon Tree Hotels Limited, Asset No.6, Aerocity Hospitality District, New Delhi, Delhi-110037

### Subject: - Independent Assurance Statement on sustainability disclosures in the Integrated Report

Lemon Tree Hotels Limited (hereafter 'LTH') has developed its Integrated Report 2022-23 (hereinafter 'the Report') for the period April 1, 2022, to March 31, 2023, based on the applicable accounting standards and has incorporated the principles of the Integrated Reporting (<IR>) Framework published by the International Integrated Reporting Council (IIRC) and Global Reporting Initiative (GRI) Standards. This assurance engagement was conducted in accordance with ISAE 3000 (Revised) - "Reasonable Level".

Felix Advisory Private Limited (hereafter "Assurance Company") was engaged by LTH to provide independent assurance on its sustainability disclosures in the Report that includes the Company's sustainability performance for the period 1st April 2022 to 31st March 2023.

### Management's Responsibility

LTH has developed the Report's content. LTH management is responsible for identifying material topics and carrying out the collection, analysis, and disclosure of the information presented in the Report (web-based and print), including website maintenance, integrity, and for ensuring its quality and accuracy in accordance with the applied criteria stated in the <IR> framework and GRI standards, such that it's free of intended or unintended material misstatements.

### **Assurance Standard**

This assurance statement has been prepared in accordance with the terms of our engagement and ISAE 3000 (revised) requirements. We applied a moderate level of assurance while performing the verification.

### Scope and Boundary

The scope of work includes the assurance of following non-financial performance / KPI disclosed in the Report with respect of Owned/Leased Hotels. In particular, the engagement included the following:

- Review of the disclosures submitted by LTH;
- Review of the quality of information;
- Review of evidence (on a sample basis) for identified non-financial indicators

CIN: -U74140DL2013PTC248762



Assurance Company has verified the following KPI's disclosed in the Report: -

GRI 302:	Energy
GRI 303:	Water and effluents
GRI 304:	Biodiversity
GRI 305:	Emissions
GRI 306:	Waste (2016)
GRI 307:	Environmental Compliance
GRI 401:	Employment
GRI 403:	Occupational Health and Safety
GRI 404:	Training & Education
GRI 405:	Diversity and Equal Opportunity

Additionally, we have assured the financial values being represented in the report with respect to Total Income by business, Operating profit, Profit before tax, Profit after tax, EBITDA, Earning per share, cost of borrowing, Debt Ratios and Profit ratios; quantity of retired IT assets; Guest aspects related to repetition, long stay and satisfaction; compliance of SEBI & Stock exchange with respect to no fine & penalties; data points related to Board Members, Board Meetings, gender diversity and work tenure. This data is in addition to above listed GRI standards.

### Limitations

Assurance Company did not perform any assurance procedures on the prospective information, such as targets, expectations, and ambitions, disclosed in the Report, and any data or information pertaining outside the defined reporting period (i.e., 1st April 2022 to 31st March 2023). Consequently, there is no assurance/conclusion being provided on the same.

During the assurance process, assurance company did not come across any limitation to the agreed scope of the assurance engagement. Assurance company expressly disclaims any liability or co-responsibility for any decision a person or entity would make based on this Assurance Statement.

### **Our Responsibility**

Responsibility in relation to this engagement was to perform agreed level of assurance based on the work performed. This engagement did not include an assessment of the adequacy or the effectiveness of LTH's strategy, management of sustainability-related issues or the sufficiency of the Report against principles of IIRC Integrated Reporting (<IR>), GRI Standards, and ISAE 3000, other than those mentioned in the scope of assurance.

Responsibility regarding this verification is in accordance with the agreed scope of work which includes financial/non-financial quantitative information disclosed by LTH. This assurance engagement assumes that the data and information provided to us by LTH are complete and true.

CIN: -U74140DL2013PTC248762

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During the assurance engagement, assurance company adopted a risk-based approach, focusing on verification efforts with respect to disclosures and verified the same. We assessed the robustness of the underlying data management system, information flows, and controls. While performing the assurance, we

- > Examined and reviewed the documents, data, and other information made available by LTH for nonfinancial KPI's (non-financial disclosures);
- > Conducted interviews with key representatives, including data owners and decision- makers from different functions of LTH;
- Performed sample-based reviews of the mechanisms for implementing the sustainability- related policies and data management (qualitative).
- > Reviewed the level of adherence to principles of "The <IR> Framework", GRI standards

### Our assurance team and independence

Assurance company is a professional services firm providing services in Advisory, Assurance, Tax and Business Services, to both domestic and international organisations across industry sectors. This team comprises of multidisciplinary professionals and has extensive experience in conducting independent assurance of processes across sectors and geographies. As an assurance provider, we are required to comply with the independence requirements set out in International Federation of Accountants (IFAC) Code of Ethics for Professional Accountants. Our independence policies and procedures ensure compliance with the Code.

### **Our Conclusion**

In our opinion, based on the scope of this assurance engagement, the disclosures on sustainability performance reported in the Report along with the referenced information provides a fair representation of the material topics, related strategies, and meets the general content and quality requirements of the GRI Standards. The sustainability disclosures of Company as defined under the scope of assurance are reliable. The Company has applied considerable efforts to ensure consistency of data for this Report; however, the Company may continue to improve robustness of its data collection and collation process

Based on the scope of our review, our conclusions are outlined below:

- > Inclusiveness: We are not aware of any matter that would lead us to conclude that the Company has not applied the principle of inclusivity in engaging with key stakeholder groups. The Company transparently disclosed its stakeholder engagement approach and activities in the Report.
- > Materiality: We noted that the Company has listed the material topics in the Report. Nothing has come to our attention that causes us to believe that any material topic has been excluded from the Report of the Company.
- > Responsiveness: We are not aware of any matter that would lead us to believe that the Company has not applied the responsiveness principle for dealing with stakeholders (such as customers, suppliers, and local communities) on material topics covering its sustainability performance, including climate related risks and opportunities.

CIN: -U74140DL2013PTC248762



- > Impact: We are not aware of any matter that would lead us to believe that the Company does not monitor and measure and is not accountable for how their actions affect their stakeholder universe.
- > Reliability of sustainability performance information: We have reviewed the sustainability information in that the data has been presented fairly, in material respects, in keeping with the <IR> Framework and the Company's reporting principles and criteria.

For Felix Advisory Private Limited



Prashant Sharma Authorized Signatory Date: - 16 - August - 2023 Place: - Delhi

CIN: -U74140DL2013PTC248762

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the Report based on the outlined scope wherein nothing has come to our attention that causes us not to believe

# Management Discussion and Analysis

### **Introduction and Macroeconomic view of** will record growth of 9.1% for the FY23 which follows India

In FY23, the global hospitality sector witnessed a huge rebound in performance. Because of the huge pentup demand, hotel companies were no longer hesitant of increasing average room rates ('ARRs') without occupancies recovering to pre-covid levels. Ancillary revenue streams gained traction as well, with hotel operators being more creative in their pursuit of new revenue streams. Bleisure, wellness, medical tourism and ESG are the notable emerging trends in the sector that will drive further growth. Although strong demand boosted the sector, increased raw material costs, high labour expenses, and higher borrowing costs due to rising interest rates affected hotel operations and gross operating margins, nonetheless branded hotel occupancy in India recovered to almost pre-pandemic levels in FY23 and the industry has not looked back since. However, challenges like inflation, the Russia-Ukraine conflict and global recession fears pull back the industry to reach its full potential.

The long-term future of the industry looks bright with increasing disposable incomes and rise in spend on discretionary goods and services. India's long-term outlook looks stable and conducive to growth with India's exports touching an all-time high of \$ 770 Billion in FY23. The Indian economy will record growth of 7% for the FY23 which follows an 8.7% growth in the previous financial year. Similarly, the services sector

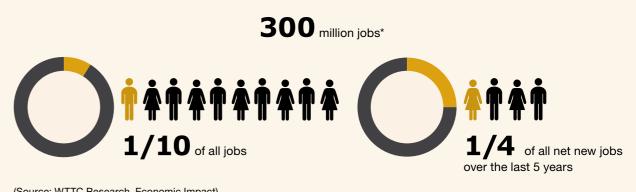
an 8.4% growth in the previous financial year (Source: Economic survey of India). The normalisation of the contact-based service sector and revival of capital expenditures on the back of the production incentive scheme will keep the growth engines running and this bodes extremely well for the hospitality sector as well.

The contribution of the tourism and travel industry to GDP for India is expected to be \$512 Billion by 2028 with 53 million new jobs by 2029 (Source: Invest India Sector Snapshot). Historically, there has been high correlation between increase in foreign tourist arrivals and hotel occupancies. According to the Ministry of Tourism, Foreign Tourist Arrivals ('FTAs') in India in 2022 were 61.2 Lakhs with a positive growth rate of 303% as compared to 15.2 Lakhs in 2021 and a negative growth rate of -44% as compared to 109.3 Lakhs in 2019. With FTA's increasing every month and nearing pre-COVID levels, there is further room for occupancies to rise in the hospitality industry and surpass pre-covid levels.

Before the pandemic, the Travel and Tourism industry accounted for 1 in 4 of all net new jobs created across the world (direct and indirect) (Source: WTTC Research, Economic Impact) reduced drastically during the COVID-19 lockdown. The industry is now moving towards hiring of diverse talent and upskilling existing employees to overcome the manpower crunch amid a post-covid boom in hotel demand.



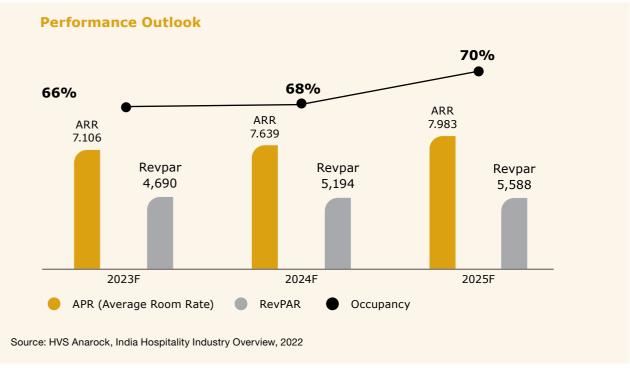
Travel & Tourism remains an important driver for job creation across the world and a dynamic engine of employment opportunities:



(Source: WTTC Research, Economic Impact

In the current economic scenario, with inflation and key tailwinds for domestic demand to remain strong rising costs of construction there is a big opportunity in are mainly resurgence in foreign travel, India's G20 the near term for the hospitality industry with demand presidency and the fact that India will host a number outpacing supply for the next few years. Being a high of international events, including the ICC Men's fixed cost business, the focus is to variabalise the World Cup. fixed costs and transform the operating model into a leaner and more flexible model with multiple sources After peeking average daily rates ('ADRs') and occupancy in the FY19, the FY20 saw a dip due to the initial impact of COVID-19 in the month of March.

of revenue to diversify risk by exploring new business segments beyond the traditional segments. However, the FY23 witnessed a huge jump in ARRs and occupancy due to pent up demand. According to **Industry Outlook** HVS Anarock, occupancy is expected to surpass pre-The FY23 has been highly encouraging, and the Indian COVID levels by the end of calendar year 2024 due to hospitality industry's prognosis remains strong. The low supply in the upcoming years.



Further, HVS anticipates the following trends in the years ahead (key takeaways from HVS Anarock, India Hospitality Industry Overview 2022):

- India's G20 presidency until November 2023 will host over 200 meetings in 55 destinations, creating significant demand for hotels and boosting the hospitality sector. Inbound tourism is expected to rebound as the Ministry of Tourism capitalises on the opportunity to promote India as a major tourism destination, supported by visa reforms and traveller-friendly facilities. The successful organisation of these high-profile meetings will further solidify India's position as a global MICE destination, driving growth in the tourism and hospitality industry.
- Shift towards holistic wellness offerings, experiential and immersive travel experiences will attract tourists seeking a more enriching and transformative travel experience, fostering growth and diversification in India's tourism and hospitality industry with emergence of unique new age wellness resorts.
- Bleisure travel is gaining popularity in India, with a significant number of Indian business travellers extending their trips for leisure purposes. As international business travel and MICE events return, there is a growing opportunity for the hotel sector to cater to this trend by offering special packages and incorporating leisure elements into the guest experience and foster guest loyalty among corporate travellers.
- To meet changing guest expectations, hotels in the upscale, upper upscale and luxury segments will move towards more personalised offerings and utilise smart technology to enhance guest experiences. This shift towards personalisation and advanced **technology** will not only differentiate hotels from competitors but also provide guests with memorable experiences, ultimately shaping the future of the Leisure Travel tourism and hospitality industry.
- The relaxation of travel restrictions and the devaluation of the rupee are expected to drive growth in medical tourism in India, with the country aiming to triple its revenue to \$13 billion within four years. Collaboration between hotels and healthcare facilities during the pandemic can be leveraged to create a **seamless medical tourism experience**, leading to increased revenue and the realisation of India's true potential in the tourism and hospitality industry.
- In India, hotel development traditionally focused on business destinations due to the dominance of

corporate travellers. However, there is now a **shift** towards leisure hotel development to cater to the growing demand, as leisure travellers tend to stay longer, utilise more services, and contribute to higher average rates, making it a more attractive investment for hoteliers and positively impacting the tourism and hospitality industry.

- As travellers opt for smaller and intimate places for their getaways, unorthodox accommodation options such as villas and home rentals are upcoming segments for the tourism industry of India in the future.
- The Indian hotel industry is urged to expand sustainability initiatives beyond operational practices to address environmental concerns and change public perception. Incorporating green technologies and resources in hotel construction for net-zero consumption and employing gig workers while promoting multi-skilling among **employees** can optimise costs, enhance efficiency, and improve the overall competitiveness of the tourism and hospitality industry.

### **Key Demand Drivers**

### **Business Travel**

Business travel comprises inbound and domestic visits for business-related purposes. This includes travel on corporate accounts, micro, small and medium enterprises ('MSME'), and individual business travelers. This segment is a predominant source of demand for hotels located in business-oriented locations such as Gurugram, Bengaluru, Hyderabad, and Pune. Even though corporate demand remains subdued relative to pre-COVID due to demand from large tech companies not fully coming back, the FY23 saw good MSME travel rebound and extensive corporate travel from other industries.

Leisure travel comprises vacation travel, including short-duration vacations. Greater affordability, changing attitudes towards lifestyle, and improved road and air connectivity have materially encouraged shortstay vacations, including those taken on weekends and extended weekends. Leisure travel demand will primarily be in leisure destinations like Goa, Udaipur, Jaipur, Dehradun, etc. Business-oriented locations also attract staycation business over the weekend or even leisure business if the city is also a tourist destination, like New Delhi. The FY23 continued demand from leisure travel and travel to drive-by destinations In the long-term as people's income rise the demand

for leisure travel will grow exponentially as people Airlines and Airline Crew increase their discretionary spends.

### MICE Demand

The MICE segment is mainly corporate-driven i.e. upper-tier hotels, more price-sensitive airlines are conferences, training programmes, and other events open to using upper-midscale hotels. This demand is that are customer-facing and interactive. The demand relatively nominal and mainly occurs at hotels that tends to arise during the working week and occurs are closer to the airports. The segment witnessed across all months of the year, barring the main holiday sustained demand and is set for further growth as new periods and the months from March through June. MICE airline companies launch operations in India. demand tends to come with price sensitivity. Hotels in predominantly business locations will generate MICE demand for training and corporate seminars which Transit Demand could be a day or residential events. Conferences Persons at overnight transits between cities also need that include recreational elements choose city-center to use hotel accommodation, which is typically located locations and resort destinations. The FY23 has seen close to the point of the onward journey. Transit continued demand in the MICE business with future demand could occur on the inward and outward leg of demand looking extremely promising due to global international travel between cities connected through events like G20 and ICC men's cricket world cup being a regional hub. held in India.

### Weddings and Social Travel

According to Hotelivate Trend & Opportunities report Weddings and social travel mainly involve domestic 2022; Tier 1 cities (~40% of the proposed future supply) travel for family weddings, destination weddings, remain favoured destinations for hotel development, and other family celebrations like anniversaries or an increasing number of the hotel developers and birthdays. Such demand will likely gravitate to hotels operators are exploring opportunities in the Tier that have the required function areas, quest room 3 markets (~35% of the proposed future supply), capacity, and also the quality to host such events at a identifying the unaccommodated demand in these level consistent with the status of the host. In FY23, cities. Additionally, North and West India continue to pent-up demand for weddings due to the lockdown be the preferred locations for hotel development with in the previous year helped the industry post record about 70% of the proposed supply. growth in the number of wedding events.



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This demand set helps create the core of demand for hotels, albeit at significantly discounted pricing. Crew demand could arise from international and domestic carriers, while the major international airlines will use

### Growth in Supply by City

The following table sets forth the growth of supply (no. of rooms) across major cities:

Market	2022 (Existing Rooms)	2027 (Projected Rooms)	
Agra	2,209	2,704	
Ahmedabad	3,586	4,966	
Amritsar	1,736	2,901	
Bengaluru	14,022	20,824	
Chandigarh	2,676	2,992	
Chennai	9,763	10,604	
Dehradun	624	1,640	
Goa	8,244	11,054	
Gurugram	6,151	8,474	
Hyderabad	7,450	10,429	
Jaipur	5,478	8,746	
Kochi	2,585	2,887	
Kolkata	4,878	5,731	
Lucknow	1,884	3,184	
Mumbai	13,217	18,626	
Navi Mumbai	1,395	2,037	
New Delhi	15,082	16,934	
Noida	1,569	2,837	
Pune	6,689	7,195	
Udaipur	1,953	3,018	

Source: Hotelivate, Trends & Opportunities 2022 Indian Hospitality report

### **Barriers to Entry**

The development of hotels in India faces several roadblocks, the most challenging among those are:

**Land:** Availability of land at an appropriate location and the high cost of available land create limitations on hotel development and viability. Limited development rights and end-use restrictions on available sites create further challenges.

**Regulatory approvals:** Hotels require several approvals and licenses starting from land approval for end-use to the opening of the hotels. The process of obtaining approvals is time-consuming and uncertainties associated with it lead to delays in the opening of hotels. Project delays lead to cost

escalation, difficulty in servicing the debt obligations, and sometimes impact the project quality.

**Financing and capital requirement:** In the backdrop of several hotel projects which are in debt default, bankers are extremely selective in providing development finance for hotel projects. Further, interest rates tend to be high. In addition, hotel projects require sizeable equity capital for project development to meet cash shortfalls during operations. Shortage of suitable equity capital is a significant constraint towards the development of hotels, particularly a portfolio of assets or hotels with a large inventory of rooms and other facilities. Further, an increase in interest rates poses a threat to the expansion plans of the company as the cost to fund new projects goes up.



### **Key Risks to the Business**

### **Economic and Industry Risk**

A slowdown in India's economic growth could hurt the hospitality business affecting both operational and financial performance. India's GDP has grown at a good pace in the past guarters and may find it difficult to sustain the same growth owing to international slowdown and geopolitical risks. An increase in power and fuel costs poses a huge threat to the hospitality industry as prices for airline tickets rise which directly affects Lemon Tree Hotels which targets pricesensitive customers. A rise in procurement costs due to an increase in the price of commodities has pressured the expenses of the company and might take a further hit in this inflationary environment. As people start traveling more due to pent-up demand, high competition among hotel chains will further put pressure on the company as people chase value for money and better deals driving prices down in the short run.

• Mitigation - Lemon Tree Hotels receives about ~85% of its business from domestic Indian travelers. The company has been able to build a strong brand name, which is synonymous with quality and trust. The expanded brand portfolio with 7 brands now addresses a wider spectrum of hotel consumers. As the leader of the mid-priced hotel segment, the company's goals are aligned with the aspirations of the expanding middle class. In FY23, the company has been focused on repricing its rooms in line with increasing demand to maximise profitability. With such flexible business strategies and an agile sales network, Lemon Tree Hotels has been able to sustain the fast recovery of occupancy and ARRs it was able to achieve in FY22. Along with this, the team focused on bringing in operational efficiencies by rationalising all cost and operating metrics, to achieve the EBITDA expansion strategy. We have made material effort to bring down our raw material cost by negotiating with our suppliers. All efforts combined; we have been able to record positive hotel-level operating profits at the group level. With our leaner structure and improved operating metrics, we are well-positioned to register betteroperating margins on a stable basis.

### Financial Risk

Being a capital-intensive industry, players in the industry who are leveraged may find a challenge servicing their interest and principal repayment obligations if interest rates keep rising. Inflation is another key risk as high costs of procuring raw materials will put pressure on the P&L and might force companies to further borrow to meet working capital needs. • Mitigation - Lemon Tree Hotels plans to optimise costs and grow in an asset-light way with an emphasis on managing and franchising third party owned hotels. Lemon Tree Hotels has adopted a twopronged approach to tackle the challenges in the near term around the liquidity position. Throughout FY23, our sequential focus was on cost optimisation-ARR increases-EBITDA expansion. Our operations team worked diligently to find multiple ways to reduce our operating costs along with ARR growth, this enabled us to register a healthy operating EBITDA margin to enable us to meet our cash needs and service debt obligations. Additionally, we have timely arrangements of credit lines that provide us with the necessary support and cushion to be able to keep operations running in case the need arises.

### **Geographical Risk**

Hospitality being an unorganised and highly fragmented industry has intense competition within geographic regions. This competition may impact the company's market share. A significant portion of our revenues comes from hotels in a few geographical regions and any adverse development affecting these regions could hurt our business.

**Mitigation** – As of March 31, 2023, Lemon Tree Hotels has a presence across 54 destinations within the country and in 2 overseas cities. To diversify our regional presence, Lemon Tree Hotels opened 6 new properties in Rishikesh, Ahmedabad, Vishakhapatnam, Mumbai, Uttarakhand and Kerala in FY23. This enabled the company to capture a larger share of the outbound traffic from these cities to other cities where we are already operational and further consolidate the inventory in the mid-market sector in these markets. Lemon Tree Hotels has further diversified into international locations with hotels in Dubai and Bhutan catering to outbound Indian traffic to these cities.

### Health and Safety

To ensure the complete safety of our employees and our guests, we launched an innovative health and hygiene program, Rest Assured, showcasing the company's commitment to creating an environment focused on health, hygiene, safety, and wellbeing. This initiative is in collaboration with Diversey, a global leader in smart, sustainable cleaning and hygiene solutions. As part of this initiative, Diversey is providing us with US EPA-approved safe chemicals, operating checklists, training and support materials to add to our repertoire of processes and procedures.

			(₹ in Lakhs)	
Particulars	Year Ended March 31, 2023	Year Ended March 31, 2022	% change	
	(Audited)	(Audited)		
Income				
Revenue from operations	87,499	40,224	118%	
Other income	358	1,403	-75%	
Total income	87,857	41,627	111%	
Expenses				
Cost of food and beverages consumed	4,990	2,785	79%	
Employee benefit expenses	14,973	9,732	54%	
Other expenses:				
- Power and fuel	6,871	4,375	57%	
- Stamp duty expense	478	1,525	-69%	
- Others	15,429	9,940	55%	
Total expenses	42,742	28,358	51%	
Profit before depreciation and amortisation, finance cost, finance income	45,114	13,269	240%	
Finance cost	18,235	18,094	1%	
Finance income	-517	-696	-26%	
Depreciation and amortisation expense	9,660	10,435	-7%	
Net Profit/(Loss) before tax and share of associates	17,737	-14,563		
Add: Share of Profit/(Loss) of associates	87	104		
Profit/(Loss) before tax	17,824	-14,459		
Tax expense:				
- Current tax (including MAT)	2693	25		
- Deferred tax (including of MAT credit)	1077	-748		
Net Profit/(Loss) after tax	14,054	-13,736		
Re-measurements of defined benefit plans	23	45		
Income tax effect	-7	-2		
Total Comprehensive Profit/(Loss)	14,071	-13,693		
Cash Profit/(Loss)	23,714	-3,301		

### Income

The company's total income has increased by 111% from ₹ 41,627 Lakhs during FY22 to ₹ 87,857 Lakhs increased by 51% from ₹ 28,358 Lakhs for FY22 to during FY23.

- Revenue from operations increased by 118% from
   The cost of food and beverages consumed increased ₹ 40,224 Lakhs for FY22 to ₹ 87,499 Lakhs for FY23. This was driven by the recovery in the hospitality industry and by:
- ARR led revenue growth. ARR of the company saw an increase of 54% in FY23 as compared to FY22
- The revenue from food and beverages increased by 97% from ₹ 5,808 Lakhs for FY22 to ₹ 11,440 Lakhs for FY23
- Occupancy increased by 2,197 bps from 46.1% in FY22 to 68.1% in FY23
- The company's fees from managed hotels also increased by 104% from ₹ 1,758 Lakhs for FY22 to ₹ 3581 Lakhs for FY23.
- Lastly, Other Income decreased by 75% from ₹ 1,403 Lakhs for FY22 to ₹ 358 Lakhs for FY23.

### Expenses

As operations stabilised during the year, total expenses ₹ 42,742 Lakhs for FY23

- in line with the increase in Food and Beverages revenue from ₹ 2,785 Lakhs for FY22 to ₹ 4,990 Lakhs for FY23. Moreover, the cost of food and beverages consumed as a percentage of Food and Beverages revenue has improved from 48% for FY22 to 44% for FY23.
- Employee benefit expenses increased by 54% from ₹ 9,732 Lakhs for FY22 to ₹ 14,973 Lakhs for FY3 owing to redeployment of manpower in line with increase in demand and normal yearly increment in salaries.
- Power and Fuel expenses increased by 57% from ₹ 4,375 Lakhs for FY22 to ₹ 6,871 Lakhs for FY23; which is due to an increase in occupancy and change in business mix.

- Lakhs for FY22 to ₹ 15,429 for FY23; which is due certain assets. to an increase in overall business activities.
- The company incurred a one-off Stamp Duty subsidiary companies) of ₹ 478 Lakhs. This is a nonrecurring expense and is in line with the company's business strategy.

### EBITDA

The company's EBITDA increased by 240% from ₹ 13,269 Lakhs for FY22 to ₹ 45,114 Lakhs for FY23. Profit for the year (PAT) EBITDA margins increased by 1947 bps from 32% for FY22 to 51% for FY23. This was majorly due to cost The company's PAT for the year FY23 is ₹ 14,054 rationalisation measures, focus on retail segment, Lakhs up from a loss of ₹ 13,736 Lakhs for FY22. The churning of low paving corporates and focused strategy improvement was majorly due uptick in the operational to reprice our hotels. performance of the company and the lean cost control measures deployed by the company.

### **Depreciation and Amortisation**

Depreciation and amortisation expenses decreased by 7% from ₹ 10,435 Lakhs for FY22 to ₹ 9,660 Lakhs for

### Performance of Owned/Leased hotels by brand – FY23 vs. FY22

Parameters	Occupancy Rate (%)			Average Daily Rate (₹)		Hotel Level EBITDAR/ Room (₹ in Lakhs)			Hotel Level EBITDAR Margin %			
By Brand	FY23	FY22-	Change	– FY23	FY22-	Change (%)	FY23	EV22	Change (%)	FY23	FY22-	Change
			(bps)					FY22-				(bps)
AHR	49%	36%	1,294	14,639	13,574	8%	23.6	15.2	55%	64%	62%	145
LTP	76%	59%	1,669	6,464	3,658	77%	13.4	4.1	228%	60%	41%	1,891
LTH	69%	46%	2,277	5,154	3,418	51%	8.5	2.6	233%	51%	34%	1,663
RFH	70%	41%	2,925	4,025	2,657	51%	5.8	1.4	305%	55%	31%	2,340
Keys	54%	30%	2,385	3,332	2,177	53%	2.8	0.6	396%	37%	18%	1,921

### Aurika

ADR increased by 8% from ₹ 13,574 for FY22 to ₹ 14,639 for FY23. Occupancy increased by 1,294 bps from 36% for FY22 to 49% for FY23. EBITDAR/room increased by 55% from ₹ 15.2 Lakhs for FY22 to ₹ 23.6 **Red Fox Hotels** Lakhs for FY23. EBITDAR margin increased by 145 bps from 62% for FY22 to 64% for FY23.

### Lemon Tree Premier

ADR increased by 77% from ₹ 3,658 for FY22 to ₹ 6,464 for FY23. Occupancy increased by 1,669 bps from 59% for FY22 to 76% for FY23. EBITDAR/room increased by 228% from ₹ 4.1 Lakhs for FY22 to ₹ 13.4 Keys Hotels Lakhs for FY23. EBITDAR margin increased by 1,891 bps from 41% for FY22 to 60% for FY23.

### Lemon Tree Hotels

ADR increased by 51% from ₹ 3,418 for FY22 to ₹ 5,154 for FY23. Occupancy increased by 2,277 bps from 46% for FY22 to 69% for FY23. EBITDAR/room increased

• Other expenses increased by 55% from ₹ 9,940 FY23 primarily due to completion of the useful life of

### **Finance Costs**

expense in FY23 (pertaining to the merger of the Total debt marginally increased by 2.76% from ₹ 1,69,865 Lakhs for FY22 to ₹ 1,74,573 Lakhs for FY23. The finance cost increased by 1% from ₹ 18,094 Lakhs for FY22 to ₹ 18,235 Lakhs for FY23. The finance cost increased due increase of the company's weighted average cost of debt by 29 bps from 8.09% for FY22 to 8.38% for FY23.

### Cash Profit (PAT + Depreciation)

The company's cash profit for the year FY23 is ₹ 23,714 Lakhs up from cash loss of ₹ 3,301 Lakhs in FY22.

by 233% from ₹ 2.6 Lakhs for FY22 to ₹ 8.5 Lakhs for FY23. EBITDAR margin increased by 1,663 bps from 34% for FY22 to 51% for FY23.

ADR increased by 51% from ₹ 2,657 for FY22 to ₹ 4,025 for FY23. Occupancy increased by 2,925 bps from 41% for FY22 to 70% for FY23. EBITDAR/room increased by 305% from ₹ 1.4 Lakhs for FY22 to ₹ 5.8 Lakhs for FY23. EBITDAR margin increased by 2,340 bps from 31% for FY22 to 55% for FY23.

ADR increased by 53% from ₹ 2,177 for FY22 to ₹ 3,332 for FY23. Occupancy increased by 2,385 bps from 30% for FY22 to 54% for FY23. EBITDAR/room increased by 396% from ₹ 0.6 Lakhs for FY22 to ₹ 2.8 Lakhs for FY23. EBITDAR margin increased by 1,921 bps from 18% for FY22 to 37% for FY23.

# **Board's Report**

#### TO, THE MEMBERS **OF LEMON TREE HOTELS LIMITED**

The Board of Directors of the Company has the pleasure in presenting the Thirty First (31st) Board Report of the Company together with the Audited Financial Statements for the Financial Year ended March 31, 2023.

#### **Financial Results and Operations**

The financial performance on the basis of the Standalone & Consolidated Financial Statements for the Financial Year ended March 31, 2023, is summarised below:

				₹ in Lakhs
	Stand	alone	Consol	idated
Particulars	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2023	Year ended March 31, 2022
Revenue from operations	31,026.09	12,918.90	87,498.95	40,224.01
Other Income	63.79	298.51	357.65	1,402.99
Total Income	31,089.88	13,217.41	87,856.60	41,627.00
Total Expense	13,649.36	8,920.25	42,742.26	28,357.76
Profit before finance Cost, finance Income, depreciation and amortisation and tax	17,440.52	4,297.16	45,114.34	13,269.24
Less: Finance Costs	4,482.83	4,794.36	18,234.65	18,093.70
Less Finance Income	(369.92)	(339.73)	(517.41)	(695.92)
Less: Depreciation and amortisation	1,995.23	2,103.29	9,660.16	10,434.75
Profit / (Loss) before tax expense & Share of Profit of associates	11,332.38	(2,260.76)	17,736.94	(14,563.29)
Share of Profit of associate	-	-	86.88	104.06
Profit / (Loss) before tax	11,332.28	(2,260.76)	17,823.82	(14,459.23)
Tax Expense:				
- Current Tax (including MAT)	1,992.24	-	2,692.87	25.24
- Deferred Tax (including of MAT credit)	1,303.09	(654.98)	1,076.95	(748.30)
Profit / (Loss) for the Year	8,037.05	(1,605.78)	14,054.00	(13,736.17)
Add: Other Comprehensive Income / Expense for the year	13.38	4.60	16.83	42.97
Total Comprehensive Income/ (Loss)	8,050.43	(1,601.18)	14,070.83	(13,693.20)
Less: Non - controlling Interest	-	-	2,600.37	(4,975.98)
Total Comprehensive Income / (Loss) for the year attributable to Equity Holders of the Parent	8,050.43	(1,601.18)	11,470.46	(8,717.22)
Earning / (Loss) per Equity Share (Face value of ₹ 10 each)				
Basic	1.02	(0.20)	1.45	(1.11)
Diluted	1.02	(0.20)	1.45	(1.11)

Further, key financial and operational highlights of the Company are also provided in the Management Discussion and Analysis forming part of this Board Report.

#### **Capital Structure**

#### **Authorised Share Capital**

The Authorised Share Capital of the Company is ₹ 10,02,89,00,000 divided into 1,00,14,40,000 Equity Shares of ₹ 10 each and 1,45,000 5% Cumulative Redeemable Preference Shares of ₹ 100 each.

#### Paid-up Share Capital

During the Financial Year under review, the Issued and Paid-up Share Capital of the Company remained at ₹ 7,92,24,64,640/- divided into 79,22,46,464 equity shares with a face value of ₹ 10/- each.

#### **Operational Hotels and Upcoming Projects**

Lemon Tree Hotels Limited is a Company engaged in the hotel business and there has been no change in the nature of its business during the Financial Year under review.

The details of operational hotels and upcoming projects are given in the "Corporate Insight" section of the Integrated Report 2022-23.

#### Awards and Recognition

During the Financial Year under review, the Company has received the following key awards and recognition:

- · Gold Certification by the Indian Green Building Council (I.G.B.C.) for 5 hotels
- Lemon Tree Premier, Ulsoor Lake, Bengaluru
- Lemon Tree Hotel, Electronics City, Bengaluru
- Lemon Tree Hotel, Gachibowli, Hyderabad
- Lemon Tree Premier, Mumbai International Airport
- Aurika, Udaipur
- Keys Select by Lemon Tree Hotels, Thiruvananthapuram - Chief Minister's Excellence Award for Labour Welfare
- Lemon Tree Premier, Dwarka Asia's Biggest Tourism Awards, organised by the Ministry of Tourism Gujarat:
- Best 4 Star Hotel in Dwarka
- Best Restaurant in Dwarka
- Best MICE Venue in Dwarka
- TripAdvisor Traveller's Choice Award 2022 61 out of 80 eligible hotels:
- Aurika Hotels & Resorts 1
- Lemon Tree Premier -14
- Lemon Tree Hotels -31
- Red Fox by Lemon Tree Hotels -8
- Keys Select by Lemon Tree Hotels -7
- HRANI Award of Excellence during 7<sup>th</sup> HRANI Conclave:
- Lemon Tree, East Delhi Mall, Kaushambi awarded as "Best MICE Hotel - Ghaziabad"

- General Manager of the Hotel awarded as the "Best General Manager -Midscale"

#### **Board of Directors & Key Managerial Personnel (KMP)**

The details of the Directors and KMP [as per Companies Act, 2013 ('Act')] of the Company as on March 31, 2023, are given herein below:

Name of Directors/ KMP's	Designation
Mr. Patanjali Govind Keswani	Chairman & Managing Director
Mr. Niten Malhan*	Vice Chairman and Lead Independent Non-Executive Director
Mr. Willem Albertus Hazeleger	Non-Executive Director
Mr. Aditya Madhav Keswani	Non-Executive Director
Mr. Paramartha Saikia	Independent Non-Executive Director
Mrs. Freyan Jamshed Desai	Independent Non-Executive Director
Dr. Arindam Kumar Bhattacharya	Independent Non-Executive Director
Mr. Kapil Sharma	Chief Financial Officer
Mr. Nikhil Sethi	AVP Legal & Group Company Secretary
	KMP'sMr. Patanjali Govind KeswaniMr. Niten Malhan*Mr. Willem Albertus HazelegerMr. Aditya Madhav KeswaniMr. Paramartha SaikiaMrs. Freyan Jamshed DesaiDr. Arindam Kumar BhattacharyaMr. Kapil Sharma

\* Mr. Niten Malhan was re-designated as Vice Chairman and Lead Independent Non-Executive Director by resolution of the Board of Directors w.e.f February 10, 2023

#### Changes in Board of Directors/KMPs

#### Appointments

During the Financial Year under review, Mrs. Freyan Jamshed Desai and Mr. Paramartha Saikia, Independent Non-Executive Directors of the Company have been re-appointed in the Annual General Meeting held on September 14, 2022, for a further term of 5 years effective June 15, 2022.

Further, on the recommendation of the Nomination and Remuneration Committee, the Board of Directors has approved the re-appointment of Mr. Patanjali Govind Keswani, Chairman and Managing Director for a further period of 3 years w.e.f April 1, 2023, subject to the approval of shareholders by way of special resolution. The Company has circulated the postal ballot notice to the shareholders of the Company for approval of his re-appointment.

Further, the Nomination and Remuneration Committee and the Board of Directors at its meeting held on May 30, 2023, have recommended the re-appointment of Dr. Arindam Kumar Bhattacharya w.e.f April 11, 2024, for a further period of 5 years subject to the approval of the shareholders in the ensuing Annual General Meeting.

Association of the Company, 1 (one) of the Directors, viz. Mr. Willem Albertus Hazeleger will retire by rotation, are given in **'Annexure-1'** to this Board Report: and being eligible, offers himself for re-appointment.

Shareholder approval for the aforesaid re-appointment of Dr. Arindam Kumar Bhattacharva, Independent Non-Executive Director and Mr. Willem Albertus Hazeleger, Non-Executive Director shall be sought in the Notice convening the Annual General Meeting of the Company.

#### **Resignations/Retirement/Cessation**

During the Financial Year under review, Mr. Ashish Kumar Guha and Mr. Arvind Singhania ceased to be Independent Non-Executive Directors w.e.f. September 14, 2022 and Mr. Pradeep Mathur ceased to be an Independent Non-Executive Director w.e.f December 4, 2022 since the resolutions with respect to their reappointment were not passed by the shareholders by requisite majority in the Annual General meeting held on September 14, 2022.

The Board appreciated the valuable services rendered by them during their tenure with the Company.

#### **Declaration by Independent Directors**

All the Independent Non-Executive Directors have given the necessary declarations in terms of Section 149 (7) of the Act and the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "SEBI (LODR) Regulations"), that they meet the criteria of independence as laid down under Section 149 (6) of the Act along with a declaration of compliance of sub-rule (1) and subrule (2) of Rule 6 of the Companies (Appointment and Qualification of Directors) Rules, 2014.

#### **Committees of the Board**

As on March 31, 2023, the Board has the following mandatory Committees:

- Audit Committee;
- Nomination and Remuneration Committee;
- Corporate Social Responsibility Committee;
- · Stakeholder's Relationship Committee; and
- Risk Management Committee.

The details of the compositions, meetings held during the Financial Year under review, attendance of the Committee members and the terms of reference of the above Committees are provided in the Corporate Governance Report attached as 'Annexure-5' to this Board Report.

Apart from the above-mentioned Committees, the details of the compositions, meetings held during the <u>governance-coc-and-vigil-mechanism.html</u>. During the

In accordance with the Act and the Articles of Financial Year under review and attendance of the members of the following non-mandatory Committees

- (a) Finance Committee;
- (b) Share Allotment Committee:
- (c) General Management Committee.

#### **Board Meetings**

During the Financial Year under review, the Board met four (4) times and the details of the Board Meetings held indicating the number of meetings attended by each Director is provided in the Corporate Governance Report attached as **'Annexure-5'** to this Board Report.

#### **Annual Board Evaluation**

To comply with the provisions of Section 134(3)(p) of the Act and rules made thereunder and Regulation 17(10) of the SEBI (LODR) Regulations, the Board of Directors has carried out an annual evaluation of its own performance including its Committees (wherein the concerned Director being evaluated did not participate). The performance of the Board was evaluated by the Board after seeking inputs from the Directors on the basis of the criteria such as strategy, performance management, risk management, core governance & compliance, organisation's health and talent management.

Further, to comply with the Regulation 25(4) of SEBI (LODR) Regulations, the Independent Non-Executive Directors also evaluated the performance of the Non-Independent Non-Executive Directors, Chairman and Board as a body at a separate meeting of the Independent Non-Executive Directors held on May 29, 2023.

The evaluation of all the Directors and the Board as a whole was conducted based on the criteria and framework adopted by the Board. On the basis of the ranking filled in the evaluation questionnaire and discussion by the Board, the performance of the Board, its committees and individual Directors (including Independent Non-Executive Directors) has been assessed as satisfactory.

#### Policies Under Companies Act, 2013/SEBI (LODR) Regulations

#### Code of Conduct and Vigil Mechanism/ Whistle Blower Policy

The Company has in place a mechanism for employees for reporting genuine concerns from reprisal and victimisation. The policy is available in the 'Investor Relations' section at the Company's website https://investors.lemontreehotels.com/corporate-

Financial Year under review, no concerns have been KMP, wherever required, from Nomination and received by the Company from any of the Directors, Remuneration Committee in accordance with the Officers, employees and associates pertaining to terms of the policy. the Code of Conduct and Vigil Mechanism/Whistle Blower Policy.

#### **Risk Management Policy**

The Company has in place a CSR Policy, formulated The Company has in place a Risk Management Policy in terms of provisions of Section 135(4) of the Act formulated in accordance with the provisions of Section read with Rule 6 of the Companies (Corporate Social 134(3)(n) of the Act, which is available in the 'Investor Responsibility Policy) Rules, 2014. The policy is available Relations' section at the Company's website <a href="https://">https://</a> in the 'Investor Relations' section at the Company's www.lemontreehotels.com/factsheet/Policies/Risk\_ website <a href="https://www.lemontreehotels.com/factsheet/">https://www.lemontreehotels.com/factsheet/</a> Management Policy.pdf. There has been no change Policies/Corporate Social Responsibility Policy.pdf. in the policy during the Financial Year under review. The Company has a system in place for identification The report on CSR Activities for the Financial Year of risks associated with the Company's objectives, under review as required under Section 134 and 135 of operations, development, revenue and regulations and the Act read with Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 read with Rule appropriate measures are taken, wherever required, to mitigate such risks beforehand. 9 of the Companies (Accounts) Rules, 2014 is attached as 'Annexure-3' to this Board Report.

The Risk Management Committee has a Risk Management Framework in place with a standardised methodology, tools, and procedures for identifying and monitoring the Company's material business risks.

The Company has in place a Compliance Framework to cover compliances applicable across the Company's corporate office and hotels. This framework assigns the responsibility of compliance execution and review to the respective compliance owners and allows all key stakeholders to monitor compliance execution and associated risks at any given point of time.

The Policy on Appointment and Rotation of Auditors in The Statutory Auditors and the Internal Auditors report compliance with the provisions of Section 139 of the Act to the Audit Committee during their audit and highlight read with the Companies (Audit and Auditors) Rules, risk(s), if any, associated with the organisation and, 2014 is available in the 'Investor Relations' section at in consultation with the management and the Audit the Company's website https://www.lemontreehotels. Committee, also suggest the appropriate measures com/factsheet/Policies/Rotation\_of\_Auditors\_Policy. which can be taken by the Company in this regard. pdf.

The Statutory Auditors also report to the Audit Committee any instance of non-adherence to the procedures and manuals which may increase the risk of frauds in the organisation.

#### Nomination and Remuneration Policy

The Company has in place a Nomination and Remuneration Policy which lays down the criteria for appointment, evaluation of performance of Directors and remuneration of Directors, KMP, Senior Management Personnel and other employees. There Policy on Board Diversity.pdf. has been no change in the policy since the last Financial Year. The Nomination and Remuneration Policy is attached as 'Annexure-2' to this Board Report.

As on March 31, 2023, the Company has fifteen During the Financial Year under review, the Company (15) Direct Subsidiary Companies and nine (9) has taken necessary approval/recommendation with Indirect Subsidiary Companies and three (3) respect to appointment/re-appointment of Directors/ Associate Companies:

**Financial Statements** 

#### Corporate Social Responsibility ("CSR") Policv

#### **Dividend Distribution Policy**

The Company has in place a Policy on Distribution of Dividend to comply with Regulation 43A of the SEBI (LODR) Regulations. The policy is available in the 'Investor Relations' section at the Company's website https://www.lemontreehotels.com/factsheet/Policies/ Dividend Distribution Policy.pdf.

#### Policy on Appointment and Rotation of Auditors

#### **Policy on Board Diversity**

During the Financial Year under review, in compliance with the requirements of the terms of reference of the Nomination and Remuneration Committee, a Policy on Board Diversity to enhance the quality of performance of the Board has been approved by the Nomination and Remuneration Committee in their meeting held on February 10, 2023. The policy is available in the 'Investor Relations' section at the Company's website https://www.lemontreehotels.com/factsheet/Policies/

#### Subsidiary Companies, Associate **Companies and Joint Ventures**

#### **Direct Subsidiary Companies**

Fleur Hotels Pvt. Ltd., Carnation Hotels Pvt. Ltd., Canary Hotels Pvt. Ltd., Sukhsagar Complexes Pvt. Ltd, Oriole Dr. Fresh Hotels Pvt. Ltd., Lemon Tree Hotel Company Pvt. Ltd., Red Fox Hotel Company Pvt. Ltd., Hamstede Living Private Limited, Grey Fox Indirect Subsidiary Companies Project Management Company Pvt. Ltd., PSK Resorts & Hotels Pvt. Ltd., Dandelion Hotels Pvt. Ltd., Madder Stays Private Limited, Arum Hotels Private Limited (formerly known as Jessamine Stays Private Limited) and Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited).

During the Financial Year under review, a wholly owned subsidiary of the Company viz: Totally Foxed Solutions Private Limited has been incorporated with the objective of carrying out the digital transformation of Lemon Tree Group and the creation of hospitality digital platform.

During the Financial Year under review, the Company has acquired a 25.10% shareholding of Carnation Hotels Private Limited from Mr. Rattan Keswani and thereafter Carnation Hotels Private Limited has become a Wholly Owned Subsidiary of the Company.

#### Merger/Amalgamation of Wholly Owned Subsidiaries of the Company

The shareholders are apprised that the Company has received the first motion order from the National Company Law Tribunal, New Delhi ("NCLT") w.r.t the Scheme of Amalgamation ("Scheme") of Wholly Owned Subsidiary(ies) of the Company viz. Valerian Management Services Private Limited ("Transferor Company No. 1"), Grey Fox Project Management Company Private Limited ("Transferor Company No. 2"), PSK Resorts & Hotels Private Limited ("Transferor Company No. 3") and Dandelion Hotels Private Limited ("Transferor Company No. 4", (Transferor Company No. 1, Transferor Company No. 2, Transferor Company No. 3 and Transferor Company No. 4 together referred as "Transferor Companies") with Lemon Tree Hotels Limited ("Transferee Company") for dispensation of convening a meeting of equity shareholders and creditors of the Transferor Companies and dispensation of convening a meeting of secured creditors and Management Discussion and Analysis convening a meeting of shareholders and unsecured creditors of the Transferee Company.

The NCLT court convened meeting of equity shareholders and unsecured creditors was held on January 19, 2023 for approval of the Scheme and the Scheme has been duly passed by the shareholders and creditors. Further, the Company has also filed the Second Motion Application with the NCLT on January 31, 2023, and the final date of hearing is fixed for June

9, 2023. On the approval of the Scheme by the NCLT, the Transferor Company (ies) shall be amalgamated with the Company w.e.f April 1, 2022 (Appointed Date of Scheme).

Berggruen Hotels Private Limited, Bandhav Resorts Pvt. Ltd., Celsia Hotels Pvt. Ltd., Inovoa Hotels and Resorts Ltd., Iora Hotels Pvt. Ltd., Ophrys Hotels Pvt. Ltd., Hyacinth Hotels Pvt. Ltd., Manakin Resorts Pvt. Ltd. and Valerian Management Services Pvt. Ltd.

#### **Our Associate Companies**

Further, as on March 31, 2023, the Company has three (3) Associate Companies viz. Mind Leaders Learning India Pvt. Ltd, Pelican Facilities Management Pvt. Ltd. and Glendale Marketing Services Private Limited.

Further, the Subsidiary Companies viz. Fleur Hotels Pvt. Ltd and Celsia Hotels Pvt. Ltd. are partners of a limited liability partnership, Mezereon Hotels LLP ("Mezereon").

In accordance with Section 129(3) of the Act read with Rule 8(1) of the Companies (Accounts) Rules, 2014, the consolidated financial statements of the Company and all its Subsidiary Companies, Associate Companies and joint venture companies have been prepared by the Company and a report on the performance and financial position of each of the Subsidiary Companies, Associate Companies and Joint Ventures included in the consolidated financial statement is attached as **'Annexure-4'** to this Report.

In terms of provisions of Section 136 of the Act, separate audited accounts of the subsidiary companies shall be available in the 'Investor Relations' section at the Company's website https://investors.lemontreehotels. com/financials-subsidiaries.html. The Company will make available physical copies of these documents upon request by any shareholder of the Company interested in obtaining the same.

#### Management Reports

# Report

The Management Discussion and Analysis on the Company's performance, industry trends and other material changes with respect to the Company, its Subsidiary Companies and Associate Companies, wherever applicable, has been given separately and forms part of this Board Report.

# Report

Business Responsibility and Sustainability A certificate from the Secretarial Auditors of the Company that the scheme has been implemented in accordance with the SEBI (Share Based Employee Pursuant to the provisions of Regulation 34(2)(f) of the Benefits and Sweat Equity) Regulations, 2021 will SEBI (LODR) Regulations, the Business Responsibility be placed at the ensuing Annual General Meeting for and Sustainability Report is attached as 'Annexure-10' inspection by shareholders of the Company. to this Board Report.

#### Integrated Report

The Company has voluntary adopted an Integrated Report during the previous financial year. The Integrated Report for the Financial Year under review is prepared in alignment with the Integrated Reporting Framework laid down by the International Integrated Reporting Council and aims at presenting the value creation approach for our stakeholders.

#### **Corporate Governance**

The Company has adopted good governance practices and is committed to maintaining high standards of corporate ethics, professionalism and transparency. The Company has adopted polices in line with good corporate governance requirements including a Policy on Related Party Transactions, Policy on Material Subsidiary, Policy for Material Information and Events, Corporate Social Responsibility Policy, Dividend Distribution Policy, Whistle Blower Policy and a Policy on Board Diversity. These policies are available in the 'Investor Relations' section at the Company's website https://investors.lemontreehotels.com/#.

In compliance with the provisions of Regulations 34(3) of the SEBI (LODR) Regulations, a separate report on Corporate Governance together with a certificate from the Secretarial Auditors of the Company regarding compliance of conditions of Corporate Governance as stipulated under the SEBI (LODR) Regulations is attached as 'Annexure-5' to this Board Report.

#### Deposits

The Company has not accepted any public deposits and as such, no amount on account of principal or interest on public deposits was outstanding as on the date of the Balance Sheet.

#### Borrowings from Banks/ **Financial** Institutions

The Company's total long-term borrowings from banks/ financial institutions increased from ₹ 34,172.83 Lakhs in the previous year to ₹ 35,260.87 Lakhs in the current year.

#### **Employees Stock Option Scheme**

During the Financial Year under review, the Company \*\* Options granted prior to the listing of the Company's shares has an Employee Stock Option Scheme, 2006 ('ESOP were based on the valuation done by an Independent Chartered Accountant from time to time. Scheme').

Further, during the Financial Year under review, 684,850 shares have been exercised by the employees of the Company through Krizm Hotels Private Limited Employee Welfare Trust.

The applicable disclosures as stipulated under Rule 12 of the Companies (Share Capital and Debentures) Rules, 2014 with regard to Employee's Stock Option Plan of the Company are given herein below and the information required under the SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 is available at the Company's website https://investors.lemontreehotels.com/corporategovernance-esop-scheme.html.

Sr. No.	Description	ESOP Scheme
a)	Options Granted	-
b)	Options Vested	-
c)	Options Exercised*	-
d)	Total number of shares arising as a result of exercise of option	-
e)	Options lapsed*	N.A.
f)	The exercise price (On weighted average basis)**	-
g)	Variation of terms of options	N.A.
h)	Money realised by exercise of options (if scheme is implemented directly by the Company)	N.A.
i)	Total number of options in force	-
j)	Employee wise details for options granted to:-	
	(i) Key Managerial Personnel:	
	a) Mr. Kapil Sharma (Chief Financial Officer)	N.A.
	<ul> <li>b) Mr. Nikhil Sethi (AVP Legal &amp; Group Company Secretary)</li> </ul>	N.A.
	<ul> <li>(ii) any other employee who received a grant of options in any one year of option amounting to five percent of more of options granted during that year</li> </ul>	N.A.
	(iii)identified employees who were granted option, during any one year, equal to or exceeding one percent of the issued capital(excluding outstanding warrants and conversions) of the Company at the time of grant	N.A.

All the options have been exercised by Krizm Hotels Private Limited Employee Welfare Trust.

#### Remuneration of Directors, Key Managerial Auditor and Auditors' Report **Personnel and Particulars of Employees**

The statement including the details of employees as required to be furnished in accordance with the provisions of Section 197(12) of the Act read with Rule 5(2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel), Rules, 2014 are set out in 'Annexure-6' to this Board Report.

Disclosures pertaining to the remuneration and other details as required under Section 197(12) of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are provided in **'Annexure-7'** to this Board Report.

#### **Directors' Responsibility Statement**

Pursuant to Section 134(3)(C) read with Section 134(5) of the Act, the Directors, to the best of their knowledge and ability, hereby confirm that:

- (i) in the preparation of the annual accounts, the applicable accounting standards have been followed with proper explanation relating to material departures;
- (ii) they have selected such accounting policies in consultation with the Statutory Auditors and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the Financial Year ended March 31, 2023 and of the profit and loss of the Company for the Financial Year ended on that date;
- (iii) they have taken proper and sufficient care, to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Act. for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities;
- (iv) the annual accounts of the Company have been prepared on a going concern basis;
- (v) they have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- (vi) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### Statutory Auditors

M/s Deloitte Haskins & Sells, LLP (FRN:117366W/W-100018), Chartered Accountants have been re-appointed as Statutory Auditors of the Company in the Annual General Meeting held on September 14, 2022 for a further period of 5 years upto conclusion of the Annual General Meeting of the Company to be held in Calendar Year 2027.

The reports given by the Statutory Auditors on the Standalone Financial Statements of the Company and the Consolidated Financial Statements of the Company and the Subsidiary and Associate Companies for the Financial Year ended March 31, 2023, forms part of this Board Report. There have been no gualifications, reservation or adverse remarks made by the Statutory Auditors in their reports. The Statutory Auditors have not reported any frauds under Section 143(12) of the Act.

#### Secretarial Audit Report of the Company and its material Subsidiary Companies

The Board of Directors of the Company, have appointed M/s Sanjay Grover & Associates, Practicing Company Secretaries to conduct the Secretarial Audit for the Financial Year under review in accordance with Section 204 of the Act. The Secretarial Auditors have submitted their report, which is annexed as 'Annexure-8' to this Board Report. The Secretarial Audit Report does not contain any gualification, reservation or adverse remark.

As per Regulation 24A of the SEBI (LODR) Regulations, the Secretarial Audit Report of the unlisted material Subsidiary Companies conducted for the Financial Year ended March 31, 2023, by the Practicing Company Secretaries are annexed as 'Annexure-9' to this Board Report. None of the said Secretarial Audit Report contains any qualification, reservation or adverse remark or disclaimer.

Further, the Board of Directors of the Company, has appointed M/s DPV & Associates LLP, Practicing Company Secretaries to conduct the Secretarial Audit for the FY24 in accordance with Section 204 of the Act.

#### **Significant and Material Orders**

There are no significant or material orders passed by the regulators, courts or tribunals having an impact on the future operations of the Company or its going concern status.

# Investments

Particulars of Loans, Guarantees or Further, the details required in terms of Regulation 34(3) of the SEBI (LODR) Regulations with respect to loans given by the Company to its subsidiaries is The Company, being engaged in the hotel business, is given hereunder. For details regarding investments classified as providing infrastructure facilities in terms and guarantees please refer to the notes to the of the Schedule VI to the Act and is exempted from Financial Statements. The Company has not provided the compliance for loans made, guarantees given, and any security covered under Section 186 of the Act & security provided in terms of Section 186 (11) of the accordingly the disclosure requirement does not apply. Act. However, the details of loans, guarantees, and investments made by the Company forms part of the notes to the Financial Statements.

				₹ in Lakhs
Name of the Subsidiaries	Maximum loans outstanding during the year 2023	As at March 31, 2023	Maximum loans outstanding during the year 2022	As at March 31, 2022
Carnation Hotels Private Limited	-	-	2.72	-
Canary Hotels Private Limited	166.91	46.91	1493.98	91.91
Oriole Dr. Fresh Hotels Private Limited	290.56	102.77	169.00	169.00
Sukhsagar Complexes Private Limited	1,020.00	415.00	210.00	210.00
Red Fox Hotel Company Private Limited	2.11	2.11	2.11	2.11
Grey Fox Project Management Company Private Limited	122.07	122.07	12.00	0.07
Dandelion Hotels Private Limited	11.00	11.00	11.00	11.00
PSK Resorts & Hotels Private Limited	3.00	3.00	3.00	3.00
Lemon Tree Hotel Company Private Limited	2.00	2.00	2.00	2.00
Totally Foxed Solutions Private Limited	435.00	435.00	-	-

#### Particulars of Contracts or Arrangements Annual Return with Related Parties Referred to in Section In accordance with Section 92(3) of the Act 188 of the Companies Act, 2013

In line with the requirements of the Act and the SEBI (LODR) Regulations, the Company has formulated a Policy on Dealing with Related Party Transactions which has been amended during the Financial Year under review. The Policy can be accessed in the 'Investor Relations' section at the Company's website https://www.lemontreehotels.com/factsheet/Policies/ <u>Related Party Transaction Policy.pdf</u>. The Policy intends to ensure that proper reporting, approval and disclosure processes are in place for all material transactions between the Company and related parties.

All contracts / arrangements / transactions entered by the Company with related parties during the Financial Year under review were in the ordinary course of business and on an arm's length basis.

During the Financial Year under review, the Company Therein had not entered into any contract / arrangement / transaction with related parties which could be As per the provisions of Section 134(3)(m) of the Act considered material. In view of the above, the read with the Companies (Accounts) Rules, 2013, the requirement of giving particulars of contracts / measures taken during the Financial Year under review arrangements / transactions made with related parties for conservation of energy and technology absorption in Form AOC-2 are not applicable for the Financial Year by the Company in the operation of its hotels are under review. Further, you may refer to other Related as follows: Party Transactions in Note No. 33 and Note No. 38 of the Standalone and Consolidated Financial Statements.

read with rules made thereunder, the Annual Return of the Company in Form MGT-7 has been placed on the website of the company, <u>https://</u> www.lemontreehotels.com/factsheet/Policies/LTHL\_ Annual\_Return\_2023.pdf.

#### **Material Changes and Commitments** Affecting the Financial Position of the Company

There have been no material changes and commitments, if any, affecting the financial position of the Company which have occurred between the end of the Financial Year to which the Financial Statements relate and the date of this Board Report.

### Particulars Regarding Conservation of Energy Etc. Under Section 134(3)(M) of the Companies Act, 2013 And Rules Made

#### A. Conservation of Energy:

Lemon Tree Hotels is committed to maintaining eco-friendly and energy conservation practices across all of its hotel properties. The Company strongly believes in conservation and accordingly has implemented many eco-friendly processes for energy and water preservation, waste management disposal, measures to control water, noise and environmental pollution. Our existing and upcoming hotels are designed and constructed to qualify for the L.E.E.D Gold Standard.

Further, the details of steps taken for conservation of energy are provided in Business Responsibility and Sustainability Report which forms part of this Board Report.

#### Steps taken by the Company for utilising alternate source of energy:

The Company has utilised an alternative source of energy viz. renewable energy in the form of Solar Photo voltaic systems which are being utilised by its hotels. The Company is also using solar hot water systems in its hotels to reduce heating load for hot water systems.

#### The capital investment on energy conservation requirements:

The Company has made capital investments in the installation and commissioning of solar photo voltaic systems at its hotels to capture free solar energy for reducing the energy requirement and in the installation of heat recovery ventilation and heat recovery wheel systems.

#### B. Technology Absorption, Research & **Development (R & D):**

#### **Technology absorption:**

The Company is in the service industry and operates and manages its hotels across India, UAE and Bhutan. However, no know how and technology has been imported during the financial year under review. However, efforts have been made to imbibe various new technologies like green building, rainwater harvesting, use of plumbing faucets, and sewage treatment plants.

#### **Research & Development:**

The Company during the Financial Year under review has not carried out any activity which can be construed as Research & Development. Therefore, there is nothing to report under this section.

#### C. Foreign exchange earnings and outgo:

The information regarding foreign exchange earnings and outgo for the Financial Year under review is mentioned hereunder:

			₹ in Lakhs
S. No.	Particulars	Year Ended March 31, 2023	Year Ended March 31, 2022
1.	Earning in Foreign Currency	1,722.59	585.11
2.	Outgo in Foreign Currency		
	-Value of Capital Goods Imported on CIF basis	-	-
	-Commission/ Advertisement and business promotion	138.72	92.09

#### **Dividend on Equity Shares**

The Company does not propose any dividend on the shares of the Company for the Financial Year ended March 31, 2023.

#### **Transfer to Reserves**

No transfers to reserves were made, as no appropriations were required to be made during the Financial Year under review.

#### Adequacy of Internal Controls

The Company's internal control systems are commensurate with the nature of its business and the size and complexity of its operations. The Statutory Auditors and the Internal Auditors routinely conduct system checks and give their report after evaluation of the efficacy and adequacy of the Company's internal control systems including controls with respect to the financial statements, compliance with operating systems, accounting procedures and policies. Based on the report of the Internal Auditors, the departments undertake corrective action in their respective areas and thereby strengthen the controls. Significant audit observations and follow up actions thereon are reported to the Audit Committee as well and further corrective action taken as per the inputs received from the Audit Committee, Statutory Auditors and Internal Auditors.

#### Cost Records and Cost Audit

Maintenance of cost records and the requirement of cost audit as prescribed under the provisions of Section 148(1) of the Act are not applicable for the business activities carried out by the Company.

#### **Secretarial Standards**

During the Financial Year under review the Company has complied with the Secretarial Standards on Board and General meetings issued by the Institute of

The Company shall be sending this Board Report Company Secretaries of India. including the Notice of Annual General Meeting, Audited Financial Statements, along with annexures etc. for the Insolvency and Bankruptcy Code, 2016 (31 Financial Year ended March 31, 2023, in the electronic of 2016) During the Year Alongwith their mode to the shareholders who have registered their Status as at the End of the Financial Year email ids with the Company and/or their respective The Company has not made any application under Depository Participants ('DPs'). Shareholders who the Insolvency and Bankruptcy Code, 2016 during the have not registered their e-mail addresses so far are Financial Year under review. requested to register their e-mail addresses.

form can register their e-mail addresses with their concerned DPs. Shareholders who hold shares in physical form are requested to register their e-mail addresses with the Company, by sending a letter, duly signed by the first/sole holder quoting details of their Folio No.

Details of Difference Between Amount of Those shareholders holding shares in dematerialised the Valuation Done at the Time of One Time Settlement and the Valuation Done While Taking Loan from the Banks or Financial **Institutions Along with the Reasons Thereof** The Company has not done any one-time settlement with banks during the Financial Year under review.

#### **Disclosure Under the Sexual Harassment** of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Company has in place an Anti-Sexual Harassment Policy in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013. During the Financial Year under review, no complaint was received by the Corporate Ethics Committee formed in this regard.

Further, an Internal Complaints Committee is also in place at all hotel locations and no complaint has been received during the Financial Year under review.

#### **Green Initiative**

Pursuant to Section 101 and 136 of the Act read with the Companies (Management and Administration) Rules, 2014 and the Companies (Accounts) Rules, 2014, the

Company can send Notice of Annual General Meeting, financial statements and other communications in electronic form.

#### Appreciation

The Board of Directors place on record their appreciation for the valuable support and cooperation of the Company's bankers, government agencies, customers, suppliers, shareholders, employees and other statutory authorities, who have reposed their continued trust and confidence in the Company.

> For & On behalf of the Board of Directors of Lemon Tree Hotels Limited

> > Patanjali Govind Keswani

PLACE: New Delhi

DATE: May 30, 2023 Chairman & Managing Director DIN:00002974

#### ANNEXURE-1

# Annexure(s) to the Board's Report

#### i. Finance Committee Meetings

During the Financial Year under review, two (2) Finance Committee meetings were held on April 27, 2022, and July 12, 2022.

Attendance of Committee Members for the Financial Year ended March 31, 2023:

Name of the Member	Designation	No. of Meetings Attended
Mr. Patanjali Govind Keswani	Chairman & Member	1
Mr. Willem Albertus Hazeleger	Member	1
Mr. Pradeep Mathur*	Member	1
Mr. Paramartha Saikia	Member	2

\* Mr. Pradeep Mathur ceased to be an Independent Non-Executive Director of the Company and member of the Finance Committee w.e.f December 4, 2022.

#### ii. Share Allotment Committee Meeting

During the Financial Year under review, no Share Allotment Committee meeting was held.

Name of the Member	Designation
Mr. Paramartha Saikia	Chairman & Member
Mr. Patanjali Govind Keswani	Member
Mr. Ashish Kumar Guha*	Member

\* Mr. Ashish Kumar Guha ceased to be an Independent Non-Executive Director of the Company and member of the Share Allotment Committee w.e.f September 14, 2022.

#### iii. General Management Committee Meetings

During the Financial Year under review, six (6) General Management Committee meetings were held on April 27, 2022, May 30, 2022, July 20, 2022, August 29, 2022, November 25, 2022, and February 13, 2023

Attendance of Committee Members for the Financial Year ended March 31, 2023:

Name of the Member	Designation	No. of Meetings Attended	
Mr. Patanjali Govind Keswani	Chairman & Member	6	
Mr. Paramartha Saikia	Member	1	
Mr. Aditya Madhav Keswani	Member	6	

For & On behalf of the Board of Directors of Lemon Tree Hotels Limited

#### Patanjali Govind Keswani

DATE: May 30, 2023 PLACE: New Delhi

Chairman & Managing Director DIN:00002974

# Nomination and Remuneration Policy

#### 1. Introduction

In terms of Section 178 of the Companies Act, 2013 read with applicable rules and regulations and in pursuance of the policy of Lemon Tree Hotels Limited ('Company') to consider its human resources as its invaluable assets, the Nomination and Remuneration Committee of the Company re-constituted on September 18, 2014 has formulated this policy on nomination and remuneration of Directors, Key managerial personnel, senior management personnel and other employees of the Company (hereinafter referred as 'Policy') and which has been adopted by the Board of Directors of the Company in its meeting on 19.02.2015.

#### 2. Policy Objective

The objective of this Policy is to determine the criteria for appointment, removal, evaluation of performance of Directors and remuneration of Directors, key managerial personnel, senior management personnel and other employees.

#### 3. Definitions

In this Policy unless the context otherwise requires:

- (a) "Act" means Companies Act, 2013 including the applicable Rules & regulations;
- (b) "Board of Directors" or "Board", in relation to the Company, means the collective body of the directors of the Company and includes the committees of the Board;
- (c) "Directors" means Directors of the Company appointed in terms of provisions of the Act;
- (d) "Independent Director" means a director referred to in Section 149 (6) of the Act;
- (e) "Key Managerial Personnel" or "KMP" in relation to a company, means:
  - (i) Chief Executive Officer ('CEO') or the Managing Director ('MD') or the Manager;
  - (ii) Company Secretary;
  - (iii) Whole-time Director ('WTD');
  - (iv) Chief Financial Officer; and
  - (v) such other officer as may be prescribed;
- (f) "NRC" means Nomination and Remuneration Committee of the Company as constituted or reconstituted by the Board;
- (g) "Rules & regulations" refers to and comprise of Companies Act, 2013, The Companies

Financial Statements

### ANNEXURE-2

(Meeting of Board and its Powers) Rules, 2014, The Companies (Appointment and Qualification of Directors) Rules, 2014, The Companies (Appointment and Remuneration of Managerial personnel) Rules, 2014, and such other rules and provisions as applicable to the matters dealt in by this Policy;

(h) "Senior Management Personnel" for this purpose shall mean employees of the company who are members of its core management team excluding Board of Directors. It would comprise all members of management one level below the executive director(s), including the functional /vertical heads.

Unless the context otherwise requires, words and expressions used in this policy and not defined herein but defined in the Act as may be amended from time to time shall have the meaning respectively assigned to them therein.

#### 4. Applicability

This Policy is applicable to:

- (i) Directors viz. Executive, Non-executive and Independent
- (ii) Key Managerial Personnel
- (iii) Senior Management Personnel
- (iv) Other Employees of the Company

#### 5. General

This Policy is divided in three parts:

Part-A covers the matters to be dealt with and recommended by the NRC to the Board within Scope of Policy;

Part-B covers the appointment and nomination of Directors; and

Part-C covers remuneration etc for the Directors, Key Managerial Personnel and other employees.

#### **PART-A**

#### 6. Scope

The matters to be dealt by NRC in terms of this Policy are as follows:

a. Formulate the criteria for determining qualifications, positive attributes and independence of a director and identify persons who are qualified to become Directors and persons who may be appointed in Key Managerial and Senior Management Personnel, recommend to Board their appointment and removal;

- b. Carry out evaluation of the performance of Directors, as well as Key Managerial and Senior Management Personnel and to provide for reward(s) linked directly to their effort, performance, dedication and achievement relating to the Company's operations;
- c. Determine remuneration based on the Company's size and financial position and trends and practices for remuneration prevailing in similar companies in the industry;

#### PART-B

#### 7. Appointment of Directors and Senior **Management Personnel**

- a. The NRC shall identify and ascertain the positive attributes, integrity, independence, qualification, expertise and experience of the person for appointment as Directors, or Senior Management Personnel and recommend to the Board his / her appointment.
- b. A person should possess adequate qualification, expertise and experience for the position he/ she is considered for appointment. The NRC has discretion to decide whether qualification, expertise and experience possessed by a person are sufficient for the concerned position.
- c. A person shall be appointed as Independent 9. Director subject to the compliance of provisions of section 149 of the Companies Act, 2013, read with schedule IV and rules there under.
- d. The Company shall not appoint or continue the employment of any person as MD/WTD/ Manager who is below the age of twentyone years or has attained the age of seventy years. Provided that the appointment of a person who has attained the age of seventy years may be appointed with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for appointment of such person.

#### 8. Term/Tenure

a. MD/ WTD/ Manager

Subject to the applicable provisions of the Act and the Memorandum and Articles of Association of the Company, the Company **12. Retirement** shall appoint or re-appoint any person as its MD/WTD/Manager for a term of maximum

five (5) consecutive years at a time. No reappointment shall be made earlier than one (1) year before the expiry of term.

- b. Independent Director
  - (i) Subject to the applicable provisions of the Act, an Independent Director shall hold office for a maximum term of five (5) consecutive years on the Board of the Company with the approval of the shareholders in general meeting and will be eligible for re-appointment on passing of a special resolution by the shareholders of the Company for another term of maximum five (5) years and disclosure of such appointment be made in the Board's Report.
  - (ii) Any Independent Director, who has completed his two consecutive terms, shall be eligible for appointment after expiry of three (3) years of ceasing to become an Independent Director.

Provided that an Independent Director shall not, during the said period of three years, be appointed in or be associated with the Company in any other capacity, either directly or indirectly.

(iii) The Independent Director shall not be liable to retire by rotation.

#### **Disgualifications** for Appointment/ **Reappointment of Directors**

Any person who is disqualified for appointment/ reappointment as a director in terms of Section 164 of the Act shall not be eligible for appointment/ re-appointment, as the case may be, as a Director of a company.

#### 10. Evaluation

The NRC shall carry out evaluation of performance of every Director and a statement indicating the manner in which formal annual evaluation has been made by the Board of its own performance and that of its committees and individual directors shall be disclosed in the Board Report.

#### 11. Removal

The NRC may recommend, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel subject to the provisions of the Act.

The Director, KMP and Senior Management Personnel shall retire/resign as per the applicable

provisions of the Act and the prevailing HR policy of the Company. The Board will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position/ remuneration or otherwise even after attaining the retirement age, subject to compliance of applicable laws, for the 14. Remuneration to MD/WTD/Manager benefit of the Company.

#### PART – C

#### 13. Matters Relating to the Remuneration & **Perquisites**

- a. The NRC, while deciding the remuneration/ compensation/profit-linked commission for the Directors, Key Managerial Personnel and other employees, to ensure:
  - (i) That the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the company successfully;
  - (ii) That the relationship of remuneration to performance is clear and meets appropriate performance benchmarks;
  - (iii) That the remuneration to directors, key managerial personnel and other employees including senior management officials involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals;
- b. The remuneration/ compensation/ profitlinked commission, etc. to the MD/WTD/ Manager, Directors and Independent Directors and increments thereto will be determined by the NRC subject to the approval of the Board, shareholders of the Company and Central Government, wherever required, in accordance with the percentage / slabs / conditions in terms of the applicable provisions of the Act.
- c. Where any insurance is taken by the Company on behalf of its Whole-time Director, Chief Executive Officer, Chief Financial Officer, the Company Secretary and any other employees 15. Remuneration to Non-Executive/Independent for indemnifying them against any liability, the premium paid on such insurance shall not be treated as part of the remuneration payable to any such personnel.

Provided that if such person is proved to be guilty, the premium paid on such insurance shall be treated as part of the remuneration.

d. Determination of remuneration and increments of KMP, Senior Management officials and other employees shall be effected in terms of the HR policies of the Company.

#### a. Remuneration

Subject to Section 197 and Schedule V of the Act, the MD/WTD/Manager will be eligible for remuneration either by way of a monthly payment or at a specified percentage of the net profits of the company or partly by one way and partly by the other with the approval of the Shareholders of the Company on the recommendation of the NRC and the Board. The break-up of the pay scale, performance bonus and quantum of perquisites including, employer's contribution to P.F., pension scheme, medical expenses, club fees etc. shall be decided and approved by the Board on the recommendation of the NRC and shall be within the overall remuneration approved by the shareholders and Central Government, wherever required in terms of the provisions of the Act.

#### b. Minimum Remuneration

If, in any financial year, the Company has no profits or its profits are inadequate, the Company shall pay remuneration to its MD/ WTD/Manager in accordance with the Act and if it is not able to comply with such provisions, then with the previous approval of the Central Government.

#### c. Provisions for excess remuneration

If any MD/WTD/Manager draws or receives, directly or indirectly by way of remuneration any such sums in excess of the limits prescribed under the Act or without the prior sanction of the Central Government, where required, he / she shall refund such sums to the Company and until such sum is refunded, hold it in trust for the Company. The Company shall not waive recovery of such sum refundable to it unless permitted by the Central Government.

# Director

#### a. Sitting Fees

The Non-executive Directors of the Company, whether Independent or not, may be paid sitting fees within maximum limit prescribed by the Act from time to time for attending meetings of the Board or Committees thereof. The quantum of sitting fees will be

determined as per the recommendation of NRC and approved by the Board of Directors of the Company. The Company may make arrangement or reimburse the expenses incurred by the Non-Executive/ Independent Director(s) for travelling, boarding and lodging for participation in the Board or Committee meetings.

#### b. Commission

The Board, on recommendation of NRC, may consider the payment of profit based commission to the Non-Executive/ Independent Directors and such commission may be paid within the prescribed limits and subject to the Board approvals in terms of the provisions of Act from time to time. The net profits for the purposes of calculation of commission shall be computed in the manner referred to in section 198 of Act.

#### c. Stock Options

Pursuant to the provisions of the Act, an Independent Director shall not be entitled to any stock option of the Company. The officers or other employees of the Company and its subsidiaries will be granted stock options in terms of the Company Employees Stock Option policy subject to special resolution passed by company and such other conditions as may be prescribed by the Act.

#### 16. Remuneration to KMP, Senior Management Personnel and other Employees

- a. The KMP, Senior Management Personnel and other employees of the Company shall be paid monthly remuneration, salary advance and loans etc. as per the Company's HR policies and / or as approved by the NRC. The break-up of the pay scale and quantum of perquisites including employer's contribution to P.F., pension scheme, medical expenses, club fees, etc. shall be as per the Company's HR policies.
- b. As and when required by the NRC, a presentation shall be given by the HR Head detailing the performance bonus payouts as well as the proposed increments in any financial year. The NRC shall peruse and give its suggestions, if any, on the process for giving increments and performance bonus payouts for implementation by the Company.
- c. This Policy shall apply to all future/continuing employment/engagement(s) with the

Company. In other respects, the Policy shall be of guidance for the Board. Any departure from the Policy shall be recorded and reasoned in the NRC and Board meeting minutes.

d. The remuneration for KMP and Senior Managerial Personnel of the Company shall be approved by the NRC based on the recommendation of the Chairman & Managing Director and for other employees based on the recommendation of the HR Head in consultation with the Heads of various Department/ Hotels of the Company. In case any of the relevant regulations require that remuneration of KMPs or any other officer is to be specifically approved by the NRC and/ or the Board of Directors/Shareholders, then such approval will be accordingly obtained.

#### **17. Dissemination**

The key features of the Policy shall be published on Company's website and accordingly will also be disclosed in this Report as part of Board's report therein.

#### 18. Miscellaneous

- a. The NRC or the Board may review the Policy as and when it deems necessary.
- b. The NRC may issue the guidelines, procedures, formats, reporting mechanism for better implementation of this Policy, wherever it thinks necessary.
- c. This Policy may be amended or substituted, in whole or in part, by the NRC or Board.
- d. In case of any statutory change not being consistent with the provisions laid down under this Policy, then such change shall prevail upon the provisions hereunder and this Policy shall stand amended accordingly from the effective date as laid down under such statutory change to the Act and the Compliance Officer of the Company shall ensure that such amendment is disseminated on the website of the Company, wherever required.

For & on behalf of Board of Directors of Lemon Tree Hotels Limited

#### Patanjali Govind Keswani

DATE: May 30, 2023 Chairman & Managing Director PLACE: New Delhi

DIN:00002974

## **ANNEXURE-3** Report on Corporate Social Responsibility (CSR) Activities

1. A brief outline of the company's CSR policy: The CSR Policy was formulated in terms of provision in the areas as specified in Schedule VII of the Act as amended from time to time.

#### 2. The composition of the CSR Committee:

SI. No	Name of Member	Designation / Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR committee attended during the year	
1	Mr. Paramartha Saikia (Chairman & Member)	Independent Non-Executive Director	1	1	
2	Mr. Patanjali Govind Keswani (Member)	Chairman and Managing Director	1	1	
3	Mr. Aditya Madhav Keswani (Member)	Non-Executive Director	1	1	
4	Mrs. Freyan Jamshed Desai (Member)	Independent Non-Executive Director	1	0	

- 3. Provide the web-link where the composition of the CSR committee, CSR policy and The composition of the CSR Committee and the CSR Policy approved by the Board are available in the
- 4. Provide the details of impact assessment of CSR projects carried out in pursuance of **2014, if applicable:** Not Applicable
- 5. Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the for set off for the financial year, if any: Not Applicable

SI. No. Financial Year	Amount available for set-off from preceding financial years (in ₹)	Amount required to be set-off for the financial year, if any (in ₹)
	Nil	

- 6. Average net profit of the company as per section 135(5): ₹ (332.88) Lakhs
- 7. (a) Two percent of average net profit of the company as per section 135(5): Nil
  - financial years: Nil
  - (c) Amount required to be set off for the financial year, if any: Not Applicable
  - (d) Total CSR obligation for the financial year (7a+7b-7c): Nil

of Section 135(4) of the Act read with Rule 6 of the Companies (Corporate Social Responsibility Policy) Rules, 2014. As per the CSR Policy the Company shall undertake any CSR activities/projects/programmes

# CSR projects approved by the board are disclosed on the website of the company:

'Investors Relation' section at the Company's website https://www.lemontreehotels.com/factsheet/Policies/ <u>Corporate</u> Social <u>Responsibility</u> Policy.pdf. There are no CSR projects approved by the Board till date.

# sub-rule (3) of rule 8 of the Companies (Corporate Social Responsibility Policy) Rules,

# Companies (Corporate Social Responsibility Policy) Rules, 2014 and amount required

#### (b) Surplus arising out of the CSR projects or programmes or activities of the previous

#### 8. (a) CSR amount spent or unspent for the financial year: Not Applicable

	Amount Unspent (in ₹)				
Total Amount Spent for the Financial Year. (in ₹)	Total Amount transferred to Unspent CSR Account as per section 135(6)		Amount transferred to any fund specified unde Schedule VII as per second proviso to section 135(5)		
	Amount	Date of Transfer	Name of the Fund	Amount	Date of Transfer

(b) Details of CSR amount spent against ongoing projects for the financial year: Not Applicable

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
SI.	of the	Item from the list of activities in	Local area	Location of the project	Project	Amount allocated for the	-	Amount transferred to Unspent CSR Account for the	Mode of Implementation -	Mode of Implementation - Through Implementing Agency
No.	Project	Schedule VII to the Act	(Yes/ No)	StateDistrict	duration	project (in ₹)	financial Year (in ₹)	project as per Section 135(6) (in ₹)	Direct (Yes/No)	CSR Name Registration number

#### (c) Details of CSR amount spent against other than ongoing projects for the financial year: Not Applicable

(1)	(2)	(3)	(4)	(5)		(6)	(7)		(8)	
SI.	Name	Item from the list of activities	Local area		ion of the oject.	Amount			Mode of implementation - Through implementing agency	
No.	No. Project	in schedule VII to the Act	(Yes/ No)	State	District	the project (in ₹)	implementation - Direct (Yes/No)	Name	CSR registration number	

(d) Amount spent in Administrative Overheads: Nil

(e) Amount spent on Impact Assessment, if applicable: Not Applicable

(f) Total amount spent for the Financial Year (8b+8c+8d+8e): Nil

#### (g) Excess amount for set off, if any

SI. No	). Particular	Amount (in ₹)
(i)	Two percent of average net profit of the company as per section 135(5)	Nil
(ii)	Total amount spent for the Financial Year	-
(iii)	Excess amount spent for the financial year [(ii)-(i)]	-
(iv)	Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any	-
(v)	Amount available for set off in succeeding financial years [(iii)-(iv)]	-

#### 9. (a) Details of Unspent CSR amount for the preceding three financial years: Not Applicable

SI. Preceding	Amount transferred to Unspent CSR	Amount spent in the reporting	Amount tran under Schedi	remaining to be spent in		
No. Financial Year	Account under section 135 (6) (in ₹)	Financial Year (in ₹)	Name of the Fund	Amount (in ₹)	Date of transfer	succeeding financial years (in ₹)

#### (b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s): Not Applicable

		, , ,						
(1	.) (2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	. Project o. ID	Name of the Project	Financial Year in which the project was commenced	Project duration	Total amount allocated for the project (in ₹)	Amount spent on the project in the reporting Financial Year (in ₹)	Cumulative amount spent at the end of reporting Financial Year (in ₹)	Status of the project - Completed / Ongoing

#### 10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year (asset-wise details): Not Applicable

- (a) Date of creation or acquisition of the capital asset(s).
- (b) Amount of CSR spent for creation or acquisition of capital asset.
- their address etc.
- the capital asset).

#### **11.** Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5).: Not Applicable

Patanjali Govind
Chairman & Managir
DIN:

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(c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered,

(d) Provide details of the capital asset(s) created or acquired (including complete address and location of

For and on behalf of the Board of Directors of Lemon Tree Hotels Limited

#### d Keswani

ing Director 00002974

**Paramartha Saikia** Chairman-CSR Committee DIN: 07145770

# Statement Containing Salient Features of the Financial Statement of Subsidiary Companies/Associate Companies/Joint Ventures

[Form AOC-1: Pursuant to first proviso to sub-section (3) of Section 129 of Companies Act, 2013 read with Rule 5 of Companies (Accounts) Rules, 2014

#### **Part "A": Subsidiaries**

									(₹ in Lakhs)
1	SI. No.	1	2	3	4	5	6	7	8
2	Name of the Subsidiary	Fleur Hotels Pvt. Ltd.	Canary Hotels Pvt. Ltd.	Carnation Hotels Pvt. Ltd.	Dandelion Hotels Pvt. Ltd. *	Lemon Tree Hotel Company Pvt. Ltd. *	Manakin Resorts Pvt. Ltd.	Oriole Dr. Fresh Hotels Pvt. Ltd.	Sukhsagar Complexes Pvt. Ltd.
3	Date since when subsidiary was acquired	25.09.2009	18.05.2012	18.01.2007	19.07.2007	24.01.2007	13.02.2009	10.01.2013	10.01.2013
4	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
5	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
6	Share Capital#	9,783.15	5,009.45	9.35	1.15	3.50	571.43	370.00	1,019.50
7	Reserves & surplus	1,50,236.08	(1,910.39)	1,779.48	248.59	(4.27)	808.85	1,179.25	100.98
8	Total Assets	2,82,418.99	4,561.32	2,767.40	260.82	1.34	1,452.11	4,518.60	4,695.75
9	Total Liabilities	1,22,399.76	1,462.26	978.57	11.08	2.10	71.83	2,969.35	3,575.27
10	Investments**	-	-	-	-	-	-	-	-
11	Turnover	37,424.72	1,152.77	2,632.67	-	-	198.54	750.98	1,169.79
12	Profit /(Loss) before taxation	3,575.05	21.94	1,192.03	(0.49)	(0.41)	(8.01)	(60.73)	178.81
13	Provision for taxation	-	-	312.95	-	-	40.69	-	-
14	Profit /(Loss) after taxation	3,575.05	21.94	879.08	(0.49)	(0.41)	(48.70)	(60.73)	178.81
15	Proposed Dividend	-	-	-	-	-	-	-	-
16	% of shareholding***	58.91%	100%	100%	100%	100%	100%	100%	100%

1									(₹ in Lakhs)
1	SI. No.	9	10	11	12	13	14	15	16
2	Name of the Subsidiary	PSK Resorts & Hotels Pvt. Ltd.*	Red Fox Hotel Company Pvt. Ltd. *	Grey Fox Project Management Company Pvt. Ltd.	Valerian Management Services Pvt. Ltd.	Hamstede Living Pvt. Ltd.	Nettle Hotels Pvt. Ltd*(Formerly known as Poplar Homestead Holdings Pvt. Ltd.)	Arum Hotels Pvt. Ltd* (formerly known as Jessamine Stays Pvt. Ltd.)	Madder Stays Pvt. Ltd.*
3	Date since when subsidiary was acquired	13.02.2009	10.01.2013	28.09.2012	16.09.2013	31.03.2021	29.11.2018	28.11.2018	28.11.2018
4	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
5	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
6	Share Capital#	118.69	3.00	455.01	1.00	2950.00	1.00	1.00	1.00
7	Reserves & surplus	2,218.86	(3.93)	(382.03)	(368.62)	(2,665.21)	(1.03)	(1.04)	(0.99)
8	Total Assets	2,340.66	1.27	439.56	7.23	285.38	0.09	0.05	0.09
9	Total Liabilities	3.11	2.20	366.58	374.85	0.59	0.12	0.09	0.08
10	Investments**	-	-	-	-	-	-	-	-
11	Turnover	-	-	5.00	19.29	-	-	-	-
12	Profit /(Loss) before taxation	(0.55)	(0.38)	(115.82)	(47.03)	0.38	(0.23)	(0.24)	(0.19)
13	Provision for taxation	-	-	-	-	(1.09)	-	-	-
14	Profit /(Loss) after taxation	(0.55)	(0.38)	(115.82)	(47.03)	1.47	(0.23)	(0.24)	(0.19)
15	Proposed Dividend	-	-	-	-	-	-	-	-
16	% of shareholding***	100%	100%	100%	100%	100%	100%	100%	100%

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									(₹ in Lakhs)
1	SI. No.	17	18	19	20	21	22	23	24
2	Name of the Subsidiary	Totally Foxed Solutions Pvt. Ltd.	Celsia Hotels Pvt. Ltd.	Inovoa Hotels And Resorts Ltd.	Iora Hotels Pvt. Ltd. *	Ophrys Hotels Pvt. Ltd.*	Hyacinth Hotels Pvt. Ltd.	Bandhav Resorts Pvt. Ltd	Berggruen Hotels Pvt. Ltd
3	Date since when subsidiary was acquired	11.08.2022	29.03.2012	16.08.2013	14.11.2013	10.01.2014	19.07.2007	13.05.2016	01.11.2019
4	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
5	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
6	Share Capital#	801.00	3.53	3,828.00	1,955.80	2.50	82.10	131.11	5,455.16
7	Reserves & surplus	(9.14)	7,627.71	(1,622.88)	36,447.53	(3.96)	1,668.27	1,276.18	26,397.27
8	Total Assets	1,248.15	11,962.58	6,680.54	65,951.74	0.64	24,721.43	1,469.80	47,307.29
9	Total Liabilities	456.29	4,331.34	4,475.42	27,548.41	2.10	22,971.06	62.51	7,332.95
10	Investments**	-	-	-	-	-	-	-	-
11	Turnover	-	3,212.41	2,139.19	-	-	7,249.89	242.61	7,080.39
12	Profit /(Loss) before taxation	(0.50)	1,166.52	500.90	(122.06)	(0.42)	1,272.77	(8.66)	(382.78)
13	Provision for taxation	-	366.95	293.87	2.71	-	-	-	-
14	Profit /(Loss) after taxation	(0.50)	799.57	794.77	(124.77)	(0.42)	1,272.77	(8.66)	(382.78)
15	Proposed Dividend	-	-	-	-	-	-	-	-
16	% of shareholding***	100%	58.91%	58.91%	58.91%	58.91%	58.91%	58.91%	58.91%

#### Part "B": Associate Companies and Joint Ventures

Statement pursuant to Section 129(3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

				(₹ in Lakhs)
	SI. No.	1	2	3
	Name of the Associate Companies/Joint Ventures	Mind Leaders Learning India Private Limited	Pelican Facilities Management Pvt. Ltd	Glendale Marketing Services Private Limited
1	Last audited Balance Sheet Date	31.03.2023	31.03.2023	31.03.2023
2	Date on which the Associate or Joint Venture was associated or acquired	06.06.2017	20.06.2017	10.12.2019
3	Shares of Associate held by the Company at year end: (Number)			
	Amount of investment in Associate	₹ 3.40 Lakhs	-	-
	Total number of shares	3,40,000 Equity Shares	-	-
	Extent of holding %	36.56%	-	
4	Description of how there is significant influence	Due to percentage of Shareholding	Being 100% subsidiary of our associate Mind Leaders Learning India Pvt. Ltd	Being 100% subsidiary of our associate Pelican Facilities Management Pvt. Ltd
5	Reason why the associate/joint venture is not consolidated		N.A.	N.A.
6	Net worth attributable to shareholding as per latest audited balance sheet	1,242.52	-	-
	Profit for the year(Consolidated)			
	Considered in consolidation	86.88	N.A.	N.A.
	Not considered in consolidation	N.A.	N.A.	N.A.

Notes: \* Subsidiaries which are yet to commence operations. \*\* Investments except investments in subsidiaries.

\*\*\* % of shareholding covers both direct and indirect shareholding in the subsidiaries. # Includes only equity share capital.

## includes other equity.

###excludes other comprehensive income.

Date: May 30, 2023 Place: New Delhi

#### Kapil Sharma Chief Financial Officer

For & On behalf of the Board of Directors of Lemon Tree Hotels Limited

#### Patanjali Govind Keswani

Chairman & Managing Director DIN: 00002974

#### Nikhil Sethi

AVP Legal & Group Company Secretary Mem No.: A18883

#### ANNEXURE-5

# Corporate Governance Report

#### Introduction

The Company believes in good corporate governance practices. In compliance with Regulation 34 read with Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the report containing the details of Corporate Governance of the Company is as follows:

#### Corporate Company's Philosophy on Governance

The Company's corporate governance philosophy revolved around fair and transparent governance and disclosure practices in line with the Principles of Good Corporate Governance. This philosophy is backed by principles of concerns, commitment, ethics, excellence and learning in all its acts and relationships with stakeholders, clients, associates and the community at Large. The Company believes that good Corporate Governance is a continuous process and strives to improve its Corporate Governance practices to meet

shareholder's expectations. The business is governed and supervised by a strong Board of Directors and together with the management they are committed to uphold the principles of excellence across all activities.

The Company is compliant with the latest provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI (LODR) Regulations") as amended from time to time.

#### **Composition of the Board**

The Company is managed and controlled through the Board which comprises a combination of Executive and Non-Executive Directors (including Independent Non-Executive Directors) headed by the Executive Chairman. As on March 31, 2023, the Board consists of 7 Directors, 4 of which were Independent Non-Executive Directors including one Woman Director.

The composition of the Board satisfies the conditions of the SEBI (LODR) Regulations.

S. No. Name of the Director	Category
1 Mr. Patanjali Govind Keswani	Chairman & Managing Director (Promoter Director)
2 Mr. Niten Malhan*	Vice Chairman and Lead Non-Executive Independent Director
3 Mr. Aditya Madhav Keswani	Non-Executive Director (Promoter Director)
4 Mr. Willem Albertus Hazeleger	Non-Executive Director
5 Dr. Arindam Kumar Bhattachar	ya Independent Non-Executive Director
6 Mr. Paramartha Saikia	Independent Non-Executive Director
7 Mrs. Freyan Jamshed Desai	Independent Non-Executive Director

\* Mr. Niten Malhan was re-designated as Vice Chairman and Lead Independent Non-Executive Director by the Board of Directors w.e.f February 10, 2023.

#### Notes:

Mr. Patanjali Govind Keswani is the father of Mr. Aditya Madhav Keswani. There are no other inter-se relationships amongst the Board members.

#### **Board Meetings**

During the Financial Year under review, the Board met four (4) times on May 27, 2022, August 2, 2022, November 11, 2022, and February 10, 2023. The maximum gap between any two Board meetings was less than one hundred and twenty (120) days. All Board meetings during the Financial Year under review were held either in person or through Video Conferencing (VC) and deemed venue of the meetings held through VC is Registered & Corporate Office of the Company at Asset No. 6, Aerocity Hospitality District, New Delhi-110037, India.

The agenda papers and detailed notes are circulated to the Board well in advance of every meeting. Where it is not practicable to attach any document to the agenda, then the same is placed before the Board at the meeting and in special circumstances additional items on the agenda are taken up at the meeting. The conduct of the Board meetings is in compliance with the applicable provisions of the Act and the Secretarial Standards on meetings of the Board of Directors issued by the Institute of Company Secretaries of India. In case of business exigencies or urgency of matters, resolutions are passed by circulation and same is placed before the Board in the next meeting.

#### **Director's Attendance Record and Directorships/Committee Membership**

Details of Attendance of Directors at Board Meetings held during the financial year under review and at Company's last Annual General Meeting along with number of other Directorship and Chairmanship/ Membership of Committees of each Director:

Name of the Director	Designation / Category	No. of Board Level Committee Memberships / Chairmanships in other Indian Public Companies (5) Member Chairman		No. of Board Attendence			No. of Directorships (1)	Name of other Listed Entities in which they are director
				Meetings Held/ entitled Attended to attend		at last AGM Attended		and Category
Mr. Patanjali Govind Keswani	Promoter/Executive Chairman & Managing Director	1	0	4	4	Yes	10	-
Mr. Niten Malhan*	Vice Chairman and Lead Independent Non-Executive Director	3	1	4	2	Yes	4	<ol> <li>Max Ventures and Industries Limited (Independent Director) and</li> <li>Max India Limited (Independent Director)</li> </ol>
Mr. Aditya Madhav Keswani	Promoter/ Non- Executive Director	0	0	4	4	Yes	6	-
Mr. Willem Albertus Hazeleger	Non-Executive Director	0	0	4	3	Yes	1	-
Mr. Ashish Kumar Guha**	Independent Non- Executive Director	1	1	2	2	Yes	2	-
Mr. Arvind Singhania**	Independent Non- Executive Director	0	0	2	1	Yes	2	1) Ester Industries Ltd (Chairman & Managing Director)
Mr. Pradeep Mathur**	Independent Non- Executive Director	1	1	3	2	Yes	3	-
Dr. Arindam Kumar Bhattacharya	Independent Non- Executive Director	4	0	4	3	No	5	<ol> <li>Bajaj Holdings and Investment Limited (Independent Director)</li> <li>Info Edge India Limited (Independent Director)</li> </ol>
Mr. Paramartha Saikia	Independent Non- Executive Director	2	0	4	4	Yes	7	1) Salora International Limited (Independent Director)
Mrs. Freyan Jamshed Desai	Independent Non- Executive Director	2	1	4	3	Yes	1	-

Name of the	Designation /	Membe Chairma other Ind	ommittee erships / inships in lian Public inies (5)		ndance Pai	rticulars	No. of Directorships	Name of other Listed Entities in which
Director	Category					Attendence at last AGM	(1)	they are director and Category
		Member	Chairman	Held/ entitled to attend	Attended	Attended		
Mr. Patanjali Govind Keswani	Promoter/Executive Chairman & Managing Director	1	0	4	4	Yes	10	-
Mr. Niten Malhan*	Vice Chairman and Lead Independent Non-Executive Director	3	1	4	2	Yes	4	<ol> <li>Max Ventures and Industries Limited (Independent Director) and</li> <li>Max India Limited (Independent Director)</li> </ol>
Mr. Aditya Madhav Keswani	Promoter/ Non- Executive Director	0	0	4	4	Yes	6	-
Mr. Willem Albertus Hazeleger	Non-Executive Director	0	0	4	3	Yes	1	-
Mr. Ashish Kumar Guha**	Independent Non- Executive Director	1	1	2	2	Yes	2	-
Mr. Arvind Singhania**	Independent Non- Executive Director	0	0	2	1	Yes	2	1) Ester Industries Ltd (Chairman & Managing Director)
Mr. Pradeep Mathur**	Independent Non- Executive Director	1	1	3	2	Yes	3	-
Dr. Arindam Kumar Bhattacharya	Independent Non- Executive Director	4	0	4	3	No	5	<ol> <li>Bajaj Holdings and Investment Limited (Independent Director)</li> <li>Info Edge India Limited (Independent Director)</li> </ol>
Mr. Paramartha Saikia	Independent Non- Executive Director	2	0	4	4	Yes	7	1) Salora International Limited (Independent Director)
Mrs. Freyan Jamshed Desai	Independent Non- Executive Director	2	1	4	3	Yes	1	-

DirectorCategoryMember ChairmanNo. of Board MettingsAttendence at last AGM(1)they are d and CategoryMr. Patanjali Govind KeswaniPromoter/Executive Chairman & Managing Director1044Yes10-Mr. Niten Malhan*Vice Chairman and Lead Independent Non-Executive Director3142Yes41) Max Ve and Im Limited (Indep DirectorMr. Aditya Madhav KeswaniPromoter/Non- Executive Director0044Yes6-Mr. Aditya Madhav HazelegerNon-Executive Director0043Yes1-Mr. Ashish Kumar Guha**Independent Non- Executive Director1122Yes2-Mr. Arvind Singhania**Independent Non- Executive Director0021Yes21) Ester I Ltd (Cd & Mana	Name of other Listed Entities in which they are director and Category
Mr. Patanjali Govind KeswaniPromoter/Executive Chairman & Managing Director1044Yes10-Mr. Niten Malhan*Vice Chairman and Lead Independent Non-Executive Director3142Yes41) Max Ve and Im Limited (Indep DirectorMr. Aditya Madhav KeswaniPromoter/ Non- Executive Director0044Yes6-Mr. Aditya Madhav 	
KeswaniChairman & Managing DirectorMr. Niten Malhan*Vice Chairman and Lead Independent Non-Executive Director3142Yes41) Max Ve and In Limited (Indep Director)Mr. Aditya Madhav KeswaniPromoter/ Non- Executive Director0044Yes6-Mr. Aditya Madhav KeswaniPromoter/ Non- Executive Director0043Yes1-Mr. Aditya Madhav KeswaniPromoter/ Non- Executive Director0043Yes1-Mr. Aditya Madhav KeswaniIndependent Non- Executive Director002Yes2-Mr. Ashish Kumar Guha**Independent Non- Executive Director1122Yes2-Mr. Arvind Singhania**Independent Non- Executive Director0021Yes21) Ester I Ltd (Ch & Mana	
Lead Independent Non-Executive DirectorLead Independent Non-Executive Directorand In- Limited (Indep DirectorMr. Aditya Madhav KeswaniPromoter/ Non- Executive Director0044Yes6-Mr. Aditya Madhav KeswaniPromoter/ Non- Executive Director0043Yes1-Mr. Aditya Madhav KeswaniNon-Executive Director0043Yes1-Mr. Willem Albertus HazelegerNon-Executive Director0043Yes1-Mr. Ashish Kumar Guha**Independent Non- Executive Director1122Yes2-Mr. Arvind Singhania**Independent Non- Executive Director0021Yes21) Ester I Ltd (Ch & Manar	
KeswaniExecutive DirectorImage: Constraint of the secutive directorMr. Willem Albertus HazelegerNon-Executive Director0043Yes1-Mr. Ashish Kumar Guha**Independent Non- Executive Director1122Yes2-Mr. Arvind Singhania**Independent Non- Executive Director00021Yes21) Ester I Ltd (Ch & Mana	dustries d endent or) and dia d endent
HazelegerDirectorDirectorImage: Constraint of the second	
Guha**       Executive Director         Mr. Arvind       Independent Non-       0       0       2       1       Yes       2       1) Ester I         Singhania**       Executive Director       Image: Comparison of the secutive Director       Image: Comparison of the secutive Director       1       Yes       2       1) Ester I	
Singhania** Executive Director Ltd (Ch & Mana	
Directo	nairman aging
Mr. PradeepIndependent Non-1132Yes3-Mathur**Executive Director	
Limited (Indep Directo 2) Info Ec India L	vestment d endent or) lge .imited endent
Mr. Paramartha Independent Non- 2 0 4 4 Yes 7 1) Salora Saikia Executive Director Interna Limited (Indep Director	d endent
Mrs. FreyanIndependent Non- Executive Director2143Yes1-	

\* Appointed as Chairman of the Audit Committee w.e.f December 4, 2022, in place of Mr. Pradeep Mathur.

\*\* Ashish Kumar Guha and Mr. Arvind Singhania ceased to be an Independent Non-Executive Director of the Company effective September 14, 2022, and Mr. Pradeep Mathur, ceased to be an Independent Non-Executive Director of the Company effective December 4, 2022.

#### Notes:

- (1) The directorships held by the Directors as mentioned above (including the Company) does not include alternate directorships and directorships in foreign companies, companies registered under Section 8 of the Act and Private Limited Companies.
- (2) None of the Directors of the Company hold directorships in more than twenty (20) Companies or more than ten (10) public companies whether listed or not. Necessary disclosures regarding directorship positions in other companies as on March 31, 2023, have been made by the Directors.
- (3) None of the Directors on the Board is a member of more than ten (10) committees or Chairperson of more than five (5) committees (as specified in Regulation 26 of the SEBI (LODR) Regulations in all public limited companies, whether listed or not, in which he or she is a director
- (4) The independence of a Director is determined by the criteria stipulated under Regulation 16(1)(b) of the SEBI (LODR) Regulations, Section 149(6) of the Act and rules made thereunder.
- (5) In accordance with the SEBI (LODR) Regulations, Memberships / Chairmanships of only Audit Committee and Stakeholders Relationship Committee/Shareholders'/Investors' Grievance Committee of all public limited Companies (including the Company) have been considered.
- (6) Includes attendance, if any, through Video Conferencing facilities, provided to the Directors to facilitate participation in the meetings.

#### **Independent Non-Executive Directors**

Mr. Niten Malhan, Dr. Arindam Kumar Bhattacharya, Mr. Paramartha Saikia and Mrs. Freyan Jamshed Desai were the Independent Non-Executive Directors of the Company as on March 31, 2023.

Terms and conditions of appointment of Independent Non-Executive Directors have been disclosed on the website of the Company, <u>https://www.lemontreehotels.</u> <u>com/factsheet/Policies/Terms\_and\_Condition\_for\_</u> <u>Appointment\_of\_Independent\_Directors.pdf.</u>

None of the Independent Non-Executive Directors serves in more than seven (7) listed companies nor does any Independent Non-Executive Director who is a Whole Time Director in any other company serve as an Independent Non-Executive Director in more than three (3) listed companies.

All the Independent Non-Executive Directors have given the necessary declarations in terms of Section 149(7) of the Act and the SEBI (LODR) Regulations

that they meet the criteria of independence as laid down under Section 149(6) of the Act and the SEBI (LODR) Regulations and the Board hereby confirms that the Independent Non-Executive Directors fulfill the conditions specified in these regulations and are independent of the management.

#### Independent Non-Executive Directors Meeting

A separate meeting of the Independent Non-Executive Directors was held on May 29, 2023, without the presence of the Executive Directors, the Non-Independent Non-Executive Directors and members of the management.

The Independent Non-Executive Directors in the said meeting had, interalia:

- reviewed the performance of Non-Independent Non-Executive Directors and the Board as a whole;
- reviewed the performance of the Chairperson of the Company, taking into account the views of the Executive Directors and the non-independent Non-Executive Directors;
- assessed the quality, quantity, and timeliness of flow of information between the management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

The Company does not have any pecuniary relationship with any Non-Executive Director (including any Independent Non-Executive Director) except for payment of sitting fees to the Independent Non-Executive Directors for attending the Board and Committees' meetings.

# Familiarisation Programme for Independent Directors

The Company follows an orientation and familiarisation programmes through reports/internal policies/ presentations to enable them to understand their roles and responsibilities, the nature of the industry in which the Company operates, the business model of the Company, and it's strategic and operating plans. The Code of Conduct for the Directors, the Code of Conduct to Regulate, Monitor and Report Trading by Insiders, the Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information and various other policies are also shared with them, from time to time. Further, during the year, presentations were made from time to time at the Board and Committees' meetings, on regular intervals, covering the business and financial performance of the Company, business outlook and budget, expansion plans, succession plans etc.

The details of the familiarisation programme for the Independent Directors are available on the website of the Company at <u>https://www.lemontreehotels.com/factsheet/Policies/Familiarization\_Programme\_for\_Independent\_Directors.pdf</u>

#### Matrix Setting out the Skills / Expertise / Competence of the Board of Directors

The Board of Directors has identified the following skills / expertise / competencies fundamental for the effective functioning of the Company which are currently available with the Board:

Business	Understanding of business dyna and regulatory jurisdictions.
Leadership	Leadership experience for a sign organisations, processes, strate in developing talent, succession
Strategy and Planning	Appreciation of long-term tren management teams to make de
Governance	Experience in developing gover maintaining board and manage engagements and driving corpo
Financial	Leadership of a financial firm resulting in proficiency in com reporting processes or experier accounting officer, controller, pu
Sales & Marketing	Experience in developing strat equity and enhance enterprise

In terms of the requirement of SEBI (LODR) Regulations, the Board has identified the following core skills / expertise /competencies of the Directors in the context of the Company's business for effective functioning as given below:

Name of the Director	Business	Leadership	Strategy and Planning	Governance	Financial	Sales & Marketing
Mr. Patanjali Govind Keswani	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Mr. Aditya Madhav Keswani	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
Mr. Willem Albertus Hazeleger	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Dr. Arindam Kumar Bhattacharya	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Mr. Paramartha Saikia	$\checkmark$	$\checkmark$		$\checkmark$		$\checkmark$
Mr. Niten Malhan	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Mrs. Freyan Jamshed Desai	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	

#### Shares and Convertible Instruments Held by Non-Executive Directors

The shareholding of Non-Executive Directors as on March 31, 2023, is as follows:

Name of the Director	Designation	No. of Shares Held (face value of ₹ 10 each)
Mr. Niten Malhan	Vice Chairman and Lead Independent Non-Executive Director	-
Dr. Arindam Kumar Bhattacharya	Independent Non-Executive Director	6,95,490
Mr. Paramartha Saikia	Independent Non-Executive Director	1,36,800
Mrs. Freyan Jamshed Desai	Independent Non-Executive Director	-
Mr. Willem Albertus Hazeleger	Non-Executive Director	-
Mr. Aditya Madhav Keswani	Non-Executive Director	-

**Financial Statements** 

namics, across various geographical markets, industry verticals

ignificant enterprise, resulting in a practical understanding of tegic planning and risk management. Demonstrated strengths on planning and driving change and long-term growth.

nds, strategic choices and experience in guiding and leading decisions in uncertain environments.

rnance practices, serving the best interests of all stakeholders, ement ac-countability, building long-term effective stakeholder porate ethics and values.

n or management of the finance function of an enterprise, mplex financial management, capital allocation and financial ince in actively supervising a principle financial officer, principle ublic accountant, auditor or person performing similar function. tegies to grow sales and market share, build awareness and e reputation. As on March 31, 2023, the Company does not have any c. Approving payment to statutory auditors for any convertible instruments.

#### **Committees of Board of Directors**

The mandatory Committees constituted by the Board of Directors of the Company are:

- 1. Audit Committee;
- 2. Nomination & Remuneration Committee;
- 3. Corporate Social Responsibility Committee;
- 4. Stakeholder's Relationship Committee; and
- 5. Risk Management Committee.

The composition of all the mandatory Committees meets the requirements of the Act and the SEBI (LODR) Regulations.

The details of the role and composition of the Committees of the Board including the number of meetings held during the Financial Year under review and attendance there at, are provided below.

During the Financial Year under review, a Sustainability Committee has also been constituted, the composition and role of the same are also provided below.

#### **Audit Committee**

#### Brief terms of reference:

The terms of reference of the Audit Committee satisfy the requirement of Section 177 of the Act read with f. Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 18 of SEBI (LODR) Regulations.

The Audit Committee assists the Board in its g. responsibility for overseeing the quality and integrity of the accounting, auditing and reporting practices of the Company and its compliance with the legal and regulatory requirements. The Chairman of the Committee is financially literate and all other members of the Audit Committee have accounting or related financial management expertise.

The Audit Committee of the Company, inter alia, performs the following functions:

- a. Overseeing of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- b. Recommending to the Board, the appointment, reappointment, terms of appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.

other services rendered by the statutory auditors.

- d. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of Clause (c) of Sub-Section(3) of Section 134 of the Companies Act 2013;
  - Changes, if any, in accounting policies and practices and reasons for the same;
  - Major accounting entries involving estimates based on the exercise of judgment by management;
  - Significant adjustments made in the financial statements arising out of audit findings;
  - Compliance with listing and other legal requirements relating to financial statements;
  - Disclosure of any related party transactions; and
  - Qualifications in the draft audit report.
- e. Reviewing the financial statements with respect to its unlisted Subsidiary(ies), in particular investments made by such Subsidiary(ies).

Reviewing, with the management, the quarterly financial statements before submission to the board for approval.

- Reviewing, with the management, the statement of uses/ application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilised for purposes other than those stated in the offer document/ prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- h. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process.
- i. Approval of any subsequent modification of transactions of the Company with related parties and omnibus approval for related party transactions proposed to be entered into by the Company, subject to the conditions as may be prescribed.

- i. Scrutiny of inter-corporate loans and investments. w. Mandatorily review the following
- k. Valuation of undertakings or assets of the listed entity, wherever it is necessary.
- I. Evaluation of internal financial controls and risk management systems.
- m. Reviewing with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- n. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- o. Discussing with internal auditors of any significant findings and follow up there on.
- p. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- Reviewing the utilisation of loans and/ or advances x. a. Discussion with statutory auditors before the audit from/investment by the holding company in the commences, about the nature and scope of audit subsidiary exceeding rupees 100 Crores or 10% of as well as post-audit discussion to ascertain any the asset sise of the subsidiary, whichever is lower area of concern. including existing loans / advances / investments existing as on the date of coming into force of r. To look into the reasons for substantial defaults in this provision.
- the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- s. Recommending to the Board of Directors the appointment and removal of the external auditor, fixation of audit fees and approval for payment for any other services.
- z. Any other matter as may be prescribed, from time to time, to be referred to the Audit Committee in terms of the Companies Act 2013/ SEBI t. To review the functioning of the whistle (LODR) Regulations and the applicable rules, blower mechanism. regulations thereto.
- u. Approval of appointment of Chief Financial Officer (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate.
- v. Oversee the vigil mechanism established by the shall directly hear grievances of victimisation of employees and directors, who use vigil mechanism to report genuine concerns in appropriate and exceptional cases.

**Statutory Reports** 

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- management discussion and analysis of financial condition and results of operations;
- statement of significant related party transactions (as defined by the audit committee), submitted by management;
- management letters / letters of internal control weaknesses issued by the statutory auditors;
- internal audit reports relating to internal control weaknesses;
- the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee; and
- statement of deviations;
- quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of SEBI Listing Regulations;
- annual statement of funds utilised for purposes other than those stated in the offer document/prospectus/notice in terms of SEBI Listing Regulations.

Consider and comment on rationale, costbenefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders.

#### **Composition, Meetings and Attendance of** the Audit Committee

The Audit Committee constituted is in compliance with the provisions of Section 177 of the Act and Regulation 18 of the SEBI (LODR) Regulations.

Company and the chairman of audit committee During the Financial Year under review, the Audit Committee met four (4) times on May 26, 2022, August 2, 2022, November 10, 2022, and February 9, 2023 with the necessary quorum being present at each meeting.

Name of the Members	Status	Category	No. of Meetings attended
Mr. Niten Malhan*	Chairman and Member	Independent Non- Executive Director	2
Dr. Arindam Kumar Bhattacharya	Member	Independent Non- Executive Director	2
Mrs. Freyan Jamshed Desai	Member	Independent Non- Executive Director	4
Mr. Ashish Kumar Guha**	Member	Independent Non- Executive Director	2
Mr. Pradeep Mathur***	Chairman & Member	Independent Non- Executive Director	2

\*Appointed as Chairman of the Audit Committee w.e.f December 4, 2022, in place of Mr. Pradeep Mathur.

\*\*Mr. Ashish Kumar Guha, ceased to be an Independent Non-Executive Director and member of the Audit Committee of the Company effective September 14, 2022.

\*\*\* Mr. Pradeep Mathur, ceased to be an Independent Non-Executive Director of the Company and Chairman & Member of the Audit Committee effective December 4, 2022.

Note: The Company Secretary of the Company acts as the Secretary for the Audit Committee.

#### **Nomination & Remuneration Committee**

The terms of reference of the Nomination & e. Remuneration Committee satisfy the requirement of Section 178 of the Act read with the Companies (Meetings of Board and its Powers) Rules, 2014, Regulation 19 of the SEBI (LODR) Regulations and the SEBI (Share Based Employee Benefits and Sweat f. Equity) Regulations, 2021. The Committee also acts as Compensation Committee and is responsible for administering the Employee Stock Option Plan of the Company and determining eligibility of employees for stock options.

The Nomination & Remuneration Committee of the Company, inter alia, performs the following functions: g.

a. Formulation of the criteria for determining of a director and recommending to the Board a policy relating to the remuneration of the directors, key managerial personnel and other employees.

For every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall

have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:

- i. use the services of an external agencies, if required;
- ii. consider candidates from a wide range of backgrounds, having due regard to diversity; and
- iii. consider the time commitments of the candidates
- b. Formulation of criteria for evaluation of performance of Independent Directors and the Board.

Devising a policy on diversity of the Board. c.

- d. Identifying persons who are gualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommending to the Board their appointment and removal.
- Extension or continuance of the terms of appointment of the Independent Directors, on the basis of the report of performance evaluation of Independent Directors.
- Identifying persons who are gualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the board of directors their appointment and removal and carry out evaluation of every director's performance (including that of independent directors).
- recommend to the board, all remuneration, in whatever form, payable to senior management
- qualifications, positive attributes and independence h. Performing such other activities as may be delegated by the Board or specified/ provided under the Companies Act 2013 or by the SEBI (LODR) Regulations or by any other applicable law or regulatory authority.

#### Composition, Meetings and Attendance of the Nomination & Remuneration Committee

The Nomination & Remuneration Committee constituted is in compliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the SEBI (LODR) Regulations.

Remuneration Committee met two (2) times on May 27, 2022, and February 10, 2023, with the necessary quorum being present at each meeting:

Name of the Members	Status	Category	No. of Meetings attended	
Mr. Niten Malhan	Chairman	Independent Non- Executive Director		
Mr. Paramartha Saikia	Member	Independent Non- Executive Director	2	
Mr. Pradeep Mathur*	Member	Independent Non- Executive Director	1	
Mrs. Freyan Jamshed Desai	Member	Independent Non- Executive Director	1	
Dr. Arindam Kumar Bhattacharya	Member	Independent Non- Executive Director	2	

The performance evaluation of the Independent Non-Executive Directors was carried out by the entire Board on the criteria and framework adopted by Board (the concerned Director being evaluated did not participate). On the basis of ranking filled in the evaluation questionnaire and discussion of the \*Mr. Pradeep Mathur, ceased to be an Independent Non-Executive Director of the Company and member of the Nomination and Board, the Directors have expressed their satisfaction Remuneration Committee effective December 4, 2022. on the performance of the Independent Non-Executive Directors.

Note: The Company Secretary of the Company acts as the Secretary for the Nomination & Remuneration Committee.

#### **Remuneration of Directors**

#### Details of remuneration paid or payable to Directors for the Financial Year ended March 31, 2023:

Name of the Director^	Category	Salary including Perquisite & PF (₹ In Lakhs)	Sitting Fees^^ (₹ In Lakhs)	Tenure Upto	Notice Period	Total (₹ In Lakhs)
Mr. Patanjali Govind Keswani*	Executive/Chairman & Managing Director	349.93	N.A.	31.03.2026	N.A.	349.93
Mr. Niten Malhan	Vice Chairman and Lead Independent Non- Executive Director	Nil	1.50	05.11.2025	N.A.	1.50
Mr. Aditya Madhav Keswani	Non-Executive Director	Nil	N.A.	N.A.	N.A.	Nil
Mr. Willem Albertus Hazeleger	Non-Executive Director	Nil	N.A.	N.A.	N.A.	Nil
Mr. Ashish Kumar Guha**	Independent Non- Executive Director	Nil	0.70	14.06.2022	N.A.	0.70
Mrs. Freyan Jamshed Desai	Independent Non- Executive Director	Nil	1.85	14.06.2027	N.A.	1.85
Mr. Arvind Singhania**	Independent Non- Executive Director	Nil	0.25	14.06.2022	N.A.	0.25
Mr. Paramartha Saikia	Independent Non- Executive Director	Nil	1.90	14.06.2027	N.A.	1.90
Mr. Pradeep Mathur**	Independent Non- Executive Director	Nil	0.90	04.12.2022	N.A.	0.90
Dr. Arindam Kumar Bhattacharya***	Independent Non- Executive Director	Nil	1.25	10.04.2024	N.A.	1.25

\* Mr. Patanjali Govind Keswani has been re-appointed as Chairman and Managing Director w.e.f April 1, 2023, in the Board Meeting held on February 10, 2023, subject to the approval of the shareholders through postal ballot. The results of the postal ballot shall be declared on or before June 15, 2023.

- December 4, 2022.
- \*\*\* Dr. Arindam Kumar Bhattacharya abstrained from taking sitting fees till December, 2022.
- ^ There are no severance fees payable to any of the Directors.
- ^^ The Independent Non-Executive Directors were paid sitting fees of ₹ 25,000/- for attending each meeting of the Board and other Committees of the Board attended by them.

# Financial Statements

#### During the Financial under review, the Nomination & Performance Evaluation Criteria for Directors

Pursuant to the provisions of Section 134(3)(p) of the Act read with the SEBI (LODR) Regulations, the Nomination & Remuneration Committee carried out the annual performance evaluation of the Directors individually including the Chairman and the Board evaluated the overall effectiveness of the Board of Directors including its Committees based on the ratings given by the Nomination & Remuneration Committee of the Company.

\*\* Mr. Ashish Kumar Guha and Mr. Arvind Singhania ceased to be an Independent Non-Executive Director of the Company effective September 14, 2022, and Mr. Pradeep Mathur, ceased to be an Independent Non-Executive Director of the Company effective

₹ 10,000/- for each committee meetings. The Board of Directors at their meeting held on February 10, 2023, on the recommendation of Nomination and Remuneration Committee has increased the sitting fees to ₹ 75,000/-. for attending each meeting of the Board and ₹ 50,000/- for each Audit Committee and Nomination and Remuneration Committee meeting and ₹ 10,000/- for all

# **Executive Directors**

The Independent Non-Executive Directors are not paid any remuneration other than sitting fees for attending the meetings of the Board and Committee meetings as approved by the Board.

There has been no pecuniary relationship or transaction of the Non-Executive Directors vis-a-vis the Company during the Financial Year under review except sitting fees paid to them as detailed above.

#### **Corporate Social Responsibility Committee**

The Corporate Social Responsibility Committee of the Board was constituted to oversee the CSR Policy and recommend and monitor the amount of expenditure to be incurred on the activities mentioned in Schedule VII of the Act.

The terms of reference of the Corporate Social Responsibility Committee include the following:

- a. To formulate and recommend to the Board, a Corporate Social Responsibility Policy which the company as specified in Schedule VII of the Companies Act 2013 and make any revisions therein as and when decided by the Board.
- b. To recommend the amount of expenditure to be incurred on the activities referred to in (a).
- c. To monitor the Corporate Social Responsibility Policy of the company from time to time.
- d. To do such other acts, deeds and things as may be required to comply with the applicable laws.
- e. To perform such other activities as may be delegated by the Board or specified/ provided under the Companies Act 2013 or by the SEBI (LODR) Regulations or statutorily prescribed under any other law or by any other regulatory authority.

#### Composition and Attendance of the **Corporate Social Responsibility Committee**

The Corporate Social Responsibility Committee has been constituted with the following members in compliance with the provisions of Section 135 of the Act.

Criteria for making payments to Non- During the Financial Year under review, one (1) meeting **Executive Directors including all pecuniary** of the Corporate Social Responsibility Committee has relationship or transactions of Non- been held on May 27, 2022, with the necessary quorum being present at the meeting.

Name of the Members	Status	Category	No. of Meetings attended		
Mr. Paramartha Saikia	Chairman & Member	Independent Non- Executive Director	1		
Mr. Patanjali Govind Keswani	Member	Executive Chairman & Managing Director	1		
Mr. Aditya Madhav Keswani	Member	Non-Executive Director	1		
Mrs. Freyan Jamshed Desai	Member	Independent Non- Executive Director	-		

Note: The Company Secretary of the Company acts as the Secretary for the Corporate Social Responsibility Committee.

The updated CSR Policy adopted by the Company is uploaded on the website of the company at https:// www.lemontreehotels.com/factsheet/Policies/ Corporate Social Responsibility Policy.pdf.

#### Stakeholders' Relationship Committee

shall indicate the activities to be undertaken by The Stakeholder's Relationship Committee has been constituted in terms of Section 178 of the Act and Regulation 20 of the SEBI(LODR) Regulations, for redressal of investor complaints, shareholders related issues, transfer/transmission of securities etc.

> The terms of reference of the Stakeholders Relationship Committee include the following:

- a. Monitoring the grievance and redressal of all security holders' grievances such as complaints related to non-receipt of allotment/refund, review of cases for refusal of transfer/transmission of shares, including non-receipt of share certificates, non-receipt of balance sheet, non-receipt of declared dividends, non-receipt of annual reports, etc. and assisting with quarterly reporting of such complaints.
- b. Allotting of equity shares, giving effect to all transfer/ transmission of shares and debentures, dematerialisation of shares and re-materialisation of shares, splitting and issuing of duplicate/ consolidated share certificates, complying with all the requirements related to shares, debentures and other securities from time to time.

- c. Reviewing statutory compliances pertaining to Risk Management Committee share/security capital, processes, shareholders and depositories (NSDL/CDSL).
- d. Oversee the performance of the registrars and Committee inter alia include the following: transfer agents of our Company and to recommend measures for overall improvement in the quality of (1) To formulate a detailed risk management policy investor services. which shall include:
- e. Review of measures taken for effective exercise of voting rights by shareholders
- f. Review of the adherence to the service standards adopted by the company in respect of various services being rendered by the Registrar and Share Transfer Agent,
- Review of the various measured and initiatives a. taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company.
- h. Carry out any other function as is referred by To ensure that appropriate methodology, the Board from time to time or enforced by any processes and systems are in place to monitor statutory notification/ amendment or modification and evaluate risks associated with the business as may be applicable. of the Company;

#### Composition, Meetings, and Attendance of the Stakeholder's Relationship Committee

The Stakeholder's Relationship Committee constituted is in compliance with the provisions of Section 178 (5) of the Act and the SEBI (LODR) Regulations.

During the Financial Year under review, one (1) meeting of the Stakeholder's Relationship Committee has been held on May 27, 2022 with necessary quorum being present at the meeting:

Name of the Members	Status	Category	No. of Meetings attended
Mrs. Freyan Jamshed Desai	Chairperson & Member	Independent Non- Executive Director	-
Mr. Paramartha Saikia	Member	Independent Non- Executive Director	1
Mr. Patanjali Govind Keswani	Member	Executive Chairman & Managing Director	1

The Risk Management Committee constituted is in Note: The Company Secretary of the Company compliance with the provisions of Regulation 21 of the acts as the Secretary for the Stakeholder's SEBI (LODR) Regulations. Relationship Committee.

**Financial Statements** 

The Risk Management Committee has been constituted in terms of Regulation 21 of the SEBI (LODR) Regulations and the terms of reference of the Risk Management

- (a) A framework for identification of internal and external risks specifically Faced by the listed entity, in particular including financial, operational, sectoral, sustainability (particularly, ESG related risks), information, cybersecurity risks or any other risk as may be determined by the Committee.
- (b) Measures for risk mitigation including systems and processes for internal control of identified risks.
- (c) Business continuity plan.
- (3) To monitor and oversee implementation of the risk management policy, including evaluating the adequacy of risk management systems;
- (4) To periodically review the risk management policy, at least once in two years, including by considering the changing industry dynamics and evolving complexity;
- (5) To keep the board of directors informed about the nature and content of its discussions, recommendations and actions to be taken;
- (6) The appointment, removal and terms of remuneration of the Chief Risk Officer (if any) shall be subject to review by the Risk Management Committee.

#### Composition, Meetings, and Attendance of the Risk Management Committee

During the Financial Year under review, three (3) meetings of the Risk Management Committee have been held on May 27, 2022, November 11, 2022, and February 10, 2023, with the necessary quorum being present at the meeting:

Name of the Members	Status	Category	No. of Meetings attended
Mrs. Freyan Jamshed Desai*	Chairperson and Member	Independent Non-Executive Director	1
Mr. Patanjali Govind Keswani	Member	Executive Chairman & Managing Director	3
Dr. Arindam Kumar Bhattacharya	Member	Independent Non-Executive Director	1
Mr. Niten Malhan	Member	Independent Non-Executive Director	2
Mr. Pradeep Mathur**	Chairman & Member	Independent Non-Executive Director	1
Mr. Vikramjit Singh	Member	Senior Management (President)	3
Mr. Kapil Sharma	Member	Senior Management (Chief Financial Officer)	3

\* Mrs. Freyan Jamshed Desai has been inducted as Chairperson and Member of the Committee w.e.f December 4, 2022.

\*\* Mr. Pradeep Mathur ceased to be an Independent Director of the Company and Chairman and Member of the Committee w.e.f. December 4, 2022.

#### **Sustainability Committee**

During the Financial Year under review, the Sustainability Committee has been constituted by the Board of Directors in their meeting held on February 10, 2023 with the following members and no meeting has been held during the Financial Year under review.

#### Name of the Status Category Members Independent Non-Mrs. Frevan Member Jamshed Desai Executive Director Mr. Patanjali Govind Member Executive Chairman & Keswani Managing Director Mr. Kapil Sharma Member Senior Management (Chief Financial Officer) Mr. Jaqdish K Member Senior Management Chawla (EVP – Projects and Engineering) Mr. Vikramjit Singh Member Senior Management (President) Ms. Aradhana Lal Member Senior Management (SVP - Sustainability & ESG)

The terms of reference of the Sustainability Committee inter alia include the following:

- Identify key performance indicators for Sustainability;
- · Oversee implementation of the ESG Policy; and
- Provide necessary direction and guidance w.r.t the ESG Policy.

#### Name and Designation of Compliance **Officer:**

Mr. Nikhil Sethi

AVP Legal & Group Company Secretary

#### **Investor Grievances/Complaints**

The details of the investor complaints received and resolved during the Financial Year under review are as follows:

Number of Investor Complaints received so far	0
Number of complaints resolved	0
Number of complaints not solved to the satisfaction of shareholders	0
Number of pending complaints	0
Closing Balance	0

#### **General Body Meeting**

The date, time, and venue of the last three Annual General Meetings are given below.

Financial Year	Date	Time	Venue	Special Resolution Passed
2021-22	14.09.2022	03.00 P.M	Meeting was held through Video Conferencing / Other Audio-Visual Means facility. (Deemed Venue - Regd. Office: Lemon Tree Hotels Limited, Asset No. 6, Aerocity Hospitality District, New Delhi-110037)	Yes
2020-21	30.09.2021	03.00 P.M	Meeting was held through Video Conferencing / Other Audio-Visual Means facility. (Deemed Venue - Regd. Office: Lemon Tree Hotels Limited, Asset No. 6, Aerocity Hospitality District, New Delhi-110037)	No
2019-20	29.09.2020	03.00 P.M	Meeting was held through Video Conferencing / Other Audio-Visual Means facility. (Deemed Venue - Regd. Office: Lemon Tree Hotels Limited, Asset No. 6, Aerocity Hospitality District, New Delhi-110037)	Yes

No special resolution was passed by the postal ballot during the last three years. However, the Company has send the Notice of Postal ballot dated April 28, 2023 to the shareholders of the Company on May 12, 2023 for passing of the following resolutions:

#### Sr. No. Resolutions Proposed

- Approval for re-appointment of Mr. Patanjali Govind Keswani, as Chairman and Managing Director, as a special resolution
- 2 Approval of the limits for furnishing of corporate guarantee for and on behalf of Iora Hotels Private Limited, Related Party, as an ordinary resolution
- Approval of the limits for furnishing of corporate **B. Financial Year** guarantee for and on behalf of Fleur Hotels Private Limited, Related Party, as an ordinary resolution

The results of the postal ballot shall be declared on or before June 15, 2023.

#### Means of Communication

Information like Quarterly/Half Yearly/Annual Financial Results and press releases on significant developments in the Company that have been made available from time to time have been submitted to the stock exchanges on which the Companies shares are listed to enable them to put these on their websites and communicate to their members. The Quarterly/ Half Yearly/Annual Financial Results are published in English and Hindi language newspapers normally in the Financial Express and Jansatta. Moreover, the Management Discussion and Analysis as well as the Business Responsibility and Sustainiability Report also forms part of this Board Report. The Company is electronically filling all reports/information including quarterly results, shareholding pattern, Corporate Governance Report and so on, on the website of the NSE at www.nseindia.com and on the website of the BSE at www.bseindia.com

The Company also ensures that the details of its business, financial information, investor presentations, shareholding pattern, compliance with corporate governance, policies, contact information of the designated officials of the Company who are responsible for assisting and handling investor grievances including all other mandatory disclosures are promptly and prominently displayed on the website of the Company at www.lemontreehotels.com.

#### **Prohibition of Insider Trading**

During the Financial Year under review, the Company has in place a Code of Conduct for Prohibition of Insider Trading under the SEBI (Prohibition of Insider Trading) Regulations, 2015 and the same is uploaded on the website of the Company at https://www. lemontreehotels.com/factsheet/Policies/Code\_of\_ Conduct\_for\_Regulation\_Monitoring\_and\_Reporting. pdf.

# **Statutory Reports**

#### General Shareholder Information

#### A. Annual General Meeting:

The date of the Annual General Meeting for the Financial Year under review is yet to be finalised by the Board. The date/cut-off date for the purpose of remote e-voting shall be communicated to shareholders though Notice of Annual General Meeting. The meeting shall be held through video conferencing in compliance with the provisions of the Act/ SEBI (LODR) Regulations.

The Financial Year of the Company starts from 1<sup>st</sup> day of April and ends on the 31<sup>st</sup> day of March of next year.

Financial Calendar 2023 (tentative) First Quarter Results: First/Second week of August, 2023 Second Quarter Results: First/Second week of November, 2023 Third Quarter Results: First/Second week of February, 2024 Audited Annual Results for the year ending on March 31, 2024: Third/Fourth week of May, 2024

# C. Dividend Payment Date

The Directors of the Company have not recommended any dividend for the Financial Year under review.

#### D. Name and Address of Stock Exchange and Date of Listing

	Name and address of the Stock Exchange	Date	Stock Code
1	National Stock Exchange of India Limited C-1, Block G, Bandra Kurla Com-plex Bandra (East), Mumbai 400 051	April 9, 2018	LEMONTREE
2	BSE Limited P. J. Towers, Dalal Street, Mumbai 400 001	April 9, 2018	541233

Annual listing fees for the FY24 have been paid by the Company to BSE Limited and National Stock Exchange of India Limited.

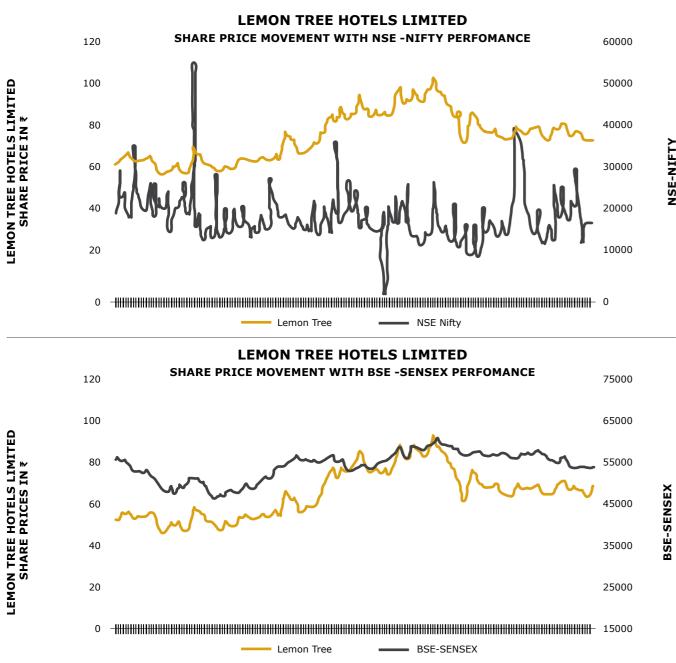
#### E. Stock Market Data & Stock Performance

The details of stock market data and stock performance for the Financial Year under review are as under:

#### Market Price Data from April, 2022 to March, 2023

		DOF			NCE	
Month		BSE			NSE	
	High (₹)	Low (₹)	Volume (Nos.)	High (₹)	Low (₹)	Volume (Nos.)
Apr-22	71.40	62.05	16687114	71.45	62.10	133048352
May-22	67.70	52.20	12584869	67.85	57.00	88452791
Jun-22	71.40	58.30	6677972	71.45	58.30	59689476
Jul-22	69.10	59.75	5663943	69.10	60.10	51716876
Aug-22	79.05	64.80	14959398	79.10	64.65	179322290
Sep-22	88.40	69.90	23551990	88.50	69.90	192968069
Oct-22	93.50	82.05	9034715	93.45	82.05	79648783
Nov-22	102.40	84.10	11961527	102.50	84.05	123818478
Dec-22	103.30	70.25	17074359	103.40	70.20	122027740
Jan-23	86.45	71.95	8083927	86.25	71.95	55276378
Feb-23	83.00	72.90	9778563	82.95	72.50	82926218
Mar-23	82.45	72.85	7082272	82.45	72.80	67352732

#### Performance in comparison to broad-based indices



#### F. Share Transfer Agent

All the work related to the shares held in physical form as well as shares held in electronic (dematerialised) form is being done at a single point and for this purpose a SEBI registered category I Registrar and Share Transfer Agent has been appointed, whose details are given below.

#### KFin Technologies Ltd

(Formerly known as "Karvy Fintech Private Limited")

"Selenium Building, Tower B", Plot NO. 31 & 32, Financial District, Nanakramguda, Serilingampally, Rangareddi, Hyderabad-500032, Telangana

Toll free number - 1- 800-309-4001

E-mail: <a href="mailto:einward.ris@kfintech.com">einward.ris@kfintech.com</a>

Website: www.kfintech.com

#### H. Distribution of Shareholding

The shareholding distribution of equity shares as on March 31, 2023, is given hereunder:

Number of Equity Shares Held	Number of shareholders	% of total shareholders	Number of shares held	% Shareholding
1-5000	244604	98.44	67345180	8.50
5001-10000	2021	0.81	14608662	1.84
10001-20000	916	0.37	13034906	1.65
20001-30000	283	0.11	7114497	0.90
30001-40000	142	0.06	5024412	0.63
40001-50000	90	0.04	4109546	0.52
50001-100000	138	0.06	9858260	1.24
100001-ABOVE	281	0.11	671151001	84.71
TOTAL	248475	100.00	792246464	100.00

#### I. Category Wise Shareholding

S. No.	Description	Total no of Equity Shares held as on March 31, 2023	Percentage
1	Promoter & Promoter Group - Bodies Corporate	18,40,78,143	23.23
2	Promoter & Promoter Group - Individual	29,85,764	0.38
3	Directors and their relatives	5,45,776	0.07
4	Foreign Portfolio- Corp	19,37,89,025	24.46
5	Foreign Bodies Corporates	11,98,97,329	15.13
6	Mutual Funds	8,02,11,768	10.12
7	Resident Individuals	13,70,42,969	17.30
8	Bodies Corporates	5,14,47,891	6.49
9	Employees	47,19,763	0.60
10	Trusts	2,90,043	0.04
11	ESOP Trust	6,39,241	0.08
12	Non-Resident Indian Non-Repatriable	45,53,261	0.57
13	Clearing Members	2,04,419	0.03
14	Non-Resident Indians	38,05,797	0.48
15	HUF	28,32,376	0.36
16	NBFC	2,000	0.00

#### G. Share Transfer System

To expedite the transfer of shares in physical form, authority has been delegated to the Stakeholder's Relationship Committee of the Board of Directors and all transfers shall be recorded by the Stakeholder's Relationship Committee within a period of 15 days from the date of receipt subject to the documents being complete and valid in all respects. Transfers of equity shares in dematerialised form are done through depositories with no involvement of the Company. Transfers of equity shares in physical form are processed by the Company's R&T Agents, M/s Kfin Technologies Ltd. The Company obtains a yearly certificate from a Company Secretary in Practice in respect of the share transfers as required under Regulation 40(9) of the SEBI (LODR) Regulations and files a copy of the said certificate to the stock exchanges on which the Company's shares are listed.

S. Description No.	Total no of Equity Shares held as on March 31, 2023	Percentage
17 Key Managerial Person	11,19,486	0.14
18 Qualified Institutional Buyer	7,11,385	0.09
19 Foreign National	1,500	0.00
20 Foreign Portfolio Investors	1	0.00
21 Alternative Investment Fund	33,68,527	0.43
Total	792,246,464	100.00

#### J. Dematerialisation of Shares

As on March 31, 2023, 99.72% of the total equity shares were held in dematerialised form.

#### K. Outstanding Convertible Instruments

The Company doesn't have any Outstanding Convertible Instruments having any impact on the equity.

#### L. Commodity Price Risk or Foreign Exchange Risk and Hedging Activities

The Company has not undertaken any forex or hedging transactions during the Financial Year under review.

#### M. Hotel Location

The hotel locations have been provided in the corporate overview section of the Integrated Report and are also available on the Company's website at <u>www.lemontreehotels.com</u>.

#### **N. Address for Correspondence**

Investors may address their queries to the Company at the address mentioned hereinbelow:

Mr. Nikhil Sethi AVP Legal & Group Company Secretary Compliance Officer Asset No. 6, Aerocity Hospitality District New Delhi 110037, India Tel: +91 11 4605 0122 Facsimile: +91 11 4605 0110 E-mail: sectdeptt@lemontreehotels.com

**O.** The securities of the Company were never suspended from trading on the NSE and BSE during the Financial Year under review.

P. List of All Credit Ratings Obtained by the Entity Along with any Revisions Thereto During the Relevant Financial Year, for All Debt Instruments of Such Entity or any Fixed Deposit Programme or Any Scheme or Proposal of the Listed Entity Involving Mobilisation of Funds, Whether in India or Abroad

This is not applicable during the Financial Year under review.

#### **Other Disclosures**

#### Related party transactions

The Company has formulated a policy on materiality of Related Party Transactions and dealing with Related Party Transactions and the same has been disclosed on the Company's website at the following link: <u>https://www.lemontreehotels.com/</u> <u>factsheet/Policies/Related Party Transaction</u> <u>Policy.pdf</u>.

All related party transactions including transactions of a repetitive nature requiring omnibus approval are placed before the Audit Committee for approval.

The details of related party transactions entered into by the Company pursuant to each omnibus approval given, are reviewed by the Audit Committee. There were no materially significant related party transactions in the Company in the year that have any potential conflict with the interests of the Company.

Related party disclosures as required under the SEBI (LODR) Regulations are given in the notes to the Financial Statements.

#### Statutory compliances/penalties

There are no penalties or strictures imposed on the Company by the stock exchanges on which the Company's shares are listed or by SEBI or any other statutory authority on any matter related to capital markets during the last three years.

Vigil mechanism and whistle blower policy

With a view to adopting the highest ethical standards in the course of business, the Company has a Whistle Blower Policy in place for reporting instances of conduct which are not in conformity with the policy. Directors, employees, vendors, or any person having dealings with the Company may report non-compliance to the Chairman of the Audit Committee, who reviews the report. Confidentiality is maintained of such reporting, and it is ensured that any whistle blower is not subjected to any discrimination.

No person was denied access to the Audit Committee. The said policy is also uploaded on the website of the Company at <u>https://www. lemontreehotels.com/factsheet/Code of</u> <u>Conduct and Vigil Mechanism.pdf</u>

#### Compliance with mandatory and nonmandatory requirements under Chapter IV of SEBI (LODR) Regulations

The Company is regularly complying with the SEBI (LODR) Regulations as stipulated therein. Information, certificates and returns as required under the provisions of SEBI (LODR) Regulations are sent to the stock exchanges on which the Company's shares are listed within the prescribed time.

The Company has complied with all the mandatory requirements of the SEBI (LODR) Regulations.

The status of compliance with the non-mandatory requirements is as under:

#### 1. The Board

The Chairman of the Company is an Executive Chairman and hence the provisions for Non-Executive Chairman are not applicable as on date. All other requirements of the Board during the Financial Year under review have been complied with.

# Financial Statements

#### 2. Shareholders Rights

Quarterly and Half Yearly financial results are furnished to the stock exchanges on which the Company's shares are listed, published in a prescribed newspaper and also uploaded on the website of the Company at <u>https://investors.lemontreehotels.com/#</u>. The same are not separately sent to each of the shareholders. Significant events are posted on the Company's website from time to time.

#### 3. Modified Opinion(s) in Audit Report

There are no modified opinion(s) on the Financial Statements for the Financial Year under review.

#### 4. Reporting of Internal Auditor

The Internal Auditor reports to the Audit Committee.

# Disclosure of commodity price risks and commodity hedging activities

This is not applicable as the Company does not trade in commodity price risk and commodity hedging activities.

#### Policy for determining material subsidiaries and dealing with related party transactions

The Board has formulated a policy for determining material subsidiaries pursuant to the provisions of the SEBI (LODR) Regulations which is available on the website of the Company at <u>https://www.lemontreehotels.com/factsheet/Policies/Determination of Material Subsidiary Policy.pdf</u>.

Three (3) of the Independent Non-Executive Directors of the Company are also on the Board of material subsidiary viz. Fleur Hotels Private Limited, one (1) of the Independent Non-Executive Directors of the Company are also on the Board of material subsidiaries viz. Berggruen Hotels Private Limited, Hyacinth Hotels Private Limited and Iora Hotels Private Limited.

#### Details of utilisation of funds raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A)

The Company has not raised funds through preferential allotment or qualified institutions

placement as specified under Regulation 32 (7A) during the FY23.

A certificate from a company secretary in practice that none of the directors on the board of the company have been debarred or disgualified from being appointed or continuing as directors of companies by the **Board/Ministry of Corporate Affairs or any** such statutory authority.

The Company has obtained a certificate from a practicing company secretary that none of the Directors on the Board of the Company have been debarred or disgualified from being appointed or continuing as directors of companies by the Board/ Ministry of Corporate Affairs or any such statutory authority which forms part of the Corporate Governance Report attached to this Board Report as **`Annexure – 5**`.

Total fees for all services paid by the listed entity and its subsidiaries, on a consolidated basis, to the statutory auditor and all entities in the network firm/network entity of which the statutory auditor is a part

The total fees paid to M/s Deloitte Haskins & Sells LLP, Statutory Auditor, by the Company and its subsidiaries on a consolidated basis for the Financial Year under review is ₹ 1.36 Crore.

#### Disclosures in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act,2013

During the Financial Year ended March 31, 2023, the Company has not received any complaint in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

Number of Complaints filed during the financial year under review	0
Number of complaints disposed of during the financial year under review	0
Number of complaints pending as on the end of financial year	0

#### **Scores**

The Company has registered itself for SEBI Complaints Redress System (SCORES), a centralised web-based complaints redress system with 24 x 7 access. It allows online lodging of complaints at anytime from anywhere.

An automated email acknowledging the receipt of the complaint and allotting a unique complaint registration number is generated for future reference and tracking.

#### **Equity Shares in the Suspense Account**

The Company has in accordance with the procedure laid down in Schedule IV of the SEBI (LODR) Regulations opened a dematerialisation account named 'Lemon Tree Hotels Ltd. Unclaimed Suspense Demat Account'. However, no shares have been transferred till March 31, 2023.

#### **Reconciliation of Share Capital Audit**

The reconciliation of Share Capital Audit is conducted by the Practicing Company Secretary to reconcile the total admitted capital with National Securities Depository Limited and Central Depository Services (India) Limited ("Depositories") and the total issued and listed capital. The audit confirms that the total issued / paid up capital is in agreement with the aggregate of the total number of shares in physical form and the total number of shares in dematerialised form (held with the Depositories) and that requests for dematerialisation of shares are processed by the R & T Agent within the stipulated period of twenty one (21) days and uploaded with the concerned Depositories.

#### Information on Deviation from Accounting Standards, if any.

The Company has adopted Indian Accounting Standards (Ind AS) in preparation of the annual accounts for the FY23.

#### Non acceptance of any recommendation of any Committee of the Board which was mandatorily required:

During the year, the Board has accepted all recommendations received from all its committees.

#### **Disclosure of Compliance with the Corporate** Governance Requirements Specified in Regulation 17 to 27 and Regulation 46 of SEBI (LODR) Regulations

The Company has complied with the applicable provisions of the SEBI (LODR) Regulations including Regulation 17 to 27 and Regulation 46 of the SEBI (LODR) Regulations.

The Company submits a quarterly compliance report on corporate governance signed by the Compliance Officer to the stock exchanges on

which the Company's shares are listed within the prescribed timelines from the close of every quarter. Such quarterly compliance report on corporate governance is also posted on the website of the Company at https://investors. lemontreehotels.com/#.

A certificate from M/s Sanjay Grover & Associates, Practicing Company Secretary confirming compliance with the conditions of the corporate governance as stipulated under the SEBI (LODR) Regulations, is forming part of this Board Report.

#### **CEO/CFO** certification

To comply with Regulation 17(8) of the SEBI (LODR) Regulations, the Chairman & Managing Director and the Chief Financial Officer have certified that the financial statements present a true and fair view of the Company's affairs and are in compliance with existing accounting standards.

#### **Code of Conduct**

The Board of Directors of the Company has adopted the Code of Conduct for Directors and Senior Management Personnel. The Code of Conduct is applicable to Executive and Non-Executive Directors as well as Senior Management Personnel. As per the SEBI

**Financial Statements** 

(LODR) Regulations, the duties of Independent Non-Executive Directors have been suitably incorporated in the said Code as laid down in the Act.

A copy of the Code of Conduct is available on the Company's website <a href="https://www.lemontreehotels">https://www.lemontreehotels</a>. com/factsheet/Code\_of\_Conduct\_for\_Directors\_ Senior Management.pdf

A declaration signed by the Chairman & Managing Director is given below:

I hereby confirm that:

The Company has obtained from all the members of the Board and Senior Management Personnel, an affirmation that they have complied with the Code of Conduct for Directors and Senior Management Personnel in respect of the Financial Year ended March 31, 2023.

For and on behalf of the Board of Directors of Lemon Tree Hotels Limited

#### Patanjali Govind Keswani

Place: New Delhi

Date: May 30, 2023 Chairman & Managing Director DIN:00002974

# Certificate of Non-Disqualification of Directors

(Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To, The Members of **Lemon Tree Hotels Limited** Asset No. 6, Aerocity Hospitality District New Delhi – 110037

We have examined the relevant registers, records, forms, returns and disclosures received from the Directors of Lemon Tree Hotels Limited having CIN: L74899DL1992PLC049022 and having registered office at Asset No. 6, Aerocity Hospitality District, New Delhi -110037 (hereinafter referred to as 'the Company'), produced before me by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In our opinion and to the best of our information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and explanations furnished to me by the Company & its officers, we hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ending on March 31, 2023 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs, or any court or any other Statutory Authority:

Sr. No.	Name of Director	DIN	Date of appointment in Company
1.	Mr. Patanjali Govind Keswani	00002974	07/10/2002
2.	Mr. Willem Albertus Hazeleger	07902239	09/08/2017
3.	Mr. Niten Malhan	00614624	06/11/2020
4.	*Mr. Ashish Kumar Guha	00004364	15/06/2017
5.	*Mr. Arvind Singhania	00934017	15/06/2017
6.	Mr. Paramartha Saikia	07145770	15/06/2017
7.	Mrs. Freyan Jamshed Desai	00965073	15/06/2017
8.	**Mr. Pradeep Mathur	05198770	05/12/2017
9.	Dr. Arindam Kumar Bhattacharya	01570746	11/04/2019
10.	Mr. Aditya Madhav Keswani	07208901	17/06/2015

\* Ceased to be Independent Director w.e.f. September 14, 2022

\*\* Ceased to be Independent Director w.e.f. December 04, 2022

Ensuring the eligibility for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. Our responsibility is to express an opinion on these based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Place: Delhi Date: May 30, 2023

#### **Dhawal Kant Singh**

Membership No.: F8687 CP No.:7347 Peer Review No. 1724/2022 UDIN: F008687E000372688

# Corporate Governance Certificate

#### To The Members Lemon Tree Hotels Limited

We have examined the compliance of conditions of Corporate Governance by **Lemon Tree Hotels Limited** ("the Company"), for the financial year ended March 31, 2023 as stipulated under Regulations 17 to 27 and clauses (b) to (i) of Regulation 46(2) and Para C, D and E of Schedule V to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").

The compliance of conditions of Corporate Governance is the responsibility of the management of the Company. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated under Regulations 17 to 27 and clauses (b) to (i) of Regulation 46(2) and Para C, D and E of Schedule V to the Listing Regulations.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

May 30, 2023 New Delhi

#### For Sanjay Grover & Associates

Company Secretaries Firm Registration No.: P2001DE052900 Peer Review Certificate No: 1352/2021

#### Ramit Rastogi

Partner CP No.: 18465; M. No.: F6952 UDIN: F006952E000431431

## Certification by Managing Director and Chief Financial Officer

## of the Company

Pursuant to Regulation 17(8) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

This is to certify that:

- a. We have reviewed financial statements and the cash flow statement for the year ended March 31, 2023 of Lemon Tree Hotels Limited (the 'Company') and that to the best of our knowledge and belief:
  - (i) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading:
  - (ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting in the Company and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting. We have disclosed to the Auditors and the Audit Committee deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d. We have indicated to the Auditors and Audit Committee
  - (i) Significant changes in internal control over financial reporting during the year;
  - (ii) Significant changes in accounting policies during the year and the same have been disclosed in the notes to the financial statements; and
  - (iii) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

#### For Lemon Tree Hotels Limited

Place: New Delhi Date: May 30, 2023

**Kapil Sharma** Chief Financial officer

Patanjali Govind Keswani Chairman & Managing Director DIN: 00002974

## Remuneration to Directors and Employees

[Pursuant to Rule 5(2) & 5(3) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014

Sr. No.	Description	Directors		Empl	oyees	
a.	Name of the employee	Mr. Patanjali Govind Keswani (1)	Ms. Harleen Mehta (2)	Mr. Vikramjit Singh (3)	Mr. Jagdish K Chawla (4)	Mr. Kapil Sharma (5)
b.	Designation of the employee	Chairman & Managing Director	Sr. Vice President - Sales	President	Executive Vice President-Projects & Engineering	Executive Vice President - Finance & Chief Financial Officer
c.	*Remuneration received (₹ in Lakhs)	351.05	138.67	127.83	113.05	91.85
d.	Nature of employment, whether contractual or not	Non-contractual	Non-contractual	Non-contractual	Non-contractual	Non-contractual
e.	Qualifications and experience of the employee	B. Tech in Electrical Engineering from IIT Delhi and PGDBM from IIM Calcutta. He has a experience of over 35 years	Master's in Business Administration from Symbiosis Institute of Management Studies, Pune. She also has a Hotel Management Degree from IHM Gwalior. Experience over 20 years	Graduate from Sri Ram College of Commerce and a post graduate in Hospitality Management and Administration from the Taj Group of Hotels and has an experience of over 25 years	Diploma Degree in Electrical Engineering from Pusa Polytechnic, Pusa, New Delhi and has a total experience of over 42 years in the field of engineering, construction and operations	Chartered Accountant. He has a experience of over 25 years
f.	Date of commencement of employment with company	01.09.2002	19.08.2019	15.05.2014	01.11.2002	01.12.2004
g.	The age of such employee	64 Years	48 years	48 years	66 years	54 years
h.	The last employment held by such employee before joining the Company	Senior Partner A.T. Kearney Inc., India	Hyatt Hotels and Resorts, where her last role was as Vice President -Sales Operations India	He was an entrepreneur in Assam where he ran his own hotel	Taj Group of Hotels	Head-Finance and Accounts, Leroy Somer & Controls India Private Limited
i.	The percentage of equity shares held by the employee in the Company within the meaning of Clause(iii) of sub-rule (2) above	0.04	Nil	0.05	0.08	0.14
j.	Whether any such employee is a relative of any director or manager of the Company and if so, the name of such director or manager	Mr. Aditya Madhav Keswani, Director	N.A.	N.A.	N.A.	N.A.

Note(s): Gross remuneration includes basic salary, allowances, taxable value of perquisites and the Company's contribution to Provident Fund, but excludes provision for retiring gratuity and leave benefits.

**ANNEXURE-6** 

## Remuneration to Employees

[Pursuant to Rule 5(2) & 5(3) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014

Sr. No.	Description			Employees		
a.	Name of the employee	Mr. Davander Tomar (6)	Ms. Ritu Ranjan (7)	Mr. Gaurav Goyal (8)	Mr. Devinder Kumar (9)	Ms. Sareena Kochhar (10)
b.	Designation of the employee	Executive Vice President- Corporate Affairs	Sr. Vice President - Chief Design Officer	General Manager- Sales	Assistant Vice President-RMD	Sr. Vice President Housekeeping
c.	Remuneration received* (₹ in Lakhs)	85.94	60.07	55.08	52.27	46.99
d.	Nature of employment, whether contractual or not	Non-contractual	Non-contractual	Non-contractual	Non-contractual	Non-contractual
e.	Qualifications and experience of the employee	M.A & LLB from Delhi University and has a total experience of over 38 years.	B.A (Honors) in Philosophy from Delhi University in the year 1987 and having 20 years of experience	over 20 years of	Post Graduate Diploma in Hotel Accommodation and Management with over 23 years of experience	B.Sc (Home Science) and Diploma in Hotel Management with over 33 years of experience in Hospitality
f.	Date of commencement of employment with company	25.09.2002	01.04.2014	09.05.2016	01.07.2010	15.07.2006
g.	The age of such employee	62 years	57 years	42 years	44 Years	58 years
h.	The last employment held by such employee before joining the Company	Area Security Manager-Taj Group of Hotels	Self employed	He has previously worked with SPREE Hotels & Resorts Pvt. Ltd. as Vice President	He has previously worked with ITC Group of Hotels as Revenue Manager, Reservation Manager and Duty Manager.	Corporate Executive Housekeeper with VLCC Health Care.
i.	The percentage of equity shares held by the employee in the Company within the meaning of Clause(iii) of sub-rule (2) above	0.00	0.05	0.01	0.01	0.03
j.	Whether any such employee is a relative of any director or manager of the Company and if so, the name of such director or manager	N.A.	N.A.	N.A.	N.A.	N.A.

Note(s): Gross remuneration includes basic salary, allowances, taxable value of perquisites and the Company's contribution to Provident Fund, but excludes provision for retiring gratuity and leave benefits for which separate figures are not available.

> For and on behalf of the Board of Directors of **Lemon Tree Hotels Limited**

> > Patanjali Govind Keswani

Chairman & Managing Director DIN: 00002974

Details pertaining to remuneration as required u/s 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and remuneration of Managerial personnel) Rules, 2014

1. The ratio of the remuneration of each director to the median remuneration of Secretary or Manager, if any, in the financial year:-

Name	Designation	Ratio of remuneration of each Director to the median remuneration of employees	Percentage increase in remuneration*
Mr. Patanjali Govind Keswani	Chairman and Managing Director	275	112.86
Mr. Kapil Sharma	Chief Financial Officer	N.A.	2.23
Mr. Nikhil Sethi	AVP Legal & Group Company Secretary	N.A.	27.53

\* Due to Covid pandemic which has highly impacted the performance of the hotels, there has been salary cuts ranging from 50% to 66% to managerial employees and 100% to Chairman & Managing Director during a major part of the FY22, accordingly the percentage increase in remuneration is not comparable.

No other Directors were paid remuneration during the Financial Year ended March 31, 2023.

year.

The percentage increase in the median remuneration of employees in the FY23 is 1%.

- 3. The number of permanent employees on the rolls of the Company. the locations globally.
- 4. Average percentile increases already made in the salaries of employees other than the

This clause is not comparable/applicable during the Financial Year ended March 31, 2023, as due to the Covid pandemic which has highly impacted the performance of the hotels, the Company has given salary cuts ranging from 50% to 66% to employees and 100% to Chairman & Managing Director during a major part of the FY22.

5. It is hereby affirmed that the remuneration paid during the Financial Year ended March 31, 2023, is as per the Nomination and Remuneration Policy of the Company.

Place: New Delhi

Date: May 30, 2023

Place: New Delhi Date: May 30, 2023 **ANNEXURE-7** 

# the employees of the Company for the financial year, the percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company

#### 2. The percentage increase in the median remuneration of employees in the financial

The number of permanent employees on the rolls of the Company as on March 31, 2023, is 771 across all

### managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration.

For and on behalf of the Board of Directors of **Lemon Tree Hotels Limited** 

#### Patanjali Govind Keswani

Chairman & Managing Director DIN: 00002974

#### **ANNEXURE-8**

# Secretarial Audit Report For the Financial Year Ended March 31, 2023

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members Lemon Tree Hotels Limited (CIN: L74899DL1992PLC049022) Asset No. 6, Aerocity Hospitality District, New Delhi-110037

compliance of applicable statutory provisions and the adherence to good corporate practices by **Lemon Tree Hotels Limited** (hereinafter called 'the Company'). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

#### We report that-

- a) Maintenance of secretarial records is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed, provide a reasonable basis for our opinion.
- c) We have not verified the correctness and appropriateness of the financial statements of the Company.
- d) Wherever required, we have obtained the Management representation about the compliances of laws, rules and regulations and happening of events etc.
- e) The compliance of the provisions of the corporate and other applicable laws, rules, regulations and standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.
- f) The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which

the management has conducted the affairs of the Company.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, We have conducted the secretarial audit of the agents and authorised representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2023 ("Audit Period") complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

> We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the Audit Period according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder:
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings, wherever applicable;
- (v) The following Regulations prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;

- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 {Not applicable during the audit period};
- (d) The Securities and Exchange Board of India Equity) Regulations, 2021;
- (e) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993;
- (f) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2021 {Not applicable during the audit period};
- (q) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018 {Not applicable during the audit period}; and
- (h) The Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015;

We have also examined compliance with the generally complied with.

applicable clauses of the Secretarial Standards on We further report that pursuant to the Orders Meetings of the Board of Directors and on General dated 12<sup>th</sup> October, 2022, 14<sup>th</sup> November, 2022 and Meetings issued by the Institute of Company 25<sup>th</sup> November, 2022 ("Orders") of the Hon'ble National Secretaries of India with which the Company has Company Law Tribunal, New Delhi Bench, Court- III ("Hon'ble NCLT"), shareholders and creditors approved the Scheme of Amalgamation between Valerian We report that the Company has complied with Management Services Private Limited, Grey Fox the provisions of the Act, Rules, Regulations, Project Management Company Private Limited, PSK Standards and Guidelines, to the extent applicable, Resorts & Hotels Private Limited, Dandelion Hotels as mentioned above, during the Audit Period. Private Limited and Lemon Tree Hotels Limited at their respective meetings held on January 19, 2023. The vi) The Company is engaged in the Hotel Business and scheme is pending before Hon'ble National Company Law Tribunal ("Hon'ble NCLT") and other statutory authorities for approval.

is running hotels at various locations PAN India. As informed by the management, the Legal Metrology Act, 2009 & rules made thereunder and Food Safety and Standards Act, 2006 & rules made thereunder are the laws specifically applicable to the Company. On the basis of recording in the minutes of Board of Directors, our check on test basis and management representation, we are of the view that the Company has ensured the compliance of laws specifically applicable on it.

We further report that the Board of Directors of May 30, 2023 the Company is duly constituted with proper balance New Delhi

Financial Statements

of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the audit period were carried out in compliance with the provisions of the Act.

(Share Based Employee Benefits and Sweat Adequate notice was given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance except for those meetings which were held at shorter notice in compliance of the provisions and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

> Board decisions are carried out with unanimous consent and therefore, no dissenting views were required to be captured and recorded as part of the minutes.

> We further report that systems and processes in the Company are satisfactory, which can further be strengthened commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

#### For Sanjay Grover & Associates

Company Secretaries Firm Registration No.: P2001DE052900 Peer Review Certificate No.: 1352/2021

**Ramit Rastogi** 

Partner CP No.: 18465; M No.: F6952 UDIN: F006952E000431541

ANNEXURE-9

# Secretarial Audit Report of Material Subsidiary Companies

#### FORM NO. MR.3

#### Secretarial Audit Report For the Financial Year Ended 31<sup>st</sup> March, 2023

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

#### To,

#### The Members, **Fleur Hotels Private Limited** CIN: U55101DL2003PTC207912 Address: Asset No. 6, Aerocity Hospitality District, New Delhi- 110037

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Fleur Hotels Private Limited** (hereinafter called **'the Company'**) which is an unlisted subsidiary of Lemon Tree Hotels Limited. Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing our opinion thereon. the company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the company

#### We report that-

- a) Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- c) We have not verified the correctness and appropriateness of the financial statements of the Company.
- d) Where ever required, we have obtained the management representation about the compliances of laws, rules and regulations and happening of events etc.
- e) The compliance of the provisions of the corporate and other applicable laws, rules, regulations, standards is the responsibility of the management.

Our examination was limited to the verification of procedures on test basis.

f) The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records as maintained and provided to us by the Company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31<sup>st</sup> March, 2023 (**'Audit Period'**) generally complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the Audit Period according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iii) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings, where applicable;

We have also examined compliance with the applicable clauses of the Secretarial Standard on Meetings of the Board of Directors and on

General Meetings issued by the Institute of Company Secretaries of India, which is generally complied with. We further report that members of the Company at their extra-ordinary general meeting held on August 02, 2022 passed following ordinary resolution(s)-

**We report that** the Company has generally complied with the provisions of the Act, Rules, Regulations and Guidelines, to the extent applicable, as mentioned above, during the Audit Period.

(iv) The Company is engaged in the Hotel Business and operating various Hotels. As informed by the management, the Food Safety and Standard Act, 2006 and Rules made thereunder are specifically applicable on the Company and filed at Hotel level.
 On the basis of management representation, the recording in the minutes of Board of Directors and 2 our check on test basis, we are of the view that the Company has generally ensured the compliance of alws specifically applicable on it.

We further report that the Board of Directors of the Company is duly constituted with proper balance of Executive, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the audit period were carried out in compliance with the provisions of the Act.

Adequate notice was given to all its directors to schedule the Board and Committee Meetings. Agenda and detailed notes on agenda were sent in advance of the meetings other than held at shorter notice and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting for meaningful participation at the meeting.

All decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committee of the Board, as the case may be.

We further report that systems and processes in the<br/>Company commensurate with the size and operations<br/>of the Company to monitor and ensure compliance with<br/>applicable laws, rules, regulations and guidelines.Place: Ghaziabad<br/>Date: Ghaziabad<br/>Date: May 29, 2023FCS No. - 9553 COP No. - 11671<br/>Date: May 29, 2023

Financial Statements

Pursuant to the provisions of Sections 149 & 152 read with Schedule IV and other applicable provisions, if any, of the Companies Act, 2013 and rules framed there under, for appointment of Mr. Aditya Madhav Keswani (DIN No. 07208901) as a Director of the Company, who was appointed as an Additional Director, in terms of the provisions of Section 161 of the Companies Act, 2013, whose period of office shall be liable to retire by rotation.

**We further report that** members of the Company at their extra-ordinary general meeting held on December 21, 2022 passed following special resolution(s)–

Pursuant to the provisions of the Companies Act, 2013 read with applicable rules and regulation and the provisions of the Foreign Exchange Management Act, 1999, the Foreign Exchange Management (Non-debt Instruments) Rules, 2019, to extend the term of conversion of 53,76,340, 0.01% cumulative compulsorily convertible preference shares, (the "CCPS") issued to APG Strategic Real Estate Pool N.V for an aggregate amount of ₹ 174,99,98,670 (Indian Rupees One Hundred Seventy Four Crore Ninety Nine Lakh Ninety Eight Thousand Six Hundred And Seventy Only), which were earlier convertible on December 21, 2022 (i.e. on the expiry of 30 months from the date of allotment i.e. June 22, 2020) to be now converted on or before June 30, 2023.

> For and on behalf of M/s. Prakash Verma & Associates (Company Secretaries in Practice) ICSI Unique Code – S2013DE203700 Peer Review Certificate No. – 882/2020

> > **CS Prakash Verma**

## FORM NO. MR.3 **Secretarial Audit Report**

#### For the Financial Year Ended March 31, 2023

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

Τo, The Members, **Berggruen Hotels Private Limited** (CIN: U55101MH2006PTC164475) Lemon Tree Premier, Mumbai, Opp. Mittal Industrial Estate Andheri Kurla Road, Mumbai-400059 (M.H.)

Sir,

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Berggruen** Hotels Private Limited (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing us opinion thereon.

#### We report that-

- a) Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- c) We have not verified the correctness and appropriateness of the financial records and Books of Accounts of the Company.
- d) Where ever required, we have obtained the Management representation about the compliances of laws, rules and regulations and happening of events etc.

- e) The compliance of the provisions of the Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.
- f) The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Based on our verification of the **Berggruen Hotels** Private Limited's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March **31, 2023** according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder:
- (ii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder.
- (iii) Other laws as applicable specifically to the Company:
  - The Legal Metrology Act, 2009 and rules made thereunder;
  - Food Safety and Standards Act, 2006 and rules made thereunder;

We have also examined compliance with the applicable Board decisions are carried out with unanimous clauses of the following: consent and therefore no dissenting member's views were required to be captured and recorded as part of (i) Secretarial Standards issued by The Institute the minutes.

of Company Secretaries of India as notified by Ministry of Corporate Affairs.

has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. and guidelines. mentioned above.

#### We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. There were no changes in the composition of the Board of Directors during the period under review.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance (except in cases where the meeting is held on shorter notice) and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Financial Statements

We further report that there are adequate systems and processes in the company commensurate with the size During the period under review the Company and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations

> We further report that during the audit period no specific events/actions took place having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards etc.

> > For **D.S. Associates** Company Secretaries

#### Dhawal Kant Singh Partner

Place : New Delhi Date : May 26, 2023 M. No.: F8687 / C P No.: 7347 Peer Review No. 1724/2022 UDIN: F008687E000372644

#### FORM NO. MR.3 **Secretarial Audit Report**

#### For the Financial Year Ended March 31, 2023

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

Τo, The Members, **Hvacinth Hotels Private Limited** (CIN: U55204DL2007PTC166050) Asset No. 6, Aerocity Hospitality District New Delhi - 110037

Sir,

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Hyacinth** Hotels Private Limited (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating by the Company, its officers, agents and authorised the corporate conducts/statutory compliances and expressing our opinion thereon.

#### We report that-

- a) Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- c) We have not verified the correctness and appropriateness of the financial statements of the Company.
- d) Where ever required, we have obtained the Management representation about the compliances of laws, rules and regulations and happening of events etc.
- e) The compliance of the provisions of the Corporate and other applicable laws, rules, regulations,

standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.

f) The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Based on our verification of the Hyacinth Hotels Private Limited's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the **Company** for the financial year ended on **March 31, 2023** according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder
- (ii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder
- (iii) Other laws as applicable specifically to the Company:
  - The Legal Metrology Act, 2009 and rules made thereunder
  - Food Safety and Standards Act, 2006 and rules made thereunder

We have also examined compliance with the applicable We further report that there are adequate systems and clauses of the following: processes in the company commensurate with the size and operations of the Company to monitor and ensure (i) Secretarial Standards issued by The Institute compliance with applicable laws, rules, regulations and guidelines.

of Company Secretaries of India as notified by Ministry of Corporate Affairs on the Board and General Meetings of the Company.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

We further report that:

The Board of Directors of the Company is duly constituted with Non-Executive Directors and Independent Directors. The Company was not required to appoint Executive Director in accordance with provisions of Companies Act, 2013 and there were no changes in the composition of the Board of Directors during the audit period.

Adequate notice is given to all directors to schedule the We further Report that except for what is stated above Board Meetings, agenda and detailed notes on agenda the Company has not undertaken any specific events were sent at least seven days in advance (except in / actions having a major bearing on the Company's cases where the meeting is held on shorter notice) affairs in pursuance of the above referred laws, rules, and a system exists for seeking and obtaining further regulations, guidelines, standards. information and clarifications on the agenda items before the meeting and for meaningful participation For D.S. Associates at the meeting. **Company Secretaries** 

Board decisions are carried out with unanimous consent and therefore no dissenting member's views were required to be captured and recorded as part of the minutes.

Financial Statements

We further report that during the audit period, the Company has:

- taken approval u/s 186 for inter corporate loans, guarantees, securities and investments vide special resolution passed in the Extra-ordinary General Meeting held on June 06, 2022.
- taken approval u/s 185 for granting of unsecured loan to IORA Hotels Private Limited vide special resolution passed in the Extra-ordinary General Meeting held on July 13, 2022.
- taken approval u/s 186 for granting loan, guarantee or providing security or investing in securities of other body corporates vide special resolution passed in the Extra-ordinary General Meeting held on July 14, 2022.

#### **Dhawal Kant Singh**

Place : New Delhi Date : May 29, 2023

Partner M. No.: F8687 / C P No.: 7347 Peer Review No. 1724/2022 UDIN: F008687E000372655

#### FORM NO. MR.3 **Secretarial Audit Report**

#### For the Financial Year Ended March 31, 2023

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

Τo, The Members. Iora Hotels Private Limited (CIN: U55101DL2009PTC192981) Asset No. 6, Aerocity Hospitality District New Delhi-110037

Sir,

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Iora Hotels** Limited's books, papers, minute books, forms **Private Limited** (hereinafter called the Company). Secretarial Audit was conducted in a manner that the Company and also the information provided by provided us a reasonable basis for evaluating the the Company, its officers, agents and authorised corporate conducts/statutory compliances and representatives during the conduct of Secretarial expressing our opinion thereon.

#### We report that-

- a) Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- c) We have not verified the correctness and appropriateness of the financial statements of the Company.
- d) Where ever required, we have obtained the Management representation about the compliances of laws, rules and regulations and happening of events etc.
- e) The compliance of the provisions of the Corporate and other applicable laws, rules, regulations,

standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.

f) The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Based on our verification of the Iora Hotels Private and returns filed and other records maintained by Audit, We hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the **Company** for the financial year ended on **March 31, 2023** according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder.

We have also examined compliance with the applicable clauses of the following:

(i) Secretarial Standards issued by The Institute of Company Secretaries of India as notified by Ministry of Corporate Affairs on the Board and General Meetings of the Company.

During the period under review the Company has complied with the provisions of the Act,

Rules, Regulations, Guidelines, Standards, etc. We further report that during the audit period, the mentioned above. Company has:

We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the We further Report that except for what is stated above Board Meetings, agenda and detailed notes on agenda the Company has not undertaken any specific events were sent at least seven days in advance (except in / actions having a major bearing on the Company's cases where the meeting is held on shorter notice) affairs in pursuance of the above referred laws, rules, and a system exists for seeking and obtaining further regulations, guidelines, standards. information and clarifications on the agenda items before the meeting and for meaningful participation For **D.S. Associates** at the meeting. Company Secretaries

Board decisions are carried out with unanimous consent and therefore no dissenting member's views were required to be captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Financial Statements

- taken approval u/s 180 (1) (c) for borrowing more than paid up capital and free reserves of the Company vide special resolution passed in the Extra-ordinary General Meeting held on June 06, 2022.
- taken approval u/s 180 (1) (a) for mortgaging, hypothecating and charging its assets of the Company for securing financial facilities vide special resolution passed in the Extra-ordinary General Meeting held on August 30, 2022.

#### Dhawal Kant Singh

Partner M. No.: F8687 / C P No.: 7347 Peer Review No. 1724/2022 UDIN: F008687E000372677

Place : New Delhi Date : May 29, 2023

# Business Responsibility and Sustainability Report (BRSR)

#### Section A: General Disclosures

#### I. Details of the Listed Entity Corporate Identity Number (CIN) of the Listed Entity L74899DL1992PLC049022 1 2 Name of the Listed Entity Lemon Tree Hotels Limited 1992 3 Year of incorporation **Registered office address** Asset No. 6 Aerocity Hospitality District 4 New Delhi 110037 India Corporate address Asset No. 6 Aerocity Hospitality District 5 New Delhi 110037 India E-mail sectdeptt@lemontreehotels.com 6 7 Telephone +911146050101 8 Website www.lemontreehotels.com 9 Financial year for which reporting is being done 1 April 2022 to 31 March 2023 Name of the Stock Exchange(s) where shares are BSE Limited and National Stock Exchange of India 10 listed Limited 11 Paid-up Capital ₹7,92,24,64,640 12 Name and contact details (telephone, email address) of the person who may be contacted in case of any queries on the BRSR report Name: Aradhana Lal Telephone: +911146050101 E-mail: svp sustainability@lemontreehotels.com

13 Reporting boundary - Are the disclosures under this report made on a standalone basis (i.e. only for the entity) or on a consolidated basis (i.e. for the entity and all the entities which form a part of its consolidated financial statements, taken together).

Consolidated, except paid up share capital

#### **II. Products/Services**

#### 14 Details of Business Activities (accounting for 90% of the turnover):

S. Description of Main Activ		Description of Business Activity	% of Turnover of the entity	
1	Operating Hotels	Hotel service including accommodation/rooms, dining, bar, banquets, conference, meeting rooms, spa, fitness center, swimming pool, etc.	99.59%	

#### 15 Products/Services sold by the entity (accounting for 90% of the entity's Turnover)

S. No.	Product/Service	NIC Code	% of total Turnover contribute
1	Hotel service including accommodation/rooms, dining, bar, banquets, conference, meeting rooms, spa, fitness center, swimming pool, etc.	55101	100%

#### III. Operations

#### 16 Number of locations where plants and/or operations/offices of the entity (owned) are situated:

Location	Number of plants	Number of offices	Total
National	40	1	41
International	0	0	0

#### ANNEXURE-10

### 17 Markets served by the entity:

#### a. Number of locations

Locations	
National (No. of States)	
International (No. of Countries)	

#### b. What is the contribution of exports as a percentage of the total turnover of the entity? 0%

#### c. A brief on types of customers

Lemon Tree caters to a diverse clientele, including business and leisure travellers, families, tourists, event attendees, wedding guests, food and beverage patrons and long-stay guests. Our hotels are strategically located with high-quality amenities, efficient services and a focus on comfort and convenience. Whether it is for business or leisure, we ensure our quests have a memorable experience during their stay with us.

#### IV. Employees

#### 18 Details as at the end of Financial Year:

a. Employees and workers (including differently abled):

			Emplo	oyees and workers		
S. No.	Particulars	Tatal (A)	Male		Femal	e
		Total (A) —	No. (B)	% (B / A)	No. (C)	% (C / A)
		En	nployees			
1	Permanent (D)	2,344	2,094	89%	250	11%
2	Other than Permanent (E)	781	696	89%	85	11%
3	Total employees (D + E)	3,125	2,790	89%	335	11%
		v	Vorkers			
4	Permanent (F)	-	-	-	-	-
5	Other than Permanent (G)	-	-	-	-	-
6	Total workers (F + G)	-	-	-	-	-

Note: The total employees is excluding the apprentices (100)

#### b. Differently abled Employees and workers:

s.	Do ution la va	Tabal (A)	Male		Femal	e
No.	Particulars	Total (A) —	No. (B)	% (B / A)	No. (C)	% (C / A)
		Differently	Abled Employe	es		
1	Permanent (D)	81	76	94%	5	6%
2	Other than Permanent (E)	140	133	95%	7	5%
3	Total employees (D + E)	221	209	95%	12	5%
		Differently	Abled Worker	rs		
4	Permanent (F)	-	-	-	-	-
5	Other than Permanent (G)	-	-	-	-	-
6	Total workers (F + G)	-	-	-	-	-

#### 19 Participation/Inclusion/Representation of women

	Total (A)	No. and percent	tage of Females
	Total (A)	No. (B)	% (B / A)
Board of Directors	7	1	14%
Key Management Personnel	2	0	0%

Number
20
0

#### 20 Turnover rate for permanent employees and workers

(Disclose trends for the past 3 years)

		Turnover rat	e in		Turnover rat revious FY)	e in		urnover rate to the previ	
	Male	Female	Total	Male	Female	Total	Male	Female	Total
Permanent Employees	46%	7%	53%	54%	7%	61%	49%	8%	57%
Permanent Workers	-	-	-	-	-	-	-	-	-

#### V. Holding, Subsidiary and Associate Companies (including joint ventures)

#### 21 Names of holding/subsidiary/associate companies/joint ventures

S. No	Name of the holding / subsidiary / associate companies / joint ventures	Indicate whether holding/ Subsidiary/ Associate/ Joint Venture	% of shares held by listed entity	Does the entity indicated at column A, participate in the Business Responsibility initiatives of the listed entity? (Yes/No)
1	Fleur Hotels Private Limited	Subsidiary	58.91%	Yes
2	Canary Hotels Private Limited	Wholly Owned Subsidiary Company	100%	Yes
3	Sukhsagar Complexes Private Limited	Wholly Owned Subsidiary Company	100%	Yes
4	Oriole Dr. Fresh Hotels Private Limited	Wholly Owned Subsidiary Company	100%	Yes
5	Manakin Resorts Private Limited	Wholly Owned Subsidiary Company	100%	Yes
6	PSK Resorts and Hotels Private Limited	Wholly Owned Subsidiary Company	100%	No
7	Dandelion Hotels Private Limited	Wholly Owned Subsidiary Company	100%	No
8	Grey Fox Project Management Company Private Limited	Wholly Owned Subsidiary Company	100%	No
9	Valerian Management Services Private Limited	Wholly Owned Subsidiary Company	100%	No
10	Carnation Hotels Private Limited	Wholly Owned Subsidiary Company	100%	Yes*
11	Lemon Tree Hotel Company Private Limited	Wholly Owned Subsidiary Company	100%	No
12	Red Fox Hotel Company Private Limited	Wholly Owned Subsidiary Company	100%	No
13	Hamstede Living Private Limited	Wholly Owned Subsidiary Company	100%	No
14	Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited)	Wholly Owned Subsidiary Company	100%	No
15	Arum Hotels Private Limited (formerly known as Jessamine Stays Private Limited)	Wholly Owned Subsidiary Company	100%	No
16	Madder Stays Private Limited	Wholly Owned Subsidiary Company	100%	No
17	Totally Foxed Solutions Private Limited	Wholly Owned Subsidiary Company	100%	No
18	Celsia Hotels Private Limited	Subsidiary	58.91%	Yes
19	Iora Hotels Private Limited	Subsidiary	58.91%	Yes
20	Inovoa Hotels and Resorts Limited	Subsidiary	58.91%	Yes
21	Berggruen Hotels Private Limited	Subsidiary	58.91%	Yes
22	Haycinth Hotels Private Limited	Subsidiary	58.91%	Yes
23	Bandhav Resorts Private Limited	Subsidiary	58.91%	Yes
24	Ophrys Hotels Private Limited	Subsidiary	58.91%	No
25	Mind Leaders Learning India Private Limited	Associate	36.56%	No
26	Pelican Facilities Management Private Limited	Associate	36.56%**	No
27	Glendale Marketing Services Private Limited	Associate	36.56%**	No

\* All third party hotels operated by Carnation Hotels are participating in Lemon Tree Hotels' business responsibility initiatives

\*\* These companies are wholly owned subsidiaries of Mind Leaders Learning India Private Limited

#### VI. CSR Details

- 22 (i). Whether CSR is applicable as per section 135 of Companies Act, 2013 Yes. It is applicable to Lemon Tree Hotels Ltd. and its two subsidiary companies.
  - (ii). Turnover (in ₹)

Turnover of Lemon Tree Hotels (consolidated) for is ₹8,75,79,03,000

#### (iii). Net worth (in ₹)

Net worth of Lemon Tree Hotels (consolidated) is ₹14,13,82,22,000

#### VII. Transparency and Disclosures Compliances

#### 23 Complaints/Grievances on any of the principles (Principles 1 to 9) under the National Guidelines on Responsible Business Conduct

		FY23 C	urrent Financia	al Year	FY22 Pr	evious Financi	al Year
Stakeholder group from whom complaint is received	Grievance Redressal Mechanism in Place (Yes/No) (If Yes, then provide web- link for grievance redress policy)	Number of complaints filed during the year	Number of complaints pending resolution at close of the year	Remarks	Number of complaints filed during the year	Number of complaints pending resolution at close of the year	Remarks
Communities	Yes, we have	0	0	-	0	0	-
Investors (other than shareholders)	grievance redressal for the stakeholder	0	0	-	0	0	-
Shareholders	group. All relevant policies of the	0	0	-	0	0	-
Employees and workers	Company are	0	0	-	0	0	-
Customers	available at	0	0	-	2	0	-
Value Chain Partners	https://investors. lemontreehotels.	0	0	-	0	0	-
Other (please specify)	com/#	0	0	-	0	0	-

					Financial
No.	Material issue identified	Indicate whether risk or opportunity (R/O)	Rationale for identifying the risk / opportunity	In case of risk, approach to adapt or mitigate	implications of the risk or opportunity (Indicate positive or negative implications)
-	Health and Well Being	Opportunity	Lemon Tree can help employees maintain balance and good health		Positive
2	Regulatory Compliance	Risk	Deviation from a compliance is possible in a growing network	An internal audit system and software (Legatrix) is in place to monitor all compliances for all hotels	Negative
m	Customer Delight	Opportunity	By providing refreshing service and unbeatable VFM, Lemon Tree can deepen customer loyalty		Positive
4	Brand and Reputation Management	Opportunity	Lemon Tree's focus on ESG and talent and innovative products/services for guests is an opportunity to strengthen the brand		Positive
ы	Diversity and Inclusion	Opportunity	Over $\sim\!\!2$ decades, Lemon Tree has built a strong diversity initiative. We can keep widening and deepening it		Positive
9	Commitment to Human Rights	Opportunity	An opportunity to carry Lemon Tree's human rights approach to partners, suppliers and more		Positive
~	Water Management	Risk	Precious resource with scarcity in every destination that Lemon Tree is present in	Lemon Tree actively pursues initiatives that improve the efficiency of water consumption; recycling and reuse of all water used in the hotel; and rainwater harvesting	Negative
ω	Ethics and Transparency	Risk	Deviation from ethical/transparent practices is possible in a growing network	Lemon Tree has instituted dual/multiple sign off process, especially for big ticket items; an active whistle blower policy; a strong ombudsman policy and handling mechanism	Negative
6	Data Privacy	Risk	Growing loyalty consumer database at Lemon Tree accompanied by innovation in hacking/breaching of data protection systems	Lemon Tree has defined a new data privacy policy in FY22 that follows global standards and (expected) Indian standards. Done in consultation with a Big 4 company	Negative
10	Economic Performance	Opportunity	Lemon Tree business model ensures the stability and growth of revenues during both peaks and troughs in the bsuiness cycle		Positive
11	Talent Management	Opportunity	Build a leadership bench within		Positive
12	Waste Management	Opportunity	Segregate better and reduce, resuse, recycle and dispose waste safely		Positive
13	Energy Management	Opportunity	Build greater energy efficiency. Transition to renewable energy and reducion in carbon footprint. Pathway to Net Zero		Positive
14	Sustainable Supply Chain	Opportunity	Integrate Lemon Tree's ESG focus backwards into the supply chain		Positive

s. Š	Material issue identified	Indicate whether risk or opportunity (R/O)	Rationale fo	r identifying t	Rationale for identifying the risk / opportunity	unity	In case of risk, approach to adapt or mitigate	proach to adapt	or mitigate	Financial implications of the risk or opportunity (Indicate positive or negative implications)
15	Local Community Development	Opportunity	Harness the skills and Provide sustainable jol	skills and abil ainable jobs t	Harness the skills and abilities of the community. Provide sustainable jobs to marginalised communities	munity. communities	1			Positive
16	16 Biodiversity Protection	Opportunity	(For the limited biodiv Protect and preserve	ited biodiverse preserve flora	(For the limited biodiverse locations of Lemon Tree) Protect and preserve flora and fauna	mon Tree)	1			Positive
17	17 Climate Change	Risk	Hospitality ir footprint	ndustry inhere	Hospitality industry inherently has a high carbon footprint	carbon	Building a strong pathway to Net Zero	oathway to Net Z	čero	Negative
Se	Section B: Management and Process Disclosures	int and Proc	cess Disclo	sures						
s. So.	Disclosure Question P1		P2	ЪЗ	P4	PS	P6	P7	P8	6d
Pol	Policy and management processes	ocesses.								
-	a. Whether your Ye	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

24 Overview of the entity's material responsible business conduct issues

a. wnetner your v entity's policy/ policies cover each principle and its core elements of the NGRBCs. (Yes/ No)	<ul> <li>b. Has the policy the policy been approved by the Board?</li> <li>(Yes/No)</li> </ul>	c. Web Link of C the Policies, if C available	A A A	ୁ ଘ	
es S	Yes	Code on Conduct and Vigil Mechanism Policy	Anti Bribery and Anti CorruptionStakeholder RelationsPolicyPolicy	Policy on Board Diversity	Yes
tes	ON	Supplier Code Health of Conduct Safety	<u>Stakeholder</u> <u>Relations</u> Policy		Vor Vor
és	NO	and Policy	Stakeholder Relations Policy		Voc.
es S	0 Z	<u>Stakeholder</u> <u>Relations</u> Policy			Vac
es S	oN	Human Rights Waste Policy Management Policy			Yec
és	N		<u>Environment</u> Policy	<u>Climate Change</u> <u>Policy</u>	Yes
fes	No	Anti Bribery and Anti Corruption Policy			Yes
8	No	CSR Policy			Vac
es	N	<u>Stakeholder</u> <u>Relations</u> Policy			Vor

**Statutory Reports** Financial Statements

Corporate Insight

Integrated Report 2022-23

ÓHŠAS, ISO, BIS) adopted by your entity and mapped to each principle. Specific commitments, goals and targets set by the entity with defined timelines, if any.	of Corporate Governance; GRI Standard	Goals; GRI Standard	of the United Nations; UN Guiding Principles and Human Rights; UN Sustainable Development Goals; GRI Standard	Goals; GRI Standard	Human Rights of the United Nations; UN Sustainable Development Goals; GRI Standard -	(IGBC); UN Sustainable Development Goals; GRI Standard *1 and see page 46 and 47 in the FY23 Integrated Report (as per IIRC framework) https://www. lemontreehotels. com/factsheet/ Policies/LTHL_ Integrated_ Report_2022_23. pdf	Human Rights of the United Nations; UN Sustainable Development Goals; GRI Standard	CSR Disclosures pursuant to Section 135 of the Companies Act 2013; UN Sustainable Development Goals; GRI Goals; GRI Goals; GRI Standard 47 in the FY23 Integrated Report (as per IIRC framework) https://www. lemontreehotels. com/factsheet/ Policies/LTHL_ Integrated_ Report_2022_23. pdf	UN Sustainable Development Goals; GRI Standard
Disclosure Question Performance of the entity against the specific commitments, goals and targets along-with reasons in case the same are not met.	표 .	2	۲. ۲.	4	۲ <u>۲</u>	<b>2</b> ~	6	8 <b>7</b> * 4	2
<ol> <li>15% reduction in Energy Consumption (intensity based) by FY26 over FY19 baseline</li> <li>50% Renewable Energy (RE) usage, out of total energy consumptid by FY26</li> <li>40% reduction in GHG emissions (intensity based) by FY26 over FY19 baseline</li> <li>10% reduction in water consumption (intensity based) by FY26 over FY19 baseline</li> <li>100% certified green buildings (hotels) by FY26</li> <li>30% Opportunity Deprived Indians (ODIs) in the workforce by FY15</li> <li>15% women across the workforce by FY26</li> </ol>	gy Consumption rgy (RE) usage, o emissions (inte emissions (inte buildings (hotel: prived Indians ( ie workforce by FY	(intensity bas ut of total energ nsity based) by tensity based) by FY26 DDIS) in the wor 26	ed) by FY26 y consumption, y FY26 over by FY26 over rkforce by FY26	<ul> <li>*3 On target: 10% baseline baseline</li> <li>2 Behind target: 19% was down to zerc was down to zerc for si was down to zerc</li> <li>3 On target: 15% baseline</li> <li>5 On target: 15% haseline</li> <li>5 On target: 25% Note</li> <li>• The FY19 data only as the ho conparison of comparison of in FY19</li> <li>*4 On target: 13%</li> <li>6 On target: 13%</li> </ul>	<ul> <li>at: 10% reduction in E</li> <li>arget: 11.15% Renew</li> <li>e KWH supplied to us to to zero in some monitor in control supply of RE (e)</li> <li>at: 19% reduction in G</li> <li>at: 15% certified greet: 15% certified greet: 25% certified greet: 25% certified greet: 3 monton from the state of a supply of FV2 to FV19</li> <li>data for Red Fox H</li> <li>at: 25% certified greet: 15% certified greet: 3 monton from the state of a supply of RE (e)</li> <li>at: 25% certified greet: 3 monton from the state of a supply of RE (e)</li> <li>at: 13% Opportunity</li> <li>at: 12% women across</li> </ul>	<ul> <li>On target: 10% reduction in Energy Consumption (intensity based) in FY2 baseline</li> <li>Behind target: 11.15% Renewable Energy (RE) usage, out of total energy of FY23. The KWH supplied to us through Open Access (OA) has been unstable throwas down to zero in some months in Delhi and Maharashtra</li> <li>On target: 19% reduction in GHG emissions (intensity based) in FY23 over The reduced of supply of RE (expalined above) impacted the GHG emissions in F On target: 15% reduction in water consumption (intensity based) in FY23 baseline</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>Dataget: 25% certified green buildings (hotels) in FY23</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>On target: 25% certified green buildings (notels) in FY23</li> <li>On target: 10% reduction of FY23 and FY19, we have not included emissions from any as the hotel opened in October and the data for Lemon Tree Premier, Pu 2019 to March 2010 t</li></ul>	nergy Consumption (intensity vable Energy (RE) usage, out of through Open Access (OA) has bee ths in Delhi and Maharashtra HG emissions (intensity based cpalined above) impacted the GHG vater consumption (intensity b atter consumption (intensity b en buildings (hotels) in FY23 en buildings (hotels) in FY23 otel, Dehra Dun is from October 2 otel, Dehra Dun is from October 2 otel ber and the data for Lemon Tr Detrover and FY19, we have not include etrol, HSD and CNG of owned cars berrived Indians (ODIs) in the st the workforce in FY23	<ul> <li>On target: 10% reduction in Energy Consumption (intensity based) in FY23 over FY19 baseline baseline:</li> <li>Behind target: 11.15% Renewable Energy (RE) usage, out of total energy consumption, in FY23. The KWH supplied to us through Open Access (OA) has been unstable through the year and was down to zero in some months in Delhi and Maharashtra</li> <li>On target: 19% reduction in GHG emissions (intensity based) in FY23 over FY19 baseline. The reduced of supply of RE (expalined above) impacted the GHG emissions in FY23 over FY19 baseline. The reduced of supply of RE (expalined above) impacted the GHG emissions in FY23 over FY19 baseline.</li> <li>On target: 15% reduction in water consumption (intensity based) in FY23 over FY19 baseline.</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>On target: 25% certified green buildings (hotels) in FY23</li> <li>On target: 15% neduction of PC23 and FY19, we have not included emissions from January 2019 to March 2019 i.e. 3 months only as the hotel opened in January. This impacts the only as the hotel opened in January. This impacts the one well as the consumption of petrol, HSD and CNG of owned cars, as this data was not availble in FY19</li> <li>On target: 13% Opportunity Deprived Indians (ODIS) in the workforce in FY23</li> </ul>	23 over FY19 consumption, in nrough the year and FY23 as well 3 over FY19 3 over FY19 3 over FY19 1 ov

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7	,		sibility report, highlighting ESG related challenges rding the placement of this disclosure)
	This statement is the	ame as the statement in the Corpo	rate Overview in the FY23 <ir> report</ir>
8	Details of the highest policy (ies).	uthority responsible for implement	ation and oversight of the Business Responsibility
	Name of highest auth	ity Mr. Patanjali Gov	ind Keswani
	Designation	Chairman and M	anaging Director
	DIN	DIN: 00002974	
	Category	Executive Directo	n
9	Does the entity have a specified Committee of the Board/ Director responsible for decision making on sustainability related issues? (Yes / No). If yes, provide details		
	Yes or No	Yes	
	(If Yes) Qualitatitve Response	,	ttees at the board level are responsible for is also an ESG Task Force in the management tea stainability and ESG initiatives

#### **10** Details of Review of NGRBCs by the Company:

Subject for Review	Ind					underta Any othe			or /
•	P1	P2	P3	P4	P5	P6	P7	P8	P9
Performance against above policies and follow up action						dically o s requi		ed bas	is by
Compliance with statutory requirements of relevance to the principles, and, rectification of any non-compliances	We con applica		ith the	extant	regulat	tions ar	nd princ	iples, a	s are

Subject for Review	Free	quency	(Annua		lf yearl ase spe		rterly/	Any oth	ner –
-	P1	P2	P3	P4	P5	P6	P7	P8	P9
Performance against above policies and follow up action					Yearly				
Compliance with statutory requirements of relevance to the principles, and, rectification of any non-compliances				(	Quarter	ly			

#### 11 Has the entity carried out independent assessment/ evaluation of the working of its policies by an external agency? (Yes/No). If yes, provide name of the agency.

Yes or No	Yes
(If Yes), Name of agency	IGBC audit of two hotels Lemon Tree Hotel, Electronics City, Bengaluru, Lemon Tree Premier, Ulsoor Lake, Bengaluru (Environment policy and waste management policy). Internal audits of all hotels done half yearly

#### 12 If answer to question (1) above is "No" i.e. not all Principles are covered by a policy, reasons to be stated:

Questions	P1	P2	P3	P4	P5	P6	P7	P8	Р9
The entity does not consider the Principles material to its business (Yes/No)									
The entity is not at a stage where it is in a position to formulate and implement the policies on specified principles (Yes/No)	_								
The entity does not have the financial or/human and technical resources available for the task (Yes/No)	_				NA				
It is planned to be done in the next financial year (Yes/No)	_								
Any other reason (please specify)	_								

### SECTION C: PRINCIPLE WISE PERFORMANCE DISCLOSURE

# manner that is Ethical, Transparent and Accountable.



#### **Essential Indicators**

1 Percentage coverage by training and awareness programmes on any of the Principles during the financial year:

Segment	Total number of training and awareness programmes held	Topics / principles covered under the training and its impact	%age of persons in respective category covered by the awareness programmes
Board of Directors	4	Business strategy, digital transformation, risk management & compliance	100%
Key Managerial Personnel	4	Business strategy, digital transformation, risk management & compliance	100%
Employees other than BoD and KMPs	5	Induction of new joiners, sensitisation session, functional & behavioural training, environment, safety & governance and health & fire safety	Induction - 100% ESG - 45% 101 - 55% Sensitisation - 80% Security - 80%
Workers	_	-	-

Note: All training data above is the sum of employees trained in different programmes and in different months. It includes duplication of people and is not a unique data set. Eg. If Rajat attends the induction, ESG, Front Office 101 and Security in the same year, he is counted four times

2 Details of fines / penalties /punishment/ award/ compounding fees/ settlement format (Note: the entity shall make disclosures on the basis of materiality as specified in Regulation 30 of SEBI (Listing Obligations and Disclosure Obligations) Regulations, 2015 and as disclosed on the entity's website):

		Monetary		
NGRBC Principle	Name of the regulatory / enforcement agencies/ judicial institutions	Amount (In ₹)	Brief of the Case	Has an appeal been preferred? (Yes/No)
-	Nil	Nil	Nil	NA
-	Nil	Nil	Nil	NA
-	Nil	Nil	Nil	NA
		NGRBC Principle regulatory / enforcement agencies/ judicial institutions - Nil - Nil	NGRBC PrincipleName of the regulatory / enforcement agencies/ judicial institutionsAmount (In ₹)-NilNil-NilNil	NGRBC PrincipleName of the regulatory / enforcement agencies/ judicial institutionsAmount (In ₹)Brief of the Case-NilNilNil-NilNilNil

			Non-Monetary	/
	NGRBC Principle	Name of the regulatory/ enforcement agencies/ judicial institutions	Brief of the Case	Has an appeal been preferred? (Yes/No)
Imprisonment	-	Nil	Nil	NA
Punishment	-	Nil	Nil	NA

#### 3 Of the instances disclosed in Question 2 above, details of the Appeal/ Revision preferred in cases where monetary or non-monetary action has been appealed.

Name of the regulatory/ enforcement ager
NA
NA

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PRINCIPLE 1 Businesses should conduct and govern themselves with integrity, and in a

amount paid in proceedings (by the entity or by directors / KMPs) with regulators/ law enforcement agencies/ judicial institutions, in the financial year, in the following

encies/ judicial institutions

#### 4 Does the entity have an anti-corruption or anti-bribery policy? If yes, provide details in brief and if available, provide a web-link to the policy.

Yes. We have a strong commitment to upholding the highest standards of ethical conduct and integrity in all our operations. We adopt a zero-tolerance stance towards bribery and corruption, ensuring that we conduct ourselves professionally, fairly and with integrity in all our business dealings and relationships. This policy applies to all individuals associated with Lemon Tree, including directors, employees, officers, contractors, consultants, trainees, seconded staff, casual workers, volunteers, interns, agents, or any other person connected to our organisation.

Anti Bribery and Anti Corruption Policy https://www.lemontreehotels.com/factsheet/Policies/7 LTH Anti bribery\_and\_Anti\_corruption\_Policy\_October\_2021.pdf

#### 5 Number of Directors/KMPs/employees/workers against whom disciplinary action was taken by any law enforcement agency for the charges of bribery/ corruption:

	FY23	FY22
Directors	0	0
KMPs	0	0
Employees	0	0
Workers	0	0

#### 6 Details of complaints with regard to conflict of interest:

	FY23		FY22	
	Number	Remark	Number	Remark
Number of complaints received in relation to issues of Conflict of Interest of the Directors	0	-	0	-
Number of complaints received in relation to issues of Conflict of Interest of the KMPs	0	-	0	-

7 Provide details of any corrective action taken or underway on issues related to fines / penalties / action taken by regulators/ law enforcement agencies/ judicial institutions, on cases of corruption and conflicts of interest NA

#### Leadership Indicators

1 Awareness programmes conducted for value chain partners on any of the Principles during the financial year:

Total number of awareness programmes held	Topics / principles covered under the training	%age of value chain partners covered (by value of business done with such partners) under the awareness programmes
0	NA	NA

#### 2 Does the entity have processes in place to avoid/ manage conflict of interests involving members of the Board? (Yes/No) If Yes, provide details of the same.

Yes, we implement a rigorous process for handling all related party transactions. We diligently seek approval from the Audit Committee. In cases where our members of the Board have an interest or a conflict of interest, the concerned director abstains from participating in the discussion during the Board Meeting.

#### PRINCIPLE 2 Businesses should provide goods and services in a manner that is sustainable and safe



#### **Essential Indicators**

**1** Percentage of R&D and capital expenditure (capex) investments in specific technologies to improve the environmental and social impacts of product and processes to total R&D and capex investments made by the entity, respectively.

	FY23	FY22	Details of impro
R&D	1.83%	4.93%	CAPEX on ESG if meters, etc.
Capex	100%	100%	Total CAPEX for construction hot

#### 2 Details on Sustainable Sourcing

- a. Does the entity have procedures in place for sustainable sourcing? Yes
- b. If yes, what percentage of inputs were sourced sustainably? sourcing efforts.
- **3** Describe the processes in place to safely reclaim your products for reusing, recycling and disposing at the end of life, for (a) Plastics (including packaging) (b) E-waste (c) Hazardous waste and (d) other waste.

As a hospitality service provider, we do not engage in the manufacturing or selling of products. Nevertheless, we have implemented comprehensive waste management policies and practices for our own operations. For more details, please refer to Principle 6, Essential Indicator, Question 9.

Whether Extended Producer Responsibility (EPR) is applicable to the entity's 4 activities (Yes / No). If yes, whether the waste collection plan is in line with the If not, provide steps taken to address the same. NA

#### Leadership Indicators

1 Has the entity conducted Life Cycle Perspective / Assessments (LCA) for any of its products (for manufacturing industry) or for its services (for service industry)? If yes, provide details.

No, LCA has not been conducted for any of the services.

2 If there are any significant social or environmental concerns and/or risks arising from production or disposal of your products / services, as identified in the Life the same along-with action taken to mitigate the same NA



ovements in environmental and social impacts items include solar rooftop installation, heat pumps, water

40 operating hotels. Does not include the 2 under tels in Mumbai and Shimla

We have established a robust procedure for sustainable sourcing. We actively promote our Supplier Code of Conduct and encourage all our suppliers to accept and adhere to its terms and conditions. We place a strong emphasis on suppliers and vendors adopting sound labour practices and treating their workers fairly in accordance with local laws. Currently, we have not calculated the percentage of inputs sourced sustainably, but we remain committed to continually improving our sustainable

# Extended Producer Responsibility (EPR) plan submitted to Pollution Control Boards?

# Cycle Perspective / Assessments (LCA) or through any other means, briefly describe

- **3** Percentage of recycled or reused input material to total material (by value) used in production (for manufacturing industry) or providing services (for service industry). NA
- 4 Of the products and packaging reclaimed at end of life of products, amount (in metric tonnes) reused, recycled, and safely disposed, as per the following format:

		FY23		FY22			
In metric tonnes	Re-Used	Recycled	Safely Disposed	Re-Used	Recycled	Safely Disposed	
Plastics (including packaging)	0	0	0	0	0	0	
E-waste	0	0	0	0	0	0	
Hazardous waste	0	0	0	0	0	0	
Other waste	0	0	0	0	0	0	

5 Reclaimed products and their packaging materials (as percentage of products sold) for each product category.

NA

PRINCIPLE 3 Businesses should respect and promote the well-being of all employees, including those in their value chains



#### **Essential Indicators**

**1** a. Details of measures for the well-being of employees:

				% of e	mployees of	covered by					
	Tatal	Health in	surance	Accident	insurance	Maternity	/ benefits	Paternity	benefits	Day care facilities	
Category Total (A)	Number (B)	% (B / A)	Number (C)	% (C / A)	Number (D)	% (D / A)	Number (E)	% (E / A)	Number (F)	% (F / A)	
				Perm	anent en	nployees					
Male	2,071	2,071	100%	2,071	100%	0	0%	0	0%	2,071	100%
Female	719	719	100%	719	100%	719	100%	0	0%	719	100%
Total	2,790	2,790	100%	2,790	100%	719	26%	0	0%	2,790	100%
			0	ther than	Perman	ent emplo	oyees				
Male	-	-	-	-	-	-	-	-	-	-	-
Female	-	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-	-

b. Details of measures for the well-being of workers:

				% of v	workers co	overed by					
	Tatal	Health ir	surance	Accident	insurance	Maternity	/ benefits	Paternity	Benefits	Day Care facilities	
Category	Total (A)	Number (B)	% (B / A)	Number (C)	% (C / A)	Number (D)	% (D / A)	Number (E)	% (E / A)	Number (F)	% (F / A)
				Peri	manent v	vorkers					
Male	-	-	-	-	-	-	-	-	-	-	-
Female	-	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-	-
			(	Other tha	n Permai	nent Wor	kers				
Male	-	-	-	-	-	-	-	-	-	-	-
Female	-	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-	-

#### 2 Details of retirement benefits

		FY23		FY22			
Benefits	No. of employees covered as a % of total employees	No. of workers covered as a % of total workers	Deducted and deposited with the authority (Y/N/N.A.)	No. of employees covered as a % of total employees	mployees No. of workers dep overed as covered as a % % of total of total workers		
PF	100%	-	Yes	100%	-	Yes	
Gratuity	75%	-	Yes	70%	-	Yes	
ESI	67%	-	Yes	68%	-	Yes	
Others – please specify	-	-	-	-	-	-	

#### **3** Accessibility of workplaces

Are the premises / offices of the entity accessible to differently abled employees and workers, as per the requirements of the Rights of Persons with Disabilities Act, 2016? If not, whether any steps are being taken by the entity in this regard.

We take pride in designing all our hotels with universal access in mind. Our goal is to create barrier-free environments that cater to quests of all abilities, mobility levels and ages. By providing accessible public bathrooms and restaurants, we ensure that guests with disabilities feel welcome and included in our local community.

For our specially-abled quests, we offer well-designed rooms equipped with various features for their comfort and convenience. Starting from the entrance ramp that provides easy access to the lobby, our hotels are designed to be hassle-free for physically challenged quests. The lobby area seamlessly connects to elevators, specially designed public toilets and the coffee shop.

Our specially-abled rooms are thoughtfully equipped with features such as user-friendly elevators, close proximity to elevators (often on the first floor), wider main doors (1,000 mm) for wheelchair passage, a lower "magic eye" on the main door, lower luggage rack/table (below 450 mm), writing table at least 750 mm in height, bed height at 500 mm, no mini bar adjacent to the bed, key card fixture at a lower height, cordless phone, lower-fixed mirrors, audio-visual fire alarms, and direct emergency call bells at the Front Desk.

In the bathrooms, we ensure wash basins with adjustable heights, WC at 475 mm, shower seats at 475 mm width, knob-type shower mixer handles, hand showers without buckets or spouts, and stainless steel support railings for ease of movement. Additionally, we provide convex mirrors at lower levels and handicapped toilets in public areas with similar facilities.

#### Does the entity have an equal opportunity policy as per the Rights of Persons with 4 Disabilities Act, 2016? If so, provide a web-link to the policy.

Yes, https://www.lemontreehotels.com/factsheet/Policies/LTH\_Human\_Rights\_Policy\_October\_2021.pdf

#### **Further Details:**

We are deeply committed to promoting diversity and gender equality within our organisation, recognising the value it brings in tapping into often overlooked talent pools. As an equal-opportunity employer, we prioritise building a diverse, safe, and inclusive work environment. Embracing individual differences and empowering every employee to reach their full potential is central to fostering innovation, employee satisfaction, and unique ideas.

Our efforts towards inclusivity are focused on creating a workplace where everyone, regardless of their background, can work collaboratively towards shared goals. We understand that equitable employment generation is essential for driving sustainable socio-economic development in our nation. To promote diversity and inclusion, we actively hire Opportunity Deprived Indians (ODIs), encompassing Employees with Disability (EwD) and those from Economically and Socially Marginalised backgrounds (EcoSoc).

#### **Employees with Disability (EwD)**

We began our journey of hiring employees with special needs in 2007. Over the years, we have been strongly committed towards hiring individuals with special needs and creating an accessible and growth-oriented work environment for them. This includes individuals with:

Survivors, Low Vision and

1. Physical disabilities: Speech and Hearing Impaired (SHI), Orthopedically Handicapped (OH), Acid

2. Intellectual and Developmental Disability (IDD): Down Syndrome, Slow Learner, Mild MR, IDD and Autism

Across all our hotels, we have a significant presence of SHIs, followed by OH. Through our strategic partnerships with NGOs that focus on training of individuals with Intellectual and Developmental needs, we plan to continuously enhance and expand our traineeship model.

#### **Economically and Socially Marginalised segment (EcoSoc)**

We have focused on hiring people who belong to socially and economically weaker sections of society since 2016. This includes individuals who fall below the poverty line, widowed or destitute women, orphans/ abandoned girls, transgender persons and those from select states that rank low on education and employment opportunities. By generating employment for these people, we effectively contribute towards poverty alleviation and social justice.

#### 5 Return to work and Retention rates of permanent employees and workers that took parental leave.

	Permanent	Permanent workers		
Gender	Return to work rate	Retention rate	Return to work rate	Retention rate
Male	0%	0%	-	-
Female	50%	50%	-	-
Total	-	-	-	-

#### 6 Is there a mechanism available to receive and redress grievances for the following categories of employees and worker? If yes, give details of the mechanism in brief.

	Yes/No	(If Yes, then give details of the mechanism in brief)				
Permanent Workers	-	-				
Other than Permanent Worker	-	-				
Permanent Employees	Yes	We have implemented a stringent Sexual Harassment Policy, overseen				
Other than Permanent Employees	Yes	by the Ombudsman, to ensure a safe and respectful workplace for all. Each of our hotels and the Corporate Office has a dedicated POSH committee in place at every location. Additionally, we have well-defined policies for Vigilance/Whistleblower, Prevention of Corrupt Practices and a comprehensive Code of Conduct. Upholding the utmost priority, we maintain anonymity for individuals raising complaints, ensuring their protection and confidentiality throughout the process.				

#### 7 Membership of employees and worker in association(s) or Unions recognised by the listed entity:

Category		FY23		FY22				
	Total employees / workers in respective category (A)	No. of employees / workers in respective category, who are part of association(s) or Union (B)	% (B / A)	Total employees / workers in respective category (C)	No. of employees / workers in respective category, who are part of association(s) or Union (D)	% (D / C)		
Total Permanent Employees	3,125	76	2	2,680	88	3		
Male	2,790	74	3	2,427	82	3		
Female	335	2	1	253	6	2		
Total Permanent Workers	-	-	-	-	-	-		
Male	-	-	-	-	-	-		
Female	-	-	-	-	-	-		

Note: The total employees is excluding the apprentices (100)

#### Details of training given to employees and workers: 8

		FY23	FY22						
Total (A)	On Health and safety Total (A) measures			On Skill upgradation				On Skill upgradation	
	No. (B) %	(B / A)	No. (C) %	(C / A)		No. (E)	% (E/D)	No. (F)	% (F/D)
			Emplo	yees					
2,042	884	43	1,158	57	5,375	XXX	XXX	5,375	80+
405	188	46	217	54	724	XXX	XXX	724	80+
2,447	1072	44	1,375	56	6,099	XXX	XXX	6,099	80+
			Wor	ker					
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
	Total (A)	On Health and measure           No. (B)         %           2,042         884           405         188           2,447         1072	Total (A)         measures           No. (B) % (B / A)           2,042         884         43           405         188         46           2,447         1072         44	On Health and safety measures         On Skill upgradati           No. (B) % (B / A)         No. (C) %           2,042         884         43         1,158           405         188         46         217           2,447         1072         44         1,375           World         -         -         -           -         -         -         -	On Health and safety measures         On Skill upgradation           No. (B) % (B / A)         No. (C) % (C / A)           Employees           2,042         884         43         1,158         57           405         188         46         217         54           2,042         1072         44         1,375         56           2,045         0         0         0         1           405         1072         44         1,375         56           0         0         0         0         0         0	On Health and safety measures         On Skill upgradation         Total (D)           No. (B) % (B / A)         No. (C) % (C / A)         Total (D)           2,042         884         43         1,158         57         5,375           405         188         46         217         54         724           2,042         884         43         1,375         56         6,099           2,447         1072         44         1,375         56         6,099           Worker           -         -         -         -         -	On Health and safety measures         On Skill upgradation         Total (D)         On Health and safety measures           No. (B)         % (B / A)         No. (C)         % (C / A)         Total (D)         On Health and safety measures           No. (B)         % (B / A)         No. (C)         % (C / A)         Total (D)         On Health and safety measures           Z,042         884         43         1,158         57         5,375         XXX           405         188         46         217         54         724         XXX           2,042         884         43         1,375         56         6,099         XXX           405         1072         44         1,375         56         6,099         XXX           On Health and safety         On Ker         On Health and safety         On Health and safety         On Health and safety           On Health and safety         On Ker         On Health and safety         On Health and safety         On Health and safety           On Health and safety         On Ker         On Health and safety         On Health and safety         On Health and safety           On Health and safety         On Health and safety         On Ker         On Health and safety         On Health and safety <t< td=""><td>On Health and safety measures         On Skill upgradation         Total (D)         On Health and safety measures         On Skill upgradation           No. (B) % (B / A)         No. (C) % (C / A)         Total (D)         Mo. (E)         % (E/D)           Z,042         884         43         1,158         57         5,375         XXX         XXX           405         188         46         217         56         6,099         XXX         XXX           2,447         1072         44         1,375         56         6,099         XXX         XXX           Q        </td><td>On Health and safety measures         On Skill upgradation         Total (D)         On Health and safety measures         On S           No. (B) % (B / A)         No. (C) % (C / A)         Total (D)         Mo. (E)         % (E/D)         No. (F)           2,042         884         43         1,158         57         5,375         XXX         XXX         5,375           405         188         46         217         54         724         XXX         XXX         5,375           2,447         1072         44         1,375         56         6,099         XXX         XXX         6,099           2,447         1072         4         1,375         56         6,099         XXX         XXX         6,099           2,447         1072         4         1,375         56         6,099         XXX         XXX         6,099           2,447         1072         4         1,375         56         6,099         XXX         5,375           405         1,375         56         6,099         XXX         5,375         5,375           405         1,49         1,375         56         6,099         XXX         5,375           40         1,375</td></t<>	On Health and safety measures         On Skill upgradation         Total (D)         On Health and safety measures         On Skill upgradation           No. (B) % (B / A)         No. (C) % (C / A)         Total (D)         Mo. (E)         % (E/D)           Z,042         884         43         1,158         57         5,375         XXX         XXX           405         188         46         217         56         6,099         XXX         XXX           2,447         1072         44         1,375         56         6,099         XXX         XXX           Q	On Health and safety measures         On Skill upgradation         Total (D)         On Health and safety measures         On S           No. (B) % (B / A)         No. (C) % (C / A)         Total (D)         Mo. (E)         % (E/D)         No. (F)           2,042         884         43         1,158         57         5,375         XXX         XXX         5,375           405         188         46         217         54         724         XXX         XXX         5,375           2,447         1072         44         1,375         56         6,099         XXX         XXX         6,099           2,447         1072         4         1,375         56         6,099         XXX         XXX         6,099           2,447         1072         4         1,375         56         6,099         XXX         XXX         6,099           2,447         1072         4         1,375         56         6,099         XXX         5,375           405         1,375         56         6,099         XXX         5,375         5,375           405         1,49         1,375         56         6,099         XXX         5,375           40         1,375

Note: All training data above is the sum of employees trained in different programmes and in different months. It includes duplication of people and is not a unique data set. Eg. If Rajat attends the induction, ESG, Front Office 101 and Security in the same year, he is counted four times.

In FY22, we were not conducting ESG specific training.

#### 9 Details of performance and career development reviews of employees and worker:

		FY23		FY22				
	Total (A)	No. (B)	% (B / A)	Total (C)	No. (D)	% (D / C)		
		Ei	nployees					
Male	2,790	1,341	48%	2,427	89	4%		
Female	335	132	39%	253	7	3%		
Total	3,125	1,473	47%	2,680	96	4%		
			Worker					
Male	-	-	-	-	-	-		
Female	-	-	-	-	-	-		
Total	-	-	-	-	-	-		

Note: In FY23, half- yearly performance appraisals were conducted as above

#### **10** Health and safety management system:

(Yes/ No). If yes, the coverage such system?

employees and hotels.

routine basis by the entity?

We have an Incident Tracking System that we use to identify work-related hazards and assess risks on both routine and non-routine bases. This system is implemented by our company to ensure the safety and security of our operations and employees.

from such risks. (Y/N)

We have an Incident Tracking System in place for our employees and workers to report any work-related hazards promptly. This system enables us to take precautionary actions to avoid potential risks.

services? (Yes/ No)

Yes, we provide health/personal accident and life insurance coverage for all our employees. We have established grievance committees, including the Ombudsman, to address any concerns or issues that may arise. We conduct health camps and workshops at the hotel level, creating awareness and supporting our employees' overall well-being to promote a healthy work-life balance. Our hotel designs also incorporate health and safety measures, benefiting both guests and employees. These measures include fire safety equipment and evacuation procedures, daylighting to enhance natural lighting and sandwich walls to minimise the building's heat envelope, ensuring a safe and comfortable environment for all.

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a. Whether an occupational health and safety management system has been implemented by the entity?

Yes. We have an occupational health and management system in place that encompasses all our

b. What are the processes used to identify work-related hazards and assess risks on a routine and non-

c. Whether you have processes for workers to report the work related hazards and to remove themselves

d. Do the employees/ worker of the entity have access to non-occupational medical and healthcare

# 11 Details of safety related incidents, in the following format:

Safety Incident/Number	Category	FY23	FY22
Lost Time Injury Frequency Rate (LTIFR) (per one million-person hours	Employees	NA	NA
worked)	Workers	-	-
Total recordable work-related injuries	Employees	15	NA
	Workers	-	-
No. of fatalities	Employees	0	0
	Workers	-	-
High consequence work-related injury or ill-health (excluding fatalities)	Employees	2	NA
	Workers	-	

# 12 Describe the measures taken by the entity to ensure a safe and healthy work place.

We have implemented various measures to ensure a safe and healthy workplace. For a detailed insight into our safety practices, please refer to Principle 3, Essential Indicator, Question 10.

# 13 Number of Complaints on the following made by employees and workers:

	FY23 FY22			FY23	
Remarks	Pending resolution at the end of year	Filed during the year	Remarks	Pending resolution at the end of year	Filed during the year
-	0	0	-	0	0
-	0	0	-	0	0

# 14 Assessments for the year:

	% of your plants and offices that were assessed (by entity or statutory authorities or third parties)
Health and safety practices	100%
Working Conditions	100%

# 15 Provide details of any corrective action taken or underway to address safety-related incidents (if any) and on significant risks / concerns arising from assessments of health & safety practices and working conditions.

We ensure that all employees are regualry trained on safety/security protocol across all units.

# Leadership Indicators

**1** Does the entity extend any life insurance or any compensatory package in the event of death of (A) Employees (Y/N) (B) Workers (Y/N).

Employees	Yes
Workers	

2 Provide the measures undertaken by the entity to ensure that statutory dues have been deducted and deposited by the value chain partners.

Lemon Tree makes sure that all the relevant clauses dealing with statutory compliance are validated and honoured by both sides.

**3** Provide the number of employees / workers having suffered high consequence work-related injury / ill-health / fatalities (as reported in Q11 of Essential Indicators above), who have been are rehabilitated and placed in suitable employment or whose family members have been placed in suitable employment:

	Total no. of affected e worker	employees/	No. of employees/workers that are rehabilitated and placed in suitable employment or whose family members have been placed in suitable employment		
	FY23	FY22	FY23	FY22	
Employees	2	NA	2	NA	
Workers	-	-	-	-	

# 4 Does the entity provide transition assistance programmes to facilitate continued employability and the management of career endings resulting from retirement or termination of employment?

Yes. We re-employ recommended employees who have superannuated and who wish to continue working with us on a merit basis.

# 5 Details on assessment of value chain partners

	% of value chain partners (by assessed
Health and safety practices	None
Working Conditions	None

6 Provide details of any corrective actions taken or underway to address significant risks / concerns arising from assessments of health and safety practices and working conditions of value chain partners. NA

PRINCIPLE 4: Businesses should respect the interests of and be responsive to all its stakeholders



# **Essential Indicators**

# **1** Describe the processes for identifying key stakeholder groups of the entity.

Engaging with our stakeholders is vital as it enables us to comprehend and align with their expectations, ultimately leading to better satisfaction. Their diverse needs serve as valuable inputs that shape our goals and strategic decisions. We have identified twelve (12) distinct stakeholder groups, and we maintain clear commitments to each of them, ensuring we address their specific requirements effectively.

Stakeholder Category	Why we need to engage	How we engage
Employees	Our employees create guest experiences and ensure that their expectations are met and even exceeded. We rely on the service delivery of our employees to enhance our brand image through exceptional service.	We regularly engage with our employees through internal town halls and other mechanisms. Frequent team-building exercises foster harmony and bring synergy to our team. We also rely on forums including new employee "fresh-eyes" discussions and weekly engagement chats between hotel managers and employees on a one-on-one basis to assess their needs.
Customers	Our customers are key stakeholders who experience our service delivery. Our revenues are directly linked with the trust and relationships that we nurture with our customers. Their feedback is critical to our financial success. Our brand standards too evolve based on this ongoing feedback.	We invite direct feedback from our customers prior to departure from our hotels. We also track their comments on our services after they have left our premises i.e. through Online Relationship Management (ORM) platforms. We monitor our social media engagement to understand the live feedback of our customers. We update our customers about hotel launches, new services, and/or periodic offers, through our loyalty programme via emailers, newsletters, etc.
Regulatory Bodies and Government	Ongoing engagement with regulatory bodies and the federal/state/local governments. We seek their support in complying with applicable laws and regulations.	They issue operating licenses and permits, which are critical for us to conduct our business.
Investors and Shareholders	Our investors and shareholders are interested in the success and sustainability of our business. They have provided the foundation, by providing capital, for our business to grow. The motivation to meet/exceed the expectations of our investors inspires us to continuously improve and, in that process, also deliver better value to other stakeholders.	Our quarterly presentations and annual meetings serve as an opportunity to engage with investors and shareholders regarding our performance and get their feedback. We also invite their feedback on our annual disclosures.

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ov value of business done with such partners) that were

Stakeholder Category	Why we ne	ed to engage	How we engage	ge		Whether identified as	Channels of communication (Email, SMS, Newspaper,	Frequency of engagement	Purpose and scope of engagement		
Owners and Partners	by Lemon maintainin	rtners who own managed hotels (run Tree Hotels) are also responsible for g our brand standards. This asset- h model is critical to our business	team engages ensure they h	development team and marketing with owners and partners to ave the necessary tools and support enhance our brand's reputation.		Vulnerable & Marginalised Group (Yes/No)	Pamphlets, Advertisement, Community Meetings, Notice Board, Website, Other)	(Annually/ Half yearly/ Quarterly / others – please specify)	including key topics and concerns raised during such engagement		
	success as and penetr	it ensures quick geographic spread ration, and offers our customers a wide oss the country.	We also have regular discussions through bilateral meetings with owners and partners.		Customers	No	<ul> <li>Direct feedback from our customers (Guest Satisfaction Tracking System (GSTS)), hi@lemontreehotels.com)</li> </ul>	<ul><li>Daily</li><li>Need based</li></ul>	<ul><li>Health, Safety and Well-Being</li><li>Data Privacy</li><li>Diversity and Inclusion</li></ul>		
Suppliers and Vendors	vendors is	regularly with our suppliers and critical for our business, to ensure that its and services they deliver to us meet standards.	interactions a product qualit supply, pricing	th them frequently through informal nd periodical reviews. We discuss y, product specifications, timely g and payment terms along with sponsible sourcing.			• Online Relationship Management (ORM) platforms including Trip Advisor, makemytrip.com, booking.com		<ul><li> Ethics and transparency</li><li> Climate Change</li></ul>		
Contractors	We are als	o supported by an outsourced	We engage wi	th them frequently through informal			Social media engagement				
		in providing quality services to our . This makes it critical for us to engage		neetings and periodical reviews to rs pertaining to the well-being and	Degulatory	Ne	Emailers and newsletters				
	with our co	ff who can deliver on our standards.			Regulatory Bodies and Government	No	<ul><li>One-on-one meetings</li><li>Government portals and emails</li></ul>	• Quarterly	Regulatory compliance		
Online Travel		vel Agencies support us in customer		an open dialogue and conduct	Investors and	No	<ul> <li>Quarterly presentations</li> </ul>	Quarterly	Economic Performance		
Agencies/Portal		along with providing us insights into pehavior and decision-making criteria.	frequent mee	tings to stay connected with them.	Shareholders		<ul> <li>Annual meetings</li> </ul>	<ul> <li>Need based</li> </ul>	<ul> <li>Diversity and Inclusion</li> </ul>		
	Reviewing	customer feedback on their platforms rtant aspect of our business.					Feedback on annual disclosures		<ul><li>Energy Management</li><li>Water Management</li></ul>		
NGOs		us deliver on our commitment n equal opportunity employer by		ports help our NGO partners assess and we engage with them regarding					Waste Management		
		us in selecting and training candidates		unities for collaboration through					Climate Change     Customer Cation		
		lity and candidates from economically/	regular meetings and specific engagement						<ul><li>Customer Satisfaction</li><li>Ethics and Transparency</li></ul>		
		arginalised backgrounds (together ortunity Deprived Indians (ODIs)).	events.		Owners and	No	Regular engagement	Need based	Economic Performance		
	Moving for	ward, they will play a pivotal role in			Partners		Bilateral meetings	Quarterly	Regulatory Compliance		
	supporting CSR initiat	the design and implementation of our	mentation of our		ntation of our					Annually	Ethics and Transparency
Local Communi		e with local communities to understand	We engage wi	th them through our NGO partners					Diversity and Inclusion		
		s which helps us deliver greater impact							Energy Management		
	through cu	rated social welfare programmes.							Water Management		
Industry Associ		ssociations serve as a platform for us		multilateral meetings and events try associations and utilise these					<ul> <li>Biodiversity Protection</li> </ul>		
		and business trends and opportunities prate with our peers in the travel and		ommunicate our initiatives and					<ul> <li>Waste Management</li> </ul>		
	tourism ind			e initiatives of others.				Annually	Climate Change		
Media		e our relationship with media for brand			Suppliers and Vendors	No			Sustainable Supply Chain		
		ngagement with local communities on nitiatives as well as release press notes		ugh press releases, press notes, The intent is to publicise our new	vendors		Periodic reviews	<ul> <li>Need based</li> </ul>	Commitment to Human Rights		
		unches, special promotions, and offers					Annual supplier audits		Customer Satisfaction		
			briefs exclusiv	ely for our media partners to keep	Contractors	No	Informal interactions	Annually	Sustainable Supply Chain		
			operations.	of relevant updates about our			Periodic reviews	<ul> <li>Need based</li> </ul>	Commitment to Human Rights		
					Online Travel	No	Annual supplier audits     Online access to feedback from	Daily	Customer Satisfaction     Customer Satisfaction		
2 List stal	keholder aro	ups identified as key for you	r entity and	the frequency of	Agencies/	NO	travellers/guests	Need based	Ethics and Transparency		
		ch stakeholder group.			Portals		One-on-one meetings with the management of OTA				
	Whether	Channels of communication	equency of gagement	Burnoos and seens of suprement	NGOs	Yes	Regular meetings	Annually	Diversity and Inclusion		
Stakeholder Group	identified as Vulnerable &	(Email, SMS, Newspaper, Pamphlets Advertisement (A	nnually/ Half	Purpose and scope of engagement including key topics and concerns			Specific engagement events	<ul> <li>Need based</li> </ul>	Local Community Development		
Group	Marginalised Group (Yes/No)	Community Meetings, Notice ye	arly/ Quarterly others – please	raised during such engagement			Annual reports	·	Climate Change		
	Group (Yes/No)	sp	ecify)		Local Communities	Yes, some sections	<ul> <li>Engagement through NGO partners</li> </ul>	Quarterly	Diversity and Inclusion		
Employees	Yes, employees who are		Weekly Monthly	<ul><li>Health, Safety and Well-Being</li><li>Talent Management and</li></ul>	Communicies	3000013	paraters	<ul> <li>Annually</li> </ul>	<ul> <li>Skilling/training (Talent Management)</li> </ul>		
	Opportunity	Fresh-eyes discussion	Quarterly	Retention					Local Community Development		
	Deprived		Annually	<ul> <li>Diversity and Inclusion</li> </ul>					Climate Change		
	Indians (including			<ul><li>Ethics and Transparency</li><li>Energy management</li></ul>	Industry	No	Multilateral meetings	Annually	Ethics and Transparency		
	Employees with			Water Management	Associations			<ul> <li>Need based</li> </ul>	Regulatory Compliance		
	Disability and			<ul> <li>Waste Management</li> </ul>					Energy Management		
	Employees from Economically/			Climate Change					Water Management		
	Socially								Diversity and Inclusion		
	marginalised								Skilling/training (Talent		
	segments								Management)		

Stakeholder Group	Whether identified as Vulnerable & Marginalised Group (Yes/No)	Channels of communication (Email, SMS, Newspaper, Pamphlets, Advertisement, Community Meetings, Notice Board, Website, Other)	Frequency of engagement (Annually/ Half yearly/ Quarterly / others – please specify)			
Media No	No	<ul> <li>Press releases</li> </ul>	<ul> <li>Quarterly</li> </ul>	<ul> <li>Footprint Growth</li> </ul>		
		<ul> <li>Press notes and briefings</li> </ul>	<ul> <li>Annually</li> </ul>	<ul> <li>Customer Satisfaction</li> </ul>		
			<ul> <li>Need based</li> </ul>	<ul> <li>Regulatory Compliance</li> </ul>		
				<ul> <li>Energy Management</li> </ul>		
				<ul> <li>Water Management</li> </ul>		
				<ul> <li>Diversity and Inclusion</li> </ul>		

# Leadership Indicators

# **1** Provide the processes for consultation between stakeholders and the Board on economic, environmental, and social topics or if consultation is delegated, how is feedback from such consultations provided to the Board.

We have set up various committees on economic and ESG governance and performance monitoring. These committees are Nomination and Remuneration Committee, Share Allotment Committee, Audit Committee, Stakeholders Relationship Committee, Corporate Social Responsibility Committee and Risk Management Committee.

The Nomination and Remuneration Committee, Finance Committee, Share Allotment Committee, Audit Committee, Stakeholders Relationship Committee, Sustainability Committee, Corporate Social Responsibility Committee, General Management Committee and Risk Management Committee are constituted by the Board. As per their respective terms of reference, the various Committees (statutory as well as internal) meet periodically to review the performance of the Company across various areas. A quarterly performance update and review is conducted by each committee (on the respecitve area) and consolidated reports/ follow throughs are presented to the Board in the quarterly meeting. Also, the Company conducts the stakeholder engagement exercise on ESG topics, from time to time.

2 Whether stakeholder consultation is used to support the identification and management of environmental, and social topics (Yes / No). If so, provide details of instances as to how the inputs received from stakeholders on these topics were incorporated into policies and activities of the entity.

Yes

The outcomes of the materiality assessment/stakeholder engagement exercise help the company identify material topics in the area of sustainabilty/ESG. Based on key material topics, the company's policy setting and strategic approach are developed and implemented. Where required, goals are defined along with monitoring mechanisms and responsibility (for results) is assigned to members of the leadership team. As illustrations:

- Energy management: We endeavour to monitor and reduce our energy consumption on an ongoing basis. We have implemented several initiatives including the use of renewable energy (RE) as well as adopting energy efficient systems across operations
- Water Management: We acknowledge the need to ensure the most efficient use of water. We have implemented several initiatives to reduce our overall water consumption as well as adopt systems to effectively manage our water footprint
- Customer Satisfaction: Our customer-centric approach enables us to provide curated and customised experiences to our guests and cater to their requirements. We regularly conduct satisfaction surveys to obtain feedback on our services
- Ethics and Transparency: We ensure that we conduct our business in an ethical and transparent manner. This includes following a code of conduct as well as ensuring that we are guided by our Anti-Bribery and Anti-Corruption Policy, Whistleblower Policy and Vigil Mechanism

# **3** Provide details of instances of engagement with, and actions taken to, address the concerns of vulnerable/ marginalised stakeholder groups.

VULNERABLE GROUP	CONCERNS	
ODI Employees	<ul> <li>Integration in the team</li> <li>Training in a manner that they can understand/receive the training content</li> <li>Supervision and guidance in the early stages</li> </ul>	•
NGOs (in the disability sector)	<ul> <li>Absence of an inclusive culture in society and the corporate sector</li> <li>Companies who are willing to hire Persons With Disability (PWD)</li> <li>Possibility of sustainable employment solutions</li> </ul>	•
Communities (segment of PWD)	<ul> <li>Absence of an inclusive culture in society and the corporate sector</li> <li>Skilling and training to make PWD candidates employable</li> <li>Companies who are willing to hire Persons With Disability (PWD)</li> </ul>	

# PRINCIPLE 5 Businesses should respect and promote human rights



**Essential Indicators** 

1 Employees and workers who have been provided training on human rights issues and policy(ies) of the entity, in the following format:

		FY23		FY22				
	Total (A)	No. of employees / workers covered (B)	% (B / A)	Total (C)	No. of employees / workers covered (D)	% (D / C)		
		Employe	es					
Permanent	2,042	822	40	In FY22, we we specific training		ng ESG		
Other than permanent	405	250	62					
Total Employees	2,447	1,072	44					
		Worker	S					
Permanent	-	-	-	-	-	-		
Other than permanent	-	-	-	-	-	-		
Total Workers	-	-	-	-	-	-		

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# ION TAKEN

Il our hotel teams are regularly sensitised about disability and nclusion/diversity. All employees learn Indian Sign Language t Lemon Tree and their knowledge of the language is tested as ام

raining for Employees With Disability (EWD) is conducted in a nanner that is suitable for that disability i.e. deaf colleagues re trained in an integrated session where there is a 'speaking' rainer and an ISL interpreter who translates alongside; ow vision colleagues are given content that is inclusive and ccessible; employees with intellectual/developmental disability r autism are not taught in a classroom and are trained hrough a 6 month+ internship

All supervisors and managers are trained to guide new EWD eam members ad to be patient with them for the first 6 nonths+ on the job

Our hotels share extensive best practices with other companies hospitality, restaurants, airlines, retail, BFSI, manufacturing, I/ITES, and more. These sessions take place in-person nd virtually within India and abroad (in-person in the UK Glasgow), Singapore, and Switzerland and virtual in the UK, apan, Europe, Israel, and more)

Ve are an active employer of PWD and act as a strategic partner to NGOs working in the disability space. This is done cross its 88 hotels in India located in 56 destinations. The nclusion initiative was started in 2007 and has continued hrough these 16 years (despite the pandemic) making it a ighly sustainable endeavour.

### nilar to the above plus

he Chairman & Managing Director of Lemon Tree was the ounding Chairperson of Skill Council for Persons with Disability SCPWD) and served 2 terms over 5 years. SCPWD is a part of he National Skill Development Council (NSDC) and focussed n making training inclusive and implementable for PWD with ifferent types of disability including deaf, visually impaired, thropaedically handicapped, Down Syndrome, autism, etc.

emon Tree has engaged regularly with the Minsitry of Social ustice (MSJE) with the Department of PWD (DePWD) w.r.t. killing methodology, making companies inclusive and more.

# 2 Details of minimum wages paid to employees and workers, in the following format:

	FY23					FY22							
Category	Equal to Minimum Total Wage M			More than Minimum Wage		Equal to Minimum Wage		More than Minimum Wage					
	(A)	No. (B) %	o (B / A)	No. (C) % (C / A)			No. (E) % (E / D)		No. (F) % (F / D)				
			Em	ployees									
Permanent													
Male	2,071	125	6	1,946	94	1,768	480	27	1,288	73			
Female	249	15	6	234	94	182	63	35	119	65			
Other than Permanent													
Male	719	249	35	470	65	659	463	70	196	30			
Female	86	36	42	50	58	71	64	90	7	10			
			w	orkers									
Permanent													
Male	-	-	-	-	-	-	-	-	-	-			
Female	-	-	-	-	-	-	-	-	-	-			
Other than Permanent													
Male	-	-	-	-	-	-	-	-	-	-			
Female	-	-	-	-	-	-	-	-	-	-			

# **3** Details of remuneration/salary/wages, in the following format:

	M	Male		Female	
	Number	Median remuneration / salary / wages of respective category	Number	Median remuneration/ salary/ wages of respective category	
Board of Directors (BoD)	6	-	1	-	
Key Managerial Personnel	2	₹48,00,000 p.a.	0	-	
Employees other than BoD and KMP	2,787	₹2,48,000 p.a.	335	₹2,32,000 p.a.	
Workers	-	-	-	-	

# Do you have a focal point (Individual/ Committee) responsible for addressing human rights impacts or issues caused or contributed to by the business? (Yes/No)

Yes. The implementation of our Human Rights policy is jointly handled by Corporate HR and the ESG Task Force. This is done through all initiatives around recruitment, training, sensitisation, and diversity/inclusion.

# 5 Describe the internal mechanisms in place to redress grievances related to human rights issues.

All grievances are addressed as and when received by the respective Hotel General Managers/Executive Assistant Managers/ Assistant Hotel Managers/ Department Heads in coordination with HR and the Corporate Office team (HR, ESG, and relevant Corporate Function Head). All the grievances received are duly investigated and appropriate actions are taken to resolve the matter. Whenever required, disciplinary action is taken to ensure such inappropriate behaviour is not repeated by any employee. For example:

- Our Code of Conduct known as the 'LTH Code', acts as an important guiding force for ensuring that we all work collectively to function as a responsible and ethical organisation. Acting with integrity is key to our organisational growth as well as our future prospects. This code, applicable to all employees of the company, including members of the Board and Senior Management, outlines our commitment to upholding the core values of Lemon Tree including acting with integrity and transparency within the organisation. The Code is supported by a policy on the Prevention of Sexual Harassment (POSH) at the workplace. Any POSH-related complaints are handled by the Internal Complaints Committee.
- Our Whistleblower Policy encourages our employees and others to report violations or suspected violations of the LTH Code and/or any instances of misconduct. This policy provides a robust mechanism

for investigating and resolving whistleblower complaints in a time-bound manner while ensuring that our employees are able to raise their concerns without any fear of victimisation and discrimination. We have an open-door policy in order to enable our employees to share their grievances with any member of the management team, apart from their direct supervisor.

# 6 Number of Complaints on the following m

		FY23			FY22	
	Filed during the year	Pending resolution at the end of year	Remarks	Filed during the year	Pending resolution at the end of year	Remarks
Sexual Harassment	0	0	No case filed	0	0	No case filed
Discrimination at workplace	0	0	No case filed	0	0	No case filed
Child Labour	0	0	No case filed	0	0	No case filed
Forced Labour/Involuntary Labour	0	0	No case filed	0	0	No case filed
Wages	0	0	No case filed	0	0	No case filed
Other human rights related issues	0	0	No case filed	0	0	No case filed

# 7 Mechanisms to prevent adverse consequences to the complainant in discrimination and harassment cases.

We have a stringent Sexual Harassment Policy in place, managed by the Ombudsman. Each of our hotels and the Corporate Office has a dedicated POSH committee. Additionally, we have policies for Vigilance/Whistleblower, Prevention of Corrupt Practices, and a comprehensive Code of Conduct. Ensuring a safe and transparent environment, we prioritise all complaints and maintain complete anonymity for the individuals who raise them.

### 8 Do human rights requirements form part of your business agreements and contracts? (Yes/No)

Yes. Lemon Tree believes in the principles of the Universal Declaration of Human Rights, the UN Guiding Principles on Business and Human Rights, and the International Labor Organisation (ILO) Core Conventions on Labor Standards, all of which include human rights clauses. These clauses are part of the agreements/ contracts with suppliers, partners, and NGOs. They are now being extended across the supply chain in the form of the Supplier Code of Conduct.

### 9 Assessments for the year:

	% of your plants and offices that were assessed (by entity or statutory authorities or third parties)
Child labour	C
Forced/involuntary labour	C
Sexual harassment	C
Discrimination at workplace	C
Wages	C
Others – please specify	C

# 10 Provide details of any corrective actions taken or underway to address significant risks / concerns arising from the assessments at Question 9 above.

NA since we have no reported cases.

# Leadership Indicators

# 1 Details of a business process being modified / introduced as a result of addressing human rights grievances/complaints.

No complaints were received for FY23 for Human Rights violations. Therefore, there were no modifications or introductions made to our business practices as a result of addressing human rights grievances or complaints. Our Human Rights policy is accessible on our brand website.

Corporate Insight

nade by employees and workers	nade	by	emp	loyees	and	workers:
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# 2 Details of the scope and coverage of any Human rights due-diligence conducted.

We adhere to the principles of the United Nations Global Compact (UNGC), which includes Human Rights clauses. These clauses are an integral part of our Company's contracts, such as the Supplier/Vendor Code of Conduct. We foster a culture of caring and trust, which is deeply embedded in our policies, including the Environment, Health & Safety Policy, Whistle-Blower policy, and Code of Conduct (in the GSRR). We have established a comprehensive Code of Conduct applicable to both senior management and employees, with the objective of promoting ethical business conduct and instilling a strong sense of ownership within our team.

# 3 Is the premise/office of the entity accessible to differently abled visitors, as per the requirements of the Rights of Persons with Disabilities Act, 2016?

All Lemon Tree hotels are designed for universal access. Our approach is centred around creating barrierfree environments that cater to guests of all abilities, mobility levels, and ages. By ensuring accessibility in our public bathrooms and restaurants, we warmly welcome guests with disabilities into our local community. Moreover, our in-house specially-abled guests also enjoy the convenience and comfort of well-designed rooms tailored to their needs.

For the majority of our hotels, the quest experience begins with a ramp at the entrance, providing easy access to the lobby and reception. The lobby area seamlessly connects to elevators, a specially designed public toilet for physically challenged quests, and the coffee shop. We prioritise accessibility to ensure a hassle-free and enjoyable stay for all our valued guests.

# 4 Details on assessment of value chain partners:

	% of value chain partners (by value of business done with such partners) that were assessed
Child labour	None
Forced/involuntary labour	None
Sexual harassment	None
Discrimination at workplace	None
Wages	None
Others – please specify	None

5 Provide details of any corrective actions taken or underway to address significant risks / concerns arising from the assessments at Question 4 above.

NA

# PRINCIPLE 6: Businesses should respect and make efforts to protect and restore the environment

The company's approach towards the principle or rationale is to be mentioned here.



# **Essential Indicators**

the following format:

Parameter	FY23	FY22
Total electricity consumption (A) (in GJ)	1,60,457	1,07,838
Total fuel consumption (B) (in GJ)	69,178	50,755
Energy consumption through other sources (C)	0	0
Total energy consumption (A+B+C) (in GJ)	2,29,635	1,58,593
Energy intensity per rupee of turnover (Total energy consumption/ turnover in rupees) (in GJ/₹)	0.000000984	0.0000001489
Energy intensity (optional) – the relevant metric may be selected by the entity (KWH/ $m^2$ )	118.950	78.740
Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency	Yes, assurance is done for the integrated report by FELIX advisory.At Lemon Tree Premier, Ulsoor Lake, Bengaluru, Lemon Tree Hotel, Gachibowli, Hyderabad there was an audit conducted by IGBC as part of the certification process	Yes, assurance is done for the integrated report by FELIX advisory.At Aurika, Udaipur & Lemon Tree Premier, Mumbai International Airport there was an audit conducted by IGBC as part of the certification process

2 Does the entity have any sites / facilities identified as designated consumers (DCs) In case targets have not been achieved, provide the remedial action taken, if any No

# **3** Provide details of the following disclosures related to water, in the following format:

Parameter	FY23	FY22
Water withdrawal by source (in kilolitres)		
(i) Surface water	0	0
(ii) Groundwater	2,56,197	2,28,563
(iii) Third party water	4,82,978	3,11,742
(iv) Seawater / desalinated water	0	0
(v) Others	0	0
Total volume of water withdrawal (in kilolitres) (i + ii + iii + iv + v)	7,39,175	5,40,305
Total volume of water consumption (in kilolitres)	7,39,175	5,40,305
Water intensity per rupee of turnover (Water consumed / turnover)	0.00008798	0.0001409
Water intensity (optional) – the relevant metric may be selected by the entity ( $KL/m^2$ )	1.97	1.42
Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency	Yes, assurance is done for the integrated report by FELIX advisory. At Lemon Tree Premier, Ulsoor Lake, Bengaluru, Lemon Tree Hotel, Gachibowli, Hyderabad there was an audit conducted by IGBC as part of the certification process	Yes, assurance is done for the integrated report by FELIX advisory. At Aurika, Udaipur & Lemon Tree Premier, Mumbai International Airport there was an audit conducted by IGBC as part of the certification process

# 1 Details of total energy consumption (in Joules or multiples) and energy intensity, in

# under the Performance, Achieve and Trade (PAT) Scheme of the Government of India? (Y/N) If yes, disclose whether targets set under the PAT scheme have been achieved.

4 Has the entity implemented a mechanism for Zero Liquid Discharge? If yes, provide details of its coverage and implementation.

No

5 Please provide details of air emissions (other than GHG emissions) by the entity, in the following format:

Parameter	Please specify unit	FY23	FY22		
NOx	-	Currently, we do not	not have a		
SOx	-	monitoring system in			
Particulate matter (PM)	-	<ul> <li>track air pollutants of greenhouse gases (G</li> </ul>			
Persistent organic pollutants (POP)	-	However, we are planning to implement one in the coming years.			
Volatile organic compounds (VOC)	-				
Hazardous air pollutants (HAP)	-				
Others – please specify					
Note: Indicate if any independent assessment/ evaluation/assurance has out by an external agency? (Y/N) If yes, name of the external agency.	s been carried	-			

# 6 Provide details of greenhouse gas emissions (Scope 1 and Scope 2 emissions) & its intensity, in the following format:

Parameter	Please specify unit	FY23	FY22
Total Scope 1 emissions (Break-up of the GHG into CO <sub>2</sub> , CH4, N2O, HFCs, PFCs, SF6, NF3, if available)	Metric tonnes of CO <sub>2</sub> equivalent	10,115	6,160
Total Scope 2 emissions (Break-up of the GHG into CO <sub>2</sub> , CH4, N2O, HFCs, PFCs, SF6, NF3, if available)	Metric tonnes of CO <sub>2</sub> equivalent	31,850	20,547
Total Scope 1 and Scope 2 emissions per rupee of turnover	Kg CO <sub>2</sub> equivalent/₹	0.004995	0.006964
Total Scope 1 and Scope 2 emission intensity (optional) – the relevant metric may be selected by the entity	Metric Tonnes of CO <sub>2</sub> equivalent/m <sup>2</sup>	0.1119	0.0701
Note: Indicate if any independent assessment/ evalu has been carried out by an external agency? (Y/N) In external agency.	-	Yes, assurance is done for the integrated report by FELIX advisory. At Lemon Tree Premier, Ulsoor Lake, Bengaluru, Lemon Tree Hotel, Gachibowli, Hyderabad there was an audit conducted by IGBC as part of the certification process	Yes, assurance is done for the integrated report by FELIX advisory. At Aurika, Udaipur, Udaipur & Lemon Tree Premier, Mumbai International Airport there was an audit conducted by IGBC as part of the certification process

# 7 Does the entity have any project related to reducing Green House Gas emission? If Yes, then provide details.

Yes. We are measuring and monitoring our carbon emissions – Scope 1 and Scope 2, from energy consumption at our hotels and have explored ways to reduce our GHG impact through the following measures:

- Increasing share of renewable energy
- Use of energy efficient equipment
- Action plan to use EV vehicles in hotels
- Use of cleaner fuels (LPG, CNG)
- Phasing out of equipment using Chlorofluorocarbons (CFCs) from our operations
- · Planting trees in the neighbourhood or on our premises across India
- Exploring the possibility of going for carbon offsets to further mitigate the adverse effects of emissions from our operations

### Provide details related to waste management by the entity, in the following format: 8

8 Provide details related to waste management by the entity, in	n the following	j format:
Parameter	FY23	FY22
Total Waste generated (in metric tonnes)		
Plastic waste (A)	100.50	61.66
E-waste (B)	5.00	1.94
Bio-medical waste (C)	1.26	1.64
Construction and demolition waste (D)	16.08	8.02
Battery waste (E)	6.73	8.38
Radioactive waste (F)	0.04	0.00
Other Hazardous waste. Please specify, if any. (G)	2.82	2.19
Other Non-hazardous waste generated (H). Please specify, if any. (Break-up by composition i.e. by materials relevant to the sector)	171.74	132.04
Total (A+B + C + D + E + F + G + H)	304.16	215.87
For each category of waste generated, total waste recovered through recycling, re-using or other recovery operations (in metric tonnes)		
Category of waste		
(i) Recycled	-	-
(ii) Re-used	-	-
(iii)Other recovery operations	-	-
Total	-	-
For each category of waste generated, total waste disposed by nature of disposal method (in metric tonnes)		
Category of waste		
(i) Incineration	-	-
(ii) Landfilling	-	-
(iii) Other disposal operations	-	-
Total	-	-
Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency.	-	-

9 Briefly describe the waste management practices adopted in your establishments. such wastes.

Through our Waste Management policy, we intend to achieve the following objectives:

- 1. Deploy best-in-class practices for waste reduction, segregation, and management of waste
- and managed hotels
- of Environment, Forest and Climate Change (MOEF&CC)
- company ESG policy, Waste Management policy, and local laws (where applicable)
- management processes

# Hazardous waste:

- Used lube oil from DG sets/blowers, etc. Engineering department
- Used edible oils from kitchens F&B Production department

# Describe the strategy adopted by your company to reduce usage of hazardous and toxic chemicals in your products and processes and the practices adopted to manage

2. Identify, classify, and measure the amount of waste generated throughout the LTH portfolio of owned

3. Reduce, reuse, and recycle various types of waste produced throughout the hotel premises across various areas of operations, guestrooms, restaurants, public areas, and back-of-the-house operations

4. Ensure all existing and new hotels are compliant with the environmental laws as outlined by the Ministry

5. Through training and support, ensure that all employees are aware of their responsibilities as per

6. Achieve an optimal waste reduction and diversion rate to measure the performance of our waste

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10 If the entity has operations/offices in/around ecologically sensitive areas (such as national parks, wildlife sanctuaries, biosphere reserves, wetlands, biodiversity hotspots, forests, coastal regulation zones etc.) where environmental approvals / clearances are required, please specify details in the following format:

S. No			Location of operations/offices Type of operations		Whether the conditions of environmental approval / clearance are being complied with? (Y/N) If no, the reasons thereof and corrective action taken, if any
1	Bandhavgarh, Madhya Pradesh	Hotel	Yes, Forest NOC		
2	Kochi, Kerala	Hotel	Yes, Coastal Regulation Zone		
3	Muhhamma(Alleppey) Kerala	Hotel	Yes, Coastal Regulation Zone		
4	Candolim, Goa	Hotel	Yes, Coastal Regulation Zone		

11 Details of environmental impact assessments of projects undertaken by the entity based on applicable laws, in the current financial year:

Name and brief details of project	EIA Notification No.	Whether conducted by independent external agency (Yes / No)	Results communicated in public domain (Yes / No)	Relevant Web link			
NA, as no Environmental Impact Assessment was undertaken during the reporting period.							

12 Is the entity compliant with the applicable environmental law/ regulations/ guidelines in India; such as the Water (Prevention and Control of Pollution) Act, Air (Prevention and Control of Pollution) Act, Environment protection act and rules thereunder (Y/N). If not, provide details of all such non-compliances, in the following format:

S. No	Specify the law / regulation / guidelines which was not complied with	Provide details of the non-compliance	Any fines / penalties / action taken by regulatory agencies such as pollution control boards or by courts	Corrective action taken, if any
		Yes		

# Leadership Indicators

1 Provide break-up of the total energy consumed (in Joules or multiples) from renewable and non-renewable sources, in the following format:

Parameter	FY23	FY22
From renewable sources		
Total electricity consumption (A) (in GJ)	17,596.73	16,442.83
Total fuel consumption (B)	-	-
Energy consumption through other sources (C)	-	-
Total energy consumption (A+B+C) (in GJ)	17,596.73	16,442.83
From non renewable sources		
Total electricity consumption (D) (in GJ)	1,42,860.52	91,394.91
Total fuel consumption (E) (in GJ)	69,178	50,755
Energy consumption through other sources (F)	-	-
Total energy consumption (D+E+F) (in GJ)	2,12,038.52	1,42,149.91
Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency	Yes, assurance is done for the integrated report by FELIX advisory. At Lemon Tree Premier, Ulsoor Lake, Bengaluru, Lemon Tree Hotel, Gachibowli, Hyderabad there was an audit conducted by IGBC as part of the certification process	Yes, assurance is done for the integrated report by FELIX advisory. At Aurika, Udaipur & Lemon Tree Premier, Mumbai International Airport there was an audit conducted by IGBC as part of the certification process

# 2 Provide the following details related to water discharged:

Parameter	FY23	FY22
Water discharge by destination and level of treatment (in kilolitres)		
(i) To Surface water		
No treatment	0	0
With treatment – please specify level of treatment	0	0
(ii) To Groundwater		
No treatment	0	0
With treatment – please specify level of treatment	0	0
(iii) To Seawater		
No treatment	0	0
With treatment – please specify level of treatment	0	0
(iv) Sent to third-parties		
No treatment	0	0
With treatment – please specify level of treatment	2,655	NA
(v) Others		
No treatment	0	0
With treatment – please specify level of treatment	0	0
Total water discharged (in kilolitres)	2,655	0
Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency	Yes, assurance is done for the integrated report by FELIX advisory. At Lemon Tree Premier, Ulsoor Lake, Bengaluru, Lemon Tree Hotel, Gachibowli, Hyderabad there was an audit conducted by IGBC as part of the certification process	Yes, assurance is done for the integrated report by FELIX advisory. At Aurika, Udaipur & Lemon Tree Premier, Mumbai International Airport there was an audit conducted by IGBC as part of the certification process

# 3 Water withdrawal, consumption and discharge in areas of water stress (in kilolitres):

For each facility / plant located in areas of water stress, provide the following information:

# (i) Name of the area

Gurugram, Goa, Indore, Kaushambi/ Ghaziabad, Aurangabad, Muhamma (Kerala), Ahmedabad, Chennai, Bengaluru, Jaipur, Delhi, Bengaluru, Hyderabad, Chandigarh, Bandhavgarh, Dehradun, Pune, Mumbai, Kolkata, Udaipur, Thiruvananthapuram, Kochi, Ludhiana, Vishakhapatnam

# (ii) Nature of operations

Hotel / Service Industry

# (iii) Water withdrawal, consumption and discharge in the following format:

Parameter	FY23	FY22	
Water withdrawal by source (in kilolitres)			
(i) Surface water	0	0	
(ii) Groundwater	2,56,197	2,28,563	
(iii) Third party water	4,82,978	3,11,742	
(iv) Seawater / desalinated water	0	0	
(v) Others	0	0	
Total volume of water withdrawal (in kilolitres) (i + ii + iii + iv + v)	7,39,175	5,40,305	
Total volume of water consumption (in kilolitres)	7,30,549	5,40,305	
Water intensity per rupee of turnover (Water consumed / turnover)	0.00008695	0.0001409	
Water intensity (optional) – the relevant metric may be selected by the entity (KL/m2)	1.95	1.42	

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Parameter	FY23	FY22
Water discharge by destination and level of treatment (in kilolitres)		
(i) To Surface water		
No treatment	0	0
With treatment – please specify level of treatment	0	0
(ii) To Groundwater		
No treatment	0	0
With treatment – please specify level of treatment	0	0
(iii) To Seawater		
No treatment	0	0
With treatment – please specify level of treatment	0	0
(iv) Sent to third-parties		
No treatment	0	0
With treatment – please specify level of treatment	2,655	NA
(v) Others		
No treatment	0	0
With treatment – please specify level of treatment	0	0
Total water discharged (in kilolitres)	2,655	0
Note: Indicate if any independent assessment/ evaluation/assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency	Yes, assurance is done for the integrated report by FELIX advisory. At Lemon Tree Premier, Ulsoor Lake, Bengaluru, Lemon Tree Hotel, Gachibowli, Hyderabad there was an audit conducted by IGBC as part of the certification process	Yes, assurance is done for the integrated report by FELIX advisory. At Aurika, Udaipur & Lemon Tree Premier, Mumbai International Airport there was an audit conducted by IGBC as part of the certification process

Note: All Lemon Tree hotels operate in water-stress regions.

# 4 Please provide details of total Scope 3 emissions and its intensity, in the following format:

Parameter	Unit	FY23	FY 22
Total Scope 3 emissions (Break-up of the GHG into CO <sub>2</sub> , CH4, N2O, HFCs, PFCs, SF6, NF3, if available)	Metric tonnes of $CO_2$ equivalent	-	-
Total Scope 3 emissions per rupee of turnover	-	-	-
Total Scope 3 emission intensity (optional) – the relevant metric may be selected by the entity	-	-	-
Note: Indicate if any independent assessment/ evaluation/ assurance has been carried out by an external agency? (Y/N) If yes, name of the external agency		NA	NA

# 5 With respect to the ecologically sensitive areas reported at Question 10 of Essential Indicators above, provide details of significant direct & indirect impact of the entity on biodiversity in such areas along-with prevention and remediation activities.

Lemon Tree's property in Bandhavgarh is located near a forest and the properties in Cochin, Muhamma/ Alleppey, and Candolim, Goa are located in coastal regulation zones.

We recognise the impact of the development and operations of our hotels and accept our responsibility towards the surrounding environment, natural resources, and biodiversity of the locations where we have our properties. We try to ensure that none of our operations lie within the boundaries of designated protected areas, such as national parks and wildlife reserves. Further, we shall strive to integrate our commitment to conserving biodiversity and habitat into our development/acquisitions and operations strategy.

For example at Bandhavgarh, some of the measures taken by us to minimise our environmental footprint include:

- our kitchen waste and the compost generated through this is used in and around the reserve.
- the resort.
- premises to maintain the greenery of the surrounding areas.

These initiatives have helped us in ensuring that our operations are not in conflict with nature.

6 If the entity has undertaken any specific initiatives or used innovative technology or solutions to improve resource efficiency, or reduce impact due to emissions / outcome of such initiatives, as per the following format:

S. No	Initiative undertaken	Details of the initiative (Web-link, if any, may be provided along-with summary)	Outcome of the initiative
1	LED Bulbs	Energy-efficient, long-lasting, eco-friendly lighting solution with versatile applications	80% Energy savings on lighting load, cost reduction, environmental benefits, improved lighting quality
2	Duel Flush	Water conservation, reduced utility bills, sustainable bathroom solution, environmental impact.	Reduced water usage by using 60% less water per flush, lower utility bills, environmental sustainability
3	VFD	Energy efficiency, precise motor control, cost savings, reduced environmental impact	10% Energy savings in the equipment VFD is installed, reduced electricity costs, improved process control, enhanced efficiency
4	Water Fixtures	Water Conservation, reduced water usage, cost savings, sustainable water management	Water outlets can be customised without diminishing guest experience, lower water bills, reduced strain on water resources
5	Bottling Plant	Sustainable packaging, controlled production, job creation, efficiency, Efficient production, safe distribution of bottled beverages	Ensuring water quality, Reduction in drinking water cost per litre, Reduced plastic waste, improved packaging, efficient production, economic opportunities
5	Heat Pump	Energy-efficient heating and cooling, reduced utility costs, environmental sustainability	Low payback period, Lower energy consumption, reduced carbon emissions, cost savings, enhanced comfort, By product is cool air which can be used at designated areas.
7	Solar Thermal	Renewable energy, reduced carbon footprint, cost savings, sustainable heating solution	Enhanced performance of Hot Water Generator, Clean energy, reduced reliance on fossil fuels, cost savings, environmental sustainability
8	RE onsite	Energy independence, sustainability, cost savings, reduced carbon footprint, environmental stewardship.	Clean energy, reduced reliance on fossil fuels, cost savings, environmental sustainability
9	RE offsite	Expanded renewable energy access, reduced grid dependency, carbon reduction, sustainability, supporting remote communities, environmental stewardship, innovation	Increased renewable energy generation, reduced carbon emissions, enhanced grid resilience, sustainable development
10	STP	Protects water resources, prevents pollution, ensures public health, promotes environmental sustainability, wastewater management, community well-being.	Saves domestic water usage by using the treated water for secondary systems and applications viz.gardening/flushing. Cleaner water bodies, reduced pollution, improved public health, environmental protection

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• Waste Management: We have discontinued the use of packaged drinking water, plastic cutlery, miniature toiletries, and single-use plastic. We have also selected a local partner to process and manage

• Water Management: The water we use at the resort is treated at the Sewage Treatment Plant and reused to maintain the gardens at our hotel while ensuring no harmful water discharge in and around

• Supporting Local Flora and Fauna: We recognise our role in supporting the local forest division in managing forest fires near the resort. Furthermore, we have also planted over 100 trees within our

# effluent discharge / waste generated, please provide details of the same as well as

# 7 Does the entity have a business continuity and disaster management plan? Give details in 100 words/ web link.

Yes, we have a business continuity and disaster management plan in place. The business continuity plan highlights different steps that need to be taken to mitigate the losses in case of steep revenue falls. For information regarding the disaster management plan, please refer to the Risk Management Policy on the brand website under Investor Relations

Risk Management Policy- https://www.lemontreehotels.com/factsheet/Policies/Risk Management Policy. pdf

8 Disclose any significant adverse impact to the environment, arising from the value chain of the entity. What mitigation or adaptation measures have been taken by the entity in this regard.

No significant adverse impact has been reported by any value chain partner.

9 Percentage of value chain partners (by value of business done with such partners) that were assessed for environmental impacts.

None, however we actively encourage our value chain partners to adopt and adhere to best environmental practices in their operations and business. A newly defined Suppliers Code of Conduct has been extended to vendors and service providers which covers the need for compliance with environmental regulations, health and safety, labour practices, human rights aspects, minimum wages, freedom of association, collective bargaining, prohibition of child labour and forced and compulsory labour, ethical behaviour, transparency in business processes and environment conservation.

# **PRINCIPLE 7** Businesses, when engaging in influencing public and regulatory policy, should do so in a manner that is responsible and transparent

2 ZERO	7 AFFORDABLE AND	9 INDUSTRY, PRODUCTION	10 REDUCED	11 SUSTAINABLE OTTES
HUNGER	CLEAN ENERGY	AND INFRASTRUCTURE	NEQUALITIES	
13 climate	14 UFE BELOW WATER	15 UFE ON LAND	16 PEACE JUSTICE AND STRONG INSTITUTIONS	17 PARTNERSHIPS FOR THE GOALS

# **Essential Indicators**

- **1** a. Number of affiliations with trade and industry chambers/ associations Eight
  - b. List the top 10 trade and industry chambers/ associations (determined based on the total members of such body) the entity is a member of/ affiliated to.

S. No.	Name of the trade and industry chambers/ associations	Reach of trade and industry chambers/ associations (State/National)
1	Confederation of Indian Industry (CII)	National
2	Federation of Hotel & Restaurant Associations of India (FHRAI)	National
3	Hotel Association of India (HAI)	National
4	Hotel and Restaurant Association of Northern India (HRANI)	State
5	Hotel and Restaurant Association of Western India (HRAWI)	State
6	South India Hotels and Restaurants Association (SIHRA)	State
7	Association of Domestic Tour Operators of India (ADTOI)	National
8	Indian Association of Tour Operators (IATO)	National

2 Provide details of corrective action taken or underway on any issues related to anti-competitive conduct by the entity, based on adverse orders from regulatory authorities.

NA as there were no instances of non-compliance reported during FY23.

# Leadership Indicators

# **1** Details of public policy positions advocated by the entity:

Given our expertise in hospitality, inclusion/diversity, and sustainability/ESG, we regularly engage with various stakeholders, including government and regulators, associations and industry chambers. We actively provide our inputs on various areas, such as hotel construction and design, hotel services, inclusion/ diversity, skilling of individuals with special needs, renewable energy and more. Over the last two decades, our leadership team has played a pivotal role in shaping public policy and has been invited to participate in numerous committees and task forces. We are committed to contributing to this process responsibly and ethically, ensuring a positive and meaningful impact.

# **PRINCIPLE 8** Businesses should promote inclusive growth and equitable development



# **Essential Indicators**

1 Details of Social Impact Assessments (SIA) of projects undertaken by the entity based on applicable laws, in the current financial year.

Name and brief details of project	SIA Notification No	Date of notification	Whether conducted by independent external agency (Yes / No)	Results communicated in public domain (Yes / No)	Relevant Web link	Relevant Web link
			NA			

# 2 Provide information on project(s) for which ongoing Rehabilitation and Resettlement (R&R) is being undertaken by your entity, in the following format:

Name of Project for which R&R is ongoing	State	District	No. of Project Affected Families (PAFs)	% of PAFs covered by R&R	Amounts paid to PAFs in the FY (In INR)
NA. No	rehabilitat	ion and rese	ttlement were undertaken	by Lemon Tree Hote	ls.

# **3** Describe the mechanisms to receive and redress grievances of the community.

At our Company's hotel construction sites, we collect public complaints through mail/email. The projects team handles these complaints or grievances, with assistance from the Corporate Office when necessary. Additionally, any community member can send their complaint to hi@lemontreehotels.com, and we direct the matter to the appropriate Corporate Function Head for investigation and resolution.

### Percentage of input material (inputs to total inputs by value) sourced from suppliers: 4

Directly sourced from MSMEs/ small producers Sourced directly from within the district and neighbouring dist

# Financial Statements

1			

	FY23	FY22
	70%	68%
tricts	85%	85%

# Leadership Indicators

**1** Provide details of actions taken to mitigate any negative social impacts identified in the Social Impact Assessments (Reference: Question 1 of Essential Indicators above):

Details of negative social impact identified	Corrective action taken	
	NA	

2 Provide the following information on CSR projects undertaken by your entity in designated aspirational districts as identified by government bodies:

S. No	State	Aspirational District	Amount spent (In INR)
This information is not currently available		9	

**3** (a) Do you have a preferential procurement policy where you give preference to purchase from suppliers comprising marginalised /vulnerable groups? (Yes/No)

Lemon Trees' sourcing policy does not grant preferential treatment to marginalised or vulnerable suppliers. However, we actively promote procurement from such suppliers, such as acquiring Bastar art from tribal artists in Bastar, Madhya Pradesh.

(b) From which marginalised /vulnerable groups do you procure?

We procure bronze statues and Bastar art directly from tribal artists in Bastar, Madhya Pradesh.

(c) What percentage of total procurement (by value) does it constitute?

In FY23, our purchases accounted for 0% (as they were made in earlier years).

4 Details of the benefits derived and shared from the intellectual properties owned or acquired by your entity (in the current financial year), based on traditional knowledge:

S. No	Intellectual Property based on	Owned/ Acquired	Benefit shared	Basis of calculating
	traditional knowledge	(Yes/No)	(Yes / No)	benefit share
		NA		

5 Details of corrective actions taken or underway, based on any adverse order in intellectual property related disputes wherein usage of traditional knowledge is involved.

Name of authority	Brief of the Case	Corrective action taken
	NA	

# 6 Details of beneficiaries of CSR Projects:

- S. CSR Project
- 1 Muskaan PAEPID (skilling of PwD)
- 2 Action For Autism (skilling of PwD)
- 3 Green Genra Technologies (anti smog machine)

# **PRINCIPLE 9** Businesses should engage with and provide value to their consumers in a responsible manner



**Essential Indicators** 

# **1** Describe the mechanisms in place to receive and respond to consumer complaints and feedback.

We place significant emphasis on customer feedback and Online Reputation Management (ORM). A dedicated team focuses on this aspect across the group, aiming to promptly address any service errors or shortcomings through a well-organised process involving the Hotel Operations Team and the ORM team. We actively encourage our guests to provide feedback through various channels, viz. our Guest

Satisfaction Tracking System (GSTS) online source like Tripadvisor and social media platforms and OTAs, including booking.com, makemytrip.com and many more. By valuing and attentively addressing their comments, we continually enhance our services and ensure that our guests' are content.

# 2 Turnover of products and/ services as a percentage of turnover from all products/ service that carry information about:

	As a percentage to tota	
Environmental and social parameters relevant to the product	NA as Lemon Tree doe a combination of prod	
Safe and responsible usage	gym, spa, swimming po	
Recycling and/or safe disposal	service that we provide	

	No. of persons benefitted from CSR Projects	% of beneficiaries from vulnerable and marginalised group
. –	50	100
	14	100
	All guests and visitors to our Aerocity property, as well as all employees	NA

### al turnover

es not have specific consumer products. We offer our guests ucts (hotel room, food, etc.) and services (check-in, dining, pool). All ESG efforts by the Company get included in any le.

# **3** Number of consumer complaints in respect of the following:

FY	23		FY22		
Received during the year	Pending resolution at end of year	Remarks	Received during the year	Pending resolution at end of year	Remarks
0	0	-	0	0	-
0	0	-	0	0	-
-	-	-	-	-	-
0	0	-	2	0	-
0	0	-	0	0	-
0	0	-	0	0	-
0	0	-	0	0	-
	Received during the	during the resolution at	Received during the yearPending resolution at end of yearRemarks00-00-00-00-00-00-00-00-00-	Received during the yearPending resolution at end of yearRemarksReceived during the year000-000-000-000-200-000-000-000-000-0	Received during the yearPending resolution at end of yearRemarksReceived during the yearPending resolution at end of year00-0000-0000-0000-2000-0000-0000-0000-0000-00

4 Details of instances of product recalls on account of safety issues. NA

# 5 Does the entity have a framework/ policy on cyber security and risks related to data privacy? (Yes/No) If available, provide a web-link of the policy.

Yes, we maintain a rigorous cybersecurity practice and have implemented necessary measures to ensure the protection of personal information provided to us by our stakeholders. Our database is designed to store this information in a secure environment, safeguarding it from any loss, misuse, wrongful disclosure, destruction, or alteration. We regularly review our security measures to stay aligned with business, technological advancements, and regulatory requirements. The security of our stakeholders' data is of utmost importance to us.

Privacy Policy-https://www.lemontreehotels.com/privacy-policy.aspx

6 Provide details of any corrective actions taken or underway on issues relating to advertising, and delivery of essential services; cyber security and data privacy of customers; re-occurrence of instances of product recalls; penalty / action taken by regulatory authorities on safety of products / services.

None

# Leadership Indicators

be accessed (provide web link, if available).

Lemon Tree's offerings and brand details can be found in the About Us section of our brand website. www.lemontreehotels.com

# 2 Steps taken to inform and educate consumers about safe and responsible usage of products and/or services.

We effectively communicate our sustainability efforts and initiatives to our quests through a number of channels including Lemon Tree's digital platforms, brochures and other collaterals in guest rooms. We find opportunities fro our guests to engage in our sustainability activities, example, our half-glass water initiative; third-day linen change; tree plantation in the neighbourhood and more.

# 3 Mechanisms in place to inform consumers of any risk of disruption/discontinuation of essential services.

Any updates for our guests and customers are the risk of disruption/discontinuation (temporarily) of hotel services is always displayed on our brand website. For example, we had a COVID-19 update page where all safety protocols and hygiene processes were explained during the 2+ years of the pandemic.

- 4 entity or the entity as a whole? (Yes/No) NA.
- 5 Provide the following information relating to data breaches:

a. Number of instances of data breaches along-with impact

None

b. Percentage of data breaches involving personally identifiable information of customers

NA

# **Statutory Reports**

# 1 Channels / platforms where information on products and services of the entity can

# Does the entity display product information on the product over and above what is mandated as per local laws? (Yes/No/Not Applicable) If yes, provide details in brief. Did your entity carry out any survey with regard to consumer satisfaction relating to the major products / services of the entity, significant locations of operation of the

# Independent Auditor's Report

# To The Members of Lemon Tree Hotels Limited

### Report on the Audit of the Consolidated **Financial Statements**

### Opinion

We have audited the accompanying consolidated financial statements of Lemon Tree Hotels Limited ("the Parent"), its subsidiaries and Limited Liability Partnership Firm (the Parent, its subsidiaries and Limited Liability Partnership Firm together referred to as "the Group") which includes the Group's share of profit in its associates, which comprise the Consolidated Balance Sheet as at March 31, 2023, and the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information (herein referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of reports of the other auditors on separate financial statements of the subsidiaries, trusts, Limited Liability Partnership and associates referred to in the Other Matters section below, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended ('Ind AS') and other accounting principles generally accepted in India, of the consolidated state of affairs of the Group as at March 31,2023, and their consolidated profit, their consolidated total comprehensive income, their consolidated cash flows

and their consolidated changes in equity for the year ended on that date.

### **Basis for Opinion**

We conducted our audit of the consolidated financial statements in accordance with the Standards on Auditing (SAs) specified under section 143 (10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibility for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group, its associates in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in the sub-paragraphs (a) and (b) of the Other Matters section below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

### Sr. **Key Audit Matter** No.

# Auditor's Response

### 1 Impairment assessment of hotel properties in subsidiaries (Refer Note 33(a) to the Consolidated Financial Statements)

At each reporting period, the Group assesses the carrying amounts of hotel properties of subsidiaries (CGU) to determine whether there is any indication that those assets have suffered an impairment loss.

If any indication exists, the Group estimates the asset's recoverable amount. To assess the recoverability of the CGU, management is required to make significant estimates and assumptions related to forecast of future revenue, operating margins, growth rate and selection of the discount rates. The Group used the discounted cash flow approach to determine the recoverable value of the CGU.

### **Principal Audit Procedures performed:**

- Obtained an understanding of the Group's process for projecting the future cash flows and evaluated the significant assumptions used for determining the recoverable amount of CGU.
- Tested the design, implementation and operating effectiveness of relevant internal controls relating to estimate of future cash flows for the purpose of determining recoverable amount of CGU.
- ::: Challenged Group's key market related assumptions used in the model including discount rate, long-term growth rates against external data, using our valuation expertise;
- iv. Assessed the reliability of cash flow forecasts through a review of actual past performance;

# Key Audit Matter

These assumptions are of particular importance due to the level of uncertainties and judgment involved, thus changes in these assumptions could have a significant impact on the recoverable value of the hotel properties. We have identified the estimation of the recoverable amount of the hotel properties as a key audit matter because these assumptions are of particular importance due to the level of uncertainties and judgment involved, thus changes in these assumptions could have a significant impact on the recoverable value of the CGU.

# Information Other than the Financial Statements and Auditor's Report Thereon

- The Parent's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion & Analysis, Board's Report, Business Responsibility Report and Report on Corporate Governance, but does not include the consolidated financial statements, standalone financial statements and our auditor's report thereon.
- Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.
- In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, compare with the financial statements of the subsidiaries and associates audited by the other auditors, to the extent it relates to these entities and, in doing so, place reliance on the work of the other auditors and consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated. Other information so far as it relates to the subsidiaries, and associates, is traced from their financial statements audited by the other auditors.
- If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Auditor's Responsibility for the Audit of the Responsibilities of Management and **Consolidated Financial Statements** Those Charged with Governance for the

**Consolidated Financial Statements** Our objectives are to obtain reasonable assurance about whether the consolidated financial statements The Parent's Board of Directors is responsible for as a whole are free from material misstatement, the matters stated in section 134(5) of the Act with whether due to fraud or error, and to issue an auditor's respect to the preparation of these consolidated report that includes our opinion. Reasonable assurance financial statements that give a true and fair view is a high level of assurance, but is not a guarantee of the consolidated financial position, consolidated that an audit conducted in accordance with SAs will financial performance including other comprehensive always detect a material misstatement when it exists. income, consolidated cash flows and consolidated Misstatements can arise from fraud or error and are changes in equity of the Group including its Associates considered material if, individually or in the aggregate, in accordance with the Ind AS and other accounting they could reasonably be expected to influence the principles generally accepted in India. The respective Board of Directors of the companies included in the Group

# **Financial Statements**

# Auditor's Response

- Challenged the assumptions used in the cash flow v forecasts which includes occupancy rate, average room rate. To consider forecasting risk we also performed sensitivity analysis over these assumptions.
- We have used valuation specialist to assess the appropriateness of the weighted average cost of capital used in the determining recoverable amount.
- vii. We have tested the arithmetical accuracy of the model and assessed the disclosures made by the Group in relation to this matter.

and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and its associates and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Parent, as aforesaid.

In preparing the consolidated financial statements, the respective Management of the companies included in the Group and of its associates are responsible for assessing the ability of the Group and of its associates to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates are also responsible for overseeing the financial reporting process of the Group and of its associates.

economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Parent , its subsidiaries and associate companies which are companies incorporated in India, has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the (a) We did not audit the financial statements of Krizm consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities within the Group and its associates to express an opinion on the consolidated financial statements. We

are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements of which we are the independent auditors. For the other entities included in the consolidated financial statements, which have been audited by the other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

Materiality is the magnitude of misstatements in the consolidated financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the consolidated financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the consolidated financial statements.

We communicate with those charged with governance of the Parent and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are in our auditor's report to the related disclosures in therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, Our conclusions are based on the audit evidence in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# **Other Matters**

Hotels Private Limited Employees Welfare Trust ("the Trust") included in the standalone financial statements of the Parent included in the Group whose financial statements reflect total assets of ₹ 178.51 lakhs as at March 31, 2023, total revenue of ₹ Nil and net cash outflows amounting to ₹ 12.96 lakhs for the year ended on that date, as

considered in the standalone financial statements of the Parent included in the Group. These financial statements have been audited by the other auditor whose reports have been furnished to us by the management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of such Trust, is based solely on the report of the other auditor.

(b) We did not audit the financial statements of 21 subsidiaries and 1 Limited Liability Partnership Firm (as mentioned below), whose financial statements reflect total assets of ₹ 89,491.53 lakhs as at March 31, 2023, total revenues of ₹ 18,757.65 lakhs and net cash outflows amounting to ₹ 126.58 lakhs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net profit of ₹ 86.88 lakhs for the year ended March 31, 2023, as considered in the consolidated financial statements, in respect of 3 associates (as mentioned below), whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, Limited Liability Partnership and associates, and our report in terms of subsection (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries, Limited Liability Partnership and associates is based solely on the reports of the other auditors.

Subsidiaries, Limited Liability Partnership Firm and Associates included in the consolidated financial statements and not audited by us are as below:

- A. Subsidiaries -
  - 1. PSK Resorts and Hotels Private Limited
  - 2. Canary Hotels Private Limited
  - 3. Sukhsagar Complexes Private Limited
  - 4. Manakin Resorts Private Limited
  - 5. Oriole Dr. Fresh Hotels Private Limited
  - 6. Carnation Hotels Private Limited
  - 7. Grey Fox Project Management Company Private Limited
  - 8. Dandelion Hotels Private Limited
  - 9. Lemon Tree Hotel Company Private Limited
  - 10. Red Fox Hotel Company Private Limited
  - 11. Berggruen Hotels Private Limited
  - 12. Valerian Management Services Private Limited

**Financial Statements** 

- 13. Inovoa Hotels and Resorts Limited
- 14. Ophrys Hotels Private Limited
- 15. Bandhav Resorts Private Limited
- 16. Celsia Hotels Private Limited
- 17. Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited)
- 18. Madder Stays Private Limited
- 19. Hamstede Living Private Limited
- 20. Arum Hotels Private Limited (formerly known as Jessamine Stays Private Limited)
- 21. Totally Foxed Solutions Private Limited
- B. Limited Liability Partnership Firm
  - 1. Mezereon Hotels LLP
- C. Associates
  - 1. Mind Leaders Learning India Private Limited
  - 2. Pelican Facilities Management Private Limited
  - 3. Glendale Marketing Services Private Limited

Our opinion on the consolidated financial statements above and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

# **Report on Other Legal and Regulatory** Requirements

- 1. As required by Section 143(3) of the Act, based on our audit and on the consideration of the reports of the other auditors on the separate financial statements of the subsidiaries, Limited Liability Partnership and associates incorporated in India referred to in the Other Matters section above we report, to the extent applicable that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.

- c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss including Other Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- d) In our opinion, the aforesaid consolidated financial statements comply with the Ind AS specified under Section 133 of the Act.
- e) On the basis of the written representations received from the directors of the Parent as on March 31, 2023 taken on record by the Board of Directors of the Company and the reports of the statutory auditors of its subsidiary companies and associate companies incorporated in India, none of the directors of the Group companies and its associate companies incorporated in India is disqualified as on March 31, 2023 from being appointed as a director in terms of Section 164 (2) of the Act.
- f) With respect to the adequacy of the internal financial controls with reference to consolidated financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure A" which is based on the auditors' reports of the Parent and subsidiary companies incorporated in India to whom internal financial controls with reference to financial statements is applicable. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of internal financial controls with reference to consolidated financial statements of those companies.
- q) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended, In our opinion and to the best of our information and according to the explanations given to us and based on the auditor's reports of subsidiary companies and associate companies, the remuneration paid by the Parent and such subsidiary companies and associate companies to their respective directors during the year is in accordance with the provisions of Section 197 of the Act.
- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to

the best of our information and according to the explanations given to us:

- i) The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group and its associates. Refer Note 36(c) to the consolidated financial statements;
- ii) The Group and its associates did not have any material foreseeable losses on long-term contracts including derivative contracts. Refer note 48 to the consolidated financial statements.
- iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Parent, its subsidiary companies and associate companies incorporated in India. Refer note 49 to the consolidated financial statements.
- iv) (a) The respective Managements of the Parent its subsidiaries and associates which are companies incorporated in India, whose financial statements have been audited under the Act, have represented to us and to the other auditors of such subsidiaries and associates respectively that, to the best of their knowledge and belief, as disclosed in the note 53(v) to the consolidated financial statements, no funds (which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Parent or any of such subsidiaries and associates to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Parent or any of such subsidiaries and associates ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
  - (b) The respective Managements of the Parent and its subsidiaries, associates which are companies incorporated in

India, whose financial statements have been audited under the Act, have represented to us and to the other auditors of such subsidiaries and associates respectively that, to the best of their knowledge and belief, as disclosed in the note 53(vi) to the consolidated financial statements, no funds have been received by the Parent or any of such subsidiaries and associates from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Parent or any of such subsidiaries and associates shall, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

2. With respect to the matters specified in clause (xxi) of paragraph 3 and paragraph 4 of the Companies said respective companies included in the consolidated financial statements except for the following:

Name of the company	CIN	Nature of relationship	Clause Number of CARO report with qualification or adverse remark
Manakin Resorts Private Limited	U55101DL2005PTC212230	Wholly Owned Subsidiary	xvii
Grey Fox Project Management Company Private Limited	U74140DL2012PTC238272	Wholly Owned Subsidiary	xvii
Lemon Tree Hotel Company Private Limited	U55101DL2007PTC158376	Wholly Owned Subsidiary	xvii
Red Fox Hotel Company Private Limited	U55204DL2007PTC157848	Wholly Owned Subsidiary	xvii
Valerian Management Services Private Limited	U20296DL2007PTC169518	Wholly Owned Subsidiary	xvii
IORA Hotels Private Limited	U55101DL2009PTC192981	Subsidiary	xvii and ix(d)
Ophrys Hotels Private Limited	U55101DL2007PTC166020	Subsidiary	xvii
Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited)		Wholly Owned Subsidiary	xvii
Madder Stays Private Limited	U74999DL2018PTC342313	Wholly Owned Subsidiary	xvii
Arum Hotels Private Limited (formerly known as Jessamine Stays Private Limited)	U55100DL2018PTC342311	Wholly Owned Subsidiary	xvii

Place: New Delhi Date: May 30, 2023

- (c) Based on the audit procedures performed that have been considered reasonable and appropriate in the circumstances performed by us and that performed by the auditors of the subsidiaries and associates which are companies incorporated in India whose financial statements have been audited under the Act, nothing has come to our or other auditor's notice that has caused us or the other auditors to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (a) and (b) above, contain any material misstatement.
- v) The Parent and its subsidiaries and associates which are companies incorporated in India, whose financial statements have been audited under the Act, have not declared or paid any dividend during the year and have not proposed final dividend for the year.

(Auditor's Report) Order, 2020 ("CARO"/ "the Order") issued by the Central Government in terms of Section 143(11) of the Act, according to the information and explanations given to us, and based on the CARO reports issued by us and the auditors of respective companies included in the consolidated financial statements to which reporting under CARO is applicable, as provided to us by the Management of the Parent, we report that there are no qualifications or adverse remarks by the respective auditors in the CARO reports of the

# For Deloitte Haskins & Sells LLP

Chartered Accountants Firm's Registration No. 117366W/W-100018

# **Rajesh Kumar Agarwal**

Partner Membership No. 105546 UDIN 23105546BGXMSM1886

# Annexure "A" To The Independent Auditor's Report

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# **Report on the Internal Financial Controls** with reference to consolidated financial statements under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated Ind AS financial statements of the Company as of and for the year ended March 31, 2023, we have audited the internal financial controls with reference to consolidated financial statements of Lemon Tree Hotels Limited (hereinafter referred to as "the Parent") and its subsidiary companies and its associate companies, which are companies incorporated in India, as of that date.

# Management's Responsibility for Internal **Financial Controls**

The respective Board of Directors of the Parent, its subsidiary companies and its associate companies, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls with reference to consolidated financial statements based on the internal control with reference to consolidated financial statements criteria established by the respective Companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI)". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls with reference to consolidated financial statements of the Parent, its subsidiary companies and its associate companies, which are companies incorporated in India, based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing, prescribed under Section 143(10) of the Companies Act, 2013, to the extent

applicable to an audit of internal financial controls with reference to consolidated financial statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to consolidated financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to consolidated financial statements and their operating effectiveness. Our audit of internal financial controls with reference to consolidated financial statements included obtaining an understanding of internal financial controls with reference to consolidated financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors of the subsidiary companies and associate companies, which are companies incorporated in India, in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to consolidated financial statements of the Parent, its subsidiary companies and its associate companies, which are companies incorporated in India.

# Meaning of Internal Financial Controls with reference to consolidated financial statements

A company's internal financial control with reference to consolidated financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to consolidated financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit

preparation of financial statements in accordance have, in all material respects, an adequate internal with generally accepted accounting principles, and financial controls with reference to consolidated financial that receipts and expenditures of the company are statements and such internal financial controls with being made only in accordance with authorisations of reference to consolidated financial statements were management and directors of the company; and (3) operating effectively as at March 31, 2023, based on provide reasonable assurance regarding prevention or the criteria for internal financial control with reference timely detection of unauthorised acquisition, use, or to consolidated financial statements established by disposition of the company's assets that could have a the respective companies considering the essential components of internal control stated in the Guidance material effect on the financial statements. Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

# **Inherent Limitations of Internal Financial** Controls with reference to consolidated financial statements

Because of the inherent limitations of internal financial controls with reference to consolidated financial Our aforesaid report under Section 143(3)(i) of the statements, including the possibility of collusion or Act on the adequacy and operating effectiveness improper management override of controls, material of the internal financial controls with reference to misstatements due to error or fraud may occur and consolidated financial statements in so far as it relates not be detected. Also, projections of any evaluation to 21 subsidiary companies and 3 associate companies, of the internal financial controls with reference to which are companies incorporated in India, is based consolidated financial statements to future periods are solely on the corresponding reports of the auditors of subject to the risk that the internal financial control such companies incorporated in India. with reference to consolidated financial statements may become inadequate because of changes in conditions, Our opinion is not modified in respect of the or that the degree of compliance with the policies or above matters. procedures may deteriorate.

# Opinion

In our opinion to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors referred to in the Other Matters paragraph below, the Parent, its subsidiary companies and its associate companies, which are companies incorporated in India,

# **Other Matters**

# For Deloitte Haskins & Sells LLP

Chartered Accountants Firm's Registration No. 117366W/ W-100018

# **Rajesh Kumar Agarwal**

Place: New Delhi Date: May 30, 2023

Partner Membership No. 105546 UDIN 23105546BGXMSM1886

# Consolidated Balance Sheet

as at March 31, 2023

	Note No.	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
ASSETS			
Non-current assets			
(a) Property, plant and equipment	3	2,45,048.04	2,50,957.65
(b) Capital work-in-progress	4	46,910.37	29,455.09
(c) Investment Property	5	176.33	179.90
(d) Goodwill on consolidation	6.1	9,508.43	9,508.44
(e) Intangible assets	6.1	635.72	1,469.76
(f) Intangible asset under development	6.2	1,307.33	227.91
(g) Right-of-use asset	7	40,364.48	42,987.60
(h) Financial assets	8		
(i) Investments		453.94	367.13
(ii) Loans		30.00	41.21
(iii) Other non- current financial assets		8,110.53	7,585.79
(i) Deferred tax assets (net)	9.1	3,647.31	4,607.62
(j) Non-current tax assets (net)	9.2	1,859.37	2,445.80
	10		
(k) Other non-current assets	10	1,576.51	571.43
Commanda a sa sa sa		3,59,628.36	3,50,405.33
Current assets		1 050 00	
(a) Inventories	11	1,052.23	812.31
(b) Financial assets			
(i) Trade receivables	12	5,597.77	2,905.75
(ii) Cash and Cash equivalents	13	2,368.19	5,428.61
(iii) Other bank balances	14 (i)	379.68	-
(iv) Investments	8	99.70	594.73
(v) Other current-financial assets	14 (ii)	359.10	237.72
(c) Other current assets	15	3,746.91	3,118.89
		13,603.58	13,098.01
Total Assets		3,73,231.94	3,63,503.34
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	16	79,160.71	79,081.33
(b) Other Equity	17	6,212.06	4,043.55
Equity attributable to owners of the parent		85,372.77	83,124.88
(c) Non-controlling interests	18	55,969.45	56,763.00
Total Equity	10	1,41,342.22	1,39,887.88
Liabilities			1,00,007,007
Non-current liabilities			
(a) Financial liabilities	19		
	19	1 51 742 64	1 EE 240 77
(i) Borrowings		1,51,742.64	1,55,348.77
(ii) Lease liability	20	42,526.92	42,473.49
(b) Provisions	21	249.96	261.67
(c) Deferred tax liabilities (net)	9.1	358.23	200.53
		1,94,877.75	1,98,284.46
Current liabilities			
(a) Financial liabilities	22		
(i) Borrowings		22,830.26	14,516.18
(ii) Lease liability	20	583.52	458.13
(iii) Trade payables			
<ul> <li>total outstanding dues of micro enterprises and small enterprises</li> </ul>		1,417.41	627.81
- total outstanding dues of creditors other than micro enterprises and		5,262.30	5,223.31
small enterprises			,
(iv) Other current financial liabilities		3,258.34	619.11
(b) Provisions	21	559.89	1,977.54
(c) Other current liabilities	23	3,100.25	1,908.92
	2	37,011.97	25,331.00
Total Liabilities		2,31,889.72	2,23,615.46
Total Equity and Liabilities		3,73,231.94	3,63,503.34
See accompanying notes forming part of the financial statements.	1 to 54	<u> </u>	3,03,303.34
See accompanying notes forming part of the illiditual statements.	1 10 54		

As per our report of even date For and on behalf of the Board of Directors of

### For Deloitte Haskins & Sells LLP Lemon Tree Hotels Limited Chartered Accountants

### Rajesh Kumar Agarwal Patanjali Govind Keswani Kapil Sharma Chairman & Managing Director Chief Financial Officer AVP Legal & Group Company Secretary Partner DIN-00002974 Place : New Delhi Place : New Delhi Date : May 30, 2023 Date : May 30, 2023

Consolidated Statement of Profit and Loss

for the year ended March 31, 2023

		Note No.	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Revenue from operations		24	87,498.95	40,224.01
Other Income		25	357.65	1,402.99
Total Income			87,856.60	41,627.00
Expenses				1
Cost of food and beverages of	consumed	26	4,990.36	2,785.37
Employee benefits expense		27	14,973.34	9,731.64
Power and fuel		28(a)	6,871.26	4,375.38
Stamp duty expenses		28(b)	478.42	1,525.03
Other expenses			15,428.88	9,940.34
Total Expenses			42,742.26	28,357.76
	finance income, depreciation and		45,114.34	13,269.24
amortisation and tax (EBI				10/200121
Finance costs		29	18,234.65	18,093.70
Finance income		30	(517.41)	(695.92
Depreciation and amortisatio	n expense	31	9,660.16	10,434.75
•	ax and share of associates		17,736.94	(14,563.29
Share of profit of associate			86.88	104.06
Profit/(Loss) before tax			17,823.82	(14,459.23
Tax expense:			17,025.02	(14,405.20
(1) Current tax (including MA	AT)	9.1	2,692.87	25.24
(2) Deferred tax (including of			1,076.95	(748.30
(2) Deferred tax (including of			3,769.82	(723.06
Profit/(Loss) for the year			14,054.00	(13,736.17)
Other comprehensive inco			14,034.00	(15,750.17)
(i) Items that will not be rec				
Remeasurements of defined			23.38	45.26
Income tax effect			(6.55)	(2.29)
Income tax enect			<b>16.83</b>	42.97
Total comprehensive inco	ma/(loss) for the year		14,070.83	(13,693.20)
Profit/(Loss) for the year	line/(loss) for the year		14,054.00	(13,736.17
Attributable to:			14,034.00	(15,750.17
			11 / 56 26	(0 7/2 20)
Equity holders of the parent			11,456.36	(8,743.39)
Non-controlling interests Total comprehensive inco	ma/(leas) for the year		2,597.64	(4,992.78)
Attributable to:	me/(loss) for the year		14,070.83	(13,693.20)
			11 470 40	(0 717 22)
Equity holders of the parent			11,470.46	(8,717.22)
Non-controlling interests	(fa an undur af # 10 an ah)		2,600.37	(4,975.98)
Earning/(loss) per equity sha	are (face value of ₹ 10 each)			/
(1) Basic			1.45	(1.11)
(2) Diluted		32	1.45	(1.11)
See accompanying notes for	ming part of the financial statements.	1 to 54		
As per our report of even date	For and on behalf of the Board of Directors	of		
For Deloitte Haskins & Sells Chartered Accountants	LLP Lemon Tree Hotels Limited			
<b>Rajesh Kumar Agarwal</b> Partner	Patanjali Govind KeswaniKapil ShaChairman & Managing DirectorChief FinaDIN-00002974Chief All	ncial Officer AV	<b>chil Sethi</b> P Legal & Group Co m. no A18883	ompany Secretar
Diagon Marin Dallhi				

Place : New Delhi
Date : May 30, 2023

Place : New Delhi Date : May 30, 2023

Nikhil Sethi

Mem. no. - A18883

Corporate Insight

Statutory Reports

**Financial Statements** 

# Consolidated Statement of Changes in Equity as at March 31, 2023

# A. Equity Share Capital

	No. of shares	Amount ₹ in lakhs
Equity shares of ₹ 10 each issued, subscribed and fully paid		
As at April 1, 2021	79,04,21,473	79,042.14
Change in shares held by ESOP trust (Refer Note 16)	3,91,900	39.19
As at March 31, 2022	79,08,13,373	79,081.33
Change in shares held by ESOP trust (Refer Note 16)	7,93,850	79.38
As at March 31, 2023	79,16,07,223	79,160.71

# **B.** Other Equity

								₹ in lakhs
		Rese	rves and Sur	plus		Items of Other comprehensive income		
	Capital reserve	Capital redemption reserve	Securities Premium	General Reserves	Surplus in the statement of profit and loss	Remeasurement gains (losses) on defined benefit plans and income tax effect	Non- controlling interests	Other equity
As at April 1, 2021	28,766.12	45.00	10,406.82	3,035.24	(29,519.26)	(18.22)	61,738.99	74,454.69
Loss for the year	-	-	-	-	(13,736.17)	-	-	(13,736.17)
Other comprehensive income for the year	-	-	-	-	-	42.97	-	42.97
Capital reserveCapital redemption reserveSecurities PremiumGeneral General ReservesSurplus in the statement of profit and lossRemeasurement gains (losses) on defined benefit plans and income tax effectAs at April 1, 202128,766.1245.0010,406.823,035.24(29,519.26)(18.22)Loss for the year(13,736.17)-Other comprehensive income for the year42.97Total comprehensive loss for the year attributable to non-controlling interests4,975.98Change in shares held by ESOP trust (Refer Note 17)45.07As at March 31, 202228,766.1245.0010,451.893,035.24(38,279.45)24.75Profit for the year14,054.00-Other comprehensive loss for the year16.83Income16.83Adjustment on acquisition of subsidiary (also Refer(9,393.24)Adjustment on acquisition of subsidiary (also Refer(9,393.24)	(4,975.98)	-						
Reserves and Surpluscomprehensive incomeCapital reserveCapital redemption reserveSecurities PremiumGeneral ReservesSurplus in the statement of profit and lossRemeasurement gains (losses) or defined benefit plans and income tax effectAs at April 1, 202128,766.1245.0010,406.823,035.24(29,519.26)(18.22)Loss for the year(13,736.17)-Other comprehensive income for the year42.97Total comprehensive loss for the year stributable to non-controlling interests44,975.98-Change in shares held by ESOP trust (Refer Note 17)28,766.1245.0010,451.893,035.24(38,279.45)24.75Profit for the yearOther comprehensive income for the year0As at March 31, 202228,766.1245.0010,451.893,035.24(38,279.45)24.75Profit for the yearTotal comprehensive loss income for the yearOther comprehensive loss income for the yearAs at March 31, 202228,766.1245.0010,451.893,035.24(2,597.64)(2,73)Total comprehensive loss income for the year	-	45.07						
As at March 31, 2022	28,766.12	45.00	10,451.89	3,035.24	(38,279.45)	24.75	56,763.00	60,806.55
Profit for the year	-	-	-	-	14,054.00	-	-	14,054.00
	-	-	-	-	-	16.83	-	16.83
Capital reserveCapital redemption reserveSecurities PremiumGeneral ReservesSurpli in t stateme of profit a locAs at April 1, 202128,766.1245.0010,406.823,035.24(29,519.2) (29,519.2)Loss for the year(13,736.1)Other comprehensive income for the year(13,736.1)Total comprehensive loss for the year attributable to non-controlling interests4,975.100Change in shares held by ESOP trust (Refer Note 17)45.07As at March 31, 202228,766.1245.0010,451.893,035.24(38,279.4)Profit for the year14,054.200Other comprehensive income for the year14,054.200Total comprehensive loss for the year attributable to non-controlling interestsAdjustment on acquisition of subsidiary (also Refer Note 44)(9,393.24)	(2,597.64)	(2.73)	2,600.37	-				
of subsidiary (also Refer	(9,393.24)	-	-	-	-	-	-	(9,393.24)
Change in shares held by ESOP trust (Refer Note 17)	-	-	91.29	-	-	-	-	91.29
Movement during the year	-	-	-	-	-	-	(3,393.92)	(3,393.92)
As at March 31, 2023	19,372.88	45.00	10,543.18	3,035.24	(26,823.09)	38.85	55,969.45	62,181.51

See accompanying notes forming part of the financial statements.

1 to 54

As per our report of even date For and on behalf of the Board of Directors of

For Deloitte Haskins & Sells LLP Lemon Tree Hotels Limited Chartered Accountants

### Rajesh Kumar Agarwal Patanjali Govind Keswani Kapil Sharma

Nikhil Sethi

Place : New Delhi	
Date : May 30, 2023	

Place : New Delhi Date : May 30, 2023

DIN-00002974

Chairman & Managing Director Chief Financial Officer AVP Legal & Group Company Secretary

Mem. no. - A18883

		For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Α.	Cash flow from operating activities		
	Profit/(Loss) before tax	17,823.82	(14,459.23)
	Non-cash adjustments to reconcile profit/(loss) before tax to net cash flows:		
	Depreciation and amortisation expenses	9,660.16	10,434.75
	Waiver of lease rent		(576.60)
	Share of Profit of associate	(86.88)	(104.06)
	Finance income (including fair value change in financial instruments at amortised cost)	(414.20)	(616.15)
	Finance costs	17,733.48	17,857.36
	Government incentive scheme	(86.61)	-
	Gain on termination of lease	-	(323.67)
	Provision for gratuity	75.68	(20.93)
	Provision for leave encashment	10.81	(20.59)
	Provision for stamp duty		1,525.03
	Excess provision/ credit balances written back	(137.60)	(368.89)
	Provision for litigations	22.11	22.10
	Provision for doubtful debts	6.74	88.30
	Advances written off	0.48	-
	Net (gain)/loss on sale of property, plant and equipment	(18.51)	18.92
	Net gain on sale of current investments	(2.43)	(36.14)
	Operating profit before working capital changes:	44,587.05	13,420.20
	Movements in working capital:		
	(Increase)/Decrease in trade receivables	(2,698.77)	87.83
	(Increase)/Decrease in loans and advances and other current assets	(1,505.84)	1,220.64
	(Increase)/Decrease in inventories	(239.92)	(89.86)
	Increase/(Decrease) in liabilities and provisions	414.45	(943.90)
	Cash Generated from Operations	40,556.97	13,694.91
	Direct taxes paid (net of refunds)	(2,071.93)	(165.03)
	Net cash flow generated from operating activities (A)	38,485.04	13,529.88
В.	Cash flows used in investing activities		
	Purchase of property, plant and equipment including adjustment of CWIP, capital advances and capital creditors	(16,204.27)	(6,754.90)
	Proceeds from sale of property, plant and equipment	27.35	78.14
	Receipt/(Investment) from/of Fixed Deposits (net)	(423.74)	1,585.56
	Proceeds from sale of non current investments		236.19
	Purchase of current investments		(500.45)
	Proceeds from sale of current investments	502.88	-
	Purchase of shares from minority interest	(12,787.15)	-
	Interest received	567.67	811.17
	Net Cash flow used in investing activities (B)	(28,317.26)	(4,544.29)

Partner

# Consolidated Statement of Cash flow for the year ended March 31, 2023

Corporate Insight

# Consolidated Statement of Cash flow

for the year ended March 31, 2023

		For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Cash flo	ows from financing activities*		
Proceed	s from issuance of share capital	170.67	84.26
Paymen	t towards reduction of outstanding lease liability	(3,790.77)	(3,721.17)
Proceed	s from long-term borrowings	17,757.37	26,040.68
Repaym	ent of long-term borrowings	(15,254.82)	(22,292.53)
Proceed	s/(repayment) of short term borrowings (net)	2,205.40	(2,409.81)
Interest	paid	(14,316.05)	(14,004.13)
Net Cas	sh flow from/(used in) financing activities (C)	(13,228.20)	(16,302.70)
Net (de	ecrease)/increase in cash and cash equivalents (A + B + C)	(3,060.42)	(7,317.11)
Cash an	d cash equivalents at the beginning of the year	5,428.61	12,745.72
Cash ai	nd cash equivalents at the end of the year	2,368.19	5,428.61
Compo	nents of cash and cash equivalents (Refer Note 13)		
Cash on	Hand	79.99	74.07
Balance	s with Scheduled Banks in		
- Curren	it accounts	1,709.42	3,184.34
- Deposi	its with original maturity of less than three months	578.78	2,170.20
Total ca	ash and cash equivalents	2,368.19	5,428.61

\*There are no non-cash changes arising from financing activities.

Summary of significant accounting policies

See accompanying notes forming part of the financial statements. 1 to 54

As per our report of even date For and on behalf of the Board of Directors of

For Deloitte Haskins & Sells LLP Lemon Tree Hotels Limited Chartered Accountants

<b>Rajesh Kumar Agarwal</b> Partner		Kapil Sharma Chief Financial Officer	<b>Nikhil Sethi</b> AVP Legal & Group Company Secretary Mem. no A18883
Place : New Delhi	Place : New Delhi		

Date : May 30, 2023

Place : New Delh Date : May 30, 2023

# Notes to consolidated financial statements

for the year ended March 31, 2023

# 1. Corporate Information

Lemon Tree Hotels Limited (the Company) is a public company domiciled in India and is incorporated under the provisions of the Companies Act applicable in India. The registered office of the Company is located at Asset No. 6, Aerocity Hospitality District, New Delhi-110037.

The Company, its subsidiaries, associates and limited liability partnership (together referred as ("The Group") intend to carry out business of developing, owning, acquiring, renovating, operating, managing and promoting hotels, motels, resorts, restaurants etc. under the brand name of Lemon Tree Hotel, Lemon Tree Premier, Red Fox Hotel, Aurika, Keys Select, Keys Prima and Keys Lite. Also, some of the Group companies provide Project Management Services and Learning & Development services.

The consolidated financial statements are approved for issue by the Board of directors on May 30, 2023.

# 2 Basis of preparation of financial statements and Significant accounting policies

# 2.1 Basis of preparation

These financial statements are prepared in accordance with Indian Accounting Standard (Ind AS), and the provisions of the Companies Act, 2013 ('the Act') (to the extent notified) The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules issued thereafter.

The consolidated financial statements have been prepared on a going concern basis using historical cost convention and on an accrual method of accounting, except for certain financial assets and liabilities which are measured at fair value/ amortised cost (refer note 39).

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing account standard required a change to the accounting policy hitherto to in use.

The consolidated financial statements are presented in Indian Rupees (INR) and all values are rounded off to the nearest lakhs, expect where otherwise indicated

Corporate Insight

# **Financial Statements**

# 2.2 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company, its subsidiaries, associates and limited liability partnership (together referred as "The Group") as at March 31, 2023. The Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its return

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights
- The size of the group's holding of voting rights relative to the size and dispersion of the holdings of the other voting rights holders

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. If a member of the Group uses accounting policies other than those adopted in the consolidated financial statements for like transactions and events in similar circumstances,

for the year ended March 31, 2023

appropriate adjustments are made to that Group member's financial statements in preparing the consolidated financial statements to ensure conformity with the Group's accounting policies.

The financial statements of all entities used for the purpose of consolidation are drawn up to same reporting date as that of the parent company, i.e., year ended on 31st March.

The consolidated financial statements of the Group include subsidiaries, associates and limited liability partnership listed in the table below:

### a) Subsidiaries under Direct Control

s.		Principal	Country of	% of interest (	Equity and CCPS)
No.	Name of the Company	activities	Incorporation	March 31, 2023	March 31, 2022
1.	Carnation Hotels Private Limited	Hotel Business	India	100%	74.90%
2.	Fleur Hotels Private Limited	Hotel Business	India	57.92%	55.67%
3.	Dandelion Hotels Private Limited	Hotel Business	India	100%	100%
4.	Lemon Tree Hotel Company Private Limited	Hotel Business	India	100%	100%
5.	PSK Resorts & Hotels Private Limited	Hotel Business	India	100%	100%
6.	Canary Hotels Private Limited	Hotel Business	India	100%	100%
7.	Grey Fox Project Management Company Private Limited	Project management services	India	100%	100%
8.	Oriole Dr Fresh Hotels Private Limited	Hotel Business	India	100%	100%
9.	Red Fox Hotel Company Private Limited	Hotel Business	India	100%	100%
10.	Sukhsagar Complexes Private Limited	Hotel Business	India	100%	100%
11.	Manakin Resorts Private Limited (Subsidiary of PSK Resorts & Hotels Private Limited)	Hotel Business	India	10%	10%
12.	Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited)	Hotel Business	India	100%	100%
13.	Madder Stays Private Limited	Rental Housing	India	100%	100%
14.		Hotel Business	India	100%	100%
15.	Totally Foxed Solutions Private Limited	Digital transformation	India	100%	-
16.	Hamstede Living Private Limited	Rental Housing	India	100%	100%

### b) Subsidiaries under Indirect Control

s.		Principal	Country of	% of interest (	Equity and CCPS)
No.	Name of the Company	activities	Incorporation	March 31, 2023	March 31, 2022
1.	Manakin Resorts Private Limited (Subsidiary of PSK Resorts & Hotels Private Limited)	Hotel Business	India	90%	90%
2.	Celsia Hotels Private Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%
3.	Inovoa Hotels & Resorts Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%
4.	IORA Hotels Private Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%
5.	Hyacinth Hotels Private Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%
6.	Bandhav Resorts Private Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%
7.	Ophrys Hotels Private Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%
8.	Valerian Management Services Private Limited (Subsidiary of Grey Fox Project Management Company Private Limited)	Project Designing Services	India	100%	100%
9.	Berggruen Hotels Private Limited (Subsidiary of Fleur Hotels Private Limited)	Hotel Business	India	57.92%	55.67%

# Notes to consolidated financial statements

for the year ended March 31, 2023

### c) Associate

s.		Principal	Country of	% of equi	ty interest
No.	Name of the Company	activities	Incorporation	March 31, 2023	March 31, 2022
1.	Mind Leaders Learning India Private Limited	Learning & Development	India	36.56%	36.56%
2.	Pelican Facilities Management Private Limited (Subsidiary of Mind Leaders Learning India Private Limited)	Facilities Management Services	India	36.56%	36.56%
3.	Glendale Marketing Services Private Limited (Subsidiary of Pelican Facilities Management Private Limited)	Facilities Management Services	India	36.56%	36.56%

# d) Limited Liability Partnership

s.		Principal	Country of	% int	erest
No.	Name of the LLP	activities	Incorporation	March 31, 2023	March 31, 2022
1.	Mezereon Hotels LLP (Capital contribution by Fleur Hotels Private Limited & Celsia Hotels Private Limited)	Hotel Business	India	57.92%	55.67%

### **Consolidation procedure:**

- (a) Combine like items of assets, liabilities, equity, income and expenses of the parent with those of its subsidiaries. For this purpose, income and expenses of the subsidiaries are based on the amounts of the assets and liabilities recognised in the consolidated financial statements at the acquisition date.
- (b) Offset (eliminate) the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary. Business combinations policy explains how to account for any related goodwill.
- (c) Eliminate in full intragroup assets and liabilities, equity, income and expenses relating to transactions between entities of the Group (profits or losses resulting from intragroup transactions that are recognised in assets, such as inventory and fixed assets, are eliminated in full). Intragroup losses may indicate an impairment that requires recognition in the consolidated financial statements. Ind AS12 Income Taxes applies to temporary differences that arise from the elimination of profits and losses resulting from intragroup transactions.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary (including deemed acquisition/ deemed disposal), without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interests
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

for the year ended March 31, 2023

# 2.3 Summary of significant accounting policies

# (a) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the noncontrolling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their acquisition date fair values. For this purpose, the liabilities assumed include contingent liabilities representing present obligation and they are measured at their acquisition fair values irrespective of the fact that outflow of resources embodying economic benefits is not probable. However, the following assets and liabilities acquired in a business combination are measured at the basis indicated below:

- Deferred tax assets or liabilities, and the assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with Ind AS 12 Income Tax and Ind AS 19 Employee Benefits respectively.
- Liabilities or equity instruments related to share based payment arrangements of the acquiree or share based payments arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with Ind AS 102 Sharebased Payments at the acquisition date.
- Assets (or disposal Groups) that are classified as held for sale in accordance with Ind AS 105 Noncurrent Assets Held for Sale and Discontinued Operations are measured in accordance with that standard.
- Reacquired rights are measured at a value determined on the basis of the remaining contractual term of the related contract. Such valuation does not consider potential renewal of the reacquired right.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss or OCI, as appropriate.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. At the end of subsequent reporting periods, such contingent liabilities are measured at the higher of the amount that would be recognised in accordance with Ind AS 37 and the amount initially recognised less cumulative amortisationrecognised in accordance with Ind AS 18 Revenue.

Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of Ind AS 109 Financial Instruments, is measured at fair value with changes in fair value recognised in profit or loss. If the contingent consideration is not within the scope of Ind AS 109, it is measured in accordance with the appropriate Ind AS. Contingent consideration that is classified as equity is not re-measured at subsequent reporting dates and subsequent its settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for noncontrolling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in OCI and accumulated in equity as capital reserve. However, if there is no clear evidence of bargain purchase, the entity recognises the gain directly in equity as capital reserve, without routing the same through OCI.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses.

# Notes to consolidated financial statements

for the year ended March 31, 2023

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

A cash generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

Where goodwill has been allocated to a cashgenerating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted through goodwill during the measurement period, or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date. These adjustments are called as measurement period adjustments. The measurement period does not exceed one year from the acquisition date.

# **Investments in associates**

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial Corporate Insight

**Financial Statements** 

statements using the equity method of accounting, except when the investment, or a portion thereof, is classified as held for sale, in which case it is accounted for in accordance with Ind AS 105. Under the equity method, an investment in an associate is initially recognised in the consolidated balance sheet at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. Distributions received from an associate reduce the carrying amount of the investment. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised directly in equity as capital reserve in the period in which the investment is acquired.

After application of the equity method of accounting, the Group determines whether there any is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the net investment in an associate and that event (or events) has an impact on the estimated future cash flows from the net investment that can be reliably estimated. If there exists such an objective evidence of impairment, then it is necessary to recognise impairment loss with respect to the Group's investment in an associate.

When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with Ind AS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount, Any impairment loss recognised forms part of the carrying amount of

for the year ended March 31, 2023

the investment. Any reversal of that impairment loss is recognised in accordance with Ind AS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate, or when the investment is classified as held for sale. When the Group retains an interest in the former associate and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with Ind AS 109. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate is included in the determination of the gain or loss on disposal of the associate. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

# (b) Current versus non-current classification

The Group presents assets and liabilities in the balance sheet based on current/ non-current classification. An asset is treated as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Group has identified twelve months as its operating cycle.

# (c) Foreign currencies

# Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first gualifies for recognition. However, for practical reasons, the Group uses an average rate if the average approximates the actual rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair

# Notes to consolidated financial statements

for the year ended March 31, 2023

value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

# (d) Fair value measurement

The Group measures financial instruments at fair value at each balance sheet date except to certain instruments which are measured at Amortised cost/ historic cost.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or

- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

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- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group determines the policies and procedures for both recurring fair value measurement, and unquoted financial assets measured at fair value. External valuers are involved for valuation of significant assets and liabilities. The management selects external valuer on various criteria such as market knowledge, reputation, independence and whether professional standards are maintained by valuer. The management decides, after discussions with the Group's external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, the management analyses the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Group's accounting policies. For this analysis, the Management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The management, in conjunction with the Group's external valuers, also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

for the year ended March 31, 2023

This note summarises accounting policy for fair value. Other fair value related disclosures are given in the relevant notes.

- Disclosures for valuation methods, significant estimates and assumptions (note 33)
- Quantitative disclosures of fair value measurement hierarchy (note 39)
- Financial instruments (including those carried at amortised cost) (note 39)

# (e) Revenue recognition

The Group apply Ind AS 115 "Revenue from Contracts with Customers" which establishes a comprehensive framework to depict timing and amount of revenue to be recognised.

In arrangements for room revenue and related services, the Group has applied the guidance in Ind AS 115 for recognition of Revenue from contract with customer, by applying the revenue recognition criteria for each distinct performance obligation. The arrangements with customers generally meet the criteria for considering room revenue and related services as distinct performance obligations. For allocating the transaction price, the Group has measured the revenue in respect of each performance obligation of a contract at its relative standalone selling price. The price that is regularly charged for an item when sold separately is the best evidence of its standalone selling price.

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue towards satisfaction of a performance obligation is measured at the amount of transaction price (net of variable consideration) allocated to that performance obligation. The transaction price of goods sold and services rendered is net of variable consideration on account of various discounts and schemes offered by the Company as part of the contract. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The specific recognition criteria described below must also be met before revenue is recognised.

Value added tax (VAT) / Goods & service tax (GST) is not received by the Group on its own account. Rather, it is tax collected on value  $% \left( \frac{1}{2}\right) =0$ 

added to the commodity by the seller on behalf of the government. Accordingly, it is excluded from revenue.

Rooms, Restaurant, Banquets and Other Services

Income from guest accommodation is recognised on a day to day basis after the guest checks into the Hotels and are stated net of allowances. Incomes from other services are recognised as and when services are rendered. Sales are stated exclusive of Value Added Taxes (VAT), GST and Luxury Tax. Difference of revenue over the billed as at the period-end is carried in financial statement as unbilled revenue separately.

# Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, sale of food and beverage are recognised at the points of serving these items to the guests. Sales are stated exclusive of VAT/GST.

# Interest income

For all financial instruments measured at amortised cost, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the income statement.

# Dividends

Revenue is recognised when the Group's right to receive the payment is established, which is generally when shareholders approve the dividend.

# Management Fee

Revenue from the management services comprises fixed and variable income. An entity recognises revenue relating to the fixed income over time by measuring the progress towards complete satisfaction of the performance obligation. In respect of variable income, revenue is recognised is on an accrual basis in accordance with the terms of the relevant agreement.

# Government Grant

Government grants are assistance by government in the form of transfers of resources to an entity in return for past or future compliance with certain conditions relating to the operating activities of the

# Notes to consolidated financial statements

for the year ended March 31, 2023

entity. They exclude those forms of government assistance which cannot reasonably have a value placed upon them and transactions with government which cannot be distinguished from the normal trading transactions of the entity. Government grants are recognised where there is reasonable assurance that the Company will comply with the conditions attached to it and that the grants will be received.

Grants are presented as part of income in thestatement of profit and loss; alternatively they are deducted in reporting the related expense.

# (f) Taxes

Tax expense represents current tax and deferred tax.

# Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities.

Current tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

# Deferred tax

Deferred tax is provided using the balance sheet approach method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

**Financial Statements** 

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, and associates, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits (including MAT credit) and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries, and associates, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised

The carrying amount of deferred tax assets (including MAT credit available) is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that

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have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognised subsequently if new information about facts and circumstances change. Acquired deferred tax benefits recognised within the measurement period reduce goodwill related to that acquisition if they result from new information obtained about facts and circumstances existing at the acquisition date.

If the carrying amount of goodwill is zero, any remaining deferred tax benefits are recognised in OCI/ capital reserve depending on the principle explained for bargain purchase gains. All other acquired tax benefits realised are recognised in profit or loss.

# (g) Property, plant and equipment (including capital work in progress)

Plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use. Freehold land is not depreciated. Capital work in progress is stated at cost.

When significant parts of Property, plant and equipment are required to be replaced at intervals, the Group depreciates them separately based on (h) Intangible assets their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment

as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Depreciation on Property, plant and equipment is provided as per Schedule II of Companies Act, 2013 on Straight Line Method over its economic useful life of Property, plant and equipment as follows:

Property, plant and equipment	Useful life considered
Plant & Machinery	15 Years
Building	60 Years/leased remaining life
Electrical installations and fittings	10 Years
Office Equipments	5 Years
Furniture and Fixtures	8-10 Years
Crockery, cutlery and soft furnishings	3 Years
Commercial Vehicles	6 Years
Private Vehicles	8 Years
Computers	3 Years

The Group, based on management estimates, depreciates certain items of building, plant and equipment over estimated useful lives which are lower than the useful life prescribed in Schedule II to the Companies Act, 2013. The management believes that these estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end, and adjusted prospectively if appropriate.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible

# Notes to consolidated financial statements

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assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and (j) Borrowing costs accumulated impairment losses. Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as 3 years and the same shall be amortised on Straight line basis over its useful life.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually at each year end either individually or at the cash generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement when the asset is derecognised.

# (i) Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes) Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and accumulated impairment loss, if any.

The Group depreciates building component of investment property over 60 years from the date of original purchase.

Though the Group measures investment property using cost based measurement, the fair value of investment property is disclosed in the notes. Fair values are determined based on an annual evaluation performed by an accredited external independent valuer.

Investment properties are derecognised either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds **Financial Statements** 

and the carrying amount of the asset is recognised in profit or loss in the period of derecognition.

Borrowing cost includes interest expense as per Effective Interest Rate (EIR).

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of the asset until such time that the assets are substantially ready for their intended use. Where funds are borrowed specifically to finance aproject, the amount capitalised represents the actual borrowing costs incurred. Where surplus funds areavailable out of money borrowed specifically to financea project, the income generated from such current investments is deducted from the total capitalised borrowing cost. Where the funds used to finance a project form part of general borrowings, the amount capitalised is calculated using a weighted average of rates applicable to relevant general borrowings of the company during the year. Capitalisation of borrowing costs is suspended and charged to profit and loss during the extended periods when the active development on the qualifying assets is interrupted.

Effective interest rate (EIR) is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial liability or a shorter period, where appropriate, to the amortised cost of a financial liability after considering all the contractual terms of the financial instrument.

# (k) Leases

The Group assesses that the contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- (1) The contract involves the use of an identified asset,
- (2) The Group has substantially all of the economic benefits from use of the identified asset, and
- (3) The Group has the right to direct the use of the identified asset.

for the year ended March 31, 2023

# Group as a lessee

The Group recognises right-of-use asset representing its right to use the underlying asset for the lease term at the lease commencement date. The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date plus any initial direct costs incurred. The rightof-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any (I) Inventories remeasurement of the lease liability. The right-ofuse asset is depreciated from the commencement date over the shorter of the lease term and useful life of the underlying asset. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognised in the statement of profit and loss.

The Group measures the lease liability at the present value of the lease payments over the lease term. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Group uses incremental borrowing rate. For leases with reasonably similar characteristics, the Group adopts the incremental borrowing rate for the entire portfolio of leases as a whole. The lease payments shall include fixed payments, variable lease payments, exercise price of a purchase option and payments of penalties for terminating the lease. The lease liability is subsequently remeasured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised insubstance fixed lease payments.

The Group recognises the amount of the remeasurement of lease liability as an adjustment to the right-of-use asset. Where the carrying amount of the right-of-use asset is reduced to zero and there is a further reduction in the measurement of the lease liability, the Group recognises any remaining amount of the re-measurement in statement of profit and loss.

The Group has elected not to apply the requirements of Ind AS 116 to leases for which the underlying asset is of low value. The lease payments associated with these low value leases are recognised as an expense on a straight-line basis over the lease term.

# Group as a lessor

Leases where the Group does not transfer substantially all the risks and rewards incidental to ownership of the asset are classified as operating leases. Lease rentals under operating leases are recognised as income on a straight-line basis over the lease term.

Stock of food & beverages, stores and operating supplies are valued at lower of cost and net realisable Value. Cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on a first in first out basis.Net realisable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make sale.

# (m) Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair valueless costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Group of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, guoted share prices for publicly traded companies or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated.

# Notes to consolidated financial statements

for the year ended March 31, 2023

These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Group extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country in which the entity operates, or for the market in which the asset is used.

Impairment losses including impairment on inventories, are recognised in the statement of profit and loss.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Group estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

# (n) **Provisions**

# General

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period,

**Financial Statements** 

taking into account the risks and uncertainties surrounding the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

# Contingent Assets/ Liabilities

Contingent assets are not recognised. However, when realisation of income is virtually certain, then the related asset is no longer a contingent asset, and is recognised as an asset.

Contingent liabilities are disclosed in notes to accounts when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

# (o) Deferred Revenue

The Group operates a loyalty point's programme, which allows customers to accumulate points when they obtain services in the Group's Hotels. The points can be redeemed for free products/ nights, subject to a minimum number of points being obtained. Consideration received is allocated between the Room Revenue and the points issued, with the consideration allocated to the points equal to their fair value. Fair value of the points is determined by applying a statistical analysis. The fair value of the points issued is deferred and recognised as revenue when the points are redeemed.

# (p) Retirement and other employee benefits

Retirement benefit in the form of provident fund is a defined contribution scheme. The group has no obligation, other than the contribution payable to the provident fund. The group recognises contribution payable to the provident fund scheme as an expense, when an employee renders the

for the year ended March 31, 2023

related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognised as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

Retirement benefit in the form of gratuity is a defined benefit scheme. Gratuity liability of employees is accounted for on the basis of actuarial valuation on projected unit credit method at the close of the year. Group's contribution made to Life Insurance Corporation is expenses off at the time of payment of premium.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Group recognises related restructuring costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Group recognises the following changes in the net defined benefit obligation as an expense in the consolidated statement of profit and loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income

Retirement benefits in the form of Superannuation Fund is a defined contribution scheme and the contributions are charged to the statement of profit and loss of the year when the contributions to the respective funds are due. There are no other obligations other than the contribution payable to the respective trusts.

Short-term and other long-term employee benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave and sick leave in the period the related service is rendered at the undiscounted amount of the benefits expected to be paid in exchange for that service.

Liabilities recognised in respect of shortterm employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service.

Liabilities recognised in respect of other long-term employee benefits are measured at the present value of the estimated future cash outflows expected to be made by the Group in respect of services provided by employees up to the reporting date.

The Group treats leaves expected to be carried forward for measurement purposes. Such compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Remeasurement gains/losses are immediately taken to the statement of profit and loss and are not deferred. The Group presents the entire leave as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for 12 months after the reporting date. Where Group has the unconditional legal and contractual right to defer the settlement for a period beyond 12 months, the same is presented as non-current liability.

# (q) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# Financial assets

# Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset. However, trade receivables that do not contain a significant financing component are measured at transaction price. Purchases or sales

# Notes to consolidated financial statements

for the year ended March 31, 2023

of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

# Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

- Debt instruments at amortised cost
- Debt instruments, derivatives and equity instruments at fair value through profit or loss (FVTPL)
- Equity instruments measured at fair value through other comprehensive income (FVTOCI)

# Debt instruments at amortised cost

A debt instrument is measured at the amortised cost if both the following conditions are met:

- a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

This category is the most relevant to the Group. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the profit or loss. The losses arising from impairment are recognised in the profit or loss. This category generally applies to trade and other receivables etc. For more information on receivables, refer to Note 12.

# Debt instrument at FVTPL

FVTPL is a residual category for debt instruments. The Group has not designated any debt instrument as at FVTPL.

Debt instruments included within the FVTPL category are measured at fair value with all changes recognised in the P&L.

**Financial Statements** 

# Equity investments

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments included within the FVTPL or FVTOCI category are measured at fair value with all changes recognised in the P&L or OCI.

# Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Group of similar financial assets) is primarily derecognised (i.e. removed from the Group's consolidated balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

# Impairment of financial assets

In accordance with Ind AS 109, the Group applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- a) Financial assets that are debt instruments, and are measured at amortised cost e.g., loans, debt securities, deposits, trade receivables and bank balance
- b) Trade receivables or any contractual right to receive cash or another financial asset

The Group follows 'simplified approach' for recognition of impairment loss allowance on trade receivables:

- Trade receivables or contract revenue receivables; and
- All lease receivables resulting from transactions within the scope of Ind AS 17

The application of simplified approach does not require the Group to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

for the year ended March 31, 2023

For recognition of impairment loss on other financial assets and risk exposure, the Group determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider:

- All contractual terms of the financial instrument (including prepayment, extension, call and similar options) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument
- Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms

ECL impairment loss allowance (or reversal) recognised during the year is recognised as income/ expense in the statement of profit and loss (P&L). This amount is reflected under the head 'other expenses' in the P&L. The balance sheet presentation for various financial instruments is described below:

- Financial assets measured as at amortised cost, contractual revenue receivables and lease receivables: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Group does not reduce impairment allowance from the gross carrying amount.
- Debt instruments measured at FVTOCI: There are no instruments measured at FVTOCI.

# Financial liabilities

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts and financial guarantee contracts.

### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognised in OCI. These gains/ loss are not subsequently transferred to P&L. However, the Group may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Group has not designated any financial liability as at fair value through profit and loss.

# Notes to consolidated financial statements

for the year ended March 31, 2023

# Financial liabilities at amortised cost

This is the category most relevant to the Group. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

This category generally applies to borrowings. For more information refer Note 19.

### Financial guarantee contracts

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the amount of loss allowance determined as per impairment requirements of Ind AS 109 and the amount recognised less cumulative amortisation.

If a financial guarantee is an integral element of a debt instrument held by the entity, it should not be accounted for separately.

### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

# **Financial Statements**

# Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

# (r) Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and shortterm deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

# (s) Share-based payments

Certain employees (including senior executives) of the Group receive part of their remuneration in the form of share based payment transactions, whereby employees render services in exchange for shares or rights over share (equity-settled transactions).

The cost of equity-settled transactions with employees is determined measured at fair value at the date at which they are granted using an appropriate valuation model. That cost is recognised, together with a corresponding increase in share-based payment (SBP) reserves in equity, over the period in which the service conditions are fulfilled in employee benefits expense. The cumulative expense recognised for equitysettled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The statement of profit and loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest.

for the year ended March 31, 2023

When the terms of an equity-settled award are (v) Indirect taxes modified, the minimum expense recognised is the expense had the terms had not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through profit or loss.

# (t) Cash Flow Statement

Cash flows are reported using the indirect method, where by profit before tax is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

# (u) Measurement of EBITDA

The Group has elected to present earnings before interest, tax, depreciation and amortisation (EBITDA) as a separate line item on the face of the statement of profit and loss. The Group measures EBITDA on the basis of profit/ (loss) from continuing operations. In its measurement, the Group does not include expense, finance costs, finance income, depreciation and amortisation, exceptional items, if any and tax expense.

Value added taxes / GST paid on acquisition of assets or on incurring expenses

Expenses and assets are recognised net of the amount of value added taxes / GST paid, except:

When the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the tax paid is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable

When receivables and payables are stated with the amount of tax included

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

# (w) Earnings Per Share (EPS)

Basic EPS is calculated by dividing the profit for the year attributable to ordinary equity shareholders of the Parent Company by the weighted average number of Equity shares outstanding during the year.

Diluted EPS is calculated by dividing the profit attributable to ordinary equity shareholders of the Parent Company by the weighted average number of Equity shares outstanding during the year plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares.

# statements Notes to consolidated financial

# Property, plant & equipment

Putteding puttedingFunding putteding puttedingPutteding puttedingCondent puttedingCo								Tangible Assets	Assets					
ose currying amount         Sectory in the sectory of the sector of the sectory of the sectory of the sectory of the sector of the sectory of the sector of the sectory of the sector of the sectory of the sector of the sectory of the sector of the sector of the sector of the se		Particulars	Freehold land	Building on freehold land	Building on leasehold land	Plant and Machinery	Electrical fittings	Electrical equipments	Office equipments	Furniture and Fixtures	Crockery, cutlery and soft furnishings	Computers	Vehicles	Total (Tangible Assets)
a April J. 2021         Sp1.366         J. 403.02         Z. 59.013         Z. 27.90.05         Z. 59.214         Sp1.31         G. 13         Z. 27.90         Z. 40.01         Z. 40.01 <thz. 40.01<="" th="">         Z. 40.01         Z. 40.01</thz.>	te sta s s s s s s s s s s s s s s s s s s	Gross Carrying amount												
Intered on Diggesties         -         1,161.31         6.03         3.32.77         6.55.4         111.21         8.42         6.39.1         6.16         54.06         16.01         1           at March 31,2022         3         3         3.32.7         6.55.4         111.21         8.42         6.39.1         6.10.3         1.1         1			50,126.08	1,61,938.02	27,990.05		5,554.01	3,217.98	456.18	10,494.81	3,865.73	726.02	1,440.64	2,92,761.66
Immated on Disposals         Immated o		Additions	1	1,161.31	6.03	323.77	65.54	111.21	8.42	63.91	6.16	54.08	160.11	1,960.54
at March 31, 2022         30,106 (a)         1,63,093.3         2796.06 (a)         27,346.14 (a)         5,619.55 (a)         3,329.19 (a)         6,64.00 (a)         1,558.72 (a)         3,871.16 (a)         1,400.70 (a)           minade on Biosisisi		Eliminated on Disposals	1	1		31.17		1	1			1	190.99	222.16
Induction		As at March 31, 2022	50,126.08	1,63,099.33	27,996.08	27,244.74	5,619.55	3,329.19	464.60	10,558.72	3,871.89	780.10	1,409.76	2,94,500.04
Immated on Disposals         Immated on Disposal         Immated on Disposal<		Additions	1	43.99		472.57	6.68	122.39	25.48	152.58	2.27	124.20	207.10	1,157.26
at March 31, 2023         50,126,06         1,51,133         2,70,28         5,626,23         3,451,58         1,971,130         3,871,16         9,44,15         1,971,133         2,952,43         2,971,73         2,952,53         6,41,67         7,23,43         2,952,43         6,41,67         7,23,43         9,963,13         2,923,43         6,953,43         2,903,73         1,904,47         7,23,43         2,903,73         1,904,47         7,23,43         2,903,73         1,904,47         7,23,43         2,903,73         1,904,47         7,23,43         2,903,73         1,904,47         7,23,43         2,903,73         1,904,47         2,723,73         2,903,73         1,904,47         2,723,73         2,903,73         1,904,47		Eliminated on Disposals		1		10.03		1	0.45	1		1	45.53	56.01
epeciation         at April 1, 2021         5, 671, 58         2, 711, 76         599, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 44         578, 45         511, 50         511, 50         571, 76         599, 24         578, 45         511, 50         211, 50         211, 50         211, 50         211, 50         211, 50         211, 50         211, 50         211, 50         211, 50         211, 50         213, 50         541, 51         133, 50         616, 55         3, 435, 16         628, 35         657, 00         433, 20           at March 31, 2022            236, 10         3, 556, 06         2, 711, 19         20, 21         616, 55         3, 435, 31         63, 73, 21         63, 73, 21         616, 55         3, 435, 31         63, 73, 21         63, 73, 21         64         73, 21         61         73, 75         61         73, 75         61         73, 21         72         72         72         72         72         72         72         72         72         72         72         72         72         72         72         72		As at March 31, 2023	50,126.08	1,63,143.32	27,996.08	27,707.28	5,626.23	3,451.58	489.63	10,711.30	3,874.16	904.30	1,571.33	2,95,601.29
att April 1, 2021         .         8,285.46         3,151.94         9,186.75         3,346.13         1,936.77         232.20         5,71.58         2,711.76         529.24         588.4         3           atted for the year         .         3,215.33         459.21         2,032.00         213.83         135.02         280.5         94.67         723.40         99.61         183.70           atted for the year         .         1,500.03         3,115.01         4,501.23         10,010         2,011.50         5,616.53         5,416.57         7,33.40         99.61         183.70           atted for Disposals         .         1,500.3         3,511.50         4,901.53         13,560.6         3,740.36         2,701.40         2,83.52         6,616.53         3,435.73         560.06         3,740.35         5,103.61         1,33.66         2,343.51         6,616.53         3,436.55         5,13         5,104.73         1,78.13         2,003.8         6,616.53         3,232.75         560.6         3,401.35         2,061.13         3,407.35         5,095.8         5,133.66         2,33.66         2,41.11         2,061.73         3,407.55         5,134.73         1,138.73         2,134.73         1,138.73         2,134.73         1,136.73         2,134.73 <td></td> <td>Depreciation</td> <td></td>		Depreciation												
arge for the year         3,215.33         459.21         2,032.00         213.33         135.02         28.05         94.67         723.40         99.61         183.70           minated on Disposis         -         -         -         -         -         -         -         -         10.53         657.04         20.13         20.13           arge for the year         -         -         1,500.19         3,611.16         1,201.19         3,559.96         2,071.79         23.05         6,616.25         3,433.51         6,80.0         134.35         13.06         134.35         13.06         134.35         13.06         134.35         13.06         134.35         13.02         134.04         13.03		As at April 1, 2021	1	8,285.46	3,151.94		3,346.13	1,936.77	232.20	5,671.58	2,711.76	529.24	578.84	35,632.67
minated on Disposals         .         19.56         .         19.56         .         .         19.56         .         .         19.56         .         19.56         .         .         10.54         .         10.56         134.35         1343.15         1347.37         1347.37         1347.37         1347.37         1347.37         1347.37         1347.37         134.13         137.15         134.13         137.15         134.13         137.13         134.13         137.13         134.13         137.13         134.13		Charge for the year	1	3,215.33	459.21		213.83	135.02	28.05	944.67	723.40	99.61	183.70	8,034.82
at March 31, 2022         -         11,500.79         3,611.15         11,201.19         3,559.96         2,071.79         260.25         6,616.25         3,435.16         628.85         657.00         43           mineted on Disposals         -         -         2,011.50         499.38         2,353.72         180.40         138.68         2,315.0         617.68         260.32         68.00         134.35           mineted on Disposals         -         -         0.01         -         -         8.85         -         -         -         38.05         57.00         43         -         343.55         68.00         134.35         -         38.05         753.25         58.05         753.27         50         50         137.33         36.95.59         753.25         741.11         206.11         3,477.37         178.18         207.45         818.06         2,45           at March 31, 2023         50,126.08         1,51,598.54         2,395.55         1,241.51         206.11         3,477.37         178.18         207.45         818.06         2,45         2,52         2,52         2,52         2,52         2,52         2,52         2,52         2,52         2,52         2,52         2,52         2,52 <td< td=""><td></td><td>Eliminated on Disposals</td><td>1</td><td>1</td><td></td><td>19.56</td><td></td><td>1</td><td>1</td><td></td><td></td><td>1</td><td>105.54</td><td>125.10</td></td<>		Eliminated on Disposals	1	1		19.56		1	1			1	105.54	125.10
arge for the year         -         2,811,50         459.38         2,333,72         180.40         138.68         23.50         617,68         260.02         68.00         134.35           minated on Disposals         -         -         0.01         -         8.85         -         0.23         -         -         38.08           at March 31, 2023         -         14,312.28         4,070.53         13,556.06         3,740.36         2,210.47         283.52         7,233.39         3,695.98         696.85         753.27         50           at March 31, 2023         50,126.08         1,48,831.04         23,925.55         14,151.22         1,281.14         206.11         3,477.37         178.18         207.45         818.06         2,43           at March 31, 2023         50,126.08         1,51,598.54         24,384.93         16,043.55         1,241.11         206.11         3,477.37         178.18         207.45         818.06         2,53           at March 31, 2023         50,126.08         1,51,598.54         24,384.93         16,043.55         2,059.59         1,241.11         206.11         3,477.37         178.17         753.76         2,57.76         2,57         2,52         753.76         2,57         2,57 <td< td=""><td>c at a at a limit</td><td>As at March 31, 2022</td><td></td><td>11,500.79</td><td>3,611.15</td><td>11,201.19</td><td>3,559.96</td><td>2,071.79</td><td>260.25</td><td>6,616.25</td><td>3,435.16</td><td>628.85</td><td>657.00</td><td>43,542.39</td></td<>	c at a at a limit	As at March 31, 2022		11,500.79	3,611.15	11,201.19	3,559.96	2,071.79	260.25	6,616.25	3,435.16	628.85	657.00	43,542.39
minated on Disposals         -         0.01         -         0.01         -         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.08         3.05		Charge for the year	1	2,811.50	459.38		180.40	138.68	23.50	617.68	260.82	68.00	134.35	7,058.03
stat March 31, 2023       j       j       14,312.08       4,970.53       13,556.06       3,740.36       2,210.47       283.52       7,233.93       3,695.98       696.85       753.27         at Block       stat March 31, 2023       50,126.08       1,48,831.04       23,925.55       14,151.22       1,885.87       1,241.11       206.11       3,477.37       178.18       207.45       818.06         stat March 31, 2023       50,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76         stat March 31, 2023       50,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76         stat March 31, 2023       50,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76         stat March 31, 2023       50,126.08       1,51,598.54       24,343.54       246.74       246.73       151.25       753.76         stat March 31, 2023       50,126.08       1,51,518.54       2,173.74       247.47       246.73       151.25       753.76<	ote sa at a sa	Eliminated on Disposals	1	0.01	1	8.85	I	I	0.23	I	1	I	38.08	47.17
at March 31, 2023       50,126.08       1,48,831.04       23,925.55       14,151.22       1,855.87       1,241.11       206.11       3,477.37       178.16       818.06       sit March 31, 2023       50,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76         S0,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76         S1,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76         S1,016,018       Litted to which have been described in footnote to note 19 on 'bor         Certain property, plant are mortgaged as collateral against hortowings, the details related to which have been described in footnote to note 19 on 'bor     <	ote sat	As at March 31, 2023	I	14,312.28	4,070.53		3,740.36	2,210.47	283.52	7,233.93	3,695.98	696.85	753.27	50,553.25
sat March 31, 2023         50,126.08         1,48,831.04         23,925.55         1,151.22         1,885.87         1,241.11         206.11         3,477.37         178.18         207.45         818.06           i at March 31, 2022         50,126.08         1,51,598.54         24,384.93         16,043.55         2,059.59         1,257.40         204.35         3,942.47         436.73         151.25         752.76           other         Data         Date         Data         Da	ote sa	Net Block												
is at March 31, 2022       50,126.08       1,51,598.54       24,384.93       16,043.55       2,059.59       1,257.40       204.35       3,942.47       436.73       151.25       752.76       2         obtain       but and equipment are mortgaged as collateral against borrowings, the details related to which have been described in footnote to note 19 on 'borrow Refer Note 33 for critical judgements, estimates and assumptions       The Property, Plant & Equipment are valued at cost. The Group has not revalued these assets during the year.         The lease agreement for leasehold properties on which building is constructed is registerd in the name of the Group       10 mm to the group	te at	As at March 31, 2023	50,126.08	1,48,831.04	23,925.55	14,151.22	1,885.87	1,241.11	206.11	3,477.37	178.18	207.45	818.06	2,45,048.04
ote	ote	As at March 31, 2022	50,126.08	1,51,598.54	24,384.93		2,059.59	1,257.40	204.35	3,942.47	436.73	151.25	752.76	2,50,957.65
		Notes												
Refer Note 33 for critical judgements, estimates and assumptions The Property, Plant & Equipment are valued at cost. The Group ha The lease agreement for leasehold properties on which building is	Refer Note 33 for critical judgements, estimates and assumptions The Property, Plant & Equipment are valued at cost. The Group ha The lease agreement for leasehold properties on which building is		lant and equip	ment are mortg	jaged as coll	'ateral against	: borrowings	, the details re	lated to which	have been d	escribed in foo	stnote to note	e 19 on 'bo	rrowings'.
The Property, Plant & Equipment are valued at cost. The Group ha The lease agreement for leasehold properties on which building is	The Property, Plant & Equipment are valued at cost. The Group ha The lease agreement for leasehold properties on which building is		ritical judgeme	ints, estimates	and assump	tions								
The lease agreement for leasehold properties on which building is	The lease agreement for leasehold properties on which building is		& Equipment :	are valued at co	sst. The Grou	up has not rev	/alued these	assets during	the year.					
· ·	· ·		nt for leasehold	d properties on	which buildi		cted is regist	terd in the nan	ne of the Group	C				
							I							

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# Notes to consolidated financial statements for the year ended March 31, 2023

# 4. Capital work-in-progress

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)	
Hotel at Shimla*			
Material	1,804.69	1,469.90	
Salary wages & bonus	207.94	186.14	
Professional charges	116.46	105.20	
Others	5.70	5.70	
	2,134.79	1,766.95	

Particulars	Amount (₹ in lakhs)
Balance as at April 01, 2021	1,547.59
Additions during the year	219.36
Balance as at March 31, 2022	1,766.95
Additions during the year	367.84
Balance as at March 31, 2023	2,134.79

\*Represents hotel under construction at Shimla, project is expected to be completed in financial year 2024-25.

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Hotel at MIAL Aerocity, Mumbai*#		
Material	26,439.78	11,663.53
Professional charges	3,555.08	2,922.19
Lease rent	9,406.78	8,265.28
-Salary wages & bonus	1,127.93	796.14
Borrowing Cost	162.23	152.64
Rates and taxes	4,072.39	3,882.67
Others	11.39	5.69
	44,775.58	27,688.14

# Notes to consolidated financial statements for the year ended March 31, 2023

Particulars	Amount (₹ in lakhs)
Balance as at April 01, 2021	22,628.00
Additions during the year	5,060.14
Balance as at March 31, 2022	27,688.14
Additions during the year	17,087.44
Balance as at March 31, 2023	44,775.58

Represents hotel construction at Mumbai, project is 2023-24 # Refer note 43(b)

# **CWIP Ageing schedule**

# As at March 31, 2023

					₹ in lakhs
		Amount in CWIP f	or a period of		
	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
Projects in progress	17,455.28	5,276.75	5,567.93	18,610.41	46,910.37
Total	17,455.28	5,276.75	5,567.93	18,610.41	46,910.37

# As at March 31, 2022

		Amount in CWI
	Less than 1 year	1-2 years
Projects in progress	5,276.75	5,567.93
Total	5,276.75	5,567.93

# **5. Investment Property**

	₹ in lakhs
Particulars	Total
Gross Carrying amount	
As at April 1, 2021	209.82
Additions	-
As at March 31, 2022	209.82
Additions	-
As at March 31, 2023	209.82
Depreciation and Impairment	
As at April 1, 2021	26.35
Charge for the year	3.57
As at March 31, 2022	29.92
Charge for the year	3.57
As at March 31, 2023	33.49
Net Block	
As at March 31, 2023	176.33
As at March 31, 2022	179.90

			₹ in lakhs
unt in CWIP fo	or a period of		
1-2 years 2-3 years		More than 3 years	Total
5,567.93	6,018.91	12,591.50	29,455.09

12,591.50

29,455.09

6,018.91

for the year ended March 31, 2023

# Information regarding income and expenditure of Investment property:

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Rental income derived from investment property	19.38	16.85
Direct operating expenses (including repairs and maintenance) that did not generate rental income	(1.00)	(0.97)
Profit arising from investment properties before depreciation and indirect expenses	18.38	15.88
Less – Depreciation	(3.57)	(3.57)
Profit arising from investment properties before indirect expenses	14.81	12.31

The Group's investment properties consist of a commercial property in India. The management has determined that the investment property consist of one classes of asset – office space – based on the nature, characteristics and risks of the property. The Group has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment properties.

As at March 31, 2023 and March 31, 2022, the fair values of the property is ₹ 258.89 lakhs and ₹ 258.89 lakhs respectively. These valuations are based on valuations performed by an external independent valuer at the time of acquisition of property dated March 25, 2014. The management has considered these valuations on the basis that there is no material change in the value of property since acquired, hence no impairtment is made during the year.

# Reconciliation of fair value:

₹ in lakhs
258.89
-
258.89
-
-
258.89

# Description of valuation techniques used and key inputs to valuation on investment properties:

Particulars	Significant unobservable Inputs
Sales comparable method	Location
	Size of building
	Quality of building
	Visibility of unit
	Furnished/unfurnishe

# **6.1 Intangible assets**

					₹ in lakhs
Particulars	Software	Management Contracts	Brand	Total	Goodwill
As at April 01, 2021	975.27	1,900.00	100.00	2,975.27	9,508.46
Additions	19.94	-	-	19.94	-
As at March 31, 2022	995.21	1,900.00	100.00	2,995.21	9,508.46
Additions	67.29			67.29	-
As at March 31, 2023	1,062.50	1,900.00	100.00	3,062.50	9,508.46

# Notes to consolidated financial statements

for the year ended March 31, 2023

					₹ in lakhs
Particulars	Software	Management Contracts	Brand	Total	Goodwill
Amortisation and impairment					
As at April 1, 2021	590.23	422.36	10.00	1,022.59	0.02
Amortisation	130.95	361.91	10.00	502.86	0.01
As at March 31, 2022	721.18	784.27	20.00	1,525.45	0.02
Amortisation	95.34	795.99	10.00	901.33	0.00
As at March 31, 2023	816.52	1,580.26	30.00	2,426.78	0.03
Net Block					
As at March 31, 2023	245.98	319.74	70.00	635.72	9,508.43
As at March 31, 2022	274.03	1,115.73	80.00	1,469.76	9,508.44

### Notes

a) The Intangible assets are valued at cost. The Group has not revalued these assets during the year. Also, refer note 45.

# **6.2 Intangible assets under development**

			₹ in lakhs
Particulars	Sub Station*	Software**	Total
Balance as at April 01, 2021	-	-	-
Additions during the year	227.91	-	227.91
Balance as at March 31, 2022	227.91	-	227.91
Additions during the year	49.62	1,029.80	1,079.42
Balance as at March 31, 2023	277.53	1,029.80	1,307.33

has been subsequently capitalised as on April 18, 2023 \*\* Intangible assets under development consists of cost incurred by Company on development of software. Project is expected to be completed by FY 2024-25.

# 7. Right-of-use asset

	₹ In lakhs
Particulars	Amount
Gross Carrying Amount (I)	
At April 1, 2021	68,756.82
Additions	
Disposals	5,395.04
At March 31, 2022	63,361.78
Additions	_
Disposals	
At March 31, 2023	63,361.78
Accumulated Depreciation (II)	
At April 1, 2021	18,152.69
Charge for the year	2,819.63
Disposals	598.14
At March 31, 2022	20,374.18
Charge for the year	2,623.12
Disposals	
At March 31, 2023	22,997.30
III.Net Carrying amount(I-II)	
At March 31, 2023	40,364.48
At March 31, 2022	42,987.60
Notes:	
<ul> <li>a) The lease agreement for leasehold properties on which building is constructed is</li> </ul>	s registered in the name of the Group.
<ul> <li>b) Right-of-use assets are valued at cost. The Group has not revalued these assets</li> </ul>	5

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# Notes to consolidated financial statements for the year ended March 31, 2023

# 8 Financial assets

# (i) Investments

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Unquoted equity shares of associate companies (at cost)		
340,000 (March 31, 2022: 340,000) equity shares of Mind Leaders Learning India Private Limited of Re.1 each fully paid.	453.34	366.46
Quoted investments at fair value through Profit & Loss		
Mutual funds		
5,584.704 (March 31, 2022: 5,584.704) Units of Reliance Low Duration Fund - Direct Growth Plan Growth option	99.70	94.29
Nil units (March 31, 2022: 12,053.579) of HDFC liquid fund - Direct Plan Growth Plan - Growth option	-	500.44
Other unquoted investments at fair value through Profit and Loss		
6,046 (March 31, 2022: 6,046) equity shares of SEP Energy Private Limited of ₹10 each fully paid.	0.60	0.67
	553.64	961.86
Aggregate book value of quoted investments	99.70	594.73
Aggregate market value of quoted investments	99.70	594.73
Aggregate book value of unquoted investments	453.94	367.13
Current	99.70	594.73
Non-Current	453.94	367.13
	553.64	961.86

# (ii) Loans

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Unsecured, considered good		
Loans to employees at amortised cost	30.00	41.21
	30.00	41.21

# (iii) Other non- current financial assets

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Unsecured, considered good		
Security deposits at amortised cost	7,281.64	6,642.09
Interest accrued on deposits with banks*	308.72	467.60
Fixed deposits under lien*	982.43	938.36
	8,572.79	8,048.05
Less Provision for doubtful assets	(462.26)	(462.26)
	8,110.53	7,585.79

\*Fixed deposits under lien and interest accrured on deposits with banks includes deposits lien marked with banks against guarantees issued in favour of various Government departments.

# Notes to consolidated financial statements

for the year ended March 31, 2023

# 9.1 Deferred tax liability (net)

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Property, plant and equipments and intangible assets	24,761.51	21,909.78
Revaluation of land	405.04	393.99
Deferred tax liability	25,166.55	22,303.77
Impact of expenditure charged to the statement of profit and loss in the current/ earlier year but allowable for tax purposes on payment basis	267.75	223.05
Right to use asset/lease liability	4,988.27	2,867.28
Provision for doubtful debts and advances	69.92	82.29
Provision for bonus	23.86	10.78
Effect of unabsorbed depreciation and business loss	14,147.04	16,911.81
Provision for gratuity	95.86	78.78
Provision for leave compensation	62.88	57.25
Loyalty program	9.35	6.24
Provision for litigation	24.06	21.44
Provision for slow moving inventory	9.94	10.33
Interest on borrowing u/s 43B	1,462.26	1,660.13
Security deposits- impact of discounting	1,913.12	216.45
Provision for contingency	30.06	29.58
Loan to employee recorded at amortised cost	-	6.91
Borrowings	99.25	83.37
Provision for expected credit losses	43.14	43.14
Impact of DTL on split accounting done for preference shares	-	3.84
MAT credit entitlement receivable	5,208.87	4,398.19
Deferred tax asset (refer note 33(c))	28,455.63	26,710.86
Deferred tax (asset)/liability (net)	(3,289.08)	(4,407.09)
Deferred tax assets (net)	(3,647.31)	(4,607.62)
Deferred tax liability (net)	358.23	200.53

Reconciliation of tax expense and the accounting profit multiplied by India's domestic tax rate for the Year ended March 31, 2023 and March 31, 2022:

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Profit/(loss) before tax	17,823.82	(14,459.23)
Tax rate	29.12%	29.12%
Tax at statutory income tax rate	5,015.68	(3,974.52)
Effect of incomes taxable at nil/lower/MAT rate	14.57	78.14
Effect of non-deductible expenses	6.77	8.83
Income tax charge/ (credit) in respect of earlier year	47.82	54.28
Impact of change in tax rate	23.00	-
Unrecognised tax assets (net) and other adjustments	(1,306.29)	3,088.81
Other adjustments	(31.74)	21.40
Net tax expense as per statement of profit and loss	3,769.82	(723.06)

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for the year ended March 31, 2023

# 9.2 Non-current tax assets (net)

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Advance Income Tax (net of provision for taxation)	1,859.37	2,445.80
	1,859.37	2,445.80

# **10 Other non-current assets**

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Unsecured, considered good		
Capital advances	1,079.56	288.70
Balance with statutory/ government authorities	335.53	165.75
Prepaid expenses	161.42	116.98
Total	1,576.51	571.43

# **11 Inventories**

(valued at lower of cost and net realisable value, unless otherwise stated)

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Food and beverages (excluding liquor and wine)	184.07	141.44
Liquor and wine	156.32	124.92
Stores, cutlery, crockery, linen, provisions and others (valued at cost)	711.84	545.95
	1,052.23	812.31

Refer footnote to Note 19 for inventories pledged.

# **FINANCIAL ASSETS**

### **12 Trade receivables**

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Trade receivables <sup>#</sup>		
Unsecured, considered good	5,597.77	2,905.75
Trade Receivables which have significant increase in credit risk	1,694.94	1,686.92
Less: Provision for expected credit loss	(1,694.94)	(1,686.92)
Total Trade receivables	5,597.77	2,905.75
Trade receivables from non related party	5,597.77	2,905.75
	5,597.77	2,905.75

No trade or other receivable are due from directors or other officers of the company either severally or jointly with any other person. Nor any trade or other receivable are due from firms or private companies respectively in which any director is a partner, a director or a member.

Trade receivables are non-interest bearing and are generally on terms of 30 to 90 days from the date of invoice.

# Notes to consolidated financial statements

for the year ended March 31, 2023

\*Trade receivable ageing schedule based on the requirement of Schedule III

### As at March 31, 2023

							₹ in lakhs	
		Outstanding for following periods from due date of payment						
Particulars	Not Due	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total	
(i) Undisputed Trade receivables – considered good	50.20	5,143.20	303.72	53.92	19.57	27.16	5,597.77	
(ii) Undisputed Trade Receivables – which have significant increase in credit risk	-	25.91	34.94	40.36	30.35	1,563.38	1,694.94	
(iii)Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-	
(iv) Disputed Trade Receivables – considered good	-	-	-	-	-	-	-	
<ul> <li>(v) Disputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-	-	-	-	-	-	-	
(vi) Disputed Trade Receivables – credit impaired	-	-	-	-	-	-	-	
Total	50.20	5,169.11	338.66	94.28	49.92	1,590.54	7,292.71	
Less: Provision for expected credit loss	-	(25.91)	(34.94)	(40.36)	(30.35)	(1,563.38)	(1,694.94)	
Net total	50.20	5,143.20	303.72	53.92	19.57	27.16	5,597.77	

# As at March 31, 2022

							₹ in lakhs
		Outstandin					
Particulars	Not Due	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	-	2,361.15	516.22	24.20	4.18	-	2,905.75
<ul> <li>(ii) Undisputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-	16.64	51.18	96.33	1,522.77	-	1,686.92
(iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables – considered good	-	-	-	-	-	-	-
<ul> <li>(v) Disputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-	-	-	-	-	-	-
(vi)Disputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
Total	-	2,377.79	567.40	120.53	1,526.95	-	4,592.67
Less: Provision for expected credit loss	-	(16.64)	(51.18)	(96.33)	(1,522.77)	-	(1,686.92)
Net total	-	2,361.15	516.22	24.20	4.18	-	2,905.75

for the year ended March 31, 2023

# **13** Cash and cash equivalents

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Balance with banks		
On current accounts	1,709.42	3,184.34
Deposits with original maturity of 3 months or less	578.78	2,170.20
Cash on hand	79.99	74.07
	2,368.19	5,428.61

# Reconciliation of Movements of liabilites to cash flows arising from financing activites:

Particulars	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Balance as at beginning of the year-Borrowings and lease liabilites	2,12,796.57	2,15,946.17
Movement due to payments (received)/made	917.18	(2,959.42)
Movement due to non cash transactions in lease liabilites and borrowings		
-Accrual of finance cost	3,969.60	4,365.13
-Adjustment of pretermination of leases	-	4,555.31
Balance as at end of the year- Borrowings and lease liabilites	2,17,683.35	2,12,796.57

# 14 (i) Other bank balances

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Deposits with original maturity of more than 3 months and less than 12 months	379.68	-
	379.68	-

# 14 (ii) Other current-financial assets

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Security deposits	210.92	186.72
ecurity deposits terest accrued on fixed deposits	148.18	51.00
	359.10	237.72

# Break up of current financial assets carried at amortised cost

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Trade receivables	5,597.77	2,905.75
Cash and cash equivalents	2,368.19	5,428.61
Security deposits	210.92	186.72
Other bank balances	379.68	-
	8,556.56	8,521.08

# Notes to consolidated financial statements

for the year ended March 31, 2023

# **15 Other current assets**

As at ch 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)	
1,051.24	867.79	
29.34	135.73	
1,652.65	1,361.18	
1,013.68	754.19	
3,746.91	3,118.89	
	7 40.52	

# **16 Share capital**

# **Authorised Share Capital**

Equity shares of ₹ 10 each

	Equity shares		5% Redeemable Cumulative Preference shares		
	No. of shares	₹ in lakhs	No. of shares	₹ in lakhs	
As at April 01, 2021	1,00,14,40,000	1,00,144.00	1,45,000	145.00	
Increase/(decrease) during the year	-	-	-	-	
As at March 31, 2022	1,00,14,40,000	1,00,144.00	1,45,000	145.00	
Increase/(decrease) during the year	-	-	-	-	
As at March 31, 2023	1,00,14,40,000	1,00,144.00	1,45,000	145.00	

# Terms/rights attached to equity shares

The company has only one class of equity shares having par value of ₹ 10 per share. Each holder of equity shares is entitled to one vote per share. In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

# Issued equity capital#

Equity shares of INR 10 each issued, subscribed and fully paid	No. of shares	₹ in lakhs
As at April 01, 2021	79,04,21,473	79,042.14
Change in shares held by ESOP trust	3,91,900	39.19
As at March 31, 2022	79,08,13,373	79,081.33
Change in shares held by ESOP trust	7,93,850	79.38
As at March 31, 2023	79,16,07,223	79,160.71

\*excluding 639,241 equity shares (March 31, 2022: 14,33,091 shares) held by ESOP trust which has been consolidated in accordance with the requirement of IND AS 110. The movement is explained below :-

# (a) Movement of share capital:

	Share ca	apital	Shares held by ESOP trust		Share capital (excluding ESOP trust)	
	No. of shares	₹ in lakhs	No. of shares	₹ in lakhs	No. of shares	₹ in lakhs
As at April 01, 2021	79,22,46,464	79,224.64	18,24,991	182.50	79,04,21,473	79,042.14
Change in shares held by ESOP trust	-	-	(3,91,900)	(39.19)	3,91,900	39.19
As at March 31, 2022	79,22,46,464	79,224.64	14,33,091	143.31	79,08,13,373	79,081.33
Change in shares held by ESOP trust	-	-	(7,93,850)	(79.38)	7,93,850	79.38
As at March 31, 2023	79,22,46,464	79,224.64	6,39,241	63.93	79,16,07,223	79,160.71

Corporate Insight

for the year ended March 31, 2023

# (b) Details of shareholders holding more than 5% shares in the Company

	As at March 31, 2023		As at March 31, 2022	
	No. of shares	% held*	No. of shares	% held*
Equity shares of ₹ 10 each fully paid up				
Spank Management Services Private Limited	17,69,44,863	22.33%	17,94,44,863	22.65%
APG Strategic Real Estate Pool N.V.	11,87,30,914	14.99%	11,87,30,914	14.99%
SBI Large and Midcap Fund	6,00,93,359	7.59%	6,62,00,000	8.36%
WF Asian Reconnaissance Fund Limited	-	0.00%	5,53,83,349	6.99%

\* calculated on number of shares capital (including ESOP trust)

# (c) Shares reserved for issue under options

For details of shares reserved for issue under the employee stock option (ESOP) plan of the company, please refer note 37

# (d) Aggregate number of bonus share issued, share issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date

	March 31, 2023	March 31, 2022
	No. of shares	No. of shares
(i) Equity shares allotted as fully paid bonus shares by capitalisation of securities premium and capital redemption reserve	-	-

(ii) In addition, the Company has issued total 58,33,781 shares (March 31, 2022 : 81,52,151) during the period of five years immediately preceding the reporting date on exercise of options granted under the employee stock option plan (ESOP) wherein part consideration was received in form of employee services.

# (e) Detail of shares held by promoter and promoter group

# As at March 31, 2023

S.No.	Promoter Name	Category	Number of shares at the beginning of the year	Change during the year	Number of shares at the end of the year	Percentage of Total shares	Percentage change during the year
1	Mr. Patanjali Govind Keswani	Promoter	3,41,564	-	3,41,564	0.04%	-
2	Spank Management Services Private Limited	Promoter	17,94,44,863	(25,00,000)	17,69,44,863	22.33%	-0.32%
3	Toucan Real Estates Private Limited	Promoter Group	3,50,000	-	3,50,000	0.04%	-
4	Sparrow Buildwell Private Limited	Promoter Group	67,83,280	-	67,83,280	0.86%	-
5	Ms. Lillette Dubey	Promoter Group	3,74,908	(1,75,000)	1,99,908	0.03%	-0.02%
6	Ms. Ila Dubey	Promoter Group	24,44,292	-	24,44,292	0.31%	-
	Total		18,97,38,907	(26,75,000)	18,70,63,907	23.61%	

# Notes to consolidated financial statements

for the year ended March 31, 2023

# As at March 31, 2022

S.No.	Promoter Name	Category	Number of shares at the beginning of the year	Change during the year	Number of shares at the end of the year	Percentage of Total shares	Percentage change during the year
1	Mr. Patanjali Govind Keswani	Promoter	3,41,564	-	3,41,564	0.04%	-
2	Spank Management Services Private Limited	Promoter	19,42,10,759	(1,47,65,896)	17,94,44,863	22.65%	-1.86%
3	Toucan Real Estates Private Limited	Promoter Group	3,50,000	-	3,50,000	0.04%	-
4	Sparrow Buildwell Private Limited	Promoter Group	67,83,280	-	67,83,280	0.86%	-
5	Ms. Lillette Dubey	Promoter Group	3,74,908	-	3,74,908	0.05%	-
6	Ms. Ila Dubey	Promoter Group	29,44,292	(5,00,000)	24,44,292	0.31%	-0.06%
	Total		20,50,04,803	(1,52,65,896)	18,97,38,907	23.95%	

# 17 Other equity

Particulars	₹ In lakhs
Securities Premium	
As at April 1, 2021	10,406.82
Change in shares held by ESOP trust	45.07
As at March 31, 2022	10,451.89
Change in shares held by ESOP trust	91.29
As at March 31, 2023	10,543.18
Surplus in the Statement of Profit and Loss	
As at April 1, 2021	(29,519.26)
Loss for the year	(8,760.19)
As at March 31, 2022	(38,279.45)
Profit for the year	11,456.36
As at March 31, 2023	(26,823.09)
Other comprehensive income	
As at April 1, 2021	(18.22)
Decrease during the year	42.97
As at March 31, 2022	24.75
Increase during the year	14.10
As at March 31, 2023	38.85
Capital Reserve	
As at April 1, 2021	28,766.12
Add: Gain on disposal of subsidiary	-
As at March 31, 2022	28,766.12
Add: Gain on disposal of subsidiary (refer note 44)	(9,393.24)
As at March 31, 2023	19,372.88
General Reserve	
As at April 1, 2021	3,035.24
Increase/(decrease) during the year	-
As at March 31, 2022	3,035.24
Increase/(decrease) during the year	-
As at March 31, 2023	3,035.24

Corporate Insight

for the year ended March 31, 2023

Particulars	₹ In lakhs
Capital redemption reserve	
As at April 1, 2021	45.00
Increase/(decrease) during the year	-
As at March 31, 2022	45.00
Increase/(decrease) during the year	-
As at March 31, 2023	45.00

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Other reserves		
Securities Premium	10,543.18	10,451.89
Surplus in the Statement of Profit and Loss	(26,823.09)	(38,279.45)
Other comprehensive income	38.85	24.75
Capital Reserve	19,372.88	28,766.12
General Reserve	3,035.24	3,035.24
Capital redemption reserve	45.00	45.00
	6,212.06	4,043.55

# Notes:

Securities premium: Securities premium comprises premium received on issue of shares

**Surplus in the Statement of Profit and Loss:** Surplus in the Statement of Profit and Loss represents balances of profit and loss at each period/year end.

**Other comprehensive income:** Other comprehensive income represents accumulated balances of Remeasurement (losses)/gains on defined benefit plans.

Capital reserve: Capital reserve represents reserve on consolidation of subsidiary.

**General reserve:** Under the erstwhile Companies Act 1956, general reserve was created through an annual transfer of net income at a specified percentage in accordance with applicable regulations. The purpose of these transfers was to ensure that if a dividend distribution in a given year is more than 10% of the paidup capital of the Company for that year, then the total dividend distribution is less than the total distributable results for that year. Consequent to introduction of Companies Act 2013, the requirement to mandatorily transfer a specified percentage of the net profit to general reserve has been withdrawn.

**Capital redemption reserve:** The Companies Act provides that companies redeeming its preference shares at face value or nominal value is required to transfer an amount into capital redemption reserve. This reserve can be used to issue fully paid-up bonus shares to the shareholders of the Company.

# Notes to consolidated financial statements

for the year ended March 31, 2023

# **18 Non-controlling interest**

	As at March 31, 2023 (₹ in lakhs)
As at April 1, 2021	61,738.99
Total comprehensive loss for the year	(4,975.98)
As at March 31, 2022	56,763.00
Total comprehensive income for the year	2,600.37
Movement during the year	(3,393.92)
As at March 31, 2023	55,969.45

# **19 Borrowings**

-		
	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Non-current borrowings		
Term Loans		
Loans from Banks (Secured)		
Kotak Mahindra Bank Limited (Refer footnote 1 to 5 and 9 to 11 below)	8,113.29	13,283.57
Indusind Bank Limited (Refer footnote 23 to 26 below)	10,299.77	8,300.60
Yes Bank Limited (Refer footnote 12 to 22 below)	40,030.63	41,640.16
HDFC Bank Limited (Refer footnote 6 to 8 and 41 to 51 below)	34,508.47	36,298.56
Vehicle loans (Refer footnote 52 below)	250.11	300.96
Axis Bank Limited (Refer footnote 27 to 34 below)	35,319.74	38,528.54
Aditya Birla Finance Limited (Refer footnote 35 to 40 below)	23,220.63	16,996.38
Total non-current borrowings	1,51,742.64	1,55,348.77
Current borrowings		
Term Loans		
Current maturity of long-term loans from banks (secured)		
Kotak Mahindra Bank Limited (Refer footnote 1 to 5 and 9 to 11 below)	732.41	1,104.83
Indusind Bank Limited (Refer footnote 23 to 26 below)	648.33	540.83
Yes Bank Limited (Refer footnote 12 to 22 below)	4,171.50	3,241.85
HDFC Bank Limited (Refer footnote 6 to 8 and 41 to 51 below)	7,870.67	4,880.18
Vehicle loans (Refer footnote 52 below)	177.07	182.15
Axis Bank Limited (Refer footnote 27 to 34 below)	3,218.71	1,020.16
Current maturity of loans from financial institutions		
Aditya Birla Finance Limited (Refer footnote 35 to 40 below)	260.00	-
Total current maturity of loans	17,078.69	10,970.00
Less: Amount clubbed under "Short term borrowings" (Refer 22(i))	(17,078.69)	(10,970.00)
Net current borrowings	-	-

# Footnotes to Note 19 "Borrowings"

)						
Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
	Kotak Mahindra Bank Limited	809.00	1	8.00%	Loan shall be repaid by way of 48 monthly instalments after moratorium period of 12 months from the date of first disbursement.	The loan has been prepaid and below charge has been satisfied: Extension of second charge on all the existing and future current assets / movable fixed assets of the Company and second charge by way of equitable mortgage on Immovable property situated at All that piece and parcel of Immovable property being land with commercial(hotel) building bearing plot Nos.54/B and 55/A (part), present panchayat katha No.1960/54/B 55/A, formed in Survey nos. 64 & 66, Electronics City, Dodda Thogur Village, Begur Hobli, Bangalore, Karnataka together with all building Structures, installations, fitment, plants and machinery.
7	Kotak Mahindra Bank Limited	809.00	9.05%	7.45%	Loan shall be repaid in 72 Months (including the 24 Months moratorium period)	The loan is secured by the following charge: Extension of second charge on all the existing and future current assets / movable fixed assets of the Company and second charge by way of equitable mortgage on Immovable property situated at All that piece and parcel of Immovable property being land with commercial(hotel) building bearing plot Nos.54/B and 55/A (part), present panchayat katha No.1960/54/B 55/A,formed in Survey nos. 64 & 66, Electronics City, Dodda Thogur Village, Begur Hobli, Bangalore, Karnataka together with all building Structures, installations, fitment, plants and machinery.
m	Kotak Mahindra Bank Limited	a 3,730.00	T	7.80%	Loan shall be repaid by way of 120 equal monthly	The loan has been prepaid and below charge has been satisfied:
4	Kotak Mahindra Bank Limited	a 2,300.00	1	7.70%	Instalments starting from month following the month of first disbursement of loan.	<ul> <li>First and exclusive equitable charge on immoveable properties being land and building situated at 54B/55A Hosur Main road Electronic city Phase 1 Bangalore Karnataka</li> <li>Corporate guarantee of Fleur Hotels Pvt Ltd.</li> </ul>
ы	Kotak Mahindra Bank Limited	a 6,206.00	9.25%	7.70%	The loan is repayable in 48 quarterly instalments starting from 39th month following the month of first disbursement.	<ul> <li>The loan is secured by:</li> <li>First and exclusive charge on all existing and future current assets, movable and immovable fixed assets of the hotel - Red Fox Sector - 60, Gurgaon.</li> <li>Subservient charge on all existing and future current assets of the Borrower except current assets of the hotel - Red Fox Sector - 60, Gurgaon on which bank has to the exclusive charge</li> <li>Equitable Mortgage by way of exclusive charge on the land and building of Red Fox Hotel Sector-60, Gurgaon.</li> <li>Minimum asset cover 1.2x to be maintained throughout the tenor of bank loan as per valuation accepted by bank.</li> </ul>
for the	Notes to consolidated finan	CODSC <sup>1</sup> arch 31, 20	olidated		cial statements	t
Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
9	HDFC Bank	2,709.00	8.25%	1	Principal is repayment	repayment Loan is secured by:

Note	: Lender	Amount Sanctioned ₹ in lakhs	Amount Carrying rate of ictioned Interest as at in lakhs March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
٥	HDFC Bank Limited	2,709.00	8.25%	1	Principal is repayment <b>Loan is secured by:</b> in 36 equal instalments 1) Stocks and book on last day of the month after 12 month of first availment. 2) Movable - Fixed as fixed assets of the Road, Electronic ( Borrower. 3) Immovable Fixed a w.r.t 54B/55A, Hd Karnataka belongi	<ul> <li>Loan is secured by:</li> <li>1) Stocks and book debts - Exclusive charge on all stock and receivables (both present and future) w.rt. 54B/55A, Hosur Main Road, Electronic City, Phase 1, Bangalore, Karnataka belonging to the Borrower.</li> <li>2) Movable - Fixed assets - Exclusive charge on all existing and future Movable fixed assets of the Celsia Hotels Private Limited w.rt. 54B/55A, Hosur Main Road, Electronic City, Phase 1, Bangalore, Karnataka belonging to the Borrower.</li> <li>3) Immovable Fixed assets - Exclusive charge on Immovable land and building w.rt. 54B/55A, Hosur Main Road, Electronic City, Phase 1, Bangalore, Karnataka belonging to the Borrower.</li> <li>4) Contrate outantee of M/S Flour Hotels PAL Ltd.</li> </ul>
2	HDFC Bank Limited	809.00	8.25%		Loan is repayable in 48 <b>The Loan is secured by:</b> monthly instalments after 1) Government - Federal ( moratorium of 1 year. 2) Stocks and book debts present and future) w.	<ol> <li>The Loan is secured by:</li> <li>Government - Federal Government Guarantee</li> <li>Stocks and book debts - Second charge on all stock and receivables (both present and future) w.r.t. property 54B/55A, Hosur Main Road, Electronic City, Phase 1, Bangalore, Karnataka belonging to the Borrower.</li> </ol>

					m 4	<ol> <li>Movable Fixed assets -Second charge on all existing and future Movable fixed assets of the Celsia Hotels Private Limited w.r.t 54B/55A, Hosur Main Road, Electronic City, Phase 1, Bangalore, Karnataka belonging to the Borrower.</li> <li>Immovable Fixed assets - Second charge on Immovable land and building w.r.t 54B/55A, Hosur Main Road, Electronic City, Phase 1, Bangalore, Karnataka belonging to the Borrower.</li> </ol>	ond charge on all existing otels Private Limited w.r.t 5 se 1, Bangalore, Karnatal second charge on Immoval n Road, Electronic City, F Borrower.	and future Movable 54B/55A, Hosur Main ca belonging to the ole land and building Phase 1, Bangalore,
ω	HDFC Bank Limited	3,500.00	8.15%	1	The loan is repayable in It 48 monthly instalments ir starting from after 24 G month of moratorium.	The loan is repayable in It is secured by second charge over existing primary and collateral securities 48 monthly instalments including mortgages created in favour of the bank at Lemon Tree Hotel starting from after 24 Gachibowli, Hyderabad. month of moratorium.	over existing primary and in favour of the bank at	l collateral securities : Lemon Tree Hotel
σ	Kotak Mahindra 2,400.00 Bank Limited	2,400.00	8.45%	7.35%	The loan is repayable in <b>T</b> 48 monthly instalments - starting from after 24 month of moratorium.	<ul> <li>The loan is repayable in The loan is secured by second charge on:</li> <li>48 monthly instalments - on all existing and future current assets, movable and immovable fixed astring from after 24 assets of the hotel - Red Fox Sector - 60, Gurgaon.</li> <li>- Subservient charge on all existing and future current assets of the Borrower except current assets of the hotel - Red Fox Sector - 60, Gurgaon.</li> </ul>	nd charge on: current assets, movable a x Sector - 60, Gurgaon. disting and future current as botel - Red Fox Sector - 6	ind immovable fixed ssets of the Borrower 50, Gurgaon.
						<b>Financial Statements</b>	Statutory Reports	Corporate Insight

financial statements	
dated final	
consoli	ded March 31, 2023
Notes to	for the year end

For th	Notes to consolidated for the year ended March 31, 2023	<b>CONSC</b> arch 31, 20.	lidated	financi	ial statements	nts
Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
10	Kotak Mahindra Bank Limited	810.00		7.85%	The loan is repayable in 48 equal monthly installments commencing from the next month after completion of moratorium of 12 months.	The loan has been prepaid and charge has been satisfied during the year. a) Exclusive hypothecation charge on all existing and future current assets of the Borrower's hotels located at Gurgaon (City Center New), Aurangabad, Indore and Sector 29, Gurgaon, Plot No. 287 – 289, Sector 29, Gurgaon and Part portion of ground floor and entire third floor of Block-A, commercial
#	Kotak Mahindra Bank Limited	810.00		7.45%	The loan is repayable in 48 equal monthly installments commencing from the next month after completion of moratorium of 24 months.	b) b) f)
12	Yes Bank Limited	4,500.00	9.48%	8.15%	The loan is repayable 44 structured quarterly installment after a moratorium period of 36 months from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>a) Exclusive charge on all immoveable fixed assets, moveable fixed assets and current assets of Lemon tree Sector 60 Gurgaon, and covention centre within Hotel premises of 20,000 sq.ft (appox.).</li> <li>b) Escrow of all receivables of the project including security deposits.</li> <li>c) Corporate guarantee of Lemon Tree Hotels Limited.</li> <li>d) DSRA equivalent to three months interest and one quarter principal to be created in case of any over dues beyond 30 days in the form of fixed deposits duly lien marked in favour of YBL.</li> <li>*Minimum security cover of 1.5x on immoveable and moveable fixed assets of the project.</li> </ul>
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Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
13	Yes Bank Limited	2,500.00	9.35%	8.15%	The loan is repayable 48 structured quarterly installment after a moratorium period of 12 months from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>a) First charge on all present and future immoveable fixed assets of Red Fox Hotel, Kundli New Delhi.</li> <li>b) First charge on all moveable fixed assets and current assets both present and future of Red Fox Hotel, Kundli New Delhi.</li> <li>c) Escrow of all receivables of project including security deposits.</li> <li>d) Corporate guarantee of Lemon Tree Hotels Limited.</li> <li>e) DSRA equivalent to three months interest and one quarter principal to be created in case of any over dues beyond 30 days in the form of fixed deposits duly lien marked in favour of YBL.</li> <li>*Minimum security cover of 1.5x on immoveable and moveable fixed assets of the project.</li> </ul>
14	Yes Bank Limited	960.00	9.25%	8.82%	The loan is repayable 36/48 monthly installment after a moratorium period of 12/24 months from the date of first disbursement.	<ul> <li>Loan is secured by:</li> <li>1). Second Charge on all movable fixed assets and current assets (both present and future) (including Escrow Account opened with YBL) of the Borrower;</li> <li>2) Escrow of all receivables of the Hotel including security deposits to remain vaild during the tenor of YBL Loan facilities sanctioned to the Borrower.</li> <li>3) Second and subsequent Charge on all immovable assets of the Project (present and future).</li> <li>Hotel: 94 key Red Fox Hotel including the 1,800 sq. mtrs. land and hotel building located in Kondli New Delhi.</li> </ul>
15	Yes Bank Limited	20,500.00	9.48%	8.10%	The loan is repayable in 52 structured quarterly installments post moratorium period of 36 months from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>a) First charge on all present and future movable &amp; immoveable fixed assets of the project. Lemon Tree Premier Hotel, Kolkata, Lemon Tree Premier Hotel in Pune, Lemon Tree Hotel in sector 60 Gurgaon and approximately 20,000 sqft convention centre within the hotel premises.</li> <li>b) Escrow of all receivables of the hotels including security deposits (if any).</li> <li>c) Corporate guarantee of Lemon Tree Hotels Limited.</li> <li>d) DSRA equivalent to 3 months interest and 1 quarter principle to be created in case of any over dues beyond 30 days in the form of fixed deposits duly lien marked in favour of YBL.</li> </ul>

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Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
16	Yes Bank Limited	20,500.00	9.48%	8.10%	The loan is repayable in 52 structured quarterly installments post moratorium period of 36 months from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>a) First charge on all present and future movable &amp; immoveable fixed assets of the project. Lemon Tree Premier Hotel, Kolkata, Lemon Tree Premier Hotel in Pune, Lemon Tree Hotel in sector 60 Gurgaon and approximately 20,000 sqft convention centre within the hotel premises.</li> <li>b) Escrow of all receivables of the hotels including security deposits (if any).</li> <li>c) Corporate guarantee of Lemon Tree Hotels Limited.</li> <li>d) DSRA equivalent to 3 months interest and 1 quarter principle to be created in case of any over dues beyond 30 days in the form of fixed deposits duly lien marked in favour of YBL.</li> </ul>
17	Yes Bank Limited	12,500.00	9.48%	8.15%	The loan is repayable 60 structured quarterly installment after a moratorium period of 60 months from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>a) Equitable mortgage over 80% share of Land and building (except 2nd basement, ground floor and first floor) on pari passu basis with other lenders for the project, Lemon Tree Premier Hotel, Andheri Mumbai.</li> <li>b) First charge (on pari passu basis) on ther movable fixed assets and all current assets, both present and future of the project, Lemon Tree Premier Hotel, Andheri Mumbai.</li> <li>c) Corporate guarantee of Lemon Tree Hotels Limited.</li> </ul>
18	Yes Bank Limited	2,120.00	9.25%	8.58%	The principal shall be repaid in 48 instalments after completion of moratorium of 1 year	a) (
	Yes Bank Limited	2,120.00	9.25%	1	The principal shall be repaid in 48 equal monthly instalments after a moratorium period of 2 years.	<ul> <li>b) Second charge by way of hypothecation of all the current assets and moveable fixed assets (both present &amp; future) of Berggruen Hotels Private Limited (excluding Vizag),</li> <li>c) Second charge on the current assets(security pertains to overdraft facility) (Present &amp; future) of berggruen to overdraft facility to secure working capital facility</li> </ul>

# Notes to consolidated financial statements for the year ended March 31, 2023

Note	Note Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
20	Yes Bank Limited	2,387.00			Repayable in 40 quarterly It is secured by:	It is secured by:
21	Yes Bank Limited	6,107.00	9.35%	9.14%	of the loan	<ul> <li>a) Exclusive charge on (entire project land along with structures built thereon and charge on moveable fixed assets and current assets of Cochin hotel project (for Term loan-1) the owned/ freehold hotel properties and over</li> </ul>
22	Yes Bank Limited	1,182.00				the buildings and structures in respect of leasehold land for the operational hotels (excluding Vizag and Cochin),
						<li>b) Exclusive charge by way of hypothecation of all the current assets and moveable fixed assets (both present &amp; future) of BHPL (excluding Vizag and Cochin),</li>
						<ul> <li>c) First charge on the current assets(security pertains to overdraft facilty) (Present &amp; future) of the Company (excluding project assets of Vizag hotel) to secure working capital facility,</li> </ul>
						d) 30% Pledge of Fleur Hotels Private Limited (FHPL) shareholding in BHPL,
						e) Unconditional and Irrevocable Corporate Guarantee of Fleur Hotels Private Limited (FHPL).
23	Indusind Bank	3,481.00	8.25%	8.19%	The loan is repayable It is secured by:	It is secured by:
	Limited				48 structured quarterly instalment	quarterly a) First charge on all moveable fixed assets (both present and future) and

1310.00 9.25% 8.00% Principal is repayment in It i 36/48 equal installments unc on last day of the month a) after the 12th/24th month a) of first availment. b)	24 Indusind Bank Limited
<ul> <li>f) Non disposal undertaking executed by Fleur Hotels Private Limited for 51% shares in borrower held directly/indirectly.</li> <li>g) Minimum security cover 1.5x on immovable and movable fixed assets of</li> </ul>	
<ul> <li>e) DSRA equivalent to 3 months interest and 1 quarter principal to be created in case of any overdue beyond 30 days in the form of the fixed deposits duly lien marked in favor of IBL.</li> </ul>	
<ul> <li>c) Escrow of all the receivable of the project including security deposits.</li> <li>d) Unconditional and Irrevocable Corporate Guarantee of Fleur Hotels Private Limited.</li> </ul>	
<ul> <li>b) First charge on all present and future immoveable fixed assets of the project (130 Keys Lemon Tree Hotels in Whitefield, Bangalore) owned by borrower including the land and hotel building located in Whitefield, Bangalore.</li> </ul>	
48 structured quarterly a) First charge on all moveable fixed assets (both present and future) and instalment current assets (both present and future) including Escrow account of the borrower.	Limited

Notes to consolidated financial statements for the year ended March 31, 2023

	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
25	Indusind Bank Limited	5,000.00	8.25%	8.23%	Tenor of 16 years with door door tenor facility shall not exceed 193 months from the date of first disbursement, including moratorium period of nil months.	<ul> <li>It is secured by:</li> <li>a) First charge on all present and future immoveable assets of the hotel " Lemon Tree Amarante Beach Resort (At Candolim, Goa)".</li> <li>b) First charge on all moveable fixed assets (both present and future) (including Escrow account opened with IBL) of the hotel " Lemon Tree Amarante Beach Resort (At Candolim, Goa)",</li> <li>c) Exclusive charge on book debts, operating cash flows, credit card receivables, commissions, revenues of whatsoever nature and wherever arising, present and future through Escrow mechanisim of the Hotel "Lemon Tree Amarante Beach Resort (At Candolim, Goa).</li> <li>d) Escrow of all cash flows of Lemon Tree Amarante Beach Resort, Goa including security deposits.</li> </ul>
26	Indusind Bank Limited	1,990.00	9.25%	1	It is repayable in 48 equal monthly instalments on the last day of the month after the 24 month of first availment.	<ul> <li>It is Secured By:</li> <li>a) Second Charge on all present and future immoveable assets of the hotel " Lemon Tree Amarante Beach Resort (At Candolim, Goa)".</li> <li>b) Second charge on all moveable fixed assets (both present and future) (including Escrow account opened with IBL) of the hotel " Lemon Tree Amarante Beach Resort (At Candolim, Goa</li> <li>c) Second charge on book debts, operating cash flows, credit card receivables, commissions, revenues of whatsoever nature and wherever arising, present and future through Escrow mechanism of the Hotel "Lemon Tree Amarante Beach Resort (At Candolim, Goa).</li> </ul>
51	Axis Bank Limited	10,000.00	8.80%	7.85%	Tenor of 18 years and 9 months including construction period of 1.5 years and moratorium period of 2.5 years with repayments in with 60 quarterly unequal installments.	<ul> <li>It is secured by:</li> <li>a) Exclusive charge by way of Equitable Mortgage over the land &amp; building at Plot No.1, Khasra No. 979 to 981, Kalarohi, Udaipur, (admeasuring 26390.3 sq. yards or 237513 sq. ft.),</li> <li>b) Exclusive charge over the moveable fixed assets of the Udaipur Hotel, both present and future,</li> <li>c) Exclusive charge by way of hypothecation of all the current assets of Udaipur Hotel,</li> <li>d) Exclusive charge by way of hypothecation of all the current assets of Hotel.</li> <li>e) Corporate Guarantee of Lemon Tree Hotels.</li> <li>f) FACR of 1.50x shall be maintained at all times.</li> </ul>

# financial statements Notes to consolidated for the year ended March 31, 2023

Note	Note Lender	Amount Sanctioned ₹ in lakhs	Amount Carrying rate of Carrying rate of ictioned Interest as at Interest as at in lakhs March 31, 2023 March 31, 2022		Repayment/ Modification of terms	Security/ Principal terms and conditions
28	Axis Bank Limited	16,248.00	8.85%	7.75%	Term Loan I & II Loan is <b>It is secured by way of :</b> repayable in 40 quarterly a) A first pari passu charge installment falling due after a pertaining to installment falling due after a period of 3 years from first disbursement. Term 59 quarterly installments commencing 6 months after first disbursement. C Right of substitution pro DIAL, Hyacinth Hotels a do the basis of Non-disp i.e. Axis Trustee. Howe and against 21% sharel on the basis of Non-disp (Corporate guarantee of C C Provate guarantee of	<ul> <li>Term Loan I &amp; II Loan is It is secured by way of: repayable in 40 quarterly</li> <li>a) Afirst pari passu charge on the Borrower's properties &amp; assets, both present installments with first installment falling due after a period of 3 years from first disbursement. Term</li> <li>b) A first pari passu charge on Company's all revenues and bank accounts first disbursement. Term</li> <li>b) A first pari passu charge on Company's all revenues and bank accounts of the Company, the Escrow account and each of the other accounts are of the Company, the Escrow account and each of the other accounts are document or contract.</li> <li>commencing 6 months</li> <li>commencing 6 months</li> <li>d) Pledge of 51% equity shares of the Company in favor of security trustee i.e. Axis Trustee. However, during the year, 30% shareholding is pledged and against 21% shareholding, lien has been created in favour of Trustee on the basis of Non-disposable undertaking.</li> <li>e) Corporate guarantee of Leon Tree Hotels Limited and Fleur Hotels Private</li> </ul>

Corporate guarantee of Lemon Tree Hotels Limited and Fleur Hotels Private Limited. A non fund based facility of Rs.3.00 crores from Axis bank Ltd. is secured by second charge, ceded by the term loan lenders, on the aforementioned entire properties, assets, bank accounts, revenues, right of substitution pertaining to Lemon Tree Hotel project at Delhi Aerocity (except Project land) including pledge of 30% equity shares and guarantee of the Fleur Hotels Private Limited, the maturity date of the TL1 loan is August 2024, for TL-2 is March 2024 & TL-3 loan of axis bank is April 2033.

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29 1		₹ in lakhs	Interest as at March 31, 2023	Interest as at March 31, 2022	Kepayment/ Modification of terms	Security/ Principal terms and conditions
	Axis Bank Limited	4,928.00	8.85%	7.35%	WCTL is repayable in 48 equal monthly instalments. Tenor of loan is 5/6 years from the date of disbursement including 1/2 year of moratorium.	<ul> <li>It is secured by:-</li> <li>a) 100% Credit Guarantee by NCGTC.</li> <li>b) Second charge over all the borrower's properties and assets, both present and future, pertaining to Lemon Tree Hotel project, situated at Asset No. 6, Aerocity Hospitality District, New Delhi. (Except project land).</li> <li>c) Second charge on all the HHPLs bank accounts including without limitation, the ESCROW account and each of the other account(s) required to be maintained/ created by the borrower under any project document or contract.</li> <li>e) Second charge/ assignment/ security interest on HHPLs all rights, title, benefits, claims/demands under the development agreement, project documents, contract.</li> <li>f) Extension of Right of Substitution provided by DIAL for the assets area 6 i.e. the area where the hotel is operational.</li> <li>f) Extension of pledge of 30% shares of HHPL in favour of Security Trustee. i.e. and NDU for 21% as extended for existing facilities.</li> </ul>
30	Axis Bank Limited	4,770.00	8.95%	7.35%	The loan is repayable in 48 monthly installments after a period of 2 years of Moratorium.	
<b>Notes</b> for the year	Ces to year ended	to consoli ended March 31, 2023	olidated	financ	Notes to consolidated financial statements	t
Note I	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
31 /	Axis Bank Limited		8.80%		The Loan is repayable in 60 quarterly instalments after a moratorium period of 5 years.	It is secured by: a) Equitable mortgage over 80% share of Land and building (except 2nd basement, ground floor and first floor) on pari passu basis with other lenders for the proied 1 emon Tree Premier Hotel Andheri Mumhai

	rimited				ou quarterly instalments after a moratorium period of 5 years.	a) Equitable mortgage over 80% share of Land and building (except 2nd basement, ground floor and first floor) on pari passu basis with other lenders for the project, Lemon Tree Premier Hotel, Andheri Mumbai.
						b) First charge (on pari passu basis) on ther movable fixed assets and all current assets, both present and future of the project, Lemon Tree Premier Hotel, Andheri Mumbai.
						c) Corporate guarantee of Lemon Tree Hotels Limited.
32	Axis Bank	1,770.00	9.35%	8.25%	c	It secured by:
	Limited				19 quarterly instalments.	<ul> <li>Exclusive charge over movable and immovable properties and fixed assets, both present and future, pertaining to Red Fox Hotel situated at Asset No.6 Aerocity Hospitality District, New Delhi-110037(except project land).</li> </ul>
						<li>b) Exclusive charge by way of hypothecation of all the project's movables including movable plant &amp; machinery, machinery spares, tools and accession</li>
					_	c) Exclusive charge on the project's book debts, operating cash flows,
						receivables, commissions, bank accounts (wherever held), revenues of whatever nature and wherever arising, present and future subject to prior charge of hankers on superfied current assets for securing working capital
						facilities and subject to prior approval of bank.
						d) Exclusive charge by way of assignment or creation of charge in favour of the lender of
						<ul> <li>All the right, title, interest, benefits, claims and demands whatsoever of the borrower in agreements (development agreement, management agreement, construction contract), duly acknowledged and consented to by the counter party;</li> </ul>
						- All the rights, title, interest, benefits, claims and demands whatsoever of the borrower in clearances;
						<ul> <li>All the rights, title, interest, benefits, claims and demands whatsoever of the borrower in any letter of credit, guarantee, performance bond provided by any party to the project documents</li> </ul>
						<ul> <li>All insurance contracts/insurance proceeds;</li> </ul>
						<ul> <li>All Cash Flow routing to be done through Escrow Account maintained with bank.</li> </ul>
						f) Right of substitution and other rights under the Substitution Agreement, on pari passu basis with other lenders.

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Repayment/ Modification       Security/ Principal terms and conditions         of terms       Security/ Principal terms and conditions         The loan is repayable in 48       It is secured by:-         equal monthly installments       a) Second charge over all the borrower's properties and assets, both present and future, pertaining to Red Fox Hotel Project, situated at asset area 6, and future, pertaining to Red Fox Hotel Project, situated at asset area 6, below the next and future, pertaining to Red Fox Hotel Project, situated at asset area 6, below the account of 24 months.         b) Second charge by way of hypothecation of all the project land).       b) Second charge by way of hypothecation of all the project's movables, including movable plant & machinery. machinery, spares, tools and accessories.         c) Second charge on project's book debts, operative cashflows, receivables, commissions, bank accounts, revenue of whatever nature and wherever	arising, present and ruture subject to prior, present and ruture subject to prior change of bankers on specified current assets for securing working capital facilities and subject to prior approval of the bank. The loan is repayable in 48 lenders:	equal monthly installments - All the right, title, interest, benefits, claims and demands whatsoever commencing from the next of the borrower in agreements (development agreement, management month after completion of agreement, construction contract), duly acknowledged and consented to by the counter party;	<ul> <li>All the rights, title, interest, benefits, claims and demands whatsoever of the borrower in clearances;</li> </ul>	<ul> <li>All the rights, title, interest, benefits, claims and demands whatsoever of the borrower in any letter of credit, guarantee, performance bond provided by any party to the project documents</li> </ul>	<ul> <li>All insurance contracts/insurance proceeds;</li> </ul>	<ul> <li>e) Right to substitution and other rights under substitution agreement, on pari-passu basis with other lenders.</li> </ul>	f) All cashflows routing shall continue to be done through TRA Account.	g) 100% Credit Guarantee by National Credit Guarantee Trust Company Limited.
march ar as a the of the march ar of the march ar as a set of of a set of a	7.35% TF	ŏĞĒĒ						
Larrying rate of Larrying rate of Larrying rate of Larrying March 31, 2023 h	8.10%							
Sanctioned ₹ in lakhs 648.00	326.00							
Lender Axis Bank Limited	Axis Bank	Limited						
<b>Note</b> 33	34							

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# Notes to consolidated financial statements

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Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
6 ന	Aditya Birla Finance Limited	6,500.00	10.00%	1	31 structured quarterly (except for last installment) installments from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>1. First exclusive charge on Immovable Fixed Assets (both present and future) of the 'Property' to provide a minimum Fixed Asset Coverage Ratio (FACR) of 1.25x (Market value of Land, Building and all appurtenances therein) at all times during the tenor of the Facility.</li> <li>2. First &amp; exclusive charge on Current and Movable Fixed Assets (both present and future) of the Property.</li> <li>3. First &amp; exclusive charge on Escrow Account for routing of entire cash flow pertaining to the Property.</li> <li>4. Second Pari passu charge on all the Current Assets, Cashflows of the Company (excluding Current Assets, Cashflows pertaining to the Property and Red Fox Hotel, Hyderabad where Aditya Birla has first and exclusive charge or all the Current Assets, Cashflows pertaining to the Property and Red Fox Hotel, Hyderabad where Aditya Birla has first and exclusive charge), both present and future.</li> </ul>
40	Aditya Birla Finance Limited	2,350.00	%06.6	8.80%	The Loan is repayable in 44 Structured Quarterly Installments payable after moratorium period of 12 months from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>a) First exclusive charge on all the immovable fixed assets (both current and future) of the Lemon Tree Hotel EDM, Kaushambi Ghaziabad to provide minimum cover of 2.00x cover all the times during the tenure of loan,</li> <li>b) First exclusive charge on all the movable fixed assets (both current and future) of the Lemon Tree Hotel EDM,</li> <li>c) First exclusive charge on the escrow account of entire cash flow of Lemon Tree Hotel EDM,</li> <li>d) Unconditional &amp; irrevocable Guarantee by Lemon Tree Hotels Limited, DPN</li> </ul>

Note	Note Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023		Repayment/ Modification of terms	Security/ Principal terms and conditions
4	HDFC Bank Limited	4,200.00	8.90%	8.10%	Repayable in 48 monthly installments after moratorium of 12 months	<ul> <li>Repayable in 48 monthly Second Charge by way of Hypothecation on the following: installments after 1. All the stock in trade both present and future consisting of raw materials, finished goods, goods in process of manufacturing and any other goods,</li> <li>2. All the book debts, amounts outstanding, monies receivable, claims and bills which are now due and owing or which may at any time hereafter during.</li> <li>3. All the plant and machinery both present and future consisting of all movable plant and machinery, machinery spares, tools and accessories furniture,</li> <li>Created with charge as below: It is secured by extension of second ranking charge over existing primary and collateral securities including mortgages created in favor of bank. Properties:- - Hotel Lemon Tree, Udyog Vihar</li> <li>- Hotel Lemon Tree, Pune,</li> </ul>

	future, of the hotel Area, Chandigarh, at Plot No. 3 MW, ok debts, operating (whenever held) if Tree" at Plot No. 3 assuring 0.46 acre	Corporate Insight
ad rh Dre	<ul> <li>It is secured by:</li> <li>a) First charge on all the fixed assets, both present and future, of the hotel "Lemon Tree" at Plot No. 3 MW, Phase-I, Industrial Area, Chandigarh, including hypothecation of all movables.</li> <li>b) A first &amp; exclusive charge on Projects (Lemon Tree" at Plot No. 3 MW, Phase-I, Industrial Area, Chandigarh) unencumbered-book debts, operating cash flows, receivables, commissions, banks accounts (whenever held) if any-present &amp; future all revenues</li> <li>c) Mortgage of leasehold rights of the projects (Lemon Tree" at Plot No. 3 MW, Phase-I, Industrial Area, Chandigarh) land admeasuring 0.46 acre (2241.38 sq yrd) and building thereon.</li> </ul>	Statutory Reports
<ul> <li>Hotel Lemon Tree, Ahemdabad</li> <li>Hotel Lemon Tree, Chennai</li> <li>Hotel Lemon Tree, Chandigarh</li> <li>Lemon Tree Premier, Bangalore</li> </ul>	<ul> <li>It is secured by:</li> <li>a) First charge on all the fixed assets, both "Lemon Tree" at Plot No. 3 MW, Phase including hypothecation of all movables.</li> <li>b) A first &amp; exclusive charge on Projects Phase-I, Industrial Area, Chandigarh) une cash flows, receivables, commissions, b any-present &amp; future all revenues</li> <li>c) Mortgage of leasehold rights of the promW, Phase-I, Industrial Area, Chandiga (2241.38 sq yrd) and building thereon.</li> </ul>	<b>Financial Statements</b>
	quarterly	
	The loan is a step-up installments.	
	8.10% The insta	
	8.55%	
	2,100.00	
	HDFC Bank Limited	
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Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
43	HDFC Bank Limited	10,000.00	8.55%/ 8.90%	8.10%	The loan is repayable in 44 consecutive quarterly installments after a moratorium of 1 year.	<ul> <li>It is secured by : <ul> <li>a) First pari passu charge by way of mortgage on Select properties. The borrower shall ensure asset cover ratio should not be less than 1.50x (based on market value of security) at all times.</li> <li>b) First pari passu charge by way of hypothecation in favor of the lender on all current assets and movable fixed assets including movable plant and machinery, machinery spares, tools and accessories, furniture and fixtures, vehicles and all other movable assets, present and future of Select Properties. Properties: -</li> <li>Hotel Lemon Tree, Udyog Vihar</li> <li>Hotel Lemon Tree, Ahmedabad</li> <li>Hotel Lemon Tree, Ahmedabad</li> </ul> </li> </ul>
44	HDFC Bank Limited	11,100.00	8.90%	7.70%	The loan shall be repaid in 27 Consecutive quarterly installments as per the schedule mentioned in sanction letter.	<ul> <li>The secured by:</li> <li>a) First exclusive charge by way of equitable mortgage on select properties.</li> <li>b) First exclusive charge by way of hypothecation in favour of the lender on all current assets and movable fixed assets including movable plant and machinery, machinery spares, tools and accessories, furniture and fixtures, vehicles and all other movable assets, present and future of below mentioned properties:</li> <li>Hotel Lemon Tree, Udyog Vihar, Hotel Lemon Tree, Ahmedabad, Hotel Lemon Tree, Chennai, Lemon Tree Premier, Bangalore.</li> </ul>

# Notes to consolidated financial statements

Note	Lender	Amount Sanctioned ₹ in lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/ Principal terms and conditions
	HDFC Bank Limited	4,192.60	8.55%	7.50%	The Ioan is repayable in 48 monthly installments after a moratorium of 24 months.	It is secured by second ranking charge over existing primary and collateral securities including mortgages created in favour of the bank and security created over the asset of the borrower purchased out of this facility. Properties : Hotel Lemon Tree, Udyog Vihar - Hotel Lemon Tree, Ahmedabad - Hotel Lemon Tree, Chennai - Hotel Lemon Tree, Chandigarh - Lemon Tree Premier, Bandalore
1	HDFC Bank Limited	1300.20	8.77%	8.25%	WCTL is repayable in 48 equal monthly instalments after 1 year of moratorium.	It is secured by second charge over existing primary and collateral securities including mortgages created in favour of the bank w.r.t (Red Fox Hotel situated at Khasra No.102/103/433, Village Jhalana , J.L.N. Marg , Jaipur) I. 100% Credit Guarantee from National Credit Guarantee Trustee Company Limited.
	HDFC Bank Limited	4,300.00	8.35%	8.05%	The Loan is repayable in 28 quarterly installments.	<ul> <li>It is secured by:</li> <li>Exclusive charge by way of Equitable mortgage on all of the Project's (Red Fox Hotel situated at Khasra No.102/103/433, Village Jhalana , J.L.N. Marg , Jaipur) land and building.</li> <li>Exclusive charge on Company's hotel movables, including movable plant and machinery, machinery spares, furniture and fixtures and all other movable assets, present and future.</li> <li>Exclusive charge on Project's current assets - book debts, operating cash flows, receivables, commissions, bank accounts both present and future, all revenue.</li> <li>Further it is secured by Corporate Guarantee of Lemon Tree Hotels Limited.</li> </ul>
	HDFC Bank Limited	1,000.00	8.90%	7.50%	Repayable in 48 equal monthly instalments after 1 year of moratorium.	It is secured by second charge over existing primary and collateral securities including mortgages created in favour of the bank at Lemon Tree Hotel Gachibowli, Hyderabad.
	HDFC Bank Limited	1,000.00	8.90%	7.30%	The principal shall be repaid in 48 monthly instalments after completion of moratorium of 2 year.	
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Note	Note Lender	Amount Sanctioned ≢ in labbe	Carrying rate of Interest as at	Carrying rate of Interest as at	Repayment/ Modification Security/ Principal terms and conditions	nd conditions
20	HDFC Bank Limited	5,302.00	8.20%	7.90%	The Loan is repayable in       It is secured by:         48       Structured       Quarterly       a)       First and exclusive charge on movable an         1nstalments       Lemon Tree Hotel Gachibowli, Hyderabad.         b)       First and exclusive charge on escrow acc         b)       First and exclusive charge on escrow acc         c)       Corporate guarantee of Lemon Tree Hotel	<ul> <li>It is secured by:</li> <li>a) First and exclusive charge on movable and immovable fixed assets at the Lemon Tree Hotel Gachibowli, Hyderabad.</li> <li>b) First and exclusive charge on escrow account of entire cash flows of the Lemon Tree Hotel Gachibowli, Hyderabad.</li> <li>c) Corporate guarantee of Lemon Tree Hotels Limited.</li> </ul>
51	HDFC Bank Limited	5,200.00	8.60%	7.25%	The principal shall be <b>It is secured by:</b> repaid in 48 monthly a) 100% Credit Guarantee by National Cred instalments after Limited. completion of moratorium b) Extension of second ranking charge over e securities including mortgages created in fa created over the assets of the borrower pu Lemon Tree Premier, Hitech City, Hyderabad	<ul> <li>It is secured by:</li> <li>a) 100% Credit Guarantee by National Credit Guarantee Trust Company Limited.</li> <li>b) Extension of second ranking charge over existing primary and collateral securities including mortgages created in favor of the bank and security created over the assets of the borrower purchased out of this facility at Lemon Tree Premier, Hitech City, Hyderabad</li> </ul>
52	Vehicle Ioan (different banks)	1			These loans are repaid Vehicle loan is secured by h on agreed monthly out of such loans from HI installments.	repaid Vehicle loan is secured by hypothecation of underlying motor vehicle acquired monthly out of such loans from HDFC Bank Limited, Axis Bank Limited and BMW Financial Services.

debt ratio, coverage est inter 9 elatingß covenar certain 2 subject Group are the Bank loans availed by assets coverage ratio. Ξ

loan agreement. the terms of the per as institutions and financial bank from covenants The Group has complied all significant (III)

projects. setting new working capital requirement and/or o specific purpose for the s banks/financial institutions Group has used borrowings from The (j

# Notes to consolidated financial statements

for the year ended March 31, 2023

# **20** Lease liability

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Balance at beginning of the year	42,931.62	47,419.56
Deletion during the year	-	4,555.31
Interest accrued during the year (refer note 29)*	3,969.60	4,365.13
Payment of lease liabilities	3,790.78	4,297.77
Balance at end of the year	43,110.44	42,931.62
Current	583.52	458.13
Non-Current	42,526.92	42,473.49

\*During the year the Group has capitalised ₹ 538.54 lakhs (March 31, 2022: ₹ 515.66 lakhs).

# **21 Provisions**

As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
309.99	314.17
60.03	52.50
249.96	261.67
211.43	220.05
211.43	220.05
-	-
202.07	179.96
202.07	179.96
-	-
86.36	1,525.03
86.36	1,525.03
-	-
559.89	1,977.54
249.96	261.67
	March 31, 2023 (₹ in lakhs)         309.99         60.03         249.96         211.43         211.43         202.07         202.07         86.36         86.36         559.89

# **22** Financial liabilities

# (i) Short term borrowings

Cash credit from banks (Secured)\* Current maturities of long-term borrowings (Refer Note 1

\*Basis on several terms and conditions as specified in sanction letters, the Group submits quarterly returns/statements, cash flow mismatch statements and unaudited quarterly statements with banks/ financial institution and these returns/statements are materially in agreement with the books of accounts.

- A The Cash credit facility and working capital loan from HDFC Bank Limited is repayable on demand and carries interest rate of 9.20% p.a. (March 31, 2022: 7.45% p.a.) and is secured by way of:
  - a) First exclusive charge by way of mortgage on select properties.
  - b) First exclusive charge by way of hypothecation on all moveable fixed assets and current assets including all other movable assets present and future of select properties.

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
	5,751.57	3,546.17
19)	17,078.69	10,970.01
	22,830.26	14,516.18

movable plant and machinery, machinery spares, tools and accessories, furniture fixtures, vehicle and

for the year ended March 31, 2023

- B The Cash credit facility from Yes Bank is repayable on demand and carries interest rate of 9.48% p.a. (March 31, 2022: 8.15% to 9.15% p.a.) and is secured by way of:
  - a) Exclusive charge on all movable assets and current assets of Lemon Tree Hotel Kolkata and Lemon Tree Premier Pune and
  - b) First charge on all present & future immovable fixed assets (80% portion of undivided part of land) of the Lemon Tree Premier Andheri kurla Road, Mumbai
  - c) First charge on all present & future movable fixed assets and current assets of the Lemon Tree Premier Andheri kurla Road, Mumbai
  - Corporate Gaurantee of Lemon Tree Hotels Limited d)
- C The Cash credit facility from Yes Bank is repayable on demand and carries interest rate of 9.35% p.a. (Mach 31, 2022: 9.14% p.a.) and is secured by way of:
  - a) First Charge on the current assets (Present & Future) of Berggruen Hotels Private Limited (excluding project assets of Vizag Hotel) to secure the working capital facility.
- D The Cash credit facility and working capital loan from HDFC Bank Limited is repayable on demand and carries interest rate of 8.75% p.a. (March 31, 2022: 8.60% p.a.) and is secured by way of:
  - a) Exclusive charge on entire movable assets of Carnation Hotels Private Limited (Current as well as future assets).
  - b) Corporate Gaurantee of Lemon Tree Hotels Limited.

# (ii) Trade payables

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Trade Payables*		
-Micro and small enterprises	1,417.41	627.81
-Other than Micro and small enterprises	5,262.30	5,223.31
	6,679.71	5,851.12

\*Trade payables ageing schedule based on the requirement of Schedule III

# As at March 31, 2023

					₹ In lakhs
Not Due					Total
Not Duc	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
-	1,417.41	-	-	-	1,417.41
3,156.95	1,776.14	73.16	60.42	195.63	5,262.30
-	-	-	-	-	-
-	-	-	-	-	-
	3,156.95	Not Due         f           Less than         1 year           -         1,417.41           3,156.95         1,776.14           -         -	Image: Not Due         from due data           Less than 1 year         1-2 years           -         1,417.41         -           3,156.95         1,776.14         73.16           -         -         -	Not Due         from due date of paymer           Less than 1 year         1-2 years         2-3 years           -         1,417.41         -         -           3,156.95         1,776.14         73.16         60.42           -         -         -         -	Less than 1 year         1-2 years         2-3 years         More than 3 years           -         1,417.41         -         -         -           3,156.95         1,776.14         73.16         60.42         195.63           -         -         -         -         -

# Notes to consolidated financial statements

for the year ended March 31, 2023

# As at March 31, 2022

Particulars	Not D
Total outstanding dues of micro enterprises and small enterprises	
Total outstanding dues of creditors other than micro enterprises and small enterprises	1,896.
Disputed dues of micro enterprises and small enterprises	
Disputed dues of creditors other than micro enterprises and small enterprises	

# (iii) Other current financial liabilities

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Interest accrued but not due on borrowings	32.29	45.91
Sewage treatment plant (STP) liability	235.00	235.00
Export promotion capital goods (EPCG) liability	-	168.06
Book overdraft	14.00	74.07
Other payables		
-Payable for capital goods	2,930.61	49.63
-Sundry deposits	46.44	46.44
	3,258.34	619.11

# 23 Other current liabilities

	As at March 31, 2023 (₹ in lakhs)	As at March 31, 2022 (₹ in lakhs)
Advance from customers	966.37	708.24
Deferred revenue- loyalty programme	32.11	21.44
Statutory dues (Provident fund, GST, TDS and other statutory dues)	2,101.77	1,179.24
	3,100.25	1,908.92

# 24 Revenue From Operations

₹ in lakho

-		
	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Revenue from operations		
Sale of products and services		
- Room rental	67,709.05	30,233.07
- Food and beverage (excluding liquor and wine)	9,896.16	5,148.68
- Liquor and wine	1,076.90	458.49
- Banquet rentals	467.40	201.09
- Telephone and telex	6.40	3.57
- Other Services (including service charge income)	4,762.06	2,420.92
Other Operating Revenue		
- Management fee	3,580.66	1,758.12
- Commission income	0.32	0.07
Revenue from operations	87,498.95	40,224.01

₹ in lakhs

			following pe te of paymer		Total
ue	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
-	627.81	-	-	-	627.81
67	2,366.40	102.26	335.29	522.69	5,223.31
-	-	-	-	-	-
-	-	-	-	-	-

# Notes to consolidated financial statements for the year ended March 31, 2023

# **25 Other income**

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Waiver of rent	-	576.60
Gain on Termination of Lease	-	323.67
Profit on sale of fixed assets	18.51	-
Rent received	66.12	42.21
Excess provision/ credit balances written back	137.60	368.89
Government Incentive Scheme-RIPS 2014 (refer note 51)	86.61	-
Miscellaneous income	48.81	91.62
	357.65	1,402.99

# 26 Cost of food and beverages consumed

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
(a) Consumption of food and beverages excluding liquor and wine		
Inventory at the beginning of the year	141.44	120.96
Add: Purchases	4,724.58	2,667.31
	4,866.02	2,788.27
Less: Inventory at the end of the year	184.07	141.41
Cost of food and beverage consumed	4,681.95	2,646.86
(b)Consumption of liquor and wine		
Inventory at the beginning of the year	127.52	130.31
Add: Purchases	337.21	133.11
	464.73	263.42
Less: Inventory at the end of the year	156.32	124.92
Cost of liquor and wine consumed	308.41	138.51
	4,990.36	2,785.37

# **27 Employee benefit expense**

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Salaries, wages and bonus	13,076.52	8,625.57
Contribution to provident fund and other funds	787.26	562.92
Gratuity expense	72.47	75.59
Staff welfare expenses	1,037.09	467.56
Total	14,973.34	9,731.64

# 28 (a) Power and fuel

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Power and fuel	6,871.26	4,375.38
	6,871.26	4,375.38

# Notes to consolidated financial statements for the year ended March 31, 2023

# 28 (b) Stamp duty expenses

Stamp duty expenses **28 (c) Other expenses** 

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Consumption of stores, cutlery, crockery, linen, provisions and others	1,552.71	853.99
Lease rent	556.65	437.85
Linen & uniform washing and laundry expenses	556.39	382.79
Guest transportation	505.12	151.60
Spa expenses	225.56	50.44
Subscription charges	160.36	119.56
Repair and maintenance		
- Buildings	1,048.54	359.10
- Plant and machinery	1,407.18	962.69
- Others	681.20	465.05
Rates and taxes	1,699.63	1,677.88
Insurance	290.00	236.01
Communication costs	444.90	331.55
Printing and stationery	208.43	124.28
Traveling and conveyance	171.76	56.23
Vehicle running and maintenance	161.37	131.92
Advertisement and business promotion	156.47	94.27
Commission - other than sole selling agent	3,203.41	1,744.31
Security and cleaning expenses	905.09	506.11
Membership and subscriptions	34.51	29.19
Legal and professional fees	977.89	721.73
Advances written off	0.48	40.45
Freight and cartage	4.94	3.13
Corporate social responsibility*	7.15	43.79
Loss on sale of property, plant and equipment (net)	-	18.92
Provision for doubtful debts	6.74	88.30
Payment to auditor (Refer note below)	136.02	123.06
Donation	0.78	-
Miscellaneous expenses	325.60	186.14
·	15,428.88	9,940.34
Payment to auditor (excluding Goods and service tax)		
Audit fee and limited review	118.25	116.75
Tax audit fee	3.25	3.25
Other services	8.60	0.50
Reimbursement of expenses	5.92	2.56
	136.02	123.06

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Consumption of stores, cutlery, crockery, linen, provisions and others	1,552.71	853.99
Lease rent	556.65	437.85
Linen & uniform washing and laundry expenses	556.39	382.79
Guest transportation	505.12	151.60
Spa expenses	225.56	50.44
Subscription charges	160.36	119.56
Repair and maintenance		
- Buildings	1,048.54	359.10
- Plant and machinery	1,407.18	962.69
- Others	681.20	465.05
Rates and taxes	1,699.63	1,677.88
Insurance	290.00	236.01
Communication costs	444.90	331.55
Printing and stationery	208.43	124.28
Traveling and conveyance	171.76	56.23
Vehicle running and maintenance	161.37	131.92
Advertisement and business promotion	156.47	94.27
Commission - other than sole selling agent	3,203.41	1,744.31
Security and cleaning expenses	905.09	506.11
Membership and subscriptions	34.51	29.19
Legal and professional fees	977.89	721.73
Advances written off	0.48	40.45
Freight and cartage	4.94	3.13
Corporate social responsibility*	7.15	43.79
Loss on sale of property, plant and equipment (net)	-	18.92
Provision for doubtful debts	6.74	88.30
Payment to auditor (Refer note below)	136.02	123.06
Donation	0.78	-
Miscellaneous expenses	325.60	186.14
	15,428.88	9,940.34
Payment to auditor (excluding Goods and service tax)		
Audit fee and limited review	118.25	116.75
Tax audit fee	3.25	3.25
Other services	8.60	0.50
Reimbursement of expenses	5.92	2.56
	136.02	123.06

For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
478.42	1,525.03
478.42	1,525.03

Corporate Insight

for the year ended March 31, 2023

# \*Details of CSR expenditure:

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
(a) Gross amount required to be spent by the Group during the year	5.33	43.76
(b)Amount spent during the year ended on March 31, 2023:	In cash	Yet to be paid in cash
i) Construction/acquisition of any asset	-	-
ii) On purposes other than (i) above	7.15	-
(c) Amount spent during the year ended on March 31, 2022:	In cash	Yet to be paid in cash
i) Construction/acquisition of any asset	-	-
ii) On purposes other than (i) above	43.79	-
		-

The Group, through CSR initiative focuses on following areas:

- Purchase of Anti-smog gun for environment
- Empowerment of weaker section of society through education and skill training
- Giving special care to disabled's, advocacy for inclusion and early identification of person with disabilities

# **29** Finance costs

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Interest		
- on term loans from banks	12,663.77	12,235.33
- on loans from financial institutions	1,440.51	1,564.65
- on loans from others	0.00	13.80
- on vehicle loans	35.64	50.35
- on lease liability (refer note 20)	3,431.05	3,849.47
- on other credit facilities from banks	162.32	139.85
- on income tax	0.13	2.24
- on others	0.06	3.91
Bank charges (including commission on credit card collection)	501.17	234.10
	18,234.65	18,093.70

# 30 Finance income

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Profit on sale of investment	2.44	36.15
-Bank Deposits	119.90	349.18
-Others	288.89	263.80
Interest on income tax refund	100.77	43.61
Fair value profit on financial instruments at fair value through profit or loss	5.41	3.18
	517.41	695.92

# Notes to consolidated financial statements

for the year ended March 31, 2023

# 31 Depreciation and amortisation expense

	For the year ended March 31, 2023 (₹ in lakhs)	For the year ended March 31, 2022 (₹ in lakhs)
Depreciation on property, plant and equipment	7,058.03	8,034.05
Amortisation of intangible assets	901.33	502.59
Amortisation of Right to use asset	1,701.14	1,897.65
Depreciation on investment properties	3.57	4.39
Depreciation capitalised	(3.91)	(3.93)
Total	9,660.16	10,434.75

## 32 Earnings per share (Basic EPS and Diluted EPS)

Basic EPS amounts are calculated by dividing the (loss)/profit for the year attributable to equity holders of the parent by the weighted average number of equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders of the parent by the weighted average number of equity shares outstanding during the year plus the weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

The earnings and weighted average number of ordinary shares used in the calculation of Basic and Diluted EPS are as follows:

Profit/(Loss) attributable to equity holders (for basic and Weighted average number of equity Shares (for basic and per share)\*

Basic and Diluted loss per share

\*The weighted average number of shares takes into account the weighted average effect of changes in share transactions during the year. The shares of the Company has been listed on BSE Limited and National Stock Exchange of India Limited with effect from April 9, 2018.

# 33. Significant accounting judgements, estimates and assumptions

The preparation of the Group financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities and other commitments. Uncertainty about these judgements, estimates and assumptions could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur. The estimates and underlying assumptions are reviewed on an ongoing basis and the revisions to accounting estimates are recognised in the period in which the estimate is revised.

	March 31, 2023	March 31, 2022
diluted) (₹ In Lakhs)	11,456.36	(8,743.39)
d diluted earnings	79,12,11,385	79,06,17,960
	1.45	(1.11)

for the year ended March 31, 2023

# Critical judgements, estimates and assumptions

# a. Impairment of property, plant and equipment

Each hotel property is an identifiable asset that generates cash inflows and is independent of the cash inflows of the other hotel properties, hence identified as cash generating units. The Group assesses the carrying amount of hotel properties (CGU) to determine whether there is any indication that those assets have suffered an impairment loss. Where the carrying amount of CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. An impairment loss (if any) is recognised in the statement of profit and loss.

While assessing the recoverable amount, the Company used the discounted cash flow approach including various significant estimates and assumptions such as forecast of future revenue, operating margins, growth rate and selection of the discount rates. The key assumptions used for the calculations are as follows:

Particulars	As at March 31, 2023	As at March 31, 2022
Discount Rate (pre tax rate of WACC)	12.50%	11.70% -13.00%
Long-Term Growth Rate	5.50%	5.00%

As at March 31, 2023, the estimated recoverable amount of the CGU exceeded its carrying amount.

# b. Leases

The Group has taken certain land and land & building on long-term lease basis. The lease agreements generally have an escalation clause and are generally non-cancellable. In assessing whether the Group is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it considers all relevant facts and circumstances that create an economic incentive for the Group to exercise the option to extend the lease, or not to exercise the option to terminate the lease. The Group evaluates if an arrangement qualifies to be a lease as per the requirements of IND AS 116. Identification of a lease requires judgment. The Group uses judgement in assessing the lease term and the applicable discount rate. The discount rate is generally based on the incremental borrowing rate.

### с. Taxes

Considering that nature of the Group's operations and history of past tax losses, deferred tax assets (including MAT credit) are recognised to the extent that it is probable that taxable profit will be generated in future against which the deductible temporary differences, carry forward of unabsorbed depreciation and tax losses can be utilised. Accordingly, it is considered prudent to recognise the deferred tax assets only to the extent of deferred tax liabilities and the Group has not recognised deferred tax assets of ₹ 6,984.38 lakhs (March 31, 2022: ₹ 9,129.99 lakhs).

# d. Loss Allowance on trade receivables (Expected credit loss)

An impairment analysis of trade receivables is performed at each reporting period based on the Group's history of collections, customer's creditworthiness, existing market conditions as well as forward looking estimates. Basis this assessment, the allowance for doubtful trade receivables as at March 31, 2023 is considered adequate.

statements Notes to consolidated financial

34. Statutory aroup tillor mation								
	Net Assets, i.e., total assets minus total liabilities	sets, i.e., total assets minus total liabilities	Share in p	Share in profit and loss	Share in other Comprehensive income	Share in other ensive income	Share in total Comprehensive income	omprehensive income
Name of the entity in the group	As % of consolidated net assets	₹ in lakhs	As % of consolidated profit and loss	₹ in lakhs	As % of consolidated other comprehensive income	₹ in lakhs	As % of total comprehensive income	₹ in lakhs
Parent								
Lemon Tree Hotels Limited								
Balance as at March 31, 2023	5.17%	7,305.41	13.14%	1,847.17	79.46%	13.38	13.22%	1,860.55
Balance as at March 31, 2022	19.00%	26,581.02	24.81%	(3,407.44)	10.70%	4.60	24.85%	(3,402.84)
Subsidiaries								
1 Fleur Hotels Private Limited								
Balance as at March 31, 2023	(1.58%)	(2,235.49)	40.61%	5,707.51	6.53%	1.10	40.57%	5,708.61
Balance as at March 31, 2022	(29.06%)	(40,647.23)	22.24%	(3,054.98)	14.24%	6.12	22.27%	(3,048.86)
2 Celsia Hotels Private Limited								
Balance as at March 31, 2023	(0.13%)	(179.72)	5.59%	786.26	2.25%	0.38	5.59%	786.64
Balance as at March 31, 2022	2.70%	3,773.15	(0.89%)	122.02	0.58%	0.25	(%68.0)	122.27
3 Mezereon Hotels LLP								
Balance as at March 31, 2023	0.00%	0.22	0.00%	(60.0)	0.00%	1	0.00%	(0.0)
Balance as at March 31, 2022	0.00%	0.74	0.00%	(0.05)	0.00%	I	0.00%	(0.05)
4 Inovoa Hotels & Resorts Limited								
Balance as at March 31, 2023	0.09%	126.52	4.68%	657.40	2.96%	0.50	4.68%	657.90
Balance as at March 31, 2022	1.40%	1,965.14	1.33%	(182.05)	2.07%	0.89	1.32%	(181.16)
5 PSK Resorts & Hotels Private Limited								
Balance as at March 31, 2023	0.00%	0.55	0.00%	(0.55)	0.00%	0.00	0.00%	(0.55)
Balance as at March 31, 2022	0.00%	1.12	0.00%	(0.54)	0.00%	I	0.00%	(0.54)
6 Manakin Resorts Private Limited								
Balance as at March 31, 2023	0.47%	662.55	(0.67%)	(93.64)	(22.63%)	(3.81)	(%69%)	(97.45)
Balance as at March 31, 2022	0.60%	838.48	0.35%	(48.70)	(0.79%)	(0.34)	0.36%	(49.04)
7 Canary Hotels Private Limited								
Balance as at March 31, 2023	2.22%	3,139.31	0.35%	48.91	0.58%	0.10	0.35%	49.01
Balance as at March 31, 2022	2.26%	3,166.71	2.21%	(303.97)	(1.21%)	(0.52)	2.22%	(304.49)

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		Net Assets, i.e minus t	sets, i.e., total assets minus total liabilities	Share in p	Share in profit and loss	Share in other Comprehensive income	Share in other ensive income	Share in total Comprehensive income	mprehensive income
Nan	Name of the entity in the group	As % of consolidated net assets	₹ in lakhs	As % of consolidated profit and loss	₹ in lakhs	As % of consolidated other comprehensive income	₹ in lakhs	As % of total comprehensive income	₹ in lakhs
8	Hyacinth Hotels Private Limited								
	Balance as at March 31, 2023	(%06.0)	(1,270.02)	7.94%	1,116.23	(3.17%)	(0.53)	7.93%	1,115.70
	Balance as at March 31, 2022	3.71%	5,192.50	4.13%	(567.34)	(1.00%)	(0.43)	4.15%	(567.77)
6	Sukhsagar Complexes Private Limited								
	Balance as at March 31, 2023	1.67%	2,355.36	1.49%	208.84	(4.33%)	(0.73)	1.48%	208.11
	Balance as at March 31, 2022	0.83%	1,166.10	2.28%	(312.88)	0.16%	0.07	2.28%	(312.81)
10	Oriole Dr. Fresh Hotels Private Limited								
	Balance as at March 31, 2023	0.11%	159.23	(0.33%)	(46.15)	2.29%	0.39	(0.33%)	(45.76)
	Balance as at March 31, 2022	0.21%	287.11	2.16%	(296.95)	1.65%	0.71	2.16%	(296.24)
11	Dandelion Hotels Private Limited								
	Balance as at March 31, 2023	0.01%	18.82	0.00%	(0.49)	0.00%		0.00%	(0.49)
	Balance as at March 31, 2022	(8.20%)	(11,465.08)	0.00%	(0.57)	0.00%		0.00%	(0.57)
12	Carnation Hotels Private Limited								
	Balance as at March 31, 2023	0.41%	578.08	5.35%	751.76	8.24%	1.38	5.35%	753.14
	Balance as at March 31, 2022	0.67%	940.97	(1.04%)	143.08	2.07%	0.89	(1.05%)	143.97
13	Grey Fox Project Management Company Private Limited								
	Balance as at March 31, 2023	0.05%	74.20	0.04%	5.00	0.00%	0.00	0.04%	5.00
	Balance as at March 31, 2022	(0.04%)	(55.86)	0.00%	(0.55)	0.14%	0.06	0.00%	(0.49)
14 4	Red Fox Hotel Company Private Limited								
	Balance as at March 31, 2023	0.00%	1.18	0.00%	(0.39)	0.00%		0.00%	(0.39)
	Balance as at March 31, 2022	0.00%	1.57	0.00%	(0.40)	0.00%	1	0.00%	(0.40)
15	Lemon Tree Hotel Company Private Limited								
	Balance as at March 31, 2023	0.00%	1.26	0.00%	(0.40)	0.00%	I	0.00%	(0.40)
	Balance as at March 31, 2022	0.00%	1.66	0.00%	(0.40)	0.00%	I	0.00%	(0.40)

2023	
31,	
March	
ended	
year	
for the	

		Net Assets, i.e., total assets minus total liabilities	e., total assets total liabilities	Share in pr	Share in profit and loss	Share in other Comprehensive income	Share in other ensive income	Share in total Comprehensive income	mprehensive income
ž	Name of the entity in the group	As % of consolidated net assets	₹ in lakhs	As % of consolidated profit and loss	₹ in lakhs	As % of consolidated other comprehensive income	₹ in lakhs	As % of total comprehensive income	₹ in lakhs
16	16 Valerian Management Services Private Limited								
	Balance as at March 31, 2023	0.00%	(1.44)	(0.20%)	(27.44)	0.00%	0.00	(0.20%)	(27.44)
	Balance as at March 31, 2022	0.01%	7.98	0.03%	(3.80)	0.00%	1	0.03%	(3.80)
17	7 IORA Hotels Private Limited								
	Balance as at March 31, 2023	25.36%	35,848.44	(0.49%)	(69.45)	0.00%	0.00	(0.49%)	(69.45)
	Balance as at March 31, 2022	26.77%	37,454.97	0.33%	(45.77)	0.00%	1	0.33%	(45.77)
18	8 Ophrys Hotels Private Limited								
	Balance as at March 31, 2023	0.00%	0.06	0.00%	(0.23)	0.00%	0.00	0.00%	(0.23)
	Balance as at March 31, 2022	0.00%	2.23	0.00%	(0.23)	0.00%	1	0.00%	(0.23)

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19	Bandhav Resorts Private Limited								
	Balance as at March 31, 2023	0.88%	1,239.32	0.09%	13.25	(2.35%)	(0.40)	0.09%	12.85
	Balance as at March 31, 2022	1.67%	2,340.89	(0.06%)	8.32	0.00%	I	(0.06%)	8.32
20	Madder Stays Private Limited								
	Balance as at March 31, 2023	0.00%	0.00	0.00%	(0.20)	0.00%	0.00	0.00%	(0.20)
	Balance as at March 31, 2022	0.00%	0.31	0.00%	(0.22)	0.00%	I	0.00%	(0.22)
21	Nettle Hotels Private Limited								
	Balance as at March 31, 2023	0.00%	(0.04)	0.00%	(0.24)	0.00%	0.00	0.00%	(0.24)
	Balance as at March 31, 2022	0.00%	0.31	0.00%	(0.22)	0.00%	I	0.00%	(0.22)
22	Arum Hotels Private Limited								
	Balance as at March 31, 2023	0.00%	(0.04)	0.00%	(0.24)	0.00%	0.00	0.00%	(0.24)
	Balance as at March 31, 2022	0.00%	0.31	0.00%	(0.22)	0.00%	I	0.00%	(0.22)
23	Bergrruen Hotels Private Limited								
	Balance as at March 31, 2023	25.51%	36,050.42	3.99%	561.20	13.96%	2.34	4.01%	563.55
	Balance as at March 31, 2022	36.66%	51,286.47	5.68%	(779.88)	32.30%	13.88	5.59%	(766.00)
24	Hamstede Living Private Limited								
	Balance as at March 31, 2023	0.20%	284.79	0.01%	1.48	0.00%	I	0.01%	1.48
	Balance as at March 31, 2022	0.20%	283.31	0.07%	(9.65)	0.00%	I	0.07%	(9.65)

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o consolidated fi	d March 31, 2023
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Name of the entity in the group	minus	mer Assets, i.e., total assets minus total liabilities	Share in	Share in profit and loss	Comprehensive income	ensive income	Snare in total	snare in total comprenensive income
	As % of consolidated net assets	₹ in lakhs	As % of consolidated profit and loss	₹ in lakhs	As % of consolidated other comprehensive income	₹ in lakhs	As % of total comprehensive income	₹ in lakhs
25 Totally Foxed Solutions Private Limited	mited							
Balance as at March 31, 2023	0.87%	1,227.48	(0.07%)	(9.14)	0.00%	1	(0.06%)	(9.14)
Balance as at March 31, 2022								
Non-controlling interests in all subsidiaries	all subsidiaries							
Balance as at March 31, 2023	39.59%	55,955.77	18.48%	2,597.64	16.21%	2.73	18.48%	2,600.37
Balance as at March 31, 2022	40.58%	56,763.00	36.35%	(4,992.78)	39.07%	16.79	36.34%	(4,975.99)
Total Balance as at March 31, 2023	100.00%	1,41,342.22	100.00%	14,054.00	100.00%	16.83	100.00%	14,070.83
Balance as at March 31, 2022	100.00%	1,39,887.88	100.00%	100.00% (13,736.17)	100.00%	42.97	100.00%	100.00% (13,693.20)

for the year ended March 31, 2023

# 35. Gratuity and other post-employment benefit plans

The Group has a defined benefit gratuity plan (funded). The gratuity plan is governed by the Payment of Gratuity Act, 1972. Under the act, employee who has completed five years of service is entitled to specific benefit. The level of benefits provided depends on the member's length of service and salary at retirement age. The fund has the form of a trust and it is governed by the board of trustees, which consists of an equal number of employer and employee representatives. The board of trustees is responsible for the administration of the plan assets and for the definition of the investment strategy. The trust fund has taken a scheme of insurance, whereby these contributions are transferred to the insurer. The group makes provision of such gratuity liability in the books of accounts on the basis of actuarial valuation as per the projected unit credit method.

		₹ in lakhs
Benefit Liability	March 31, 2023	March 31, 2022
Gratuity plan	309.99	314.17
Total	309.99	314.17

# **Risk analysis**

Group is exposed to a number of risks in the defined benefit plans. Most significant risks pertaining to defined benefits plans and management estimation of the impact of these risks are as follows:

Investment risk

The most of the Indian defined benefit plans are funded with Life Insurance Corporation of India. Group does not have any liberty to manage the fund provided to Life Insurance Corporation of India.

The present value of the defined benefit plan liability is calculated using a discount rate determined by reference to Government of India bonds for Group's Indian operations. If the return on plan asset is below this rate, it will create a plan deficit.

- Interest risk

A decrease in the interest rate on plan assets will increase the plan liability.

Longevity risk/life expectancy

The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and at the end of the employment. Increases in the life expectancy of the plan participants will increase the plan liability.

- Salary growth risk

The present value of the defined benefit plan liability is calculated by reference to the future salaries of plan participants. An increase in the salary of the plan participants will increase the plan liability.

	Openir	Opening Balance	Cos	Cost charged to profit or	profit or k	loss		Remeasurem	Remeasurement gains/(losses) in other comprehensive income	) in other com	prehensive	income	
	April 1, 2022	Inclusion on account of purchase of new subsidiary	Service cost	Net interest expense/ income	Sub- Sub- total included in profit or loss*	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Remeasurement changes arising from changes in demographic assumptions	Remeasurement changes arising from changes in financial assumptions	Experience adjustments	Sub-total included in OCI*	Contributions by employer	March 31, 2023
Defined benefit obligation	609.94	1	55.97	32.75	88.72	(71.03)		1	(18.24)	2.50	(15.74)	I	611.89
Fair value of plan assets	295.77	1	1	15.18	15.18	(22.28)	(5.66)	1	1	1	1	7.57	301.90
Benefit liability	314.17	1	55.97	17.57	73.54	(48.73)	(5.66)	1	(18.24)	2.50	(15.74)	(7.57)	309.99
	Openir	Opening Balance	Cos	Cost charged to profit or	profit or l	loss		Remeasurem	Remeasurement gains/(losses) in other comprehensive income	) in other com	prehensive	income	
	April 1, 2021	Inclusion on account of purchase of new subsidiary	Service cost	Net interest expense/ income	Sub- total included in profit or loss*	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Remeasurement changes arising from changes in demographic assumptions	Remeasurement changes arising from changes in financial assumptions	Experience adjustments	Sub-total included in OCI*	Contributions by employer	March 31, 2022
Defined benefit obligation	614.99	1	58.19	29.03	87.20	(51.94)		-	(7.95)	(32.38)	(40.33)	1	609.94
Fair value of plan assets	234.63	I		10.45	10.45	(24.75)	6.00	I	1	1	1	69.44	295.77

	Openin	<b>Opening Balance</b>	Cos	Cost charged to profit or		loss		Remeasurem	Remeasurement gains/(losses) in other comprehensive income	in other comp	orehensive i	income	
	April 1, 2021	Inclusion on account of purchase of new subsidiary	Service cost	Net interest expense/ income	Sub- Sub- total included in profit or loss*	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Remeasurement changes arising from changes in demographic assumptions	Remeasurement changes arising from changes in financial assumptions	Experience adjustments	Sub-total included in OCI*	Contributions by employer	March 31, 2022
Defined benefit obligation	614.99	T	58.19	29.03	87.20	(51.94)	T	I	(7.95)	(32.38)	(40.33)	T	609.94
Fair value of plan assets	234.63	1	I	10.45	10.45	(24.75)	6.00	I	1	I	1	69.44	295.77
Benefit liability	380.36	I	58.19	18.58	76.75	(27.19)	(00.9)	I	(7.95)	(32.38)	(40.33)	(69.44)	(69.44) 314.17
*₹ 1.16 lakhs (March 31, 2021: ₹2.22 lakhs) capitalised. Refer note 4.	rch 31, 20;	21: ₹2.22 lak	hs) capita	lised. Refer	note 4.								

Refer note 4. capitalised. lakhs) 31, 2021: ₹1.85 #₹ 1.07 lakhs (March Notes to consolidated financial statements

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The major categories of plan assets of the fair value of the total plan assets are as follows:

# Unquoted investments:

Asset invested in insurance scheme with the LIC Total

The principal assumptions used in determining gratuity obligations for the Group's plans are shown below:

	March 31, 2023	March 31, 2022
Discount rate:		
Pension plan	7.20%	5.00% to 6.10%
Future salary increases:		
Pension plan	5.00	5.00
Life expectation for pensioners :	Years	Years
Pension plan		
Male	60	60
Female	60	60

A quantitative sensitivity analysis for significant assumption as at March 31, 2023 and March 31, 2022 is as shown below:

# India gratuity plan:

				₹ in lakhs
Assumptions	March 31, 2023	March 31, 2023	March 31, 2023	March 31, 2023
Assumptions	Discoun	t rate	Future salary	increases
Sensitivity Level	1% increase	1% decrease	1% increase	1% decrease
Impact on defined benefit obligation	(10.75)	11.45	11.57	(11.06)
Inpact on actinea benent obligation				
				₹ in lakhs
	March 31, 2022	March 31, 2022	March 31, 2022	₹ in lakhs March 31, 2022
Assumptions		, ,	March 31, 2022 Future salary	March 31, 2022
	March 31, 2022	, ,	,	March 31, 2022

			₹ in lakhs
March 31, 2023	March 31, 2023	March 31, 2023	March 31, 2023
Discoun	t rate	Future salary	increases
1% increase	1% decrease	1% increase	1% decrease
(10.75)	11.45	11.57	(11.06)
			₹ in lakhs
March 31, 2022	March 31, 2022	March 31, 2022	₹ in lakhs March 31, 2022
March 31, 2022 Discoun	, ,	March 31, 2022 Future salary	March 31, 2022
	, ,		March 31, 2022
	Discoun 1% increase	Discount rate           1% increase         1% decrease	Discount rate         Future salary           1% increase         1% decrease           1% increase         1% increase

The sensitivity analysis above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The following payments are expected contributions to the defined benefit plan in future years:

		₹ in lakhs
Duration (Years)	For the year ended March 31, 2023	For the year ended March 31, 2022
1	340.32	320.44
2	91.20	81.27
3	66.34	72.84
4	52.18	52.65
5	40.96	41.33
Above 5	122.28	125.78
Total expected payments	713.28	694.31

The average duration of the defined benefit plan obligation at the end of the reporting period is 4.07 years (March 31, 2022: 4.23 years).

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 March 31, 2023	March 31, 2022
 100%	100%
100%	100%

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for the year ended March 31, 2023

# **36.** Commitments and contingencies

# a. Leases

# **Operating lease commitments – Group as lessee**

The Group has taken office premises and hotel properties and staff hostels/others under operating lease agreements. These are generally cancellable and are renewable by mutual consent on mutually agreed terms except for few properties (including hotel property at Indore, Aurangabad, Gurgaon (2 properties), New Delhi Chandigarh, Banjara Hills Hyderabad, Goa and Dehradun). The lease for hotel property at Indore, Aurangabad, Gurgaon (2 properties), New Delhi, Chandigarh, Banjara Hills Hyderabad, Goa and Dehradun are non-cancellable for a period of twenty-nine, twenty-two, thirty, twenty-two, twenty-seven, sixty, thirty, twenty-five and twenty-nine years respectively. Refer Note No.7 for carrying value of right to use asset recognised and Refer Note No. 20 for carrying value of lease liability and the movement during the year.

The weighted average of incremental borrowing rate applied to lease liabilities, is 9.39%. (March 31, 2022-9.39%)

# **b.** Commitments

Estimated amount of contracts remaining to be executed on capital account and not provided for: Estimated amount of contracts remaining to be executed and not provided for March 31, 2023 ₹ 16,128.87 lakhs (March 31, 2022 ₹ 15,494.59 lakhs)

# c. Contingent liabilities

# (i) Legal claim contingency

		₹ in lakhs
	As at March 31, 2023	As at March 31, 2022
Counter Guarantees given in respect of guarantees issued by Company's bankers	1,647.80	1,394.54
Service tax*	295.10	295.10
Luxury tax	42.45	42.45
Income tax**	27.25	-
VAT	-	5.02
Matters pending with consumer court	4.50	4.50
Total	2,017.10	1,741.61

\*(amount paid under protest- ₹ 23.10 lakhs)

\*\*(amount paid under protest/adjusted against refund – ₹ 10.72 lakhs)

The Group's pending litigations above pertains to proceedings pending with Income Tax, Excise, Sales/ VAT tax and other authorities. The Group has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed as contingent liabilities where applicable, in its financial statements. The Group does not expect the outcome of these proceedings to have a materially adverse effect on its financial statements.

(ii) Hyacinth Hotels Private Limited, one of the subsidiary company, has received a demand from South Delhi Municipal Corporation ('the Authority') wherein the Authority has called upon the subsidiary company to pay an amount of ₹ 68.20 lakhs (for the financial Years 2010-11 to financial years 2013-2014) towards annual value in respect of the hotel property situated in Hospitality District, Aerocity. The Subsidiary Company filed a writ petition in the high court against the said order. Pending adjudication, the High Court had given interim stay directing the subsidiary company to deposit ₹ 25 lakhs. The management based upon its assessment and expert's advice believes that any further liability against the aforesaid demand (including the demand for any subsequent year) is improbable to crystallise.

# Notes to consolidated financial statements

for the year ended March 31, 2023

- is improbable to crystallise.
- the aforesaid demand is improbable to crystallise.

# (v) Note on Provident Fund:

Based upon the legal opinion obtained by the management, Group is not required to create provisions in books of accounts in view of the judgement of the Hon'ble Supreme court in the case of Vivekananda Vidyamandir vs Regional Provident Fund Commissioner (II), West Bengal and subsequent dismissal of review petition by Hon'ble Supreme court in the case of review petition No. 001972-001973/2019 in civil appeal 3965-3966 in the matter of Surya Roshni Ltd Vs Employees Provident Fund and Another.

Considering the equitable cause, the High Courts may give prospective effect to the judgement which can be done in exercise of inherent powers of High Court under Article 226 of the constitution of India.

In case of the Group, retrospective effect is remote and at present uniformity is maintained across all brands/grades.

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(iii) Malviya National Institute of Technology, Jaipur ("MNIT") filed an application before the Sub-divisional Officer ("SDO"), Jaipur against, among others, Sukhsagar Complexes Private Limited (one of the subsidiary), alleging that a portion of the land on which Red Fox Hotel, Jaipur has been constructed is owned by MNIT. Pursuant to an order dated December 31, 1999, the SDO, Jaipur, recorded certain land bearing khasra number 102/433 in the name of Gulab Chand and certain others, while removing the name of Malviya Regional Engineering College, the predecessor entity to MNIT. Against the order of the SDO, MNIT filed an appeal (appeal no. 327/2013) before the Divisional Commissioner, Jaipur ("Commissioner"), against Gulab Chand, GirdharilalManinar and Gopal DasJohar, being the previous owners of the property sold to Sukhsagar, and also, among others, Sukhsagar, stating that Sukhsagar and Devashish Builders Private Limited had encroached on the land belonging to MNIT. The appeal was dismissed by the Commissioner pursuant to an order dated January 8, 2013 and the order passed by the SDO, dated December 31, 1999, was confirmed. Subsequently, Sukhsagar filed a review petition before the Commissioner challenging the order dated January 8, 2013 on grounds of certain procedural irregularities. The Commissioner, through an order dated September 4, 2013, recalled its previous order dated January 8, 2013. The Commissioner eventually dismissed the appeal filed by MNIT through an order dated September 11, 2013. MNIT filed a writ petition before the High Court of Rajasthan challenging the order of the Commissioner, dated September 11, 2013. The proceedings have taken up and now listed on May 30, 2023 for further proceedings, and is likely to be listed in due course. The proceedings are in progress & the management based upon its assessment and expert's advice believes that any liability

(iv) Oriole Dr. Fresh Hotels Private Limited (a subsidiary company) filed an arbitration petition (arbitration petition No. 160/2012), against the Delhi Developmental Authority (the "DDA") seeking quashing of invocation of a bank guarantee amounting to ₹ 102.80 lakhs by DDA, recovery of ₹ 25 lakhs as compensation alleging harassment and mental agony, recovery of ₹ 10 lakhs towards cost of proceedings, and interest at the rate of 18% on blocked amount from December 28, 2010 till the date of return of pay order. This dispute pertains to an agreement for construction of a hotel by the subsidiary in Kondli, Delhi, entered into with DDA, as a successful bidder in an auction process conducted for this purpose. As per such agreement the subsidiary was required to provide a bank guarantee of ₹ 102.80 lakhs as performance security. The DDA allegedly sought to encash the bank guarantee on December 21, 2011 on grounds of non-performance of contractual obligations by the subsidiary. Consequently, on March 12, 2012 Oriole sent a notice of commencement of arbitration to DDA and on May 31, 2012, the subsidiary obtained an injunction (OMP No. 1/2012) from the High Court of Delhi restraining DDA and Axis Bank Limited from proceeding with the encashment of the bank guarantee until the completion of the arbitration proceedings. An arbitral tribunal was constituted on September 28, 2012 and an arbitration award has been passed on December 06, 2022 against which an objection petition has been filed by the DDA before the High Court of Delhi. Notice is yet not issued. The proceedings are in progress and the management based upon its assessment and expert's advice believes that any further liability against

for the year ended March 31, 2023

(viii) Berggruen Hotels Private Limited (a subsidiary company) has entered into a lease agreement in April, 2008 with the land owners of the Baroda property to construct a hotel in the said property pursuant to which sum of ₹ 100 Lakhs has been paid to the property owners as refundable security deposit. As per the Lease agreement, on execution of the said Lease Deed, owners were obliged to deliver to the Subsidiary Company, vacant and peaceful possession of the said property and to demolish existing structure standing thereon in order to enable the Subsidiary company to construct the proposed hotel on the said property. More than five years have elapsed since execution of the said Lease Deed and despite various assurances and promises, the owners have failed to hand over possession of the said property and hence the Subsidiary Company terminated the lease agreement and asked immediately to refund the refundable security deposit along with interest at the rate of 25% per annum. Subsequent to termination of the lease agreement, the Subsidiary Company has also filed the case against owners for recovery of monies paid along with the interest. The Subsidiary Company expects the judgment in its favour.

# **37. Employee Stock Option Plans:**

# a) Stock options granted on and after April 1, 2006.

The share-based payment scheme provided to the employees is as follows:

Date of grant	September 1, 2006, April 1,2007, October 1, 2007, April 1, 2008, January 12, 2009, April 1, 2009, April 1, 2010, October 1, 2010, April 1, 2011, April 1, 2012, April 1, 2015, January 1, 2018
Date of Board Approval of plan	July 18, 2006
Date of Shareholder's approval of plan	August 25, 2006
Number of options granted	13,249,207
Method of Settlement	Equity
Vesting Period	12-48 months & 15-39 months
Exercise Period	5 years from the date of vesting
Vesting Conditions	Employee remaining in the employment of the enterprise during the vesting period.

## Details of vesting:

Vesting period from the grant date	Vesting Schedule*
On completion of 12 months	10%
On completion of 24 months	20%
On completion of 36 months	30%
On completion of 48 months	40%

\*All ESOP's under ESOP Plan 2006 are granted as per general vesting schedule defined in the scheme except for ESOP's granted on 12th January 2009, 328,008 ESOP's granted on April 1, 2012 and 487,000 ESOP's granted on January 1, 2018 for which specific vesting schedule was decided.

Parent Company has issued/ forfeited Nil shares (March 31, 2022: Nil) during the year on exercise of options granted under the employee stock option plan (ESOP).

# Notes to consolidated financial statements

for the year ended March 31, 2023

# **38. Related Party Transactions**

Names of related parties		M. D
Key Management Personnel	-	Mr. Pa
	-	Mr. Ra
	-	Mr. W
	-	Mr. A
	-	Mr. Indep
	-	Mr. Pa
	-	Mrs.
	-	Mr. A Indep
	-	Dr. Aı
	-	Mr. A Indep
	-	Mr. N
Key Management Personnel/Individuals having significant influence and their relatives (in Subsidiaries)	-	Mr. R Limit
	-	Mr. R Limit
	-	Mr. S Limit
	-	Mr. R Priva
	-	Ms. I Limit
	-	Mr. S Limit
	-	Ms. A Priva
	-	Mr. D Limit
Enterprises owned or significantly influenced by key management personnel or their relatives	-	Touca
Associates	-	Mind
	-	Pelica

Chief Financial Officer	: Mr. Kapil Sharma
Company Secretary	: Mr. Nikhil Sethi

anjali Govind Keswani (Chairman and Managing Director) an Keswani (Deputy Managing Director) (upto March 31, 2022) em Albertus Hazeleger (Director) tya Madhav Keswani (Director) adeep Mathur (Independent Director) (ceased to be ndent Director w.e.f December 4, 2022) amartha Saikia (Independent Director) eyan Jamshed Desai (Independent Director) hish Kumar Guha (Independent Director) (ceased to be ndent Director w.e.f September 14, 2022) dam Kumar Bhattacharya (Independent Director) vind Singhania (Independent Director) (ceased to be an ndent Director w.e.f September 14, 2022) en Malhan (Independent Director) tan Keswani (Whole Time Director of Carnation Hotels Private d) (Upto March 31, 2022) esh Kumar (Whole Time Director of Canary Hotels Private nant Jaidka (Whole Time Director of Inovoa Hotels & Resorts eev Janveja (Whole Time Director of Sukhsagar Complexes Limited) (w.e.f November 30, 2021) tasha Yashpal (Whole Time Director of Iora Hotels Private d) (ceased w.e.f November 15, 2022) meer Singh (Whole Time Director of Iora Hotels Private d) (w.e.f December 1, 2022) shu Sarin (Whole Time Director & CEO of Berggruen Hotels Limited) inder Kumar (Whole Time Director of Hamstede Living Private Real Estates Private Limited

eaders Learning India Private Limited Facilities Management Private Limited

2013 with whom transactions have taken place during

for the year ended March 31, 2023

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year.

					₹ in Lakhs
Transactions with Related Party	Year Ended	Key Management Personnel (Managing Director, Whole time director, manager and other managerial personnel)	Key Management Personnel (Managing Director, Whole time director, manager and other managerial personnel) of Subsidiaries	Enterprises owned or significantly influenced by key management personnel or their relatives	Associate
Remuneration paid*					
Mr. Patanjali Govind Keswani	31-Mar-23	349.93		-	-
	31-Mar-22	185.96		-	-
Mr. Rattan Keswani	31-Mar-23	-	-	-	-
	31-Mar-22	-	169.60	-	-
Mr. Sumant Jaidka	31-Mar-23	-	68.92	-	-
	31-Mar-22	-	47.54	-	-
Mr. Rajesh Kumar	31-Mar-23	-	60.04	-	-
	31-Mar-22	-	40.11	-	-
Mr. Kapil Sharma	31-Mar-23	95.33	-	-	-
	31-Mar-22	92.70	-	-	-
Mr. Nikhil Sethi	31-Mar-23	45.89		-	-
	31-Mar-22	34.86			-
Ms. Natasha Yashpal	31-Mar-23	-	32.08	_	-
	31-Mar-22	-	35.47	-	
Mr. Sameer Singh	31-Mar-23	-	18.29	-	-
-	31-Mar-22	-		-	-
Ms. Anshu Sarin	31-Mar-23	-	134.63	-	-
	31-Mar-22	-	111.07	-	-
Reimbursement of Capital Exp	enditure				
Toucan Real Estate Private	31-Mar-23			34.30	-
Limited	31-Mar-22			148.52	-
Sitting Fee paid					
Mr. Arvind Singhania	31-Mar-23	0.25	-	-	-
-	31-Mar-22	0.25	-	-	-
Mr. Ashish Kumar Guha	31-Mar-23	0.70	1.05	-	-
	31-Mar-22	1.25	1.15	-	-
Mrs. Freyan Jamshed Desai	31-Mar-23	1.85		-	-
,	31-Mar-22	2.00		-	-
Mr. Paramartha Saikia	31-Mar-23	1.90	1.20	-	-
	31-Mar-22	1.75	1.00	-	-
Mr. Pradeep Mathur	31-Mar-23	0.90	1.05	-	-
•	31-Mar-22	1.60	0.75	-	-
Mr. Niten Malhan	31-Mar-23	1.50	0.70	-	
	31-Mar-22	1.80	1.15		-
Dr. Arindam Kumar Bhattacharya	31-Mar-23	1.25	-		
	31-Mar-22	-			
Sale of Service					
Pelican Facilities Management	31-Mar-23	-	-	-	-

# Notes to consolidated financial statements

for the year ended March 31, 2023

Transactions with Related Party	Year Ended	Key Management Personnel (Managing Director, Whole time director, manager and other managerial personnel)	Key Management Personnel (Managing Director, Whole time director, manager and other managerial personnel) of Subsidiaries	Enterprises owned or significantly influenced by key management personnel or their relatives	Associate
Training Fee Paid (Gross)					
Mind Leaders Learning India	31-Mar-23	-	-	-	18.84
Private Limited	31-Mar-22	-	-	-	99.77
Rent Recevied					
Mind Leaders Learning India	31-Mar-23	-	-	-	12.01
Private Limited	31-Mar-22	-	-	-	2.73
Pelican Facilities Management	31-Mar-23	-	-	-	6.07
Private Limited	31-Mar-22	-		-	-
Balances outstanding at the ye	ar end - Trad	e Payable/Othe	r Current Liabili	ties	
Mr. Kapil Sharma	31-Mar-23	0.03		-	-
	31-Mar-22	0.09	-	-	-
Mr. Sumant Jaidka	31-Mar-23	-	6.16	-	-
	31-Mar-22	-	12.65	-	-
Mr. Rajesh Kumar	31-Mar-23	-	1.63	-	-
	31-Mar-22	-	1.73	-	-
Mr. Nikhil Sethi	31-Mar-23	0.82	-	-	-
	31-Mar-22	1.10		-	-
Ms. Anshu Sarin	31-Mar-23	-	3.90	-	-
	31-Mar-22	-		-	-
Mind Leaders Learning India	31-Mar-23	-	-	-	0.16
Private Limited	31-Mar-22				26.99
Balances outstanding at the ye	ar end - Loai	ns & Advances			
Toucan Real Estate Private	31-Mar-23	-		287.23	-
Limited	31-Mar-22	-		271.90	
Pelican Facilities Management	31-Mar-23	-		-	3.23
Private Limited	31-Mar-22	-		-	1.55
Mind Leaders Learning India	31-Mar-23	-		-	27.35
Private Limited	31-Mar-22	-		-	-

# Terms and conditions of transactions with related parties

Outstanding balances with related parties at the year-end are unsecured and interest free and settlement occurs in cash. For the year ended March 31, 2023, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (March 31, 2022: ₹ Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

# **Commitments with related parties**

The Group has not entered into any commitments with related parties during the year.

₹ in Lakhs

for the year ended March 31, 2023

# 39. Fair value measurement

This section gives an overview of the significance of financial instruments for the Group and provides additional information on the balance sheet. Details of significant accounting policies, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument

# a. Financial assets

			₹ in lakhs
March 31, 2023		March 31, 2022	
FVTPL	Amortised Cost	FVTPL	Amortised Cost
-	5,597.77	-	2,905.75
100.30	-	595.40	-
-	7,030.30	-	6,828.81
-	1,362.11	-	938.36
-	2,368.19	-	5,428.61
-	456.90	-	518.60
-	30.00	-	41.21
100.30	16,845.27	595.40	16,661.34
	FVTPL - 100.30 - - - - -	FVTPL         Amortised Cost           -         5,597.77           100.30         -           -         7,030.30           -         1,362.11           -         2,368.19           -         456.90           -         30.00	FVTPL         Amortised Cost         FVTPL           -         5,597.77         -           100.30         -         595.40           -         7,030.30         -           -         1,362.11         -           -         2,368.19         -           -         456.90         -           -         30.00         -

Note: The financial assets above do not include investments in associates which are measured at cost in accordance with Ind AS 27.

				₹ in lakhs
	March 31, 2023		March 31, 2022	
	FVTPL Amortise	d Cost	FVTPL	Amortised Cost
Financial Liabilities				
Borrowings	- 1,74,5	72.90	-	1,69,864.95
Trade Payables	- 6,6	79.71	-	5,851.12
Other Financial Liabilities	- 3,2	58.34	-	619.11
Lease Liabilities (Non-current)	- 42,5	26.92	-	42,473.49
Lease Liabilities (Current)	- 5	83.52	-	458.13
Total Financial Liabilities	- 2,27,62	21.39	-	2,19,266.80

# b. Fair value measurement hierarchy for assets and liabilities

# Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions.

The Group categorises assets and liabilities measured at fair value into one of three levels depending on the ability to observe inputs employed in their measurement which are described as follows:

### i) Level 1

Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

# ii) Level 2

Inputs are inputs that are observable, either directly or indirectly, other than quoted prices included within level 1 for the asset or liability.

# Notes to consolidated financial statements

for the year ended March 31, 2023

- iii) Level 3
  - related market data or Group's assumptions about pricing by market participants.

The following table provides the fair value measurement hierarchy of the Group's assets and liabilities:

d at fair value			
			₹ in lakhs
	March 31, 2	023	
Level 1	Level 2	Level 3	Total
99.70	-	-	99.70
-	-	0.60	0.60
			₹ in lakhs
	March 31, 2	022	
Level 1	Level 2	Level 3	Total
594.73	-	-	594.73
-	-	0.67	0.67
	Level 1 99.70 - Level 1 594.73	March 31, 2           Level 1         Level 2           99.70         -           -         -           March 31, 2         Level 1           Level 1         Level 2           594.73         -	March 31, 2023           Level 1         Level 2         Level 3           99.70         -         -           -         -         0.60           March 31, 2022         Level 1         Level 2         Level 3           594.73         -         -         -

The management assessed that fair values of cash and cash equivalents, trade receivables, trade payables, bank overdrafts, other current financial assets and other current financial liabilities approximates their carrying amounts largely due to the short-term maturities of these instruments.

The fair values of loans, security deposits, borrowings and other financial assets and liabilities are considered to be the same as their carrying values, as there is an immaterial change in the lending rates.

The following methods and assumptions were used to estimate the fair values:

- equity investments.
- each reporting date

# 40. Financial risk management objectives and policies

The Group's principal financial liabilities comprise loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance the Group's operations and to support its operations. The Group's financial assets include loans, trade and other receivables and cash & cash equivalents that derive directly from its operations.

The Group is exposed to market risk, credit risk and liquidity risk. The Group's senior management oversees the management of these risks. The Group's senior management advises on financial risks and the appropriate financial risk governance framework for the Group. The Group's financial risk activities are governed by appropriate policies and procedure and that financial risks are identified, measured and managed in accordance with the Group's policies and risk objectives. The Board of Directors reviews and agrees policies for managing each risk, which are summarised as below:

# **Financial Statements**

Inputs are unobservable inputs for the asset or liability reflecting significant modifications to observable

 The fair values of the unquoted equity shares have been estimated using net assets basis. The valuation requires management to make certain assumptions about the model inputs, including forecast cash flows, discount rate, credit risk and volatility. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted

- The fair values of the investment in mutual funds have been estimated based on NAV of the assets at

for the year ended March 31, 2023

# Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of interest rate risk. Financial instruments affected by market risk include loans and borrowings.

# Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with floating interest rates. The Group is carrying its borrowings primarily at variable rate. The Group expects the variable rate to decline, accordingly the Group is currently carrying its loans at variable interest rates.

		₹ In lakhs
	March 31, 2023	March 31, 2022
Variable rate borrowings	1,74,145.73	169,381.84
Fixed rate borrowings	427.18	483.11

# Interest rate sensitivity

The following table demonstrates the sensitivity to a reasonably possible change in interest rates on that portion of loans and borrowings affected. With all other variables held constant, the Group's profit before tax is affected through the impact on floating rate borrowings, as follows:

		₹ In lakhs
	Increase/ decrease in basis points	Effect on profit before tax
March 31, 2023		
Floating rate borrowing	50	(774.18)
Floating rate borrowing	-50	774.18
March 31, 2022		
Floating rate borrowing	50	(853.64)
Floating rate borrowing	-50	853.64

# Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group has no exposure in foreign currency.

# Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables and deposits to landlords) and from its financing activities, including deposits with banks and financial institutions, and other financial instruments.

# a) Trade receivables

Customer credit risk is managed by each business location subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit guality of a customer is assessed and individual credit limits are defined in accordance with the assessment both in terms of number of days and amount.

An impairment analysis is performed at each reporting date on an individual basis for major clients. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in Note 12. The Group does not hold collateral as security.

# Notes to consolidated financial statements

for the year ended March 31, 2023

credit loss)

	₹ In lakhs
31-March-23	31-March-22
1686.92	1644.83
8.02	42.09
	-
	-
1,694.94	1,686.92
	1686.92 8.02 -

# (b) Financial instruments and cash deposits

Credit risk from balances with banks is managed by the Group's treasury department in accordance with the Group's policy. Investment of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. The Group's maximum exposure to credit risk for the components of the balance sheet at March 31 2023 and March 31 2022 is the carrying amount as illustrated in Note 14(i).

# Liquidity risk

The Group monitors its risk of a shortage of funds by estimating the future cash flows. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts, cash credit facilities and bank loans. The Group assessed the concentration of risk with respect to refinancing its debt and concluded it to be low. The Group has access to a sufficient variety of sources of funding and debt maturity within 12 months can be rolled over with existing lenders. As at March 31, 2023, the group had no sanctioned (March 31, 2022: ₹ 5,939 lakhs) undrawn committed borrowing facilities.

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments.

						₹ In lakhs
	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Year ended March 31, 2023						
Borrowings (other than lease liability)*	5,751.57	2,214.93	14,656.21	78,354.33	74,628.66	1,75,605.70
Trade and other payables	6,679.71	-	_	_	-	6,679.71
Other Financial Liabilities	3,258.34	-		-	-	3,258.34
	15,689.62	2,214.93	14,656.21	78,354.33	74,628.66	1,85,543.75
Year ended March 31, 2022						
Borrowings (other than lease liability)*	3,546.17	1,173.39	10,421.02	71,484.54	84,382.04	1,71,007.16
Trade and other payables	5,851.12			_	-	5,851.12
Other Financial Liabilities	619.11				-	619.11
	10,016.40	1,173.39	10,421.02	71,484.54	84,382.04	1,77,477.39

\* represents un-discounted cashflows

# Reconciliation of provision for doubtful debts - Trade receivables (including provision for expected

for the year ended March 31, 2023

Future minimum rentals payable under non-cancellable operating leases as at year end are, as follows:

		₹ In lakhs	
	As at March 31, 2023	As at March 31, 2022	
Minimum Lease Payments :			
Not later than one year	4,120.81	3,838.52	
Later than one year but not later than five years	18,159.24	16,992.29	
Later than five years	89,692.82	91,454.64	
Total	1,11,972.87	1,12,285.45	

# 41. Capital management

For the purpose of the Group's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Group. The primary objective of the Group's capital management is to maximise the shareholder value.

The Group manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group includes within net debt, interest bearing loans and borrowings, trade payables, less cash and cash equivalents.

	₹ In lakhs
March 31, 2023	March 31, 2022
1,74,572.90	1,69,864.95
6,679.90	5,851.12
2,368.19	5,428.61
1,78,884.42	1,70,287.46
1,41,342.22	1,39,887.88
3,20,226.64	3,10,175.34
56%	55%
	1,74,572.90 6,679.90 2,368.19 1,78,884.42 1,41,342.22 3,20,226.64

In order to achieve this overall objective, the Group's capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements.

Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no significant breaches in the financial covenants of any interest-bearing loans and borrowing in the current period.

No changes were made in the objectives, policies or processes for managing capital during the year ended March 31, 2023 and March 31, 2022.

# 42. Segment Reporting

The Group is into Hoteliering business. The Board of Directors of the Parent Company, which has been identified as being the chief operating decision maker (CODM), evaluates the Company performance, allocate resources based on the analysis of the various performance indicator of the Company as a single unit. Therefore, there is no reportable segment for the Group as per the requirements of Ind AS 108 - "Operating Segments".

# Notes to consolidated financial statements

for the year ended March 31, 2023

Information about geographical areas

The Company has only domestic operations and hence no information required for the Group as per the requirements of Ind AS 108 - "Operating Segments".

Information about major customers

No customer individually accounted for more than 10% of the revenue.

- **43.** (a) During the earlier years, one of the subsidiary had entered into an Infrastructure development and extended further.
  - the agreement is not extended further.

# 44. Changes in Ownership interest in Subsidiaries/Associates

- in Other Equity.

# 45. The carrying amount of goodwill has been allocated to CGUs as follows:

₹ In lakhs
Amount
8,832.41
673.42
2.60
9,508.43

The Group tests goodwill annually for impairment, or more frequently if there are indications that goodwill might be impaired.

The recoverable amount of the Berggruen Hotels Private Limited and Bandhav Resorts Private Limited as a cash-generating unit is determined based on a value in use calculation which uses cash flow projections based on financial budgets approved by the directors beyond five year period and a pre-tax WACC rate of 12.5% (March 31, 2022: 12%) and terminal growth rate of 5.50% (March 31, 2022: 5.0%).

The key assumptions used by management in setting the financial budgets were as follows:

historic measures and market trends analyzed through independent valuer.

# **Financial Statements**

services agreement with Delhi International Airport Limited (DIAL) to develop two hotels at Aero City, New Delhi for an initial term of 27 years, extendable at the option of the Subsidiary for an additional period of 30 years provided DIAL gets the extension from Airport Authority of India. DIAL may take over the building at 'Book values', as defined in the aforesaid agreement in case the agreement is not

(b) During the earlier years, one of the subsidiary had entered into a sub-lease agreement with Mumbai International Airport Limited ('MIAL') to develop the hotel at Chhatrapati Shivaji International Airport at Mumbai for an initial term upto May 02, 2036, extendable at the option of the Company for an additional period of 30 years provided MIAL gets the extension from Airport Authority of India. Airport Authority of India may take over the building at 'Net Present Value', as defined in the aforesaid agreement in case

(a) During the year ended March 31, 2023, the parent company had purchased compulsory convertible preference shares of Fleur Hotels Private Limited leading to increase in equity stake by 2.25% in Fleur Hotels Private Limited and accordingly remeasured its previously held equity interest on the acquisition date fair value and recognised the resulting gain of ₹ 7,751.68 lakhs in capital reserve in Other Equity.

(b) During the year ended March 31, 2023, the parent company had purchased additional 25.10% additional stake in Carnation Hotels Private Limited and accordingly remeasure its previously held equity interest on the acquisition date fair value and recognised the resulting gain of ₹ 1,641.56 lakhs in capital reserve

(i) Forecast sales growth rates: Forecast sales growth rates are based on past experience adjusted for

for the year ended March 31, 2023

(ii) Operating profits: Operating profits are forecast based on historical experience of operating margins, adjusted for the impact of changes to product costs and cost saving initiatives.

# Sensitivity analysis:

The Group has conducted an analysis of the sensitivity of the impairment test to changes in the key assumptions used to determine the recoverable amount for each of the group of CGUs to which goodwill is allocated. The Management believe that any reasonably possible change in the key assumptions on which the recoverable amount of Berggruen Hotels Private Limited and Bandhav Resorts Private Limited is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the related CGUs.

# 46. Amendements/Standards notified but not yet effective

a) The Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. On March 31, 2023, the MCA amended the Companies (Indian Accounting Standards) Rules, 2015 by issuing the Companies (Indian Accounting Standards) Amendment Rules, 2023, which are applicable for annual reporting periods beginning from April 01, 2023, as below:

Ind AS 1 – Presentation of Financial Statements- This amendment require companies to disclose their material accounting policies information rather than their significant accounting policies. Accounting policy information, together with other information, is material when it can reasonably be expected to influence decisions of primary users of general purpose financial statements. The Company does not expect to have any significant impact in its financial statements due to this amendment

Ind AS 8 – Accounting Policies, Changes in Accounting Estimates and Errors- This amendment will help entities to distinguish between accounting policies and accounting estimates. The definition of a change in accounting estimates has been replaced with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". The Company does not expect to have any significant impact in its financial statements due to this amendment.

Ind AS 12 – Income Taxes- The amendment has narrowed the scope of the recognition exemption so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. The Company does not expect to have any significant impact in its financial statements due to this amendment.

Other amendments- Other amendments include amendments in Ind AS 102, Share-based Payments, Ind AS 103, Business Combination, Ind AS 109, Financial Instruments, Ind AS 115, Revenue from Contract with Customers, are mainly editorial in nature in order to provide better clarification of respective Ind AS. The Company does not expect to have any significant impact in its financial statements due to these amendments.

# b) Note on Social Security:

The Code on Wages, 2019 and Code on social security, 2020 ("the codes") relating to employee compensation and post-employment benefits that received Presidential assent have not been notified. Further, the related rules for quantifying the financial impact have not been notified. The Company will assess the impact of the codes when the rules are notified and will record any related impact in the period in which the Codes become effective.

There are no new amendements/standards (other than above) that are notified, but not yet effective up to the date of issuance of the Company's financial statements.

# Notes to consolidated financial statements

for the year ended March 31, 2023

# 47. Details of dues to Micro, Small and Medium Enterprises as per MSMED Act, 2006.

The principal amount and the interest due thereon remain as at the end of each accounting year

The amount of interest paid by the buyer in terms of section Medium Enterprise Development Act, 2006 along with the made to the supplier beyond the appointed day during ea

The amount of interest due and payable for the period of (which have been paid but beyond the appointed day du adding the interest specified under Micro Small and Mediu Act, 2006.

The amount of interest accrued and remaining unpaid at year; and

The amount of further interest remaining due and payab years, until such date when the interest dues as above ar enterprise for the purpose of disallowance as a deductible 23 of the Micro Small and Medium Enterprise Developmen

- material foreseeable losses.
- Fund by the Group.
- 50. During the earlier year Fleur Hotels Private Limited had made provision of estimated stamp duty expense of recurring nature.
- 51. During the year company has received Entitlement certificate for subsidy under Rajasthan Investment Promotion i.e. 29th October 2019. However the flow of benefit will accrue from date of the entitlement certificate.
- 52. The Parent Company has filed second motion Application with NCLT on January 31, 2023 w.r.t the Scheme date of Scheme)

# **53. Other Statutory Information**

- 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961.
- the company for holding any Benami property

# **Financial Statements**

		₹ In lakhs
	March 31, 2023	March 31, 2022
ning unpaid to any supplier	1,417.41	627.81
on 16 of the Micro Small and ne amounts of the payment ach accounting year	Nil	Nil
of delay in making payment uring the year) but without um Enterprise Development	Nil	Nil
the end of each accounting	Nil	Nil
ble even in the succeeding re actually paid to the small e expenditure under section ent Act, 2006	Nil	Nil

**48.** The Group does not have any long-term contracts including derivative contracts for which there are any

49. There has been no amounts which were required to be transferred to the Investor Education and Protection

₹ 1525.03 Lakhs on amalgamation of Meringue Hotels Private Limited, Begonia Hotels Private Limited and Nightingale Hotels Private Limited. This provision of stamp duty expense is a one- time expense of non-

Scheme ("RIPS") 2014 dated December 6, 2022, based on which the company shall be eligible for 50% of the SGST paid on Aurika Hotels, Udaipur for a period of 7 years from the date of the commercial production

of Amalgamation ("Scheme") of Wholly Owned Subsidiary(ies) of the Company viz. Valerian Management Services Private Limited ("Transferor Company No. 1"), Grey Fox Project Management Company Private Limited ("Transferor Company No. 2"), PSK Resorts & Hotels Private Limited ("Transferor Company No. 3") and Dandelion Hotels Private Limited ("Transferor Company No. 4") with Lemon Tree Hotels Limited ("Transferee Company") and final date of hearing is fixed for 9th June, 2023. On the approval of Scheme by NCLT, Transferor Company(ies) shall be amalgamated with the Parent Company w.e.f April 1, 2022 (Appointed

(i) The Group have not any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act,

(ii) The Group do not have any Benami property, where any proceeding has been initiated or pending against

for the year ended March 31, 2023

- (iii) The Group do not have any transaction with companies struck off.
- (iv) The Group has complied with the number of layers prescribed under clause (87) of section 2 of the Act read with Companies (Restriction on number of Layers) Rules, 2017.
- (v) The Group have not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or,
  - (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries.
- (vi) The Group have not received any funds from any person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or,
  - (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries.
- 54. Previous year figures have been regrouped/ reclassified wherever necessary to correspond with the current year classification.

For and on behalf of the Board of Directors of Lemon Tree Hotels Limited

Patanjali Govind Keswani (Chairman & Managing Director) DIN:00002974

**Kapil Sharma** (Chief Financial Officer)

# Nikhil Sethi

Place: New Delhi Date: May 30, 2023

# (AVP Legal & Group Company Secretary) Mem. No.-A18883

# Independent Auditor's Report

# To The Members of Lemon Tree Hotels Limited

# Opinion

We conducted our audit of the standalone financial Report on the Audit of the Standalone statements in accordance with the Standards on **Financial Statements** Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibility for the We have audited the accompanying standalone audit of the Standalone Financial Statements section financial statements of Lemon Tree Hotels Limited of our report. We are independent of the Company ("the Company"), which comprise the Balance Sheet as in accordance with the Code of Ethics issued by the at March 31, 2023, and the Statement of Profit and Loss Institute of Chartered Accountants of India (ICAI) (including Other Comprehensive Income), the Statement together with the ethical requirements that are relevant of Cash Flows and the Statement of Changes in Equity to our audit of the standalone financial statements for the year then ended, and a summary of significant under the provisions of the Act and the Rules made accounting policies and other explanatory information. thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements the standalone financial statements.

In our opinion and to the best of our information and and the ICAI's Code of Ethics. We believe that the audit according to the explanations given to us, and based evidence obtained by us and the audit evidence obtained on the consideration of reports of the other auditor by the other auditor in terms of their reports referred on separate financial statements of the Trust referred to in the Other Matters section below, is sufficient and to in the Other Matters section below, the aforesaid appropriate to provide a basis for our audit opinion on standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view **Key Audit Matters** in conformity with the Indian Accounting Standards Key audit matters are those matters that, in our prescribed under section 133 of the Act read with the professional judgment, were of most significance in Companies (Indian Accounting Standards) Rules, 2015, our audit of the standalone financial statements of as amended, ("Ind AS") and other accounting principles the current period. These matters were addressed generally accepted in India, of the state of affairs of in the context of our audit of the standalone financial the Company as at March 31, 2023, and its profit, total statements as a whole, and in forming our opinion comprehensive income, its cash flows and the changes thereon, and we do not provide a separate opinion in equity for the year ended on that date. on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

### Sr. Key Audit Matter

### 1 Impairment of Investment in subsidiaries having Principal audit procedures performed: hotel properties

### (Refer Note 29b to the Standalone Financial Statements)

At each reporting period, the Company assesses the carrying amounts of investment in subsidiaries (having hotel properties) to determine whether there is any indication that those investments have suffered an impairment loss. If any indication exists, the Company estimates the investment's recoverable amount. Where the carrying amount of CGU exceeds its recoverable amount, the investment is considered impaired and is written down to its recoverable amount.

The Company holds investment in subsidiaries operating hotels and are located in India amounting to ₹ 89,895.08 Lakhs as at March 31, 2023.

The Company has undertaken an assessment of indicators of impairment in respect of the investment in subsidiaries as mentioned in Note 8 of the standalone financial statements considering the qualitative factors such as economic situation in recent past and past performance of hospitality industry.

# **Basis for Opinion**

# Auditor's Response

- i. Obtained an understanding and assessed the Company's impairment process.
- ii. Tested the design and implementation of internal control established to the estimates and judgments for the carrying values of investment in subsidiaries.
- iii. Assessed the reasonableness of the assumptions used to determine the fair value of investment in subsidiaries, including discount rate and long-term growth rate, using our valuation expertise:
- iv. Assessed the reliability of cash flow forecasts through a review of actual past performance;
- Challenged the assumptions used in the cash flow ٧. forecasts, which includes occupancy rate, average room rate. To consider forecasting risk we also performed sensitivity analysis over these assumptions.
- We have tested the arithmetical accuracy of the vi impairment model.

Sr. No.	Key Audit Matter	Auditor's Response	As part of an audit in accordance with professional judgment and mainta
	To assess the recoverability of the investment in subsidiaries, management is required to make significant	vii. We have assessed the net worth of the subsidiaries on the basis of latest available financial statements.	skepticism throughout the audit. We a
	estimates and assumptions related to forecast of future revenue, operating margins, growth rate and selection of the discount rates. The Company used the discounted cash flow approach to determine the recoverable value of the investments.	<ul> <li>viii. We have verified the computation of the Company's share in that respective company's enterprise value (EV) and compared the book value of investments as at the balance sheet date with the amount calculated.</li> <li>We have accessed the disclosure made by the Company</li> </ul>	<ul> <li>Identify and assess the risks of mater of the standalone financial state due to fraud or error, design an procedures responsive to those r</li> </ul>
	We have identified the estimation of the recoverable amount of the investments as a key audit matter because these assumptions are of particular importance due to the level of uncertainties and judgment involved, thus changes in these assumptions could have a significant impact on the recoverable value of the investments.	ix. We have assessed the disclosures made by the Company in relation to this matter.	audit evidence that is sufficient a to provide a basis for our opinion. detecting a material misstatemen fraud is higher than for one resul

# Information Other than the Financial Statements and Auditor's Report Thereon

- The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion & Analysis, Board's report, Business Responsibility Report and Report on Corporate Governance, but does not include the consolidated financial statements, standalone financial statements and our auditor's report thereon.
- Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.
- In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.
- If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the Ind AS and other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the

provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Company's Board of Directors are also responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibility for the audit of the **Standalone Financial Statements**

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

h SAs, we exercise tain professional also:

- erial misstatement tements, whether nd perform audit risks, and obtain and appropriate n. The risk of not ent resulting from sulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to standalone financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the Company and its Trust to express an opinion on the standalone financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entity or business activities included in the standalone financial statements of which we are the independent

auditors. For the other entity or business activities included in the standalone financial statements, which have been audited by the other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

Materiality is the magnitude of misstatements in the standalone financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the standalone financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the standalone financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# **Other Matters**

We did not audit the financial statements of Krizm standalone financial statements represent the Hotels Private Limited Employee Welfare Trust ('the underlying transactions and events in a manner that trust') included in the standalone financial statements of the Company whose financial statements reflect total assets of ₹ 178.51 Lakhs as at March 31, 2023 and total revenue of ₹ Nil Lakhs for the year ended on that date, as considered in the standalone financial statements. The financial statements have been audited by the other auditors whose reports have been furnished to us by the management, and our opinion on the standalone financial statements, in so far as it relates to the amounts and disclosures included in respect of such Trust, is based solely on the report of such other auditors.

Our opinion on the standalone financial statements and our report on Other Legal and Regulatory Requirements below is not modified in respect of these matters.

# Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, based on our audit and on the consideration of the reports of the other auditors on the separate financial statements of the Trust, referred to in the Other Matters section above we report, to the extent applicable that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books and the reports of the other auditors.
  - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, the Statement of Cash Flows and Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid standalone financial statements comply with the Ind AS specified under Section 133 of the Act.
  - e) On the basis of the written representations received from the directors as on March 31, 2023 taken on record by the Board of Directors, none of the directors is disgualified as on March 31, 2023 from being appointed as a director in terms of Section 164(2) of the Act.
  - With respect to the adequacy of the internal f) financial controls with reference to standalone financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls with reference to standalone financial statements.
  - With respect to the other matters to be q) included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended,

In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.

- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements - Refer Note 31c to the standalone financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses. Refer Note 44 to the standalone financial statements:
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company. Refer Note 45 to the standalone financial statements;
  - iv. (a) The Management has represented that, to the best of it's knowledge and belief, as disclosed in the note 46 (viii) to the financial statements, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
    - (b) The Management has represented, that, to the best of it's knowledge and belief, as disclosed in the note 46 (ix) to the financial statements, no funds have been received by the Company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or

otherwise, that the Company shall, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

- performed that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (a) and (b) above, contain any material misstatement.
- v. The company has not declared or paid any dividend during the year and has not proposed final dividend for the year.
- vi. Proviso to Rule 3(1) of the Companies (Accounts) Rules, 2014 for maintaining

books of account using accounting software which has a feature of recording audit trail (edit log) facility is applicable to the Company w.e.f. April 1, 2023, and accordingly, reporting under Rule 11(g) of Companies (Audit and Auditors) Rules, 2014 is not applicable for the financial year ended March 31, 2023.

(c) Based on the audit procedures 2. As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

# For Deloitte Haskins & Sells LLP

Chartered Accountants Firm's Registration No. 117366W/ W-100018

## Rajesh Kumar Agarwal

Partner Membership No. 105546 UDIN 23105546BGXMSN9126

Place: New Delhi Date: May 30, 2023

# Annexure "A" to the Independent Auditor's Report

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# **Report on the Internal Financial Controls** statements was established and maintained and if such with reference to standalone financial controls operated effectively in all material respects. statements under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 Our audit involves performing procedures to obtain ("the Act")

We have audited the internal financial controls with reference to standalone financial statements of Lemon Tree Hotels Limited ("the Company") as of March 31, 2023 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal **Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls with reference to standalone financial statements based on the internal control with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

# Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to standalone financial statements of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls with reference to standalone financial statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to standalone financial

audit evidence about the adequacy of the internal financial controls with reference to standalone financial statements and their operating effectiveness. Our audit of internal financial controls with reference to standalone financial statements included obtaining an understanding of internal financial controls with reference to standalone financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to standalone financial statements.

# Meaning of Internal Financial Controls with reference to standalone financial statements

A company's internal financial control with reference to standalone financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to standalone financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial financial controls with reference to standalone financial **Controls with reference to standalone** statements and such internal financial controls with financial statements

Because of the inherent limitations of internal financial controls with reference to standalone financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to standalone financial statements to future periods are subject to the risk that the internal financial control with reference to standalone financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal

reference to standalone financial statements were operating effectively as at March 31, 2023, based on the criteria for internal financial control with reference to standalone financial statements established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

# For Deloitte Haskins & Sells LLP

Chartered Accountants Firm's Registration No. 117366W/ W-100018

# Rajesh Kumar Agarwal

Partner Membership No. 105546 UDIN 23105546BGXMSN9126

Place: New Delhi Date: May 30, 2023

# Annexure "B" to the Independent Auditor's Report

# (Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

In terms of the information and explanations sought by us and given by the Company and the books of account and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state that:

- (i) (a) (A) The Company has maintained proper records showing full particulars, including quantitative details and situation of Property, Plant and Equipment, capital work-in-progress, investment properties and relevant details of right-of-use assets.
  - (B) The Company has maintained proper records showing full particulars of intangible assets.
  - (b) The Company has a programme of verification of property, plant and equipment, capital workin-progress and investment properties so to cover all the items once every two years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme certain Property, Plant and Equipment, capital work-in-progress and investment properties were due for verification during the year and were physically verified by the Management during the year. According to the information and explanations given to us, no material discrepancies were noticed on such verification. (ii) (a) The inventories were physically verified during
  - (c) According to the information and explanations given to us and the records examined by us, we report that:
    - i. based on the examination of the confirmation received by us from Kotak Mahindra Bank Limited, HDFC Bank Limited, Axis Trustee Services Limited (custodian) on behalf of Aditya Birla Finance Limited in respect of immovable properties of land and buildings (other than properties where the Company is the lessee and the lease agreements are duly executed in favour of the Company) disclosed in the financial statements included in property, plant and equipment, capital work in progress and investment property whose title deeds have been pledged as security for loans and guarantees are held in the name of the Company as at the balance sheet

date except freehold land and building located at Chennai admeasuring 10,696 sqft, whose title deeds are in name of P.A Holdings Private Limited which were merged with Winsome Entertainment and Tourism Ltd erstwhile companies that was merged with the Company under Section 394 of the Companies Act, 1956 in terms of the approval of the Delhi High Court.

- ii. based on the examination of the registered convevance deed of remaining immovable properties provided to us, the title deeds comprising all the immovable properties of land and buildings which are freehold, are held in the name of the Company as at the balance sheet date.
- (d) The Company has not revalued any of its property, plant and equipment (including Right of Use assets) and intangible assets during the year.
- (e) No proceedings have been initiated during the year or are pending against the Company as at March 31, 2023 for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 (as amended in 2016) and rules made thereunder.
- the year by the Management at reasonable intervals. In our opinion and according to the information and explanations given to us, the coverage and procedure of such verification by the Management is appropriate having regard to the size of the Company and the nature of its operations. No discrepancies of 10% or more in the aggregate for each class of inventories were noticed on such physical verification of inventories when compared with books of account.
- (b) According to the information and explanations given to us, the Company has been sanctioned working capital limits in excess of ₹ 5 crores, in aggregate, at points of time during the year, from banks or financial institutions on the basis of security of current assets. In our opinion and according to the information and explanations given to us, the quarterly returns or statements comprising lease deposit schedule, cash flow

mismatch statement and unaudited guarterly financials filed by the Company with such banks or financial institutions are in agreement with the unaudited books of account of the Company of the respective quarters and no material discrepancies have been observed.

- (iii) The Company has not provided any guarantee or security and advances in nature of loans to any other entity during the year. The Company has made investment in and granted unsecured loans to subsidiaries during the year, in respect of which:
  - (a) The Company has provided loans during the year and details of which are given below:

Particulars		Loans (₹ in Lakhs)
Α.	Aggregate amount granted / provided during the year:	
	- subsidiaries	1,673.55
	- Others	-
В.	Balance outstanding as at balance sheet	
	- subsidiaries	1,139.86
	- Others	30.00

- (b) According to the information and explanations given to us, the Company has, during the year, made investments in and granted interest free unsecured loans (refer reporting under clause (iii) (a) above and clause (iii)(f) below) to wholly owned subsidiaries covered in the register maintained under section 189 of the Companies Act, 2013, which, as explained to us, have been made for meeting working capital requirements and/or setting up new projects. In respect of these loans, the terms and conditions of the grant of such loans are, in our opinion, not prejudicial to the Company's interest after considering the purpose for which loans have been granted.
- (c) The Company has granted loans to wholly owned subsidiaries which are repayable on demand. During the year the Company has not demanded such loan. Having regard to the fact that the repayment of principal or payment of interest has not been demanded by the Company, in our opinion the repayments of principal amounts and receipts of interest are regular. (Refer reporting under clause (iii)(f) below)
- (d) According to information and explanations given to us and based on the audit procedures performed, in respect of loans granted by the Company, there is no overdue amount

remaining outstanding as at the balance sheet date.

- (e) No loan granted by the Company which has fallen due during the year, has been renewed or extended or fresh loans granted to settle the overdues of existing loans given to the same parties.
- (f) The Company has granted loans which are repayable on demand amounting to ₹ 1,673.55 lakhs during the year, to its wholly owned subsidiaries. These loans constitutes 100% of total loans given by the Company.
- (iv) The Company has complied with the provisions of sections 186 of the Companies Act, 2013 in respect of making investments. The Company has not granted any loans or provided guarantee or security under section 185 of Companies Act 2013. As per section 186 (11) read with schedule VI, provision for section 186 with respect to grant of loans and providing guarantees would not apply to the Company as the Company is providing infrastructural facilities.
- (v) The Company has not accepted any deposit or amounts which are deemed to be deposits. Hence, reporting under clause (v) of the Order is not applicable.
- (vi) The maintenance of cost records has not been specified for the activities of the Company by the Central Government under section 148(1) of the Companies Act, 2013.
- (vii) In respect of statutory dues:
  - (a) Undisputed statutory dues, including Goods and Service tax, Provident Fund, Employees' State Insurance, Income-tax, Value Added Tax, cess and other material statutory dues applicable to the Company have generally been regularly deposited by it with the appropriate authorities in all cases during the year. We are informed that the duty of Custom, Sales tax, Service tax and duty of Excise is not applicable to the company.

There were no undisputed amounts payable in respect of Goods and Service tax, Provident Fund, Employees' State Insurance, Incometax, Sales Tax, Service Tax, Value Added Tax, cess and other material statutory dues in arrears as at March 31, 2023 for a period of more than six months from the date they became payable.

(b) Details of statutory dues referred to in sub-clause (a) above which have not been deposited as on March 31, 2023 on account of disputes are given below:

Name of Statute	Nature of Dues	Amount Involved (₹ In Lakhs)	Period (FY) to which the amount relates	Forum where dispute is pending
Service Tax Rule, 1994	Service Tax	70.05	2007-08 to 2008-09	Central Excise and Service Tax Appellate Tribunal

- (viii) There were no transactions relating to previously unrecorded income that were surrendered or disclosed as income in the tax assessments under the Income Tax Act, 1961 during the year.
- (ix) (a) In our opinion, the Company has not defaulted in the repayment of loans or other borrowings lender during the year.
  - (b) The Company has not been declared wilful defaulter by any bank or financial institution or government or any government authority.
  - (c) To the best of our knowledge and belief, in our opinion, term loans availed by the Company were, applied by the Company during the year for the purposes for which the loans were obtained.
  - (d) On an overall examination of the financial statements of the Company, funds raised on short-term basis have, prima facie, not been used during the year for long-term purposes by the Company.
  - (e) On overall examination of financial statements of the Company, the Company has not taken of or to meet the obligations of its subsidiaries or associates. According to the information and explanations given to us by the management, the Company has utilised funds from internal accruals for investing and granting loans to its wholly owned subsidiaries. (refer reporting under clause (iii) above)
  - (f) The Company has not raised loans during the year on the pledge of securities held in its subsidiaries or joint ventures or associate companies.
- (x) (a) The Company has not issued any of its securities (including debt instruments) during the year and hence reporting under clause (x) (a) of the Order is not applicable.

- (b) During the year the Company has not made any preferential allotment or private placement of shares or convertible debentures (fully or partly or optionally) and hence reporting under clause (x)(b) of the Order is not applicable to the Company.
- or in the payment of interest thereon to any (xi) (a) To the best of our knowledge, no fraud by the Company and no material fraud on the Company has been noticed or reported during the year.
  - (b) To the best of our knowledge, no report under sub-section (12) of section 143 of the Companies Act has been filed in Form ADT-4 as prescribed under rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government, during the year and upto the date of this report.
  - (c) As represented to us by the Management, there were no whistle blower complaints received by the Company during the year.
  - (xii) The Company is not a Nidhi Company and hence reporting under clause (xii) of the Order is not applicable.
- any funds from any entity or person on account (xiii) In our opinion, and according to the explanation given to us, the Company is in compliance with Section 177 and 188 of the Companies Act, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements etc. as required by the applicable accounting standards.
  - (xiv) (a) In our opinion the Company has an adequate internal audit system commensurate with the size and the nature of its business.
    - (b) We have considered, the internal audit reports issued to the Company during the year.
  - (xv) In our opinion during the year the Company has not entered into any non-cash transactions with its directors or persons connected with its directors and hence provisions of section 192 of the Companies Act, 2013 are not applicable to the Company.

(xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934. Hence, reporting under clause (xvi)(a), (b) and (c) of the Order is not applicable.

The Group does not have any CIC as part of the group and accordingly reporting under clause (xvi) (d) of the Order is not applicable.

- (xvii)The Company has not incurred any cash losses in the financial year covered by our audit but had incurred cash losses amounting to ₹ 157 lakhs in the immediately preceding financial year.
- (xviii)There has been no resignation of the statutory auditors of the Company during the year.
- (xix) On the basis of the financial ratios, ageing and expected dates of realisation of financial assets and payment of financial liabilities, other information accompanying the financial statements and our knowledge of the Board of Directors and Management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report indicating that Company is not capable of meeting its liabilities

existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the Company as and when they fall due.

(xx) The Company has incurred losses during the three immediately preceding financial years and hence, it is not required to spend any money under subsection (5) of section 135 of the Act. Accordingly, reporting under clause (xx) of the Order is not applicable to the Company for the year.

For Deloitte Haskins & Sells LLP

Chartered Accountants Firm's Registration No. 117366W/ W-100018

# **Rajesh Kumar Agarwal**

Place: New Delhi Date: May 30, 2023

Partner Membership No. 105546 UDIN 23105546BGXMSN9126

# Standalone Balance Sheet as at March 31, 2023

Particulars	Note No.	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
ASSETS			
Non-current assets			
(a) Property, plant and equipment	3	38,753.78	39,487.86
(b) Capital work-in-progress	4	2,135.05	1,766.94
(c) Investment property	5	223.76	228.15
(d) Intangible assets	6	176.64	228.04
(e) Right of use asset	7	14,516.37	15,322.47
(f) Financial assets	8		
(i) Investments		93,829.13	80,505.37
(ii) Loans		30.00	41.21
(iii) Other non-current financial assets		2,086.85	1,922.77
(q) Deferred tax assets (net)	9.1	3,729.09	5,037.70
(h) Non-Current tax assets (net)	9.2	620.82	1,155.30
(i) Other non-current assets	10	159.90	112.29
		1,56,261.39	1,45,808.10
Current assets			
(a) Inventories	11	255.94	207.78
(b) Financial assets			
(i) Trade receivables	12	6,472.27	3,819.32
(ii) Cash and cash equivalents	12	792.25	1,566.64
(iii) Investments	8	-	500.44
(iv) Loans	12	1,139.86	489.09
(v) Other current financial assets	12	14.66	19.23
(c) Other current assets	13	1,261.20	1,695.70
		9,936.18	8,298.20
Total Assets		1,66,197.57	1,54,106.30
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	14	79,160.71	79,081.33
(b) Other equity	15	27,867.41	19,725.69
Total Equity		1,07,028.12	98,807.02
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	16	29,765.11	30,094.22
(ii) Lease liability	16 (a)	16,766.03	16,783.88
(b) Provisions	10 (u)17	144.20	131.61
		46,675.34	47,009.71
Current liabilities		40,073.34	47,005.71
(a) Financial liabilities			
(i) Borrowings	18	7,304.78	4,078.79
(i) Lease liability	16 (a)	294.35	300.25
(iii) Trade payables	18	294.33	
- total outstanding dues of micro enterprises and small enterprises	10	406.28	206.18
			2,657.70
<ul> <li>total outstanding dues of creditors other than micro enterprises and small enterprises</li> </ul>		2,731.31	
(iv) Other current financial liabilities	18	43.94	104.63
(b) Provisions	17	198.66	186.81
(c) Other current liabilities	19	1,514.79	755.21
		12,494.11	8,289.57
Total Liabilities		59,169.45	55,299.28
Total Equity and Liabilities		1,66,197.57	1,54,106.30
Summary of significant accounting policies	2.2		
The accompanying notes are an integral part of the financial statements.	1 to 47		

As per our report of even date For and on behalf of the Board of Directors of

For Deloitte Haskins & Sells LLP Lemon Tree Hotels Limited

Chartered Accountants

<b>Rajesh Kumar Agarwal</b> Partner	Patanjali Govind Keswani (Chairman & Managing Director) DIN-00002974	Kapil Sharma (Chief Financial Officer)	Nikhil Sethi (AVP Legal & Group Company Secretary) Mem. no A18883
Place: New Delhi Date : May 30, 2023	Place: New Delhi Date : May 30, 2023		

# Standalone Statement of Profit and Loss for the year ended March 31, 2023

Particulars		Note No.	Year ended March 31, 2023 ₹ in lakhs	Year ended March 31, 2022 ₹ in lakhs
Revenue from operations		20	31,026.09	12,918.90
Other income		21	63.79	298.51
lotal Income			31,089.88	13,217.41
Expenses				
Cost of food and beverages consum	ed	22	1,229.53	643.69
Employee benefits expense		23	5,311.13	3,768.07
Power and fuel		24(a)	1,974.01	1,295.16
Other expenses		24(b)	5,134.69	3,213.33
lotal expenses			13,649.36	8,920.25
Profit before finance cost, financa mortisation and tax (EBITDA)			17,440.52	4,297.16
inance costs		25	4,482.83	4,794.36
inance income		26	(369.92)	(339.73)
Depreciation and amortisation expe	nse	27	1,995.23	2,103.29
Profit/(Loss) before tax			11,332.38	(2,260.76)
Tax expense:				
Current tax (under MAT)			1,992.24	-
Deferred tax (including of MAT of	credit)	9.1	1,303.09	(654.98)
			3,295.33	(654.98)
Profit/(Loss) for the year			8,037.05	(1,605.78)
Other comprehensive income				
i) Items that will not be reclassifie	d subsequently to profit or loss			
Re-measurement losses on defined	benefit plans		18.87	6.49
ncome tax effect on above			(5.49)	(1.89)
			13.38	4.60
Total comprehensive income/(I	oss) for the year		8,050.43	(1,601.18)
Earnings/(Loss) per equity share (F	ace Value of ₹ 10/- each)			
1) Basic		28	1.02	(0.20)
2) Diluted		28	1.02	(0.20)

Corporate Insight

# Standalone Statement of Changes in Equity for the year ended March 31, 2023

# A. Equity Share Capital

No. of shares	Amount ₹ in lakhs
79,04,21,473	79,042.14
3,91,900	39.19
79,08,13,373	79,081.33
7,93,850	79.38
79,16,07,223	79,160.71
	<b>79,04,21,473</b> 3,91,900 <b>79,08,13,373</b> 7,93,850

# **B.** Other Equity

						₹ in lakhs
	Reserves and Surplus			Items of OCI		
	Capital redemption reserve	Securities premium	General reserve	Surplus in the Statement of Profit and Loss	Remeasurement (losses)/gains on defined benefit plans	Total Equity
Balance at April 1, 2021	45.00	10,406.82	3,035.24	7,788.66	6.08	21,281.80
Loss for the year	-	-	-	(1,605.78)	-	(1,605.78)
Other Comprehensive Income for the year	-	-	-	-	4.60	4.60
Impact of changes in shares held by ESOP trust (Refer Note 15)	-	45.07	-	-	-	45.07
Balance at March 31, 2022	45.00	10,451.89	3,035.24	6,182.88	10.68	19,725.69
Profit for the year	-	-	-	8,037.05	-	8,037.05
Other Comprehensive Income for the year	-	-	-	-	13.38	13.38
Impact of changes in shares held by ESOP trust (Refer Note 15)	-	91.29	-	-	-	91.29
Balance at March 31, 2023	45.00	10,543.18	3,035.24	14,219.93	24.06	27,867.41

The accompanying notes are an integral part of the financial statements 1 to 47

As per our report of even date For and on behalf of the Board of Directors of

## For Deloitte Haskins & Sells LLP Lemon Tree Hotels Limited

Chartered Accountants

Rajesh Kumar Agarwal	Patanjali Govind Keswani	Kapil Sharma	Nikhil Sethi
Partner	(Chairman & Managing Director	r) (Chief Financial Officer	) (AVP Legal & Group Company Secretary)
	DIN-00002974		Mem. no A18883
Place: New Delhi	Place: New Delhi		

Date : May 30, 2023

Place: New Delhi Date : May 30, 2023

# Standalone Statement of Cash flow for the year ended March 31, 2023

Particulars		For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs	
Α.	Cash flow from operating activities			
	Profit/(Loss) before tax	11,332.38	(2,260.76)	
	Non-cash adjustments to reconcile profit/(loss) before tax to net cash flows:			
	Depreciation and amortisation expenses	1,995.23	2,103.29	
	Waiver of lease rent	-	(142.90)	
	Finance income (including fair value change in financial instruments)	(369.92)	(339.73)	
	Finance costs	4,327.53	4,728.84	
	Provision for gratuity	36.34	30.64	
	Provision for leave encashment	3.37	1.12	
	Provision for loyalty programme	10.67	4.29	
	Provision for litigation	9.01	9.01	
	Net (gain)/loss on sale of property, plant and equipment	(6.20)	3.67	
	Net gain on sale of investments	(2.44)	(36.14)	
	Operating profit before working capital changes:	17,335.97	4,101.33	
	Movements in working capital:		-	
	(Increase)/Decrease in trade receivables	(2,652.95)	3,905.91	
	(Increase)/Decrease in loans and advances and other current assets	222.73	1,103.37	
	(Increase)/ Decrease in inventories	(48.16)	(15.87)	
	Increase/(Decrease) in liabilities and provisions	986.97	(1,259.25)	
	Cash Generated from Operations	15,844.56	7,835.49	
	Direct taxes paid (net of refunds)	(1,457.74)	(353.21)	
	Net cash flows generated from operating activities (A)	14,386.82	7,482.28	
	Cash flows used in investing activities			
	Purchase of Property, plant and equipment (adjustment of CWIP, capital advances and capital creditors)	(797.95)	(628.04)	
	Proceeds from sale of property plant and equipment	12.95	38.37	
	Purchase of investment in subsidiary company	(13,590.00)	(1,400.00)	
	Purchase of current investments		(500.44)	
	Proceeds from sale of current investments	502.88		
	Proceeds from sale/maturity of non current investments	350.00	236.19	
	Short term loans (given)/repaid (to)/by subsidiaries (net)	(650.77)	(366.48)	
	Net proceeds from maturity/liquidation of fixed deposits	15.50	115.84	
	Interest received	286.47	435.09	
	Net Cash flow used in investing activities (B)	(13,870.92)	(2,069.47)	
	Cash flows used in financing activities			
	Proceeds from issuance of share capital	170.67	84.26	
	Payment towards reduction of outstanding lease liabilities	(1,607.64)	(1,341.12)	
	Proceeds from long-term borrowings	6,500.00	5,329.00	
	Repayment of long-term borrowings	(5,448.29)	(7,096.49)	
	(Repayment)/Proceeds of short term borrowings (net)	1,808.84	(1,362.77)	
	Interest paid	(2,713.87)	(3,100.17)	
	Net Cash flow used in financing activities (C)	(1,290.29)	(7,487.29)	

Corporate Insight

# Standalone Statement of Cash flow

for the year ended March 31, 2023

For t rticulars March 3 र		For the year ended March 31, 2022 ₹ in lakhs
Net decrease in cash and cash equivalents (A + B + C)	(774.39)	(2,074.48)
Cash and cash equivalents at the beginning of the year	1,566.64	3,641.12
Cash and cash equivalents at the end of the year	792.25	1,566.64
Components of cash and cash equivalents (Refer Note 12)		
Cash on hand	16.46	17.88
Balances with scheduled banks in		
- Current accounts	197.11	988.76
- Deposits with original maturity of three months or less	578.68	560.00
Total cash and cash equivalents	792.25	1,566.64

The accompanying notes are an integral part of the financial statements.

As per our report of even date For and on behalf of the Board of Directors of

For Deloitte Haskins & Sells LLP Lemon Tree Hotels Limited Chartered Accountants

<b>Rajesh Kumar Agarwal</b> Partner		Kapil Sharma (Chief Financial Officer)	Nikhil Sethi (AVP Legal & Group Company Secretary) Mem. no A18883
Place: New Delhi Date : May 30, 2023	Place: New Delhi Date : May 30, 2023		

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

# 1. Corporate Information

Lemon Tree Hotels Limited (the Company) is a public Company domiciled in India and is incorporated under the provisions of the Companies Act applicable in India. The registered office of the Company is located at Asset No. 6, Aerocity Hospitality District, New Delhi-110037.

The principal activities of the Company are to carry out business of developing, owning, acquiring, operating, managing, renovating and promoting hotels, motels, resorts, restaurants, etc. under the brand name of Lemon Tree Hotel, Lemon Tree Premier, Red Fox Hotel, Aurika, Keys Select, Keys Prima and Keys Lite.

The financial statements are approved for issue by the Board of directors on May 30, 2023.

# 2 Basis of preparation of financial statements and Significant accounting policies

# 2.1 Basis of preparation and Compliance with Ind AS

These financial statements are prepared in accordance with Indian Accounting Standard (Ind AS), and the provisions of the Companies Act, 2013 ('the Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules issued thereafter.

The financial statements have been prepared on a going concern basis using historical cost convention and on an accrual method of accounting, except for certain financial assets and liabilities which are measured at fair value/ amortised cost (refer note 34)

Accounting policies have been consistently applied.

The financial statements are presented in Indian Rupees (INR) and all values are rounded to the nearest lakhs, expect where otherwise indicated.

# **Financial Statements**

# 2.2 Significant accounting policies

# a public Company domiciled in India and is (a) Current versus non-current classification

The Company presents assets and liabilities in the balance sheet based on current/ non-current classification. An asset is treated as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

for the year ended March 31, 2023

# (b) Foreign currencies

# Functional and presentation currency

The Company's financial statements are presented in INR, which is also the Company's functional currency. Presentation currency is the currency in which the Company's financial statements are presented. Functional currency is the currency of the primary economic environment in which an entity operates and is normally the currency in which the entity primarily generates and expends cash. All the financial information presented in Indian Rupees (INR) has been rounded to the nearest of lakhs rupees, except where otherwise stated.

# **Transactions and balances**

Transactions in foreign currencies are initially recorded by the Company's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition. However, for practical reasons, the Company uses an average rate if the average approximates the actual rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

# (c) Fair value measurement

The Company measures financial instruments at fair value at each balance sheet date except to certain instruments which are measured at Amortised cost/historic cost.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

For assets and liabilities that are recognised in (d) Revenue recognition the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for both recurring fair value measurement, such as derivative instruments and unquoted financial assets measured at fair value. External valuers are involved for valuation of significant assets and liabilities. The management selects external valuer on various criteria such as market knowledge, reputation, independence and whether professional standards are maintained by valuer. The management decides, after discussions with the Company's external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, the management analyses the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Company's accounting policies. For this analysis, the management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The management, in conjunction with the Company's external valuers, also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

This note summarises accounting policy for fair value. Other fair value related disclosures are given in the relevant notes:

- Disclosures for valuation methods, significant estimates and assumptions (note 29)
- Quantitative disclosures of fair value measurement hierarchy (note 34)
- Financial instruments (including those carried at amortised cost) (note 34)

**Financial Statements** 

The Company apply Ind AS 115 "Revenue from Contracts with Customers" which establishes a comprehensive framework to depict timing and amount of revenue to be recognised.

In arrangements for room revenue and related services, the Company has applied the guidance in Ind AS 115 for recognition of Revenue from contract with customer, by applying the revenue recognition criteria for each distinct performance obligation. The arrangements with customers generally meet the criteria for considering room revenue and related services as distinct performance obligations. For allocating the transaction price, the Company has measured the revenue in respect of each performance obligation of a contract at its relative standalone selling price. The price that is regularly charged for an item when sold separately is the best evidence of its standalone selling price.

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue towards satisfaction of a performance obligation is measured at the amount of transaction price (net of variable consideration) allocated to that performance obligation. The transaction price of goods sold and services rendered is net of variable consideration on account of various discounts and schemes offered by the Company as part of the contract. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Company has concluded that it is acting as a principal in all of its revenue arrangements. The specific recognition criteria described below must also be met before revenue is recognised.

Value Added Tax (VAT)/Goods and Service Tax (GST) is not received by the Company on its own account. Rather, it is tax collected on value added to the commodity by the seller on behalf of the government. Accordingly, it is excluded from revenue.

# Rooms, Restaurant, Banquets and Other Services

Income from guest accommodation is recognised on a day to day basis after the guest checks into the Hotels and are stated net of allowances. Incomes from other services are recognised as and when services are rendered. Sales are stated exclusive of Value Added Taxes (VAT), Goods and Service Tax (GST) and Luxury Tax. Difference of revenue over

for the year ended March 31, 2023

the billed as at the year-end is carried in financial statement as unbilled revenue separately.

# Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, sale of food and beverage are recognised at the points of serving these items to the guests. Sales are stated exclusive of VAT/ Goods and Service Tax (GST).

# Interest income

For all financial instruments measured at amortised cost, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the income statement.

# Dividends

Revenue is recognised when the Company's right to receive the payment is established, which is generally when shareholders approve the dividend.

# Management Fee

Revenue from the management services comprises fixed and variable income. An entity recognises revenue relating to the fixed income over time by measuring the progress towards complete satisfaction of the performance obligation. In respect of variable income, revenue is recognised is on an accrual basis in accordance with the terms of the relevant agreement.

# (e) Taxes

Tax expense represents Current tax and Deferred tax.

# Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities.

Current tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

# Deferred tax

Deferred tax is provided using the balance sheet approach on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, and associates, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits (including MAT credit) and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised

The carrying amount of deferred tax assets (including MAT credit available) is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority. Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognised subsequently if new information about facts and circumstances change. Acquired deferred tax benefits recognised within the measurement period reduce goodwill related to that acquisition if they result from new information obtained about facts and circumstances existing at the acquisition date.

If the carrying amount of goodwill is zero, any remaining deferred tax benefits are recognised in OCI/ capital reserve depending on the principle explained for bargain purchase gains. All other acquired tax benefits realised are recognised in profit or loss.

# (f) Property, plant and equipment( including Capital work in progress)

Property, Plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use. Freehold land is not depreciated. Capital work in progress is stated at cost.

When significant parts of plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

for the year ended March 31, 2023

Depreciation on PPE is provided as per Schedule II of Companies Act, 2013 on Straight Line Method over its economic useful life of PPE as follows:

PPE	Useful life considered
Plant & Machinery	15 Years
Building	60 Years/Leased remaining life
Electrical equipments and fittings	10 Years
Office Equipments	5 Years
Furniture and Fixtures	8 to 10 Years
Crockery, cutlery and soft furnishings	3 Years
Commercial Vehicles	6 Years
Private Vehicles	8 Years
Computers	3 Years

The Company, based on management estimates, depreciates certain items of building, plant and equipment over estimated useful lives which are lower than the useful life prescribed in Schedule II to the Companies Act, 2013. The management believes that these estimated useful lives are (h) Investment properties realistic and reflect fair approximation of the period over which the assets are likely to be used.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end, and adjusted prospectively if appropriate.

# (g) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses. Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as 10 years for Brand (Keys Hotels) and 3 years for other intangible assets which shall be amortised on Straight line basis over its useful life.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment at each year end either individually or at the cash generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement when the asset is derecognised.

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and accumulated impairment loss, if any.

The Company depreciates building component of investment property over the remaining estimated useful life on the date of purchase after considering total economic useful life of 60 years.

Though the Company measures investment property usingdeemedcost based measurement, the fair value of investment property is disclosed in the notes. Fair values are determined based on an evaluation performed by an accredited external independent valuer.

Investment properties are derecognised either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

# (i) Borrowing costs

Borrowing cost includes interest expense as per Effective Interest Rate (EIR).

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of the asset until such time that the assets are substantially ready for their intended use. Where funds are borrowed specifically to finance a project, the amount capitalised represents the actual borrowing costs incurred. Where surplus funds are available out of money borrowed specifically to finance a project, the income generated from such current investments is deducted from the total capitalised borrowing cost. Where the funds used to finance a project form part of general borrowings, the amount capitalised is calculated using a weighted average of rates applicable to relevant general borrowings of the Company during the year. Capitalisation of borrowing costs is suspended and charged to profit and loss during the extended periods when the active development on the qualifying assets is interrupted.

EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial liability or a shorter period, where appropriate, to the amortised cost of a financial liability after considering all the contractual terms of the financial instrument.

# (j) Leases

The Company assesses that the contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether:

- (1) The contract involves the use of an identified asset,
- (2) The Company has substantially all of the economic benefits from use of the identified asset, and
- (3) The Company has the right to direct the use of the identified asset.

Corporate Insight

**Financial Statements** 

# Company as a lessee

The Company recognises right-of-use asset representing its right to use the underlying asset for the lease term at the lease commencement date. The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date plus any initial direct costs incurred. The right-of-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any remeasurement of the lease liability. The right-of-use asset is depreciated from the commencement date over the shorter of the lease term and useful life of the underlying asset. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognised in the statement of profit and loss.

The Company measures the lease liability at the present value of the lease payments over the lease term. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Company uses incremental borrowing rate. For leases with reasonably similar characteristics, the Company adopts the incremental borrowing rate for the entire portfolio of leases as a whole. The lease payments shall include fixed payments, variable lease payments, exercise price of a purchase option and payments of penalties for terminating the lease. The lease liability is subsequently remeasured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments.

The Company recognises the amount of the remeasurement of lease liability as an adjustment to the right-of-use asset. Where the carrying amount of the right-of-use asset is reduced to zero and there is a further reduction in the measurement of the lease liability, the Company recognises any remaining amount of the re-measurement in statement of profit and loss.

for the year ended March 31, 2023

The Company has elected not to apply the requirements of Ind AS 116 to leases for which the underlying asset is of low value. The lease payments associated with these low value leases are recognised as an expense on a straight-line basis over the lease term.

# Company as a lessor

Leases where the Company does not transfer substantially all the risks and rewards incidental to ownership of the asset are classified as operating leases. Lease rentals under operating leases are recognised as income on a straight-line basis over the lease term.

# (k) Inventories

Stock of food and beverages, stores and operating supplies are valued at lower of cost and net realisable Value. Cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on a first in first out basis. Net realisable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make sale.

# (I) Impairment of non-financial assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair valueless costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Company's of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, (m) Provisions the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Company's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country in which the entity operates, or for the market in which the asset is used.

Impairment losses including impairment on inventories, are recognised in the statement of profit and loss.

An assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

# General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

# **Contingent Assets/ Liabilities**

Contingent assets are not recognised. However, when realisation of income is virtually certain, then the related asset is no longer a contingent asset, and is recognised as an asset.

Contingent liabilities are disclosed in notes to accounts when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or nonoccurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

# (n) Deferred Revenue

The Company operates a loyalty point's programme, which allows customers to accumulate points when they obtain services in the Company's Hotels. The points can be redeemed for free products/ nights, subject to a minimum number of points being obtained. Consideration received is allocated between the Room Revenue and the points issued, with the consideration allocated to the points equal to their fair value. Fair value of the points is determined by applying a statistical analysis. The fair value of the points issued is deferred and recognised as revenue when the points are redeemed.

# **Financial Statements**

# The amount recognised as a provision is the (o) Retirement and other employee benefits

Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognises contribution payable to the provident fund scheme as an expense, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognised as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

Retirement benefit in the form of gratuity is a defined benefit scheme. Gratuity liability of employees is accounted for on the basis of actuarial valuation on projected unit credit method at the close of the year. Company's contribution made to Life Insurance Corporation is expensed off at the time of payment of premium.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Company recognises related restructuring costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the statement of profit and loss:

for the year ended March 31, 2023

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income

Retirement benefits in the form of Superannuation Fund is a defined contribution scheme and the contributions are charged to the statement of profit and loss of the year when the contributions to the respective funds are due. There are no other obligations other than the contribution payable to the respective trusts.

# Short-term and other long-term employee benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave and sick leave in the period the related service is rendered at the undiscounted amount of the benefits expected to be paid in exchange for that service.

Liabilities recognised in respect of shortterm employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service.

Liabilities recognised in respect of other long-term employee benefits are measured at the present value of the estimated future cash outflows expected to be made by the Group in respect of services provided by employees up to the reporting date.

The Company treats leaves expected to be carried forward for measurement purposes. Such compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Remeasurement gains/losses are immediately taken to the statement of profit and loss and are not deferred. The Company presents the entire leave as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for 12 months after the reporting date. Where Company has the unconditional legal and contractual right to defer the settlement for a period beyond 12 months, the same is presented as non-current liability.

# (p) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# Financial assets

# Initial recognition and measurement

All financial assets are recognised initially at fair value, plus in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset. However, trade receivables that do not contain a significant financing component are measured at transaction price. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

## Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

- Debt instruments at amortised cost
- Debt instruments, derivatives and equity instruments at fair value through profit or loss (FVTPL)
- Equity instruments measured at fair value through other comprehensive income (FVTOCI)
- Equity instruments in subsidiaries/associates carried at cost

# Debt instruments at amortised cost

A debt instrument is measured at the amortised cost if both the following conditions are met:

- a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

This category is the most relevant to the Company. The difference between the transaction amount and amortised cost in case of interest free loan to subsidiaries based on the expected repayment period is considered as 'deemed investment on account of interest free loan to subsidiaries' (Refer Note 8(i)). After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the profit or loss. If there is any change in estimate for payment of loan (provided that there was no error in original estimate), difference in carrying amount and repayment has been adjusted as return on capital by the parent, based on condition/ situation prevailing on that date. The losses arising from impairment are recognised in the profit or loss.

# Debt instrument at FVTPL

FVTPL is a residual category for debt instruments.

The Company has designated compulsory redeemable preference shares investments in its subsidiaries at FVTPL. The difference between the transaction amount and amortised cost is considered as 'deemed investment in compulsory redeemable preference shares' (Refer Note 8(i)).

Debt instruments included within the FVTPL category are measured at fair value with all changes recognised in the P&L.

## Equity instruments

All equity investments (other than equity investments in subsidiaries) in scope of Ind AS 109 are measured at fair value. Equity instruments in subsidiaries are carried at cost in financial statements less impairments if any. Equity instruments included within the FVTPL category are measured at fair value with all changes recognised in the P&L.

## Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e. removed from the Company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or

**Financial Statements** 

- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

# Impairment of financial assets

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- a) Financial assets that are debt instruments, and are measured at amortised cost e.g., loans, debt securities, deposits, trade receivables and bank balance.
- b) Trade receivables or any contractual right to receive cash or another financial asset.

The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR.

for the year ended March 31, 2023

ECL impairment loss allowance (or reversal) recognised during the period is recognised as income/ expense in the statement of profit and loss (P&L). This amount is reflected under the head 'other expenses' in the P&L. The balance sheet presentation for various financial instruments is described below:

- Financial assets measured as at amortised cost, contractual revenue receivables and lease receivables: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Company does not reduce impairment allowance from the gross carrying amount.
- Debt instruments measured at FVTOCI: There are no instruments measured at FVTOCI

For assessing increase in credit risk and impairment loss, the Company combines financial instruments on the basis of shared credit risk characteristics with the objective of facilitating an analysis that is designed to enable significant increases in credit risk to be identified on a timely basis.

The Company does not have any purchased or originated credit-impaired (POCI) financial assets, i.e., financial assets which are credit impaired on purchase/ origination.

# Financial liabilities

# Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts and financial guarantee contracts.

## Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognised in OCI. These gains/ losses are not subsequently transferred to P&L. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The Company has not designated any financial liability as at fair value through profit and loss.

# Financial liabilities at amortised cost

This is the category most relevant to the Company. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

This category generally applies to borrowings. For (r) Share-based payments more information refer Note 16.

# Financial guarantee

Financial guarantees issued by the Company on behalf of group companies are designated as 'Insurance Contracts'. The Company assess at the end of each reporting period whether its recognised insurance liabilities (if any) are adequate, using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities is inadequate in the light of the estimated future cash flows, the entire deficiency is recognised in profit or loss.

If a financial guarantee is an integral element of debts held by the entity, it is not accounted for separately.

# Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

# Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

# (q) Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and shortterm deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

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Certain employees (including senior executives) of the Company receive part of their remuneration in the form of share based payment transactions, whereby employees render services in exchange for shares or rights over shares ('equity settled transactions').

The cost of equity-settled transactions with employees measured at fair value at the date at which they are granted using an appropriate valuation model. That cost is recognised, together with a corresponding increase in share-based payment (SBP) reserves in equity, over the period in which the service conditions are fulfilled in employee benefits expense. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The statement of profit and loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Company's best estimate of the number of equity instruments that will ultimately vest.

When the terms of an equity-settled award are modified, the minimum expense recognised is the expense had the terms not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through profit or loss.

for the year ended March 31, 2023

#### (s) Measurement of EBITDA

The Company has elected to present earnings before interest, tax, depreciation and amortisation (EBITDA) as a separate line item on the face of the statement of profit and loss. The Company measures EBITDA on the basis of profit/ (loss) from core business operations. In its measurement, the Company does not include finance costs, finance income, depreciation and amortisation, exceptional items, if any and tax expense.

#### (t) Cash Flow Statement

Cash flows are reported using the indirect method, where by profit before tax is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

#### (u) Indirect taxes

Value Added Taxes/Goods & Service Tax paid on acquisition of assets or on incurring expenses

Expenses and assets are recognised net of the amount of sales/ value added taxes paid, except:

- When the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the tax paid is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable
- When receivables and payables are stated with the amount of tax included

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

#### (v) Earnings Per Share (EPS)

Basic EPS is calculated by dividing the profit for the year attributable to ordinary equity shareholders of the Company by the weighted average number of Equity shares outstanding during the year.

Diluted EPS is calculated by dividing the profit attributable to ordinary equity shareholders of the Company by the weighted average number of Equity shares outstanding during the year plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares.

## Notes to Standalone Fina

for the year ended March 31, 2023

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Particulars	Freehold land	Building on freehold land	Building on leasehold Land	Plant and Machinery	Electrical fittings	Electrical equipments	Office equipments	Furniture and Fixtures	Crockery, cutlery and soft furnishings	Computers	Vehicles	Total
Gross Carrying Amount (I)												
At April 1, 2021	10,153.30	10,153.30 17,179.15 11,	11,967.38	4,901.29	1,848.30	1,108.66	78.47	2,598.55	313.62	197.67	637.81	50,984.20
Additions	1	1	1	35.83	62.30	71.24	5.63	37.86	2.08	25.90	123.98	364.82
Eliminated on Disposals	-	1	1	I	1	1	-	1	1	Т.  -	73.27	73.27
At March 31, 2022	10,153.30	10,153.30 17,179.15 11,9	67.38	4,937.12	1,910.60	1,179.90	84.10	2,636.41	315.70	223.57	688.52	51,275.75
Additions	1	1	-	88.91	6.68	72.55	13.03	51.47	1	49.76	117.44	399.84
Eliminated on Disposals	1	1	1	1	1	1	0.45	1	1	1	40.20	40.65
At March 31, 2023	10,153.30	10,153.30 17,179.15 11,967.38	11,967.38	5,026.03	1,917.28	1,252.45	96.68	2,687.88	315.70	273.33	765.76	51,634.94
Accumulated Depreciation (II)												
At April 1, 2021	1	1,691.84	1,580.54	2,475.40	1,404.48	715.52	78.09	1,875.24	306.89	172.55	292.96	10,593.51
Charge for the year	1	297.24	198.22	350.95	90.72	59.10	5.19	130.98	0.12	11.89	81.21	1,225.62
Eliminated on Disposals	1	1	1	1	1	1	1	1	1	1	31.24	31.24
At March 31, 2022	1	1,989.08	1,778.76	2,826.35	1,495.20	774.62	83.28	2,006.22	307.01	184.45	342.93	11,787.89
Charge for the year	1	297.14	198.22	340.69	69.40	58.23	4.60	103.25	0.66	17.47	37.52	1,127.18

equipment

and

plant

Property,

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				)	)		)					
Eliminated on Disposals	·	ı	·	I	ı	I	0.23	ı	ı	'	33.68	33.91
At March 31, 2023	1	2,286.22	1,976.98	3,167.04 1,564.60	1,564.60	832.85	87.65	2,109.47	307.67	201.91	346.77	346.77 12,881.16
III. Net Carrying amount(I-II)							-					
At March 31, 2023 10,15	53.30 1	10,153.30 14,892.93	9,990.40	1,858.99	352.68	419.60	9.03	578.41	8.03	71.42	418.99	38,753.78
At March 31, 2022 10,15	53.30 1	10,153.30 15,190.07	10188.62	2,110.77	415.40	405.29	0.82	630.19	8.69	39.13	345.59	39,487.86
Notes												
a) Title deeds for following immovable properties are submitted to lenders/custodian (on behalf of lenders):	/able pro	operties are s	ubmitted to	) lenders/cu	ıstodian (on	behalf of lend	lers):					
- HDFC Bank- Lemon Tree Hotel, Ahmedabad, Lemon Tree Hotel, Udyog Vihar, Lemon Tree Hotel, Chennai, Lemon Tree Hotel, Pune, Lemon Tree Premier, Ulsoor Lake, Bangalore, Lemon Tree Hotel, Chandigarh.	lotel, Ah otel, Cha	medabad, Le. andigarh.	mon Tree H	otel, Udyog	Vihar, Lemo	'n Tree Hotel,	Chennai, L	emon Tree H.	otel, Pune, L	emon Tree	Premier, l	Ulsoor Lake,
- Axis Trustee Services Limited (custodian) on behalf of Aditya Birla Finance Limited- Red Fox Hotel Hyderabad.	ited (cus	stodian) on b	ehalf of Adi	tya Birla Fin	ance Limite	d- Red Fox Ho	stel Hyders	abad.				
b) Refer Note 29 for Critical judgements, estimates and assumptions	ements,	estimates an	d assumpti	suc								
c) The Property, Plant & Equipment are valued at cost. The Company has not revalued these assets during the year.	nt are va	alued at cost.	The Compa	ny has not	revalued the	se assets dur	ring the ye	ar.				
d) The lease agreement for leasehold properties on which building	hold prol	perties on wh	nich building		cted is regist	is constructed is registerd in the name of the Company.	me of the	Company.				

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for the year ended March 31, 2023

#### 4. Capital work-in-progress

#### **Hotel at Shimla**

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Material	1,804.69	1,469.90
Salary wages & bonus	208.20	186.14
Professional charges	116.46	105.20
Others	5.70	5.70
	2,135.05	1,766.94

Particulars	Amount (₹ in lakhs)
Balance as at April 01, 2021	1,547.59
Additions during the year	219.35
Balance as at March 31, 2022	1,766.94
Additions during the year	368.11
Balance as at March 31, 2023	2,135.05

#### **CWIP Ageing schedule**

#### As at March 31, 2023

					₹ in lakhs
	4	Amount in CWIP fo	or a period of		
	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
Projects in progress#	368.11	219.35	97.80	1,449.79	2,135.05
Total	368.11	219.35	97.80	1,449.79	2,135.05

#### As at March 31, 2022

					₹ in lakhs
		Amount in CWIP fo	or a period of		
	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
Projects in progress#	219.35	97.80	279.30	1,170.49	1,766.94
Total	219.35	97.80	279.30	1,170.49	1,766.94

# Represents hotel under construction at Shimla, Project is expected to be completed in financial year 2024-25.

a) Refer Note 31(b) for information on contractual commitments for development of Shimla property.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

#### 5. Investment property

Gross	Carrying An	ount (I)		
At Apri	1, 2021			
Additio	S			
At Mar	ch 31, 2022			
Additio	S			
At Mar	ch 31, 2023			
Accum	ulated Depi	eciation	(II)	
At Apri	1, 2021			
Charge	for the year			
At Mar	ch 31, 2022			
Charge	for the year			
At Mar	ch 31, 2023			
III. Ne	t Carrying a	mount(I	-II)	
At Mar	ch 31, 2023			
At Mar	h 31, 2022			

#### Information regarding income and expenditure of Investment property:

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Rental income derived from investment property	19.38	16.85
Direct operating expenses (including repairs and maintenance) that did not generate rental income	(1.00)	(1.00)
Profit arising from investment properties before depreciation and indirect expenses	18.38	15.85
Less – Depreciation	(4.39)	(4.39)
Profit arising from investment properties before indirect expenses	13.99	11.46

The Company's investment properties consist of a commercial property in Pune, India. The management has determined that the investment property consist of one classes of asset – office space – based on the nature, characteristics and risks of the property.

The Company has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment properties.

As at March 31, 2023 and March 31, 2022, the fair values of the property is ₹ 258.89 lakhs and ₹ 258.89 lakhs respectively.

These valuations are based on valuations performed by an external independent valuer at the time of acquisition of property dated March 25, 2014

The valuer has considered these valuations on the basis that there is no material change in the value of property since acquired, hence no impairtment is made during the year

Total (₹ in lakhs)
258.89
-
258.89
-
258.89
26.35
4.39
30.74
4.39
35.13
223.76
228.15

#### Description of valuation techniques used and key inputs to valuation on investment properties:

Valuation technique	Significant unobservable Inputs
Sales comparable method	Location
	Size of building
	Quality of building
	Visibility of unit
	Furnished/unfurnished

#### 6. Intangible assets

				₹ in lakhs
Particulars	Software	Goodwill	Brand (Keys Hotels)	Total
Gross Carrying Amount (I)				
At April 1, 2021	511.73	2.63	100.00	614.36
Additions	10.10	-	-	10.10
At March 31, 2022	521.83	2.63	100.00	624.46
Additions	6.16	-	-	6.16
At March 31, 2023	527.99	2.63	100.00	630.62
Accumulated Depreciation (II)				
At April 1, 2021	326.80	-	10.00	336.80
Amortisation	49.62	-	10.00	59.62
At March 31, 2022	376.42	-	20.00	396.42
Amortisation	44.93	2.63	10.00	57.56
At March 31, 2023	421.35	2.63	30.00	453.98
III. Net Carrying amount(I-II)				
At March 31, 2023	106.64	-	70.00	176.64
At March 31, 2022	145.41	2.63	80.00	228.04

#### Notes

a) The Intangible assets are valued at cost. The Company has not revalued these assets during the year.

# Notes to Standalone Financial Statements for the year ended March 31, 2023

#### 7. Right-of-use asset

Partic	lars	
Gross	Carrying Amount (I)	
At Ap	il 1, 2021	
Additio	ns	
At Ma	ch 31, 2022	
Additio	ns	
At Ma	ch 31, 2023	
Accur	ulated Depreciation (II)	
At Ap	il 1, 2021	
Amort	sation	
At Ma	ch 31, 2022	
Amort	sation	
At Ma	ch 31, 2023	
III. N	et Carrying amount(I-II)	
At Ma	ch 31, 2023	
At Ma	ch 31, 2022	

#### Notes:

(

a) The lease agreement for leasehold properties is registered in the name of the Company. b) Right-of-use assets are valued at cost. The Company has not revalued these assets during the year.

#### 8. Financial assets

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
(i) Investments		
(A) Investment in Companies with hotel properties		
Investments at cost		
Unquoted equity shares of subsidiary companies at cost		
49,494,240 (Previous year 49,494,240) equity shares of Fleur Hotels Private Limited of $\overline{10}$ each fully paid	62,957.93	62,957.93
500,945,400 (Previous year 500,945,400) Equity shares of Canary Hotels Private Limited of ₹1 each fully paid	6,774.28	6,774.28
10,195,000 (Previous year 10,195,000) Equity shares of Sukhsagar Complexes Private Limited of ₹10 each fully paid^	3,219.23	3,219.23
571,428 (Previous year 571,428) Equity shares of Manakin Resorts Private Limited of ₹10 each fully paid	390.69	390.69
3,700,000 (Previous year 3,700,000) Equity shares of Oriole Dr. Fresh Hotels Private Limited of ₹10 each fully paid	2,643.97	2,643.97
11,869,100 (Previous year 11,869,100) Equity shares of PSK Resorts & Hotels Private Limited of ₹1 each fully paid	2,691.12	2,691.12
Unquoted compulsory convertible preference shares of subsidiary companies at cost		
2,200,000 (Previous year Nil) Compulsorily Convertible Preference shares of Fleur Hotels Private Limited of ₹10 each fully paid*	10,900.06	-
Deemed investment (equity portion) on account of interest free loan to subsidiaries (Repaid)		
Fleur Hotels Private Limited	59.90	59.90
Oriole Dr. Fresh Hotels Private Limited	14.46	14.46

₹ in lakhs
Amount
23,963.45
-
23,963.45
-
23,963.45
7,827.32
813.66
8,640.98
806.10
9,447.08
14,516.37
15,322.47

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 in lakhs ≹
Deemed investment (equity portion) in redeemable preference shares (Repaid)		
Sukhsagar Complexes Private Limited	74.89	74.89
Oriole Dr. Fresh Hotels Private Limited	145.56	145.56
Canary Hotels Private Limited	22.99	22.99
(I)	89,895.08	78,995.02
(B) Other investments		
Investments at cost		
Unquoted equity shares of subsidiary companies at cost		
934,580 (Previous year 700,000) Equity shares of Carnation Hotels Private Limited of ₹1 each fully paid	1,896.01	7.00
45,500,668 (Previous year 45,500,668) Equity shares of Grey Fox Project Management Company Private Limited of ₹1 each fully paid	455.01	455.01
115,000 (Previous year 115,000) Equity shares of Dandelion Hotels Private Limited of ₹1 each fully paid	160.54	160.54
350,000 (Previous year 350,000) Equity shares of Lemon Tree Hotel Company Private Limited of ₹ 1 each fully paid	3.50	3.50
300,000 (Previous year 300,000) Equity shares of Red Fox Hotel Company Private Limited of ₹1 each fully paid	3.00	3.00
10,000 (Previous year 10,000) Equity shares of Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited) of ₹10 each fully paid	1.00	1.00
10,000 (Previous year 10,000) Equity shares of Madder Stays Private Limited of ₹10 each fully paid	1.00	1.00
10,000 (Previous year 10,000) Equity shares of Arum Hotels Private Limited (formerly known as Jessamine Stays Private Limited) of ₹10 each fully paid	1.00	1.00
80,10,000 (Previous year Nil) Equity shares of Totally Foxed Solutions Private Limited of $₹10$ each fully paid	801.00	-
29,500,000 (Previous year 29,500,000) Equity shares of Hamstede Living Private Limited of $\gtrless$ 10 each fully paid	887.07	887.07
Less Provision of diminution in the value of Investment made in Hamstede Living Private Limited	(592.07)	(592.07)
Unquoted equity shares of associate companies at cost		
340,000 (Previous year 340,000) Equity shares of Mind Leaders Learning India Private Limited of ₹1 each fully paid	3.40	3.40
Unquoted compulsory redeemable preference shares of subsidiary company at fair value through Profit and loss		
Nil (Previous year 350,000) 5% Redeemable Non Cumulative Preference shares of Carnation Hotels Private Limited of ₹100 each fully paid	-	266.24
Deemed investment (equity portion) on account of interest free loan to subsidiaries (Repaid)		
Dandelion Hotels Private Limited	4.85	4.85
Deemed investment (equity portion) in redeemable preference shares (Repaid)		
Carnation Hotels Private Limited	224.30	224.30
Grey Fox Project Management Company Private Limited	84.25	84.25
Quoted mutual funds at fair value through profit and loss		
Nil units (Previous Year: 12,053.579) of HDFC liquid fund - Direct Plan Growth Plan - Growth option	-	500.44
Unquoted equity shares of companies other than subsidiary and associate companies at fair value through profit and loss		
1,937 (Previous Year: 1,937) equity shares of SEP Energy Private Limited of ₹10 each fully paid	0.19	0.26

# Notes to Standalone Financial Statements for the year ended March 31, 2023

	March 31, 2023 ₹ in lakhs	March 31, 202 ₹ in lakh
(II)	3,934.05	2,010.73
(I+II)	93,829.13	81,005.8
Aggregate book value of unquoted investments	93,829.13	80,505.3
Aggregate amount of impairment in value of investments	592.07	592.0
Aggregate book value of quoted investments		500.4
Aggregate market value of quoted investments		500.4
Current		500.4
Non-Current Total	93,829.13	80,505.3
^Investment in equity shares of Sukhsagar Complexes Private Limited (SCPL) has been pl	93,829.13	81,005.8
*The preference shares will be convertible at the option of the Company at any-time of		
	As at March 31, 2023 ₹ in lakhs	As March 31, 202 ₹ in lakl
(ii) Loans		
(unsecured considered good unless otherwise stated)		
Loans to employees at amortised cost	30.00	41.2
	30.00	41.2
	As at March 31, 2023 ₹ in lakhs	As March 31, 202 ₹ in lak
(iii) Other financial assets (unsecured, considered good)		
Security deposits	1,908.24	1,732.9
Interest accrued on deposits with banks and others*	81.68	77.4
· · ·	96.93	112.4
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes de	96.93 <b>2,086.85</b>	1,922.7
Fixed deposits under lien* * Fixed deposits under lien and interest accrured on deposits with banks includes de guarantees issued in favour of various Government departments.	96.93 <b>2,086.85</b>	1,922.7
Fixed deposits under lien* * Fixed deposits under lien and interest accrured on deposits with banks includes de guarantees issued in favour of various Government departments.	96.93 <b>2,086.85</b>	112.4 <b>1,922.7</b> with banks again March 31, 202 ₹ in lakt
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deposits guarantees issued in favour of various Government departments.	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023	1,922.7 with banks agai As March 31, 202
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023 ₹ in lakhs	1,922.7 with banks agai As March 31, 202 ₹ in laki 4190.8
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Deferred tax liability	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023 ₹ in lakhs	1,922.7 with banks agai As March 31, 202 ₹ in laki 4190.8 0.1
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis	96.93 <b>2,086.85</b> posits lien marked v As at March 31, 2023 ₹ in lakhs 4,395.30	1,922.7 with banks agai As March 31, 202 ₹ in laki 4190.8 0.1 4,190.9
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023 ₹ in lakhs 4,395.30 - <b>4,395.30</b>	1,922.7 with banks agai March 31, 202 ₹ in laki 4190.8 0.1 4190.9 153.7
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023 ₹ in lakhs 4,395.30 - <b>4,395.30</b>	1,922.7 with banks agai March 31, 202 ₹ in laki 4190.8 0.1 4190.9 153.7 3,130.7
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Effect of unabsorbed depreciation and business loss	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023 ₹ in lakhs 4,395.30 - <b>4,395.30</b> 193.70	1,922.7 with banks agai March 31, 203 ₹ in laki 4190.8 0.1 4,190.9 153.7 3,130.7 1,803.4
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Effect of unabsorbed depreciation and business loss Lease liability	96.93 <b>2,086.85</b> posits lien marked of March 31, 2023 ₹ in lakhs 4,395.30 - <b>4,395.30</b> 193.70 - 1,967.69	1,922.7 with banks agai March 31, 202 ₹ in laki 4190.8 0.1 4,190.9 153.7 3,130.7 1,803.4 42.9
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Effect of unabsorbed depreciation and business loss Lease liability Gratuity	96.93 <b>2,086.85</b> posits lien marked v March 31, 2023 ₹ in lakhs 4,395.30 - 4,395.30 193.70 - 1,967.69 48.06	1,922.7 with banks agai March 31, 203 ₹ in lakt 4190.8 0.1 4,190.9 153.7 3,130.7 1,803.4 42.9 28.3
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Effect of unabsorbed depreciation and business loss Lease liability Gratuity Leave compensation	96.93 <b>2,086.85</b> posits lien marked of March 31, 2023 ₹ in lakhs 4,395.30 - 4,395.30 - 1,967.69 48.06 27.72	1,922.7 with banks agai March 31, 203 ₹ in lak 4190.8 0.1 4190.9 153.7 3,130.7 1,803.4 42.9 28.3 6.2
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes de guarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis Effect of unabsorbed depreciation and business loss Lease liability Gratuity Leave compensation Loyalty program	96.93 <b>2,086.85</b> posits lien marked w As at March 31, 2023 ₹ in lakhs 4,395.30 - 4,395.30 - 4,395.30 - 1,967.69 48.06 27.72 9.35	1,922.7 with banks agai March 31, 203 ₹ in laki 4190.8 0.1 4,190.9 153.7 3,130.7 1,803.4 42.9 28.3 6.2 21.4
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Effect of unabsorbed depreciation and business loss Lease liability Gratuity Leave compensation Loyalty program Provision for contingency Provision for slow moving inventory	96.93 <b>2,086.85</b> posits lien marked of March 31, 2023 ₹ in lakhs 4,395.30 - 4,395.30 - 4,395.30 - 1,967.69 48.06 27.72 9.35 24.06 8.56	1,922.7 with banks agai March 31, 203 ₹ in laki 4190.8 0.1 4,190.9 153.7 3,130.7 1,803.4 42.9 28.3 6.2 21.4 8.8
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Effect of unabsorbed depreciation and business loss Lease liability Gratuity Leave compensation Loyalty program Provision for contingency Provision for slow moving inventory Interest on borrowings u/s 43B	96.93 <b>2,086.85</b> posits lien marked of March 31, 2023 ₹ in lakhs 4,395.30 - 4,395.30 - 4,395.30 - 1,967.69 48.06 27.72 9.35 24.06 8.56 323.51	1,922.7 with banks agai March 31, 202 ₹ in lakl 4190.8 0.1 4,190.9 153.7 3,130.7 1,803.4 42.9 28.3 6.2 21.4 8.8 334.9
Fixed deposits under lien*  * Fixed deposits under lien and interest accrured on deposits with banks includes deguarantees issued in favour of various Government departments.  Deferred tax assets (net)  Property, plant and equipment and intangible assets Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Deferred tax liability Impact of expenditure charged to the statement of profit and loss in the current/ earlier period but allowable for tax purposes on payment basis  Effect of unabsorbed depreciation and business loss Lease liability Gratuity Leave compensation Loyalty program Provision for contingency Provision for slow moving inventory	96.93 <b>2,086.85</b> posits lien marked of March 31, 2023 ₹ in lakhs 4,395.30 - 4,395.30 - 4,395.30 - 1,967.69 48.06 27.72 9.35 24.06 8.56	1,922.7 with banks agai As March 31, 202 ₹ in laki

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for the year ended March 31, 2023

As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
43.14	43.14
3,336.28	6235.75
(1,059.02)	2,044.80
4,788.11	2,992.90
3,729.09	5,037.70
	March 31, 2023           ₹ in lakhs           43.14           3,336.28           (1,059.02)           4,788.11

\*MAT credit as on March 31, 2023 for ₹ 4,788.11 lakhs shall expiry between FY 2023-24 to 2036-37.

#### Reconciliation of tax expense and the accounting profit multiplied by India's domestic tax rate for year March 31, 2023 and March 31, 2022:

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Profit/(Loss) before tax	11,332.38	(2,260.76)
Tax rate	29.12%	29.12%
Tax at statutory income tax rate	3,299.99	(658.33)
Effect of incomes taxable at nil/lower rate	(4.45)	(2.37)
Effect of non-deductible expenses	(0.21)	5.72
Net tax expense as per P&L	3,295.33	(654.98)

#### 9.2 Non-Current tax assets (net)

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Advance Income Tax (net of provision for taxation)	620.82	1,155.30
	620.82	1,155.30

#### 10. Other non-current assets

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Unsecured, considered good		
Capital advances	0.44	0.48
Prepaid expenses	159.46	111.81
	159.90	112.29

#### **11. Inventories**

(valued at lower of cost and net realisable value, unless otherwise stated)

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Food and beverages (excluding liquor and wine)	38.18	30.32
Liquor and wine	42.13	27.36
Stores, cutlery, crockery, linen, provisions and others (valued at cost)	175.63	150.10
Total	255.94	207.78

Refer footnote to Note 16 for inventories pledged.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

#### **12. Financial assets**

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
(i) Trade receivables*#		
Trade receivables		
Unsecured, considered good	6,472.27	3,819.32
Trade Receivables which have significant increase in credit risk	146.32	146.32
Less: Provision for expected credit loss	(146.32)	(146.32)
Total	6,472.27	3,819.32
Trade receivables from non related parties	1,299.39	688.04
Tarde receivables from related parties (Refer Note 33)	5,172.88	3,131.28
	6,472.27	3,819.32

No trade or other receivable are due from directors or other officers of the Company either severally or jointly with any other person. Nor any trade or other receivable are due from firms or private companies respectively in which any director is a partner, a director or a member.

The interest free credit period given to customers is upto 90 days.

Trade receivables are non interest bearing and are generally on terms of 30 to 90 days from the date of invoice.

\*read with note number 35(a).

\*Trade receivable ageing schedule based on the requirement of Schedule III

#### As at March 31, 2023

							₹ in lakhs
Particulars	Not due	Outsta	nding for fo	llowing peri of payment		ue date	
Particulars	Not due	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	36.25	6,259.17	173.63	3.22	-	-	6,472.27
<ul> <li>(ii) Undisputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-	5.89	17.10	1.51	3.72	118.10	146.32
(iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables- considered good	-	-	-	-	-	-	-
<ul> <li>(v) Disputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-	-	-	-	-	-	_
(vi) Disputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
Total	36.25	6,265.06	190.73	4.73	3.72	118.10	6,618.59
Less: Provision for expected credit loss	-	(5.89)	(17.10)	(1.51)	(3.72)	(118.10)	(146.32)
Net total	36.25	6,259.17	173.63	3.22	-	-	6,472.27

#### As at March 31, 2022

							₹ in lakhs
Particulars	Not due	Outstanding for following periods from due date of payment				e date	Tatal
Particulars	Not due	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	- Total
(i) Undisputed Trade receivables – considered good	-	3,392.27	416.15	7.04	3.86	-	3,819.32
<ul> <li>(ii) Undisputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-	1.09	0.29	3.19	141.75	-	146.32
(iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables- considered good	-	-	-	-	-	-	-
<ul> <li>(v) Disputed Trade Receivables – which have significant increase in credit risk</li> </ul>	-		-	-	-	-	_
(vi) Disputed Trade Receivables – credit impaired	-	-	-	-	-	-	-
Total	-	3,393.36	416.44	10.23	145.61	-	3,965.64
Less: Provision for expected credit loss	-	(1.09)	(0.29)	(3.19)	(141.75)	-	(146.32)
Net total	-	3,392.27	416.15	7.04	3.86	-	3,819.32

As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs	
197.11	988.76	
578.68	560.00	
16.46	17.88	
792.25	1,566.64	
	March 31, 2023           ₹ in lakhs           197.11           578.68           16.46	

#### Reconciliation of Movements of liabilites to cash flows arising from financing activites

Particulars	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs	
Balance as at beginning of the year-Borrowings and lease liabilites	51,257.14	54,242.73	
Movement due to payments (received)/made	(1,460.96)	(7,571.55)	
Movement due to non cash transactions in lease liabilites and borrowings			
- Accrual of finance cost	4,334.09	4,585.96	
Balance as at end of the year- Borrowings and lease liabilites	54,130.27	51,257.14	

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
(iii) Loans		
Unsecured, considered good		
Loans and advances to subsidiaries*#	1,139.86	489.09
Total	1,139.86	489.09

\*read with note number 33

# Notes to Standalone Financial Statements for the year ended March 31, 2023

#Disclosure of loans or advances given by the company in the nature of loans granted to related parties.

				₹ in Lakhs
Type of Borrower	Amount of loan or advance in the nature of loan outstanding	% of total Loans and Advances in the nature of loans	Amount of loan or advance in the nature of loan outstanding	% of total Loans and Advances in the nature of loans
Loan to Related parties (Subsidiary)	1,139.86	100%	489.09	100%
Total	1,139.86		489.09	
			As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
(iv) Other financial assets				
Security deposits			0.68	0.68
Interest accrued but not due (Refer Note 33)			13.98	18.55

(iv) Other financial assets	
Security deposits	
Interest accrued but not due (Refer Note 3	33)
Total	

#### Break up of current financial assets carried at amortised cost

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Trade receivables	6,472.27	3,819.32
Cash and cash equivalents	792.25	1,566.64
Security deposits	0.68	0.68
Interest accrued but not due (Refer Note 33)	13.98	18.55
Loans and advances to subsidiaries	1,139.86	489.09
Total	8,419.04	5,894.28

#### **13. Other current assets**

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Advances recoverable	442.06	356.69
Unbilled revenue	66.85	604.50
Balance with statutory/government authorities	410.70	447.76
Prepaid expenses	341.59	286.75
Total	1,261.20	1,695.70

19.23

14.66

for the year ended March 31, 2023

#### 14. Share capital

#### **Authorised Share Capital**

	Equity shares (Face Value of ₹ 10 each)		5% Redeemable Preference shares (Face Value of ₹ 100 each)		
	No. of shares	₹ in lakhs	No. of shares	₹ in lakhs	
At April 1, 2021	1,00,14,40,000	1,00,144.00	1,45,000	145.00	
Increase/(decrease) during the year	-	-	-	-	
At March 31, 2022	1,00,14,40,000	1,00,144.00	1,45,000	145.00	
Increase/(decrease) during the year	-	-	-	-	
At March 31, 2023	1,00,14,40,000	1,00,144.00	1,45,000	145.00	

#### Issued equity capital#

Equity shares of ₹ 10 each issued, subscribed and fully paid	No. of shares	₹ in lakhs	
At April 1, 2021	79,04,21,473	79,042.14	
Change in shares held by ESOP trust	3,91,900	39.19	
At March 31, 2022	79,08,13,373	79,081.33	
Change in shares held by ESOP trust	7,93,850	79.38	
At March 31, 2023	79,16,07,223	79,160.71	

# excluding 639,241 equity shares (March 31, 2022: 14,33,091 shares) held by ESOP trust which has been consolidated in accordance with the requirement of IND AS 110. The movement is explained below :-

#### (a) Movement of share capital:

	Share ca	Share capital		Shares held by ESOP trust		apital SOP trust)
	No. of shares	₹ in lakhs	No. of shares	₹ in lakhs	No. of shares	₹ in lakhs
At April 1, 2021	79,22,46,464	79,224.64	18,24,991	182.50	79,04,21,473	79,042.14
Change in shares held by ESOP trust	-	-	(3,91,900)	(39.19)	3,91,900	39.19
At March 31, 2022	79,22,46,464	79,224.64	14,33,091	143.31	79,08,13,373	79,081.33
Change in shares held by ESOP trust	-	-	(7,93,850)	(79.38)	7,93,850	79.38
At March 31, 2023	79,22,46,464	79,224.64	6,39,241	63.92	79,16,07,223	79,160.71

#### (b) Details of shareholders holding more than 5% shares in the Company

As at Marc	h 31, 2023	As at March 31, 2022		
No. of shares	% held as at March 31, 2023*	No. of shares	% held as at March 31, 2022*	
17,69,44,863	22.33%	17,94,44,863	22.65%	
11,87,30,914	14.99%	11,87,30,914	14.99%	
6,00,93,359	7.59%	6,62,00,000	8.36%	
-	0.00%	5,53,83,349	6.99%	
	No. of shares	No. of shares         March 31, 2023*           17,69,44,863         22.33%           11,87,30,914         14.99%           6,00,93,359         7.59%	No. of shares         % held as at March 31, 2023*         No. of shares           17,69,44,863         22.33%         17,94,44,863           11,87,30,914         14.99%         11,87,30,914           6,00,93,359         7.59%         6,62,00,000	

\* Calculated on number of share capital (including ESOP trust)

#### (c) Shares reserved for issue under options

For details of shares reserved for issue under the employee stock option (ESOP) plan of the Company, please Refer Note 32

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

(d) Aggregate number of bonus share issued, share issued for consideration other than the reporting date

#### (i) Equity shares allotted as fully paid, pursuant to amalg

(ii) In addition, the Company has issued total 58,33,781 shares (March 31, 2022 : 81,52,151) during the period of five years immediately preceding the reporting date on exercise of options granted under the employee stock option plan (ESOP) wherein part consideration was received in form of employee services.

#### (e) Detail of shares held by promoter and promoter group

#### As at March 31, 2023

S. No.	Promoter Name	Category	Number of shares at the beginning of the year	Change during the year	Number of shares at the end of the year	Percentage of Total shares	Percentage change during the year
1	Patanjali Govind Keswani	Promoter	3,41,564	-	3,41,564	0.04%	-
2	Spank Management Services Private Limited	Promoter	17,94,44,863	(25,00,000)	17,69,44,863	22.33%	(0.32)%
3	Toucan Real Estates Private Limited	Promoter Group	3,50,000	-	3,50,000	0.04%	-
4	Sparrow Buildwell Private Limited	Promoter Group	67,83,280	-	67,83,280	0.86%	-
5	Lillette Dubey	Promoter Group	3,74,908	(1,75,000)	1,99,908	0.03%	(0.02)%
6	Ila Dubey	Promoter Group	24,44,292	-	24,44,292	0.31%	-
	Total		18,97,38,907	(26,75,000)	18,70,63,907	23.61%	

#### As at March 31, 2022

S. No	Promoter Name	Category	Number of shares at the beginning of the year	Change during the year	Number of shares at the end of the year	Percentage of Total shares	Percentage change during the year
1	Patanjali Govind Keswani	Promoter	3,41,564	-	3,41,564	0.04%	-
2	Spank Management Services Private Limited	Promoter	19,42,10,759	(1,47,65,896)	17,94,44,863	22.65%	(1.86)%
3	Toucan Real Estates Private Limited	Promoter Group	3,50,000	-	3,50,000	0.04%	-
4	Sparrow Buildwell Private Limited	Promoter Group	67,83,280	-	67,83,280	0.86%	-
5	Lillette Dubey	Promoter Group	3,74,908	-	3,74,908	0.05%	-
6	Ila Dubey	Promoter Group	29,44,292	(5,00,000)	24,44,292	0.31%	(0.06)%
	Total		20,50,04,803	(1,52,65,896)	18,97,38,907	23.95%	

# cash and shares bought back during the period of five years immediately preceding

	March 31, 2023 No. of shares	March 31, 2022 No. of shares
gamations	5,65,11,722	5,65,11,722

for the year ended March 31, 2023

#### **15. Other equity**

	₹ in lakhs
Securities premium	
At April 1, 2021	10,406.82
Change in shares held by ESOP trust	45.07
At March 31, 2022	10,451.89
Change in shares held by ESOP trust	91.29
At March 31, 2023	10,543.18
Surplus in the Statement of Profit and Loss	
At April 1, 2021	7,788.66
Loss for the year	(1,605.78)
At March 31, 2022	6,182.88
Profit for the year	8,037.05
At March 31, 2023	14,219.93
Other comprehensive income	
At April 1, 2021	6.08
Increase during the year	4.60
At March 31, 2022	10.68
Increase during the year	13.38
At March 31, 2023	24.06
General reserve	
At April 1, 2021	3,035.24
Increase/(decrease) during the year	-
At March 31, 2022	3,035.24
Increase/(decrease) during the year	-
At March 31, 2023	3,035.24
Capital redemption reserve	
At April 1, 2021	45.00
Increase/(decrease) during the year	-
At March 31, 2022	45.00
Increase/(decrease) during the year	-
At March 31, 2023	45.00

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Other equity		
Securities premium	10,543.18	10,451.89
Surplus in the Statement of Profit and Loss	14,219.93	6,182.88
Other comprehensive income	24.06	10.68
General reserve	3,035.24	3,035.24
Capital redemption reserve	45.00	45.00
Total	27,867.41	19,725.69

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

#### Notes:

Securities premium: Securities premium comprises of premium receievd on issue of shares

**Surplus in the Statement of Profit and Loss:** Surplus in the Statement of Profit and Loss represents balances of profit and loss at each year end.

**Other comprehensive income:** Other comprehensive income represents accumulated balances of Remeasurement (losses)/gains on defined benefit plans.

**General reserve:** Under the erstwhile Companies Act 1956, general reserve was created through an annual transfer of net income at a specified percentage in accordance with applicable regulations. The purpose of these transfers was to ensure that if a dividend distribution in a given year is more than 10% of the paidup capital of the Company for that year, then the total dividend distribution is less than the total distributable results for that year. Consequent to introduction of Companies Act 2013, the requirement to mandatorily transfer a specified percentage of the net profit to general reserve has been withdrawn.

**Capital redemption reserve:** The Companies Act provides that companies redeeming its preference shares at face value or nominal value is required to transfer an amount into capital redemption reserve. This reserve can be used to issue fully paid-up bonus shares to the shareholders of the Company.

#### **16. Borrowings**

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Non-current borrowings		
Term Loans		
Loans from Banks (Secured)		
Kotak Mahindra Bank Limited (Refer footnote 1 and 2 below)	-	1,417.50
Axis Bank Limited (Refer footnote 3, 4 and 5 below)	758.95	961.83
HDFC Bank Limited (Refer footnote 9, 10, 11, 12 and 13 below)	18,438.51	23,349.44
Vehicle loans (Refer footnote 14 below)	144.01	152.86
Loans from financial institutions (secured)		
Aditya Birla Finance Limited (Refer footnote 6, 7 & 8 below)	10,423.64	4,212.59
Total non-current borrowings	29,765.11	30,094.22
Current maturity of long-term loans (secured)		
Kotak Mahindra Bank Limited (Refer footnote 1 and 2 below)	-	202.50
Axis Bank Limited (Refer footnote 3, 4 and 5 below)	202.75	162.00
HDFC Bank Limited (Refer footnote 9, 10, 11, 12 and 13 below)	4,947.26	3,619.51
Vehicle loans (Refer footnote 14 below)	85.75	94.60
Current maturity of loans from financial institutions		
Aditya Birla Finance Limited (Refer footnote 6, 7 & 8 below)	260.00	-
Total current maturity of loans	5,495.76	4,078.61
Less: Amount clubbed under "Short term borrowings" (Refer Note 18(i))	(5,495.76)	(4,078.61)
Net current borrowings	-	-

# 100 to Note 16 "Bc Enctrote

Foot	Footnotes to Note 16 "Borrowings"	16 "Borr	sbuimo.			
Note	Lender	Amount Sanctioned ₹ in Lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/Principal terms and conditions
н	Kotak Mahindra Bank Limited	810.00	NA	7.80%	The loan is repayable in 48 equal monthly installments	The loan has been prepaid and charge has been satisfied during the year.
					commencing from the next month after completion of moratorium of 12 months.	a) Exclusive hypothecation charge on all existing and future current assets of the Borrower's hotels located at Gurgaon (City Center New), Aurangabad, Indore and Sector 29, Gurgaon, Plot No. 287 – 289,
7	Kotak Mahindra Bank Limited	810.00	NA	7.45%	The loan is repayable in 48 equal monthly installments	Sector 29, Gurgaon and Part portion of ground floor and entire third floor of Block-A, commercial space at Sector 60, Gurgaon.
					commencing from the next month after completion of moratorium of 24 months.	<ul> <li>b) Equitable mortgage by way of exclusive charge on immovable properties being land and building plot situated at Plot No. 287 – 289, Sector 29, Gurgaon.</li> </ul>
						c) Subservient hypothecation charge over all existing and future current assets of the Borrower except current assets of the Borrower's hotels located at Sector 29, Gurgaon, Gurgaon (City Center New), Aurangabad, Indore and commercial space at Sector 60, Gurgaon on which the Bank has exclusive charge.
						d) Equitable mortgage by way of exclusive charge on the land and building of commercial space of the borrower at Part portion of ground floor and entire third floor of Block-A, Sector 60, Gurgaon. Minimum asset cover of 1.25x to be maintained throughout the tenor of bank's loan on immovable property as per valuation accepted by the bank.
						e) Exclusive hypothecation charge over Moveable Fixed Assets of commercial space at Sector 60, Gurgaon.
						f) 100% Credit Guarantee by National Credit Guarantee Trust Company Limited.

# Notes to Standalone Financial Statements for the year ended March 31, 2023

Note	Note Lender	Amount Sanctioned ₹ in Lakhs	AmountCarrying rate of Interest as atCarrying rate at as Interest as at Interest as 	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/Principal terms and conditions
m	Axis Bank Limited	1,770.00	9.35%	8.25%	8.25% The Loan is repayable in <b>It secured by:</b> 19 quarterly instalments. a) Exclusive ch assets, both at Asset N (except proj	<b>It secured by:</b> a) Exclusive charge over movable and immovable properties and fixed assets, both present and future, pertaining to Red Fox Hotel situated at Asset No. 6 Aerocity Hospitality District, New Delhi-110037 (except project land).
						b) Exclusive charge by way of hypothecation of all the project's movables including movable plant & machinery, machinery spares, tools and accessories.
						c) Exclusive charge on the project's book debts, operating cash flows, receivables, commissions, bank accounts (wherever held), revenues of whatever nature and wherever arising, present and future subject to prior charge of bankers on specified current assets for securing

Š Ľ	working capital facilities and subject to prior approval of bank.
d) d) i	d) Exclusive charge by way of assignment or creation of charge in favour of the lender of
I	- All the right, title, interest, benefits, claims and demands
	whatsoever of the borrower in agreements (development
	agreement, management agreement, construction contract), duly
	acknowledged and consented to by the counter party;
I	- All the rights, title, interest, benefits, claims and demands
	whatsoever of the borrower in clearances;
I	- All the rights, title, interest, benefits, claims and demands whatsoever
	of the borrower in any letter of credit, guarantee, performance bond
	provided by any party to the project documents;
I	<ul> <li>All insurance contracts/insurance proceeds;</li> </ul>
(e) AI wi	(e) All Cash Flow routing to be done through Escrow Account maintained with bank.
(f) Ri or	(f) Right of substitution and other rights under the Substitution Agreement, on pari passu basis with other lenders.

Corporate Insight

Statutory Reports

Andrent Jay, 2022, The loan is repayable in 48       The loan is repayable in 48       The loan is repayable in 48         7.75%       The loan is repayable in 48       (b)         7.35%       The loan is repayable in 48       (b)         7.35%       The loan is repayable in 48       (c)         month after completion of month after completion of commencing from the next month after completion of (c)       (d)         8.80%       The loan is repayable in 48       (f)         8.80%       The loan is repayable in 48       1         8.80%       The loan is repayable in 48       1         9       1       1       (f)	Note	Lender	Amount Sanctioned	Carrying rate of Interest as at	Carrying rate of Interest as at	Repayment/ Modification of terms	Security/Principal terms and conditions
Axis Bank     326.00     8.10%     7.35%     The loan is repayable in 48 (b) equal monthly installments completion of 24 months.     (b)       Limited     (c)     moratorium of 24 months.     (c)       (d)     moratorium of 12 mo	4	Axis Bank Limited	648.00	8.45%	7.75%	The loan is repayable in 48 equal monthly installments commencing from the next month after completion of moratorium of 24 months.	It is secured by:- (a) Second charge over all the borrower's properties and assets, both present and future, pertaining to Red Fox Hotel Project, situated at Asset No. 6, Delhi Aerocity Hospitality District, New Delhi (except project land).
Aditya Birla       884.00       9.90%       8.80%       The loan is repayable in 48       11         Thance Limited       9.90%       8.80%       The loan is repayable in 48       11         Einance Limited       9.90%       8.80%       The loan is repayable in 48       11         Ist disbursement.       21       months from the date of 12       10	2 L	Axis Bank Limited	326.00	8.10%	7.35%	The loan is repayable in 48 equal monthly installments commencing from the next	(b) Second charge by way of hypothecation of all the project's movables, including movable plant & machinery. machinery, spares, tools and accessories.
(d) Aditya Birla 884.00 9.90% 8.80% The loan is repayable in 48 It i Finance Limited 884.00 9.90% 8.80% The loan is repayable in 48 It i finance Limited 11 for the date of 12 the loan is repayable in 48 It i fir and the date of 12 the loan is repayable in 48 It i fir and the date of 12 the loan is repayable in 48 It i						monun arter completion of moratorium of 24 months.	
Aditya Birla     884.00     9.90%     8.80%     The loan is repayable in 48 equal monthly installments after moratorium of 12 months from the date of 12 total total solutions.							(d) Second charge by way of assignment or creation of charge in favour of lenders:- All the right, title, interest, benefits, claims and demands whatsoever of the borrower in agreements (development agreement, management agreement, construction contract), duly acknowledged and consented to by the counter party; - All the rights, title, interest, benefits, claims and demands whatsoever of the borrower in clearances; - All the rights, title, interest, benefits, claims and demands whatsoever of the borrower in any letter of credit, guarantee, performance bond provided by any party to the project documents - All insurance contracts/insurance proceeds;
Aditya Birla     884.00     9.90%     8.80%     The loan is repayable in 48     It is a comparison of 18       Finance Limited     8.80%     7 he loan is repayable in 48     1       Finance Limited     9.90%     9.90%     8.80%     1       Adity Finance Limited     9.90%     9.90%     1     1       Adity Finance Limited     12     1     1       Adity Finance Limited     1     1     1							<ul> <li>(e) Right to substitution and other rights under substitution agreement, on pari-passu basis with other lenders.</li> <li>(f) All cashflows routing shall continue to be done through TRA Account.</li> <li>(g) 100% Credit Guarantee by National Credit Guarantee Trust Company Limited.</li> </ul>
	Q	Aditya Birla Finance Limited	884.00	9.00%	8.80%	The loan is repayable in 48 equal monthly installments after moratorium of 12 months from the date of 1st disbursement.	<ul> <li>It is secured by:</li> <li>1) Second Charge on all moveable and current assets of the Company in connection with its Red Fox Hotel Hyderabad, both present and future as detailed under the Schedule 2 of the Deed of Hypothecation dated February 15, 2021; and</li> <li>2) Second Charge Immovable Properties of the Company as detailed in attached MOE dated March 5, 2021.</li> </ul>

# Notes to Standalone Financial Statements for the year ended March 31, 2023

Note	Lender	Amount Sanctioned ₹ in Lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/Principal terms and conditions
~	Aditya Birla Finance Limited	4,500.00	%06.6	8.80%	The loan is repayable in 44 structured quarterly installments after moratorium of 12 months from the date of 1st disbursement.	<ul> <li>It is secured by:</li> <li>a) First exclusive charge on the Immovable Fixed Assets (both present and future) of the Red Fox Hotel Hyderabad, to provide a minimum cover of 1.50x at all times during the tenor of the loan.</li> <li>b) First exclusive charge on all the Movable Fixed Assets (both present and future) of the Red Fox Hotel Hyderabad.</li> <li>c) First exclusive charge on Escrow of entire cash flow of Red Fox Hotel Hyderabad.</li> <li>d) DPN</li> </ul>
ω	Aditya Birla Finance Limited	6,500.00	10.00%	1	31 structured quarterly (except for last installment) installments from the date of first disbursement.	<ul> <li>It is secured by:</li> <li>1. First exclusive charge on Immovable Fixed Assets (both present and future) of the 'Property' to provide a minimum Fixed Asset Coverage Ratio (FACR) of 1.25x (Market value of Land, Building and all appurtenances therein) at all times during the tenor of the Facility.</li> <li>2. First &amp; exclusive charge on Current and Movable Fixed Assets (both present and future) of the Property.</li> </ul>

3. First & exclusive charge on Escrow Account for routing of entire cash flow pertaining to the Property.	Second Pari passu charge on all the Current Assets, Cashflows of the Company (excluding Current Assets, Cashflows pertaining to the Property and Red Fox Hotel, Hyderabad where Aditya Birla has first and exclusive charge), both present and future.
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	Amount	Amount	Carrying rate of			
Note	Lender	Sanctioned ₹ in Lakhs	Interest as at March 31, 2023	Interest as at March 31, 2022	of terms	Security/ Principal terms and conditions
σ	HDFC Bank Limited	4,200.00	8.90%	8.10%	Repayable in 48 monthly installments after moratorium of 12 months	<ul> <li>Second Charge by way of Hypothecation on the following: <ol> <li>All the stock in trade both present and future consisting of raw materials, finished goods in process of manufacturing and any other goods.</li> <li>All the book debts, amounts outstanding, monies receivable, claims and bills which are now due and owing or which may at any time hereafter during.</li> <li>All the plant and machinery both present and future consisting of all.</li> <li>All the plant and machinery both present and future consisting of all.</li> <li>The whole of the Security Provider's moveable properties, including its movable plant and machinery, machinery spares, tools and accessories furniture.</li> <li>The whole of the Security Provider's moveable properties, including its movable plant and machinery moves tools and accessories furniture.</li> <li>The whole of the Security Provider's moveable properties, including its movable plant and machinery moves tools and accessories furniture.</li> <li>The whole of the Security Provider's moveable properties, including its moveable plant and machinery moves tools and accessories furniture.</li> <li>The whole of the Security Provider's moveable properties, including its moveable plant and machinery moves tools and accessories furniture.</li> </ol></li></ul>
10	HDFC Bank Limited	2,100.00	8.55%	8.10%	The loan is repayable in 39 step-up quarterly installments.	<ul> <li>It is secured by:</li> <li>a) First charge on all the fixed assets, both present and future, of the hotel "Lemon Tree" at Plot No. 3 MW, Phase-I, Industrial Area, Chandigarh, including hypothecation of all movables.</li> <li>b) A first &amp; exclusive charge on Projects (Lemon Tree" at Plot No. 3 MW, Phase-I, Industrial Area, Chandigarh) unencumbered-book debts, operating cash flows, receivables, commissions, banks accounts (whenever held) if any-present &amp; future all revenuesc) Mortgage of leasehold rights of the projects (Lemon Tree" at Plot No. 3 MW, Phase-I, Industrial Area, Chandigarh) land admeasuring 0.46 acre (2241.38 sq yrd) and building thereon.</li> </ul>
for the	Notes to Standalone for the year ended March 31, 2023	Stand: March 31, 202	alone Fi	Financial	Statements	(0)
Note	Lender	Amount Sanctioned ₹ in Lakhs	Carrying rate of Interest as at March 31, 2023	Carrying rate of Interest as at March 31, 2022	Repayment/ Modification of terms	Security/Principal terms and conditions
11	HDFC Bank Limited	10,000.00	8.55%/8.90%	8.10%	The loan is repayable in 44 consecutive quarterly	It is secured by: a) First nari nassu charne hy way of mortgage on Select properties. The

	The loan is repayable in <b>It is secured by:</b> 44 consecutive quarterly a) First pari passu charge by way of mortgage on Select properties. The installments after a borrower shall ensure asset cover ratio should not be less than 1.50x moratorium of 1 year. (based on market value of security) at all times.	b) First pari passu charge by way of hypothecation in favor of the lender on all current assets and movable fixed assets including movable plant and machinery, machinery spares, tools and accessories, furniture and fixtures, vehicles and all other movable assets, present and future of Select Properties. Properties:- Hotel Lemon Tree, Udyog Vihar- Hotel Lemon Tree, Pune, - Hotel Lemon Tree, Ahmedabad- Hotel Lemon Tree, Chennai- Lemon Tree Premier, Bangalore	<ul> <li>It is secured by:</li> <li>Y a) First exclusive charge by way of equitable mortgage on select properties.</li> <li>b) First exclusive charge by way of hypothecation in favour of the lender on all current assets and movable fixed assets including movable plant</li> </ul>
	.0% The loan is repayable in <b>It is secured by:</b> 44 consecutive quarterly a) First pari pass installments after a borrower shall moratorium of 1 year. (based on mar		The loan shall be repaid in <b>It is secured by:</b> 27 Consecutive quarterly a) First exclusive installments as per the properties. schedule mentioned in b) First exclusive sanction letter.
March 31, 2022	8.10%		7.70%
₹ in Lakhs March 31, 2023 March 31, 2022	8.55%/8.90%		8.90%
₹ in Lakhs	10,000.00		11,100.00
	HDFC Bank Limited		HDFC Bank Limited
	11		12

increased in the present and future of the present and future of						Corporate Insight
and machinery, machinery spares, tools and accessories, furniture and fixtures, vehicles and all other movable assets, present and future of below mentioned properties:	Udyog Vihar,	Pune,	Ahmedabad,	Chennai,	r, Bangalore.	Statutory Reports
and machinery, may fixtures, vehicles ar below mentioned pr	Hotel Lemon Tree, Udyog Vihar,	Hotel Lemon Tree, Pune,	Hotel Lemon Tree, Ahmedabad,	Hotel Lemon Tree, Chennai,	Lemon Tree Premier, Bangalore.	<b>Financial Statements</b>

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13 HDFC Bank	₹ in Lakhs	Interest as at Interest as at March 31, 2023	Interest as at March 31, 2022	of terms	Security/ Principal terms and conditions
Limited	4,192.60	8.55%	7.50%	The loan is repayable in 48 monthly installments after a moratorium of 24 months.	<ul> <li>7.50% The loan is repayable in It is secured by second ranking charge over existing primary and collateral</li> <li>48 monthly installments securities including mortgages created in favour of the bank and security after a moratorium of 24 created over the asset of the borrower purchased out of this facility. Properties: Hotel Lemon Tree, Udyog Vihar- Hotel Lemon Tree, Pune,-Hotel Lemon Tree, Chandigarh- Lemon Tree Premier, Bangalore</li> </ul>
14 Vehicle loan (different banks)	- (s			These loans are repaid on agreed monthly installments.	These loans are repaid Vehicle loan is secured by hypothecation of underlying motor vehicle on agreed monthly acquired out of such loans from HDFC Bank Limited, Axis Bank Limited nstallments. and BMW Financial Services.

Sheet date Balance at as and of repaym the .⊑ defaulted not : Company has n Ik loans availed t The

ratio. age. Je' ő ets ass fixed ratio, gearing capital ratio, erage agreem loan Ge the of debt ns ratio, the interest coverage per t to interest cover l institutions as p relating t financial i and Ę ba ain ificant covenants from are subject to npany ied all sign Co the compli γ has ank loans avai ne Company h ne Company h nds from its i Bank l The  ${\bf f} \in {\bf f} \in {\bf f}$ 

has utilised Company The projects. new setting and/or requirement capital -king wor of specific purpo subsidiaries. institutions for the subsidiaries/loan to i banks/financial i g investment in s s from b making rowings . ual for m bor used rnal a has inte The

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

#### 16 (a). Lease liabilities

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Balance at beginning of the year	17,084.13	16,993.22
Interest accrued during the year (Refer Note 25)	1,583.89	1,574.90
Payment of lease liabilities	1,607.64	1,483.99
Balance at end of the year	17,060.38	17,084.13
Current	294.35	300.25
Non-Current	16,766.03	16,783.88

#### **17. Provisions**

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Provision for gratuity (Refer Note 30)	165.03	147.57
Current	20.83	15.96
Non-current	144.20	131.61
Provision for compensated absences	95.19	97.24
Current	95.19	97.24
Non-current		-
Provision for litigations (Refer Note 31(d))	82.64	73.63
Current	82.64	73.63
Non-current	-	-
Total current	198.66	186.81
Total non-current	144.20	131.61

#### **18. Financial liabilities**

(i)	Short	term	borro	win	gs	

Cash credit from banks (Secured)

Current maturities of long-term borrowings (Refer No

- A The cash credit facility and working capital loan from HDFC Bank Limited was repayable on demand and carries interest rate of 9.20% p.a. (March 31, 2022: 7.45% p.a.) and is secured by way of:
  - a) First Exclusive charge by way of equitable mortgage on Select properties.

Properties:-

- Hotel Lemon Tree, Udyog Vihar
- Hotel Lemon Tree, Pune
- Hotel Lemon Tree, Ahemdabad
- Hotel Lemon Tree, Chennai
- Lemon Tree Premier, Bangalore
- Lemon Tree Hotel, Chandigarh

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
	1,809.02	0.18
ote 16)	5,495.76	4,078.61
	7,304.78	4,078.79

b) First exclusive charge by way of hypothecation in favor of the lender on all current assets and movable fixed assets including movable plant and machinery, machinery spares, tools and accessories, furniture and fixtures, vehicles and all other movable assets, present and future of Select Properties as below:

B Basis on several terms and conditions as specified in sanction letters, the company submits quarterly returns/ statements comprising of lease deposit schedules, cash flow mismatch statements and unaudited quarterly statements with banks/financial institution and these returns/statements are materially in agreement with the books of accounts.

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
(iii) Trade payables		
Trade Payables <sup>*#</sup>		
- Micro and small enterprises	406.28	206.18
- Other than Micro, small and medium enterprises	2,731.31	2,657.70
*read with note number 43		
	3,137.59	2,863.88
Trade payables	3,108.06	2,851.98
Trade payables to related parties (Refer Note 33)	29.53	11.90
	3,137.59	2,863.88

\*Trade payables ageing schedule based on the requirement of Schedule III

#### As at March 31, 2023

					₹ in Lakhs
Net due	Outstanding			n due date	Tatal
Not due	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
-	406.28	-	-	-	406.28
1,914.54	711.80	13.05	6.26	85.66	2,731.31
_	-	-	-	-	-
-	-	-	-	-	-
	Not due - 1,914.54 - -	Not due Less than 1 year 406.28	Not due Less than 1 year - 406.28 -	Less than 1 year         1-2 years         2-3 years           -         406.28         -         -	Less than 1 year         1-2 years         2-3 years         More than 3 years           -         406.28         -         -         -

#### As at March 31, 2022

						₹ in Lakhs
Particulars	Netder	Outstanding for following periods from due date of payment				Total
Particulars	Not ute	Not due Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
Total outstanding dues of micro enterprises and small enterprises	-	206.18	-	-	-	206.18
Total outstanding dues of creditors other than micro enterprises and small enterprises	771.23	903.39	293.72	329.30	360.06	2,657.70
Disputed dues of micro enterprises and small enterprises	-	-	-	-	-	-
Disputed dues of creditors other than micro enterprises and small enterprises	-	-	-	-	-	-

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
(iv) Other financial liabilities		
Interest accrued but not due on borrowings	18.64	25.19
Book overdraft		30.25
Other payables		
- Payable for capital goods	25.30	49.19
Total	43.94	104.63

#### **19. Other current liabilities**

	As at March 31, 2023 ₹ in lakhs	As at March 31, 2022 ₹ in lakhs
Advance from customers	292.97	215.32
Deferred revenue-loyalty programme	32.11	21.44
Statutory dues (Provident fund, GST, TDS and other Statutory dues)	1,189.71	518.45
Total	1,514.79	755.21

#### **20. Revenue from operations**

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Revenue from operations		
Sale of products and services		
- Room rental	19,489.67	8,208.89
- Food and beverage (excluding liquor and wine)	2,141.47	1,044.15
- Liquor and wine	221.67	86.62
- Banquet rentals	118.62	38.62
- Telephone and telex	6.02	3.05
- Other Services (including service charge income)	1,294.31	653.91
Other Operating Revenue		
- Management fee	7,754.33	2,883.66
Revenue from operations	31,026.09	12,918.90

#### **21. Other Income**

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Rent received	50.97	27.15
Profit on sale of shares/investment	2.44	36.14
Waiver of lease rental	-	142.90
Insurance claim received	2.94	10.16
Sundry balances written back	1.24	82.16
Profit on sale of Property, plant and equipment	6.20	-
Total	63.79	298.51

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for the year ended March 31, 2023

#### 22. Cost of food and beverages consumed

	For the year ended March 31, 2023 ₹ in lakhs	For the year endec March 31, 2022 ₹ in lakhs
(a) Consumption of food and beverages excluding liquor and wine		
Inventory at the beginning of the year	30.32	32.35
Add: Purchases	1,165.30	614.35
	1,195.62	646.70
Less: Inventory at the end of the year	38.18	30.32
Cost of food and beverage consumed	1,157.44	616.38
(b) Consumption of liquor and wine		
Inventory at the beginning of the year	27.36	27.76
Add: Purchases	86.86	26.91
	114.22	54.67
Less: Inventory at the end of the year	42.13	27.36
Cost of liquor and wine consumed	72.09	27.31
Total (a+b)	1,229.53	643.69

#### 23. Employee benefits expense

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Salaries, wages and bonus	4,778.49	3,399.22
Contribution to provident fund and other funds	266.10	206.85
Gratuity expense (Refer Note 30)	36.34	37.13
Staff welfare expenses	230.20	124.87
Total	5,311.13	3,768.07

#### 24 (a). Power and fuel

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Power and fuel	1,974.01	1,295.16
Total	1,974.01	1,295.16

#### 24 (b). Other expenses

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Consumption of stores, cutlery, crockery, linen, provisions and others	607.72	344.69
Guest transportation	132.01	59.07
Spa expenses	31.17	1.80
Subscription charges	53.03	38.86
Repair and maintenance		
- Buildings	359.11	127.05
- Plant and machinery	545.02	366.54
- Others	113.21	79.33
Rent (Refer Note 31(a))	387.58	297.09
Rates and taxes	351.50	372.09
Insurance	94.58	72.53

# Notes to Standalone Financial Statements for the year ended March 31, 2023

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Communication costs	237.69	165.92
Printing and stationery	73.65	43.19
Traveling and conveyance	65.04	12.10
Vehicle running and maintenance	78.78	73.54
Advertisement and business promotion	57.96	40.87
Architect and design fee	162.00	-
Commission-other than sole selling agent	706.93	406.73
Security and cleaning expenses	436.29	212.53
Membership and subscriptions	20.14	18.22
Legal and professional fees	513.28	327.27
Freight and cartage	4.12	2.71
Corporate social responsibility*	-	32.70
Loss on sale of property, plant and equipment	-	3.66
Payment to auditor (Refer note below)	76.53	80.06
Miscellaneous expenses	27.35	34.78
Total	5,134.69	3,213.33
Payment to auditor (excluding Goods and service tax)		
for statutory audit fees	41.00	41.00
for limited review	30.00	35.00
for tax audit	1.00	1.00
for other attest services	0.60	0.50
Out of pocket expenses	3.93	2.56
	76.53	80.06
* Details of CSR expenditure:	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
(a) Gross amount required to be spent by the Company during the year	-	32.69
(b) Amount spent during the year ended on March 31, 2022:	In cash	Yet to be paid in cash
i) Construction/acquisition of any asset	-	-
ii) On purposes other than (i) above	-	32.70

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Communication costs	237.69	165.92
Printing and stationery	73.65	43.19
Traveling and conveyance	65.04	12.10
Vehicle running and maintenance	78.78	73.54
Advertisement and business promotion	57.96	40.87
Architect and design fee	162.00	-
Commission-other than sole selling agent	706.93	406.73
Security and cleaning expenses	436.29	212.53
Membership and subscriptions	20.14	18.22
Legal and professional fees	513.28	327.27
Freight and cartage	4.12	2.71
Corporate social responsibility*	-	32.70
Loss on sale of property, plant and equipment	-	3.66
Payment to auditor (Refer note below)	76.53	80.06
Miscellaneous expenses	27.35	34.78
Total	5,134.69	3,213.33
Payment to auditor (excluding Goods and service tax)		
for statutory audit fees	41.00	41.00
for limited review	30.00	35.00
for tax audit	1.00	1.00
for other attest services	0.60	0.50
Out of pocket expenses	3.93	2.56
	76.53	80.06
* Details of CSR expenditure:	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
(a) Gross amount required to be spent by the Company during the year	-	32.69
(b) Amount spent during the year ended on March 31, 2022:	In cash	Yet to be paid in cash
i) Construction/acquisition of any asset	-	-
ii) On purposes other than (i) above	-	32.70

The Company, through CSR initiative focuses on following areas:

- Vocational skilling of Person with disabilities, for mainstream employment
- Empowerment of weaker section of society through education and skill training \_
- \_

Giving special care to disabled's, advocacy for inclusion and early identification of person with disabilities

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for the year ended March 31, 2023

#### 25. Finance costs

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Interest		
- on term loans from banks	2,276.20	2,460.19
- on loans from others	407.68	426.57
- on vehicle loans	20.58	28.34
- on other credit facilities from banks	39.06	238.84
- on lease liability (Refer Note 16(a))	1,583.89	1,574.90
- on income tax	0.13	2.24
Bank charges (including commission on credit card collection)	155.29	63.28
Total	4,482.83	4,794.36

#### **26.** Finance income

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Interest Income from financial assets at amortised cost:		
- Bank deposits	36.82	123.31
- Interest others	274.94	216.42
Interest on income tax refund	58.16	-
Total	369.92	339.73

#### 27. Depreciation and amortisation expense

	For the year ended March 31, 2023 ₹ in lakhs	For the year ended March 31, 2022 ₹ in lakhs
Depreciation on tangible assets	1,127.18	1,225.62
Amortisation on intangible assets	57.56	59.62
Depreciation on investment properties	4.39	4.39
Depreciation on right to use asset	806.10	813.66
Total	1,995.23	2,103.29

#### 28. Earnings per share (Basic EPS and Diluted EPS)

Basic EPS amounts are calculated by dividing the profit for the year attributable to equity holders of the Company by the weighted average number of equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the year plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares. The dilutive potential equity shares are adjusted for the proceeds receivable had the equity shares been actually issued at fair value (i.e. the average market value of the outstanding equity shares). Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

The following reflects the income and share data used in the basic and diluted EPS computations:

Profit/(loss) attributable to equity holders (for basic and d Weighted Average Number of Equity Shares (for basic and Basic and Diluted EPS

\*The weighted average number of shares takes into account the weighted average effect of changes in share transactions during the year.

#### **29. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS**

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, the accompanying disclosures and the disclosure of contingent liabilities and other commitments. Uncertainty about these judgements, estimates and assumptions could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur. The estimates and underlying assumptions are reviewed on an ongoing basis and the revisions to accounting estimates are recognised in the period in which the estimate is revised.

#### Critical judgements, estimates and assumptions

#### a. Impairment of property, plant and equipment

Each hotel property is an identifiable asset that generates cash inflows and is independent of the cash inflows of the other hotel properties, hence identified as cash generating units. The Company assesses the carrying amount of hotel properties (CGU) to determine whether there is any indication that those assets have suffered an impairment loss. Where the carrying amount of CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. An impairment loss (if any) is recognised in the statement of profit and loss.

While assessing the recoverable amount, the Company used the discounted cash flow approach including various significant estimates and assumptions such as forecast of future revenue, operating margins, growth rate and selection of the discount rates. The key assumptions used for the calculations are as follows:

#### Particulars

Discount Rate (pre tax rate of WACC) Long-Term Growth Rate

As at March 31, 2023, the estimated recoverable amount of the CGU exceeded its carrying amount.

#### b. Impairment of Investment in subsidiaries having hotel properties

The Company assesses the carrying amounts of investment in subsidiaries having hotel properties to determine whether there is any indication that those investments have suffered an impairment loss. Where the carrying amount of investments exceed its recoverable amount, the investment is considered impaired and is written down to its recoverable amount. An impairment loss (if any) is recognised in the statement of profit and loss.

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	For the year ended March 31, 2023	For the year ended March 31, 2022
diluted) (₹ in lakhs)	8,037.05	(1,605.78)
nd diluted)*	79,12,11,385	79,06,17,960
	1.02	(0.20)

As at March 31, 2023	As at March 31, 2022
12.50%	12.00%
5.50%	5.00%

for the year ended March 31, 2023

While assessing the recoverable amount, the Company used the discounted cash flow approach including various significant assumptions such as such as forecast of future revenue, operating margins, growth rate and selection of the discount rates. The key assumptions used for the calculations are as follows:

Particulars	As at March 31, 2023	As at March 31, 2022
Discount Rate (pre tax rate of WACC)	12.50%	12.00%
Long-Term Growth Rate	5.50%	5.00%

As at March 31, 2023, the estimated recoverable amount of the investments exceeded its carrying amount.

#### c. Leases

The Company has taken certain land and land & building on long-term lease basis. The lease agreements generally have an escalation clause and are generally non-cancellable. In assessing whether the Company is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it considers all relevant facts and circumstances that create an economic incentive for the Company to exercise the option to extend the lease, or not to exercise the option to terminate the lease. The Company evaluates if an arrangement qualifies to be a lease as per the requirements of IND AS 116. Identification of a lease requires judgment. The Company uses judgement in assessing the lease term and the applicable discount rate. The discount rate is generally based on the incremental borrowing rate.

#### d. Loss Allowance on trade receivables (Expected credit loss)

An impairment analysis of trade receivables is performed at each reporting period based on the Company's history of collections, customer's creditworthiness, existing market conditions as well as forward looking estimates. Basis this assessment, the allowance for doubtful trade receivables as at March 31, 2023 is considered adequate.

#### **30. GRATUITY**

The Company has a defined benefit gratuity plan (funded). The gratuity plan is governed by the Payment of Gratuity Act, 1972. Under the act, employee who has completed five years of service is entitled to specific benefit. The level of benefits provided depends on the member's length of service and salary at retirement age. The fund has the form of a trust and it is governed by the Board of Trustees, which consists of an equal number of employer and employee representatives. The Board of Trustees is responsible for the administration of the plan assets and for the definition of the investment strategy. The Trust Fund has taken a Scheme of Insurance, whereby these contributions are transferred to the insurer. The Company makes provision of such gratuity liability in the books of accounts on the basis of actuarial valuation as per the Projected unit credit method.

		₹ in lakhs
Benefit Liability	March 31, 2023	March 31, 2022
Gratuity plan	165.03	147.57
Total	165.03	147.57

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

#### **Risk analysis**

The Company is exposed to a number of risks in the defined benefit plans. Most significant risks pertaining to defined benefits plans and management estimation of the impact of these risks are as follows:

Investment risk

The most of the Indian defined benefit plans are funded with Life Insurance Corporation of India. Company does not have any liberty to manage the fund provided to Life Insurance Corporation of India.

The present value of the defined benefit plan liability is calculated using a discount rate determined by reference to Government of India bonds for Company's Indian operations. If the return on plan asset is below this rate, it will create a plan deficit.

- Interest risk
- A decrease in the interest rate on plan assets will increase the plan liability.
- Longevity risk/life expectancy

The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and at the end of the employment. Increases in the life expectancy of the plan participants will increase the plan liability.

- Salary growth risk

The present value of the defined benefit plan liability is calculated by reference to the future salaries of plan participants. An increase in the salary of the plan participants will increase the plan liability.

Each year, the Board of Trustees reviews the level of funding in the Gratuity plan. Such a review includes the asset - liability matching strategy and investment risk management policy. The Board of Trustees decides its contribution based on the result of this annual review.

			a di la come de		9							₹ in lakhs
	Opening Balance	Cost	Cost charged to statement of profit or loss	r loss	it of		Remeasure	Remeasurement gains/(losses) in other comprehensive income	s) in other co	mprehensiv	re income	
	April 1, 2022	Service cost	Net interest expense/ income	Sub- cotal included in profit or loss	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Remeasurement changes arising from changes in demographic assumptions	Remeasurement changes arising from changes in financial assumptions	Experience adjustment	Sub-total included in OCI	Contributions by employer	March 31, 2023
Defined benefit obligation	407.54	28.96	20.38	49.34	(18.50)	I	- -	(11.76)	(2.56)	(14.32)	1	424.06
Fair value of plan assets	259.97	1	13.00	13.00	(18.50)	4.55	T	I	I	4.55	I	259.03
Benefit liability	147.57	28.96	7.38	36.34	1	4.55	1	(11.76)	(2.56)	(18.87)	1	165.03
	Opening Balance	Cost	Cost charged to statement of profit or loss	statemen r loss	it of		Remeasure	Remeasurement gains/(losses) in other comprehensive income	s) in other co	mprehensiv	e income	
	April 1, 2021	Service cost	Net interest expense/ income	Sub- Sub- total included in profit or loss	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Remeasurement changes arising from changes in demographic assumptions	Remeasurement changes arising from changes in financial assumptions	Experience adjustment	Sub-total included in OCI	Contributions by employer	March 31, 2022
Defined benefit obligation	385.87	29.21	16.40	45.61	(23.50)	I		(4.54)	4.10	(0.44)	I	407.54
Fair value of plan assets	199.51	T	8.48	8.48	(23.50)	6.05	1	1	I	6.05	69.43	259.97
<b>Benefit liability</b>	186.36	29.21	7.92	37.13	1	(6.05)	-	(4.54)	4.10	(6.49)	(69.43)	147.57

for the year ended March 31, 2023

The major categories of plan assets of the fair value of the total plan assets are as follows:

Unquoted investments:	
Asset invested in insurance scheme with the LIC	
Total	

	March 31, 2023	March 31, 2022
Discount rate:		
Pension plan	7.00%	5.00%
Future salary increases:		
Pension plan	5.00%	5.00%
Life expectation for pensioners :	Years	Years
Pension plan		
Male	60	60
Female	60	60

A quantitative sensitivity analysis for significant assumption as at March 31, 2023 is as shown below:

#### India gratuity plan:

				₹ in lakhs
Accumutions	March 31, 2023	March 31, 2023	March 31, 2023	March 31, 2023
Assumptions	Discount	t rate	Future salary	increases
Sensitivity Level	1% increase	1% decrease	1% increase	1% decrease
Impact on defined benefit obligation	(5.35)	5.69	5.75	(5.50)

A quantitative sensitivity analysis for significant assumption as at March 31, 2022 is as shown below:

				₹ in lakhs
Assumptions	March 31, 2022	March 31, 2022	March 31, 2022	March 31, 2022
Assumptions	Discoun	t rate	Future salary	increases
Sensitivity Level	1% increase	1% decrease	1% increase	1% decrease
Impact on defined benefit obligation	(5.72)	6.11	6.05	(5.77)

The sensitivity analysis above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The following payments are expected contributions to the defined benefit plan in future years:

		₹ in lakhs
Duration (Years)	For the year ended March 31, 2023	For the year ended March 31, 2022
1	289.53	270.51
2	47.19	39.94
3	34.74	34.78
4	26.87	24.98
5	20.26	19.37
Above 5	54.63	53.31
Total expected payments	473.22	442.89

The average duration of the defined benefit plan obligation at the end of the reporting period is 2 years (March 31, 2022: 2 years).

Statements

as at March 31, 2023:

Changes in the defined benefit obligation and fair value of plan assets

Notes to Standalone Financial for the year ended March 31, 2023

March 31, 2023	March 31, 2022
100%	100%
100%	100%

#### The principal assumptions used in determining gratuity obligations for the Company's plans are shown below:

for the year ended March 31, 2023

#### **31. COMMITMENTS AND CONTINGENCIES**

#### a. Leases

#### **Operating lease commitments – Company as lessee**

The Company has entered into operating leases on hotel buildings, office premises, staff hostels and others. These are generally cancellable and are renewable by mutual consent on mutually agreed terms except for few properties (including hotel properties at Indore, Aurangabad, Gurgaon, New Delhi, Hyderabad (Banjara Hills) and Chandigarh.) The lease for the hotel property at Indore, Aurangabad, Gurgaon, New Delhi, Hyderabad (Banjara Hills) and Chandigarh are non-cancellable for a period of twenty-nine, twenty-two, thirty, twentyseven, thirty and sixty years respectively. Refer Note No. 7 for carrying value of right to use asset recognised and Refer Note No.16(a) for carrying value of lease liability and the movement during the year.

The weighted average of incremental borrowing rate applied to lease liabilities is 9.39% (March 31, 2022: 9.39%)

#### **b.** Commitments

Estimated amount of contracts remaining to be executed on capital account and not provided for:

Estimated amount of contracts remaining to be executed and not provided as at March 31, 2023 is ₹ 284.22 lakhs (March 31, 2022 ₹ 459.06 lakhs).

#### c. Contingent liabilities

#### Legal claim contingency

		₹ in lakhs
	As at March 31, 2023	As at March 31, 2022
Counter guarantees issued in respect of guarantees issued by company's bankers	29.80	35.22
Service tax	70.05	70.05
Luxury tax	36.00	36.00
Total	135.85	141.27

The Company has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed as contingent liabilities where applicable, in its financial statements. The Company does not expect the outcome of these proceedings to have a materially adverse effect on its financial statements.

For financials guarantee given to banks on behalf of and in respect of term loan facilities availed by its group companies refer note 31(f).

d. During the earlier years, the Company has taken land on lease for construction of building from one of the subsidiary company for which South Delhi Municipal Corporation ('the Authority') has raised demand of ₹ 68.20 lakhs (for the financial Years 2010-11 to financial years 2013-2014) towards annual value in respect of the hotel property situated in Hospitality District, Aerocity. Considering that the area occupied by the Company is 41% of the hotel property, it has made provision of ₹ 82.64 lakhs (Previous year: ₹ 73.63 lakhs) in this regard.

#### e. Note on Provident Fund:

Based upon the legal opinion obtained by the management, Company is not required to create provisions in books of accounts in view of the judgement of the Hon'ble Supreme court in the case of Vivekananda Vidyamandir vs Regional Provident Fund Commissioner (II), West Bengal and subsequent dismissal of review petition by Hon'ble Supreme court in the case of review petition No. 001972-001973/2019 in civil appeal 3965-3966 in the matter of Surva Roshni Ltd Vs Employees Provident Fund and Another.

Considering the equitable cause, the High Courts may give prospective effect to the judgement which can be done in exercise of inherent powers of High Court under Article 226 of the constitution of India.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

In case of the Company, retrospective effect is remote and at present uniformity is maintained across all brands/grades.

#### f. Financial guarantees

The Company has issued financial guarantees to banks on behalf of and in respect of term loan facilities availed by its group companies for construction of new hotel project. In accordance with the policy of the Company (refer note 2.2(p)) the Company has designated such guarantees as 'Insurance Contracts' and classified them as contingent liabilities. Since these financial guarantees are an integral element of debts held by entities, hence, these have not been accounted for separately.

Accordingly, there are no assets and liabilities recognised in the balance sheet under these contracts. Refer below for details of the financial guarantees issued:

				₹ in lakhs
Financial guarantees	Loan Outstanding As at March 31, 2023	As at March 31, 2023	Loan Outstanding As at March 31, 2022	As at March 31, 2022
Canary Hotels Private Limited	1,207.99	2,350.00	1,207.99	2,350.00
Hyacinth Hotels Private Limited	9,465.79	8,605.00	9,465.79	8,605.00
Sukhsagar Complexes Private Limited	1,188.86	4,300.00	2,232.86	4,300.00
Oriole Dr. Fresh Hotel Private Limited	2,174.29	2,500.00	2,339.42	2,500.00
Fleur Hotels Private Limited	82,743.32	85,302.00	76,550.55	85,302.00
Carnation Hotels Private Limited	718.34	1,900.00	986.11	1,900.00
Total	97,498.59	104,957.00	92,782.72	104,957.00

#### **32. EMPLOYEE STOCK OPTION PLANS:**

#### Stock options granted on and after April 1, 2006.

The Company has provided various share-based payment schemes to its employees. During the year ended March 31, 2023, ESOP Scheme 2006 is in operation:

September January 12, April 1, 201
July 18, 200
August 25,
13,249,207
Equity
12-48 mont
5 years from
Employee re the vesting

Details of vesting:

Vesting period from the grant date	Vesting Schedule*
On completion of 12 months	10%
On completion of 24 months	20%
On completion of 36 months	30%
On completion of 48 months	40%

\*All ESOP's under ESOP Plan 2006 are granted as per general vesting schedule defined in the scheme except for ESOP's granted on January 12, 2009, 328,008 ESOP's granted on April 1, 2012 and 487,000 ESOP's granted on January 1, 2018 for which specific vesting schedule was decided.

Company has issued/forfeited Nil shares (March 31, 2022: Nil) during the year on exercise of options granted under the employee stock option plan (ESOP).

```
1, 2006, April 1,2007, October 1, 2007, April 1, 2008,
, 2009, April 1, 2009, April 1, 2010, October 1, 2010,
11, April 1, 2012, April 1, 2015, January 1, 2018
06
2006
```

ths & 15-39 months m the date of vesting emaining in the employment of the enterprise during period.

for the year ended March 31, 2023

#### **33. RELATED PARTY TRANSACTIONS**

Names of related parties		
Subsidiary Company		Carnation Hotels Private Limited Celsia Hotels Private Limited Fleur Hotels Private Limited Dandelion Hotels Private Limited Hyacinth Hotels Private Limited Lemon Tree Hotel Company Private Limited Manakin Resorts Private Limited Berggruen Hotels Private Limited PSK Resorts & Hotels Private Limited Oriole Dr. Fresh Hotels Private Limited Red Fox Hotel Company Private Limited Sukhsagar Complexes Private Limited Hamstede Living Private Limited Inovoa Hotels & Resorts Limited Grey Fox Project Management Company Private Limited Ophrys Hotels Private Limited Iora Hotels Private Limited Bandhav Resorts Private Limited Valerian Management Services Private Limited Nettle Hotels Private Limited (formerly known as Poplar Homestead Holdings Private Limited Arum Hotels Private Limited Arum Hotels Private Limited (formerly known as Jessamine Stays Private Limited) Totally Foxed Solutions Private Limited (w.e.f. August 11, 2022)
Key Management Personnel		<ul> <li>Mr. Patanjali Govind Keswani (Chairman and Managing Director)</li> <li>Mr. Rattan Keswani (Deputy Managing Director) (till March 31, 2022)</li> <li>Mr. Willem Albertus Hazeleger (Director)</li> <li>Mr. Aditya Madhav Keswani (Director)</li> <li>Mr. Pradeep Mathur (Independent Director) (ceased to be Independent Director w.e.f December 4, 2022)</li> <li>Mr. Paramartha Saikia (Independent Director)</li> <li>Mrs. Freyan Jamshed Desai (Independent Director)</li> <li>Mr. Ashish Kumar Guha (Independent Director) (ceased to be Independent Director w.e.f September 14, 2022)</li> <li>Mr. Arvind Singhania (Independent Director) (ceased to be an Independent Director w.e.f September 14, 2022)</li> <li>Dr. Arindam Kumar Bhattacharya (Independent Director)</li> </ul>
	-	Mr. Niten Malhan (Independent Director)
Enterprises owned or significantly influenced by key management personnel or their relatives	-	Toucan Real Estates Private Limited

Additional related parties as per Companies Act 2013 with whom transactions have taken place during the year:

Chief Financial Officer	: Mr. Kapil Sharma

Company Secretary : Mr. Nikhil Sethi

# Notes to Standalone Financial Statements for the year ended March 31, 2023

for the relevant year

Transactions with Related Party	Year Ended	Subsidiaries	Key Management	(₹ in Lakhs) Associate
			Personnel	
Reimbursement of expenses paid on beha				
Fleur Hotels Private Limited	31-Mar-23	7.27	-	-
	31-Mar-22	5.76	-	-
Hyacinth Hotels Private Limited	31-Mar-23	0.85		-
	31-Mar-22	0.89		-
Oriole Dr. Fresh Hotels Private Limited	31-Mar-23	1.51		-
	31-Mar-22	0.23		-
Canary Hotels Private Limited	31-Mar-23	2.59	-	-
	31-Mar-22	0.19	-	-
Berggruen Hotels Private Limited	31-Mar-23	1.53		-
011	31-Mar-22	2.03	-	-
Others	31-Mar-23	1.25	-	-
Amount Dessived by the Desty on hehelf (	31-Mar-22	1.88	-	-
Amount Received by the Party on behalf of Fleur Hotels Private Limited	31-Mar-23	3.09		
Fleur Hotels Private Limited	31-Mar-22	11.15	-	-
Uvaciath Hatala Drivata Limitad		1.46		-
Hyacinth Hotels Private Limited	31-Mar-23 31-Mar-22		-	-
Others		<u> </u>		-
otiers	31-Mar-22	1.96		-
Amount received by the Company on beha		1.90		
Hyacinth Hotels Private Limited	31-Mar-23	8.58		
Tryacintin Hotels Thrate Limited	31-Mar-22	89.01		
Manakin Resorts Private Limited		4.76		
	31-Mar-22	-		-
Fleur Hotels Private Limited	31-Mar-23	33.93		-
	31-Mar-22	63.38		-
Others		1.39		-
	31-Mar-22	1.54		_
Loans (given)				
Canary Hotels Private Limited	31-Mar-23	75.00		
	31-Mar-22	1,497.92	-	-
Totally Foxed Solutions Private Limited	31-Mar-23	445.00		-
,	31-Mar-22	-	-	-
Oriole Dr. Fresh Hotels Private Limited	31-Mar-23	221.55	-	-
	31-Mar-22	219.00	-	-
Sukhsagar Complexes Private Limited	31-Mar-23	1,055.00	-	-
	31-Mar-22	241.00	-	-
Others	31-Mar-23	122.00	_	-
	31-Mar-22	6.11	-	-
Repayment of Loan Given				
Canary Hotels Private Limited	31-Mar-23	120.00	-	-
	31-Mar-22	1,422.52		-
Oriole Dr. Fresh Hotels Private Limited	31-Mar-23	287.78		-
	31-Mar-22	118.00		

#### The following table provides the total amount of transactions that have been entered into with related parties

Corporate Insight

Transactions with Related Party	Year Ended	Subsidiaries	Key Management Personnel	Associate
Sukhsagar Complexes Private Limited	31-Mar-23	850.00	-	
	31-Mar-22	31.00		-
Others	31-Mar-23	10.00		_
	31-Mar-22	14.75		-
Services obtained				
Grey Fox Project Management Company Private	31-Mar-23			-
Limited	31-Mar-22	103.68	-	-
Valerian Management Services Private Limited	31-Mar-23	-		-
-	31-Mar-22	28.40	-	-
Lease Rent Paid (Gross)				
Hyacinth Hotels Private Limited	31-Mar-23	228.37	-	-
	31-Mar-22	233.79	-	-
Rent Recevied (Gross)				
Carnation Hotels Private Limited	31-Mar-23			-
	31-Mar-22	4.89	-	-
Mind leaders Learning India Private Limited	31-Mar-23			12.01
, , , , , , , , , , , , , , , , , , ,	31-Mar-22			2.73
Pelican Facilites Management Private Limited	31-Mar-23			6.07
	31-Mar-22			-
Reimbursement of expenses incurred on Con				
Hyacinth Hotels Private Limited	31-Mar-23	351.72		-
	31-Mar-22	226.82		-
Remuneration paid				
Mr. Patanjali Govind Keswani	31-Mar-23		349.93	-
	31-Mar-22		185.96	-
Mr. Kapil Sharma	31-Mar-23		95.33	-
	31-Mar-22		92.70	-
Mr. Nikhil Sethi	31-Mar-23		45.89	-
	31-Mar-22		34.86	-
Sitting Fee paid				
Mr. Arvind Singhania	31-Mar-23		0.25	-
	31-Mar-22		0.25	-
Mr. Ashish Kumar Guha	31-Mar-23		0.70	-
	31-Mar-22		1.25	-
Mrs. Freyan Jamshed Desai	31-Mar-23		1.85	-
	31-Mar-22		2.00	-
Dr. Arindam Kumar Bhattacharya	31-Mar-23		1.25	_
	31-Mar-22			-
Mr Paramartha Saikia	31-Mar-23		1.90	-
	31-Mar-22		1.75	-
Mr. Pradeep Mathur	31-Mar-23		0.90	-
	31-Mar-22		1.60	-
Mr. Niten Malhan	31-Mar-23		1.50	-
	31-Mar-22		1.80	-
Interest Received				
Grey Fox Project Management Company Private	31-Mar-23	6.35		-
Limited	31-Mar-22	0.98		-
mited	9 - 1 IQI 22	0.00		
Carnation Hotels Private Limited	31-Mar-23			-

# Notes to Standalone Financial Statements for the year ended March 31, 2023

Transactions with Related Party	Year Ended	Subsidiaries	Key Management Personnel	Associate
Totally Foxed Solutions Private Limited	31-Mar-23	0.81	-	-
	31-Mar-22		-	-
Purchase of Shares				
Carnation Hotels Private Limited	31-Mar-23	1,889.01		-
	31-Mar-22	-	-	-
Totally Foxed Solutions Private Limited	31-Mar-23	801.00	-	-
	31-Mar-22	-		-
Fleur Hotels Private Limited (purchase of	31-Mar-23	10,898.41		-
compulsory convertible preference shares)	31-Mar-22	-		-
Canary Hotels Private Limited in Equity Shares	31-Mar-23	-		-
	31-Mar-22	1,400.00		-
Redemption of Preference Shares				
Carnation Hotels Private Limited	31-Mar-23	350.00		-
	31-Mar-22	-		-
Management Fees Received				
Fleur Hotels Private Limited	31-Mar-23	3,736.88		-
	31-Mar-22	1,566.67		-
Hyacinth Hotels Private Limited	31-Mar-23	766.63		-
	31-Mar-22	292.63		-
Berggruen Hotels Private Limited	31-Mar-23	553.36		-
	31-Mar-22	213.77		-
IORA Hotels Private Limited	31-Mar-23	1,629.00		-
	31-Mar-22	891.00		-
Others	31-Mar-23	639.42		-
	31-Mar-22	225.61		-
Trademark/License Fee (Gross)				
Carnation Hotels Private Limited	31-Mar-23	14.02		-
	31-Mar-22	17.70		-
Training Fees Paid				
Mind Leaders Learning India Private Limited	31-Mar-23	-		7.54
	31-Mar-22			23.03
Balances outstanding at the year end				
A) Trade Receivable				
Fleur Hotels Private Limited	31-Mar-23	2,551.37		-
	31-Mar-22	1,767.87		-
Celsia Hotels Private Limited	31-Mar-23	254.12		-
	31-Mar-22	33.20		-
Berggruen Hotels Private Limited	31-Mar-23	212.80		-
	31-Mar-22	195.70		-
IORA Hotels Private Limited	31-Mar-23	1,759.32		
	31-Mar-22	962.27		-
Others	31-Mar-23	379.08	-	16.19
	31-Mar-22	172.24		-
B) Loan to Subsidiaries				
Grey Fox Project Management Company Private	31-Mar-23	122.07		-
Limited	31-Mar-22	0.07	-	-
Oriole Dr. Fresh Hotels Private Limited	31-Mar-23	102.77	-	-
	31-Mar-22	169.00	-	-

#### (₹ in Lakhs)

for the year ended March 31, 2023

				(₹ in Lakhs)
Transactions with Related Party	Year Ended	Subsidiaries	Key Management Personnel	Associate
Sukhsagar Complexes Private Limited	31-Mar-23	415.00	-	-
	31-Mar-22	210.00	-	-
Totally Foxed Solutions Private Limited	31-Mar-23	435.00	-	-
	31-Mar-22	-	-	-
Canary Hotels Private Limited	31-Mar-23	46.91	-	-
	31-Mar-22	91.91	-	-
Others	31-Mar-23	18.11	-	-
	31-Mar-22	18.11	-	-
C) Advance Recoverable				
Mind leaders Learning India Private Limited	31-Mar-23	-	-	11.42
	31-Mar-22	-	-	15.00
D) Trade Payable			-	-
Hyacinth Hotels Private Limited	31-Mar-23	29.53	-	-
	31-Mar-22	11.90	-	-
Others	31-Mar-23	-	0.85	
	31-Mar-22	-	1.19	
E) Security Deposits (Undiscounted)				
Hyacinth Hotels Private Limited	31-Mar-23	3,850.00	-	-
	31-Mar-22	3,850.00	-	-
Guarantees given for Loan Taken By				
Fleur Hotels Private Limited	31-Mar-23	85,302.00	-	-
	31-Mar-22	85,302.00	-	-
Canary Hotels Private Limited	31-Mar-23	2,350.00	-	-
	31-Mar-22	2,350.00	-	-
Hyacinth Hotels Private Limited	31-Mar-23	8,605.00	-	-
	31-Mar-22	8,605.00	-	-
Sukhsagar Complexes Private Limited	31-Mar-23	4,300.00	-	-
	31-Mar-22	4,300.00	-	-
Oriole Dr. Fresh Hotels Private Limited	31-Mar-23	2,500.00	-	-
	31-Mar-22	2,500.00	-	-
Carnation Hotels Private Limited	31-Mar-23	1,900.00	-	_
	31-Mar-22	1,900.00	-	-

#### Terms and conditions of transactions with related parties

The transactions with related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances with related parties at the year-end are unsecure and settlement occurs in cash. For the year ended March 31, 2023, the Company has not recorded any impairment of receivables relating to amounts owed by related parties (March 31, 2022: Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

#### **Commitments with related parties**

The Company has not entered into any commitments with related parties during the year.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

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#### **34. FAIR VALUE MEASUREMENT**

This section gives an overview of the significance of financial instruments for the Company and provides additional information on the balance sheet. Details of significant accounting policies, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument.

#### a. Financial Assets (other than equity invest and associates carried at cost)

				₹ in lakhs	
	March 31, 2023		March 31, 2022		
-	FVTPL	Amortised Cost	FVTPL	Amortised Cost	
Financial Assets					
Trade Receivables	-	6,472.27	-	3,819.32	
Security Deposits (non-current)	-	1,908.24	-	1,732.90	
Security Deposits (current)	-	0.68	-	0.68	
Fixed Deposits under Lien	-	96.93	-	112.44	
Cash and Cash Equivalents	-	792.25	-	1,566.64	
Interest accrued on deposit with banks and related party	-	95.66	-	95.98	
Loans (non-current)	-	30.00	-	41.21	
Loans (current)	-	1,139.86	-	489.09	
Investments	0.19	-	766.94	-	
Total Financial Assets (other than equity investment/ deemed investment in subsidiaries carried at cost)	0.19	10,535.89	766.94	7,858.26	

Note: The financial assets above do not include investments in subsidiaries and associates which are measured at cost in accordance with Ind AS 27.

#### b. Financial Liabilities

				₹ in lakhs
	March 31, 2023		March 3	1, 2022
	FVTPL /	Amortised Cost	FVTPL	Amortised Cost
Financial Liabilities				
Borrowings (Non Current)	-	29,765.11	-	30,094.22
Borrowings (Current)	-	7,304.78	-	4,078.79
Trade Payables	-	3,137.59	-	2,863.88
Lease Liability (Non Current)	-	16,766.03	-	16,783.88
Lease Liability (Current)	-	294.35	-	300.25
Other Current Financial Liabilities	-	43.94	-	104.63
Total Financial Liabilities		57,311.80		54,225.65

#### c. Fair value measurement hierarchy for assets and liabilities

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions.

The Company categorises assets and liabilities measured at fair value into one of three levels depending on the ability to observe inputs employed in their measurement which are described as follows:

tment/ deemed investment in subsidiaries
--

for the year ended March 31, 2023

#### i) Level 1

Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

#### ii) Level 2

Inputs are inputs that are observable, either directly or indirectly, other than quoted prices included within level 1 for the asset or liability.

#### iii) Level 3

Inputs are unobservable inputs for the asset or liability reflecting significant modifications to observable related market data or Company's assumptions about pricing by market participants.

The following table provides the fair value measurement hierarchy of the Company's assets and liabilities:

#### Financial assets and liabilities measured at fair value

			₹ in lakhs		
March 31, 2023					
Level 1	Level 2	Level 3	Total		
-	-	0.19	0.19		
-	-	-	-		
-	-	-	-		
-	-	0.19	0.19		
		Level 1 Level 2	Level 1         Level 2         Level 3           -         -         0.19           -         -         -           -         -         -		

				₹ in lakhs
		March 31, 2	2022	
	Level 1	Level 2	Level 3	Total
Financial investments as FVTPL				
Unquoted equity instruments	-	-	0.26	0.26
Investment in compulsorily redeemable preference shares of subsidiaries	-	-	266.24	266.24
Investment in Quoted Mutual Funds	500.44	-	-	500.44
Total	500.44	-	266.50	766.94

The following methods and assumptions were used to estimate the fair values:

- The fair values of the unquoted equity shares have been estimated using a DCF model. The valuation requires management to make certain assumptions about the model inputs, including forecast cash flows, discount rate, credit risk and volatility. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unguoted equity investments.
- The fair values of compulsorily redeemable preference shares of subsidiaries have been estimated using the fair valuation by independent valuer. The valuation requires management to make certain assumptions about the interest rate, including forecast cash flows, discount rate, credit risk and volatility. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.

The significant unobservable inputs used in the fair value measurement categorised within Level 3 of the fair value hierarchy together with a quantitative sensitivity analysis as at March 31, 2023 and March 31, 2022 are as shown below:

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

Description of significant unobservable inputs to valuation:

	Valuation technique	Significant unobservable inputs	Range (weighted average)		
FVTPL fair values of compulsorily redeemable preference shares of subsidiaries					<b>31 March 2023:</b> Nil <b>31 March 2022:</b> 11.22% - 12.12%
		Expected dividends	<b>31 March 2023:</b> Nil <b>31 March 2022:</b> 0% - 5%		

#### 35. Financial risk management objectives and policies

The Company's principal financial liabilities comprise loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations and to support its operations. The Company's financial assets include loans, trade and other receivables, and cash & cash equivalents that derive directly from its operations.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's senior management oversees the management of these risks. The Company's senior management advises on financial risks and the appropriate financial risk governance framework for the Company. The Company's financial risk activities are governed by appropriate policies and procedure and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives. The Board of Directors reviews and agrees policies for managing each risk, which are summarised as below:

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of interest rate risk. Financial instruments affected by market risk include loans and borrowings.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's long-term debt obligations with floating interest rates. The Company is carrying its borrowings primarily at variable rate. The Company expects the variable rate to decline, accordingly the Company is currently carrying its loans at variable interest rates.

		₹ In lakhs
	March 31, 2023	March 31, 2022
Variable rate borrowings	36,840.13	33,925.56
Fixed rate borrowings	229.76	247.45

#### Interest rate sensitivity

The following table demonstrates the sensitivity to a reasonably possible change in interest rates on that portion of loans and borrowings affected. With all other variables held constant, the Company's profit before tax is affected through the impact on floating rate borrowings, as follows:

		₹ In lakhs	
	Increase/ decrease in basis points	Effect on profit before tax	
March 31, 2023			
Floating rate borrowing	50	(161.81)	
Floating rate borrowing	(50)	161.81	
March 31, 2022			
Floating rate borrowing	50	(194.93)	
Floating rate borrowing	(50)	194.93	

# Corporate Insight

for the year ended March 31, 2023

#### **Foreign currency risk**

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company has no exposure in foreign currency.

#### Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables and deposits to landlords) and from its financing activities, including deposits with banks and financial institutions and other financial instruments.

#### (a) Trade receivables

Customer credit risk is managed by each business location subject to the Company's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed and individual credit limits are defined in accordance with the assessment both in terms of number of days and amount.

An impairment analysis is performed at each reporting date on an individual basis for major clients. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in Note 12. The Company does not hold collateral as security.

Reconciliation of provision for doubtful debts - Trade receivables (including provision for expected credit loss)

Particulars	March 31, 2023	March 31, 2022	
As at beginning	146.32	187.64	
Addition during the year	-	-	
Reversal during the year	-	(41.32)	
Utilised during the year	-	-	
As at closing	146.32	146.32	

#### b) Financial instruments and cash deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investment of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. The Company's maximum exposure to credit risk for the components of the balance sheet at March 31, 2023 and March 31, 2022 is the carrying amount as given in Note 12(ii).

#### Liquidity risk

The Company monitors its risk of a shortage of funds by estimating the future cash flows. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts, cash credit facilities and bank loans. The Company assessed the concentration of risk with respect to refinancing its debt and concluded it to below. The Company has access to a sufficient variety of sources of funding and debt maturity within 12 months can be rolled over with existing lenders. As at March 31, 2023, the Company had no available (March 31, 2022: Nil) undrawn committed borrowing facilities.

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

The table below summarises the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

						₹ in lakhs
Year ended March 31, 2023	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Borrowings*	1,809.02	879.71	4,637.10	22,040.90	7,822.92	37,189.65
Trade and other payables	3,137.59	-	-		-	3,137.59
Financial Liabilities	43.94	-	-		-	43.94
	4,990.55	879.71	4,637.10	22,040.90	7,822.92	40,371.18
						₹ in lakhs
Year ended March 31, 2022	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Borrowings *	0.19	805.62	3,301.64	23,429.84	6,736.01	34,273.30
Trade and other payables	2,863.88	-	-		-	2,863.88
Other Financial Liabilities	104.63					104.63
	2,968.70	805.62	3,301.64	23,429.84	6,763.01	37,241.81

						₹ in lakhs
Year ended March 31, 2023	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Borrowings*	1,809.02	879.71	4,637.10	22,040.90	7,822.92	37,189.65
Trade and other payables	3,137.59	-	-	-	-	3,137.59
Financial Liabilities	43.94	-	-	-	-	43.94
	4,990.55	879.71	4,637.10	22,040.90	7,822.92	40,371.18
						₹ in lakhs
Year ended March 31, 2022	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Borrowings *	0.19	805.62	3,301.64	23,429.84	6,736.01	34,273.30
Trade and other payables	2,863.88	-	-		-	2,863.88
Other Financial Liabilities	104.63	-	-	-	-	104.63
	2,968.70	805.62	3,301.64	23,429.84	6,763.01	37,241.81

\* represents un-discounted cashflows

The table provides details regarding the contractual maturities of lease liabilities on undiscounted basis

		₹ In lakhs
Particulars	March 31, 2023	March 31, 2022
Minimum Lease Payments:		
Not later than one year	1,603.59	1,555.49
Later than one year but not later than five years	6,846.34	6,632.24
Later than five years	41,067.31	42,885.01
Total	49,517.24	51,072.74

#### 36. Capital management

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Company. The primary objective of the Company's capital management is to maximise the shareholder value.

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Company includes within net debt, interest bearing loans and borrowings, trade payables, less cash and cash equivalents.

		₹ In lakhs
	March 31, 2023	March 31, 2022
Borrowings (Net of Processing Fee)	37,069.89	34,173.01
Trade payables	3,137.59	2,863.88
Less: cash and cash equivalents	792.25	1,566.64
Net debt	39,415.23	35,470.25
Total capital	107,028.12	98,807.02
Capital and net debt	146,443.35	134,277.28
Gearing ratio	27%	26%

for the year ended March 31, 2023

In order to achieve this overall objective, the Company's capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements.

Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no significant breaches in the financial covenants of any interest-bearing loans and borrowing in the current year.

No changes were made in the objectives, policies or processes for managing capital during the year ended March 31, 2023 and March 31, 2022.

#### 37. Amendements/Standards notified but not yet effective

a) The Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. On March 31, 2023, the MCA amended the Companies (Indian Accounting Standards) Rules, 2015 by issuing the Companies (Indian Accounting Standards) Amendment Rules, 2023, which are applicable for annual reporting periods beginning from April 01, 2023, as below:

Ind AS 1 – Presentation of Financial Statements- This amendment require companies to disclose their material accounting policies information rather than their significant accounting policies. Accounting policy information, together with other information, is material when it can reasonably be expected to influence decisions of primary users of general purpose financial statements. The Company does not expect to have any significant impact in its financial statements due to this amendment.

Ind AS 8 – Accounting Policies, Changes in Accounting Estimates and Errors- This amendment will help entities to distinguish between accounting policies and accounting estimates. The definition of a change in accounting estimates has been replaced with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". The Company does not expect to have any significant impact in its financial statements due to this amendment.

Ind AS 12 - Income Taxes- The amendment has narrowed the scope of the recognition exemption so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. The Company does not expect to have any significant impact in its financial statements due to this amendment.

Other amendments- Other amendments include amendments in Ind AS 102, Share-based Payments, Ind AS 103, Business Combination, Ind AS 109, Financial Instruments, Ind AS 115, Revenue from Contract with Customers, are mainly editorial in nature in order to provide better clarification of respective Ind AS. The Company does not expect to have any significant impact in its financial statements due to these amendments.

b) Note on Social Security: The Code on Wages, 2019 and Code on social security, 2020 ("the codes") relating to employee compensation and post-employment benefits that received Presidential assent have not been notified. Further, the related rules for quantifying the financial impact have not been notified. The Company will assess the impact of the codes when the rules are notified and will record any related impact in the period in which the Codes become effective.

There are no new amendements/standards (other than above) that are notified, but not yet effective up to the date of issuance of the Company's financial statements

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

#### 38. Ratio Analysis and its elements

S. No.	Ratio	Numerator	Denominator	March 2023	March 2022	% Variance	Reason for variance	
1	Current Ratio	Current Asset	Current liabilities	0.80	1.00	(20.56%)	NA	
2	Debt Equity Ratio	Total Debt	Shareholder equity	0.35	0.35	0.14%	NA	
3	Debt service coverage Ratio	Earnings available for debt service	Debt service	1.47	0.61	140.22%	Increase in profitability levels as compared to previous year	
4	Return on Equity	Net profit after taxes	Average shareholders equity	7.81%	(1.61%)	584.21%	Increase in profitability levels as compared to previous year	
5	Inventory Turnover Ratio	Cost of goods sold	Average Inventory (excluding Stores, cutlery, crockery, linen)	17.82	10.93	63.04%	Increase in profitability levels as compared to previous year	
6	Trade Receivable turnover Ratio	Net total sales	Avg. accounts receivable	6.03	2.24	169.34%	Increase in profitability levels as compared to previous year	
7	Trade Payables turnover Ratio	Net credit purchase	Average Trade Payable	NA	NA	NA	Not applicable to the company considering nature of business of the Company	
8	Net capital Turnover Ratio	Net Sales	Working capital	(12.13)	1,496.98	(101.81%)	Decrease due to increase in working capital requirements	
9	Net Profit Ratio	Net Profit	Net sales	25.90%	(12.43%)	308.41%	Increase in profitability levels as compared to previous year	
10	Return on capital employed	EBIT	Capital employed	10.7%	1.7%	549.38%	Increase in profitability levels as compared to previous year	
11	Return on investment	Interest (Finance income)	Investment	NA	NA	NA	Not applicable to the Company considering the investments are made to subsidiaries with long-term growth outlook.	

- cash in nature
- (ii) Debt Service = Interest & Lease Payments + Principal Repayments (excluding prepayments)
- (iii) Capital Employed = Networth+ Total Debt+Deferred Tax Liability-Net Intangible aseets
- (iv) Working Capital = Current Assets Current liabilities
- (v) EBIT = Earning before interest, taxes and exceptional items

(i) Earning for Debt Service = Net Profit after taxes + Non-cash operating expenses like depreciation and other amortisations + Interest + other adjustments like loss on sale of Fixed assets etc which are non

Corporate Insight

Statutory Reports

for the year ended March 31, 2023

#### **39. Segment Reporting**

The Company is into Hoteliering business. The Board of Directors of the Company, which has been identified as being the chief operating decision maker (CODM), evaluates the Company performance, allocate resources based on the analysis of the various performance indicator of the Company as a single unit. Therefore, there is no reportable segment for the Company as per the requirements of Ind AS 108 - "Operating Segments".

#### Information about geographical areas

The Company has only domestic operations and hence no information required for the Company as per the requirements of Ind AS 108 - "Operating Segments".

#### Information about major customers

No customer individually accounted for more than 10% of the revenue.

- 40. During earlier year, the Company had issued equity shares to APG Strategic Real Estate Pool N.V. ('the investor') and the investor had 41.09% (March 31, 2022 41.09%) equity stake of Fleur Hotels Private Limited (a subsidiary Company) as on Balance sheet date. As per the Shareholder's agreement, all new hotel projects will first be offered to the subsidiary. There are no other significant commitments towards the investor.
- 41. During earlier years, the Company had entered into a sub license agreement with M/s Hyacinth Hotels Private Limited (a subsidiary of the Company) as part of Infrastructure development and services agreement entered between M/s Hyacinth Hotels Private Limited and Delhi International Airport Limited (DIAL) to develop a hotel at Aero City, New Delhi for an initial term of 27 years, extendable at the option of the Company for an additional period of 30 years provided DIAL gets the extension from Airport Authority of India. DIAL may take over the building at 'Book values', as defined in the aforesaid agreement in case the agreement is not extended further.
- 42. The Company has filed second motion Application with NCLT on January 31, 2023 w.r.t the Scheme of Amalgamation ("Scheme") of Wholly Owned Subsidiary(ies) of the Company viz. Valerian Management Services Private Limited ("Transferor Company No. 1"), Grey Fox Project Management Company Private Limited ("Transferor Company No. 2"), PSK Resorts & Hotels Private Limited ("Transferor Company No. 3") and Dandelion Hotels Private Limited ("Transferor Company No. 4") with Lemon Tree Hotels Limited ("Transferee Company") and final date of hearing is fixed for 9th June, 2023. On the approval of Scheme by NCLT, Transferor Company(ies) shall be amalgamated with the Company w.e.f April 1, 2022 (Appointed date of Scheme).

#### 43. Details of dues to Micro, Small and Medium Enterprises as per MSMED Act, 2006.

		₹ In lakhs
	March 31, 2023	March 31, 2022
The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year	406.28	206.18
The amount of interest paid by the buyer in terms of section 16 of the Micro Small and Medium Enterprise Development Act, 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year	Nil	Nil
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro Small and Medium Enterprise Development Act, 2006.	Nil	Nil
The amount of interest accrued and remaining unpaid at the end of each accounting year; and	Nil	Nil
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the Micro Small and Medium Enterprise Development Act, 2006	Nil	Nil

# Notes to Standalone Financial Statements

for the year ended March 31, 2023

- **44.** The Company does not have any long-term contracts including derivative contracts for which there are any material foreseeable losses.
- **45.** There has been no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

#### 46. Other Statutory Information

- against the Company for holding any Benami property.
- (iv). The company has not entered into any transaction with companies struck off.
- statutory period.
- Act read with Companies (Restriction on number of Layers) Rules, 2017.
- required to be given.
- including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - by or on behalf of the Company (Ultimate Beneficiaries) or,
  - (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries.
- (Intermediaries) with the understanding that the Intermediary shall:
  - by or on behalf of the Company (Ultimate Beneficiaries) or,
  - (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries.
- 47. Previous year figures have been regrouped/ reclassified wherever necessary to correspond with the current year classification.

For and on behalf of the Board of Directors of Lemon Tree Hotels Limited

#### Patanjali Govind Keswani **Kapil Sharma** Nikhil Sethi (Chairman & Managing Director) (Chief Financial Officer) (AVP Legal & Group Company Secretary) Mem. No.-A18883

Place: New Delhi Date: May 30, 2023 DIN:00002974

(i). The Company have not traded or invested in Crypto currency or Virtual currency during the financial year.

(ii). The Company have not any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961.

(iii). The Company do not have any Benami property, where any proceeding has been initiated or pending

(v). The Company do not have any charges or satisfaction which is yet to be registered with ROC beyond the

(vi). The Company has complied with the number of layers prescribed under clause (87) of section 2 of the

(vii). During the year, the Company has not entered into any scheme of arrangements in terms of section 230 to 237 of the Companies Act, 2013 and accordingly, the prescribed disclosures of Schedule III are not

(viii). The Company have not advanced or loaned or invested funds to any other person(s) or entity(ies),

(a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever

(ix). The Company have not received any funds from any person(s) or entity(ies), including foreign entities

(a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever

# Notes

# Corporate information

#### **REGISTERED & CORPORATE OFFICE**

Lemon Tree Hotels Limited Asset No.6, Aerocity Hospitality District New Delhi 110037, India

#### COMPANY SECRETARY AND COMPLIANCE OFFICER

Mr. Nikhil Sethi

#### STATUTORY AUDITORS

Deloitte Haskins & Sells LLP 7<sup>th</sup> Floor, Building 10B DLF City Phase II Gurugram 122 002, Haryana, India



#### **REGISTRAR & SHARE TRANSFER AGENT**

KFin Technologies Limited Selenium Tower B, Plot 31 & 32 Financial District, Nanakramguda Serilingampally Mandal Hyderabad - 500 032, Telangana E-mail: einward.ris@kfintech.com Website: https://ris.kfintech.com/ Toll free number 1-800-309-4001

#### BANKERS TO THE COMPANY

Axis Bank Limited HDFC Bank Limited Indusind Bank Limited Kotak Mahindra Bank Limited YES Bank Limited



REGISTERED & CORPORATE OFFICE Asset No.6, Aerocity Hospitality District, New Delhi 110037, India